Main Street provides “one-stop shop” capital solutions for lower middle market companies seeking to grow or transition ownership. We offer entrepreneurs, business owners, and management teams a number of advantages to help each business realize its full potential and generate wealth for the owners.

**“ONE-STOP SHOP” CAPITAL SOLUTIONS**
For Lower Middle Market Companies

- **70+ PORTFOLIO COMPANIES**
- **$3-$20M EBITDA CRITERIA**
- **OVER $4B CAPITAL UNDER MANAGEMENT**
- **180+ CUMULATIVE INVESTMENTS**
- **$5-$75M INVESTMENT SIZE**
- **OVER 50 DIVERSE INDUSTRIES**

### INVESTMENT CRITERIA
- Revenue of $10-$150M
- EBITDA of $3-$20M
- Stable, positive cash flow
- Proven market position
- Strong management team
- $5-$75M investment size
- Ability to syndicate larger transactions
- Industry generalists

### INVESTMENT STRUCTURES
- “One-Stop” debt & equity capital (majority & minority)
- Common equity
- Preferred equity
- Senior secured term debt
- Unitranche term debt
- Subordinated term debt
- Long-term structures with minimal or no fixed amortization

### TRANSACTION TYPES
- Recapitalizations
- Family estate planning
- Management buyouts
- Refinancings
- Strategic acquisitions
- Expansion and growth initiatives for later-stage companies
- Change of control

### WHY MAIN STREET?

**FLEXIBLE CAPITAL**
We have the flexibility to customize investment structures to meet the needs of our portfolio companies and their owners. We provide long-term debt and equity capital and are agnostic between majority control or minority equity transactions. The primary focus in a Main Street transaction is to provide a structure that maximizes alignment of interests and empowers managers.

**LONG-TERM CAPITAL**
We approach each investment with a long-term view. As a publicly traded investment firm, Main Street has permanent capital, and we are not required to return capital to investors as is typical of most institutional funds. This allows us the flexibility to be a long-term partner, in both good economies and more challenging markets, without being pressured with arbitrary investment horizons or a scheduled exit strategy imposed on institutional funds by many institutional investors.

**OPERATIONAL AUTONOMY**
Regardless of equity ownership percentages, we aim to structure financial partnerships that align our interests with the business, allowing management to maintain significant operational and strategic control. More than just a financial partner, we can also provide strategic insight and make valuable introductions to industry experts and service providers.

**EFFICIENT EXECUTION**
We strive to keep capital structures simple. Our ability to invest in both debt and equity securities and fully finance a transaction means that business owners and management teams work with only one financial partner. This reduces cultural and execution risk and expedites the closing process, allowing business owners and management teams to focus on what is most important – the business.
SELECT RECENT MAIN STREET INVESTMENTS:

- **Centre Technologies**
  - $23,600,000
  - Recapitalization
  - Senior Secured Term Debt
  - Minority Equity Investment

- **KMC**
  - $59,500,000
  - Management-Led Buyout
  - Senior Secured Term Debt
  - Majority Equity Investment

- **SlickText**
  - $9,875,000
  - Recapitalization
  - Senior Secured Term Debt
  - Minority Equity Investment

- **Tedder Industries**
  - $29,850,000
  - Recapitalization
  - Senior Secured Term Debt
  - Majority Equity Investment

- **NCC**
  - $55,000,000
  - Acquisition
  - Senior Secured Term Debt
  - Minority Equity Investment

- **D**
  - $44,000,000
  - Recapitalization
  - Senior Secured Term Debt
  - Minority Equity Investment

- **California Splendor, Inc**
  - $40,500,000
  - Management-Led Buyout
  - Senior Secured Term Debt
  - Majority Equity Investment

- **NexRev**
  - $30,400,000
  - Recapitalization
  - Senior Secured Term Debt
  - Minority Equity Investment

- **Chamberlin**
  - $41,300,000
  - Recapitalization
  - Senior Secured Term Debt
  - Majority Equity Investment