



# Request for Proposal regarding Patient Navigation Program

Aurinia Pharma U.S, Inc., Charitable Donation

**DEADLINE EXTENDED**

Due: June 4, 2021

**HEAD OFFICE**

#1203-4464 Markham Street  
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#201-17873-106 A Avenue  
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77 Upper Rock Circle – Suite 700  
Rockville, MD 20850 USA

**[auriniapharma.com](http://auriniapharma.com)**



## Background:

Aurinia Pharma U.S., Inc. is seeking to support proposals from patient advocacy organizations with a goal of increasing access to equitable healthcare for people living with lupus nephritis in underserved communities and create meaningful impact to patients.

## Purpose of this RFP:

This Request For Proposal ("RFP") is to invite patient advocacy organizations to submit a grant proposal that outlines the development of a new pilot navigation program, or expansion of an existing navigation program for Systemic Lupus Erythematosus (SLE)/Lupus Nephritis (LN) patients. The program should work with local lupus centers (community or academic) and be well versed in:

- Educating patients on the importance of routine screenings and medical appointments
- Enhancing patient/provider communication
- Ensuring patient's basic needs are met
- Bridging access gaps
- Connecting patients with resources needed to receive ongoing treatment and medical care

The program should address how patient navigators will coordinate with medical teams to meet with patients after medical appointments to reduce barriers to screening, treatment, and supportive care.

Program outcomes will

- Reduce health disparities
- Improve disease management through adherence to treatment plans
- Support early diagnosis
- Improve health outcomes by identifying and addressing patient barriers
- Reduce physician burden

Preference will be given to programs that support underserved communities, specifically, Blacks, Hispanics, and Asians.

Selected applicants may receive up to \$50,000 over a one-year period

Any questions concerning this RFP must be directed to:

<b>Name</b>	Jessica Bateman
<b>Title</b>	Director, Advocacy Relations
<b>Phone</b>	410-227-7664
<b>Email</b>	<a href="mailto:jbateman@auriniapharma.com">jbateman@auriniapharma.com</a>

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## Proposal Instructions

Using organizational letterhead, please address the proposal topics outlined below.

### RFP Response Requirements

- I. **Organizational overview**
  - a. Mission statement and brief history of organization
  - b. Key staff members involved in project implementation (to include titles, resumes/CV)
  - c. Medical Advisory members and affiliated institutions (if applicable)
  - d. Past/present programs that target outreach to underserved communities
- II. **Navigation strategy**
  - a. Program framework
  - b. Detailed description of program including engagement/outreach strategies
  - c. Short/long term outcomes
    - i. Outline how success will be measured and reported to include
      1. Population served – age-specific; economically underserved;
      2. Number of people who received navigation services;
      3. Number of people indirectly impacted by program (i.e., educational material shared).

*\*Grant recipients must provide quarterly impact reports to Aurinia*
- III. **Program sustainability**
  - a. Ability to develop a strategy/plan to sustain the program beyond the funding period
- IV. **Program work plan and timeline (Must start after July 1)**
  - a. Provide key dates and deliverables
- V. **Budget**
  - a. Total amount requested from Aurinia as part of the proposal and time period for use of the funds, including start and end date
  - b. Detailed budget for the entire program, not just the portion of the program for which you are seeking Aurinia's support.
- VI. **Communication About the Program**

The selected organization(s) will have the autonomy to build and execute the proposed program as outlined in the RFP. Aurinia may support the initiative by sharing information about the Program in the form of proactive communications in the community, with key stakeholders and with media. ***In your response, please speak to these communication requests and any other support you will need from Aurinia***

### Grant Awards Requirements

- All applicants must be considered Charitable Organizations as described in section 501(c)(3) of the U.S. Internal Revenue Code (IRS) or otherwise IRS tax-exempt charitable organizations. The funding will be in the form of a Charitable Donation
- Made only to charitable organizations where their mission statement is aligned with the request
- Made only to charitable organizations that have demonstrated a history of achievement and effective management
- Made only for a charitable purpose and without any commercial motive or appearance of such;

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- Provided directly to the charitable organization requesting the contribution, and in the amount agreed to by Aurinia
- Provided without an intent to influence, induce, or reward the purchase, use, recommending, or arranging for the use of any product developed, marketed, and/or manufactured by Aurinia or its affiliates, or the formulary status of any Aurinia products
- Approved prior to the start date of the program/project the funding is supporting

**How to Submit the RFP Response:**

The fully compiled RFP response must be submitted to Jessica Bateman at [jbateman@auriniapharma.com](mailto:jbateman@auriniapharma.com) the following Aurinia team and include information presented below.

Requests must be submitted no later than June 4, 2021.

Aurinia reserves the right to make no awards and to discontinue or change the process described in this RFP any time without prior written notice.

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