

Atlantic Union Bankshares Reports Second Quarter Financial Results

RICHMOND, Va.--(BUSINESS WIRE)-- Atlantic Union Bankshares Corporation (the "Company" or "Atlantic Union") (NYSE: AUB) reported net income available to common shareholders of \$16.8 million and both basic and diluted earnings per common share of \$0.12, for the second quarter of 2025 and adjusted operating earnings available to common shareholders⁽¹⁾ of \$135.1 million and adjusted diluted operating earnings per common share⁽¹⁾ of \$0.95 for the second quarter of 2025.

In the second quarter of 2025, the Company's adjusted operating earnings⁽¹⁾ included the following main pre-tax adjustments:

- \$78.9 million in merger-related costs associated with the Sandy Spring Bancorp, Inc. ("Sandy Spring") acquisition
- \$100.9 million in current expected credit losses ("CECL") Day 1 initial provision expense related to the Sandy Spring acquisition, comprised of the initial provision expense on purchased non-credit deteriorated ("non-PCD") loans, which represents the CECL "double count" of the non-PCD loan credit mark, and the additional provision for unfunded commitments
- \$15.7 million gain on sale of \$2.0 billion of commercial real estate ("CRE") loans acquired in the Sandy Spring acquisition, which were previously identified, marked to fair value, and classified as held for sale as of the April 1, 2025 acquisition date
- \$14.3 million gain on sale of our equity interest in Cary Street Partners LLC ("CSP")

Merger with Sandy Spring and Full Physical Settlement of the Forward Sale Agreements

On April 1, 2025, the Company completed its acquisition of Sandy Spring and its results of operations are included in the Company's consolidated results since the date of acquisition. Therefore, the Company's second quarter and first half of 2025 results reflect increased levels of average balances, net interest income, and expense compared to its prior quarter and first half of 2024 results. After purchase accounting fair value adjustments, the acquisition added \$13.0 billion of total assets, including \$8.6 billion of loans held for investment ("LHFI"), \$1.9 billion of loans held for sale, primarily consisting of the CRE loans sold during the quarter subsequent to the acquisition discussed below, as well as \$12.2 billion of total liabilities, primarily consisting of \$11.2 billion in deposits. The Company recorded preliminary goodwill of \$496.9 million and core deposit intangibles and other intangibles of \$290.7 million related to the acquisition.

In connection with the acquisition, the Company recorded an initial allowance for credit losses ("ACL") of \$129.2 million that consisted of an allowance for loan and lease losses ("ALLL") of \$117.8 million, which included a \$28.3 million reserve on acquired loans that experienced a more-than insignificant amount of credit deterioration since origination ("PCD" loans), and a reserve for unfunded commitments ("RUC") discussed below. The Company

also recorded a \$89.5 million reserve on non-PCD loans established through provision expense, which represents the CECL “double count” of the non-PCD credit mark, and a \$11.4 million RUC through the provision for credit losses.

Also on April 1, 2025, the Company physically settled in full the previously disclosed forward sale agreements between the Company and Morgan Stanley & Co. LLC, as forward purchaser, by delivering 11,338,028 shares of the Company’s common stock to the forward purchaser. The Company received net proceeds from such sale of shares of the Company’s common stock and full physical settlement of the forward sale agreements, before expenses, of approximately \$385.0 million.

CRE Loan Sale

On June 26, 2025, the Company completed the sale of approximately \$2.0 billion of performing CRE loans acquired in the Sandy Spring acquisition, which the Company marked to fair value at \$1.8 billion and classified as held for sale as of the April 1, 2025 acquisition date. The CRE loan sale transaction generated a \$15.7 million pre-tax gain during the second quarter of 2025. Under the terms of the loan purchase agreement, the Company sold the loans without recourse and retained customer-facing servicing responsibilities.

“With the closing of the Sandy Spring acquisition on April 1, 2025, our second quarter results provide an initial view into the operating earnings power of our combined franchise,” said John C. Asbury, president and chief executive officer of Atlantic Union. “While merger-related costs created a noisy quarter, our operating results demonstrate that we are off to a great start with the acquisition.

“It was also a productive quarter as we physically settled in full the previously announced forward sale of common equity and received net proceeds, before expenses, of \$385.0 million, closed on the planned sale of approximately \$2.0 billion of CRE loans acquired from Sandy Spring, and sold our equity interest in Cary Street Partners resulting in a pre-tax gain of \$14.3 million. The CRE loan sale was an important step in executing on our strategy related to the Sandy Spring acquisition and our team achieved better-than-expected pricing on the sale, which resulted in a pre-tax gain on sale of \$15.7 million.

“Atlantic Union is a story of transformation from a Virginia community bank to the largest regional bank headquartered in the lower Mid-Atlantic, with operations throughout Virginia, Maryland, and a growing presence in North Carolina. Operating under the mantra of soundness, profitability, and growth – in that order of priority – Atlantic Union remains committed to generating sustainable, profitable growth and building long-term value for our shareholders.”

NET INTEREST INCOME

For the second quarter of 2025, net interest income was \$321.4 million, an increase of \$137.2 million from \$184.2 million in the first quarter of 2025. Net interest income - fully taxable equivalent (“FTE”)⁽¹⁾ was \$325.7 million in the second quarter of 2025, an increase of \$137.8 million from \$187.9 million in the first quarter of 2025. The increases from the prior quarter in both net interest income and net interest income (FTE)⁽¹⁾ are due primarily to a \$12.0 billion increase in average interest earning assets due primarily to the addition of Sandy Spring acquired loans and the impact of loan accretion income related to acquisition

accounting, as well as organic loan growth, partially offset by a \$8.9 billion increase in average interest bearing liabilities due primarily to the addition of Sandy Spring acquired deposits and borrowings and the associated net amortization related to acquisition accounting.

For the second quarter of 2025, the Company's net interest margin increased 40 basis points to 3.78% and the net interest margin (FTE)⁽¹⁾ increased 38 basis points to 3.83%, compared to the first quarter of 2025, primarily driven by the net accretion of purchase accounting adjustments on loans, deposits, and long-term borrowings related to the Sandy Spring acquisition. Earning asset yields for the second quarter of 2025 increased 37 basis points to 6.05%, compared to the first quarter of 2025, due to higher yields on loans, primarily as a result of higher accretion income due to the Sandy Spring acquisition. Cost of funds decreased by 1 basis point to 2.22% for the second quarter of 2025, compared to the first quarter of 2025, primarily due to a lower cost of deposits, which includes the acquisition related accretion, partially offset by higher borrowing costs, primarily due to increased long-term subordinated debt as a result of the Sandy Spring acquisition.

The Company's net interest margin (FTE)⁽¹⁾ includes the impact of acquisition accounting fair value adjustments. Net accretion income related to acquisition accounting was \$45.4 million for the quarter ended June 30, 2025 compared to \$12.6 million for the quarter ended March 31, 2025, with the increase due to the Sandy Spring acquisition. The impact of accretion and amortization for the periods presented are reflected in the following table (dollars in thousands):

	Loan Accretion	Deposit Accretion (Amortization)	Borrowings Amortization	Total
For the quarter ended March 31, 2025	\$ 13,286	\$ (415)	\$ (287)	\$ 12,584
For the quarter ended June 30, 2025	45,744	1,884	(2,256)	45,372

ASSET QUALITY

Overview

At June 30, 2025, nonperforming assets ("NPAs") as a percentage of total LHFI was 0.60%, an increase of 22 basis points from the prior quarter and included nonaccrual loans of \$162.6 million. The increase in NPAs as a percentage of LHFI was primarily due to PCD loans acquired from Sandy Spring, primarily in the construction and land development, commercial real estate non-owner occupied, residential 1-4 family consumer and revolving, and commercial real estate owner occupied portfolios, which were nonperforming at the time of acquisition and were recorded at their amortized cost basis, which reflects their acquisition date fair value plus the initial allowance for expected credit losses recognized at acquisition, in accordance with ASC 326, *Financial Instruments – Credit Losses*. Accruing past due loans as a percentage of total LHFI totaled 28 basis points at June 30, 2025, an increase of 1 basis point from March 31, 2025, and an increase of 6 basis points from June 30, 2024. Net charge-offs were 0.01% of total average LHFI (annualized) for the second quarter of 2025, a decrease of 4 basis points compared to March 31, 2025, and a decrease of 3 basis points compared to June 30, 2024. The ACL totaled \$342.4 million at June 30, 2025, a \$133.3 million increase from the prior quarter, primarily reflecting the impacts of the Sandy Spring acquisition.

