## Ball Corporation

#### Non-GAAP Financial Measures

## 2nd Quarter 2016 Earnings Conference Call (Updated for results included in form 10-Q filed on August 12, 2016)

**Non-U.S. GAAP Measures** - Non-U.S. GAAP measures should not be considered in isolation. They should not be considered superior to, or a substitute for, financial measures calculated in accordance with U.S. GAAP and may not be comparable to similarly titled measures of other companies. Presentations of earnings and cash flows presented in accordance with U.S. GAAP are available in the company's earnings releases and quarterly and annual regulatory filings.

Comparable Earnings Before Interest, Taxes, Depreciation and Amortization (Comparable EBITDA) and Comparable Earnings Before Interest and Taxes (Comparable Operating Earnings) - Comparable EBITDA is earnings before interest, taxes, depreciation and amortization, business consolidation and other items, and Comparable Operating Earnings is earnings before interest, taxes and business consolidation costs and other items. We use Comparable EBITDA and Comparable Operating Earnings internally to evaluate the company's operating performance.

(\$ in millions, except ratios)	Twelve Months Ended June 30, 2016			
Net earnings attributable to Ball Corporation Add: Net earnings attributable to noncontrolling interests	\$	311 15		
Net earnings Less: Equity in results of affiliates, net of tax Add: Tax provision (benefit)		326 (3) (261)		
Net earnings before taxes Add: Total interest expense		62 310		
Earnings before interest and taxes (EBIT) Add: Business consolidation and other activities (A)		372 449		
Comparable Operating Earnings Add: Depreciation and amortization		821 299		
Comparable EBITDA	\$	1,120		
Interest expense, excluding debt refinancing and other costs (Interest Expense)	\$	(152)		
Total debt at June 30, 2016 Less: Cash and cash equivalents Less: Restricted cash, noncurrent	\$	11,359 (6,399) (2,124)		
Net Debt (B)	\$	2,836		
Add: Cash purchase price payable to Rexam's shareholders Add: Payment to acquired UK pension plan for escrow Add: Acquisition related derivatives settled, post-closing	\$	3,825 173 152		
Adjusted Net Debt (C)	\$	6,986		
Comparable Operating Earnings/Interest Expense (Interest Coverage) Net Debt/Comparable EBITDA		5.4x 2.5x		

- (A) For detailed information on business consolidation and other activities, please see the respective quarterly filings and/or earnings releases, which can be found on our website at www.ball.com.
- (B) Net Debt Net debt is total debt less cash, cash equivalents and non current restricted cash, which are derived directly from the company's financial statements.
- (C) Adjusted Net Debt Adjusted net debt is net debt adjusted for the purchase price payable owed to Rexam's shareholders, and for payments related to the acquired Rexam pension plans and derivatives.

Ball management uses interest coverage and net debt to comparable EBITDA ratios as metrics to monitor the credit quality of Ball Corporation. Business consolidation and other activities are separated to evaluate the performance of the company's operations. The above is presented on a non-U.S. GAAP basis (see discussion of non-U.S. GAAP measures above).

## Ball Corporation Non-GAAP Financial Measures

June 30, 2016

Calculation of Rolling Twelve Months Information
(Updated for results included in form 10-Q filed on August 12, 2016)

