

# ServisFirst Bancshares, Inc. Announces Results For Third Quarter of 2015

BIRMINGHAM, Ala., Oct. 19, 2015 /PRNewswire/ -- ServisFirst Bancshares, Inc. (NASDAQ: SFBS), today announced earnings and operating results for the quarter and nine months ended September 30, 2015.

#### Third Quarter 2015 Highlights:

- Net income increased 16% year over year
- Diluted earnings per share of \$0.61 for the quarter, a 13% increase year over year
- Third quarter annualized loan and deposit growth of 19% and 34%, respectively, on a linked quarter basis
- Added five new producers in the third quarter for a total of 117 at the end of the quarter, a 29% increase from the end of 2014

Tom Broughton, President and CEO, said, "We are pleased to report strong growth in loans, deposits and net income for the third quarter of 2015 with continued strong credit quality." Bud Foshee, CFO, stated, "We are pleased with the consistent growth in net interest income and consistent loan yields despite the flat interest rate environment."

#### FINANCIAL SUMMARY (UNAUDITED)

(in Thousands except share and per share amounts)

QUARTERLY		Period Ending September 30 2015		_	Period Ending June 30, 2015	l	% Character From From From From From Ing 30, 20 Period I Septem 20	Period June 15 to Endin ber 30	e g	Period Ending September 30 2014		% Cha From F Ending Se 30, 20 Period E Septeml	Period eptember 14 to Ending ber 30,
OPERATING RESULTS	_												
Net Income Net Income Available to Common	\$	16,266		\$	14,469		12	%	\$	14,002		16	%
Stockholders Diluted Earnings	\$	16,233		\$	14,346		13	%	\$	13,902		17	%
Per Share Return on Average	\$	0.61		\$	0.54		13	%	\$	0.54		13	%
Assets Return on Average Common Stockholders'		1.38	%		1.31	%				1.45	%		
Equity Average Diluted Shares		15.52	%		14.06	%				15.89	%		
Outstanding		26,506,334			26,426,036					25,726,313			
Core Net Income* Core Net Income Available to Common	\$	16,266		\$	14,469		12	%	\$	14,002		16	%
Stockholders* Core Diluted Earnings Per	\$	16,233		\$	14,346		13	%	\$	13,902		17	%
Share* Core Return on	\$	0.61		\$	0.54		13	%	\$	0.54		13	%
Average Assets*		1.38	%		1.31	%				1.45	%		

Core Return on Average Common Stockholders' Equity*	15.52	%	14.06	%			15.89	%			
YEAR-TO-DATE OPERATING RESULTS											
Net Income Net Income Available to Common	\$ 43,790						\$ 37,345		1'	7	%
Stockholders Diluted Earnings	\$ 43,534						\$ 37,029		1	8	%
Per Share Return on Average	\$ 1.65						\$ 1.51		!	9	%
Assets Return on Average Common	1.32	%					1.37	%			
Stockholders' Equity Average Diluted Shares	14.40	%					16.17	%			
Outstanding	26,391,100						24,598,250				
Core Net Income* Core Net Income Available to Common	\$ 45,557						\$ 38,957		1	7	%
Stockholders* Core Diluted Earnings Per	\$ 45,301						\$ 38,641		1	7	%
Share* Core Return on	\$ 1.72						\$ 1.57		!	9	%
Average Assets* Core Return on Average Common	1.37	%					1.43	%			
Stockholders' Equity*	14.99	%					16.88	%			
BALANCE SHEET Total Assets Loans Non-interest- bearing Demand	\$ 4,772,601 4,044,242		\$ 4,492,539 3,863,734		6 5	% %	\$ 3,952,799 3,159,772		2 2		% %
Deposits Total Deposits Stockholders'	1,029,354 4,044,634		926,577 3,729,132		11 8	% %	794,553 3,352,766		3 2		% %
Equity	431,194		454,487		(5)	%	393,136		1	0	%

<sup>\*</sup> Core measures exclude non-routine expenses during the comparative periods presented in this press release as more fully described in "GAAP Reconciliation and Management Explanation of Non-GAAP Financial Measures" below.

#### **DETAILED FINANCIALS**

ServisFirst Bancshares, Inc. reported net income of \$16.3 million and net income available to common stockholders of \$16.2 million for the quarter ended September 30, 2015, compared to net income of \$14.0 million and net income available to common stockholders of \$13.9 million for the same quarter in 2014. Basic and diluted earnings per common share were \$0.63 and \$0.61, respectively, for the third quarter of 2015, compared to \$0.56 and \$0.54, respectively, for the third quarter of 2014.

Return on average assets was 1.38% and return on average common stockholders' equity was 15.52% for the third quarter of 2015, compared to 1.45% and 15.89%, respectively, for the third quarter of 2014.

