

# ServisFirst Bancshares, Inc. Announces Results for Second Quarter of 2019

BIRMINGHAM, Ala., July 15, 2019 (GLOBE NEWSWIRE) -- ServisFirst Bancshares, Inc. (NASDAQ: SFBS), today announced earnings and operating results for the three and six months ended June 30, 2019.

#### **SECOND QUARTER 2019 HIGHLIGHTS:**

- Loans increased 19%, annualized, on a linked quarter basis and 14% year-over-year, respectively
- Deposits increased 18%, annualized, on a linked quarter basis and 22% year-over-year, respectively
- Diluted EPS was \$0.66 for the second quarter of 2019 compared to \$0.62 for the second quarter of 2018
- Efficiency ratio improved to 34.3% compared to previous quarter

FINANCIAL SUMMARY (UNAUDITED) (in Thousands except share and per

share amounts)

QUARTERLY OPERATING		iod Ending e 30, 2019	F	Period Ending March 31, 2019	% Change From Period Ending March 31, 2019 to Period Ending June 30, 2019		eriod Ending ne 30, 2018	% Change From Period Ending June 30, 2018 to Period Ending June 30, 2019
RESULTS	Φ.	05.000	•	05.040	0.07	Φ.	00.540	0.07
Net Income  Net Income Available to Common	\$	35,633	\$	35,010	2%	\$	33,540	6%
Stockholders	\$	35,602	\$	35,010	2%	\$	33,509	6%
Diluted Earnings Per Share	\$	0.66	\$	0.65	2%	\$	0.62	6%
Return on Average Assets		1.69%		1.75%			1.91%	
Return on Average Common Stockholders' Equity		18.72%		19.42%			20.89%	
Average Diluted Shares Outstanding	54	,089,107		54,076,538		5	4,196,023	
YEAR-TO-DATE OPERATING RESULTS								
Net Income	\$	70,643				\$	66,143	7%
Net Income Available to Common Stockholders	\$	70,612				\$	66,112	7%
Diluted Earnings Per Share	\$	1.31				\$	1.22	7%
Return on Average Assets		1.72%					1.91%	
Return on Average Common Stockholders' Equity		19.06%					21.13%	
Average Diluted Shares Outstanding	54	,082,857				5	4,189,746	

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Total Assets	\$ 8,740,237	\$ 8,310,836	5%	\$ 7,084,562	23 %
Loans	6,967,886	6,659,908	5%	6,129,649	14 %
Non-interest-bearing Demand Deposits	1,576,959	1,572,703	-%	1,481,447	6%
Total Deposits	7,404,794	7,083,666	5%	6,085,682	22 %
Stockholders' Equity	778,957	745,586	4 %	655,114	19 %

#### **DETAILED FINANCIALS**

ServisFirst Bancshares, Inc. reported net income and net income available to common stockholders of \$35.6 million for the quarter ended June 30, 2019, compared to net income and net income available to common stockholders of \$33.5 million for the same quarter in 2018. Basic and diluted earnings per common share were \$0.67 and \$0.66, respectively, for the second quarter of 2019, compared to \$0.63 and \$0.62, respectively, for the second quarter of 2018.

Annualized return on average assets was 1.69% and annualized return on average common stockholders' equity was 18.72% for the second quarter of 2019, compared to 1.91% and 20.89%, respectively, for the second quarter of 2018.

Net interest income was \$70.1 million for the second quarter of 2019, compared to \$68.8 million for the first quarter of 2019 and \$64.5 million for the second quarter of 2018. The net interest margin in the second quarter of 2019 was 3.44% compared to 3.56% in the first quarter of 2019 and 3.82% in the second quarter of 2018. Linked quarter increases in average rates paid on deposits drove an unfavorable rate change while increases in average balances in loans and equity drove favorable volume change.

Average loans for the second quarter of 2019 were \$6.79 billion, an increase of \$187.6 million, or 11% annualized, over average loans of \$6.60 billion for the first quarter of 2019, and an increase of \$800.4 million, or 13%, over average loans of \$5.99 billion for the second quarter of 2018.

Average total deposits for the second quarter of 2019 were \$7.18 billion, an increase of \$203.0 million, or 12% annualized, over average total deposits of \$6.98 billion for the first quarter of 2019, and an increase of \$1.14 billion, or 19%, over average total deposits of \$6.04 billion for the second quarter of 2018.

