

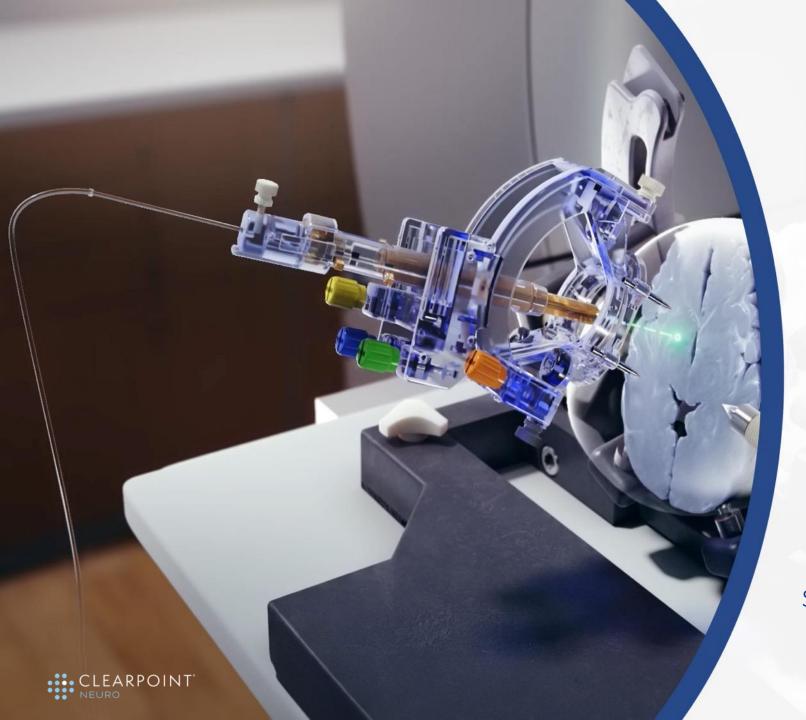
# WHEN YOUR PATH IS UNCLEAR, WE POINT THE WAY."

Nasdaq: CLPT

January 2024

This presentation and discussion contain forward-looking statements within the context of the federal securities laws, including the Company's expectation for revenues, gross margin, the adequacy of cash and cash equivalent balances to support operations and meet future obligations, the future market of its products and services, and other performance and results. These forward looking statements are based on management's current expectations and are subject to the risks inherent in the business, which may cause the Company's actual results to differ materially from those expressed in or implied by forward-looking statements. Particular uncertainties and risks include those relating to: global and political instability, supply chain disruptions, labor shortages, and macroeconomic and inflationary conditions; future revenue from sales of the Company's products and services; the Company's ability to market, commercialize and achieve broader market acceptance for new products and services offered by the Company; the ability of our biologics and drug delivery partners to achieve commercial success, including their use of the Company's products and services in their delivery of therapies; the Company's expectations, projections and estimates regarding expenses, future revenue, capital requirements, and the availability of and the need for additional financing; the Company's ability to obtain additional funding to support its research and development programs; the ability of the Company to manage the growth of its business; the Company's ability to attract and retain its key employees; and risks inherent in the research, development, and regulatory approval of new products. More detailed information on these and additional factors that could affect the Company's actual results are described in the "Risk Factors" section of the Company's Annual Report on Form 10-K for the year ended December 31, 2022, and the Company's Quarterly Reports on Form 10-Q for the three months ended September 30, 2023, both of which the Company filed with the Securities and Exchange Commission, and the Company's Annual Report on Form 10-K for the year ended December 31, 2023, which the Company intends to file with the Securities and Exchange Commission on or before March 31, 2024. We do not assume any obligation to update these forward-looking statements.





