

**Opening Remarks & Strategy Overview** 

Belgacem Chariag Chairman, President, and Chief Executive Officer





### **Transition Nearly Complete**

# Simpler + Stronger

2019

**Evaluation & Positioning** 

2020-2021

**Transformation** 

**FUTURE** 

ecovyst









Acquired niche catalyst activation business to create a platform for growth



Innovative catalyst products and services

- Delayered organization
- Improved commercial and operational performance; reduced capital intensity
- Divested non-core assets





### ecovyst Is...





#### ecovyst Business Proposition...

- Proven operational and commercial execution
- High single-digit top-line growth plus additional inorganic growth opportunities with strong and sustainable margins rivaling best-in-class companies
- Strong cash flows and high revenue visibility from customer collaborations, specified products and long-term contracts
- Focused on developing catalysts, solutions and services for improving environmental sustainability and enabling transition
- Innovative and proprietary technologies and processes driving disruption in the catalyst business





#### We Are a Focused Pure-Play

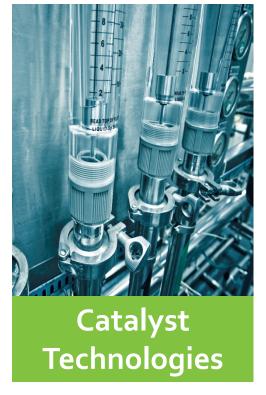


YOUR CATALYST FOR POSITIVE CHANGE

Our technologies support ecological health. We are well positioned and confident in Vying for, and propelling customers' expansion and growth. We are a catalyst for positive change

Note: PQ Group Holdings Inc. intends to change its name to Ecovyst Inc. in connection with the completion of the pending sale of its Performance Chemicals business, which it previously announced on March 1, 2021.







#### **Ecoservices**

We partner with our customers to help them meet increasingly stringent standards for clean fuels, vehicle fuel economy, and lower emissions

#### North American Leader in Sulfuric Acid Recycling and Related Services







Business Represents<sup>1</sup>

64% Of total ecovyst sales<sup>2,3,5</sup>

68% Of total ecovyst Segment Adjusted EBITDA3,5

39% Average Adjusted **EBITDA** margins last 4 years<sup>4,5</sup>

**Businesss** Advantages  $\overline{}$ 

Deep expertise  $\checkmark$ 

Growing customer demand

Focused innovation on sustainability

 $\overline{\mathbf{A}}$ Secure

revenue streams



- Represents the Refining Services segment in historical financial statements
- Includes 50% portion of the Zeolyst Joint Venture

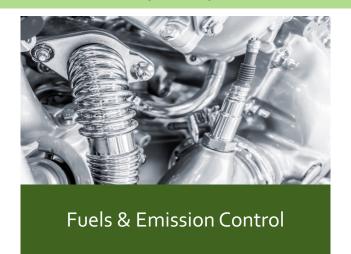
- See GAAP reconciliations.

### **Catalyst Technologies**

We partner with our customers to help improve the performance, durability and environmental profile of their products. Our products are required to meet the evolving standards of cleaner fuels, reduced waste and emission control.

#### Leader in Tailored Solutions for Specialty and Emission Control Catalysts







Business Represents<sup>1</sup> 36% Of total ecovyst

32%
Of total ecovyst
Segment Adjusted
EBITDA<sup>3,5</sup>

38%
Average Adjusted
EBITDA margins last 4

vears<sup>4,5</sup>

Business Advantages Collaborative customer partnerships

Focused innovation on sustainability

Positioned to grow faster than market

Expected margin expansion

 $\overline{\mathbf{V}}$ 

Represents the Catalysts segment in historical financial statements

Includes 50% portion of the Zeolyst Joint Venture

2017-2020

See GAAP reconciliations.



#### ecovyst Businesses Are Complementary and Well Positioned to Enable Change

## **Catalyst Technologies**

#### **Ecoservices**

### Coordinated Sales & R&D Strategies

Growth in **Emission Control** offerings

Accelerated growth in polymer catalysts & introduction of catalysts to support circular

Catalysts for renewable fuels & materials

Growth in custom catalysts for novel chemical processes

Growth in clean fuels, fuel additives & catalyst related services

Expansion of Services offering Expansion in virgin acid applications to support secular demand growth



#### Change Is Accelerating in the Industries We Serve, and Our Customers Must Adapt



#### Increased environmental and sustainability focus

 Manufacturing processes are expected to make measurable improvement in their environmental profile



