



## ServisFirst Bancshares, Inc. Announces Results for Fourth Quarter and Year Ended 2016

BIRMINGHAM, Ala., Jan. 30, 2017 /PRNewswire/ -- ServisFirst Bancshares, Inc. (NASDAQ: SFBS), today announced earnings and operating results for the quarter and year ended December 31, 2016.

### FOURTH QUARTER AND YEAR ENDED 2016 HIGHLIGHTS:

- **2-for-1 stock split in December 2016**
- **Diluted EPS increased 27% from \$1.20 to \$1.52 year over year**
- **Diluted EPS increased 3% from \$0.39 to \$0.40 on a linked quarter basis**
- **Loans and deposits increased 24% and 27%, respectively, for the fourth quarter on an annualized basis**
- **Loans and deposits increased 16% and 28%, respectively, year over year**

Tom Broughton, President and CEO, said, "We are pleased to report a year of record growth in net income, loans and deposits while maintaining pristine credit quality." Bud Foshee, CFO, stated, "Our new regions of Nashville, Tennessee, Atlanta, Georgia, Charleston, South Carolina and Tampa Bay, Florida all made solid progress in 2016."

### FINANCIAL SUMMARY (UNAUDITED)

(in Thousands except share and per share amounts)

On December 20, 2016, the Company effected a two-for-one split of its common stock in the form of a stock dividend. All share and per release has been adjusted to give effect to this stock split.

	Period Ending December 31, 2016	Period Ending September 30, 2016	% Change From Period Ending September 30, 2016 to Period Ending December 31, 2016	Period E Decemb 201
<b>QUARTERLY OPERATING RESULTS</b>				
Net Income	\$ 21,738	\$ 20,909	4 %	\$ 19,
Net Income Available to Common Stockholders	\$ 21,714	\$ 20,909	4 %	\$ 19,
Diluted Earnings Per Share	\$ 0.40	\$ 0.39	3 %	\$
Return on Average Assets	1.39 %	1.39 %		
Return on Average Common Stockholders' Equity	16.71 %	16.66 %		1
Average Diluted Shares Outstanding	53,961,160	53,879,328		53,190,
<b>YEAR-TO-DATE OPERATING RESULTS</b>				
Net Income	\$ 81,479			\$ 63,
Net Income Available to Common Stockholders	\$ 81,432			\$ 63,
Diluted Earnings Per Share	\$ 1.52			\$
Return on Average Assets	1.42 %			
Return on Average Common Stockholders' Equity	16.63 %			1:
Average Diluted Shares Outstanding	53,608,372			52,885,
Core Net Income*	\$ 81,479			\$ 65,
Core Net Income Available to Common Stockholders*	\$ 81,432			\$ 65,
Core Diluted Earnings Per Share*	\$ 1.52			\$
Core Return on Average Assets*	1.42 %			
Core Return on Average Common Stockholders' Equity*	16.63 %			1:
<b>BALANCE SHEET</b>				
Total Assets	\$ 6,370,448	\$ 6,002,621	6 %	\$ 5,095,
Loans	4,911,770	4,631,821	6 %	4,216,
Non-interest-bearing Demand Deposits	1,281,605	1,269,726	1 %	1,053,
Total Deposits	5,420,311	5,081,128	7 %	4,223,
Stockholders' Equity	522,889	507,866	3 %	449,

\* Core measures exclude non-routine expenses during the comparative periods presented in this press release as more fully described in "Management Discussion and Management Explanation of Non-GAAP Financial Measures" below.

## DETAILED FINANCIALS

ServisFirst Bancshares, Inc. reported net income and net income available to common stockholders of \$21.7 million for the quarter ended December 31, 2016, compared to net income of \$19.8 million and net income available to common stockholders of \$19.7 million for the same quarter in 2015. Basic and diluted earnings per common share were \$0.41 and \$0.40 respectively, for the fourth quarter of 2016, compared to \$0.38 and \$0.37, respectively, for the fourth quarter of 2015.

Return on average assets was 1.39% and return on average equity was 16.71% for the fourth quarter of 2016, compared to 1.55% and 17.75%, respectively, for the fourth quarter of 2015.

Net interest income was \$49.1 million for the fourth quarter of 2016, compared to \$47.9 million for the third quarter of 2016 and \$43.2 million for the fourth quarter of 2015. The net interest margin in the fourth quarter of 2016 was 3.30%, a five basis point decrease from the third quarter of 2016 and 26 basis point decrease from the fourth quarter of 2015. The increase in net interest income on a linked quarter basis is attributable to a \$126.1 million increase in average loans outstanding, a \$39.3 million increase in average non-interest-bearing deposits and a \$17.6 million increase in average stockholders' equity, all resulting in a positive mix change in our balance sheet. The average yield on loans decreased by two basis points to 4.45% on a linked quarter basis.

