

# ServisFirst Bancshares, Inc. Announces Earnings For Fourth Quarter And Year Ended December 31, 2013

BIRMINGHAM, Ala., Jan. 28, 2014 /PRNewswire/ -- ServisFirst Bancshares, Inc. today announced earnings for the fourth quarter and the year ended December 31, 2013.

#### 2013 AND FOURTH QUARTER HIGHLIGHTS:

- Net income increased 21.2% year over year and 38.8% for the fourth quarter of 2013 compared to the same quarter in 2012. Net income for the fourth quarter of 2013 increased 10.3% over the third quarter of 2013.
- Diluted earnings per share increased 14.0% year over year and 28.5% for the fourth quarter of 2013 compared to the same quarter in 2012. Diluted earnings per share for the fourth quarter of 2013 increased 8.2% over the third quarter of 2013.
- Deposits increased 20.2% year over year.
- Loans increased 21.0% year over year.

"We are pleased with our growth in loans, deposits and earnings in 2013," said Tom Broughton, President and CEO. "Our business model continues to attract new bankers that enable us to achieve these results."

### **ABOUT SERVISFIRST:**

ServisFirst Bancshares, Inc. is a bank holding company based in Birmingham, Alabama. Through its subsidiary ServisFirst Bank, ServisFirst Bancshares, Inc. provides business and personal financial services from locations in Birmingham, Huntsville, Mobile, Montgomery and Dothan, Alabama, Pensacola, Florida and Nashville, Tennessee.

ServisFirst Bancshares, Inc. files periodic reports with the U.S. Securities and Exchange Commission (SEC). Copies of its filings may be obtained through the SEC's website at <a href="http://servisfirstbancshares.investorroom.com">www.sec.gov</a> or at <a href="http://servisfirstbancshares.investorroom.com">http://servisfirstbancshares.investorroom.com</a>.

Statements in this press release that are not historical facts, including, but not limited to, statements concerning future operations, results or performance, are hereby identified as "forward-looking statements" for the purpose of the safe harbor provided by Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. The words believe," "expect," "anticipate," "project," "plan," "intend," "will," "would," "might" and similar expressions often signify" forward-looking statements. Such statements involve inherent risks and uncertainties. ServisFirst Bancshares, Inc. cautions that such forward-looking statements, wherever they occur in this press release or in other statements attributable to ServisFirst Bancshares, Inc. are necessarily estimates reflecting the judgment of ServisFirst Bancshares, Inc.'s senior management and involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. Such forward-looking statements should, therefore, be considered in light of various factors that could affect the accuracy of such forward-looking statements, including general economic conditions. especially in the credit markets and in the Southeast: the performance of the capital markets: changes in interest rates. vield curves and interest rate spread relationships; changes in accounting and tax principles, policies or quidelines; changes in legislation or regulatory requirements; changes in our loan portfolio and the deposit base; possible changes in laws and regulations and governmental monetary and fiscal policies, including, but not limited to, economic stimulus initiatives; the cost and other effects of legal and administrative cases and similar contingencies; possible changes in the creditworthiness of customers and the possible impairment of the collectability of loans and the value of collateral; the effect of natural disasters, such as hurricanes and tornados, in our geographic markets; and increased competition from both banks and non-bank financial institutions. The foregoing list of factors is not exhaustive. For discussion of these and other risks that may cause actual results to differ from expectations, please refer to "Cautionary Note Regarding Forward-looking Statements" and "Risk Factors" in our most recent Annual Report on Form 10-K and our other SEC filings. If one or more of the factors affecting our forward-looking information and statements proves incorrect, then our actual results, performance or achievements could differ materially from those expressed in, or implied by, forward-looking information and statements contained herein. Accordingly, you should not place undue reliance on any forward-looking statements, which speak only as of the date made. ServisFirst Bancshares, Inc. assumes no obligation to update or revise any forward-looking statements that are made from time to time.

More information about ServisFirst Bancshares, Inc. may be obtained over the Internet at <a href="http://servisfirstbancshares.investorroom.com">http://servisfirstbancshares.investorroom.com</a> or by calling (205) 949-0302.