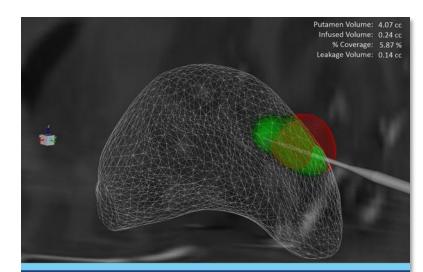


We Are a Device, Cell and Gene Therapy-Enabling Company, Offering Precise Navigation to the Brain and Spine

We Uniquely Provide Both Established Clinical Products as well as Pre-Clinical Development Services for Controlled Drug and Device Delivery

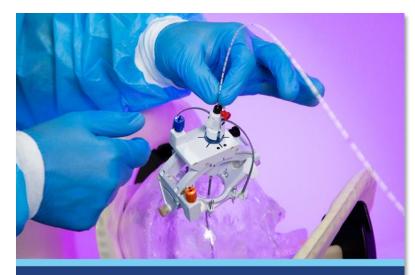
## CLEARPOINT°

## A Precision Navigation Company Supporting...



#### 50+ Biotech & Pharma Partners:

- Drug Navigation, Combination-Infusion Devices, A.I. Monitoring Solutions
- Established Quality System and Custom Device Development
- Translational Pre-Clinical, Clinical Trial & Regulatory Services



#### 100+ Global Neurosurgeons:

- Expanding Navigation Systems for both the MRI & Operating Room
- An FDA Cleared Second-Generation Laser Therapy System
- 20+ Global Specialists Providing On-Site Training & Quality Control



#### **Built On a Strong Foundation:**

- 20,000 sq. ft. Manufacturing, R&D Lab
- Regulatory Approvals (FDA, CE, more)
- Established, Audited Quality System
- More than 100 Issued Patents\*
- 10 Years of Revenue, 6,000+ Procedures

A \$12B+ TAM Diversified Across 35+ Indications and 50+ Partners

## The ClearPoint® Neuro Navigation System

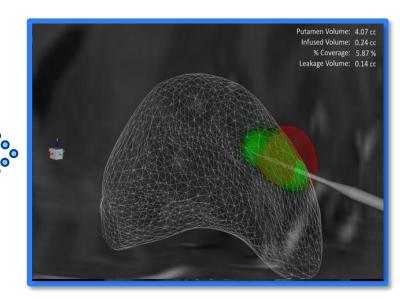
Leverage live MR Imaging to Decide, Guide, and Confirm with sub-millimetric accuracy