Average loans for the fourth quarter of 2016 were \$4.70 billion, an increase of \$126.1 million, or 3%, over average loans of \$4.58 billion for the third quarter of 2016, and an increase of \$580.2 million, or 14%, over average loans of \$4.12 billion for the fourth quarter of 2015.

Average total deposits for the fourth quarter of 2016 were \$5.27 billion, an increase of \$291.7 million, or 6%, over average total deposits of \$4.98 billion for the third quarter of 2016, and an increase of \$1.01 billion, or 24%, over average total deposits of \$4.27 billion for the fourth quarter of 2015.

Non-performing assets to total assets were 0.34% for the fourth quarter of 2016, an increase of 18 basis points compared to 0.16% for the third quarter of 2016 and an increase of eight basis points compared to 0.26% for the fourth quarter of 2015. One loan with a balance of approximately \$6.2 million, which was greater than 90 days past due and accruing as of December 31, 2016, has paid current as of the date of this earnings release. This loan represented 10 basis points of the non-performing assets ratio as of December 31, 2016. Net credit charge-offs to average loans were 0.09%, a four basis point decrease compared to 0.13% for the third quarter of 2016 and a 15 basis point decrease compared to 0.24% for the fourth quarter of 2015. We recorded a \$4.1 million provision for loan losses in the fourth quarter of 2016 compared to \$3.5 million in the third quarter of 2016 and \$3.3 million in the fourth quarter of 2015. The allowance for loan loss as a percentage of total loans was 1.06% for December 31, 2016 compared to 1.05% at September 30, 2016 and 1.03% at December 31, 2015. In management's opinion, the allowance is adequate and was determined by consistent application of ServisFirst Bank's methodology for calculating its allowance for loan losses.

Non-interest income increased \$2.5 million during the fourth quarter of 2016, or 71%, compared to the fourth quarter of 2015. Mortgage banking revenue increased by \$424,000 in the fourth quarter of 2016, or 68%, compared to the fourth quarter of 2015, resulting from a 38% increase in the number of loans originated and improved operations, translating to increased net gains on sales. Credit card income increased \$411,000 in the fourth quarter of 2016, or 64%, compared to the fourth quarter of 2015, resulting from an 89% increase in the volume of spending on ServisFirst Bank cards and a 29% increase in spending on our agent banks' cards. We recognized a \$1.3 million gain on the sale of fixed assets during the fourth quarter of 2016.

Non-interest expense for the fourth quarter of 2016 increased \$3.0 million, or 16%, to \$22.0 million from \$19.0 million in the fourth quarter of 2015, and increased \$1.8 million, or 9%, on a linked quarter basis. Salary and benefit expense for the fourth quarter of 2016 increased \$2.3 million, or 26%, to \$11.2 million from \$8.9 million in the fourth quarter of 2015, and increased \$200,000, or 2%, on a linked quarter basis. We reversed \$2.0 million of accrued incentive pay during the fourth quarter of 2015. Excluding this reversal, salary and benefit expenses increased \$300,000, or 3%, from the fourth quarter of 2015 to the fourth quarter of 2016. Equipment and Occupancy expense increased \$358,000, or 24% to \$1.9 million in the fourth quarter of 2016, from \$1.5 million in the fourth quarter of 2015. This increase in equipment and occupancy expense was attributable to new offices in our Charleston, South Carolina and Nashville, Tennessee regions, each of which were relocations from temporary facilities we previously occupied. We also accelerated depreciation of leasehold improvements in our Birmingham, Alabama headquarters building to coincide with our anticipated move date to our new headquarters building, which we anticipate will be in the second half of 2017. Professional services expense increased \$352,000, or 50%, to \$1.1 million in the fourth quarter of 2016, from \$706,000 in the fourth quarter of 2015, primarily the result of legal fees accrued for pending litigation. FDIC assessments increased \$339,000, or 46%, to \$1.1 million in the fourth quarter of 2016, from \$733,000 in the fourth quarter of 2015. This increase was the result of higher assessment rates under the new assessment calculation rule adopted by the FDIC effective at the beginning of the second quarter 2016, and growth in

assets.

