

“ONE-STOP SHOP” CAPITAL SOLUTIONS For Lower Middle Market Companies

Main Street provides “one-stop shop” capital solutions for lower middle market companies seeking to grow or transition ownership. We offer entrepreneurs, business owners, and management teams a number of advantages to help each business realize its full potential and generate wealth for the owners.

73 PORTFOLIO
COMPANIES

**\$3-
\$20M** EBITDA
CRITERIA

**OVER
\$4B** CAPITAL
UNDER
MANAGEMENT

180+ CUMULATIVE
INVESTMENTS

**\$5-
\$75M** INVESTMENT
SIZE

**OVER
50** DIVERSE
INDUSTRIES

INVESTMENT CRITERIA

- Revenue of \$10-\$150M
- EBITDA of \$3-\$20M
- Stable, positive cash flow
- Proven market position
- Strong management team
- \$5-\$75M investment size
- Ability to syndicate larger transactions
- Industry generalists

INVESTMENT STRUCTURES

- “One-Stop” debt & equity capital (majority & minority)
- Common equity
- Preferred equity
- Senior secured term debt
- Unitranche term debt
- Subordinated term debt
- Long-term structures with minimal or no fixed amortization

TRANSACTION TYPES

- Recapitalizations
- Family estate planning
- Management buyouts
- Refinancings
- Strategic acquisitions
- Expansion and growth initiatives for later-stage companies
- Change of control

WHY MAIN STREET?

FLEXIBLE CAPITAL

We have the flexibility to customize investment structures to meet the needs of our portfolio companies and their owners. We provide long-term debt and equity capital and are agnostic between majority control or minority equity transactions. The primary focus in a Main Street transaction is to provide a structure that maximizes alignment of interests and empowers managers.

LONG-TERM CAPITAL

We approach each investment with a long-term view. As a publicly traded investment firm, Main Street has permanent capital, and we are not required to return capital to investors as is typical of most institutional funds. This allows us the flexibility to be a long-term partner, in both good economies and more challenging markets, without being pressured with arbitrary investment horizons or a scheduled exit strategy imposed on institutional funds by many institutional investors.

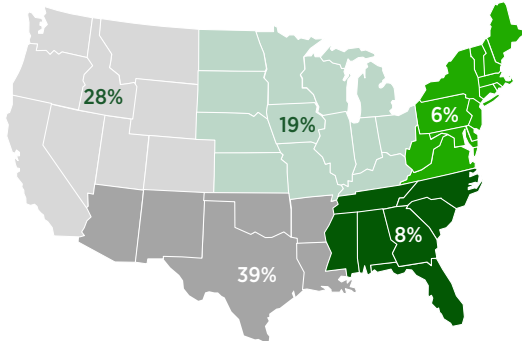
OPERATIONAL AUTONOMY

Regardless of equity ownership percentages, we aim to structure financial partnerships that align our interests with the business, allowing management to maintain significant operational and strategic control. More than just a financial partner, we can also provide strategic insight and make valuable introductions to industry experts and service providers.

EFFICIENT EXECUTION

We strive to keep capital structures simple. Our ability to invest in both debt and equity securities and fully finance a transaction means that business owners and management teams work with only one financial partner. This reduces cultural and execution risk and expedites the closing process, allowing business owners and management teams to focus on what is most important – the business.

GEOGRAPHIC BREAKDOWN



SELECT INDUSTRY EXPERIENCE

- Air Freight & Logistics
- Auto Components
- Building Products
- Chemicals
- Commercial Services
- Computers
- Construction & Engineering
- Consumer Finance
- Consumer Services
- Electronic Equipment
- Energy Equipment & Services
- Financial Services
- Health Care Equipment
- Health Care Providers
- Hotels, Restaurants, & Leisure
- Internet Software & Services
- IT Services
- Machinery
- Oil, Gas & Consumable Fuels
- Paper & Forest Products
- Professional & Industrial Services
- Road & Rail
- Software
- Specialty Retail
- Telecommunications

SELECT RECENT MAIN STREET INVESTMENTS:



\$44,000,000

Minority Recapitalization
Senior Secured Term Debt
Equity Investment

April 2018



California
Splendor, Inc.

\$40,500,000

Management Buyout
Senior Secured Term Debt
Equity Investment

March 2018



\$30,400,000

Minority Recapitalization
Senior Secured Term Debt
Equity Investment

February 2018



\$41,300,000

Majority Recapitalization
Senior Secured Term Debt
Equity Investment

February 2018



DIRECT MARKETING SOLUTIONS

\$34,000,000

Management Buyout
Senior Secured Term Debt
Equity Investment

February 2018



\$17,750,000

Minority Recapitalization
Senior Secured Term Debt
Equity Investment

January 2018



\$47,800,000

Management Buyout
Senior Secured Term Debt
Equity Investment

July 2017



Boccella
Precast
LLC

\$23,200,000

Majority Recapitalization
Senior Secured Term Debt
Equity Investment

June 2017



\$25,000,000

Majority Recapitalization
Senior Secured Term Debt
Equity Investment

June 2017