

Apollo Global Management, LLC Earnings Presentation Realignment

January 25, 2017

Forward Looking Statements and Other Important Disclosures

This presentation may contain forward-looking statements that are within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). These statements include, but are not limited to, discussions related to Apollo Global Management, LLC's together with its subsidiaries ("Apollo", "we", "us", "our" and the "Company"), expectations regarding the performance of its business, liquidity and capital resources and the other non-historical statements. These forward looking statements are based on management's beliefs, as well as assumptions made by, and information currently available to, management. When used in this presentation, the words "believe," "anticipate," "estimate," "expect," "intend" or future or conditional verbs, such as "will," "should," "could," or "may," and variations of such words or similar expressions are intended to identify forward-looking statements. Although management believes that the expectations reflected in these forward-looking statements are reasonable, it can give no assurance that these expectations will prove to be correct. These statements are subject to certain risks, uncertainties and assumptions, including risks relating to our dependence on certain key personnel, our ability to raise new private equity, credit or real estate funds, market conditions generally, our ability to manage our growth, fund performance, changes in our regulatory environment and tax status, the variability of our revenues, net income and cash flow, our use of leverage to finance our businesses and investments by funds we manage ("Apollo Funds") and litigation risks, among others. We believe these factors include but are not limited to those described under the section entitled "Risk Factors" in the Company's Annual Report on Form 10-K filed with the United States Securities and Exchange Commission ("SEC") on February 29, 2016 (the "Form 10-K"); as such factors may be updated from time to time in our periodic filings with the SEC, which are accessible on the SEC's website at www.sec.gov. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in our filings with the SEC. We undertake no obligation to publicly update or review any forward-looking statements, whether as a result of new information, future developments or otherwise, except as required by applicable law. Capitalized terms that are not otherwise defined herein have the meanings set forth in the Form 10-K.

This presentation contains information regarding Apollo's financial results that is calculated and presented on the basis of methodologies other than in accordance with accounting principles generally accepted in the United States ("non-GAAP"). The definitions of non-GAAP financial measures presented herein including EI, ENI, FRE and DE, as well as reconciliations of the applicable GAAP financial measures to non-GAAP financial measures, are set forth later in this presentation.

This presentation is for informational purposes only and does not constitute an offer to sell, or the solicitation of an offer to buy, any security, product, service of Apollo as well as any Apollo fund, whether an existing or contemplated fund, for which an offer can be made only by such fund's Confidential Private Placement Memorandum and in compliance with applicable law.

Unless otherwise noted, information included herein is presented as of the dates indicated.

Past performance is not indicative nor a guarantee of future returns.

Overview

Beginning with the Company's earnings presentation for the quarter and year ended December 31, 2016, the Company intends to disclose a new non-GAAP financial measure, Fee Related Earnings ("FRE"). FRE is derived from our segment reported results and refers to a component of EI that is used as a supplemental performance measure to assess whether revenues that we believe are generally more stable and predictable in nature, primarily consisting of management fees, are sufficient to cover associated operating expenses and generate profits. FRE is the sum across all segments of (i) management fees, (ii) advisory and transaction fees, (iii) carried interest income earned from a publicly traded business development company we manage and (iv) other income, net, excluding gains (losses) arising from the reversal of a portion of the tax receivable agreement liability, less (y) salary, bonus and benefits and (z) other associated operating expenses, excluding equity-based compensation.

- FRE is not a performance measure calculated in accordance with U.S. GAAP and it may not be comparable to similarly titled measures used by other companies.
- The presentation herein sets forth FRE and certain other non-GAAP financial information for certain historical periods for which financial information has already been issued.
- Non-GAAP financial measures have certain limitations in that they do not take into account certain items included under U.S. GAAP.
- The Company's management uses non-GAAP financial information and believes it is useful to investors as it provides additional information to facilitate comparisons of historical operating results, identify trends in the Company's underlying operating results and provides additional insight and transparency on how management evaluates the Company's business.
- While the Company believes the non-GAAP financial information presented herein is helpful to an understanding of its business, such measures should not be considered as a substitute for the Company's U.S. GAAP financial information.
- A reconciliation of the non-GAAP financial measures set forth herein to the most comparable U.S. GAAP financial measures is set forth later in this presentation.

Non-GAAP Financial Information & Definitions

Apollo discloses the following non-GAAP financial measures:

- “Economic Income”, or “EI”, as well as “Economic Net Income”, or “ENI”, are key performance measures used by management in evaluating the performance of Apollo’s private equity, credit and real estate segments. Management uses these performance measures in making key operating decisions such as the following:

- Decisions related to the allocation of resources such as staffing decisions including hiring and locations for deployment of the new hires;
- Decisions related to capital deployment such as providing capital to facilitate growth for the business and/or to facilitate expansion into new businesses; and
- Decisions related to expenses, such as determining annual discretionary bonuses and equity-based compensation awards to its employees. With respect to compensation, management seeks to align the interests of certain professionals and selected other individuals with those of the investors in the funds and those of Apollo’s shareholders by providing such individuals a profit sharing interest in the carried interest income earned in relation to the funds. To achieve that objective, a certain amount of compensation is based on Apollo’s performance and growth for the year.