Income tax expense increased \$2.7 million, or 59%, to \$7.3 million in the fourth quarter of 2016, compared to \$4.6 million in the fourth quarter of 2015, and increased \$3.8 million, or 15%, to \$29.3 million in the year ended December 31, 2016, compared to \$25.5 million in the year ended December 31, 2015. In the second quarter of 2016 we adopted the amendments in Accounting Standards Update 2016-09 using the modified retrospective method. We have recognized excess tax benefits from the exercise and vesting of stock options and restricted stock of \$54,000 in the fourth quarter of 2016 and \$4.8 million for the year ended December 31, 2016. Previously under generally accepted accounting principles, such credits were reflected within additional paid-in capital.

## GAAP Reconciliation and Management Explanation of Non-GAAP Financial Measures

We recorded expenses of \$2.1 million for the first quarter of 2015 related to the acquisition of Metro Bancshares, Inc. and the merger of Metro Bank with and into the Bank, and recorded an expense of \$500,000 resulting from the initial funding of reserves for unfunded loan commitments for the first quarter of 2015, consistent with guidance provided in the Federal Reserve Bank's Inter-agency Policy Statement SR 06-17. Core financial measures included in this press release are "core net income," "core net income available to common stockholders," "core diluted earnings per share," "core return on average assets" and "core return on average common stockholders' equity." Each of these five core financial measures excludes the impact of the non-routine expenses attributable to merger expenses and the initial funding of reserves for unfunded loan commitments, and are all considered non-GAAP financial measures. Other non-GAAP financial measures included in this press release are "tangible common stockholders' equity," "total tangible assets," "tangible book value per share," and "tangible common equity to total tangible assets." All non-GAAP financial measures are more fully explained below.

"Core net income" is defined as net income, adjusted by the net effect of the non-routine expense.

"Core net income available to common stockholders" is defined as net income available to common stockholders, adjusted by the net effect of the non-routine expense.

"Core diluted earnings per share" is defined as net income available to common stockholders, adjusted by the net effect of the non-routine expense, divided by weighted average diluted shares outstanding.

"Core return on average assets" is defined as net income, adjusted by the net effect of the non-routine expense, divided by average total assets.

"Core return of average common stockholders' equity" is defined as net income, adjusted by the net effect of the non-routine expense, divided by average common stockholders' equity.

"Tangible common stockholders' equity" is defined as common stockholders' equity, adjusted by the total of goodwill and other identifiable intangible assets.

"Total tangible assets" is defined as total assets, adjusted by the total of goodwill and other identifiable intangible assets.

"Tangible book value per share" is defined as tangible common stockholders' equity divided by the number of common shares outstanding.

"Tangible common equity to total tangible assets" is defined as tangible common equity divided by total tangible assets.

We believe these non-GAAP financial measures provide useful information to management and investors that is supplementary to our financial condition, results of operations and cash flows computed in accordance with GAAP; however, we acknowledge that these non-GAAP financial measures have a number of limitations. As such, you should not view these disclosures as a substitute for results determined in accordance with GAAP, and they are not necessarily comparable to non-GAAP financial measures that other companies, including those in our industry, use. The following reconciliation table provides a more detailed analysis of the non-GAAP financial measures as of and for the annual comparative periods ended December 31, 2016 and 2015 included in this press release. Dollars are in thousands, except share and per share data.

	As of December 31, 2016	As Of and For the Year Ended December 31, 2015
Return on average assets - GAAP		1.38 %
Net income - GAAP		\$ 63,540
Adjustments:		
Merger expenses - Metro Bancshares, Inc.		2,096
Initial reserve for unfunded loan commitments		500
Tax (benefit) of adjustments		(829)
Core net income - non-GAAP*		\$ 65,307

Average assets		\$	4,591,860	
Core return on average assets - non-GAAP*			1.42	%
Return on average common stockholders' equity - GAAP			15.30	%
Net income available to common stockholders - GAAP		\$	63,260	
Adjustments:				
Merger expenses - Metro Bancshares, Inc.			2,096	
Initial reserve for unfunded loan commitments			500	
Tax (benefit) of adjustments			(829)	
Core net income available to common stockholders - non-GAAP*		\$	65,027	
Average common stockholders' equity		\$	413,445	
Core return on average common stockholders' equity - non-GAAP*			15.73	%
Earnings per share - diluted - GAAP		\$	1.20	
Weighted average shares outstanding, diluted - GAAP			52,885,108	
Core diluted earnings per share - non-GAAP*		\$	1.23	
Book value per share - GAAP	\$	9.93	\$	8.65
Total common stockholders' equity - GAAP		522,889		449,147
Adjustments:				
Adjusted for goodwill and other identifiable intangible assets		14,996		15,330
Tangible common stockholders' equity - non-GAAP	\$	507,893	\$	433,817
Tangible book value per share - non-GAAP	\$	9.65	\$	8.35
Stockholders' equity to total assets - GAAP		8.21 %		8.81 %
Total assets - GAAP	\$	6,370,448	\$	5,095,509
Adjustments:				
Adjusted for goodwill and other identifiable intangible assets		14,996		15,330
Total tangible assets - non-GAAP	\$	6,355,452	\$	5,080,179
Tangible common equity to total tangible assets - non-GAAP		7.99 %		8.54 %