Net interest income was \$41.9 million for the third quarter of 2015, compared to \$40.2 million for the second quarter of 2015 and \$33.3 million for the third quarter of 2014. The net interest margin in the third quarter of 2015 was 3.77%, an 11 basis point decrease from the second quarter of 2015 and 12 basis point increase from the third quarter of 2014. The increase in net interest income on a linked quarter basis is attributable to a \$183.9 million increase in average loans outstanding and a \$80.7 million increase in non-interest-bearing deposits, both resulting in a positive mix change in our balance sheet. The Company completed a private placement of \$34.75 million of its 5% Subordinated Notes due July 15, 2025 during the third quarter of 2015, which partially offset the positive mix change attributable to the increase in average loans and non-interest-

bearing deposits. The average yield on loans decreased 3 basis points to 4.48% on a linked quarter basis. Two basis points of this decrease are attributable to a \$176,000 decrease in the accretion on acquired loans. Excluding accretion on acquired loans, the net interest margin decreased nine basis points from the second quarter to the third quarter of 2015. Average rates paid on interest-bearing liabilities increased from 0.53% in the second quarter to 0.57% in the third quarter of 2015. Half of this increase is attributable to the rate paid on the subordinated notes issued during the third quarter.

Average loans for the third quarter of 2015 were \$3.93 billion, an increase of \$183.9 million, or 5%, over average loans of \$3.74 billion for the second quarter of 2015, and an increase of \$832.1 million, or 27%, over average loans of \$3.09 billion for the third quarter of 2014.

Average total deposits for the third quarter of 2015 were \$4.17 billion, an increase of \$233.8 million, or 6%, over average total deposits of \$3.94 billion for the second quarter of 2015, and an increase of \$769.3 million, or 23%, over average total deposits of \$3.40 billion for the third quarter of 2014.

Non-performing assets to total assets were 0.34% for the third quarter of 2015, a decrease of four basis points compared to 0.38% for the second quarter of 2015 and a decrease of 27 basis points compared to 0.61% for the third quarter of 2014. Net credit charge-offs to average loans were 0.05%, a 10 basis point decrease compared to 0.15% for the second quarter of 2015 and a 12 basis point decrease compared to 0.17% for the third quarter of 2014. We recorded a \$3.1 million provision for loan losses in the third quarter of 2015 compared to \$4.1 million in the second quarter of 2015 and \$2.7 million in the third quarter of 2014. The allowance for loan loss as a percentage of total loans was 1.05% at September 30, 2015, an increase of one basis point compared to 1.04% at June 30, 2015 and a decrease of four basis points compared to 1.09% at September 30, 2014. In management's opinion, the allowance is adequate and was determined by consistent application of ServisFirst Bank's methodology for calculating its allowance for loan loss.

Non-interest income increased \$816,000 during the third quarter of 2015, or 27%, compared to the third quarter of 2014. Mortgage banking revenue increased \$291,000, or 50%, resulting from a 22% increase in the number of loans originated and sold, and improved pricing on loans originated. Increases in the cash surrender value of our life insurance contracts resulted from added investments in contracts during the third quarter of 2014.

Non-interest expense for the third quarter of 2015 increased \$3.0 million, or 20%, to \$18.3 million from \$15.3 million in the third quarter of 2014, and increased \$119,000, or less than 1%, on a linked quarter basis. Salary and benefit expense for the third quarter of 2015 increased \$2.7 million, or 34%, to \$10.6 million from \$7.9 million in the third quarter of 2014, and increased \$169,000, or 2%, on a linked quarter basis. The year-over-year increase is primarily the result of the Metro Bank employees coming on board in February 2015 and employee hires in our newer markets and Birmingham.

#### GAAP Reconciliation and Management Explanation of Non-GAAP Financial Measures

We recorded expenses of \$2.1 million for the first quarter of 2015 related to the acquisition of Metro Bancshares, Inc. and the merger of Metro Bank with and into the Bank, and recorded an expense of \$500,000 resulting from the initial funding of reserves for unfunded loan commitments for the first quarter of 2015, consistent with guidance provided in the Federal Reserve Bank's Inter-agency Policy Statement SR 06-17. We recorded non-routine expenses of \$2.5 million during the first half of 2014 resulting from a correction of our accounting for vested stock options and acceleration of vesting for unvested stock options previously granted to members of our advisory boards in our markets. This change in accounting treatment is a non-cash item and did not impact our operating activities or cash from operations. Core financial measures included in this press release are "core net income," "core net income available to common stockholders," "core diluted earnings per share," "core return on average assets" and "core return on average common stockholders' equity." Each of these five core financial measures excludes the impact of the non-routine expenses attributable to merger expenses, the initial funding of reserves for unfunded loan commitments, the correction of our accounting for vested stock options and the acceleration of vesting of unvested stock options, and are all considered non-GAAP financial measures. Other non-GAAP financial measures included in this press release are "tangible common stockholders' equity," "total tangible assets," "tangible book value per share," and "tangible common equity to total tangible assets." All non-GAAP financial measures are more fully explained below.