Pre-Plan Trajectory and **Decide** Entry Point



Automatically *Guide* Precision Adjustments Prior to Insertion



**Confirm** Quality of Delivery Into Permanent Record



## The ClearPoint® Neuro Navigation System: 10+ Years of Experience

#### **Capital Hardware and Software**



· CLEARPOINT

ClearPoint Neuro Navigation Software v.2.1

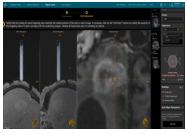


**Multi-Positional Head Fixation** 

Frame

Inflexion® Head **Fixation Frame** 

ClearPoint Array Software v.1.2



ClearPoint Maestro® **Brain Model** 

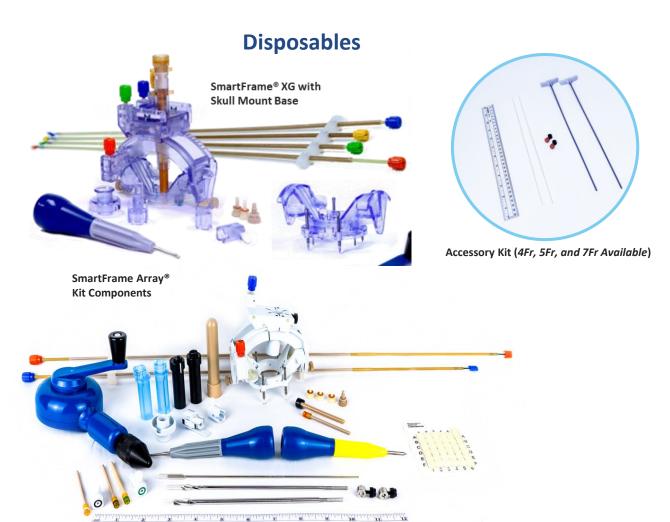




**MRI Monitor** 



MRI Coils





## A Strong Foundation

#### FDA CE Marked Platforms **Key Products:**

**HEADQUARTERS** 

Solana Beach, CA

**2024 REVENUE GUIDANCE** 

\$28 m - \$32 m<sup>(A)</sup>

**PATENTS ISSUED** 

100+<sup>(c)</sup>

**EMPLOYEES** 

100+

MANUFACTURING

Carlsbad, CA

**CASH & CASH EQUIVALENTS** 

\$23.1 m<sup>(B)</sup>

**GROSS MARGIN** 

60%<sup>(D,E)</sup>

**QUALITY SYSTEM** 

MD-SAP

- (A) Estimated and subject to revision
- (B) Unaudited as of, and for the guarter ended December 31, 2023
- (C) Including owned and licensed patents
- (D) For the Trailing Twelve Months (TTM)
- (E) Unaudited as of, and for the guarter ended September 30, 2023



**Revenue Guidance** 

## A Strong Foundation

- 1,500 sq. ft Class 8 Clean Room with Expansion Capability
- 1,300 sq. ft Dedicated R&D Lab Space
- ISO 13485/MDSAP/EU MDR Certified Quality System
- Successful Audit Outcomes from Global Regulatory Bodies and Pharma
- Training Facility with over 100 Surgeons and Pharma Scientist Visitors





#### A Therapy Enabling Platform

## 75+ Centers in the US, EU, UK, China, Brazil, and Canada

UC San Francisco Stanford University Lucile Packard Children's Hospital Benioff Children's Hospital San Francisco VA USC Keck Hospital UC San Diego Mayo Clinic in Arizona University of Colorado University of Utah Cook Children's Hospital Texas Children's Hospital **MD Anderson Cancer Center Houston Methodist Hospital** Univ. Kansas Medical Center Dallas Presbyterian Hospital Cincinnati Jewish Hospital Children's National Hospital Banner Health Tucson Ohio State University University of Oklahoma Medical Center Methodist Hospital San Antonio Barnes-Jewish Hospital Froedtert Hospital **UT Southwestern Medical Center Baptist Medical Center Jacksonville** Henry Ford Health

University of Wisconsin
University of Michigan
University of Minnesota
Northwestern Central DuPage
Nationwide Children's
Cincinnati Children's Hospital
Riverside Methodist Hospital
University of Virginia
INOVA Fairfax
Carilion Clinic
JFK University Medical Center

Charles River Labs – Laval
Charles River Labs – Mattawan
Children's Mercy Hospital
Hos. Univ. of Pennsylvania
University of Alabama at Birmingham
CHOA Scottish Rite
Children's Hospital of Alabama
Mayo Clinic in Florida
Oschner Medical Center
Emory University
Duke University

100+ Centers Expected by 2025

Rigshospitalet (Copenhagen, Denmark) Mazowiecki Szpital Bródnowski (Warsaw, Poland) Hôpital Fondation Rothschild (Paris, France) TIDU GENOV - Institut du Cerveau (Paris, France) Skånes Universitetssjukhus Lund (Lund, Sweden) Sahlgrenska Universitetssjukhuset (Gothenburg, Sweden) University Hospital of Wales (Cardiff, United Kingdom) Universitätsklinikum Düsseldorf (Düsseldorf, Germany) Universitätsklinikum Freiburg (Freiburg, Germany) Policlinico Umberto I (Rome, Italy) Hospital Israelita Albert Einstein (São Paulo, Brazil) Charles River Labs (Lyon, France) Prisys Biotechnologies (Shanghai, China) Kaleida Health Mt. Sinai West Yale University Weill Cornell Johns Hopkins University **Boston Children's Hospital** Massachusetts General Hospital Brigham & Women's National Institutes of Health Memorial Sloan-Kettering Dartmouth-Hitchcock

