



PLATE PRODUCTS & PRICES 2021

EFFECTIVE MAY 2021



Cleveland-Cliffs Steel LLC

TERMS AND CONDITIONS OF SALE: All orders are subject to Cleveland-Cliffs Steel Terms and Conditions of Sale published on clevelandcliffs.com.

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General Claims Policy

INTRODUCTION

This general claims policy covers plate products produced at all Cleveland-Cliffs Steel LLC plate facilities. It covers the major points of a claim policy, but it does not intend to cover all circumstances that may arise. Cleveland-Cliffs Steel LLC reserves the right to handle each claim individually, Based on the circumstances surrounding the claim in question.

Requirements for dimensions, flatness, surface, mechanical properties, internal soundness, and chemistry will be according to customer specifications accepted by Cleveland-Cliffs Steel LLC in advance in writing, and/or consistent with applicable societal specifications.

Cleveland-Cliffs Steel LLC RESPONSIBILITIES

Cleveland-Cliffs Steel LLC is dedicated to supplying customers with plate steel products in accordance with agreed to standards and specifications. Cleveland-Cliffs Steel LLC's early involvement in the development of customer requirements within the Cleveland-Cliffs Steel LLC organization is paramount to achieving customer satisfaction.

If material furnished by Cleveland-Cliffs Steel LLC does not meet order requirements, a claim should be submitted to the appropriate Cleveland-Cliffs Steel LLC plate representative. All claims will be evaluated on the basis of technical merit in line with published policies, applicable specifications, contracts, purchase orders, and final order acknowledgements.

After claim is reviewed and decision is determined by Cleveland-Cliffs Steel LLC, a document outlining Cleveland-Cliffs Steel LLC's position on the claim will be communicated to the appropriate person at the customer.

CUSTOMER RESPONSIBILITIES

In order to efficiently evaluate and process a claim, Cleveland-Cliffs Steel LLC retains the right to visit to investigate and/or require a representative sample of the condition, digital photos with a size reference next to the condition, or a video. All claims must be entered with the appropriate information (claim reason, claim documentation, serial number and/or heat identification, manifest number, inspection report, cost of material, quantity of defective material, condition of material, etc.)

Unauthorized or unidentified deductions before a claim is dispositioned or settled constitute nonpayment with subsequent consequences, including, but not limited to, credit hold, shipping hold, and loss of discount privileges.

PLATE QUALITY—GENERAL

All plate products are guaranteed to meet the applicable general requirements, e.g. ASTM A6/A20, or as specified on the purchase order, with regards to marking, surface,

shape and dimensions. Chemical, physical, mechanical and internal properties are guaranteed to meet the requirements as stated in the ordered specification or as delineated on the purchase order. Claims by buyer with respect to shortage of goods or for damaged goods must be made in writing no later than 60 days of receipt of goods and no later than 120 days of receipt of goods for all other circumstances including non-visual defects, and all nonconformance to ordered specifications. Claims for "corrosion pitting" will at no time be accepted.

CONSEQUENTIAL COSTS

For claims with merit, Cleveland-Cliffs Steel LLC will assume responsibility for the value of the weight of the material involved, address other costs as outlined below, and will not be liable for further consequential damages or other costs.

Cleveland-Cliffs Steel LLC will not honor sorting, sampling, storage, freight, additional processing, consequential costs, administrative or replacement cost unless pre-approved and allowed by Cleveland-Cliffs Steel LLC prior to incurring the expense.

SCRAP CREDIT

Cleveland-Cliffs Steel LLC requires any debt for material dispositioned to be scrapped to be reduced by the amount of the scrap credit as described below.

Scrap credit will be determined on a monthly basis using the average of the #1 Bundles and #1 Heavy Melt as published in the American Metal Market (AMM) in the geographic region closest to the customer. No material is to be scrapped without prior approval from Cleveland-Cliffs Steel LLC.

TRANSPORTATION ISSUES

For all shipments, consignee is responsible for inspection and documentation of material condition during receipt and unloading. On material sold as FOB mill, it is the purchaser's responsibility to record damage upon receipt and to file a claim with the carrier for any claim caused during the transit period from Cleveland-Cliffs Steel LLC to the customer. Refer to Cleveland-Cliffs Steel LLC Standard Terms and Conditions. Consignee is responsible for storing and protecting material from further deterioration while claim is being resolved. Cleveland-Cliffs Steel LLC does not accept orders on the basis of FOB delivered to the customer.

SECONDARY PRODUCTS

Secondary product is sold on an "As Is" basis only, with no warranty whatsoever expressed or implied. Furthermore, the stated specific reason a certain product or material is classified as secondary may not always include all of the existing imperfections in the product.