"Core net income" is defined as net income, adjusted by the net effect of the non-routine expense.

"Core net income available to common stockholders" is defined as net income available to common stockholders, adjusted by the net effect of the non-routine expense.

"Core diluted earnings per share" is defined as net income available to common stockholders, adjusted by the net effect of the non-routine expense, divided by weighted average diluted shares outstanding.

"Core return on average assets" is defined as net income, adjusted by the net effect of the non-routine expense, divided by average total assets.

"Core return of average common stockholders' equity" is defined as net income, adjusted by the net effect of the non-routine expense, divided by average common stockholders' equity.

"Tangible common stockholders' equity" is defined as common stockholders' equity, adjusted by the total of goodwill and

other identifiable intangible assets.

"Total tangible assets" is defined as total assets, adjusted by the total of goodwill and other identifiable intangible assets.

"Tangible book value per share" is defined as tangible common stockholders' equity divided by the number of common shares outstanding.

"Tangible common equity to total tangible assets" is defined as tangible common equity divided by total tangible assets.

We believe these non-GAAP financial measures provide useful information to management and investors that is supplementary to our financial condition, results of operations and cash flows computed in accordance with GAAP; however, we acknowledge that these non-GAAP financial measures have a number of limitations. As such, you should not view these disclosures as a substitute for results determined in accordance with GAAP, and they are not necessarily comparable to non-GAAP financial measures that other companies, including those in our industry, use. The following reconciliation table provides a more detailed analysis of the non-GAAP financial measures for the nine month comparative periods ended September 30, 2015 and 2014 included in this press release. Dollars are in thousands, except share and per share data.

		the Nine Mor Ended			the Nine Mon Ended	
Provision for income taxes - GAAP	\$	ptember 30, 2 20,889	015	\$	ptember 30, 2 14,965	014
Adjustments: Adjustment for non-routine expense		829			865	
Core provision for income taxes	\$	21,718		\$	15,830	
Core provision for income taxes	Ψ	21,710		Ψ	13,030	
Return on average assets - GAAP		1.32	%		1.37	%
Net income - GAAP	\$	43,790		\$	37,345	
Adjustments:		•			•	
Adjustment for non-routine expense		1,767			1,612	
Core net income	\$ \$	45,557	,	\$	38,957	
Average assets	\$	4,430,226		\$	3,653,763	
Core return on average assets		1.37	%		1.43	%
Return on average common stockholders' equity		14.40	%		16.17	%
Net income available to common stockholders - GAAP Adjustments:	\$	43,534		\$	37,029	
Adjustment for non-routine expense		1,767			1,612	
Core net income available to common stockholders	\$	45,301		\$	38,641	
Average common stockholders' equity	\$	404,177		\$	306,144	
Core return on average common stockholders' equity		14.99	%		16.88	%
Earnings per share - diluted - GAAP	\$	1.65		\$	1.51	
Weighted average shares outstanding, diluted	Ψ	26,391,100		Ψ	24,598,250	
Core diluted earnings per share	\$	1.72		\$	1.57	
ooro anatoa oarriingo por onaro	Ψ			Ψ	1.01	
Book value per share	\$	16.65		\$	14.25	
Total common stockholders' equity - GAAP		431,194			353,178	
Adjustments:						
Adjusted for goodwill and other identifiable intangible assets		17,756			-	
Tangible common stockholders' equity	\$	413,438		\$	353,178	
Tangible book value per share	\$	15.96		\$	14.25	
Common stockholders' equity to total assets	•	9.03	%	•	8.93	%
Total assets - GAAP	\$	4,772,601		\$	3,952,799	
Adjustments:		17 750				
Adjusted for goodwill and other identifiable intangible assets		17,756			2.050.700	
Total tangible assets		4,754,845 8.70	0/		3,952,799 8.93	0/
Tangible common equity to total tangible assets		8.70	%		8.93	%

#### About ServisFirst Bancshares, Inc.

ServisFirst Bancshares, Inc. is a bank holding company based in Birmingham, Alabama. Through its subsidiary ServisFirst Bank, ServisFirst Bancshares, Inc. provides business and personal financial services from locations in Birmingham, Huntsville, Montgomery, Mobile and Dothan, Alabama, Pensacola, Florida, Atlanta, Georgia, Charleston, South Carolina and Nashville, Tennessee.

ServisFirst Bancshares, Inc. files periodic reports with the U.S. Securities and Exchange Commission (SEC). Copies of its filings may be obtained through the SEC's website at <a href="http://servisfirstbancshares.investorroom.com/">www.sec.gov</a> or at <a href="http://servisfirstbancshares.investorroom.com/">http://servisfirstbancshares.investorroom.com/</a>.