EI represents segment income (loss) before income tax provision excluding transaction-related charges arising from the 2007 private placement, and any acquisitions. Transaction-related charges includes equity-based compensation charges, the amortization of intangible assets, contingent consideration and certain other charges associated with acquisitions. In addition, segment data excludes non-cash revenue and expense related to equity awards granted by unconsolidated related parties to employees of the Company, compensation and administrative related expense reimbursements, as well as the assets, liabilities and operating results of the funds and VIEs that are included in the consolidated financial statements.

ENI represents EI adjusted to reflect income tax provision on EI that has been calculated assuming that all income is allocated to Apollo Global Management, LLC, which would occur following an exchange of all AOG Units for Class A shares of Apollo Global Management, LLC. The economic assumptions and methodologies that impact the implied income tax provision are similar to those methodologies and certain assumptions used in calculating the income tax provision for Apollo’s consolidated statements of operations under U.S. GAAP.

- Fee Related Earnings, or “FRE”, is derived from our segment reported results and refers to a component of EI that is used as a supplemental performance measure to assess whether revenues that we believe are generally more stable and predictable in nature, primarily consisting of management fees, are sufficient to cover associated operating expenses and generate profits. FRE is the sum across all segments of (i) management fees, (ii) advisory and transaction fees, (iii) carried interest income earned from a publicly traded business development company we manage and (iv) other income, net, excluding gains (losses) arising from the reversal of a portion of the tax receivable agreement liability, less (y) salary, bonus and benefits and (z) other associated operating expenses, excluding equity-based compensation.

- “Distributable Earnings”, or “DE”, as well as “DE After Taxes and Related Payables” are derived from Apollo’s segment reported results, and are supplemental measures to assess performance and amount of earnings available for distribution to Class A shareholders, holders of RSUs that participate in distributions and holders of AOG Units. DE represents the amount of net realized earnings without the effects of the consolidation of any of the related funds. DE, which is a component of EI, is the sum across all segments of (i) total management fees and advisory and transaction fees, excluding monitoring fees received from Athene based on its capital and surplus (as defined in Apollo’s transaction advisory services agreement with Athene), (ii) other income (loss), excluding the gains (losses) arising from the reversal of a portion of the tax receivable agreement liability, (iii) realized carried interest income, and (iv) realized investment income, less (i) compensation expense, excluding the expense related to equity-based awards, (ii) realized profit sharing expense, and (iii) non-compensation expenses, excluding depreciation and amortization expense. DE After Taxes and Related Payables represents DE less estimated current corporate, local and non-U.S. taxes as well as the payable under Apollo’s tax receivable agreement.