Preface

PRICING MECHANICS

- The base prices are in US dollars per 100 pounds (\$/cwt.) unless otherwise indicated.
- Each extra is separate and distinct, and does not include or absorb any other extra unless otherwise stated.
- All prices are FOB the producing mill.
- Plates will be invoiced on the basis of theoretical weight of the ordered size using a density of .2836 pounds per cubic inch, rounded to the nearest full pound per piece.

GENERAL CONDITIONS OF SALE

- All prices are subject to change without notice.
- All prices are in effect at time of acknowledgement.
- The publication of our extras is not necessarily an indication of our ability to supply all of the items shown.
- All prices may be subject to additional surcharges.
- Unless otherwise specified, the greater of the surface dimensions ordered is considered the length, and orders will be executed accordingly.
- Unless otherwise indicated herein, percentage extras will extend only through the second decimal that will be increased 0.01 when the third decimal is 0.005 or more.
- Products are manufactured in accordance with Cleveland-Cliffs plate standard practice and sold in accordance with Cleveland-Cliffs Steel LLCw Terms and Conditions of Sale.

ADDITIONAL INFORMATION

- Changes are reflected in red. Major formatting changes were made and may not be indicated.

Carbon and HSLA Plate Products



Cleveland-Cliffs Steel LLC

THICKNESS AND WIDTH (inches)										\$/cwt
Width - inches	Thickness - inches									
	Under 1/4	1/4 to 5/16 excl.	5/16 to 3/8 excl.	3/8 to 2 incl.	Over 2 to 3 incl.	Over 3 to 4 incl.	Over 4 to 8 incl.	Over 8 to 15 incl.	Over 15 to 18 incl.	Over 18
Under 60 excl.	N/A	N/A	N/A	Inquire	Inquire	Inquire	Inquire	Inquire	Inquire	Inquire
60 to 72 excl.	Inquire	Inquire	Inquire	4.00	6.00	10.50	17.00	30.00	35.00	51.00*
72 to 96 incl.	4.50*	3.00*	1.50*	Base	2.00	6.00	10.00	23.00	26.00	42.00*
Over 96 to 120 incl.	20.00*	6.00*	3.00*	Base	2.00	6.00	10.00	23.00	26.00	42.00*
Over 120 to 132 incl.	Inquire	Inquire	8.00*	2.00	4.00	8.00	12.00	25.00	N/A	N/A
Over 132 to 150 incl.	N/A	Inquire	15.00*	4.50	6.50	10.50	14.50	27.50*	N/A	N/A
Over 150 to 190 incl.	N/A	N/A	N/A	15.00*	18.00*	21.00*	27.00*	37.00*	N/A	N/A

*Refer for acceptance; Thicknesses over 18" requires vacuum improved plate and normalize (add appropriate extras)

INGOT/THICK PLATE PRACTICE	\$/cwt
Ingot extra	12.50

The ingot extra applies to the following

- ALL plates over 6" in thickness
- Pressure vessel quality grades over 4"
- Single pattern weights over **36,000** pounds
- Special grades requiring ingot/thick plate practice and not already included

LENGTH	\$/cwt
Under 96" excl.	Inquire
96" to 120" excl.	5.00
120" to 240" excl.	2.00
240" to 480" incl.	Base
Over 480" to 720" incl.	0.25
Over 720" to 1020" incl.	1.00
Over 1020" to 1200" v	3.00
Over 1200"	4.00

QUANTITY	\$/cwt
20,000 lbs.	None
Under 20,000 lbs.	0.30
Under 10,000 lbs.	0.60
Under 6,000 lbs.	Inquire

These extras shall be determined by the theoretical weight of each item. An item is defined as each size ordered on one order (one thickness and one width is considered one size) of one grade or analysis, released for shipment to one destination at one time. The weight of a square required to furnish circular patterns shall be used to establish the price component.

Carbon and HSLA Plate Products



Cleveland-Cliffs Steel LLC

INDIVIDUAL PLATE WEIGHT (rectangular or square)	\$/cwt
50,000 lbs to 60,000 lbs. incl.	1.50
Over 60,000 lbs. thru 80,000 lbs.	3.00
Over 80,000 lbs. thru 100,000 lbs.	5.00
Over 100,000 lbs.	7.50

ACTIVE PLATE PRODUCT TRADEMARKS:

BETHSTAR®

C1119®/C1144®

DURACORR®

FINELINE®

HARDWEAR®

INTEGRA®

MTD®

Spartan®

T-1®