Non-performing assets to total assets were 0.46% for the second quarter of 2019, an increase of five basis points compared to 0.41% for the first quarter of 2019 and an increase of 23 basis points compared to 0.23% for the second quarter of 2018. Net charge-offs to average loans was 0.22%, a two basis point increase compared to 0.20% for the first quarter of 2019 and an increase of nine basis points compared to 0.13% for the second quarter of 2018. We recorded a \$4.9 million provision for loan losses in the second quarter of 2019 compared to \$4.9 million in the first quarter of 2019 and \$4.1 million in the second quarter of 2018. The allowance for loan loss as a percentage of total loans was 1.02% at June 30, 2019, a decrease of 3 basis points compared to 1.05% at March 31, 2019 and June 30, 2018, respectively. In management's opinion, the allowance is adequate and was determined by consistent application of ServisFirst Bank's methodology for calculating its allowance for loan losses.

Non-interest income for the second quarter of 2019 increased \$837,000, or 17%, to \$5.8 million from \$4.9 million in the second quarter of 2018. Deposit service charges increased \$133,000 in the second quarter of 2019, or 8%, compared to the second quarter of 2018. The number of transaction deposit accounts increased approximately 8% from June 30, 2018 to June 30, 2019. Mortgage banking revenue increased \$298,000, or 38%, from the second quarter of 2018 to the second quarter of 2019. Mortgage loan originations increased approximately 28% during the second quarter of 2019 when compared to the same quarter in 2018. Credit card revenue increased \$380,000, or 28%, to \$1.7 million during the second quarter of 2019, compared to \$1.3 million during the second quarter of 2018. The number of accounts increased approximately 35% and the aggregate amount of sales on all accounts increased 28% during the second quarter of 2019. Other income for the second quarter of 2019 increased \$40,000, or 11%, to \$392,000 from \$352,000 in the second quarter of 2018.

Non-interest expense for the second quarter of 2019 increased \$2.5 million, or 11%, to \$26.0 million from \$23.5 million in the second quarter of 2018, and increased \$696,000, or 3%, on a linked quarter basis. Salary and benefit expense for the second quarter of 2019 increased \$1.2 million, or 10%, to \$14.3 million from \$13.1 million in the second quarter of 2018, and increased \$74,000, or 1%, on a linked quarter basis. The number of FTE employees increased from 447 at June 30, 2018 to 495 at June 30, 2019, or 11%. Equipment and occupancy expense increased \$174,000, or 8%, to \$2.3 million in the second quarter of 2019, from \$2.1 million in the second quarter of 2018, and increased \$28,000 on a linked-quarter basis. Professional services expense increased \$267,000, or 29%, to \$1.2 million in the second quarter of 2019, from \$924,000 in the second quarter of 2018, and increased \$197,000, or 20%, from \$994,000 on a linked-quarter basis. FDIC and other regulatory assessments decreased \$78,000, or 7%, to \$1.1 million in the second quarter of 2019, from \$1.1 million in the second quarter of 2018. Lower assessment rates result from the FDIC's Bank Insurance Fund reaching their targeted level

of 1.35%. Expenses associated with other real estate owned increased \$52,000, or 33%, to \$212,000 in the second quarter of 2019, from \$160,000 in the second quarter of 2018. Updated appraisals resulted in some write-downs in values of properties. Other operating expenses for the second quarter of 2019 increased \$874,000, or 15%, to \$6.9 million from \$6.0 million in the second quarter of 2018, and increased \$145,000, or 2%, on a linked-quarter basis. Increases in business development and Federal Reserve Bank service charges contributed to this increase in other operating expenses. The efficiency ratio was 34.30% during the second quarter of 2019 compared to 33.82% during the second quarter of 2018 and compared to 34.35% during the first of 2019.

Income tax expense increased \$1.0 million, or 12%, to \$9.3 million in the second quarter of 2019, compared to \$8.3 million in the second quarter of 2018. Our effective tax rate was 20.74% for the second quarter of 2019 compared to 19.86% for the second quarter of 2018. We recognized a reduction in provision for income taxes resulting from excess tax benefits from the exercise and vesting of stock options and restricted stock during the second quarters of 2019 and 2018 of \$186,000 and \$457,000, respectively.

#### GAAP Reconciliation and Management Explanation of Non-GAAP Financial Measures

This press release contains certain non-GAAP financial measures, including tangible common stockholders' equity, total tangible assets, tangible book value per share and tangible common equity to total tangible assets, each of which excludes goodwill and core deposit intangibles associated with our acquisition of Metro Bancshares, Inc. in January 2015. We believe these non-GAAP financial measures provide useful information to management and investors that is supplementary to our financial condition, results of operations and cash flows computed in accordance with GAAP; however, we acknowledge that these non-GAAP financial measures have a number of limitations. As such, you should not view these disclosures as a substitute for results determined in accordance with GAAP, and they are not necessarily comparable to non-GAAP financial measures that other companies, including those in our industry, use. The following reconciliation table provides a more detailed analysis of the non-GAAP financial measures as of and for the comparative periods presented in this press release. Dollars are in thousands, except share and per share data.