Nonperforming Assets

At June 30, 2025, NPAs totaled \$163.4 million, compared to \$69.4 million as of March 31, 2025. The increase in NPAs was primarily due to PCD loans acquired in the Sandy Spring acquisition, which included \$49.4 million of acquired construction and land development loans, \$27.1 million of acquired commercial real estate non-owner occupied loans, \$10.3 million of acquired residential 1-4 family consumer and revolving loans, \$3.1 million of acquired commercial real estate owner occupied loans, and the remainder due to other acquired Sandy Spring loans. The following table shows a summary of NPA balances at the quarters ended (dollars in thousands):

	June 30, 2025	March 31, 2025	December 31, 2024	September 30, 2024	June 30, 2024
Nonaccrual loans	\$ 162,615	\$ 69,015	\$ 57,969	\$ 36,847	\$ 35,913
Foreclosed properties	774	404	404	404	230
Total nonperforming assets	<u>\$ 163,389</u>	<u>\$ 69,419</u>	<u>\$ 58,373</u>	<u>\$ 37,251</u>	<u>\$ 36,143</u>

The following table shows the activity in nonaccrual loans for the quarters ended (dollars in thousands):

	June 30, 2025	March 31, 2025	December 31, 2024	September 30, 2024	June 30, 2024
Beginning Balance	\$ 69,015	\$ 57,969	\$ 36,847	\$ 35,913	\$ 36,389
Net customer payments	(4,595)	(898)	(11,491)	(2,219)	(6,293)
Additions	98,975	13,197	34,446	5,347	6,831
Charge-offs	(780)	(1,253)	(1,231)	(542)	(759)
Loans returning to accruing status	—	—	(602)	(1,478)	(54)
Transfers to foreclosed property	—	—	—	(174)	(201)
Ending Balance	<u>\$ 162,615</u>	<u>\$ 69,015</u>	<u>\$ 57,969</u>	<u>\$ 36,847</u>	<u>\$ 35,913</u>

Past Due Loans

At June 30, 2025, past due loans still accruing interest totaled \$77.7 million or 0.28% of total LHFI, compared to \$50.0 million or 0.27% of total LHFI at March 31, 2025, and \$40.2 million or 0.22% of total LHFI at June 30, 2024. The increase in past due loan levels at June 30, 2025 from March 31, 2025 was primarily within the construction and land development, commercial and industrial, commercial real estate owner occupied, and residential 1-4 family – commercial portfolios. Of the total past due loans still accruing interest, \$39.8 million or 0.15% of total LHFI were past due 90 days or more at June 30, 2025, compared to \$6.8 million or 0.04% of total LHFI at March 31, 2025, and \$15.6 million or 0.09% of total LHFI at June 30, 2024.

Allowance for Credit Losses

At June 30, 2025, the ACL was \$342.4 million, an increase of \$133.3 million from the prior quarter, and included an ALLL of \$315.6 million and an RUC of \$26.8 million. At April 1, 2025, the initial ACL related to the Sandy Spring acquisition was \$129.2 million, consisting of an ALLL of \$117.8 million and RUC of \$11.4 million. The ALLL included an \$89.5 million reserve on acquired non-PCD loans established through provision expense, which represents the CECL “double count” of the non-PCD credit mark, and a \$28.3 million reserve on PCD loans. Outside of the initial ACL related to the Sandy Spring acquisition, the ACL at

June 30, 2025 increased \$4.1 million from March 31, 2025, primarily reflecting the impacts of loan growth and deteriorating macroeconomic forecasts.

The ACL as a percentage of total LHFI was 1.25% at June 30, 2025, compared to 1.13% at March 31, 2025. The ALLL as a percentage of total LHFI was 1.15% at June 30, 2025, compared to 1.05% at March 31, 2025.

Net Charge-offs

Net charge-offs were \$666,000 or 0.01% of total average LHFI on an annualized basis for the second quarter of 2025, compared to \$2.3 million or 0.05% (annualized) for the first quarter of 2025, and \$1.7 million or 0.04% (annualized) for the second quarter of 2024.

Provision for Credit Losses

For the second quarter of 2025, the Company recorded a provision for credit losses of \$105.7 million, compared to \$17.6 million in the prior quarter, and \$21.8 million in the second quarter of 2024. Included in the provision for credit losses for the second quarter of 2025 was \$89.5 million of Day 1 initial provision expense on non-PCD loans and \$11.4 million on unfunded commitments, each acquired from Sandy Spring. Included in the provision for credit losses for the second quarter of 2024 was \$13.2 million of Day 1 initial provision expense on non-PCD loans and \$1.4 million on unfunded commitments, each acquired from American National. Outside of the Day 1 initial provision expense recorded on non-PCD loans and unfunded commitments acquired from Sandy Spring and American National, the provision for credit losses decreased compared to the prior quarter and the prior year, primarily reflecting the impact of the overall build in the allowance for loan losses due to the uncertainty in the economic outlook in the prior quarter and prior year, as well as lower net charge-offs in the second quarter of 2025.

NONINTEREST INCOME

Noninterest income increased \$52.3 million to \$81.5 million for the second quarter of 2025 from \$29.2 million in the prior quarter, primarily driven by the \$15.7 million gain on the CRE loan sale, a \$14.3 million gain on the sale of our equity interest in CSP, and the full quarter impact of the Sandy Spring acquisition that closed on April 1, 2025.

Adjusted operating noninterest income⁽¹⁾ which excludes the gain on CRE loan sale (\$15.7 million in the second quarter), gain on sale of our equity interest in CSP (\$14.3 million in the second quarter), and gains and losses on sale of securities (gains of \$16,000 in the second quarter and losses of \$102,000 in the first quarter), increased \$22.2 million to \$51.5 million, compared to \$29.3 million in the prior quarter. This increase was primarily due to the impact of the Sandy Spring acquisition, which drove the majority of the \$11.0 million increase in fiduciary and asset management fees, due to assets under management increasing approximately 110% from the prior quarter, the \$2.5 million increase in service charges on deposit accounts, and the \$830,000 increase in interchange fees. In addition to the impact of the Sandy Spring acquisition, the bank owned life insurance income increase of \$3.8 million includes death benefits of \$2.4 million received in the second quarter and the mortgage banking income increase of \$1.8 million includes the impact of the Sandy Spring's mortgage business, as well as a seasonal increase in mortgage loan origination volumes. Other operating income increased \$2.4 million, primarily due to an increase in equity method

investment income.

NONINTEREST EXPENSE

Noninterest expense increased \$145.5 million to \$279.7 million for the second quarter of 2025 from \$134.2 million in the prior quarter, primarily driven by a \$74.0 million increase in merger-related costs, as well as other increases in noninterest expense due to the full quarter impact of the Sandy Spring acquisition.

Adjusted operating noninterest expense⁽¹⁾ which excludes merger-related costs (\$78.9 million in the second quarter and \$4.9 million in the first quarter) and amortization of intangible assets (\$18.4 million in the second quarter and \$5.4 million in the first quarter) increased \$58.6 million to \$182.4 million, compared to \$123.8 million in the prior quarter. This increase was primarily due to the impact of the Sandy Spring acquisition, which drove the majority of the \$34.5 million increase in salaries and benefits, the \$7.1 million increase in technology and data processing, the \$4.2 million increase in occupancy expenses, the \$3.4 million increase in FDIC assessment premiums and other insurance, the \$3.1 million increase in professional services, the \$3.1 million increase in other expenses, primarily due to increases in communication expense and teammate training and travel costs, and the \$2.4 million increase in furniture and equipment expenses.

INCOME TAXES

During the second quarter of 2025, the Company's estimated annual effective tax rate ("AETR") increased to 21.7% from approximately 19.0% in the first quarter of 2025, reflecting the impact of the Sandy Spring acquisition as Sandy Spring operated in a higher state tax jurisdiction, which now impacts a larger proportion of the Company's consolidated pre-tax income. The updated AETR was applied to the year-to-date pre-tax income calculation during the second quarter of 2025, impacting the Company's income tax expense for the quarter ended June 30, 2025.

The Company's effective tax rate for the three months ended June 30, 2025 and March 31, 2025 was (13.2%) and 19.0%, respectively. The negative effective tax rate for the quarter ended June 30, 2025 reflects the impact of a \$8.0 million income tax benefit recorded this quarter related to the Company re-evaluating its state deferred tax asset, as a result of the Sandy Spring acquisition.

BALANCE SHEET

At June 30, 2025, the Company's consolidated balance sheet includes the impact of the Sandy Spring acquisition, which closed April 1, 2025, as discussed above. ASC 805, *Business Combinations*, allows for a measurement period of twelve months beyond the acquisition date to finalize the fair value measurements of an acquired company's net assets as additional information existing as of the acquisition date becomes available. If applicable, any future measurement period adjustments will be recorded through goodwill upon identification. Below is a summary of the related impact of the Sandy Spring acquisition as of the acquisition date:

- The fair value of assets acquired totaled \$13.0 billion and included LHFI of \$8.6 billion with an initial loan discount of \$789.7 million, loans held for sale of \$1.9 billion, and

total investments of \$1.3 billion.

- The fair value of the liabilities assumed totaled \$12.2 billion and included total deposits of \$11.2 billion with an initial deposit mark related to time deposits of \$243.4 million and total borrowings of \$833.0 million.
- Core deposit intangibles and other intangibles recorded totaled \$290.7 million.
- Preliminary goodwill recorded totaled \$496.9 million.

On June 26, 2025, the Company completed the sale of approximately \$2.0 billion of performing CRE loans acquired in the Sandy Spring acquisition, which the Company marked to fair value at \$1.84 billion and classified as held for sale as of the April 1, 2025 acquisition date. The Company received net proceeds from the sale of the CRE loans, before expenses, of approximately \$1.87 billion, which increased the Company's cash balance at June 30, 2025, and a portion of such proceeds were used to repay the Company's short-term Federal Home Loan Bank advances and brokered CDs that matured during the second quarter of 2025.

At June 30, 2025, total assets were \$37.3 billion, an increase of \$12.7 billion from March 31, 2025, and \$12.5 billion or approximately 50.6% from June 30, 2024. The increases in total assets from the prior quarter and prior year were primarily driven by growth in LHFI and the available for sale ("AFS") securities portfolio, primarily due to the Sandy Spring acquisition. At June 30, 2025, cash and cash equivalents were \$1.6 billion, an increase of \$1.2 billion from March 31, 2025, and \$1.1 billion from June 30, 2024, primarily reflecting the impact from the CRE loan sale proceeds.