Summary of Combined Segments

(\$ in thousands, except where noted)	1Q'14	2Q'14	3Q'14	4Q'14	1Q'15	2Q'15	3Q'15	4Q'15	1Q'16	2Q'16	3Q'16	FY'14	FY'15
Management fees from related parties	\$223,830	\$228,858	\$227,693	\$220,643	\$224,713	\$227,273	\$226,758	\$233,149	\$230,933	\$241,633	\$258,485	\$901,024	\$911,893
Advisory and transaction fees from related parties, net	116,065	60,787	71,321	67,909	9,543	15,450	9,276	(20,083)	7,999	64,899	30,251	316,082	14,186
Carried interest income (loss) from related parties:													
Unrealized	(301,831)	37,768	(560,271)	(523,452)	(66,905)	(82,930)	(179,086)	(58,620)	(170,891)	286,505	167,484	(1,347,786)	(387,541)
Realized	471,090	251,836	502,397	528,984	135,498	188,622	124,515	36,196	49,923	41,980	35,843	1,754,307	484,831
Total Carried Interest Income (Loss)	169,259	289,604	(57,874)	5,532	68,593	105,692	(54,571)	(22,424)	(120,968)	328,485	203,327	406,521	97,290
Total Revenues	509,154	579,249	241,140	294,084	302,849	348,415	181,463	190,642	117,964	635,017	492,063	1,623,627	1,023,369
Salary, bonus and benefits	80,531	89,831	91,824	77,660	87,552	89,683	94,110	84,577	92,370	94,522	86,804	339,846	355,922
Equity-based compensation	58,137	13,583	14,625	19,150	15,831	14,643	14,938	16,772	16,720	15,722	16,154	105,495	62,184
Profit sharing expense:													
Unrealized	(104,650)	66,679	(221,522)	(257,815)	(8,757)	(29,907)	(79,858)	(18,131)	(67,682)	100,836	56,475	(517,308)	(136,653)
Realized	203,088	94,829	214,984	269,315	49,589	92,779	67,865	12,451	34,189	23,897	20,316	782,216	222,684
Total Profit Sharing Expense	98,438	161,508	(6,538)	11,500	40,832	62,872	(11,993)	(5,680)	(33,493)	124,733	76,791	264,908	86,031
Non-compensation expenses:													
General, administrative and other	55,914	57,768	54,007	60,096	50,670	54,056	51,827	65,253	52,361	61,518	51,953	227,785	221,806
Placement fees	1,786	3,489	8,760	1,387	1,264	1,327	2,585	3,763	1,701	1,789	1,053	15,422	8,939
Total Non-Compensation Expenses	57,700	61,257	62,767	61,483	51,934	55,383	54,412	69,016	54,062	63,307	53,006	243,207	230,745
Total Expenses	294,806	326,179	162,678	169,793	196,149	222,581	151,467	164,685	129,659	298,284	232,755	953,456	734,882
Income (loss) from equity method investments	28,295	25,866	4,825	(4,081)	(1,198)	16,390	3,025	(2,139)	(3,859)	44,706	22,919	54,905	16,078
Net gains (losses) from investment activities	18,013	(9,180)	116	113	1,761	23,286	81,244	14,841	(56,499)	88,498	17,362	9,062	121,132
Net interest loss	(1,983)	(3,416)	(7,076)	(6,623)	(6,692)	(6,824)	(6,187)	(6,830)	(6,891)	(8,886)	(11,528)	(19,098)	(26,533)
Other income (loss), net	19,355	3,119	(1,826)	32,051	4,344	2,070	(187)	1,950	(561)	258	(4,903)	52,699	8,177
Other Income (Loss)	63,680	16,389	(3,961)	21,460	(1,785)	34,922	77,895	7,822	(67,810)	124,576	23,850	97,568	118,854
Non-Controlling Interest	(3,256)	(3,124)	(3,174)	(3,134)	(2,846)	(3,223)	(2,697)	(2,918)	(2,385)	(2,175)	(510)	(12,688)	(11,684)
Economic Income	\$274,772	\$266,335	\$71,327	\$142,617	\$102,069	\$157,533	\$105,194	\$30,861	(\$81,890)	\$459,134	\$282,648	\$755,051	\$395,657
Income Tax (Provision) Benefit	(51,110)	(59,077)	(38,902)	(36,498)	(8,520)	(2,869)	(1,156)	2,027	8,926	(64,283)	(51,896)	(185,587)	(10,518)
Economic Net Income (Loss)	\$223,662	\$207,258	\$32,425	\$106,119	\$93,549	\$154,664	\$104,038	\$32,888	(\$72,964)	\$394,851	\$230,752	\$569,464	\$385,139
Fee Related Earnings	\$212,187	\$148,561	\$153,008	\$158,429	\$107,390	\$107,090	\$94,218	\$113,349	\$98,804	\$153,122	\$146,483	\$672,185	\$422,047
Distributable Earnings	\$438,043	\$248,598	\$372,223	\$370,916	\$146,019	\$201,611	\$144,579	\$130,612	\$104,755	\$164,315	\$152,636	\$1,429,780	\$622,821
AUM (\$ in millions)	159,326	167,496	163,900	159,797	162,948	162,498	161,819	170,123	172,513	186,266	188,636	159,797	170,123
Fee-Generating AUM (\$ in millions)	128,537	130,329	129,577	128,714	131,252	128,289	131,068	138,097	141,073	145,428	148,669	128,714	138,097

Fee Related Earnings Walkdown

<i>(\$ in thousands, except where noted)</i>	1Q'14	2Q'14	3Q'14	4Q'14	1Q'15	2Q'15	3Q'15	4Q'15	1Q'16	2Q'16	3Q'16	FY'14	FY'15
Management fees from related parties	\$223,830	\$228,858	\$227,693	\$220,643	\$224,713	\$227,273	\$226,758	\$233,149	\$230,933	\$241,633	\$258,485	\$901,024	\$911,893
Advisory and transaction fees from related parties, net	116,065	60,787	71,321	67,909	9,543	15,450	9,276	13,917	7,999	64,899	30,251	316,082	48,186
Carried interest income from related parties	8,464	10,009	12,106	10,620	10,774	10,815	9,285	9,751	8,917	6,292	2,307	41,199	40,625
Salary, bonus and benefits	(80,531)	(89,831)	(91,824)	(77,660)	(87,552)	(89,683)	(94,110)	(84,577)	(92,370)	(94,522)	(86,804)	(339,846)	(355,922)
Non-Compensation Expenses	(57,700)	(61,257)	(62,767)	(61,483)	(51,934)	(55,383)	(54,412)	(57,016)	(54,062)	(63,307)	(53,006)	(243,207)	(218,745)
Other income (loss), net	2,059	(5)	(3,521)	(1,600)	1,846	(1,382)	(2,579)	(1,875)	(2,613)	(1,873)	(4,750)	(3,067)	(3,990)
Fee Related Earnings⁽¹⁾	\$212,187	\$148,561	\$153,008	\$158,429	\$107,390	\$107,090	\$94,218	\$113,349	\$98,804	\$153,122	\$146,483	\$672,185	\$422,047

