## QuickLogic Announces Fiscal 2014 Third Quarter Results

SUNNYVALE, CA -- (Marketwired) -- 10/29/14 -- QuickLogic Corporation (NASDAQ: QUIK), the innovator of ultra-low power Customer Specific Standard Products (CSSPs), today announced the financial results for its fiscal third quarter ended September 28, 2014.

Total revenue for the third quarter of 2014 was $\$ 4.1$ million, representing a decrease of $40 \%$ sequentially and $55 \%$ from the third quarter of 2013 . New product revenue for the third quarter of 2014 was $\$ 2.2$ million, down $50 \%$ sequentially and $69 \%$ compared to the third quarter of 2013. New product revenue accounted for $54 \%$ of the total revenue in the third quarter. Mature product revenue was $\$ 1.9$ million in the third quarter of 2014 , down $20 \%$ sequentially and $2 \%$ from the third quarter of 2013.

Under generally accepted accounting principles in the United States of America (GAAP), the net loss for the third quarter of 2014 was $\$ 3.9$ million, or $\$ 0.07$ per share, compared with a net loss of $\$ 2.9$ million, or $\$ 0.05$ per share, in the second quarter of 2014 and a net loss of $\$ 2.3$ million, or $\$ 0.05$ per share, in the third quarter of 2013. Non-GAAP net loss for the third quarter of 2014 was $\$ 3.5$ million, or $\$ 0.06$ per share, compared with a non-GAAP net loss of $\$ 2.3$ million, or $\$ 0.04$ per share, in the second quarter of 2014 and a non-GAAP net loss of $\$ 2$ million, or $\$ 0.04$ per share, in the third quarter of 2013.

## Conference Call

QuickLogic will hold a conference call at 2:30 p.m. Pacific Daylight Time today, October 29, 2014, to discuss its current financial results. The conference call is being webcast and can be accessed via QuickLogic's website at www.quicklogic.com. To join the live conference, you may dial (877) 377-7094 by 2:20 p.m. Pacific Daylight Time. A recording of the call will be available starting one hour after completion of the call. To access the recording, please call (404) 537-3406 and reference the passcode: 21578171 . The call recording will be archived until Wednesday, November 5, 2014 and the webcast will be available for 12 months.

## About QuickLogic

QuickLogic Corporation (NASDAQ: QUIK) is the leading provider of ultra-low power, customizable Sensor Hub, Display, and Connectivity semiconductor solutions for smartphone, tablet, wearable, and mobile enterprise OEMs. Called Customer Specific Standard Products (CSSPs), these programmable 'silicon plus software' solutions enable our customers to bring hardware-differentiated products to market quickly and cost effectively. For more information about QuickLogic and CSSPs, visit www.quicklogic.com. Code: QUIK-G

QuickLogic reports financial information in accordance with GAAP, but believes that nonGAAP financial measures are helpful in evaluating its operating results and comparing its performance to comparable companies. Accordingly, the Company excludes charges related to stock-based compensation, restructuring, the effect of the write-off of long-lived assets and the tax effect on other comprehensive income in calculating non-GAAP (i) income (loss) from operations, (ii) net income (loss), (iii) net income (loss) per share, and (iv) gross margin percentage. The Company provides this non-GAAP information to enable investors to evaluate its operating results in a manner similar to how the Company analyzes its operating results and to provide consistency and comparability with similar companies in the Company's industry.

Management uses the non-GAAP measures, which exclude gains, losses and other charges that are considered by management to be outside of the Company's core operating results, internally to evaluate its operating performance against results in prior periods and its operating plans and forecasts. In addition, the non-GAAP measures are used to plan for the Company's future periods, and serve as a basis for the allocation of Company resources, management of operations and the measurement of profit-dependent cash and equity compensation paid to employees and executive officers.

Investors should note, however, that the non-GAAP financial measures used by QuickLogic may not be the same non-GAAP financial measures, and may not be calculated in the same manner, as that of other companies. QuickLogic does not itself, nor does it suggest that investors should, consider such non-GAAP financial measures alone or as a substitute for financial information prepared in accordance with GAAP. A reconciliation of GAAP financial measures to non-GAAP financial measures is included in the financial statements portion of this press release. Investors are encouraged to review the related GAAP financial measures and the reconciliation of non-GAAP financial measures with their most directly comparable GAAP financial measures.

## Safe Harbor Statement Under The Private Securities Litigation Reform Act of 1995

This press release contains forward-looking statements. Actual results could differ materially from the results described in these forward-looking statements. Factors that could cause actual results to differ materially include: delays in the market acceptance of the Company's new products; the ability to convert design opportunities into customer revenue; our ability to replace revenue from end-of-life products; the level and timing of customer design activity; the market acceptance of our customers' products; the risk that new orders may not result in future revenue; our ability to introduce and produce new products based on advanced wafer technology on a timely basis; our ability to adequately market the low power, competitive pricing and short time-to-market of our new products; intense competition, including the introduction of new products by competitors; our ability to hire and retain qualified personnel; changes in product demand or supply; capacity constraints; and general economic conditions. These factors and others are described in more detail in the Company's public reports filed with the Securities and Exchange Commission, including the risks discussed in the "Risk Factors" section in the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and in the Company's prior press releases.

QuickLogic is a registered trademark and the QuickLogic logo is a trademark of QuickLogic Corporation. All other brands or trademarks are the property of their respective holders and should be treated as such.