At June 30, 2025, LHFI totaled \$27.3 billion, an increase of \$8.9 billion from March 31, 2025, and an increase of \$9.0 billion or 49.0% from June 30, 2024. LHFI increased from the prior quarter and prior year primarily due to the Sandy Spring acquisition, as well as organic loan growth.

At June 30, 2025, total investments were \$4.8 billion, an increase of \$1.4 billion from March 31, 2025, and an increase of \$1.3 billion or 36.8% from June 30, 2024. The increases compared to the prior quarter and prior year were primarily due to the Sandy Spring acquisition. AFS securities totaled \$3.8 billion at June 30, 2025, \$2.5 billion at March 31, 2025, and \$2.6 billion at June 30, 2024. As part of the Sandy Spring acquisition, the Company restructured \$485.2 million of securities acquired from Sandy Spring and reinvested the proceeds into higher yielding securities. Total net unrealized losses on the AFS securities portfolio were \$372.8 million at June 30, 2025, compared to \$382.0 million at March 31, 2025, and \$420.7 million at June 30, 2024. Held to maturity securities are carried at cost and totaled \$827.1 million at June 30, 2025, \$821.1 million at March 31, 2025, and \$810.5 million at June 30, 2024 and had net unrealized losses of \$49.2 million at June 30, 2025, \$48.6 million at March 31, 2025, and \$44.0 million at June 30, 2024.

At June 30, 2025, total deposits were \$31.0 billion, an increase of \$10.5 billion from the prior quarter, and an increase of \$11.0 billion or 54.9% from June 30, 2024. The increases in total deposits from the prior quarter and prior year were primarily due to increases in interest-bearing customer deposits and demand deposits, primarily related to the addition of the Sandy Spring acquired deposits.

At June 30, 2025, total borrowings were \$892.8 million, an increase of \$417.1 million from March 31, 2025 primarily driven by the acquisition of long-term subordinated debt issued by

Sandy Spring, and a decrease of \$314.0 million or 26.0% from June 30, 2024. The increase in borrowings from the prior quarter was primarily due to the Sandy Spring acquisition, while the decrease from the same period in the prior year was primarily due to repayment of short-term Federal Home Loan Bank advances.

The following table shows the Company's capital ratios at the quarters ended:

	June 30, 2025	March 31, 2025	June 30, 2024
Common equity Tier 1 capital ratio ⁽²⁾	9.77%	10.07%	9.47%
Tier 1 capital ratio ⁽²⁾	10.32%	10.87%	10.26%
Total capital ratio ⁽²⁾	13.73%	13.88%	12.99%
Leverage ratio (Tier 1 capital to average assets) ⁽²⁾	8.65%	9.45%	9.05%
Common equity to total assets	12.51%	12.26%	11.62%
Tangible common equity to tangible assets ⁽¹⁾	7.39%	7.39%	6.71%

(1) These are financial measures not calculated in accordance with generally accepted accounting principles ("GAAP"). For a reconciliation of these non-GAAP financial measures, see the "Alternative Performance Measures (non-GAAP)" section of the Key Financial Results.

(2) All ratios at June 30, 2025 are estimates and subject to change pending the Company's filing of its FR Y9-C. All other periods are presented as filed.

During the second quarter of 2025, the Company declared and paid a quarterly dividend on the outstanding shares of Series A Preferred Stock of \$171.88 per share (equivalent to \$0.43 per outstanding depository share), consistent with the first quarter of 2025 and the second quarter of 2024. During the second quarter of 2025, the Company also declared and paid cash dividends of \$0.34 per common share, consistent with the first quarter of 2025 and a \$0.02 increase or approximately 6.3% from the second quarter of 2024.

On April 1, 2025, the Company physically settled in full the previously disclosed forward sale agreements between the Company and Morgan Stanley & Co. LLC, as forward purchaser, by delivering 11,338,028 shares of the Company's common stock to the forward purchaser. The Company received net proceeds from such sale of shares of the Company's common stock and full physical settlement of the forward sale agreements, before expenses, of approximately \$385.0 million.

ABOUT ATLANTIC UNION BANKSHARES CORPORATION

Headquartered in Richmond, Virginia, Atlantic Union Bankshares Corporation (NYSE: AUB) is the holding company for Atlantic Union Bank. Atlantic Union Bank has branches and ATMs located in Virginia, Maryland and North Carolina. Certain non-bank financial services affiliates of Atlantic Union Bank include: Atlantic Union Equipment Finance, Inc., which provides equipment financing; Atlantic Union Financial Consultants, LLC, which provides brokerage services; and Union Insurance Group, LLC, which offers various lines of insurance products.

SECOND QUARTER 2025 EARNINGS RELEASE CONFERENCE CALL

The Company will hold a conference call and webcast for investors at 9:00 a.m. Eastern Time on Thursday, July 24, 2025, during which management will review our financial results for the second quarter 2025 and provide an update on our recent activities.

The listen-only webcast and the accompanying slides can be accessed at:

<https://edge.media-server.com/mmc/p/qhq3zxe7>.

For analysts who wish to participate in the conference call, please register at the following URL:

<https://register-conf.media-server.com/register/BI5ce9a0a26dc048d7a667f6dd94226844>. To participate in the conference call, you must use the link to receive an audio dial-in number and an Access PIN.

A replay of the webcast, and the accompanying slides, will be available on the Company's website for 90 days at: <https://investors.atlanticunionbank.com/>.

NON-GAAP FINANCIAL MEASURES

In reporting the results as of and for the period ended June 30, 2025, we have provided supplemental performance measures determined by methods other than in accordance with GAAP. These non-GAAP financial measures are a supplement to GAAP, which we use to prepare our financial statements, and should not be considered in isolation or as a substitute for comparable measures calculated in accordance with GAAP. In addition, our non-GAAP financial measures may not be comparable to non-GAAP financial measures of other companies. We use the non-GAAP financial measures discussed herein in our analysis of our performance. Management believes that these non-GAAP financial measures provide additional understanding of ongoing operations, enhance the comparability of our results of operations with prior periods and show the effects of significant gains and charges in the periods presented without the impact of items or events that may obscure trends in our underlying performance. For a reconciliation of these measures to their most directly comparable GAAP measures and additional information about these non-GAAP financial measures, see "Alternative Performance Measures (non-GAAP)" in the tables within the section "Key Financial Results."

FORWARD-LOOKING STATEMENTS

This press release and statements by our management may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements that include, without limitation, statements made in Mr. Asbury's quotations, statements regarding the recently completed acquisition of Sandy Spring, including expectations with regard to the benefits of the Sandy Spring acquisition; statements regarding our business, financial and operating results, including our deposit base and funding; the impact of changes in economic conditions, anticipated changes in the interest rate environment and the related impacts on our net interest margin, changes in economic, fiscal or trade policy and the potential impacts on our business, loan demand and economic conditions; in our markets and nationally; management's beliefs regarding our liquidity, capital resources, asset quality, CRE loan portfolio and our customer relationships; and statements that include other projections, predictions, expectations, or

beliefs about future events or results or otherwise are not statements of historical fact. Such forward-looking statements are based on certain assumptions as of the time they are made, and are inherently subject to known and unknown risks, uncertainties, and other factors, some of which cannot be predicted or quantified, that may cause actual results, performance, or achievements to be materially different from those expressed or implied by such forward-looking statements. Forward-looking statements are often characterized by the use of qualified words (and their derivatives) such as “expect,” “believe,” “estimate,” “plan,” “project,” “anticipate,” “intend,” “will,” “may,” “view,” “opportunity,” “seek to,” “potential,” “continue,” “confidence,” or words of similar meaning or other statements concerning opinions or judgment of the Company and our management about future events. Although we believe that our expectations with respect to forward-looking statements are based upon reasonable assumptions within the bounds of our existing knowledge of our business and operations, there can be no assurance that actual future results, performance, or achievements of, or trends affecting, us will not differ materially from any projected future results, performance, achievements or trends expressed or implied by such forward-looking statements. Actual future results, performance, achievements or trends may differ materially from historical results or those anticipated depending on a variety of factors, including, but not limited to, the effects of or changes in:

- market interest rates and their related impacts on macroeconomic conditions, customer and client behavior, our funding costs and our loan and securities portfolios;
- economic conditions, including inflation and recessionary conditions and their related impacts on economic growth and customer and client behavior;
- U.S. and global trade policies and tensions, including change in, or the imposition of, tariffs and/or trade barriers and the economic impacts, volatility and uncertainty resulting therefrom, and geopolitical instability;
- volatility in the financial services sector, including failures or rumors of failures of other depository institutions, along with actions taken by governmental agencies to address such turmoil, and the effects on the ability of depository institutions, including us, to attract and retain depositors and to borrow or raise capital;
- legislative or regulatory changes and requirements, including as part of the regulatory reform agenda of the Trump administration, including changes in federal, state or local tax laws and changes impacting the rulemaking, supervision, examination and enforcement priorities of the federal banking agencies;
- the sufficiency of liquidity and changes in our capital position;
- general economic and financial market conditions, in the United States generally and particularly in the markets in which we operate and which our loans are concentrated, including the effects of declines in real estate values, an increase in unemployment levels, U.S. fiscal debt, budget, and tax matters, and slowdowns in economic growth;
- the diversion of management’s attention from ongoing business operations and opportunities due to our recent acquisition of Sandy Spring;
- the impact of purchase accounting with respect to the Sandy Spring acquisition, or any change in the assumptions used regarding the assets acquired and liabilities assumed to determine the fair value and credit marks;
- the possibility that the anticipated benefits of our acquisition activity, including our acquisitions of Sandy Spring and American National, including anticipated cost savings and strategic gains, are not realized when expected or at all, including as a result of the strength of the economy, competitive factors in the areas where we do business, or as a result of other unexpected factors or events, or with respect to our

acquisition of Sandy Spring, as a result of the impact of, or problems arising from, the integration of the two companies;