(1) 4Q'15 and FY'15 excludes impact of reserve of \$45 million accrued in connection with an SEC regulatory matter previously disclosed in the Form 10-K principally concerning the acceleration of fees from fund portfolio companies. □

Private Equity

(\$ in thousands, except where noted)	1Q'14	2Q'14	3Q'14	4Q'14	1Q'15	2Q'15	3Q'15	4Q'15	1Q'16	2Q'16	3Q'16	FY'14	FY'15
Management fees from related parties	\$79,421	\$82,045	\$76,848	\$76,755	\$74,597	\$74,269	\$71,876	\$75,094	\$74,918	\$76,518	\$91,545	\$315,069	\$295,836
Advisory and transaction fees from related parties, net	37,636	5,178	11,925	3,502	3,841	8,913	4,736	(24,975)	2,713	58,301	26,601	58,241	(7,485)
Carried interest income (loss) from related parties:													
Unrealized	(293,589)	(10,394)	(449,506)	(442,604)	(21,109)	(76,674)	(167,364)	(49,014)	(146,335)	207,845	75,019	(1,196,093)	(314,161)
Realized	396,840	198,103	369,968	463,165	76,035	158,002	102,138	3,647	-	266	9,844	1,428,076	339,822
Total Carried Interest Income (Loss)	103,251	187,709	(79,538)	20,561	54,926	81,328	(65,226)	(45,367)	(146,335)	208,111	84,863	231,983	25,661
Total Revenues	220,308	274,932	9,235	100,818	133,364	164,510	11,386	4,752	(68,704)	342,930	203,009	605,293	314,012
Salary, bonus and benefits	31,171	34,481	31,175	32,720	31,283	29,552	32,957	29,861	32,074	31,564	32,532	129,547	123,653
Equity-based compensation	24,449	6,957	8,028	10,092	9,056	7,437	6,974	7,857	7,385	6,765	6,645	49,526	31,324
Profit sharing expense:													
Unrealized	(115,911)	33,756	(186,444)	(234,348)	4,467	(28,023)	(86,536)	(19,166)	(57,374)	67,543	19,234	(502,947)	(129,258)
Realized	182,006	82,138	167,174	250,002	24,332	86,064	60,492	4,942	-	132	7,266	681,320	175,830
Total Profit Sharing Expense	66,095	115,894	(19,270)	15,654	28,799	58,041	(26,044)	(14,224)	(57,374)	67,675	26,500	178,373	46,572
Non-compensation expenses:													
General, administrative and other	17,378	16,999	16,312	17,403	15,101	16,375	15,929	28,154	15,731	20,551	18,118	68,092	75,559
Placement fees	40	1,802	288	64	84	87	1,397	2,982	994	1,085	330	2,194	4,550
Total Non-Compensation Expenses	17,418	18,801	16,600	17,467	15,185	16,462	17,326	31,136	16,725	21,636	18,448	70,286	80,109
Total Expenses	139,133	176,133	36,533	75,933	84,323	111,492	31,213	54,630	(1,190)	127,640	84,125	427,732	281,658
Income (loss) from equity method investments	18,800	13,419	1,069	(2,870)	5,483	9,278	3,827	537	(5,483)	31,410	14,384	30,418	19,125
Net gains (losses) from investment activities	-	-	-	-	-	-	5,904	1,029	(4,106)	6,457	1,191	-	6,933
Net interest loss	(1,124)	(1,601)	(2,634)	(2,524)	(2,549)	(2,465)	(2,425)	(2,439)	(2,428)	(3,252)	(4,188)	(7,883)	(9,878)
Other income (loss), net	3,164	786	(1,592)	11,669	1,621	1,325	(43)	245	(124)	341	103	14,027	3,148
Other Income (Loss)	20,840	12,604	(3,157)	6,275	4,555	8,138	7,263	(628)	(12,141)	34,956	11,490	36,562	19,328
Economic Income (Loss)	\$102,015	\$111,403	(\$30,455)	\$31,160	\$53,596	\$61,156	(\$12,564)	(\$50,506)	(\$79,655)	\$250,246	\$130,374	\$214,123	\$51,682
Fee Related Earnings	\$70,033	\$34,727	\$39,406	\$29,958	\$33,429	\$37,495	\$26,286	\$35,367	\$28,708	\$81,960	\$67,269	\$174,124	\$132,577
AUM (\$ in millions)	48,336	51,836	46,423	41,299	40,533	39,264	38,256	37,502	37,702	41,181	42,181	41,299	37,502
Fee-Generating AUM (\$ in millions)	34,207	33,554	32,104	30,285	30,199	28,468	29,300	29,258	29,325	29,530	30,630	30,285	29,258