	Α	at June 30, 2019	2019		31, 2018		At September 30, 2018		Α	at June 30, 2018
Book value per share - GAAP	\$	14.55	\$	13.94	\$	13.40	\$	12.81	\$	12.33
Total common stockholders' equity GAAP	-	778,957		745,586		715,203		681,510		655,114
Adjustments:										
Adjusted for goodwill and core deposit										
intangible asset		14,314		14,381		14,449		14,517		14,584
Tangible common stockholders' equity - non-GAAP	\$	764,643	\$	731,205	\$	700,754	\$	666,993	\$	640,530
Tangible book value per share - non-GAAP	\$	14.29	\$	13.67	\$	13.13	\$	12.54	\$	12.05
Stockholders' equity to total assets GAAP	-	8.91%		8.97%		8.93%		9.07%		9.25%
Total assets - GAAP	\$8	3,740,237	\$8	3,310,836	\$8	3,007,382	\$7	7,517,833	\$7	7,084,562
Adjustments:										
Adjusted for goodwill and core deposit										
intangible asset		14,314		14,381		14,449		14,517		14,584
Total tangible assets - non-GAAP Tangible common equity to total		3,725,923	\$8	3,296,455	\$7	7,992,933	\$7	7,503,316	\$7	7,069,978
tangible assets - non-GAAP		8.76 %		8.81%		8.77 %		8.89%		9.06%

#### About ServisFirst Bancshares, Inc.

ServisFirst Bancshares, Inc. is a bank holding company based in Birmingham, Alabama. Through its subsidiary ServisFirst Bank, ServisFirst Bancshares, Inc. provides business and personal financial services from locations in Birmingham, Huntsville, Montgomery, Mobile and Dothan, Alabama, Pensacola, Sarasota and Tampa Bay, Florida, Atlanta, Georgia, Charleston, South Carolina and Nashville, Tennessee.

ServisFirst Bancshares, Inc. files periodic reports with the U.S. Securities and Exchange Commission (SEC). Copies of its filings may be obtained through the SEC's website at <a href="https://www.servisfirstbancshares.com">www.servisfirstbancshares.com</a>.

Statements in this press release that are not historical facts, including, but not limited to, statements concerning future operations, results or performance, are hereby identified as "forward-looking statements" for the purpose of the safe harbor provided by Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. The words "believe," "expect," "anticipate," "project," "plan," "intend," "will," "would," "might" and similar expressions often signify forward-looking statements. Such statements involve inherent risks and uncertainties. ServisFirst Bancshares, Inc. cautions that such forward-looking statements, wherever they occur in this press release or in other statements attributable to ServisFirst Bancshares, Inc., are necessarily estimates reflecting the judgment of ServisFirst Bancshares, Inc.'s senior management and involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. Such forward-looking statements should, therefore, be considered in light of various factors that could affect the accuracy of such forward-looking statements, including: general economic conditions, especially in the credit markets and in the Southeast; the performance of the capital markets; changes in interest rates, yield curves and interest rate spread relationships; changes in accounting and tax principles, policies or guidelines; changes in legislation or regulatory requirements; changes in our loan portfolio and the deposit base; possible changes in laws and regulations and governmental monetary and fiscal policies, including, but not limited to, economic stimulus initiatives; the cost and other effects of legal and administrative cases and similar contingencies; possible changes in the creditworthiness of customers and the possible impairment of the collectability of loans and the value of collateral; the effect of natural disasters, such as hurricanes and tornados, in our geographic markets; and increased competition from both banks and non-bank financial institutions. The foregoing list of factors is not exhaustive. For discussion of these and other risks that may cause actual results to differ from expectations, please refer to "Cautionary Note Regarding Forward-looking Statements" and "Risk Factors" in our most recent Annual Report on Form 10-K and our other SEC filings. If one or more of the factors affecting our forward-looking information and statements proves incorrect, then our actual results, performance or achievements could differ materially from those expressed in, or implied by, forward-looking information and statements contained herein. Accordingly, you should not place undue reliance on any forward-looking statements, which speak only as of the date made. ServisFirst Bancshares, Inc. assumes no obligation to update or revise any forward-looking statements that are made from time to time.

