Ball Corporation Non-GAAP Financial Measures First Quarter 2024 Earnings Conference Call

Non-U.S. GAAP Measures – Non-U.S. GAAP measures should not be considered in isolation. They should not be considered superior to, or a substitute for, financial measures calculated in accordance with U.S. GAAP and may not be comparable to similarly titled measures of other companies. Presentations of earnings and cash flows presented in accordance with U.S. GAAP are available in the company's earnings releases and quarterly and annual regulatory filings. Information reconciling forward-looking U.S. GAAP measures to non-U.S. GAAP measures is not available without unreasonable effort. We have not provided guidance for the most directly comparable U.S. GAAP financial measures, as they are not available without unreasonable effort due to the high variability, complexity and low visibility with respect to certain special items, including restructuring charges, business consolidation and other costs, gains and losses related to acquisition and divestiture of businesses, the ultimate outcome of certain legal or tax proceedings and other non-comparable items. These items are uncertain, depend on various factors and could be material to our results computed in accordance with U.S. GAAP.

Comparable Earnings Before Interest, Taxes, Depreciation and Amortization (Comparable EBITDA), Comparable EBITDA is earnings before interest expense, taxes, depreciation and amortization, business consolidation and other non-comparable items.

Comparable Operating Earnings, Comparable Operating Earnings is earnings before interest expense, taxes, business consolidation and other non-comparable items.

Comparable Net Earnings, Comparable Net Earnings is net earnings attributable to Ball Corporation before business consolidation and other non-comparable items after tax.

Comparable Diluted Earnings Per Share, Comparable Diluted Earnings Per Share is Comparable Net Earnings divided by diluted weighted average shares outstanding.

Net Debt, Net Debt is total debt less cash and cash equivalents, which are derived directly from the company's financial statements. Free Cash Flow, Free cash flow is typically derived directly from the company's cash flow statements and is defined as cash flows from operating activities less capital expenditures; and, it may be adjusted for additional items that affect comparability between periods. Free cash flow is not a defined term under U.S. GAAP, and it should not be inferred that the entire free cash flow amount is available for discretionary expenditures.

We use Comparable EBITDA, Comparable Operating Earnings, Comparable Net Earnings, and Comparable Diluted Earnings Per Share internally to evaluate the company's operating performance. Ball management uses **Interest Coverage** (Comparable EBITDA to interest expense) and **Leverage** (Net Debt to Comparable EBITDA) as metrics to monitor the credit quality of Ball Corporation. Management internally uses a free cash flow measure to: (1) evaluate the company's liquidity, (2) evaluate strategic investments, (3) plan stock buyback and dividend levels and (4) evaluate the company's ability to incur and service debt. Note that when non-U.S. GAAP measures exclude amortization of acquired Rexam intangibles, the measures include the revenue of the acquired entities and all other expenses unless otherwise stated and the acquired assets contribute to revenue generation.

(\$ in millions, except ratios)	 Year Ended March 31, 2024		
Net earnings attributable to Ball Corporation	\$ 4,215		
Net earnings attributable to noncontrolling interests, net of tax	2		
Discontinued operations, net of tax	(3,778)		
Earnings from continuing operations	439		
Equity in results of affiliates, net of tax	(18)		
Tax provision (benefit)	140		
Earnings before taxes	561		
Total interest expense	442		
Earnings before interest and taxes	1,003		
Business consolidation and other activities	139		
Aerospace disposition compensation	79		
Amortization of acquired Rexam intangibles	139		
Comparable Operating Earnings	1,360		
Depreciation and amortization	616		
Amortization of acquired Rexam intangibles	(139)		
Comparable EBITDA	\$ 1,837		
Total interest expense	\$ (442)		
Debt refinancing and other costs	 2		
Interest expense	\$ (440)		
Total debt at period end	\$ 5,800		
Cash and cash equivalents	(1,719)		
Net Debt	\$ 4,081		
Interest Coverage (Comparelle EDITDA/Interest Eveness)	4.2 x		
Interest Coverage (Comparable EBITDA/Interest Expense) Leverage (Net Debt/Comparable EBITDA)	4.2 x 2.2 x		
Leverage (Net Debt/Comparable EBITDA)	2.2 X		

Ball Corporation Non-GAAP Financial Measures March 31, 2024

March 31, 2024 Calculation of Rolling Twelve Months Information

	1	welve	Les	s: Three	A	dd: Three		
(\$ in millions, except ratios)	Dece	Months Ended December 31, 2023 Months Ended March 31, 2023		Months Ended March 31, 2024		Year Ended March 31, 2024		
Net earnings attributable to Ball Corporation	\$	707	\$	177	\$	3,685	\$	4,215
Net earnings attributable to noncontrolling interests, net of tax		4		3		1		2
Discontinued operations, net of tax		(223)		(52)		(3,607)		(3,778)
Earnings from continuing operations		488		128		79		439
Equity in results of affiliates, net of tax		(20)		(7)		(5)		(18)
Tax provision (benefit)		146		33		27		140
Earnings before taxes		614		154		101		561
Total interest expense		460		113		95		442
Earnings before interest and taxes		1,074		267		196		1,003
Business consolidation and other activities		133		20		26		139
Aerospace disposition compensation		-		=		79		79
Amortization of acquired Rexam intangibles		135		34		38		139
Comparable Operating Earnings	<u> </u>	1,342		321		339		1,360
Depreciation and amortization		605		147		158		616
Amortization of acquired Rexam intangibles		(135)		(34)		(38)		(139)
Comparable EBITDA	\$	1,812	\$	434	\$	459	\$	1,837
Total interest expense	\$	(460)	\$	(113)	\$	(95)	\$	(442)
Debt refinancing and other costs		-		-		2		2
Interest expense	\$	(460)	\$	(113)	\$	(93)	\$	(440)
Total debt at period end							\$	5,800
Cash and cash equivalents								(1,719)
Net Debt							\$	4,081
Interest Coverage (Comparable EBITDA/Interest Expense)								4.2 x
Leverage (Net Debt/Comparable EBITDA)								2.2 x

Three Months Ended
March 21

	March 31,				
(\$ in millions, except per share amounts)	 2024		2023		
Net earnings attributable to Ball Corporation	\$ 3,685	\$	177		
Facility closure costs and other items	26		20		
Amortization of acquired Rexam intangibles	38		34		
Debt refinancing and other costs	2		-		
Non-comparable tax items	1,082		(14)		
Gain on Aerospace disposal	(4,695)		-		
Aerospace disposition compensation	79		=		
Comparable Net Earnings	\$ 217	\$	217		
Comparable Diluted Earnings Per Share	\$ 0.68	\$	0.69		

		Three Months Ended March 31,					
(\$ in millions)		2024	2023				
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Net earnings attributable to Ball Corporation	\$	3,685	\$	177			
Net earnings attributable to noncontrolling interests, net of tax		1		3			
Discontinued operations, net of tax		(3,607)		(52)			
Earnings from continuing operations		79		128			
Equity in results of affiliates, net of tax		(5)		(7)			
Tax provision (benefit)		27		33			
Earnings before taxes		101		154			
Total interest expense		95		113			
Earnings before interest and taxes		196		267			
Business consolidation and other activities		26		20			
Aerospace disposition compensation		79		-			
Amortization of acquired Rexam intangibles		38		34			
Comparable Operating Earnings	\$	339	\$	321			

(\$ in millions)	Three Months Ended March 31, 2024			
Total cash provided by (used in) operating activities	\$	(1,247)		
Less: Capital expenditures		(154)		
Free cash flow	\$	(1,401)		