Credit

(\$ in thousands, except where noted)	1Q'14	2Q'14	3Q'14	4Q'14	1Q'15	2Q'15	3Q'15	4Q'15	1Q'16	2Q'16	3Q'16	FY'14	FY'15
Management fees from related parties	\$131,629	\$134,605	\$139,645	\$132,863	\$139,452	\$140,632	\$141,706	\$143,451	\$142,511	\$151,252	\$151,386	\$538,742	\$565,241
Advisory and transaction fees from related parties, net	77,480	55,609	58,593	63,504	5,352	4,420	4,141	3,333	4,410	3,036	2,612	255,186	17,246
Carried interest income (loss) from related parties:													
Unrealized	(7,898)	47,174	(107,159)	(88,761)	(45,770)	(6,922)	(15,056)	(12,786)	(21,179)	80,397	91,502	(156,644)	(80,534)
Realized	74,250	49,735	132,429	65,819	57,046	29,371	22,331	30,404	45,152	40,046	20,500	322,233	139,152
Total Carried Interest Income (Loss)	66,352	96,909	25,270	(22,942)	11,276	22,449	7,275	17,618	23,973	120,443	112,002	165,589	58,618
Total Revenues	275,461	287,123	223,508	173,425	156,080	167,501	153,122	164,402	170,894	274,731	266,000	959,517	641,105
Salary, bonus and benefits	43,606	49,354	54,954	36,583	49,256	51,654	52,647	46,475	51,612	54,709	45,143	184,497	200,032
Equity-based compensation	28,251	5,533	5,590	7,746	5,756	6,142	6,896	7,889	8,560	8,300	8,834	47,120	26,683
Profit sharing expense:													
Unrealized	11,863	31,741	(31,616)	(27,347)	(13,233)	(2,050)	5,384	(464)	(9,137)	33,954	36,809	(15,359)	(10,363)
Realized	21,082	11,056	47,618	19,391	23,450	5,947	7,355	7,995	30,561	23,215	8,988	99,147	44,747
Total Profit Sharing Expense	32,945	42,797	16,002	(7,956)	10,217	3,897	12,739	7,531	21,424	57,169	45,797	83,788	34,384
Non-compensation expenses:													
General, administrative and other	33,108	35,648	32,107	37,161	30,940	30,821	30,145	31,472	30,486	35,546	29,161	138,024	123,378
Placement fees	1,746	1,687	8,472	1,323	1,180	1,240	1,188	781	707	683	723	13,228	4,389
Total Non-Compensation Expenses	34,854	37,335	40,579	38,484	32,120	32,061	31,333	32,253	31,193	36,229	29,884	151,252	127,767
Total Expenses	139,656	135,019	117,125	74,857	97,349	93,754	103,615	94,148	112,789	156,407	129,658	466,657	388,866
Income (loss) from equity method investments	8,748	9,371	3,115	(2,422)	(6,907)	6,202	(1,949)	(3,371)	848	12,940	8,036	18,812	(6,025)
Net gains (losses) from investment activities	18,013	(9,180)	116	113	1,761	23,286	75,340	13,812	(52,393)	82,041	16,171	9,062	114,199
Net interest loss	(570)	(1,397)	(3,776)	(3,531)	(3,462)	(3,642)	(3,003)	(3,633)	(3,655)	(4,715)	(6,172)	(9,274)	(13,740)
Other income (loss), net	15,786	2,213	111	17,153	2,294	(223)	(148)	1,651	(408)	(127)	(4,977)	35,263	3,574
Other Income (Loss)	41,977	1,007	(434)	11,313	(6,314)	25,623	70,240	8,459	(55,608)	90,139	13,058	53,863	98,008
Non-Controlling Interest	(3,256)	(3,124)	(3,174)	(3,134)	(2,846)	(3,223)	(2,697)	(2,918)	(2,385)	(2,175)	(510)	(12,688)	(11,684)
Economic Income	\$174,526	\$149,987	\$102,775	\$106,747	\$49,571	\$96,147	\$117,050	\$75,795	\$112	\$206,288	\$148,890	\$534,035	\$338,563
Fee Related Earnings	\$139,202	\$112,623	\$113,227	\$130,296	\$74,160	\$69,475	\$68,612	\$75,633	\$70,573	\$67,384	\$76,454	\$495,348	\$287,880
AUM (\$ in millions)	101,941	106,454	108,282	108,960	112,919	112,680	112,781	121,361	123,854	133,884	135,396	108,960	121,361
Fee-Generating AUM (\$ in millions)	88,404	90,780	91,614	92,192	94,858	92,667	94,666	101,522	104,904	108,774	110,123	92,192	101,522