More information about ServisFirst Bancshares, Inc. may be obtained over the Internet at<u>www.servisfirstbancshares.com</u> or by calling (205) 949-0302.

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SELECTED FINANCIAL HIGHLIGHTS (Unaudited) (In thousands except share and per share data)

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	:	2nd Quarter 2019	er 1st Quarter 2019		4t	h Quarter 2018	3	rd Quarter 2018	2nd Quarter 2018			
CONSOLIDATED												
STATEMENT OF INCOME	Ξ											
Interest income	\$	97,787	\$	93,699	\$	90,164	\$	84,058	\$	78,396		
Interest expense		27,702		24,921		21,306		17,195		13,874		
Net interest income		70,085		68,778		68,858		66,863		64,522		
Provision for loan losses		4,884		4,885		6,518		6,624		4,121		
Net interest income after provision for loan losses		65,201		63,893		62,340		60,239		60,401		
Non-interest income		5,778		4,942		5,019		5,065		4,941		
Non-interest expense		26,022		25,326		22,701		22,624		23,492		
Income before income tax		44,957		43,509		44,658		42,680		41,850		
Provision for income tax		9,324		8,499		8,421		8,120		8,310		
Net income		35,633		35,010		36,237		34,560		33,540		
Preferred stock dividends		31		-		32		-		31		
Net income available to common stockholders	\$	35,602	\$	35,010	\$	36,205	\$	34,560	\$	33,509		
Earnings per share - basic	\$	0.67	\$	0.65	\$	0.68	\$	0.65	\$	0.63		

Earnings per share - diluted Average diluted shares	\$	0.66	\$	0.65	\$	0.67	\$	0.64	\$	0.62	
outstanding	5	54,089,107	Ę	54,076,538	į	54,109,450	Ę	54,191,222	54,196,023		
CONSOLIDATED BALANCE SHEET DATA											
Total assets	\$	8,740,237	\$	8,310,836	\$	8,007,382	\$	7,517,833	\$	7,084,562	
Loans		6,967,886		6,659,908		6,533,499		6,363,531		6,129,649	
Debt securities		658,221		631,946		590,184		578,271		583,799	
Non-interest-bearing demand deposits		1,576,959		1,572,703		1,557,341		1,504,447		1,481,447	
Total deposits		7,404,794		7,083,666		6,915,708		6,505,351		6,085,682	
Borrowings		64,684		64,675		64,666		64,657		64,648	
Stockholders' equity	\$	778,957	\$	745,586	\$	715,203	\$	681,510	\$	655,114	
Shares outstanding		53,526,882		53,495,208		53,375,195		53,197,807		53,150,733	
Book value per share	\$	14.55	\$	13.94	\$	13.40	\$	12.81	\$	12.33	
Tangible book value per share (1)	\$	14.29	\$	13.67	\$	13.13	\$	12.54	\$	12.05	
SELECTED FINANCIAL RATIOS (Annualized)											
Net interest margin		3.44 %		3.56%		3.63 %		3.77 %		3.82 %	
Return on average assets Return on average common stockholders'		1.69%		1.75%		1.85%		1.87%		1.91%	
equity		18.72%		19.42%		21.13%		20.42%		20.89%	
Efficiency ratio		34.30%		34.35%		30.73%		31.45%		33.82%	
Non-interest expense to average earning assets		1.28 %		1.31%		1.20%		1.27 %		1.39 %	
CAPITAL RATIOS (2) Common equity tier 1 capital to risk-weighted assets Tier 1 capital to risk-		10.18%		10.30%		10.12%		10.08%		10.08%	
weighted assets		10.19%		10.30%		10.13%		10.09%		10.08%	
Total capital to risk-											
weighted assets Tier 1 capital to average		12.02%		12.21%		12.05%		12.05%		12.10%	
assets		9.00%		9.03%		9.07 %		9.28 %		9.21%	
Tangible common equity t total tangible assets (1)	0	8.76%		8.81%		8.77 %		8.89%		9.06%	

<sup>(1)</sup> See "GAAP Reconciliation and Management Explanation of Non-GAAP Financial Measures" for a discussion of these Non-GAAP financial measures.

# CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(Dollars in thousands)

June 30,	June 30,	
2019	2018	
		% Change

<sup>(2)</sup> Regulatory capital ratios for most recent period are preliminary.