**Beth Israel Deaconess** 

Tampa General Hospital

Children's Hospital of Philadelphia

Hackensack Univ. Med. Center



## The ClearPoint Platform has been used in over 6,000 procedures







ClearPoint Navigation is Compatible with all Major

Diagnostic <u>and</u> Intraoperative MRI Scanners

Healthineers









~2 X U.S. Revenue

### ~\$12B+ Opportunity: Empowering Multiple Treatment Options for 35+ Indications\*

Indication	Patient Population	Annual Incidence	Pillar 1: Drug/Cell Delivery	Pillar 2: DBS & BCI	Pillar 3: Laser Therapy	Incremental Revenue from Annual Incidence
Parkinson's Disease	1,000,000¹	60,000¹	00			\$270 M - \$1.35 B
Drug Resistant Epilepsy	1,000,000²	11,000³	00			\$49.5 M - \$198 M
Refractory Essential Tremor	3,500,0004	60,000 <sup>5</sup>			$\bigcirc$	\$180 M - \$1.08 B
Brain Tumors (n=3) <sup>6</sup>	35,000 <sup>7,8</sup>	13,300 <sup>7,8</sup>	00			\$33.3 M - \$300 M
Severe Obsessive-Compulsive Disorder	500,000 <sup>9,10</sup>	10,000 <sup>9,10</sup>				\$45 M - \$75 M
Dystonia	250,000 <sup>11</sup>	8,000 <sup>12</sup>				\$36 M - \$60 M
Rare Genetic/Lysosomal (n=7) <sup>13</sup>	36,500 <sup>14-18</sup>	3,000 <sup>14,19,20</sup>				\$13.5 M - \$67.5 M
Paralysis / Spinal Cord (n=15) <sup>21,22</sup>	331,000 <sup>22-24</sup>	17,900 <sup>23</sup>	00	$\circ$		\$80.6 M - \$403 M
Huntington's Disease	30,000 <sup>25</sup>	4,000 <sup>25</sup>	00	$\circ$		\$18 M - \$90 M
Alzheimer's Disease	6,000,000 <sup>26</sup>	500,000 <sup>26</sup>	00	$\circ$		\$1.5 B - \$11.3 B
Severe Major Depressive Disorder	1,000,00010	20,000 <sup>10,27</sup>		$\circ$		\$90 M - \$150 M
Stroke Rehabilitation	2,000,000 <sup>28</sup>	610,000 <sup>28</sup>		$\circ$		\$1.83 B - \$5.49 B
Frontotemporal Dementia	60,000 <sup>29</sup>	12,000 <sup>29</sup>	$\circ$			\$54 M - \$270 M
						\$4.2 B - \$20.8 B



Active clinical trial

Pre-clinical study/testing



EQUENCE

LAUNCH

#### ClearPoint Neuro Market Opportunity – United States

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4 Pillar Growth Strategy by 2025

**Development Pipeline Over the Next Two Years** 

**ACHIEVE GLOBAL SCALE** 

Expand Global Footprint to 100+ Centers
Perform Procedures w/ Remote Clinical Support
Achieve 60%+ Margins & Operational Cashflow Breakeven

4

#### NEW THERAPY DEVICES

Full Market Release for PRISM Neuro Laser
Integrate Tumor Segmentation Software
Activate Maestro Ablation Coverage & A.I. Predictive Modeling

3

#### **NEURO NAVIGATION FOR DBS**

Expand into the Operating Room w/ ClearPoint OR
Show Compatibility with Existing Third-Party Navigation w/ SmartFrame OR
Launch Maestro CT, Non-Rigid Fusion, Area-of-Activation and DTI Harmony Software