Real Estate

(\$ in thousands, except where noted)	1Q'14	2Q'14	3Q'14	4Q'14	1Q'15	2Q'15	3Q'15	4Q'15	1Q'16	2Q'16	3Q'16	FY'14	FY'15
Management fees from related parties	\$12,780	\$12,208	\$11,200	\$11,025	\$10,664	\$12,372	\$13,176	\$14,604	\$13,504	\$13,863	\$15,554	\$47,213	\$50,816
Advisory and transaction fees from related parties, net	949	-	803	903	350	2,117	399	1,559	876	3,562	1,038	2,655	4,425
Carried interest income (loss) from related parties:													
Unrealized	(344)	988	(3,606)	7,913	(26)	666	3,334	3,180	(3,377)	(1,737)	963	4,951	7,154
Realized	-	3,998	-	-	2,417	1,249	46	2,145	4,771	1,668	5,499	3,998	5,857
Total Carried Interest Income (Loss)	(344)	4,986	(3,606)	7,913	2,391	1,915	3,380	5,325	1,394	(69)	6,462	8,949	13,011
Total Revenues	13,385	17,194	8,397	19,841	13,405	16,404	16,955	21,488	15,774	17,356	23,054	58,817	68,252
Salary, bonus and benefits	5,754	5,996	5,695	8,357	7,013	8,477	8,506	8,241	8,684	8,249	9,129	25,802	32,237
Equity-based compensation	5,437	1,093	1,007	1,312	1,019	1,064	1,068	1,026	775	657	675	8,849	4,177
Profit sharing expense:													
Unrealized	(602)	1,182	(3,462)	3,880	9	166	1,294	1,499	(1,171)	(661)	432	998	2,968
Realized	-	1,635	192	(78)	1,807	768	18	(486)	3,628	550	4,062	1,749	2,107
Total Profit Sharing Expense	(602)	2,817	(3,270)	3,802	1,816	934	1,312	1,013	2,457	(111)	4,494	2,747	5,075
Non-compensation expenses:													
General, administrative and other	5,428	5,121	5,588	5,532	4,629	6,860	5,753	5,627	6,144	5,421	4,674	21,669	22,869
Placement fees	-	-	-	-	-	-	-	-	-	21	-	-	-
Total Non-Compensation Expenses	5,428	5,121	5,588	5,532	4,629	6,860	5,753	5,627	6,144	5,442	4,674	21,669	22,869
Total Expenses	16,017	15,027	9,020	19,003	14,477	17,335	16,639	15,907	18,060	14,237	18,972	59,067	64,358
Income from equity method investments	747	3,076	641	1,211	226	910	1,147	695	776	356	499	5,675	2,978
Net interest loss	(289)	(418)	(666)	(568)	(681)	(717)	(759)	(758)	(808)	(919)	(1,168)	(1,941)	(2,915)
Other income (loss), net	405	120	(345)	3,229	429	968	4	54	(29)	44	(29)	3,409	1,455
Other Income (Loss)	863	2,778	(370)	3,872	(26)	1,161	392	(9)	(61)	(519)	(698)	7,143	1,518
Economic Income (Loss)	(\$1,769)	\$4,945	(\$993)	\$4,710	(\$1,098)	\$230	\$708	\$5,572	(\$2,347)	\$2,600	\$3,384	\$6,893	\$5,412
Fee Related Earnings	\$2,952	\$1,211	\$375	(\$1,825)	(\$199)	\$120	(\$680)	\$2,349	(\$477)	\$3,778	\$2,760	\$2,713	\$1,590
AUM (\$ in millions)	9,049	9,205	9,195	9,538	9,496	10,554	10,782	11,260	10,957	11,201	11,059	9,538	11,260
Fee-Generating AUM (\$ in millions)	5,926	5,995	5,859	6,237	6,195	7,154	7,102	7,317	6,844	7,124	7,916	6,237	7,317

