

Introducing the NEW CHP Financing Tool: Energy-as-a-Service



Now more than ever, Combined Heat & Power (CHP), also known as cogeneration, provides significant benefits to organizations – energy savings, increased resiliency, business continuity, and emission reductions.

Amidst these unprecedented times, we are introducing a new and improved financing model for businesses to install a CHP system for their facility – Energy-as-a-Service (E-a-a-S).

Unlike many of the high-cost financing tools of the past, Vergent's E-a-a-S partners utilize a much lower cost of capital Energy Savings Agreement (ESA) that allows customers to achieve ongoing savings while paying for the project. At the end of the financing term, the customer can own the equipment and reap all of the operational savings. The ESA can be completely off balance sheet, which differentiates it from other financing tools like leases.

Vergent Power's ESA partners are flexible and can structure favorable terms to maximize customer savings. For example, customers can receive upfront incentives immediately, rather than sacrificing them to the lender. The ESA's can be used for all Vergent Power's CHP project sizes from 65kW to 10MW and amounts ranging from \$250,000 to over \$20 million.

ENERGY-AS-A-SERVICE MAY BE A GOOD FIT IF YOUR ORGANIZATION...

- + Wants to pursue energy retrofits across your portfolio without spending your own capital
- + Prefers off-balance sheet treatment for the delivery of energy and efficiency services
- + Wants a pay-for-performance solution where a third party takes on performance risk and provides project management and maintenance
- + Is looking for a financing mechanism with a contract term ranging from 5 to 15 years, with periodic buy-out options
- + Wants a new way to procure energy efficient technologies across your portfolio without the hassle of ownership



The new Energy-as-a-Service CHP: Optimal savings, flexible terms, maximum benefits.

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