ASSETS	Ф 00.044	Ф. 00.044	4.07
Cash and due from banks	\$ 68,841	•	1 %
Interest-bearing balances due from depository institutions	409,052	81,742	400 %
Federal funds sold	408,289	15,585	2,520 %
Cash and cash equivalents	886,182	165,671	435 %
Available for sale debt securities, at fair value	657,971	583,549	13 %
Held to maturity debt securities (fair value of \$250 at June 30, 2019 and June 30, 2018)		250	- %
Mortgage loans held for sale	9,446	4,605	105 %
Loans	6,967,886	6,129,649	14 %
Less allowance for loan losses	(71,386)	(64,239)	11 %
Loans, net	6,896,500	6,065,410	14 %
Premises and equipment, net	57,195	58,299	(2)%
Goodwill and other identifiable intangible assets	14,314	14,584	(2)%
Other assets	218,379	192,194	14 %
Total assets	\$8,740,237	\$7,084,562	23 %
LIABILITIES AND STOCKHOLDERS' EQUITY			
Liabilities:			
Deposits:			
Non-interest-bearing	\$1,576,959	\$1,481,447	6 %
Interest-bearing	5,827,835	4,604,235	27 %
Total deposits	7,404,794	6,085,682	22 %
Federal funds purchased	459,449	262,659	75 %
Other borrowings	64,684	64,648	- %
Other liabilities	32,353	16,459	97 %
Total liabilities	7,961,280	6,429,448	24 %
Stockholders' equity: Preferred stock, par value \$0.001 per share; 1,000,000 authorized and undesignated at June 30, 2019 and June 30, 2018 Common stock, par value \$0.001 per share; 100,000,000 shares authorized; 53,526,882 shares	-	-	
issued and outstanding at June 30, 2019, and 53,150,733 shares issued and outstanding	F.4	50	0.0/
at June 30, 2018	54	53	2 %
Additional paid-in capital	218,658	217,765	- %
Retained earnings	555,425	443,972	25 %
Accumulated other comprehensive income (loss)	4,318	(7,178)	NM
Total stockholders' equity attributable to ServisFirst Bancshares, Inc.	778,455	654,612	19 %
Noncontrolling interest	502	502	- %
Total stockholders' equity	778,957	655,114	19 %
Total liabilities and stockholders' equity	\$8,740,237	\$7,084,562	23 %

	T	hree Mor June			Six Months Ended June 30,				
		2019		2018		2019		2018	
Interest income:									
Interest and fees on loans	\$	88,610	\$	73,620	\$	174,134	\$	143,294	
Taxable securities		4,193		3,127		7,939		5,872	
Nontaxable securities		393		623		839		1,279	
Federal funds sold		1,998		694		3,217		1,245	
Other interest and dividends		2,593		332		5,357		715	
Total interest income		97,787		78,396		191,486		152,405	
Interest expense:									
Deposits		24,240		11,714		46,385		21,335	
Borrowed funds		3,462		2,160		6,238		4,112	
Total interest expense		27,702		13,874		52,623		25,447	
Net interest income		70,085		64,522		138,863		126,958	
Provision for loan losses		4,884		4,121		9,769		8,260	
Net interest income after provision for loan		.,				-,:			
losses		65,201		60,401		129,094		118,698	
Non-interest income:		,				•			
Service charges on deposit accounts		1,786		1,653		3,488		3,238	
Mortgage banking		1,087		789		1,662		1,307	
Credit card income		1,741		1,361		3,317		2,616	
Securities (losses) gains		(6)		-		(6)		4	
Increase in cash surrender value life insurance		778		786		1,540		1,563	
Other operating income		392		352		719		629	
Total non-interest income		5,778		4,941		10,720	-	9,357	
Non-interest expense:		0,770		1,011		10,720			
Salaries and employee benefits		14,339		13,098		28,604		26,394	
Equipment and occupancy expense		2,287		2,113		4,546		4,067	
Professional services		1,191		924		2,185		1,729	
FDIC and other regulatory assessments		1,081		1,159		2,100		2,292	
Other real estate owned expense		212		160		234		476	
Other operating expense		6,912		6,038		13,679		11,593	
Total non-interest expense		26,022		23,492	_	51,348		46,551	
Income before income tax		44,957		41,850	_	88,466		81,504	
Provision for income tax		9,324		8,310		17,823		15,361	
Net income									
		35,633		33,540		70,643		66,143	
Dividends on preferred stock		31		31		31		31	
Net income available to common stockholders	\$ 35,602		\$	33,509		70,612	\$	66,112	
Basic earnings per common share	Ф	0.67	\$	0.63	Ф	1.32	\$	1.24	
Diluted earnings per common share	\$ \$		÷		_		i		
	φ	0.66	\$	0.62	Φ	1.31	\$	1.22	