\* Core measures exclude non-routine expenses during the comparative periods presented in this press release as more fully described in "GAAP Reconciliation and Management Explanation on Non-GAAP Financial Measures" above.

#### About ServisFirst Bancshares, Inc.

ServisFirst Bancshares, Inc. is a bank holding company based in Birmingham, Alabama. Through its subsidiary ServisFirst Bank, ServisFirst Bancshares, Inc. provides business and personal financial services from locations in Birmingham, Huntsville, Montgomery, Mobile and Dothan, Alabama, Pensacola and Tampa Bay, Florida, Atlanta, Georgia, Charleston, South Carolina and Nashville, Tennessee.

ServisFirst Bancshares, Inc. files periodic reports with the U.S. Securities and Exchange Commission (SEC). Copies of its filings may be obtained through the SEC's website at [www.sec.gov](http://www.sec.gov) or at <http://servisfirstbancshares.investorroom.com/>.

*Statements in this press release that are not historical facts, including, but not limited to, statements concerning future operations, results or performance, are hereby identified as "forward-looking statements" for the purpose of the safe harbor provided by Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. The words "believe," "expect," "anticipate," "project," "plan," "intend," "will," "would," "might" and similar expressions often signify forward-looking statements. Such statements involve inherent risks and uncertainties. ServisFirst Bancshares, Inc. cautions that such forward-looking statements, wherever they occur in this press release or in other statements attributable to ServisFirst Bancshares, Inc., are necessarily estimates reflecting the judgment of ServisFirst Bancshares, Inc.'s senior management and involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. Such forward-looking statements should, therefore, be considered in light of various factors that could affect the accuracy of such forward-looking statements, including: general economic conditions, especially in the credit markets and in the Southeast; the performance of the capital markets; changes in interest rates, yield curves and interest rate spread relationships; changes in accounting and tax principles, policies or guidelines; changes in legislation or regulatory requirements; changes in our loan portfolio and the deposit base; possible changes in laws and regulations and governmental monetary and fiscal policies, including, but not limited to, economic stimulus initiatives; the cost and other effects of legal and administrative cases and similar contingencies; possible changes in the creditworthiness of customers and the possible impairment of the collectability of loans and the value of collateral; the effect of natural disasters, such as hurricanes and tornados, in our geographic markets; and increased competition from both banks and non-bank financial institutions. The foregoing list of factors is not exhaustive. For discussion of these and other risks that may cause actual results to differ from expectations, please refer to "Cautionary Note Regarding Forward-looking Statements" and "Risk Factors" in our most recent Annual Report on Form 10-K and our other SEC filings. If one or more of the factors affecting our forward-looking information and statements proves incorrect, then our actual results, performance or achievements could differ materially from those expressed in, or implied by, forward-looking information and statements contained herein. Accordingly, you should not place undue reliance on any forward-looking statements, which speak only as of the date made. ServisFirst Bancshares, Inc. assumes no obligation to update or revise any forward-looking*

statements that are made from time to time.

More information about ServisFirst Bancshares, Inc. may be obtained over the Internet at <http://servisfirstbancshares.investorroom.com/> or by calling (205) 949-0302.

**Contact:** ServisFirst Bank  
Davis Mange (205) 949-3420  
[dmange@servisfirstbank.com](mailto:dmange@servisfirstbank.com)

## SELECTED FINANCIAL HIGHLIGHTS (UNAUDITED)

(In thousands except share and per share data)

