



JOB DESCRIPTION

Title: Regional Medical Science Director
Reports To (Title): Senior Director, Medical Sciences
Location (Chicago/Remote): Remote

Position Overview:

The Regional Medical Science Director (MSD) functions as a highly trained, field-based, scientific expert who engages health care professionals and external experts in a defined region in the exchange of clinical, scientific, and research information on Medexus' portfolio of products. He/she is responsible for developing and maintaining professional relationships with key stakeholders within their territory including healthcare professionals (HCPs), Investigators, Medical Thought Leaders, Advocacy organizations, Payors and Managed Care organizations, research scientists, government employees, etc. These interactions will be conducted in a compliant manner, and in accordance with all local, state, and national regulations and guidelines. Through scientific exchange, the MSD will collect key insights on disease states of interest, along with insights on key competitive markets, to share cross-functionally within various Medexus sub-functions. The MSD will also serve as a scientific partner and subject matter expert to internal colleagues and stakeholders. This position is full-time and will involve estimated travel of 50%.

Roles & Responsibilities:

- Function as the primary subject matter expert in the field for Medexus Medical Affairs.
- Identify, establish, and develop ongoing, peer-to-peer relationships with a broad range of key national and regional medical thought leaders including academic centers of excellence, managed care organizations, hospitals, and community practice organizations to build advocacy and engage in scientific exchange with these individuals.
- Develop and manage medical thought leader and key centers of excellence engagement plans.
- Facilitate and present information to the committee on the submission of investigator-initiated trials (IIT) and collaborative research inquiries, including the provision of guidance on the publication and presentation of clinical data, in accordance with company policies.
- Support the creation of Medical Affairs documents in alignment with corporate objectives to include, but not be limited to, slide decks, standard response letters, and speaker and internal training materials.
- Support of Medical Affairs-lead Advisory Boards.
- Support of medical education programs, including speaker programs, scientific symposia, and community meetings for relevant health care professionals.
- Contribute compliant scientific and medical support for the Market Access and Regional Business Manager teams, in alignment with corporate objectives.
- Contribute scientific and clinical expertise to the review of promotional and educational activities.



- Attend and participate in key professional society meetings to represent Medexus and further develop thought leader relationships. Represent Medexus at medical/scientific conferences, advisory boards, outreach and advocacy meetings, and other activities, as requested. This may include support of MTL engagement, Medical Information booth activities, and congress/conference planning (including scheduling, review, assessment and drafting of conference reports on oral presentations/abstracts/posters/ key insights).
- Communicate on a regular basis with management information on the emerging standards of care, changes in the therapeutic area, and needs of clinicians in the community.
- Serve as a field medical resource and respond to medical inquiries in a timely and accurate manner in accordance with company policies, and applicable laws, regulations, and ethical standards.
- Complete all facility vendor credentialing requirements as needed for the position.
- Other duties as assigned

Qualifications:

- Prior experience in BMT (Bone Marrow Transplant) and/ or Neurosurgery preferred
- In-depth clinical knowledge of therapeutic areas related to the Medexus' approved and pipeline products.
- Experience with clinical research along with a strong understanding of pharmaceutical industry compliance regulations and guidelines pertinent to appropriate interactions with healthcare professionals and other customers.
- Proficiency with the interpretation of clinical data and integration of clinical experience to communicate and discuss clinical findings in a variety of meeting forums.
- Ability to create and deliver effective scientific presentations for internal and external customers.
- Superior written and oral communication skills.
- Ability to prioritize and manage time efficiently.
- Demonstrates effective team building and teamwork skills at all functional levels.

Requirements/Education

- Advanced degree in the scientific discipline required (MD, PhD, PharmD, with direct clinical practice experience in a related field)
- Minimum of 2-3 years of experience working as an MSL in a clinical area is preferred.
- Experience in a small biotechnology or pharmaceutical environment is preferred.
- Must be a highly flexible, results oriented, self-starter who enjoys working in a fast paced, challenging, matrix organization.
- Position will require approximately 50% travel.