- the integration of the business and operations of Sandy Spring may take longer or be more costly than anticipated;
- potential adverse reactions or changes to business or employee relationships, including those resulting from our acquisitions of Sandy Spring and American National;
- our ability to identify, recruit and retain key employees;
- monetary, fiscal and regulatory policies of the U.S. government, including policies of the U.S. Department of the Treasury and the Federal Reserve;
- the quality or composition of our loan or investment portfolios and changes in these portfolios;
- demand for loan products and financial services in our market areas;
- our ability to manage our growth or implement our growth strategy;
- the effectiveness of expense reduction plans;
- the introduction of new lines of business or new products and services;
- real estate values in our lending area;
- changes in accounting principles, standards, rules, and interpretations, and the related impact on our financial statements;
- an insufficient ACL or volatility in the ACL resulting from the CECL methodology, either alone or as that may be affected by changing economic conditions, credit concentrations, inflation, changing interest rates, or other factors;
- concentrations of loans secured by real estate, particularly CRE;
- the effectiveness of our credit processes and management of our credit risk;
- our ability to compete in the market for financial services and increased competition from fintech companies;
- technological risks and developments, and cyber threats, attacks, or events;
- operational, technological, cultural, regulatory, legal, credit, and other risks associated with the exploration, consummation and integration of potential future acquisitions, whether involving stock or cash consideration;
- the potential adverse effects of unusual and infrequently occurring events, such as weather-related disasters, terrorist acts, geopolitical conflicts or public health events (such as pandemics), and of governmental and societal responses thereto; these potential adverse effects may include, without limitation, adverse effects on the ability of our borrowers to satisfy their obligations to us, on the value of collateral securing loans, on the demand for our loans or our other products and services, on supply chains and methods used to distribute products and services, on incidents of cyberattack and fraud, on our liquidity or capital positions, on risks posed by reliance on third-party service providers, on other aspects of our business operations and on financial markets and economic growth;
- performance by our counterparties or vendors;
- deposit flows;
- the availability of financing and the terms thereof;
- the level of prepayments on loans and mortgage-backed securities;
- actual or potential claims, damages, and fines related to litigation or government actions, which may result in, among other things, additional costs, fines, penalties, restrictions on our business activities, reputational harm, or other adverse consequences;
- any event or development that would cause us to conclude that there was an impairment of any asset, including intangible assets, such as goodwill; and

- other factors, many of which are beyond our control.

Please also refer to such other factors as discussed throughout Part I, Item 1A. “Risk Factors” and Part II, Item 7. “Management’s Discussion and Analysis of Financial Condition and Results of Operations” of our Annual Report on Form 10-K for the year ended December 31, 2024, and related disclosures in other filings, which have been filed with the U.S. Securities and Exchange Commission (“SEC”) and are available on the SEC’s website at www.sec.gov. All risk factors and uncertainties described herein and therein should be considered in evaluating forward-looking statements, and all the forward-looking statements are expressly qualified by the cautionary statements contained or referred to herein and therein. The actual results or developments anticipated may not be realized or, even if substantially realized, they may not have the expected consequences to or effects on the Company or our businesses or operations. Readers are cautioned not to rely too heavily on forward-looking statements. Forward-looking statements speak only as of the date they are made. We do not intend or assume any obligation to update, revise or clarify any forward-looking statements that may be made from time to time by or on behalf of the Company, whether as a result of new information, future events or otherwise, except as required by law.

ATLANTIC UNION BANKSHARES CORPORATION AND SUBSIDIARIES

KEY FINANCIAL RESULTS (UNAUDITED)

(Dollars in thousands, except share data)

	As of & For Three Months Ended			As of & For Six Months Ended	
	6/30/25	3/31/25	6/30/24	6/30/25	6/30/24
Results of Operations					
Interest and dividend income	\$ 510,372	\$ 305,836	\$ 320,888	\$ 816,208	\$ 583,802
Interest expense	189,001	121,672	136,354	310,672	251,444
Net interest income	321,371	184,164	184,534	505,536	332,358
Provision for credit losses	105,707	17,638	21,751	123,345	29,989
Net interest income after provision for credit losses	215,664	166,526	162,783	382,191	302,369
Noninterest income	81,522	29,163	23,812	110,685	49,365
Noninterest expenses	279,698	134,184	150,005	413,882	255,279
Income before income taxes	17,488	61,505	36,590	78,994	96,455
Income tax (benefit) expense	(2,303)	11,687	11,429	9,384	21,525
Net income	19,791	49,818	25,161	69,610	74,930
Dividends on preferred stock	2,967	2,967	2,967	5,934	5,934
Net income available to common shareholders	\$ 16,824	\$ 46,851	\$ 22,194	\$ 63,676	\$ 68,996
Interest earned on earning assets (FTE)					
(1)	\$ 514,734	\$ 309,593	\$ 324,702	\$ 824,328	\$ 591,339
Net interest income (FTE) ⁽¹⁾	325,733	187,921	188,348	513,656	339,895
Total revenue (FTE) ⁽¹⁾	407,255	217,084	212,160	624,341	389,260
Pre-tax pre-provision adjusted operating earnings ⁽⁷⁾	172,059	84,185	94,635	256,246	165,449
Key Ratios					
Earnings per common share, diluted	\$ 0.12	\$ 0.52	\$ 0.25	\$ 0.55	\$ 0.84
Return on average assets (ROA)	0.21 %	0.82%	0.41%	0.45%	0.66%
Return on average equity (ROE)	1.67 %	6.35%	3.35%	3.53%	5.39%
Return on average tangible common equity (ROTCE) ^{(2) (3)}	4.99 %	12.04%	6.99%	7.83%	10.06%
Efficiency ratio	69.42 %	62.90%	72.00%	67.16%	66.88%

Efficiency ratio (FTE) ⁽¹⁾	68.68 %	61.81%	70.70%	66.29%	65.58%
Net interest margin	3.78 %	3.38%	3.39%	3.62%	3.26%
Net interest margin (FTE) ⁽¹⁾	3.83 %	3.45%	3.46%	3.68%	3.33%
Yields on earning assets (FTE) ⁽¹⁾	6.05 %	5.68%	5.96%	5.91%	5.80%
Cost of interest-bearing liabilities	2.97 %	2.97%	3.33%	2.97%	3.28%
Cost of deposits	2.20 %	2.29%	2.46%	2.24%	2.43%
Cost of funds	2.22 %	2.23%	2.50%	2.23%	2.47%

Operating Measures ⁽⁴⁾

Adjusted operating earnings	\$	138,112	\$	54,542	\$	70,839	\$	192,653	\$	122,832
Adjusted operating earnings available to common shareholders		135,145		51,575		67,872		186,719		116,898
Adjusted operating earnings per common share, diluted	\$	0.95	\$	0.57	\$	0.76	\$	1.61	\$	1.42
Adjusted operating ROA		1.46 %		0.90%		1.16%		1.24%		1.08%
Adjusted operating ROE		11.63 %		6.95%		9.43%		9.77%		8.84%
Adjusted operating ROTCE ^{(2) (3)}		23.79 %		13.15%		18.84%		19.50%		16.46%
Adjusted operating efficiency ratio (FTE) ⁽¹⁾⁽⁶⁾		48.34 %		57.02%		52.24%		51.52%		54.30%

Per Share Data

Earnings per common share, basic	\$	0.12	\$	0.53	\$	0.25	\$	0.55	\$	0.84
Earnings per common share, diluted		0.12		0.52		0.25		0.55		0.84
Cash dividends paid per common share		0.34		0.34		0.32		0.68		0.64
Market value per share		31.28		31.14		32.85		31.28		32.85
Book value per common share ⁽⁸⁾		32.93		33.79		32.30		32.93		32.30
Tangible book value per common share ⁽²⁾⁽⁸⁾		18.38		19.32		17.67		18.38		17.67
Price to earnings ratio, diluted		65.70		14.76		33.04		28.27		19.53
Price to book value per common share ratio ⁽⁸⁾		0.95		0.92		1.02		0.95		1.02
Price to tangible book value per common share ratio ⁽²⁾⁽⁸⁾		1.70		1.61		1.86		1.70		1.86
Unvested shares of restricted stock awards ⁽⁸⁾		916,294		806,420		691,111		916,294		691,111
Weighted average common shares outstanding, basic		141,680,472		89,222,296		89,768,466		115,596,296		82,482,790
Weighted average common shares outstanding, diluted		141,738,325		90,072,795		89,768,466		116,056,670		82,482,921
Common shares outstanding at end of period		141,694,720		89,340,541		89,769,734		141,694,720		89,769,734

ATLANTIC UNION BANKSHARES CORPORATION AND SUBSIDIARIES

KEY FINANCIAL RESULTS (UNAUDITED)

(Dollars in thousands, except share data)