(\$ in millions, except ratios)	Twelve Months Ended December 31, 2015		Less: Six Months Ended June 30, 2015		Add: Six Months Ended June 30, 2016		Twelve Months Ended June 30, 2016		
Net earnings (loss) attributable to Ball Corporation Add: Net earnings attributable to noncontrolling interests	\$	281 22		181 7		211		311 15	
Net earnings (loss) Less: Equity in results of affiliates, net of tax Add: Tax provision (benefit)		303 (5) 47		188 (2) 79		210 - (229)		325 (3) (261)	
Earnings (loss) before taxes Add: Total interest expense		345 260		265 135		(18) 185		62 310	
Earnings (loss) before interest and taxes (EBIT)  Add: Business consolidation and other activities  Comparable Operating Earnings  Add: Depreciation and amortization		605 195 800 285		400 (14) 386 139		167 240 407 153		372 449 821 299	
Comparable EBITDA  Total interest expense	\$	1,085	\$ \$	(135)	\$	(185)	<u>\$</u> \$	(310)	
Less: debt refinancing and other costs Interest expense, excluding debt refinancing and other costs (Interest)	\$	(143)	\$	65 (70)	\$	106	\$	158 (152)	
Total Debt at period end Less: Cash Less: Restricted cash, non current Net Debt	\$	5,052 (224) (2,154) 2,674					\$	11,359 (6,399) (2,124) 2,836	
Add: Cash purchase price payable to Rexam's shareholders Add: Payment to acquired UK pension plan for escrow Add: Acquisition related derivatives settled, post-closing Adjusted Net Debt	\$	- - - 2,674					\$	3,825 173 152 6,986	
Rolling four quarters Comparable Operating Earnings/Interested Debt/Comparable EBITDA	<b>)</b> :	5.6 x 2.5 x						5.4 x 2.5 x	

# Ball Corporation Non-GAAP Financial Measures June 30, 2016

### (Updated for results included in form 10-Q filed on August 12, 2016)

Reconciliations to US GAAP Measures:	Unaudited Pro Forma Combined Satement of Earnings for the year December 31, 2015*		Ball Standalone Twelve Months Ended June, 30, 2016 adjusted for the Impact of the Rexam Acquisition and Divestitures**		Projected Statement of Earnings for the Year Ended December 31, 2017*** Low High			
Net earnings attributable to Ball Corporation	\$	363	\$	273	\$	651	\$	726
Add: Net earnings attributable to noncontrolling interests		5		15		10		10
Net earnings		368		288		661		736
Less: Equity in results of affiliates, net of tax		(24)		(23)		(20)		(20)
Add: Tax provision (benefit)		70		(284)		252		279
Earnings (loss) before taxes		414		(19)		893		995
Add: Debt refinancing and other costs		61		159		-		-
Add: Interest expense		304		312		280		280
Earnings before interest and taxes (EBIT)		778		452		1,173		1,275
Add: Business consolidation and other activities		102		449		-		-
Add: Inventory Step-up		61		61		-		-
Add: Amortization of Acquired Customer Intangibles		138		138		138		138
Comparable Operating Earnings		1,079		1,100		1,311		1,413
Add: Depreciation and amortization		558		570		580		570
Less: Amortization of Acquired Customer Intangibles		(138)		(138)		(138)		(138)
Comparable EBITDA	\$	1,499	\$	1,532	\$	1,753	\$	1,845
Operating Cash Flow					\$	1,250	\$	1,350
Less: Capital Expenditures						(500)		(500)
Free Cash Flow					\$	750	\$	850
Short-Term Debt			\$	100	\$	100	\$	100
Long-Term Debt			•	7,500	•	6,840	•	6,740
Less: Cash and Cash Equivalents				(600)		(600)		(600)
Net Debt			\$	7,000	\$	6,340	\$	6,240
Depreciation and Amortization	\$	558	\$	570	\$	580	\$	570
Less: Amortization of Acquired Customer Intangibles	Ą	(138)	ş	(138)	Ģ	(138)	Ģ	(138)
Depreciation and Amortization excluding amortization of		(136)		(130)		(130)		(130)
customer intangibles	\$	420	\$	432	\$	442	\$	432

<sup>\*</sup>Amounts are from Ball's 2015 unaudited proforma combined statement of earnings filed on Form 8-K on July 6, 2016

<sup>\*\*</sup>Values are based upon the Ball standalone 12 months ended June 30, 2016 adjusted for the impact of the Rexam acquisiton and divestitures as presented in the 2015 unaudited proforma combined statement of earnings filed on Form 8-K on July 6, 2016.

<sup>\*\*\*</sup> Amounts are based upon management's best estimates.