# LOANS BY TYPE (UNAUDITED)

(In thousands)

	2nd				2nd
	Quarter	1st Quarter	4th Quarter	3rd Quarter	Quarter
	2019	2019	2018	2018	2018
Commercial, financial and agricultural	\$2,633,529	\$2,522,136	\$2,513,225	\$2,478,788	\$2,345,879
Real estate - construction	603,779	556,219	533,192	543,611	522,788
Real estate - mortgage:					
Owner-occupied commercial	1,538,279	1,500,595	1,463,887	1,430,111	1,383,882
1-4 family mortgage	630,963	629,285	621,634	610,460	584,133
Other mortgage	1,496,512	1,394,611	1,337,068	1,236,954	1,225,906
Subtotal: Real estate - mortgage	3,665,754	3,524,491	3,422,589	3,277,525	3,193,921
Consumer	64,824	57,062	64,493	63,607	67,061
Total loans	\$6,967,886	\$6,659,908	\$6,533,499	\$6,363,531	\$6,129,649

# SUMMARY OF LOAN LOSS EXPERIENCE (UNAUDITED)

(Dollars in thousands)

(Dollars III triousarius)																
	2	nd Quarter 2019	_	1st Quarte 2019	er	4	th Quarte 2018	er	3	rd Quarte 2018	er	2ı	nd Quarter 2018			
Allowance for loan losses:													_			
Beginning balance	\$	70,207	\$	68,600		\$	66,879		\$	64,239		\$	62,050			
Loans charged off:																
Commercial, financial																
and agricultural		3,610		3,037			4,685			3,923			1,732			
Real estate - mortgage		169		50			173			48			440			
Consumer		63		218			72			76			47			
Total charge offs		3,842		3,305			4,930			4,047			2,219			
Recoveries:																
Commercial, financial																
and agricultural		117		12			120			52			173			
Real estate -																
construction		-		1			4			4			97			
Real estate - mortgage		4		7			1			1			2			
Consumer		16		7			8			6			15			
Total recoveries		137		27			133			63			287			
Net charge-offs		3,705		3,278			4,797			3,984			1,932			
Provision for loan																
losses		4,884		4,885			6,518			6,624			4,121			
Ending balance	\$	71,386	\$	70,207		\$	68,600		\$	66,879		\$	64,239			
Allowance for loan																
losses to total loans		1.02 %		1.05	%		1.05	%		1.05	%		1.05 %			

Allowance for loan losses to total average															
loans		1.05	%		1.06	%		1.07	%		1.07	%		1.07	%
Net charge-offs to total															
average loans		0.22	%		0.20	%		0.30	%		0.25	%		0.13	%
Provision for loan															
losses to total average		0.00	0/		0.00	0./		0.40	0.1		0.40	0./		0.00	0./
loans		0.29	%		0.30	%		0.40	%		0.42	%		0.28	%
Nonperforming assets:		04.040		<b>ው</b>	00.454		Φ	04.000		Φ	0.450		Φ	0.000	
Nonaccrual loans	\$	21,840		\$	22,154		\$	21,926		\$	9,153		\$	8,022	
Loans 90+ days past due and accruing		10,299			5,021			5,844			5,714			6,081	
Other real estate		10,200			0,021			0,044			0,7 14			0,001	
owned and															
repossessed assets		5,649			5,480			5,169			5,714			5,937	
Total	\$	37,788		\$	32,655		\$	32,939		\$	20,581		\$	20,040	
Nonperforming loans to	)														
total loans		0.46	%		0.41	%		0.43	%		0.23	%		0.23	%
Nonperforming assets			۰,			۰,			٠,			٠,			٥,
to total assets		0.43	%		0.39	%		0.41	%		0.27	%		0.28	%
Nonperforming assets to earning assets		0.44	0/		0.40	%		0.43	%		0.28	0/		0.29	0/
Reserve for loan		0.44	/0		0.40	/0		0.43	/0		0.20	/0		0.29	/0
losses to nonaccrual															
loans		326.86	%		316.90	%		312.87	%		730.68	%		800.79	%
Restructured accruing															
loans	\$	2,742		\$	2,742		\$	3,073		\$	15,495		\$	15,572	
Postructured coorning															
Restructured accruing loans to total loans		0.04	%		0.04	%		0.04	%		0.24	%		0.25	%
		0.01	70		0.01	70		0.01	70		0.21	70		0.20	70
TROUBLED DEBT RE	ST	RUCTUF	RIN	GS	(TDRs)										
(UNAUDITED)					( -/										
(In thousands)															
	2	nd Quart	er	1	st Quarte	er	4	th Quarte	er	3	rd Quarte	er	2r	nd Quarte	er
		2019			2019			2018			2018			2018	
Beginning balance:	\$	12,289		\$	14,555		\$	16,584		\$	17,257		\$	18,792	
Additions		-			-			-			100			-	
Net (paydowns) /		(40)			(700)			(4.4)			(477)			(0.07)	
advances		(12)			(766)			(11)			(177)			(267)	
Charge-offs	Φ.	(993)	<u>)                                    </u>	φ.	(1,500)		φ.	(2,018)		Φ.	(596)		Φ.	(1,268)	<u>)                                    </u>
	\$	11,284		\$	12,289		\$	14,555		\$	16,584		\$	17,257	

# CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(In thousands except per share data)

(In thousands except per share data)		0 1		4 (		40		0 1		0 1	
		2nd	1st			4th		3rd		2nd	
		Quarter 2019	Quarter 2019			Quarter 2018		Quarter 2018		Quarter 2018	
		2019	_	2019	_	2010		2010	_	2010	
Interest income:	<b>ው</b>	00.040	<b>ው</b>	05 504	<b>ተ</b>	00.005	<b>ው</b>	70.004	φ	70.000	
Interest and fees on loans	\$	88,610	\$	,	Ф	-	Ф	78,991	Ф	73,620	
Taxable securities		4,193		3,746		3,506		3,276		3,127	
Nontaxable securities		393		446		544		583		623	
Federal funds sold		1,998		1,219		966		892		694	
Other interest and dividends		2,593	_	2,764	_	2,063		316		332	
Total interest income		97,787	_	93,699	_	90,164		84,058		78,396	
Interest expense:											
Deposits		24,240		22,145		18,957		15,210		11,714	
Borrowed funds		3,462		2,776		2,349		1,985		2,160	
Total interest expense		27,702		24,921		21,306		17,195		13,874	
Net interest income		70,085		68,778		68,858		66,863		64,522	
Provision for loan losses		4,884		4,885		6,518		6,624		4,121	
Net interest income after provision					_						
for loan losses		65,201		63,893		62,340		60,239		60,401	
Non-interest income:											
Service charges on deposit											
accounts		1,786		1,702		1,714		1,595		1,653	
Mortgage banking		1,087		575		688		789		789	
Credit card income		1,741		1,576		1,521		1,414		1,361	
Securities gains		(6)		-		-		186		-	
Increase in cash surrender value											
life insurance		778		762		780		787		786	
Other operating income		392		327		316		294		352	
Total non-interest income		5,778		4,942		5,019		5,065		4,941	
Non-interest expense:											
Salaries and employee benefits		14,339		14,265		12,385		13,070		13,098	
Equipment and occupancy expense	!	2,287		2,259		2,163		2,193		2,113	
Professional services		1,191		994		1,064		853		924	
FDIC and other regulatory		•				·					
assessments		1,081		1,019		902		675		1,159	
Other real estate owned expense		212		22		25		289		160	
Other operating expense		6,912		6,767		6,162		5,544		6,038	
Total non-interest expense		26,022		25,326	_	22,701		22,624		23,492	
Income before income tax	_	44,957		43,509	_	44,658	_	42,680	_	41,850	
Provision for income tax		9,324		8,499		8,421		8,120		8,310	
Net income		35,633	_	35,010	_	36,237		34,560		33,540	
Dividends on preferred stock		31		-		32		-		31	
Net income available to common		- 01	_		_				_		
stockholders	\$	35,602	\$	35,010	\$	36,205	\$	34,560	\$	33,509	
Basic earnings per common share	\$	0.67	\$	0.65				0.65		0.63	
Same carrings per common snare	Ψ	0.01	Ψ	0.00	Ψ	5.55	Ψ	0.00	Ψ	0.00	

AVERAGE BALANCE SHEETS AND NET INTEREST ANALYSIS (UNAUDITED)
ON A FULLY TAXABLE-EQUIVALENT BASIS

(Dollars in thousands)