Reconciliation of GAAP to Non-GAAP Measures

(\$ in thousands)	1Q'14	2Q'14	3Q'14	4Q'14	1Q'15	2Q'15	3Q'15	4Q'15	1Q'16	2Q'16	3Q'16	FY'14	FY'15
Net Income (Loss) Attributable to AGM	\$72,169	\$71,668	\$2,210	\$22,182	\$30,927	\$56,428	\$41,051	\$6,091	(\$32,828)	\$174,092	\$94,619	\$168,229	\$134,497
Net income (loss) attributable to Non-Controlling Interests in consolidated entities and Appropriated Partners' Capital	232,375	28,639	(112,929)	8,926	2,560	8,497	161	10,146	2,035	2,078	(222)	157,011	21,364
Net income (loss) attributable to Non-Controlling Interests in the Apollo Operating Group	155,100	151,995	42,955	54,632	48,011	83,149	55,347	8,127	(43,768)	239,633	140,321	404,682	194,634
Net Income (Loss)	\$459,644	\$252,302	(\$67,764)	\$85,740	\$81,498	\$148,074	\$96,559	\$24,364	(\$74,561)	\$415,803	\$234,718	\$729,922	\$350,495
Income tax provision (benefit)	32,549	35,037	29,376	50,283	5,514	9,092	6,591	5,536	(5,147)	37,988	29,667	147,245	26,733
Income (Loss) Before Income Tax (Provision) Benefit	\$492,193	\$287,339	(\$38,388)	\$136,023	\$87,012	\$157,166	\$103,150	\$29,900	(\$79,708)	\$453,791	\$264,385	\$877,167	\$377,228
Transaction related charges and equity-based compensation	14,954	7,635	(3,214)	15,520	17,617	8,864	2,205	11,107	(147)	7,421	18,041	34,895	39,793
Net (income) loss attributable to Non-Controlling Interests in consolidated entities and Appropriated Partners' Capital	(232,375)	(28,639)	112,929	(8,926)	(2,560)	(8,497)	(161)	(10,146)	(2,035)	(2,078)	222	(157,011)	(21,364)
Economic Income	\$274,772	\$266,335	\$71,327	\$142,617	\$102,069	\$157,533	\$105,194	\$30,861	(\$81,890)	\$459,134	\$282,648	\$755,051	\$395,657
Income tax (provision) benefit on Economic Income	(51,110)	(59,077)	(38,902)	(36,498)	(8,520)	(2,869)	(1,156)	2,027	8,926	(64,283)	(51,896)	(185,587)	(10,518)
Economic Net Income (Loss)	\$223,662	\$207,258	\$32,425	\$106,119	\$93,549	\$154,664	\$104,038	\$32,888	(\$72,964)	\$394,851	\$230,752	\$569,464	\$385,139
Income tax provision (benefit) on Economic Income	51,110	59,077	38,902	36,498	8,520	2,869	1,156	(2,027)	(8,926)	64,283	51,896	185,587	10,518
Carried interest (income) loss from related parties	(160,795)	(279,595)	69,980	5,088	(57,819)	(94,877)	63,856	32,175	129,885	(322,193)	(201,020)	(365,322)	(56,665)
Total profit sharing expense	98,438	161,508	(6,538)	11,500	40,832	62,872	(11,993)	(5,680)	(33,493)	124,733	76,791	264,908	86,031
Equity-based compensation	58,137	13,583	14,625	19,150	15,831	14,643	14,938	16,772	16,720	15,722	16,154	105,495	62,184
Investment (income) loss and other	(58,365)	(13,270)	3,614	(19,926)	6,477	(33,081)	(77,777)	39,221	67,582	(124,274)	(28,090)	(87,947)	(65,160)
Fee Related Earnings	\$212,187	\$148,561	\$153,008	\$158,429	\$107,390	\$107,090	\$94,218	\$113,349	\$98,804	\$153,122	\$146,483	\$672,185	\$422,047
Net realized carried interest income (loss)	259,538	146,998	275,307	249,049	75,135	85,028	47,365	13,994	6,817	11,791	13,220	930,892	221,522
Non-cash revenues	(59,093)	(51,793)	(57,979)	(91,648)	(32,684)	(843)	(842)	(842)	(842)	(843)	(842)	(260,513)	(35,211)
Unrealized investment (income) loss and other	22,802	2,312	(669)	52,589	(6,432)	7,645	1,232	1,542	(2,605)	(2,271)	(8,660)	77,034	3,987
Depreciation and amortization	2,609	2,520	2,556	2,497	2,610	2,691	2,606	2,569	2,581	2,516	2,435	10,182	10,476
Distributable Earnings	\$438,043	\$248,598	\$372,223	\$370,916	\$146,019	\$201,611	\$144,579	\$130,612	\$104,755	\$164,315	\$152,636	\$1,429,780	\$622,821