Contact: ServisFirst Bank Bud Foshee (205) 949-0307

## SERVISFIRST BANCSHARES, INC. CONSOLIDATED STATEMENTS OF INCOME (In thousands, except shares and per share data)

Three Months Ended	Three	<b>Months</b>	<b>Ended</b>
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	Three Wonths Ended					
		Decem 2013	ber 3	1, 2012	Sep	otember 30, 2013
Total interest income	\$	33,725	\$	29,055	\$	32,499
Total interest expense		3,610		3,624		3,534
Net interest income before provision for loan losses		30,115		25,431		28,965
Provision for loan losses		2,356		2,449		3,034
Net interest income after provision for loan losses		27,759		22,982		25,931
Total noninterest income		2,371		2,586		2,269
Salaries and employee benefits		6,541		6,477		7,048
Other noninterest expense		5,757		6,426		5,019
Total noninterest expense		12,298		12,903		12,067
Income before taxes		17,832		12,665		16,133
Income taxes		5,964		4,108		5,321
Net income		11,868		8,557		10,812
Preferred stock dividends	_	100	_	100		100
Net income available to common stockholders	\$	11,768	\$	8,457	\$	10,712
Basic earnings per common share	\$	1.64	\$	1.40	\$	1.53
Diluted earnings per common share	\$	1.58	\$	1.23	\$	1.46
Average basic common shares		7,159,382		6,052,570		7,019,069
Average diluted common shares		7,453,117		6,971,752		7,321,911
		Year Ended I	Decen			
		2013		2012		
Total interest income	\$	126,081	\$	109,023		
Total interest expense		13,619		14,901		
Net interest income before provision for loan losses		112,462		94,122		
Provision for loan losses		13,008		9,100		
Net interest income after provision for loan losses		99,454		85,022		
Total noninterest income		10,010		9,643		
Salaries and employee benefits		26,324		22,587		
Other noninterest expense		21,165		20,513		
Total noninterest expense		47,489		43,100		
Income before taxes		61,975		51,565		
Income taxes		20,358		17,120		
Net income		41,617		34,445		
Preferred stock dividends	_	400	_	400		
Net income available to common stockholders	\$	41,217	\$	34,045		
Basic earnings per common share	\$	6.00	\$	5.68		
Diluted earnings per common share	\$	5.69	\$	4.99		
Average basic common shares		6,869,071		5,996,437		
Average diluted common shares		7,268,675		6,941,752		

### SERVISFIRST BANCSHARES, INC. CONSOLIDATED BALANCE SHEETS (In thousands)

	Dec	December 31, 2013		December 31, 2012		September 30, 2013	
ASSETS							
Cash and due from banks	\$	249,781	\$	177,454	\$	257,490	
Investment securities		298,494		259,844		289,515	
Restricted equity securities		3,738		3,941		3,738	
Federal funds sold and other investments		8,634		3,291		7,923	

Mortgage loans held for sale	8,134	25,826	11,592
Loans	2,858,868	2,363,182	2,731,973
Reserve for loan losses	(30,663)	(26,258)	(28,927)
Net loans	2,828,205	2,336,924	2,703,046
Other real estate owned	12,672	9,685	14,258
Bank owned life insurance contracts	69,008	57,014	68,460
Other assets	40,751	32,335	40,131
Total assets	\$ 3,519,417	\$ 2,906,314	\$ 3,396,153
LIABILITIES AND STOCKHOLDERS' EQUITY Liabilities:			
Noninterest-bearing	\$ 650,456	\$ 545,174	\$ 635,153
Interest-bearing	2,369,186	1,966,398	2,284,064
Total deposits	3,019,642	 2,511,572	 2,919,217
Federal funds purchased	174,380	117,065	170,090
Borrowings	19,940	34,967	19,932
Interest payable	769	942	4,553
Other liabilities	7,494	8,511	6,061
Total liabilities	 3,222,225	2,673,057	3,119,853
Stockholders' equity	297,192	233,257	276,300
Total liabilities and stockholders' equity	\$ 3,519,417	\$ 2,906,314	\$ 3,396,153

### SERVISFIRST BANCSHARES, INC. Key Ratios

	Decemb	September 30,		
	2013	2012	2013	
Return on average assets	1.35%	1.18%	1.29%	
Return on average common equity	16.26%	14.67%	15.75%	
Net interest margin (fully taxable-equivalent)	3.67%	3.75%	3.71%	
Efficiency ratio	37.86%	46.05%	38.63%	
	Year Ended Dec	cember 31,		

	2013	2012	
Return on average assets	1.31%	1.30%	
Return on average common equity	15.55%	15.81%	
Net interest margin (fully taxable-equivalent)	3.80%	3.80%	
Efficiency ratio	38.78%	41.54%	

	December 31,			September 30,		
	2	2013		2012	20	013
Book value per common share	\$	35.00	\$	30.84	\$	33.40
		\$		\$	\$	
Tangible book value per common share		35.00		30.84		33.40
% of reserve for loan losses to total loans		1.07%		1.11%		1.06%
Nonperforming assets to total loans						
plus foreclosed real estate		0.79%		0.85%		0.86%
Nonperforming assets to total assets		0.64%		0.69%		0.70%

SOURCE ServisFirst Bancshares, Inc.