	As of & For Three Months Ended			As of & For Six Months Ended	
	6/30/25	3/31/25	6/30/24	6/30/25	6/30/24
<u>Capital Ratios</u>					
Common equity Tier 1 capital ratio ⁽⁵⁾	9.77%	10.07%	9.47%	9.77%	9.47%
Tier 1 capital ratio ⁽⁵⁾	10.32%	10.87%	10.26%	10.32%	10.26%
Total capital ratio ⁽⁵⁾	13.73%	13.88%	12.99%	13.73%	12.99%
Leverage ratio (Tier 1 capital to average assets) ⁽⁵⁾	8.65%	9.45%	9.05%	8.65%	9.05%
Common equity to total assets	12.51%	12.26%	11.62%	12.51%	11.62%
Tangible common equity to tangible assets ⁽²⁾	7.39%	7.39%	6.71%	7.39%	6.71%

Financial Condition

Assets	\$	37,289,371	\$	24,632,611	\$	24,761,413	\$	37,289,371	\$	24,761,413
--------	----	-------------------	----	------------	----	------------	----	-------------------	----	------------

LHFI (net of deferred fees and costs)	27,328,333	18,427,689	18,347,190	27,328,333	18,347,190
Securities	4,777,022	3,405,206	3,491,481	4,777,022	3,491,481
Earning Assets	33,392,111	22,085,559	22,067,549	33,392,111	22,067,549
Goodwill	1,710,912	1,214,053	1,207,484	1,710,912	1,207,484
Amortizable intangibles, net	351,381	79,165	95,980	351,381	95,980
Deposits	30,972,175	20,502,874	20,000,877	30,972,175	20,000,877
Borrowings	892,767	475,685	1,206,734	892,767	1,206,734
Stockholders' equity	4,832,639	3,185,216	3,043,686	4,832,639	3,043,686
Tangible common equity ⁽²⁾	2,603,989	1,725,641	1,573,865	2,603,989	1,573,865

Loans held for investment, net of deferred fees and costs

Construction and land development	\$ 2,444,151	\$ 1,305,969	\$ 1,454,545	\$ 2,444,151	\$ 1,454,545
Commercial real estate - owner occupied	3,940,371	2,363,509	2,397,700	3,940,371	2,397,700
Commercial real estate - non-owner occupied	6,912,692	5,072,694	4,906,285	6,912,692	4,906,285
Multifamily real estate	2,083,559	1,531,547	1,353,024	2,083,559	1,353,024
Commercial & Industrial	5,141,691	3,819,415	3,944,723	5,141,691	3,944,723
Residential 1-4 Family - Commercial	1,131,288	738,388	737,687	1,131,288	737,687
Residential 1-4 Family - Consumer	2,746,046	1,286,526	1,251,033	2,746,046	1,251,033
Residential 1-4 Family - Revolving	1,154,085	778,527	718,491	1,154,085	718,491
Auto	245,554	279,517	396,776	245,554	396,776
Consumer	119,526	101,334	115,541	119,526	115,541
Other Commercial	1,409,370	1,150,263	1,071,385	1,409,370	1,071,385
Total LHFI	\$ 27,328,333	\$ 18,427,689	\$ 18,347,190	\$ 27,328,333	\$ 18,347,190

Deposits

Interest checking accounts	\$ 6,909,250	\$ 5,336,264	\$ 5,044,503	\$ 6,909,250	\$ 5,044,503
Money market accounts	7,242,686	4,602,260	4,330,928	7,242,686	4,330,928
Savings accounts	2,865,159	1,033,315	1,056,474	2,865,159	1,056,474
Customer time deposits of \$250,000 and over	1,614,102	1,141,311	1,015,032	1,614,102	1,015,032
Other customer time deposits	4,138,277	2,810,070	2,691,600	4,138,277	2,691,600
Time deposits	5,752,379	3,951,381	3,706,632	5,752,379	3,706,632
Total interest-bearing customer deposits	22,769,474	14,923,220	14,138,537	22,769,474	14,138,537
Brokered deposits	1,163,580	1,108,481	1,335,092	1,163,580	1,335,092
Total interest-bearing deposits	\$ 23,933,054	\$ 16,031,701	\$ 15,473,629	\$ 23,933,054	\$ 15,473,629
Demand deposits	7,039,121	4,471,173	4,527,248	7,039,121	4,527,248
Total deposits	\$ 30,972,175	\$ 20,502,874	\$ 20,000,877	\$ 30,972,175	\$ 20,000,877

Averages

Assets	\$ 37,939,232	\$ 24,678,974	\$ 24,620,198	\$ 31,345,735	\$ 22,921,478
LHFI (net of deferred fees and costs)	27,094,551	18,428,710	18,154,673	22,785,570	16,943,636
Loans held for sale	1,777,882	8,172	12,392	897,916	10,767
Securities	4,721,736	3,387,627	3,476,890	4,058,367	3,315,223
Earning assets	34,121,715	22,108,618	21,925,128	28,148,353	20,507,261
Deposits	31,243,383	20,466,081	20,033,678	25,884,505	18,590,430
Time deposits	6,553,018	4,715,648	4,243,344	5,639,409	3,851,241
Interest-bearing deposits	24,150,220	16,062,478	15,437,549	20,128,691	14,374,693
Borrowings	1,331,793	525,889	1,043,297	931,066	1,028,047
Interest-bearing liabilities	25,482,013	16,588,367	16,480,846	21,059,757	15,402,740
Stockholders' equity	4,761,630	3,183,846	3,021,929	3,977,098	2,795,086
Tangible common equity ⁽²⁾	2,524,128	1,721,647	1,549,876	2,125,105	1,504,178

KEY FINANCIAL RESULTS (UNAUDITED)

(Dollars in thousands, except share data)

	As of & For Three Months Ended			As of & For Six Months Ended		
	6/30/25	3/31/25	6/30/24	6/30/25	6/30/24	
Asset Quality						
Allowance for Credit Losses (ACL)						
Beginning balance, Allowance for loan and lease losses (ALLL)	\$ 193,796	\$ 178,644	\$ 136,190	\$ 178,644	\$ 132,182	
Add: Recoveries	1,913	607	1,348	2,520	2,325	
Less: Charge-offs	2,579	2,885	3,088	5,464	8,982	
Add: Initial Allowance - Purchased Credit Deteriorated (PCD) loans	28,265	—	3,896	28,265	3,896	
Add: Initial Provision - Non-PCD loans	89,538	—	13,229	89,538	13,229	
Add: Provision for loan losses	4,641	17,430	6,556	22,071	15,481	
Ending balance, ALLL	\$ 315,574	\$ 193,796	\$ 158,131	\$ 315,574	\$ 158,131	
Beginning balance, Reserve for unfunded commitment (RUC)	\$ 15,249	\$ 15,041	\$ 15,582	\$ 15,041	\$ 16,269	
Add: Initial Provision - RUC acquired loans	11,425	—	1,353	11,425	1,353	
Add: Provision for unfunded commitments	104	208	622	312	(65)	
Ending balance, RUC	\$ 26,778	\$ 15,249	\$ 17,557	\$ 26,778	\$ 17,557	
Total ACL	\$ 342,352	\$ 209,045	\$ 175,688	\$ 342,352	\$ 175,688	
ACL / total LHFI	1.25%	1.13%	0.96%	1.25%	0.96 %	
ALLL / total LHFI	1.15%	1.05%	0.86%	1.15%	0.86 %	
Net charge-offs / total average LHFI (annualized)	0.01%	0.05%	0.04%	0.03%	0.08 %	
Provision for loan losses/ total average LHFI (annualized)	1.39%	0.38%	0.44%	0.99%	0.34 %	
Nonperforming Assets						
Construction and land development	\$ 50,904	\$ 2,794	\$ 1,144	\$ 50,904	\$ 1,144	
Commercial real estate - owner occupied	6,116	2,932	4,651	6,116	4,651	
Commercial real estate - non-owner occupied	28,413	1,159	10,741	28,413	10,741	
Multifamily real estate	1,589	124	1	1,589	1	
Commercial & Industrial	44,897	43,106	3,408	44,897	3,408	
Residential 1-4 Family - Commercial	2,700	1,610	1,783	2,700	1,783	
Residential 1-4 Family - Consumer	20,689	12,942	10,799	20,689	10,799	
Residential 1-4 Family - Revolving	5,346	3,593	3,028	5,346	3,028	
Auto	526	641	354	526	354	
Consumer	20	16	4	20	4	
Other Commercial	1,415	98	—	1,415	—	
Nonaccrual loans	\$ 162,615	\$ 69,015	\$ 35,913	\$ 162,615	\$ 35,913	
Foreclosed property	774	404	230	774	230	
Total nonperforming assets (NPAs)	\$ 163,389	\$ 69,419	\$ 36,143	\$ 163,389	\$ 36,143	
Construction and land development	\$ 22,807	\$ —	\$ 764	\$ 22,807	\$ 764	
Commercial real estate - owner occupied	1,817	714	1,047	1,817	1,047	
Commercial real estate - non-owner occupied	2,764	—	1,309	2,764	1,309	
Multifamily real estate	—	—	141	—	141	
Commercial & Industrial	2,657	1,075	684	2,657	684	