Reconciliation of GAAP to Non-GAAP per Share Measures

<i>(\$ in thousands, except per share data where noted)</i>	1Q'14	2Q'14	3Q'14	4Q'14	1Q'15	2Q'15	3Q'15	4Q'15	1Q'16	2Q'16	3Q'16	FY'14	FY'15
Net Income (Loss) Attributable to AGM	\$72,169	\$71,668	\$2,210	\$22,182	\$30,927	\$56,428	\$41,051	\$6,091	(\$32,828)	\$174,092	\$94,619	\$168,229	\$134,497
Distributions declared and paid on Class A shares	(160,867)	(129,988)	(73,580)	(119,023)	(144,394)	(56,815)	(74,812)	(63,377)	(51,432)	(46,014)	(68,356)	(483,458)	(339,398)
Distribution on participating securities	(25,477)	(20,950)	(10,161)	(15,486)	(15,264)	(4,971)	(5,113)	(3,146)	(2,123)	(1,766)	(2,404)	(72,074)	(28,494)
Earnings allocable to participating securities	-	-	-	-	-	-	-	-	-	(4,959)	(849)	-	-
Undistributed income (loss) attributable to Class A shareholders:													
Basic	(114,175)	(79,270)	(81,531)	(112,327)	(128,731)	(5,358)	(38,874)	(60,432)	(86,383)	121,353	23,010	(387,303)	(233,395)
GAAP weighted average number of Class A shares outstanding: Basic	147,776,519	152,852,427	158,466,602	162,107,977	165,968,620	170,431,430	176,169,986	180,370,747	182,665,330	183,695,920	184,438,515	155,349,017	173,271,666
GAAP Net Income (Loss) per Class A Share under the Two-Class Method: Basic	\$0.32	\$0.33	(\$0.05)	\$0.04	\$0.09	\$0.30	\$0.20	\$0.02	(\$0.19)	\$0.91	\$0.50	\$0.62	\$0.61
Distributed Income	\$1.09	\$0.85	\$0.46	\$0.73	\$0.87	\$0.33	\$0.42	\$0.35	\$0.28	\$0.25	\$0.37	\$3.11	\$1.97
Undistributed Income (Loss)	(\$0.77)	(\$0.52)	(\$0.51)	(\$0.69)	(\$0.78)	(\$0.03)	(\$0.22)	(\$0.33)	(\$0.47)	\$0.66	\$0.13	(\$2.49)	(\$1.36)
Net Income (Loss) Attributable to AGM	\$72,169	\$71,668	\$2,210	\$22,182	\$30,927	\$56,428	\$41,051	\$6,091	(\$32,828)	\$174,092	\$94,619	\$168,229	\$134,497
Net Income (Loss) Attributable to AGM to Income (Loss) Before Income Tax (Provision) Benefit Differences ⁽¹⁾	420,024	215,671	(40,598)	113,841	56,085	100,738	62,099	23,809	(46,880)	279,699	169,766	708,938	242,731
Income (Loss) Before Income Tax (Provision) Benefit	\$492,193	\$287,339	(\$38,388)	\$136,023	\$87,012	\$157,166	\$103,150	\$29,900	(\$79,708)	\$453,791	\$264,385	\$877,167	\$377,228
Income (Loss) Before Income Tax (Provision) Benefit to Economic Income (Loss) Differences ⁽¹⁾	(217,421)	(21,004)	109,715	6,594	15,057	367	2,044	961	(2,182)	5,343	18,263	(122,116)	18,429
Economic Income (Loss)	\$274,772	\$266,335	\$71,327	\$142,617	\$102,069	\$157,533	\$105,194	\$30,861	(\$81,890)	\$459,134	\$282,648	\$755,051	\$395,657
Income tax (provision) benefit on Economic Income	(51,110)	(59,077)	(38,902)	(36,498)	(8,520)	(2,869)	(1,156)	2,027	8,926	(64,283)	(51,896)	(185,587)	(10,518)
Economic Net Income (Loss)	\$223,662	\$207,258	\$32,425	\$106,119	\$93,549	\$154,664	\$104,038	\$32,888	(\$72,964)	\$394,851	\$230,752	\$569,464	\$385,139
Non-GAAP Weighted Average Diluted Shares Outstanding	398,117,224	399,720,147	400,613,517	401,091,196	403,186,361	403,623,562	402,902,853	401,988,092	402,077,109	401,185,464	401,248,755	399,895,861	402,923,251
Economic Income (Loss) per share	\$0.69	\$0.67	\$0.18	\$0.36	\$0.25	\$0.39	\$0.26	\$0.08	(\$0.21)	\$1.14	\$0.70	\$1.89	\$0.98
Economic Net Income (Loss) per share	\$0.56	\$0.52	\$0.08	\$0.26	\$0.23	\$0.38	\$0.26	\$0.08	(\$0.18)	\$0.98	\$0.58	\$1.42	\$0.95
Economic Net Income to Distributable Earnings Differences ⁽¹⁾	214,381	41,340	339,798	264,797	52,470	46,947	40,541	97,724	177,719	(230,536)	(78,116)	860,316	237,682
Distributable Earnings	\$438,043	\$248,598	\$372,223	\$370,916	\$146,019	\$201,611	\$144,579	\$130,612	\$104,755	\$164,315	\$152,636	\$1,429,780	\$622,821
Taxes and Related Payables	(25,901)	(21,444)	(29,429)	3,209	(2,110)	(2,153)	(2,027)	(3,425)	(2,273)	(2,968)	(4,105)	(73,565)	(9,715)
Distributable Earnings After Taxes and Related Payables	\$412,142	\$227,154	\$342,794	\$374,125	\$143,909	\$199,458	\$142,552	\$127,187	\$102,482	\$161,347	\$148,531	\$1,356,215	\$613,106
Distributable Earnings Shares Outstanding	403,180,314	404,900,617	405,260,069	408,069,640	408,804,900	408,503,856	407,658,456	409,775,021	407,447,658	407,343,429	407,212,090	408,069,640	409,775,021
Distributable Earnings per Share of Common & Equivalent	\$0.94	\$0.51	\$0.77	\$0.91	\$0.35	\$0.48	\$0.36	\$0.31	\$0.25	\$0.40	\$0.36	\$3.13	\$1.50

(1) See previous tab for reconciliation of GAAP Net Income, Economic Income, Fee Related Earnings and Distributable Earnings