Statements in this press release that are not historical facts, including, but not limited to, statements concerning future operations, results or performance, are hereby identified as "forward-looking statements" for the purpose of the safe harbor provided by Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. The words "believe," "expect," "anticipate," "project," "plan," "intend," "will," "would," "might" and similar expressions often signify forward-looking statements. Such statements involve inherent risks and uncertainties. ServisFirst Bancshares, Inc. cautions that such forward-looking statements, wherever they occur in this press release or in other statements attributable to ServisFirst Bancshares, Inc., are necessarily estimates reflecting the judgment of ServisFirst Bancshares, Inc.'s senior management and involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. Such forward-looking statements should, therefore, be considered in light of various factors that could affect the accuracy of such forward-looking statements, including: general economic conditions, especially in the credit markets and in the Southeast: the performance of the capital markets: changes in interest rates. vield curves and interest rate spread relationships; changes in accounting and tax principles, policies or quidelines; changes in legislation or regulatory requirements; changes in our loan portfolio and the deposit base; possible changes in laws and regulations and governmental monetary and fiscal policies, including, but not limited to, economic stimulus initiatives; the cost and other effects of legal and administrative cases and similar contingencies; possible changes in the creditworthiness of customers and the possible impairment of the collectability of loans and the value of collateral; the effect of natural disasters, such as hurricanes and tornados, in our geographic markets; and increased competition from both banks and non-bank financial institutions. The foregoing list of factors is not exhaustive. For discussion of these and other risks that may cause actual results to differ from expectations, please refer to "Cautionary Note Regarding Forward-looking Statements" and "Risk Factors" in our most recent Annual Report on Form 10-K and our other SEC filings. If one or more of the factors affecting our forward-looking information and statements proves incorrect, then our actual results, performance or achievements could differ materially from those expressed in, or implied by, forward-looking information and statements contained herein. Accordingly, you should not place undue reliance on any forward-looking statements, which speak only as of the date made. ServisFirst Bancshares, Inc. assumes no obligation to update or revise any forward-looking statements that are made from time to time.

More information about ServisFirst Bancshares, Inc. may be obtained over the Internet at <a href="http://servisfirstbancshares.investorroom.com/">http://servisfirstbancshares.investorroom.com/</a> or by calling (205) 949-0302.

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#### SELECTED FINANCIAL HIGHLIGHTS (UNAUDITED)

(In thousands except share and per share data)

	3rd	Quarter 2015	2nd	Quarter 2015	1st	Quarter 2015	4th	Quarter 2014	3rd	Quarter 2014
CONSOLIDATED										
STATEMENT OF INCOME										
Interest income	\$	46,532	\$	44,209	\$	40,783	\$	38,163	\$	36,857
Interest expense	*	4,670	*	3,998	*	3,746	*	3,703	*	3,538
Net interest income		41,862		40,211		37,037		34,460		33,319
Provision for loan										
		3,072		4,062		2,405		2,759		2,748
loan losses		38.790		36.149		34.632		31.701		30.571
Non-interest income		3,822		3,505		3,077		3,110		3,006
Non-interest										
expense		18,332		18,213		18,751		13,143		15,315
		24.280		21 //1		19 059		21 669		19 262
		24,200		21,441		10,930		21,000		10,202
tax		8,014		6,972		5,903		6,636		4,260
Net income		16,266		14,469		13,055		15,032		14,002
Preferred stock										
		33		123		100		115		100
stockholders	\$	16,233	\$	14,346	\$	12,955	\$	14,917	\$	13,902
Earnings per share -										
basic	\$	0.63	\$	0.56	\$	0.51	\$	0.60	\$	0.56
<b>o</b> .										
unutea	\$	0.61	\$	0.54	\$	0.49	\$	0.58	\$	0.54
Non-interest income Non-interest expense Income before income tax Provision for income tax Net income Preferred stock dividends Net income available to common stockholders Earnings per share -	\$	3,822 18,332 24,280 8,014 16,266 33 16,233 0.63	\$	3,505  18,213  21,441  6,972  14,469  123  14,346  0.56	\$	3,077  18,751  18,958  5,903  13,055  100  12,955  0.51	\$	13,143 21,668 6,636 15,032 115 14,917 0.60	\$	3,006 15,315 18,262 4,260 14,002 100 13,902 0.56