QUICKLOGIC CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share amounts) (Unaudited)


|  | $\begin{gathered} \text { September } 28, \\ 2014 \end{gathered}$ | $\begin{gathered} \text { December } 29, \\ 2013 \text { (1) } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | \$ 31,159 | \$ | 37,406 |
| Accounts receivable, net | 1,747 |  | 3,261 |
| Inventories | 6,878 |  | 4,136 |
| Other current assets | 964 |  | 1,272 |
| Total current assets | 40,748 |  | 46,075 |
| Property and equipment, net | 2,889 |  | 2,840 |
| Other assets | 228 |  | 211 |
| TOTAL ASSETS | \$ 43,865 | \$ | 49,126 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |
| Current liabilities: |  |  |  |
| Revolving line of credit | 1,000 | \$ | 1,000 |
| Trade payables | 1,724 |  | 3,578 |
| Accrued liabilities | 1,839 |  | 3,519 |
| Current portion of capital lease obligations | 223 |  | 177 |
| Total current liabilities | 4,786 |  | 8,274 |
| Long-term liabilities: |  |  |  |
| Capital lease obligations, less current portion | 225 |  | 133 |
| Other long-term liabilities | 64 |  | 121 |
| Total liabilities | 5,075 |  | 8,528 |
| Stockholders' equity: |  |  |  |
| Common stock, at par value | 56 |  | 54 |
| Additional paid-in capital | 237,500 |  | 230,373 |
| Accumulated deficit | $(198,766)$ |  | $(189,829)$ |
| Total stockholders' equity | 38,790 |  | 40,598 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ 43,865 | \$ | 49,126 |

(1) Derived from the December 29, 2013 audited balance sheet included in the 2013 Annual Report on Form 10-K of QuickLogic Corporation.

QUICKLOGIC CORPORATION
SUPPLEMENTAL RECONCILIATIONS OF GAAP AND NON-GAAP FINANCIAL MEASURES
(In thousands, except per share amounts)
(Unaudited)

| Three Months Ended |  |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{r} \text { September } \\ 28,2014 \end{array}$ | $\begin{array}{r} \text { September } \\ 29,2013 \end{array}$ | $\begin{gathered} \text { June 29, } \\ 2014 \end{gathered}$ | September $28,2014$ | September $\text { 29, } 2013$ |

```
GAAP loss from
    operations $ (3,873) $ (2,198) $ (2,888) $ (8,809) $ (8,732)
        Adjustment for
        stock-based
        compensation
        within:
                Cost of revenue 
                Research and
                development
            Selling, general
                and
                administrative 244 232 000 805
        Adjustment for the
        write-off of
        equipment within:
    Selling, general and
        administrative 5 0 -- 5 5
    Adjustment for
        restructuring costs (-- (32) -- -- 181
Non-GAAP loss from
    operations
    $ (3,416) $ (1,897) $ (2,322) $ (7,054) $ (7,481)
    ========= ========== ========== ========== ==========
    $ (3,930) $ (2,262) $ (2,897) $ (8,937) $ (9,087)
GAAP net loss 
    Adjustment for
        stock-based
        within:
            #ccccc}\begin{array}{l}{\mathrm{ Cost of revenue }}\\{\mathrm{ Research and}}\\{\mathrm{ development }}
                Selling, general
                and
                administrative 
        Adjustment for the
        write-off of
        equipment within:
        Selling, general and
        administrative 5 0 3 -- 
        Adjustment for
        restructuring costs -- (32) -- -- 
        Adjustment for gain
        on sale of
        TowerJazz
        Semiconductor Ltd.
        shares
            -- -- -- -- (181)
        Adjustment for tax
        effect on other
        comprehensive
        income -- -- -- -- 
Non-GAAP net loss
$ (3,473) $ (1,961) $ (2,331) $ (7,182) $ (7,744)
========= ========= ========== ========== ===========
GAAP net loss per
    share
        $ (0.07) $ (0.05) $ (0.05) $ (0.16) $ (0.20)
        Adjustment for
                stock-based
                compensation 0.01 0.01 0.01 0.01 0.03 0.02
            Adjustment for the
                write-off of
                equipment
            Adjustment for
```



* Figures were not considered for reconciliation due to the insignificant amount.

| QUICKLOGIC CORPORATION SUPPLEMENTAL DATA (Unaudited) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Percentage of Revenue |  |  | Change in Revenue |  |
|  | Q3 2014 | Q3 2013 | Q2 2014 | $\begin{gathered} \text { Q3 } 2013 \text { to } \\ \text { Q3 } 2014 \end{gathered}$ | $\begin{gathered} \text { Q2 } 2014 \text { to } \\ \text { Q3 } 2014 \end{gathered}$ |
| COMPOSITION OF REVENUE |  |  |  |  |  |
| Revenue by product: (1) |  |  |  |  |  |
| New products | 54\% | 79\% | 66\% | (69) \% | (50) \% |
| Mature products | 46\% | 21\% | $34 \%$ | (2) \% | (20) \% |
| Revenue by geography: |  |  |  |  |  |
| Asia Pacific | 57\% | 83\% | 66\% | (69) \% | (48) \% |
| Europe | 17\% | 6\% | 20\% | 22\% | (48) \% |
| North America | 26\% | 11\% | 14\% | 6\% | 11\% |

(1) New products include all products manufactured on 180 nanometer or smaller semiconductor processes. Mature products include all products produced on semiconductor processes larger than 180 nanometers.

Contacts:
Ralph S. Marimon
Vice President of Finance
Chief Financial Officer
(408) 990-4000

Email Contact
Andrea Vedanayagam
(408) 656-4494

Email Contact

Source: QuickLogic