Residential 1-4 Family - Commercial	5,561	1,091	678	5,561	678
Residential 1-4 Family - Consumer	1,487	1,193	1,645	1,487	1,645
Residential 1-4 Family - Revolving	2,460	2,397	1,449	2,460	1,449
Auto	150	196	263	150	263
Consumer	79	94	176	79	176
Other Commercial	30	22	7,464	30	7,464
LHFI ≥ 90 days and still accruing	\$ 39,812	\$ 6,782	\$ 15,620	\$ 39,812	\$ 15,620
Total NPAs and LHFI ≥ 90 days	\$ 203,201	\$ 76,201	\$ 51,763	\$ 203,201	\$ 51,763
NPAs / total LHFI	0.60%	0.38%	0.20%	0.60%	0.20 %
NPAs / total assets	0.44%	0.28%	0.15%	0.44%	0.15 %
ALLL / nonaccrual loans	194.06%	280.80%	440.32%	194.06%	440.32 %
ALLL / nonperforming assets	193.14%	279.17%	437.51%	193.14%	437.51 %

ATLANTIC UNION BANKSHARES CORPORATION AND SUBSIDIARIES

KEY FINANCIAL RESULTS (UNAUDITED)

(Dollars in thousands, except share data)

	As of & For Three Months Ended			As of & For Six Months Ended	
	6/30/25	3/31/25	6/30/24	6/30/25	6/30/24
Past Due Detail					
Construction and land development	\$ 447	\$ 458	\$ 1,689	\$ 447	\$ 1,689
Commercial real estate - owner occupied	3,933	1,455	3,450	3,933	3,450
Commercial real estate - non-owner occupied	1,295	3,760	1,316	1,295	1,316
Multifamily real estate	410	1,353	1,694	410	1,694
Commercial & Industrial	4,606	4,192	2,154	4,606	2,154
Residential 1-4 Family - Commercial	3,186	1,029	873	3,186	873
Residential 1-4 Family - Consumer	2,125	11,005	1,331	2,125	1,331
Residential 1-4 Family - Revolving	4,270	2,533	2,518	4,270	2,518
Auto	3,735	3,662	3,463	3,735	3,463
Consumer	274	479	385	274	385
Other Commercial	19	6,875	289	19	289
LHFI 30-59 days past due	\$ 24,300	\$ 36,801	\$ 19,162	\$ 24,300	\$ 19,162
Construction and land development	\$ 189	\$ 35	\$ 155	\$ 189	\$ 155
Commercial real estate - owner occupied	537	971	72	537	72
Commercial real estate - non-owner occupied	147	—	—	147	—
Multifamily real estate	727	981	632	727	632
Commercial & Industrial	2,278	838	192	2,278	192
Residential 1-4 Family - Commercial	552	19	689	552	689
Residential 1-4 Family - Consumer	4,559	348	1,960	4,559	1,960
Residential 1-4 Family - Revolving	2,094	1,137	795	2,094	795
Auto	718	539	565	718	565
Consumer	387	384	309	387	309
Other Commercial	1,440	1,123	—	1,440	—
LHFI 60-89 days past due	\$ 13,628	\$ 6,375	\$ 5,369	\$ 13,628	\$ 5,369
Past Due and still accruing	\$ 77,740	\$ 49,958	\$ 40,151	\$ 77,740	\$ 40,151
Past Due and still accruing / total LHFI	0.28%	0.27%	0.22%	0.28%	0.22%

Alternative Performance Measures (non-GAAP)

Net interest income (FTE) ⁽¹⁾					
Net interest income (GAAP)	\$ 321,371	\$ 184,164	\$ 184,534	\$ 505,536	\$ 332,358
FTE adjustment	4,362	3,757	3,814	8,120	7,537
Net interest income (FTE) (non-GAAP)	\$ 325,733	\$ 187,921	\$ 188,348	\$ 513,656	\$ 339,895
Noninterest income (GAAP)	81,522	29,163	23,812	110,685	49,365

Total revenue (FTE) (non-GAAP)	\$ 407,255	\$ 217,084	\$ 212,160	\$ 624,341	\$ 389,260
Average earning assets	\$ 34,121,715	\$ 22,108,618	\$ 21,925,128	\$ 28,148,353	\$ 20,507,261
Net interest margin	3.78%	3.38%	3.39%	3.62%	3.26%
Net interest margin (FTE)	3.83%	3.45%	3.46%	3.68%	3.33%

Tangible Assets ⁽²⁾

Ending assets (GAAP)	\$ 37,289,371	\$ 24,632,611	\$ 24,761,413	\$ 37,289,371	\$ 24,761,413
Less: Ending goodwill	1,710,912	1,214,053	1,207,484	1,710,912	1,207,484
Less: Ending amortizable intangibles	351,381	79,165	95,980	351,381	95,980
Ending tangible assets (non-GAAP)	\$ 35,227,078	\$ 23,339,393	\$ 23,457,949	\$ 35,227,078	\$ 23,457,949

Tangible Common Equity ⁽²⁾

Ending equity (GAAP)	\$ 4,832,639	\$ 3,185,216	\$ 3,043,686	\$ 4,832,639	\$ 3,043,686
Less: Ending goodwill	1,710,912	1,214,053	1,207,484	1,710,912	1,207,484
Less: Ending amortizable intangibles	351,381	79,165	95,980	351,381	95,980
Less: Perpetual preferred stock	166,357	166,357	166,357	166,357	166,357
Ending tangible common equity (non-GAAP)	\$ 2,603,989	\$ 1,725,641	\$ 1,573,865	\$ 2,603,989	\$ 1,573,865
Average equity (GAAP)	\$ 4,761,630	\$ 3,183,846	\$ 3,021,929	\$ 3,977,098	\$ 2,795,086
Less: Average goodwill	1,710,557	1,214,053	1,208,588	1,463,677	1,066,899
Less: Average amortizable intangibles	360,589	81,790	97,109	221,960	57,653
Less: Average perpetual preferred stock	166,356	166,356	166,356	166,356	166,356
Average tangible common equity (non-GAAP)	\$ 2,524,128	\$ 1,721,647	\$ 1,549,876	\$ 2,125,105	\$ 1,504,178

ROTCE ⁽²⁾⁽³⁾

Net income available to common shareholders (GAAP)	\$ 16,824	\$ 46,851	\$ 22,194	\$ 63,676	\$ 68,996
Plus: Amortization of intangibles, tax effected	14,562	4,264	4,736	18,827	6,232
Net income available to common shareholders before amortization of intangibles (non-GAAP)	\$ 31,386	\$ 51,115	\$ 26,930	\$ 82,503	\$ 75,228
Return on average tangible common equity (ROTCE)	4.99%	12.04%	6.99%	7.83%	10.06%

ATLANTIC UNION BANKSHARES CORPORATION AND SUBSIDIARIES

KEY FINANCIAL RESULTS (UNAUDITED)

(Dollars in thousands, except share data)

	As of & For Three Months Ended			As of & For Six Months Ended	
	6/30/25	3/31/25	6/30/24	6/30/25	6/30/24
<u>Operating Measures</u> ⁽⁴⁾					
Net income (GAAP)	\$ 19,791	\$ 49,818	\$ 25,161	\$ 69,610	\$ 74,930
Plus: Merger-related costs, net of tax	63,349	4,643	24,236	67,992	25,799
Plus: FDIC special assessment, net of tax	—	—	—	—	664
Plus: Deferred tax asset write-down	—	—	4,774	—	4,774
Plus: CECL Day 1 non-PCD loans and RUC provision expense, net of tax	77,742	—	11,520	77,742	11,520
Less: Gain (loss) on sale of securities, net of tax	12	(81)	(5,148)	(67)	(5,145)
Less: Gain on CRE loan sale, net of tax	12,104	—	—	12,104	—
Less: Gain on sale of equity interest in CSP, net of tax	10,654	—	—	10,654	—