	4th Quarter 2016	3rd Quarter 2016	2nd Quarter 2016	1st Quarter 2016
<b>CONSOLIDATED STATEMENT OF INCOME</b>				
Interest income	\$ 56,200	\$ 54,691	\$ 52,050	\$ 50,414
Interest expense	7,091	6,773	6,159	5,847
Net interest income	49,109	47,918	45,891	44,567
Provision for loan losses	4,075	3,464	3,800	3,200
Net interest income after provision for loan losses	45,034	44,454	42,091	41,367
Non-interest income	6,039	4,791	3,847	3,541
Non-interest expense	22,037	20,162	19,504	18,841
Income before income tax	29,036	29,083	26,434	26,067
Provision for income tax	7,298	8,174	7,558	7,200
Net income	21,738	20,909	18,876	18,867
Preferred stock dividends	24	-	23	23
Net income available to common stockholders	\$ 21,714	\$ 20,909	\$ 18,853	\$ 18,844
Earnings per share - basic (1)	\$ 0.41	\$ 0.40	\$ 0.36	\$ 0.36
Earnings per share - diluted (1)	\$ 0.40	\$ 0.39	\$ 0.36	\$ 0.36
Average diluted shares outstanding	53,961,160	53,879,328	53,452,568	53,111,111

## CONSOLIDATED BALANCE SHEET DATA

Total assets	\$ 6,370,448	\$ 6,002,621	\$ 5,646,055	\$ 5,370,448
Loans	4,949,282	4,657,284	4,539,338	4,349,282
Debt securities	447,427	377,270	347,706	317,427
Non-interest-bearing demand deposits	1,281,605	1,269,726	1,185,668	1,071,605
Total deposits	5,420,311	5,081,128	4,664,795	4,331,311
Borrowings	55,262	55,356	55,450	55,262
Stockholders' equity	\$ 522,889	\$ 507,866	\$ 489,097	\$ 476,889
Shares outstanding	52,636,896	52,610,896	52,503,896	52,341,896
Book value per share	\$ 9.93	\$ 9.65	\$ 9.32	\$ 9.11
Tangible book value per share (2)	\$ 9.65	\$ 9.37	\$ 9.03	\$ 8.71

## SELECTED FINANCIAL RATIOS

Net interest margin	3.30 %	3.35 %	3.51 %	3.67 %
Return on average assets	1.39 %	1.39 %	1.37 %	1.37 %
Return on average common stockholders' equity	16.71 %	16.66 %	15.79 %	15.79 %
Efficiency ratio	39.96 %	38.25 %	39.21 %	39.21 %
Non-interest expense to average earning assets	1.46 %	1.39 %	1.50 %	1.50 %

## CAPITAL RATIOS (3)

Common equity tier 1 capital to risk-weighted assets	9.78 %	9.91 %	9.83 %	9.83 %
Tier 1 capital to risk-weighted assets	9.78 %	9.92 %	9.84 %	9.84 %
Total capital to risk-weighted assets	11.84 %	12.03 %	11.98 %	11.98 %
Tier 1 capital to average assets	8.22 %	8.20 %	8.52 %	8.52 %
Tangible common equity to total tangible assets (2)	7.99 %	8.23 %	8.42 %	8.42 %

(1) Adjusted to reflect two-for-one stock split that occurred on December 20, 2016.

(2) See "GAAP Reconciliation and Management Explanation of Non-GAAP Financial Measures" for a discussion of these Non-GAAP financial ratios.

(3) Regulatory capital ratios for most recent period are preliminary.

## CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(Dollars in thousands)

	December 31, 2016	December 31, 2015
<b>ASSETS</b>		
Cash and due from banks	\$ 56,855	\$ 44,111

Interest-bearing balances due from depository institutions	566,707	27
Federal funds sold	160,435	3
Cash and cash equivalents	783,997	35
Available for sale debt securities, at fair value	422,375	34
Held to maturity debt securities (fair value of \$63,302 and \$27,910 at December 31, 2016 and 2015, respectively)	62,564	2
Restricted equity securities	1,024	
Mortgage loans held for sale	4,675	
Loans	4,911,770	4,27
Less allowance for loan losses	(51,893)	(4)
Loans, net	4,859,877	4,17
Premises and equipment, net	40,314	7
Goodwill and other identifiable intangible assets	14,996	7
Other assets	180,626	15
Total assets	\$ 6,370,448	\$ 5,05
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Liabilities:		
Deposits:		
Non-interest-bearing	\$ 1,281,605	\$ 1,05
Interest-bearing	4,138,706	3,17
Total deposits	5,420,311	4,22
Federal funds purchased	355,944	35
Other borrowings	55,262	5
Other liabilities	16,042	7
Total liabilities	5,847,559	4,64
Stockholders' equity:		
Preferred stock, Series A Senior Non-Cumulative Perpetual, par value \$0.001 (liquidation preference \$1,000), net of discount; no shares authorized or outstanding at December 31, 2016, and 40,000 shares authorized, no shares issued and outstanding at December 31, 2015	-	
Preferred stock, par value \$0.001 per share; 1,000,000 authorized and undesignated at December 31, 2016, and 1,000,000 authorized and 960,000 shares undesignated at December 31, 2015	-	
Common stock, par value \$0.001 per share; 100,000,000 shares authorized; 52,636,896 shares issued and outstanding at December 31, 2016, and 51,945,396 shares issued and outstanding at December 31, 2015	53	
Additional paid-in capital	215,932	27
Retained earnings	307,151	25
Accumulated other comprehensive (loss) income	(624)	
Noncontrolling interest	377	
Total stockholders' equity	522,889	44
Total liabilities and stockholders' equity	\$ 6,370,448	\$ 5,05

## CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(In thousands except per share data)

	Three Months Ended December 31,		Year Ended December 31,	
	2016	2015	2016	2015
Interest income:				
Interest and fees on loans	\$ 52,533	\$ 46,150	\$ 200,463	\$ 171,302
Taxable securities	1,604	1,058	5,343	4,331
Nontaxable securities	785	875	3,300	3,499
Federal funds sold	377	46	1,007	127
Other interest and dividends	901	322	2,789	716
Total interest income	56,200	48,451	212,902	179,975
Interest expense:				
Deposits	5,817	4,294	20,169	14,894
Borrowed funds	1,274	996	5,636	2,810
Total interest expense	7,091	5,290	25,805	17,704
Net interest income	49,109	43,161	187,097	162,271
Provision for loan losses	4,075	3,308	13,398	12,847
Net interest income after provision for loan losses	45,034	39,853	173,699	149,424
Non-interest income:				
Service charges on deposit accounts	1,375	1,326	5,355	5,088
Mortgage banking	1,044	620	3,725	2,682
Securities gains	-	-	(3)	29

Increase in cash surrender value life insurance	745	630	2,794	2,621
Other operating income	2,875	899	6,241	3,157
Total non-interest income	6,039	3,475	18,112	13,577
Non-interest expense:				
Salaries and employee benefits	11,197	8,884	43,955	38,913
Equipment and occupancy expense	1,877	1,519	7,985	6,389
Professional services	1,058	706	3,977	2,607
FDIC and other regulatory assessments	1,072	733	3,400	2,660
Other real estate owned expense	91	324	759	1,227
Merger expense	-	-	-	2,100
Other operating expense	6,742	6,836	20,917	20,100
Total non-interest expense	22,037	19,002	80,993	73,996
Income before income tax	29,036	24,326	110,818	89,005
Provision for income tax	7,298	4,576	29,339	25,465
Net income	21,738	19,750	81,479	63,540
Dividends on preferred stock	24	24	47	280
Net income available to common stockholders	\$ 21,714	\$ 19,726	\$ 81,432	\$ 63,260
Basic earnings per common share (1)	\$ 0.41	\$ 0.38	\$ 1.55	\$ 1.23
Diluted earnings per common share (1)	\$ 0.40	\$ 0.37	\$ 1.52	\$ 1.20

(1) Adjusted to reflect two-for-one stock split that occurred on December 20, 2016.

#### LOANS BY TYPE (UNAUDITED)

(In thousands)

	4th Quarter 2016	3rd Quarter 2016	2nd Quarter 2016	1st Quarter 2016	4th Quarter 2015
Commercial, financial and agricultural	\$ 1,982,267	\$ 1,885,315	\$ 1,892,870	\$ 1,799,132	\$ 1,799,132
Real estate - construction	335,085	292,721	251,144	254,254	254,254
Real estate - mortgage:					
Owner-occupied commercial	1,171,719	1,138,308	1,117,514	1,055,852	1,055,852
1-4 family mortgage	536,805	520,394	494,733	458,032	458,032
Other mortgage	830,683	740,127	725,336	723,542	723,542
Subtotal: Real estate - mortgage	2,539,207	2,398,829	2,337,583	2,237,426	2,237,426
Consumer	55,211	54,957	54,741	50,088	50,088
Total loans	\$ 4,911,770	\$ 4,631,822	\$ 4,536,338	\$ 4,340,900	\$ 4,340,900

#### SUMMARY OF LOAN LOSS EXPERIENCE (UNAUDITED)

(Dollars in thousands)