Average diluted shares outstanding	26,506,334		26,426,036		26,237,980		25,697,531		25,726,313	
CONSOLIDATED BALANCE SHEET DATA										
Total assets Loans Debt securities	\$ 4,772,601 4,044,242 334,635		\$ 4,492,539 3,863,734 335,008		\$ 4,393,342 3,607,852 336,505		\$ 4,098,679 3,359,858 327,665		\$ 3,952,799 3,159,772 332,351	
Non-interest-bearing demand deposits Total deposits Borrowings	1,029,354 4,044,634 55,728		926,577 3,729,132 21,016		866,743 3,638,763 21,278		810,460 3,398,160 19,973		794,553 3,352,766 19,965	
Stockholders' equity	\$ 431,194		\$ 454,487		\$ 441,458		\$ 407,213		\$ 393,136	
Shares outstanding Book value per	25,903,698		25,826,198		25,653,610		24,801,518		24,791,436	
share Tangible book value	\$ 16.65		\$ 16.05		\$ 15.65		\$ 14.81		\$ 14.25	
per share (1)	\$ 15.96		\$ 15.35		\$ 14.95		\$ 14.81		\$ 14.25	
SELECTED FINANCIAL RATIOS										
Net interest margin Return on average	3.77	%	3.88	%	3.80	%	3.56	%	3.65	%
assets Return on average	1.38	%	1.31	%	1.26	%	1.47	%	1.45	%
common stockholders' equity Efficiency ratio	15.52 40.13	% %	14.06 41.66	% %	13.55 46.74	% %	16.39 34.98	% %	15.89 42.16	
Non-interest expense to average earning assets	1.63	%	1.73	%	1.90	%	1.34	%	1.66	%
CAPITAL RATIOS (2) Common equity tier										
1 capital to risk- weighted assets (3) Tier 1 capital to risk-	9.59	%	9.60	%	9.93	%	N/A		N/A	
weighted assets Total capital to risk-	9.60	%	10.58	%	10.98	%	11.75	%	12.02	%
weighted assets Tier 1 capital to	11.89	%	12.05	%	12.49	%	13.38	%		%
average assets Tangible common equity to total	8.83	%	9.88	%	10.07	%	9.91	%	10.18	%
tangible assets (1)	8.70	%	8.86	%	8.76	%	8.96	%	8.93	%

<sup>(1)</sup> See "GAAP Reconciliation and Management Explanation of Non-GAAP Financial Measures" for a discussion of these Non-GAAP financial measures.

#### CONSOLIDATED BALANCE SHEETS (UNAUDITED) (Dollars in thousands)

	ember 30, 2015	Sep	tember 30, 2014	% Chan	ige
ASSETS Cash and due from banks Interest-bearing balances due from depository institutions Federal funds sold	\$ 50,481 165,982 26,229	\$	59,483 277,984 6,566	(15) (40) 299	% % %

<sup>(2)</sup> Regulatory capital ratios for most recent period are preliminary.
(3) Basel III final capital rules, including the new Common Equity Tier 1 Capital to Risk-Weighted Assets ratio, became effective for the Company on January 1, 2015.

Cash and cash equivalents		242,692		344,033	(29)	%
Available for sale debt securities, at fair value		306,666		302,303	ìí	%
Held to maturity debt securities (fair value of \$28,511 and \$30,248 at						
September 30, 2015 and 2014, respectively)		27,969		30,048	(7)	%
Restricted equity securities		4,954		3,418	45	%
Mortgage loans held for sale		5,387		9,037	(40)	%
Loans		4,044,242		3,159,772	28	%
Less allowance for loan losses		(42,574)		(34,442)	24	%
Loans, net		4,001,668		3,125,330	28	%
Premises and equipment, net		18,989		7,958	139	%
Goodwill and other identifiable intangible assets		17,756		· -		
Other assets		146,520		130,672	12	%
Total assets	\$	4,772,601	\$	3,952,799	21	%
LIABILITIES AND STOCKHOLDERS' EQUITY	<u> </u>	.,,		-,,		70
Liabilities:						
Deposits:						
Non-interest-bearing	\$	1,029,354	\$	794,553	30	%
Interest-bearing	Ψ	3,015,280	Ψ	2,558,213	18	%
Total deposits		4,044,634		3,352,766	21	%
Federal funds purchased		228,415		178,230	28	%
Other borrowings		55,728		19,965	179	
Other liabilities		12,630		8,702	45	%
Total liabilities		4,341,407		3,559,663	22	%
Stockholders' equity:		7,071,707		0,000,000		70
Preferred stock, Series A Senior Non-Cumulative Perpetual, par value \$0.001						
(liquidation preference \$1,000), net of discount; 40,000 shares authorized,						
no shares issued and outstanding at September 30, 2015, and						
40,000 shares issued and outstanding at September 30, 2014		_		39,958	(100)	%
Preferred stock, par value \$0.001 per share; 1,000,000 authorized and				00,000	(100)	70
960,000 currently undesignated		_		_	_	%
Common stock, par value \$0.0003 per share; 50,000,000 shares authorized;						70
25,903,698 shares issued and outstanding at September 30, 2015 and						
24,791,436 shares issued and outstanding at September 30, 2014		26		25	4	%
Additional paid-in capital		210,331		184,797	14	%
Retained earnings		215,982		163,414	32	%
Accumulated other comprehensive income		4,478		4,690	(5)	%
Noncontrolling interest		377		252	50	%
Total stockholders' equity		431,194		393,136	10	%
Total liabilities and stockholders' equity	\$	4,772,601	\$	3,952,799	21	%
Total liabilities and stockholders equity	Ψ	7,112,001	Ψ	0,002,100	21	70

### CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) (In thousands except per share data)

		oths Ended onber 30, 2014	Nine Mont Septem 2015	hs Ended ber 30, 2014
Interest income:				
Interest and fees on loans	\$ 44,401	\$ 34,662	\$ 125,152	\$ 100,164
Taxable securities	1,041	1,131	3,273	3,354
Nontaxable securities	890	877	2,624	2.618
Federal funds sold	32	38	2,024	118
Other interest and dividends	168	149	394	308
				106,562
Total interest income	46,532	36,857	131,524	100,362
Interest expense:	0.040	0.400	40.000	0.404
Deposits	3,818	3,123	10,600	9,164
Borrowed funds	852	415	1,814	1,252
Total interest expense	4,670	3,538	12,414	10,416
Net interest income	41,862	33,319	119,110	96,146
Provision for loan losses	3,072	2,748	9,539	7,500
Net interest income after provision for loan losses	38,790	30,571	109,571	88,646
Non-interest income:				
Service charges on deposit accounts	1,279	1,172	3,762	3,097
Mortgage banking	873	582	2,062	1,540
Securities gains	_	3	29	3
Increase in cash surrender value life insurance	683	549	1,991	1,631
Other operating income	987	700	2,560	1,848

Total non-interest income	3,822	3,006	10,404	8,119
Non-interest expense:				
Salaries and employee benefits	10,595	7,890	30,029	24,685
Equipment and occupancy expense	1,575	1,437	4,870	4,212
Professional services	668	829	1,901	1,877
FDIC and other regulatory assessments	681	533	1,927	1,578
Other real estate owned expense	400	220	903	1,005
Merger expense	-	-	2,100	-
Other operating expense	4,413	4,406	13,566	11,098
Total non-interest expense	18,332	15,315	55,296	44,455
Income before income tax	24,280	18,262	64,679	52,310
Provision for income tax	8,014	4,260	20,889	14,965
Net income	16,266	14,002	43,790	37,345
Dividends on preferred stock	33	100	256	316
Net income available to common stockholders	\$ 16,233	\$ 13,902	\$ 43,534	\$ 37,029
Basic earnings per common share	\$ 0.63	\$ 0.56	\$ 1.70	\$ 1.57
Diluted earnings per common share	\$ 0.61	\$ 0.54	\$ 1.65	\$ 1.51

### LOANS BY TYPE (UNAUDITED) (In thousands)

	3rd Quarter 2015	2nd Quarter 2015	1st Quarter 2015	4th Quarter 2014	3rd Quarter 2014
Commercial, financial and agricultural	\$ 1,671,014	\$ 1,630,134	\$ 1,543,531	\$ 1,495,092	\$ 1,382,607
Real estate - construction	232,895	219,607	219,005	208,769	194,506
Real estate - mortgage:					
Owner-occupied commercial	978,721	930,719	869,724	793,917	773,432
1-4 family mortgage	417,012	392,245	375,770	333,455	314,778
Other mortgage	677,822	627,099	545,668	471,363	443,245
Subtotal: Real estate - mortgage	2,073,555	1,950,063	1,791,162	1,598,735	1,531,455
Consumer	66,778	63,930	54,154	57,262	51,204
Total loans	\$ 4,044,242	\$ 3,863,734	\$ 3,607,852	\$ 3,359,858	\$ 3,159,772

## **SUMMARY OF LOAN LOSS EXPERIENCE (UNAUDITED)** (Dollars in thousands)

	3rd Quarter 2015	2nd Quarter 2015	1st Quarter 2015	4th Quarter 2014	3rd Quarter 2014
Allowance for loan losses:					
Beginning balance	\$ 40,020	\$ 37,356	\$ 35,629	\$ 34,442	\$ 32,984
Loans charged off:					
Commercial financial and					
agricultural	388	1,151	77	416	531
Real estate - construction	31	93	382	309	610
Real estate - mortgage	-	208	433	922	149
Consumer	126	19	5	21	131
Total charge offs	545	1,471	897	1,668	1,421
Recoveries:					
Commercial financial and agricultural	13	6	19	2	-
Real estate - construction	13	65	99	37	97
Real estate - mortgage	1	2	101	46	14
Consumer	-	-	-	11	20
Total recoveries	27	73	219	96	131
Net charge-offs	518	1,398	678	1,572	1,290
Provision for loan losses	3,072	4,062	2,405	2,759	2,748
Ending balance	\$ 42,574	\$ 40,020	\$ 37,356	\$ 35,629	\$ 34,442