2

#### **BIOLOGICS & DRUG DELIVERY**

Expand Neuro Pre-Clinical CRO Services and Capacity Including GLP Capability
Expand Partnerships to Include Co-Development, Pass Through Sales, Drug Clinical Milestones & Royalty Based Agreements
Execute on Development Pipeline for Drug Infusion Monitoring/Modelling, Intracranial Cell Therapy and Spinal Routes of Administration

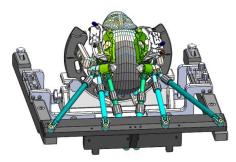
2025

2024



### New Product Growth Drivers Expected in 2024

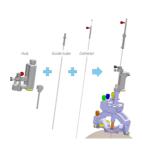
## 1 Biologics & Drug Delivery



**ClearPoint Orchestra™ Head Fixation Frame** 

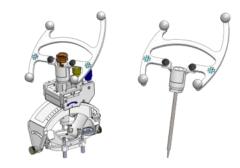


Spinal Infusion
Anchoring Devices

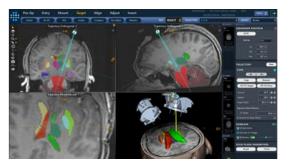


Radially Branching Cell therapy Devices

## 2 Navigation for DBS



ClearPointer™ and SmartFrame O.R. FDA 510(k) Pending



ClearPoint 2.2 Software w/ Embedded
ClearPoint Maestro®

### 3 Laser Therapy



PRISM 3.0 T & 1.5 T Compatible Systems (1.5 T Compatibility not yet FDA Cleared)

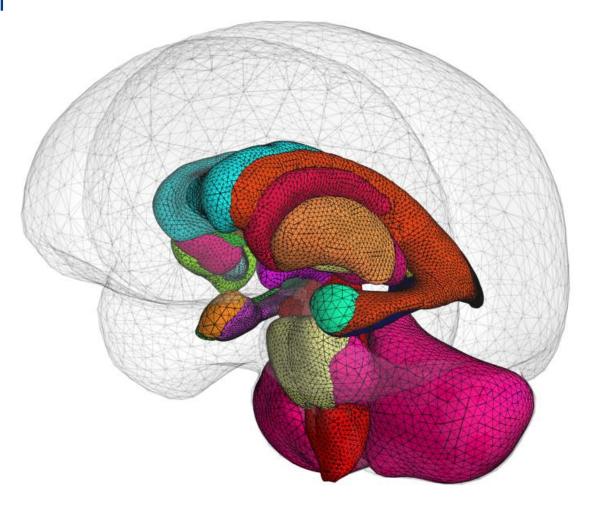


**Array 1.2 Parallel Trajectory Tumor Feature** 



#### A.I. Powered 'Maestro' Brain Model

- FDA Cleared, Shape Constrained, triangular mesh model enables point-based correspondence across multiple subjects
  - Auto-Segmentation for Device Targeting
  - Direct Navigation in Clinical Trials for Drug Delivery
  - Longitudinal Comparison for Pharma Trial follow-up
- Platform Engine for future navigation tools for Drug Delivery, DBS, BCI, Biopsy and Laser Therapy
- Expandable to CT Guidance in the Operating Room





## **Executive Summary**



#### **Unique platform technology**

with 10+ years of commercial experience enabling Precision MRI-Guided Therapies to restore quality of life for some of the most debilitating disorders



#### **Expandable Platform**

through advanced A.I. and machine learning software applications and strategic partnerships



#### **Total potential addressable market**

> \$12B for our products, pipeline and partnerships



#### Pipeline of new revenue streams

through the expansion into the Operating Room, Launch of our own PRISM Laser Therapy, Maestro Brain Model Deployment and addition of pre-clinical services and capacity including GLP



## Large, growing number of customer and partner sites

of 75+ leading Neurosurgery and research centers worldwide, on pace to be in 100+ by 2025



#### A growing and passionate team

of embedded scientists and specialists