	4th Quarter 2016	3rd Quarter 2016	2nd Quarter 2016	1st Quarter 2016	4th Quarter 2015
Allowance for loan losses:					
Beginning balance	\$ 48,933	\$ 46,998	\$ 45,145	\$ 43,419	\$ 43,419
Loans charged off:					
Commercial financial and agricultural	1,059	1,270	1,412	50	50
Real estate - construction	-	79	355	381	381
Real estate - mortgage	45	144	191	-	-
Consumer	82	81	31	18	18
Total charge offs	1,186	1,574	1,989	449	449
Recoveries:					
Commercial financial and agricultural	10	35	1	3	3
Real estate - construction	12	9	39	16	16
Real estate - mortgage	46	1	2	97	97
Consumer	3	-	-	-	-
Total recoveries	71	45	42	116	116
Net charge-offs	1,115	1,529	1,947	333	333
Provision for loan losses	4,075	3,464	3,800	2,059	2,059
Ending balance	\$ 51,893	\$ 48,933	\$ 46,998	\$ 45,145	\$ 43,419
Allowance for loan losses to total loans	1.06 %	1.05 %	1.04 %	1.04 %	1.04 %
Allowance for loan losses to total average loans	1.10 %	1.07 %	1.06 %	1.06 %	1.06 %
Net charge-offs to total average loans	0.09 %	0.13 %	0.18 %	0.03 %	0.03 %
Provision for loan losses to total average loans	0.34 %	0.30 %	0.34 %	0.20 %	0.20 %

**Nonperforming assets:**

Nonaccrual loans	\$ 10,624	\$ 6,647	\$ 4,730	\$ 6,133	
Loans 90+ days past due and accruing	6,263	43	423	417	
Other real estate owned and repossessed assets	4,988	3,035	4,260	4,044	
<b>Total</b>	<b>\$ 21,875</b>	<b>\$ 9,725</b>	<b>\$ 9,413</b>	<b>\$ 10,594</b>	<b>-</b>
Nonperforming loans to total loans	0.34 %	0.14 %	0.11 %	0.15 %	
Nonperforming assets to total assets	0.34 %	0.16 %	0.17 %	0.20 %	
Nonperforming assets to earning assets	0.35 %	0.16 %	0.17 %	0.20 %	
Reserve for loan losses to nonaccrual loans	488.45 %	736.17 %	993.62 %	736.10 %	
Restructured accruing loans	\$ 558	\$ 6,738	\$ 6,753	\$ 6,763	
Restructured accruing loans to total loans	0.01 %	0.14 %	0.15 %	0.16 %	

**TROUBLED DEBT RESTRUCTURINGS (TDRs) (UNAUDITED)**

(In thousands)

	4th Quarter 2016	3rd Quarter 2016	2nd Quarter 2016	1st Quarter 2016	
Beginning balance:	\$ 6,738	\$ 6,753	\$ 6,763	\$ 7,736	
Net (paydowns) / advances	554	(15)	(10)	(19)	
Transfers to other real estate owned	-	-	-	(954)	
Charge-offs	-	-	-	-	
	<b>\$ 7,292</b>	<b>\$ 6,738</b>	<b>\$ 6,753</b>	<b>\$ 6,763</b>	<b>-</b>

**CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)**

(In thousands except per share data)

	4th Quarter 2016	3rd Quarter 2016	2nd Quarter 2016	1st Quarter 2016	4th Qu 201
Interest income:					
Interest and fees on loans	\$ 52,533	\$ 51,598	\$ 49,210	\$ 47,247	\$ 46,111
Taxable securities	1,604	1,107	1,238	1,269	1,269
Nontaxable securities	785	823	834	858	858
Federal funds sold	377	347	210	73	73
Other interest and dividends	901	816	558	514	514
Total interest income	56,200	54,691	52,050	49,961	48,829
Interest expense:					
Deposits	5,817	5,358	4,611	4,361	4,361
Borrowed funds	1,274	1,415	1,548	1,421	1,421
Total interest expense	7,091	6,773	6,159	5,782	5,782
Net interest income	49,109	47,918	45,891	44,179	43,047
Provision for loan losses	4,075	3,464	3,800	2,059	2,059
Net interest income after provision for loan losses	45,034	44,454	42,091	42,120	40,988
Non-interest income:					
Service charges on deposit accounts	1,375	1,367	1,306	1,307	1,307
Mortgage banking	1,044	1,112	901	668	668
Securities gains	-	-	(3)	-	-
Increase in cash surrender value life insurance	745	770	655	624	624
Other operating income	2,875	1,542	988	836	836
Total non-interest income	6,039	4,791	3,847	3,435	3,435
Non-interest expense:					
Salaries and employee benefits	11,197	10,958	10,733	11,067	11,067
Equipment and occupancy expense	1,877	2,100	2,023	1,985	1,985
Professional services	1,058	1,182	999	738	738
FDIC and other regulatory assessments	1,072	775	803	750	750
Other real estate owned expense	91	178	41	449	449
Other operating expense	6,742	4,969	4,905	4,301	4,301
Total non-interest expense	22,037	20,162	19,504	19,290	19,290
Income before income tax	29,036	29,083	26,434	26,265	24,700
Provision for income tax	7,298	8,174	7,558	6,309	6,309
Net income	21,738	20,909	18,876	19,956	18,391
Dividends on preferred stock	24	-	23	-	-
Net income available to common stockholders	\$ 21,714	\$ 20,909	\$ 18,853	\$ 19,956	\$ 18,391
Basic earnings per common share (1)	\$ 0.41	\$ 0.40	\$ 0.36	\$ 0.38	\$ 0.38
Diluted earnings per common share (1)	\$ 0.40	\$ 0.39	\$ 0.36	\$ 0.38	\$ 0.38

