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## SEI Continues Global Outsourcing Growth With 30 New Institutional Clients in 2013

### Company Adds \$4.2 Billion in New Institutional Assets This Year

OAKS, PA -- (Marketwired) -- 07/25/13 -- SEI (NASDAQ: SEIC) today announced continued strong global institutional sales and growth in the first half of 2013, resulting in 30 new institutional clients and more than \$4.2 billion in new institutional assets. Recently added U.S. clients include Albemarle Corporation, Allied System Holdings, Inc., The Anne Carlsen Center, Blanchard Valley Health System, Gillette Children's Specialty Healthcare, Legacy Foundation, Los Angeles Philharmonic, Mary Washington Healthcare, Montgomery County Employees' Retirement System, The Reidsville Area Foundation, Santa Barbara City College and The University of Southern Mississippi Foundation. Previously announced U.K. clients added this year include Avery Dennison, Metroline and the University of Cambridge.

"Institutional investors are looking to providers like SEI for time-tested outsourcing solutions that integrate corporate finances, build stronger governance processes, provide in-depth investment analysis and advice and help to meet short- and long-term goals in changing market conditions," said [Edward Loughlin](#), Executive Vice President, SEI and head of SEI's [Institutional Group](#). "SEI has been a worldwide leader in investment outsourcing for more than 20 years. Our continued global client growth is a testament to the staying power of fiduciary management."

Over the past few years, SEI's Institutional Group has experienced a period of rapid new business growth among its different markets, including corporate, public and union pension plans, defined contribution plans, nonprofits and healthcare organizations. Since the start of 2012, SEI has added 62 new institutional clients and \$13.6 billion in new institutional assets. The continued growth this year puts the company on pace for record new institutional sales in a two-year period.

"Part of this growth can be attributed to larger institutional investors viewing outsourcing as a way to extend their current teams and investment strategies," said [Paul Klauder](#), Vice President and Managing Director, SEI's [Institutional Group](#). "SEI provides a flexible solution that is tailored to fit the unique investment needs and goals of each individual client."

#### **About SEI's Institutional Group**

SEI's Institutional Group is one of the first and largest global providers of outsourced fiduciary management investment services. The company began offering these services in

1992 and today acts as a fiduciary manager to more than 450 retirement, nonprofit and healthcare clients in seven different countries. Through a flexible model designed to help our clients achieve financial goals, we provide asset allocation advice and modeling, investment management, risk monitoring and stress testing, active liability-focused investing and integrated goals-based reporting. For more information visit: <http://www.seic.com/institutions>.

### ***About SEI***

SEI (NASDAQ: SEIC) is a leading global provider of investment processing, fund processing, and investment management business outsourcing solutions that help corporations, financial institutions, financial advisors, and ultra-high-net-worth families create and manage wealth. As of June 30, 2013, through its subsidiaries and partnerships in which the company has a significant interest, SEI manages or administers \$507 billion in mutual fund and pooled or separately managed assets, including \$204 billion in assets under management and \$303 billion in client assets under administration. For more information, visit [www.seic.com](http://www.seic.com).

Many of the statements in this release may be considered forward-looking statements and include discussions about future operations, strategies and financial results. The Company's forward-looking statements are based on management's current expectations and assumptions regarding the Company's business and performance, the economy and other future conditions and forecasts of future events, circumstances and results. As with any projection or forecast, forward-looking statements are inherently susceptible to uncertainty and changes in circumstances. The Company's actual results are subject to change and may vary materially from those expressed or implied in its forward-looking statements. Our actual future revenues and income could differ materially from our expected results.

Any forward-looking statements made by the Company speak only as of the date on which they are made. The Company is under no obligation to, and expressly disclaims any obligation to, update or alter its forward-looking statements, whether as a result of new information, subsequent events or otherwise.

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