loans 1.05 % 1.04 % 1.04 % 1.06 % 1.09 % Allowance for loan losses to total average loans 1.08 % 1.07 % 1.07 % 1.10 % 1.11 % Net charge-offs to total average loans 0.05 % 0.15 % 0.08 % 0.19 % 0.17 % Provision for loan losses to total
average   1.08 %   1.07 %   1.07 %   1.10 %   1.11 %   Net charge-offs to total average   0.05 %   0.15 %   0.08 %   0.19 %   0.17 %
loans     1.08     %     1.07     %     1.07     %     1.10     %     1.11     %       Net charge-offs to total average loans     0.05     %     0.15     %     0.08     %     0.19     %     0.17     %
Net charge-offs to total average loans 0.05 % 0.15 % 0.08 % 0.19 % 0.17 %
loans 0.05 % 0.15 % 0.08 % 0.19 % 0.17 %
Provision for loan losses to total
average loans 0.31 % 0.44 % 0.28 % 0.34 % 0.35 %
Nonperforming assets:
Nonaccrual loans \$ 9,850 \$ 8,194 \$ 8,361 \$ 9,125 \$ 16,078
Loans 90+ days past due and
accruing 524 470 553 925 1,190
Other real estate owned and
repossessed assets 6,068 8,235 8,638 6,840 6,940
Total \$ 16,442 \$ 16,899 \$ 17,552 \$ 16,890 \$ 24,208
Nonperforming loans to total loans 0.26 % 0.22 % 0.25 % 0.30 % 0.55 %
Nonperforming assets to total
assets 0.34 % 0.38 % 0.40 % 0.41 % 0.61 %
Nonperforming assets to earning
assets 0.35 % 0.38 % 0.41 % 0.42 % 0.62 %
Reserve for loan losses to
nonaccrual loans 432.22 % 488.41 % 446.79 % 390.45 % 214.22 %
D 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Restructured accruing loans \$ 8,266 \$ 8,279 \$ 8,280 \$ 8,295 \$ 2,067
Destructived convince loops to
Restructured accruing loans to total loans 0.20 % 0.21 % 0.23 % 0.25 % 0.07 %
10tal
TROUBLED DEBT RESTRUCTURINGS (TDRs) (UNAUDITED)
(In thousands)
3rd Quarter 2nd Quarter 1st Quarter 4th Quarter 3rd Quarter
2015 2015 2015 2014 2014
Beginning balance: \$ 8,279 \$ 8,280 \$ 8,992 \$ 7,932 \$ 9,217
Additions 6,250 -
Net (paydowns) / advances (13) (1) (381) (4,492) (802)
Charge-offs - (331) (698) (483)
\$ 8,266       \$ 8,279       \$ 8,280       \$ 8,992       \$ 7,932

## CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) (In thousands except per share data)

	3rd Quarter 2015		Quarter 2015	1st Quarter 2015		4th Quarter 2014		3rd Quarter 2014	
Interest income:									
Interest and fees on loans	\$	44,401	\$ 42,105	\$	38,646	\$	35,902	\$	34,662
Taxable securities		1,041	1,104		1,128		1,143		1,131
Nontaxable securities		890	874		860		871		877
Federal funds sold		32	24		77		41		38
Other interest and dividends		168	102		72		206		149
Total interest income		46,532	44,209		40,783		38,163		36,857
Interest expense:									
Deposits		3,818	3,512		3,270		3,256		3,123
Borrowed funds		852	486		476		447		415
Total interest expense		4,670	3,998		3,746		3,703		3,538
Net interest income		41,862	 40,211		37,037		34,460		33,319
Provision for loan losses		3,072	4,062		2,405		2,759		2,748
Net interest income after provision for loan losses		38,790	 36,149		34,632		31,701		30,571
Non-interest income:		-	 						
Service charges on deposit accounts		1,279	1,276		1,207		1,168		1,172
Mortgage banking		873	735		454		507		582
Securities gains		-	-		29		-		3

