## QuickLogic Announces Fiscal 2013 First Quarter Results

SUNNYVALE, CA -- (Marketwired) -- 05/01/13 -- QuickLogic Corporation (NASDAQ: QUIK), the innovator of ultra-low-power Customer Specific Standard Products (CSSPs), today announced the financial results for its fiscal first quarter ended March 31, 2013.

Total revenue for the first quarter of 2013 was $\$ 3.0$ million, down $2 \%$ from the fourth quarter of 2012 and down $27 \%$ from the first quarter of 2012. During the first quarter, new product revenue decreased $6 \%$ to $\$ 941,000$ from $\$ 1.0$ million in the fourth quarter of 2012. New product revenue accounted for $31 \%$ of the total revenue in the first quarter. During the first quarter, mature product revenue remained flat at $\$ 2.1$ million sequentially. Mature product revenue accounted for $69 \%$ of the total revenue in the first quarter.

Under generally accepted accounting principles (GAAP), the net loss for the first quarter of 2013 was $\$ 3.6$ million, or $\$ 0.08$ per share, compared with a net loss of $\$ 2.6$ million, or $\$ 0.06$ per share, in the fourth quarter of 2012 and a net loss of $\$ 3.7$ million, or $\$ 0.10$ per share, in the first quarter of 2012. Non-GAAP net loss for the first quarter of 2013 was $\$ 3.1$ million, or $\$ 0.07$ per share, compared with a non-GAAP net loss of $\$ 2.0$ million, or $\$ 0.04$ per share, in the fourth quarter of 2012 and a non-GAAP net loss of $\$ 3.3$ million, or $\$ 0.09$ per share, in the first quarter of 2012.
"New product revenue in the first quarter was lower than expected due to a delay in the receipt of an expected large order from a tier one consumer electronics company. This order has since been received and we are on track to meet our forecast for the first half of the year," stated Andy Pease, QuickLogic's President and CEO.

## Conference Call

QuickLogic will hold a conference call at 2:30 p.m. Pacific Daylight Time today, May 1, 2013, to discuss its current financial results. The conference call is being webcast and can be accessed via QuickLogic's website at http://ir.quicklogic.com/events.cfm. To join the live conference, please dial (877) 377-7094 by 2:20 p.m. Pacific Daylight Time today. A recording of the call will be available starting one hour after completion of the call. To access the recording, please call (404) 537-3406 and reference the passcode: 41216066 . The call recording will be archived until Wednesday, May 8, 2013, and the webcast will be available for 12 months.

## About QuickLogic

QuickLogic Corporation (NASDAQ: QUIK) is the inventor and pioneer of innovative, customizable semiconductor solutions for mobile and portable electronics original equipment manufacturers (OEMs) and original design manufacturers (ODMs). These silicon plus software solutions are called Customer Specific Standard Products (CSSPs). CSSPs enable our customers to bring their products to market more quickly and remain in the market
longer, with the low power, cost and size demanded by the mobile and portable electronics market. For more information about QuickLogic and CSSPs, visit www.quicklogic.com. Code: QUIK-G

## Non-GAAP Financial Measures

QuickLogic reports financial information in accordance with GAAP, but believes that nonGAAP financial measures are helpful in evaluating its operating results and comparing its performance to comparable companies. Accordingly, the Company excludes charges related to stock-based compensation, restructuring, the effect of the write-off of long-lived assets and the tax effect on other comprehensive income in calculating non-GAAP (i) income (loss) from operations, (ii) net income (loss), (iii) net income (loss) per share, and (iv) gross margin percentage. The Company provides this non-GAAP information to enable investors to evaluate its operating results in a manner similar to how the Company analyzes its operating results and to provide consistency and comparability with similar companies in the Company's industry.

Management uses the non-GAAP measures, which exclude gains, losses and other charges that are considered by management to be outside of the Company's core operating results, internally to evaluate its operating performance against results in prior periods and its operating plans and forecasts. In addition, the non-GAAP measures are used to plan for the Company's future periods, and serve as a basis for the allocation of Company resources, management of operations and the measurement of profit-dependent cash and equity compensation paid to employees and executive officers.

Investors should note, however, that the non-GAAP financial measures used by QuickLogic may not be the same non-GAAP financial measures, and may not be calculated in the same manner, as that of other companies. QuickLogic does not itself, nor does it suggest that investors should, consider such non-GAAP financial measures alone or as a substitute for financial information prepared in accordance with GAAP. A reconciliation of GAAP financial measures to non-GAAP financial measures is included in the financial statements portion of this press release. Investors are encouraged to review the related GAAP financial measures and the reconciliation of non-GAAP financial measures with their most directly comparable GAAP financial measures.