Transportation and energy products are changing

Existing fuels must get cleaner and more efficient to support installed fleet



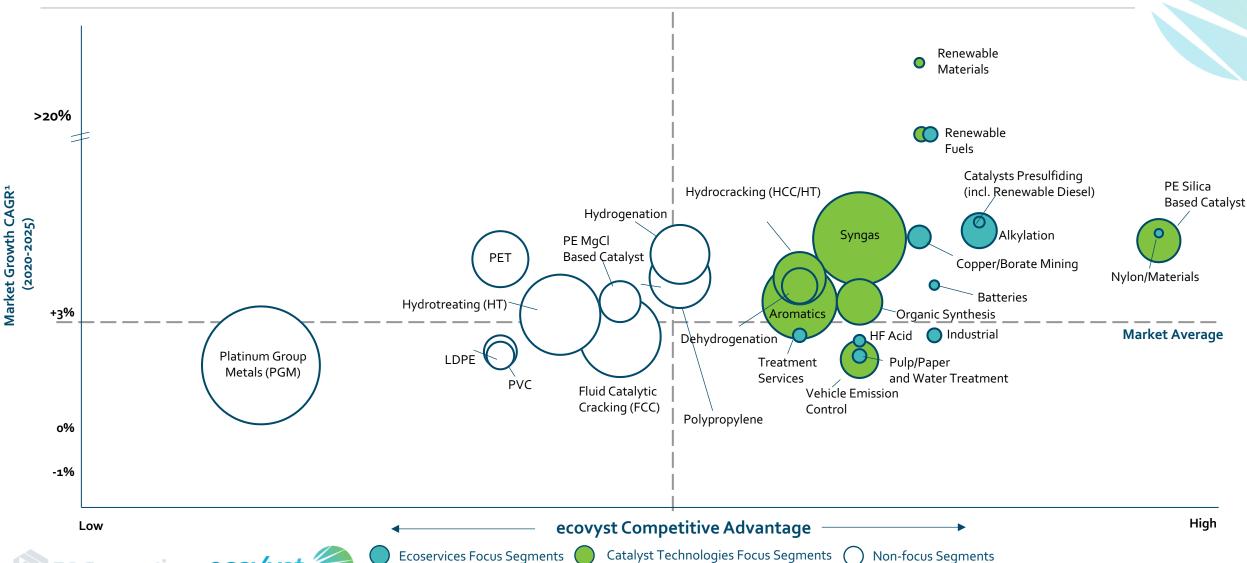
Growing need for environmentally friendly polymers and lightweighting of products

 Increasing investment in plastics recycling

We partner with our customers in novel, chemistry-based technologies to address the increasing demand for high performing, sustainable products



### ecovyst Selects High-Growth, High-Margin Segments











#### Portfolio Serving Long-Term Sustainable Trends

- Very low environmental footprint compared to published peer data
- Gaining momentum in our journey to achieve sustainability improvements



Recyclability



Efficient **Energy Usage** 



**Emissions** 



Innovation

#### **ECOSERVICES**



Largest North American recycler of spentsulfuric acid, avoiding 1.5 million tons per year of landfill or deep well disposal



One of the largest consumers of refinery spent sulfur, converting for other uses



Converts by-product steam into 17MW/h of electricity used internally, with excess exported to grid



World class low SO<sub>2</sub> emissions

#### **CATALYST TECHNOLOGIES**



Removes sulfur from diesel fuel for land and marine transportation



Provides active component for > 90% reduction of NOx emissions from diesel engines



Provides technology to support chemical recycling of polyethylene



80% of 2020 R&D investment in product innovation linked to sustainability

CLEAN ENERGY TRANSITION: Evolving Fuels, Emission Reductions & Energy Storage

CIRCULAR PLASTICS ECONOMY: Lightweighting, Strengthening & Recycling



# We Are Committed and Acting on Key Sustainability Goals

	Greenhouse Gas (GHG) Emissions	Waste Management	Product Sustainability	Certifications
2025	Complete decarbonization plans;-15% GHG Intensity (mtCO2e-/mt)	-40% hazardous waste (mt);-15% non-recyclable waste (mt)	90% of R&D innovation investment linked to sustainability	ISO 50001 energy plans implemented
2030	-25% GHG Intensity (mtCO2e-/mt)	-25% non-recyclable waste (mt)	95% of R&D innovation investment linked to sustainability	100% ISO 50001 Certified

The above is only a sample from our comprehensive program



#### Innovation Continues to Be Integral to Future Growth



Growth through balanced innovation





~80%

of innovation pipeline is focused on customer sustainability solutions



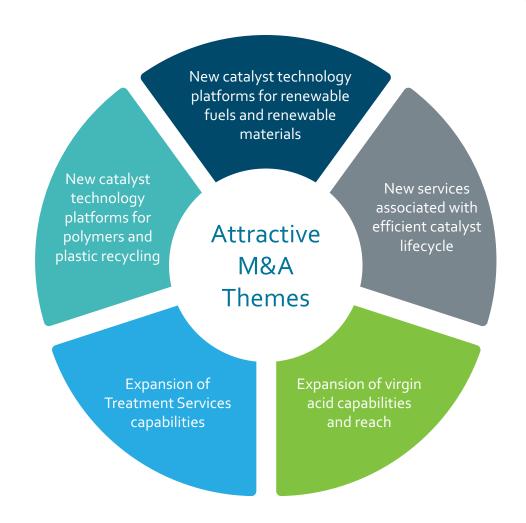
### Inorganic Growth Is Integral to the Strategy

M&A targets

A blend of **accretive** and/or **strategic** acquisitions

Diversification of technologies and customers tracking the transforming industry

Acceleration of top line growth while adding capabilities





## ecovyst – a Growing Pure-Play Catalyst and Services Company

Leading in Sustainable Products and Tailored Customer Solutions



#### **Target: 2025**

> \$ 1.0 B total Sales\* with Inorganic Contribution High 30's Adjusted EBITDA margins Cash Conversion > 80%

#### Future Goals: 2020-2025

High Single-digit Organic Growth Mid-to-high 30's Average Adjusted EBITDA margins Cash Conversion > 75%

#### **Demonstrated**

Organic Growth Sustainable margins Value fit

# Growing + GREENING







### ecovyst Team Here Today



**Belgacem Chariag** Chairman, President, and Chief Executive Officer



**Kurt Bitting** President Ecoservices



Tom Schneberger President Catalyst Technologies



Dr. Ray Kolberg Vice President of Technology & Business Development



**Mike Crews Executive Vice President** and Chief Financial Officer



Mike Feehan Vice President of Finance and Treasurer\*



\*Vice President and Chief Financial Officer, ecovyst as of September 2021