Increase in cash surrender value life insurance		683	660		648	649	549
Other operating income		987	834		739	786	700
Total non-interest income		3,822	 3,505	-	3,077	3,110	3,006
Non-interest expense:						,	
Salaries and employee benefits		10,595	10,426		9,008	6,332	7,890
Equipment and occupancy expense		1,575	1,634		1,661	1,335	1,437
Professional services		668	665		568	558	829
FDIC and other regulatory assessments		681	626		620	516	533
Other real estate owned expense		400	289		214	528	220
Merger expense		-	-		2,096	-	-
Other operating expense		4,413	4,573		4,584	3,874	4,406
Total non-interest expense		18,332	18,213		18,751	13,142	15,315
Income before income tax		24,280	 21,441		18,958	21,668	18,262
Provision for income tax		8,014	6,972		5,903	6,636	4,260
Net income		16,266	 14,469		13,055	15,032	14,002
Dividends on preferred stock		33	123		100	115	100
Net income available to common stockholders	\$	16,233	\$ 14,346	\$	12,955	\$ 14,917	\$ 13,902
Basic earnings per common share		0.63	\$ 0.56	\$	0.51	\$ 0.60	\$ 0.56
Diluted earnings per common share		0.61	\$ 0.54	\$	0.49	\$ 0.58	\$ 0.54

# AVERAGE BALANCE SHEETS AND NET INTEREST ANALYSIS (UNAUDITED) ON A FULLY TAXABLE-EQUIVALENT BASIS (Dollars in thousands)

		3rd Quarter 2015				2nd Quarter	2015	1st Quarter 2015				4th Qu		
		Average Balance	Yie Ra	ld / ate		Average Balance		Yield / Rate		Average Balance	Yield / Rate		Average Balance	
Assets:														
Interest-earning assets:														
Loans, net of														
unearned income (1)														
Taxable	\$	3,915,778		3 %	\$	3,731,699	4.51	%	\$	3,492,363	4.47	%	\$	3,215,40
Tax-exempt (2)		9,802	4.94			10,005	5.01			10,180	5.10			10,36
Mortgage loans held														
for sale		7,714	4.32			12,718	2.21			6,884	2.12			3,41
Debt securities:														
Taxable		189,941	2.19			193,848	2.28			198,104	2.28			195,53
Tax-exempt (2)		139,543	3.95	<u> </u>		136,104	3.93			129,525	4.02			127,90
Total securities														
(3)		329,484	2.94			329,952	2.96			327,629	2.97			323,44
Federal funds sold		24,860	0.51			26,638	0.36			39,438	0.27			68,64
Restricted equity														
securities		4,954	4.16	i		4,953	3.16			4,354	3.63			3,41
Interest-bearing														
balances with banks		168,548	0.27			97,482	0.26			119,195	0.28			273,49
Total interest-														
earning assets		4,461,140	4.18	3 %		4,213,447	4.26	%		4,000,043	4.18	%		3,898,17
Non-interest-earning														
assets:														
Cash and due from														
banks		63,259				58,347				61,911				58,97
Net premises and		10.001				40.000				40.047				
equipment		18,961				16,323				13,847				8,31
Allowance for loan														
losses,														
accrued interest														
and		407.770				400.000				117.010				404.00
other assets	_	127,778			_	129,233			_	117,612			_	101,83
Total assets	\$	4,671,136			\$	4,417,350			\$	4,193,413			\$	4,067,29
Interest-bearing														
liabilities:														
Interest-bearing														
deposits:														
Checking	\$	593,550	0.28	3 %	\$	579,650	0.27	%	\$	553,569	0.26	%	\$	511,45

Savings	37,281	0.30	37,697	0.28	36,128	0.28	28,80
Money market	1,817,997	0.47	1,653,708	0.45	1,618,715	0.44	1,645,53
Time deposits Federal funds	485,137	0.99	480,140	1.05	446,084	1.05	395,59
purchased	246,168	0.31	275,888	0.29	270,549	0.28	231,13
Other borrowings	50,509	5.18	21,238	5.40	20,455	5.65	19,9€
Total interest-							
bearing liabilities	3,230,642	0.57 %	3,048,321	0.53 %	2,925,500	0.52 %	2,832,49
Non-interest-bearing							
liabilities:							
Non-interest-							
bearing							
demand	988,756		908,020		813,340		823,73
Other liabilities	23,738		11,793		6,745		9,96
Stockholders' equity	424,113		444,302		422,847		395,98
Unrealized gains on							
securities and							
derivatives	3,911		4,914		4,981		5,1 <i>°</i>
Total liabilities							
and							
stockholders'	<b>A</b> 4.074.400		<b>A</b> 4447.050		<b>*</b> * * * * * * * * * * * * * * * * * *		<b>A</b> 4007.00
equity	\$ 4,671,136		\$ 4,417,350		\$ 4,193,413		\$ 4,067,29
Net interest spread		3.61 %		3.73 %		3.66 %	
Net interest margin		3.77 %		3.88 %		3.80 %	

<sup>(1)</sup> Average loans include loans on which the accrual of interest has been discontinued.

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SOURCE ServisFirst Bancshares, Inc.

<sup>(2)</sup> Interest income and yields are presented on a fully taxable equivalent basis using a tax rate of 35%.
(3) Unrealized gains on available-for-sale debt securities are excluded from the yield calculation.