## Safe Harbor Statement Under The Private Securities Litigation Reform Act of 1995

This press release contains forward-looking statements relating to new product revenue meeting forecast for the first half of the year, which is dependent on the market acceptance of our products and the level of customer orders. Actual results could differ materially from the results described in these forward-looking statements. Factors that could cause actual results to differ materially include: delays in the market acceptance of the Company's new products; the ability to convert design opportunities into customer revenue; our ability to replace revenue from end-of-life products; the level and timing of customer design activity; the market acceptance of our customers' products; the risk that new orders may not result in future revenue; our ability to introduce and produce new products based on advanced wafer technology on a timely basis; our ability to adequately market the low power, competitive pricing and short time-to-market of our new products; intense competition, including the introduction of new products by competitors; our ability to hire and retain qualified personnel; changes in product demand or supply; capacity constraints; and general economic
conditions. These factors and others are described in more detail in the Company's public reports filed with the Securities and Exchange Commission, including the risks discussed in the "Risk Factors" section in the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and in the Company's prior press releases.

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Note to Editors: Financial Tables Follow

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QUICKLOGIC CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands, except per share amounts)
(Unaudited)
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|  | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { April } 1, \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { December } 30, \\ 2012 \end{gathered}$ |  |
| Revenue | \$ | 3,017 | \$ | 4,130 | \$ | 3,086 |
| Cost of revenue, excluding inventory write-down |  | 1,643 |  | 2,042 |  | 1,546 |
| Inventory write-down |  | 343 |  | 329 |  | 19 |
|  |  | 1,031 |  | 1,759 |  | 1,521 |
| Gross profit |  |  |  |  |  |  |
| Operating expenses: |  |  |  |  |  |  |
| Research and development |  | 2,008 |  | 2,802 |  | 1,624 |
| Selling, general and administrative |  | 2,530 |  | 2,697 |  | 2,377 |
| Restructuring cost |  | 7 |  | - |  | - |
| Income (loss) from operations |  | $(3,514)$ |  | $(3,740)$ |  | $(2,480)$ |
| Interest expense |  | (9) |  | (13) |  | (12) |
| Interest income and other (expense), net |  | (4) |  | (13) |  | (32) |
| Income (loss) before income taxes |  | $(3,527)$ |  | $(3,766)$ |  | $(2,524)$ |
| Provision for (benefit from) income taxes |  | 57 |  | (45) |  | 35 |
| Net income (loss) | \$ | $(3,584)$ | \$ | $(3,721)$ | \$ | $(2,559)$ |
| Net income (loss) per share: |  |  |  |  |  |  |
| Basic | \$ | (0.08) | \$ | (0.10) | \$ | (0.06) |
| Diluted | \$ | (0.08) | \$ | (0.10) | \$ | (0.06) |



* Figures were not considered in the reconciliation due to the insignificant amount.
QUICKLOGIC CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands)
(Unaudited)
ASSETS March 31, 2013 December 30, 2012(1)

| Current assets: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | \$ | 19,659 | \$ | 22,578 |
| Short-term investment in |  |  |  |  |
| Accounts receivable, net |  | 1,392 |  | 1,242 |
| Inventories |  | 2,525 |  | 3,028 |
| Other current assets |  | 846 |  | 986 |
| Total current assets |  | 24,725 |  | 28,179 |
| Property and equipment, net |  | 2,404 |  | 2,659 |
| Other assets |  | 207 |  | 186 |
| TOTAL ASSETS | \$ | 27,336 | \$ | 31,024 |

## LIABILITIES AND STOCKHOLDERS' <br> EQUITY

Current liabilities:
Trade payables \$ 1,393 \$ 1,965
Accrued liabilities 1,289 1,214
Current portion of capital lease obligations 239160

Total current liabilities


Long-term liabilities:
Capital lease obligations, less current portion 135

266
Other long-term liabilities 167141

Total liabilities
3,223
3,746

Stockholders' equity:
Common stock, at par value 4545
Additional paid-in capital 205,259 204,797
Accumulated other comprehensive income
(54)
(11)

Accumulated deficit
$(181,137)$
$(177,553)$

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Total stockholders' equity
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TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY
\$
27,336 \$
31,024

(1) Derived from the December 30, 2012 audited balance sheet included in the 2012 Annual Report on Form 10-K of QuickLogic Corporation.


Source: QuickLogic