Adjusted operating earnings (non-GAAP)	138,112	54,542	70,839	192,653	122,832
Less: Dividends on preferred stock	2,967	2,967	2,967	5,934	5,934
Adjusted operating earnings available to common shareholders (non-GAAP)	\$ 135,145	\$ 51,575	\$ 67,872	\$ 186,719	\$ 116,898
Operating Efficiency Ratio ⁽¹⁾⁽⁶⁾					
Noninterest expense (GAAP)	\$ 279,698	\$ 134,184	\$ 150,005	\$ 413,882	\$ 255,279
Less: Amortization of intangible assets	18,433	5,398	5,995	23,832	7,889
Less: Merger-related costs	78,900	4,940	29,778	83,840	31,652
Less: FDIC special assessment	—	—	—	—	840
Adjusted operating noninterest expense (non-GAAP)	\$ 182,365	\$ 123,846	\$ 114,232	\$ 306,210	\$ 214,898
Noninterest income (GAAP)	\$ 81,522	\$ 29,163	\$ 23,812	\$ 110,685	\$ 49,365
Less: Gain (loss) on sale of securities	16	(102)	(6,516)	(87)	(6,513)
Less: Gain on CRE loan sale	15,720	—	—	15,720	—
Less: Gain on sale of equity interest in CSP	14,300	—	—	14,300	—
Adjusted operating noninterest income (non-GAAP)	\$ 51,486	\$ 29,265	\$ 30,328	\$ 80,752	\$ 55,878
Net interest income (FTE) (non-GAAP) ⁽¹⁾	\$ 325,733	\$ 187,921	\$ 188,348	\$ 513,656	\$ 339,895
Adjusted operating noninterest income (non-GAAP)	51,486	29,265	30,328	80,752	55,878
Total adjusted revenue (FTE) (non-GAAP) ⁽¹⁾	\$ 377,219	\$ 217,186	\$ 218,676	\$ 594,408	\$ 395,773
Efficiency ratio	69.42 %	62.90 %	72.00 %	67.16 %	66.88 %
Efficiency ratio (FTE) ⁽¹⁾	68.68 %	61.81 %	70.70 %	66.29 %	65.58 %
Adjusted operating efficiency ratio (FTE) ⁽¹⁾⁽⁶⁾	48.34 %	57.02 %	52.24 %	51.52 %	54.30 %
Operating ROA & ROE ⁽⁴⁾					
Adjusted operating earnings (non-GAAP)	\$ 138,112	\$ 54,542	\$ 70,839	\$ 192,653	\$ 122,832
Average assets (GAAP)	\$ 37,939,232	\$ 24,678,974	\$ 24,620,198	\$ 31,345,735	\$ 22,921,478
Return on average assets (ROA) (GAAP)	0.21 %	0.82 %	0.41 %	0.45 %	0.66 %
Adjusted operating return on average assets (ROA) (non-GAAP)	1.46 %	0.90 %	1.16 %	1.24 %	1.08 %
Average equity (GAAP)	\$ 4,761,630	\$ 3,183,846	\$ 3,021,929	\$ 3,977,098	\$ 2,795,086
Return on average equity (ROE) (GAAP)	1.67 %	6.35 %	3.35 %	3.53 %	5.39 %
Adjusted operating return on average equity (ROE) (non-GAAP)	11.63 %	6.95 %	9.43 %	9.77 %	8.84 %
Operating ROTCE ⁽²⁾⁽³⁾⁽⁴⁾					
Adjusted operating earnings available to common shareholders (non-GAAP)	\$ 135,145	\$ 51,575	\$ 67,872	\$ 186,719	\$ 116,898
Plus: Amortization of intangibles, tax effected	14,562	4,264	4,736	18,827	6,232
Adjusted operating earnings available to common shareholders before amortization of intangibles (non-GAAP)	\$ 149,707	\$ 55,839	\$ 72,608	\$ 205,546	\$ 123,130
Average tangible common equity (non-GAAP)	\$ 2,524,128	\$ 1,721,647	\$ 1,549,876	\$ 2,125,105	\$ 1,504,178

Adjusted operating return on average tangible common equity (non-GAAP)	23.79 %	13.15 %	18.84 %	19.50 %	16.46 %
--	---------	---------	---------	---------	---------

Pre-tax pre-provision adjusted operating earnings ⁽⁷⁾

Net income (GAAP)	\$ 19,791	\$ 49,818	\$ 25,161	\$ 69,610	\$ 74,930
Plus: Provision for credit losses	105,707	17,638	21,751	123,345	29,989
Plus: Income tax (benefit) expense	(2,303)	11,687	11,429	9,384	21,525
Plus: Merger-related costs	78,900	4,940	29,778	83,840	31,652
Plus: FDIC special assessment	—	—	—	—	840
Less: Gain (loss) on sale of securities	16	(102)	(6,516)	(87)	(6,513)
Less: Gain on CRE loan sale	15,720	—	—	15,720	—
Less: Gain on sale of equity interest in CSP	14,300	—	—	14,300	—
Pre-tax pre-provision adjusted operating earnings (non-GAAP)	\$ 172,059	\$ 84,185	\$ 94,635	\$ 256,246	\$ 165,449
Less: Dividends on preferred stock	2,967	2,967	2,967	5,934	5,934
Pre-tax pre-provision adjusted operating earnings available to common shareholders (non-GAAP)	\$ 169,092	\$ 81,218	\$ 91,668	\$ 250,312	\$ 159,515
Weighted average common shares outstanding, diluted	141,738,325	90,072,795	89,768,466	116,056,670	82,482,921
Pre-tax pre-provision earnings per common share, diluted	\$ 1.19	\$ 0.90	\$ 1.02	\$ 2.16	\$ 1.93

ATLANTIC UNION BANKSHARES CORPORATION AND SUBSIDIARIES

KEY FINANCIAL RESULTS (UNAUDITED)

(Dollars in thousands, except share data)

	As of & For Three Months Ended			As of & For Six Months Ended	
	6/30/25	3/31/25	6/30/24	6/30/25	6/30/24
<u>Mortgage Origination Held for Sale Volume</u>					
Refinance Volume	\$ 15,126	\$ 10,035	\$ 4,234	\$ 25,161	\$ 9,872
Purchase Volume	131,192	33,733	48,487	164,925	80,255
Total Mortgage loan originations held for sale	\$ 146,318	\$ 43,768	\$ 52,721	\$ 190,086	\$ 90,127
% of originations held for sale that are refinances	10.3%	22.9%	8.0%	13.2%	11.0%
<u>Wealth</u>					
Assets under management	\$ 14,270,205	\$ 6,785,740	\$ 6,487,087	\$ 14,270,205	\$ 6,487,087
<u>Other Data</u>					
End of period full-time equivalent employees	3,160	2,128	2,083	3,160	2,083

(1) These are non-GAAP financial measures. The Company believes net interest income (FTE), total revenue (FTE), and total adjusted revenue (FTE), which are used in computing net interest margin (FTE), efficiency ratio (FTE) and adjusted operating efficiency ratio (FTE), provide valuable additional insight into the net interest margin and the efficiency ratio by adjusting for differences in tax treatment of interest income sources. The entire FTE adjustment is attributable to interest income on earning assets, which is used in computing the yield on earning assets. Interest expense and the related cost of interest-bearing liabilities and cost of funds ratios are not affected by the FTE components.

(2) These are non-GAAP financial measures. Tangible assets and tangible common equity are used in the calculation of certain profitability, capital, and per share ratios. The Company believes tangible assets, tangible common equity and the related ratios are meaningful measures of capital adequacy because they provide a meaningful base for period-to-period and company-to-company comparisons, which the Company believes will assist investors in assessing the capital of the Company and its ability to absorb potential losses. The Company believes tangible common equity is an important indication of its ability to grow organically and through business combinations as well as its ability to pay dividends and to engage in various capital management strategies.

(3) These are non-GAAP financial measures. The Company believes that ROTCE is a meaningful supplement to GAAP financial measures and is useful to investors because it measures the performance of a business consistently across time without regard to whether components of the business were acquired or developed internally.

- (4) These are non-GAAP financial measures. Adjusted operating measures exclude, as applicable, merger-related costs, FDIC special assessments, deferred tax asset write-down, the CECL Day 1 non-PCD loans and RUC provision expense, gain (loss) on sale of securities, gain on CRE loan sale, and gain on sale of equity interest in CSP. The Company believes these non-GAAP adjusted measures provide investors with important information about the continuing economic results of the Company's operations. Due to the impact of completing the Sandy Spring acquisition in the second quarter of 2025 and the acquisition of American National Bankshares in the second quarter of 2024, we updated our non-GAAP operating measures beginning in the second quarter of 2025 to exclude the CECL Day 1 non-PCD loans and RUC provision expense. The CECL Day 1 non-PCD loans and RUC provision expense is comprised of the initial provision expense on non-PCD loans, which represents the CECL "double count" of the non-PCD credit mark, and the additional provision for unfunded commitments. The Company does not view the CECL Day 1 non-PCD loans and RUC provision expense as organic costs to run the Company's business and believes this updated presentation will provide investors with additional information to assist in period-to-period and company-to-company comparisons of operating performance, which will aid investors in analyzing the Company's performance. Prior period non-GAAP operating measures presented in this release have been recast to conform to this updated presentation.
- (5) All ratios at June 30, 2025 are estimates and subject to change pending the Company's filing of its FR Y9 C. All other periods are presented as filed.
- (6) The adjusted operating efficiency ratio (FTE) excludes, as applicable, the amortization of intangible assets, merger-related costs, FDIC special assessments, gain (loss) on sale of securities, gain on CRE loan sale, and gain on sale of equity interest in CSP. This measure is similar to the measure used by the Company when analyzing corporate performance and is also similar to the measure used for incentive compensation. The Company believes this adjusted measure provides investors with important information about the continuing economic results of the Company's operations.
- (7) These are non-GAAP financial measures. Pre-tax pre-provision adjusted earnings excludes, as applicable, the provision for credit losses, which can fluctuate significantly from period-to-period under the CECL methodology, income tax (benefit) expense, merger-related costs, FDIC special assessments, gain (loss) on sale of securities, gain on CRE loan sale, and gain on sale of equity interest in CSP. The Company believes this adjusted measure provides investors with important information about the continuing economic results of the Company's operations.
- (8) The calculations for the periods prior to March 31, 2025 exclude the impact of unvested restricted stock awards outstanding as of each period end; however, unvested shares are reflected in March 31, 2025 and subsequent period ratios.