	2nd Quarter 2019		1st Quarte	r 2019	4th Quarte	r 2018	3rd Quarter 201		
	Average Balance	Yield / Rate	Average Balance	Yield / Rate	Average Balance	Yield / Rate	Average Balance	Yie Ra	
Assets:									
Interest-earning assets:									
Loans, net of									
unearned									
income (1)	<b>#0.750.007</b>	5.040/	<b>40.570.000</b>	<b>5</b> 00 0/	<b>#</b> 0.400.400	<b>5</b> 40 0/	<b>#</b> 0 000 070	<b>5</b> 04	
Taxable	\$6,756,927	5.24 %	\$6,570,920	5.26%	\$6,403,139	5.13%	\$6,203,372	5.00	
Tax-exempt	22 124	2 02	30,577	3.81	29,656	2 26	30,005	2 04	
(2) Total loans,	32,124	3.03	30,377	3.01	29,030	3.20	30,005	3.92	
net of									
unearned									
income	6,789,051	5.23	6,601,497	5.25	6,432,795	5.12	6,233,377	5.00	
Mortgage loans			, ,		, ,		, ,		
held for sale	5,208	3.85	1,614	6.53	3,364	3.30	3,538	4.1	
Debt securities:									
Taxable	565,491	2.97	518,955	2.89	498,138	2.82	482,571	2.72	
Tax-exempt									
(2)	77,364	2.10	87,537	2.12	98,027	2.34	105,592	2.4	
Total	0.40.055	0.00	000 400	0.70	500 405	0 7 4	<b>500.100</b>		
securities (3)	642,855	2.86	606,492	2.78	596,165	2.74	588,163	2.6	
Federal funds	222 744	2.40	100 600	2.57	156 004	2.44	160 450	2 4-	
sold	323,714	2.40	192,690	2.57	156,884	2.44	163,453	2.17	
Interest-bearing balances with	)								
banks	411,481	2.53	438,099	2.56	334,065	2.45	61,867	2.03	
Total interest-									
earning assets	\$8,172,309	4.80%	\$7,840,392	4.85%	\$7,524,152	4.76%	\$7,051,391	4.74	
Non-interest-earning									
assets:  Cash and due									
from banks	76,988		74,430		74,272		76,800		
Net premises	,		,		· ·,—· —		,		
and equipment	58,607		58,852		58,521		58,873		
Allowance for									
loan losses,									
accrued									
interest and	450.00:		440.04		400.000		400.040		
other assets	156,264		149,941		128,933		128,843		
Total assets	\$8,464,168		\$8,123,615		\$7,784,999		\$7,314,914		

Interest-bearing liabilities: Interest-bearing deposits:	J							
Checking	\$ 909,847	0.88%	\$ 942,686	0.86%	\$ 908,416	0.74%	\$ 819,807	0.67
Savings	54,391	0.57	54,086	0.55	52,443	0.54	53,835	0.52
Money market	3,932,459	1.88	3,758,162	1.78	3,537,522	1.56	3,305,293	1.30
Time deposits	694,414	2.16	698,976	2.06	687,361	1.92	643,260	1.6
Total interest- bearing								
deposits	5,591,111	1.74	5,453,910	1.65	5,185,742	1.45	4,822,195	1.2
Federal funds								
purchased	418,486	2.57	312,989	2.59	263,125	2.36	229,016	2.09
Other	04.000		04.074	4.00	04.005	4 70	04.050	4 -4
borrowings	64,680	4.84	64,671	4.90	64,665	4.79	64,652	4.79
Total interest-								
bearing liabilities	\$6,074,277	1 23 %	¢5 831 570	1 73 %	\$5,513,532	1 53 %	¢5 115 863	1.30
Non-interest-bearing	ψ0,074,277	1.05 /0	ψ3,031,370	1.75 /0	ψ0,010,002	1.55 /6	ψ3,113,003	1.00
liabilities:								
Non-interest-								
bearing								
checking	1,591,722		1,524,502		1,551,366		1,511,410	
Other liabilities	35,161		36,362		40,185		16,333	
Stockholders'	700 740		705.044		000 505		070.000	
equity	763,742		735,611		689,525		678,839	
Accumulated other								
comprehensive								
loss	(734)		(4,430)		(9,609)		(7,531)	
Total	(701)		(1,100)		(0,000)		(1,001)	
liabilities and								
stockholders	•							
equity	\$8,464,168		\$8,123,615		\$7,784,999		\$7,314,914	
Net interest spread		2.97%		3.12%		3.23 %		3.4
Net interest margin		3.44 %		3.56 %		3.63%		3.77

- (1) Average loans include loans on which the accrual of interest has been discontinued.
- (2) Interest income and yields are presented on a fully taxable equivalent basis using a tax rate of 21°.
- (3) Unrealized losses on available-for-sale debt securities are excluded from the yield calculation.



Source: ServisFirst Bancshares, Inc.