(1) Adjusted to reflect two-for-one stock split that occurred on December 20, 2016.

# **AVERAGE BALANCE SHEETS AND NET INTEREST ANALYSIS (UNAUDITED)**

ON A FULLY TAXABLE-EQUIVALENT BASIS

(Dollars in thousands)

	4th Quarter 2016		3rd Quarter 2016		2nd Quarter 2016	
	Average Balance	Yield / Rate	Average Balance	Yield / Rate	Average Balance	Yield Rate
<b>Assets:</b>						
Interest-earning assets:						
Loans, net of unearned income (1)						
Taxable	\$ 4,676,565	4.45 %	\$ 4,554,900	4.47 %	\$ 4,406,107	4.47
Tax-exempt (2)	26,344	4.74	21,939	4.37	16,315	4.54
Total loans, net of unearned income	4,702,909	4.45	4,576,839	4.47	4,422,422	4.47
Mortgage loans held for sale	6,271	3.36	6,724	3.79	7,323	3.62
Debt securities:						
Taxable	295,608	2.17	224,825	2.19	208,113	2.38
Tax-exempt (2)	134,748	3.54	135,272	3.73	135,954	3.73
Total securities (3)	430,356	2.60	360,097	2.77	344,067	2.91
Federal funds sold	242,211	0.62	217,158	0.64	144,206	0.59
Restricted equity securities	3,042	8.24	5,658	4.01	5,659	3.62
Interest-bearing balances with banks	601,143	0.55	590,675	0.51	393,782	0.52
Total interest-earning assets	5,985,932	3.77 %	5,757,151	3.81 %	5,317,459	3.97
Non-interest-earning assets:						
Cash and due from banks	55,593		58,809		65,318	
Net premises and equipment	30,421		25,000		23,241	
Allowance for loan losses, accrued interest and other assets	140,721		145,804		127,640	
Total assets	\$ 6,212,667		\$ 5,986,764		\$ 5,533,658	
<b>Interest-bearing liabilities:</b>						
Interest-bearing deposits:						
Checking	\$ 735,115	0.37 %	\$ 696,100	0.37 %	\$ 691,776	0.36
Savings	51,845	0.32	43,569	0.30	41,546	0.30
Money market	2,669,513	0.56	2,471,829	0.55	2,105,420	0.52
Time deposits	527,100	1.00	519,653	0.99	498,151	1.01
Total interest-bearing deposits	3,983,573	0.58	3,731,151	0.57	3,336,893	0.56
Federal funds purchased	353,029	0.63	436,415	0.64	505,076	0.64
Other borrowings	55,315	5.16	55,410	5.15	55,521	5.20
Total interest-bearing liabilities	4,391,917	0.64 %	4,222,976	0.64 %	3,897,490	0.64
Non-interest-bearing liabilities:						
Non-interest-bearing demand deposits	1,289,448		1,250,139		1,142,541	
Other liabilities	14,399		14,376		13,301	
Stockholders' equity	514,245		494,248		475,917	
Unrealized gains on securities and derivatives	2,658		5,025		4,409	
Total liabilities and stockholders' equity	\$ 6,212,667		\$ 5,986,764		\$ 5,533,658	
Net interest spread		3.13 %		3.18 %		3.34
Net interest margin		3.30 %		3.35 %		3.51

(1) Average loans include loans on which the accrual of interest has been discontinued.

(2) Interest income and yields are presented on a fully taxable equivalent basis using a tax rate of 35%.

(3) Unrealized gains on available-for-sale debt securities are excluded from the yield calculation.

SOURCE ServisFirst Bancshares, Inc.