ATLANTIC UNION BANKSHARES CORPORATION AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except share data)

	June 30, 2025	December 31, 2024	June 30, 2024
	(unaudited)	(audited)	(unaudited)
ASSETS			
Cash and cash equivalents:			
Cash and due from banks	\$ 337,974	\$ 196,435	\$ 233,065
Interest-bearing deposits in other banks	1,246,294	153,695	207,129
Federal funds sold	4,380	3,944	5,820
Total cash and cash equivalents	1,588,648	354,074	446,014
Securities available for sale, at fair value	3,809,281	2,442,166	2,555,723
Securities held to maturity, at carrying value	827,135	803,851	810,450
Restricted stock, at cost	140,606	102,954	125,308
Loans held for sale	32,987	9,420	12,906
Loans held for investment, net of deferred fees and costs	27,328,333	18,470,621	18,347,190
Less: allowance for loan and lease losses	315,574	178,644	158,131
Total loans held for investment, net	27,012,759	18,291,977	18,189,059
Premises and equipment, net	164,828	112,704	114,987
Goodwill	1,710,912	1,214,053	1,207,484
Amortizable intangibles, net	351,381	84,563	95,980
Bank owned life insurance	665,477	493,396	489,550
Other assets	985,357	676,165	713,952
Total assets	\$ 37,289,371	\$ 24,585,323	\$ 24,761,413
LIABILITIES			
Noninterest-bearing demand deposits	\$ 7,039,121	\$ 4,277,048	\$ 4,527,248
Interest-bearing deposits	23,933,054	16,120,571	15,473,629
Total deposits	30,972,175	20,397,619	20,000,877
Securities sold under agreements to repurchase	127,351	56,275	64,585
Other short-term borrowings	—	60,000	725,500
Long-term borrowings	765,416	418,303	416,649
Other liabilities	591,790	510,247	510,116

Total liabilities	32,456,732	21,442,444	21,717,727
Commitments and contingencies			
STOCKHOLDERS' EQUITY			
Preferred stock, \$10.00 par value	173	173	173
Common stock, \$1.33 par value	188,454	118,519	118,475
Additional paid-in capital	3,876,831	2,280,547	2,273,312
Retained earnings	1,087,967	1,103,326	1,034,313
Accumulated other comprehensive loss	(320,786)	(359,686)	(382,587)
Total stockholders' equity	4,832,639	3,142,879	3,043,686
Total liabilities and stockholders' equity	\$ 37,289,371	\$ 24,585,323	\$ 24,761,413
Common shares outstanding	141,694,720	89,770,231	89,769,734
Common shares authorized	200,000,000	200,000,000	200,000,000
Preferred shares outstanding	17,250	17,250	17,250
Preferred shares authorized	500,000	500,000	500,000

ATLANTIC UNION BANKSHARES CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(Dollars in thousands, except share data)

	Three Months Ended			Six Months Ended	
	June 30, 2025	March 31, 2025	June 30, 2024	June 30, 2025	June 30, 2024
Interest and dividend income:					
Interest and fees on loans	\$ 458,766	\$ 271,515	\$ 285,198	\$ 730,281	\$ 519,796
Interest on deposits in other banks	4,991	2,513	2,637	7,504	3,918
Interest and dividends on securities:					
Taxable	38,260	23,648	24,886	61,908	43,765
Nontaxable	8,355	8,160	8,167	16,515	16,323
Total interest and dividend income	510,372	305,836	320,888	816,208	583,802
Interest expense:					
Interest on deposits	171,343	115,587	122,504	286,929	224,368
Interest on short-term borrowings	4,147	909	8,190	5,056	16,351
Interest on long-term borrowings	13,511	5,176	5,660	18,687	10,725
Total interest expense	189,001	121,672	136,354	310,672	251,444
Net interest income	321,371	184,164	184,534	505,536	332,358
Provision for credit losses	105,707	17,638	21,751	123,345	29,989
Net interest income after provision for credit losses	215,664	166,526	162,783	382,191	302,369
Noninterest income:					
Service charges on deposit accounts	12,220	9,683	9,086	21,905	17,655
Other service charges, commissions and fees	2,245	1,762	1,967	4,007	3,698
Interchange fees	3,779	2,949	3,126	6,727	5,420
Fiduciary and asset management fees	17,723	6,697	6,907	24,420	11,745
Mortgage banking income	2,821	973	1,193	3,794	2,060
Gain (loss) on sale of securities	16	(102)	(6,516)	(87)	(6,513)
Bank owned life insurance income	7,327	3,537	3,791	10,864	7,037
Loan-related interest rate swap fees	1,733	2,400	1,634	4,133	2,850
Other operating income	33,658	1,264	2,624	34,922	5,413
Total noninterest income	81,522	29,163	23,812	110,685	49,365
Noninterest expenses:					
Salaries and benefits	109,942	75,415	68,531	185,357	130,413
Occupancy expenses	12,782	8,580	7,836	21,362	14,462
Furniture and equipment expenses	6,344	3,914	3,805	10,258	7,114
Technology and data processing	17,248	10,188	10,274	27,435	18,401
Professional services	7,808	4,687	4,377	12,494	7,458
Marketing and advertising expense	3,757	3,184	2,983	6,941	5,301

FDIC assessment premiums and other insurance	8,642	5,201	4,675	13,844	9,818
Franchise and other taxes	4,688	4,643	5,013	9,331	9,514
Loan-related expenses	1,278	1,249	1,275	2,527	2,598
Amortization of intangible assets	18,433	5,398	5,995	23,832	7,889
Merger-related costs	78,900	4,940	29,778	83,840	31,652
Other expenses	9,876	6,785	5,463	16,661	10,659
Total noninterest expenses	279,698	134,184	150,005	413,882	255,279
Income before income taxes	17,488	61,505	36,590	78,994	96,455
Income tax (benefit) expense	(2,303)	11,687	11,429	9,384	21,525
Net Income	\$ 19,791	\$ 49,818	\$ 25,161	\$ 69,610	\$ 74,930
Dividends on preferred stock	2,967	2,967	2,967	5,934	5,934
Net income available to common shareholders	\$ 16,824	\$ 46,851	\$ 22,194	\$ 63,676	\$ 68,996
Basic earnings per common share	\$ 0.12	\$ 0.53	\$ 0.25	\$ 0.55	\$ 0.84
Diluted earnings per common share	\$ 0.12	\$ 0.52	\$ 0.25	\$ 0.55	\$ 0.84

ATLANTIC UNION BANKSHARES CORPORATION AND SUBSIDIARIES
AVERAGE BALANCES, INCOME AND EXPENSES, YIELDS AND RATES (TAXABLE EQUIVALENT BASIS) (UNAUDITED)
(Dollars in thousands)

	For the Quarter Ended					
	June 30, 2025			March 31, 2025		
	Average Balance	Interest Income / Expense ⁽¹⁾	Yield / Rate ⁽¹⁾⁽²⁾	Average Balance	Interest Income / Expense ⁽¹⁾	Yield / Rate ⁽¹⁾⁽²⁾
Assets:						
Securities:						
Taxable	\$ 3,441,963	\$ 38,260	4.46%	\$ 2,131,859	\$ 23,648	4.50%
Tax-exempt	1,279,773	10,576	3.31%	1,255,768	10,329	3.34%
Total securities	4,721,736	48,836	4.15%	3,387,627	33,977	4.07%
LHFI, net of deferred fees and costs ⁽³⁾⁽⁴⁾	27,094,551	437,819	6.48%	18,428,710	272,904	6.01%
Other earning assets	2,305,428	28,079	4.89%	292,281	2,712	3.76%
Total earning assets	34,121,715	\$ 514,734	6.05%	22,108,618	\$ 309,593	5.68%
Allowance for loan and lease losses	(349,131)			(179,601)		
Total non-earning assets	4,166,648			2,749,957		
Total assets	\$ 37,939,232			\$ 24,678,974		
Liabilities and Stockholders' Equity:						
Interest-bearing deposits:						
Transaction and money market accounts	\$ 14,748,786	\$ 95,719	2.60%	\$ 10,316,955	\$ 66,688	2.62%
Regular savings	2,848,416	13,818	1.95%	1,029,875	501	0.20%
Time deposits ⁽⁵⁾	6,553,018	61,806	3.78%	4,715,648	48,398	4.16%
Total interest-bearing deposits	24,150,220	171,343	2.85%	16,062,478	115,587	2.92%
Other borrowings ⁽⁶⁾	1,331,793	17,658	5.32%	525,889	6,085	4.69%
Total interest-bearing liabilities	\$ 25,482,013	\$ 189,001	2.97%	\$ 16,588,367	\$ 121,672	2.97%
Noninterest-bearing liabilities:						
Demand deposits	7,093,163			4,403,603		
Other liabilities	602,426			503,158		

Total liabilities	33,177,602	21,495,128
Stockholders' equity	4,761,630	3,183,846
Total liabilities and stockholders' equity	\$ 37,939,232	\$ 24,678,974
Net interest income (FTE)	\$ 325,733	\$ 187,921
Interest rate spread	3.08%	2.71%
Cost of funds	2.22%	2.23%
Net interest margin (FTE)	3.83%	3.45%

(1) Income and yields are reported on a taxable equivalent basis using the statutory federal corporate tax rate of 21%.

(2) Rates and yields are annualized and calculated from rounded amounts in thousands, which appear above.

(3) Nonaccrual loans are included in average loans outstanding.

(4) Interest income on loans includes \$45.7 million and \$13.3 million for the three months ended June 30, 2025 and March 31, 2025, respectively, in accretion of the fair market value adjustments related to acquisitions.

(5) Interest expense on time deposits includes \$1.9 million in accretion and \$415,000 in amortization for the three months ended June 30, 2025 and March 31, 2025, respectively, of the fair market value adjustments related to acquisitions.

(6) Interest expense on borrowings includes \$2.3 million and \$287,000 for the three months ended June 30, 2025 and March 31, 2025, respectively, in amortization of the fair market value adjustments related to acquisitions.

View source version on businesswire.com:

<https://www.businesswire.com/news/home/20250724281103/en/>

Robert M. Gorman - (804) 523-7828
Executive Vice President / Chief Financial Officer

Source: Atlantic Union Bankshares Corporation