

**Graham Corporation**  
**Q2 FY 2023**  
**Supplemental Information - Unaudited**  
*(\$ in thousands)*

**SALES BY INDUSTRY**

	FY 2022										FY 2023						Q2 23 vs Q2 22		Q2 23 vs Q1 23		YTD Q2 23 vs YTD Q2 22	
	Q1	% of	Q2	% of	Q3	% of	Q4	% of		% of	Q1	% of	Q2	% of	YTD	% of	Variance		Variance		Variance	
	2022	Total	2022	Total	2022	Total	2022	Total	2022	Total	2023	Total	2023	Total	2023	Total						
Refining	\$ 4,619	23%	\$ 6,317	18%	\$ 3,958	14%	\$ 9,512	24%	\$ 24,406	20%	\$ 7,875	22%	\$ 7,568	20%	\$ 15,443	21%	\$ 1,251	20%	\$ (307)	-4%	\$ 4,507	41%
Chemical/Petrochemical	4,602	23%	3,483	10%	3,047	11%	4,823	12%	15,955	13%	5,875	16%	5,804	15%	11,679	16%	2,321	67%	(71)	-1%	3,594	44%
Space	725	4%	1,292	4%	1,449	5%	2,278	6%	5,744	5%	6,462	18%	4,306	11%	10,768	15%	3,014	233%	(2,156)	-33%	8,751	434%
Defense	7,079	35%	19,798	58%	16,598	58%	18,714	47%	62,189	51%	9,800	27%	14,855	39%	24,655	33%	(4,943)	-25%	5,055	52%	(2,222)	-8%
Other	3,132	16%	3,256	10%	3,722	13%	4,410	11%	14,520	12%	6,063	17%	5,610	15%	11,673	16%	2,354	72%	(453)	-7%	5,285	83%
	\$ 20,157	100%	\$ 34,146	100%	\$ 28,774	100%	\$ 39,737	100%	\$ 122,814	100%	\$ 36,075	100%	\$ 38,143	100%	\$ 74,218	100%	\$ 3,997	12%	\$ 2,068	6%	\$ 19,915	37%

**SALES BY REGION**

	FY 2022										FY 2023						Q2 23 vs Q2 22		Q2 23 vs Q1 23		YTD Q2 23 vs YTD Q2 22	
	Q1	% of	Q2	% of	Q3	% of	Q4	% of		% of	Q1	% of	Q2	% of	YTD	% of	Variance		Variance		Variance	
	2022	Total	2022	Total	2022	Total	2022	Total	2022	Total	2023	Total	2023	Total	2023	Total						
United States	\$ 13,894	69%	\$ 26,201	77%	\$ 24,737	86%	\$ 32,886	83%	\$ 97,718	80%	\$ 28,169	78%	\$ 30,325	80%	\$ 58,494	79%	\$ 4,124	16%	\$ 2,156	8%	\$ 18,399	45.9%
Middle East	612	3%	963	3%	627	2%	287	1%	2,489	2%	459	1%	686	2%	1,145	2%	(277)	-29%	227	49%	(430)	-27.3%
Asia	3,509	17%	5,483	16%	1,493	5%	3,202	8%	13,687	11%	4,248	12%	4,255	11%	8,503	11%	(1,228)	-22%	7	0%	(489)	-5.4%
Other	2,142	11%	1,499	4%	1,917	7%	3,362	8%	8,920	7%	3,199	9%	2,877	8%	6,076	8%	1,378	92%	(322)	-10%	2,435	66.9%
	\$ 20,157	100%	\$ 34,146	100%	\$ 28,774	100%	\$ 39,737	100%	\$ 122,814	100%	\$ 36,075	100%	\$ 38,143	100%	\$ 74,218	100%	\$ 3,997	12%	\$ 2,068	5.7%	\$ 19,915	36.7%

**ORDERS BY INDUSTRY**

	FY 2022										FY 2023						Q2 23 vs Q2 22		Q2 23 vs Q1 23		YTD Q2 23 vs YTD Q2 22	
	Q1	% of	Q2	% of	Q3	% of	Q4	% of		% of	Q1	% of	Q2	% of	YTD	% of	Variance		Variance		Variance	
	2022	Total	2022	Total	2022	Total	2022	Total	2022	Total	2023	Total	2023	Total	2023	Total						
Refining	\$ 11,425	55%	\$ 5,003	16%	\$ 8,366	12%	\$ 3,617	15%	\$ 28,411	20%	\$ 11,491	29%	\$ 8,723	10%	\$ 20,214	15%	\$ 3,720	74%	\$ (2,768)	-24%	\$ 3,786	23.0%
Chemical/Petrochemical	3,346	16%	6,065	19%	6,172	9%	6,658	28%	22,241	15%	5,543	14%	4,608	5%	10,151	8%	(1,457)	-24%	(935)	-17%	740	7.9%
Space	6	0%	2,362	8%	2,882	4%	5,483	23%	10,733	7%	7,274	18%	3,742	4%	11,016	8%	1,380	58%	(3,532)	-49%	8,648	365.2%
Defense	2,347	11%	12,458	40%	45,564	67%	2,846	12%	63,215	44%	11,317	28%	69,598	76%	80,915	61%	57,140	459%	58,281	515%	66,110	446.5%
Other	3,741	18%	5,498	18%	4,980	7%	5,056	21%	19,275	13%	4,683	12%	4,840	5%	9,523	7%	(658)	-12%	157	3%	284	3.1%
	\$ 20,865	100%	\$ 31,386	100%	\$ 67,964	100%	\$ 23,660	100%	\$ 143,875	100%	\$ 40,308	100%	\$ 91,511	100%	\$ 131,819	100%	\$ 60,125	192%	\$ 51,203	127%	\$ 79,568	152%

**BACKLOG BY INDUSTRY**

	FY 2022										FY 2023						Q2 23 vs Q2 22		Q2 23 vs Q1 23	
	Q1	% of	Q2	% of	Q3	% of	Q4	% of		% of	Q1	% of	Q2	% of	YTD	% of	Variance		Variance	
	2022	Total	2022	Total	2022	Total	2022	Total	2022	Total	2023	Total	2023	Total	2023	Total				
Refining	\$ 27,569	12%	\$ 26,327	11%	\$ 30,711	11%	\$ 25,402	10%	\$ 25,402	10%	\$ 27,939	11%	\$ 28,502	9%	\$ 28,502	9%	\$ 2,175	8%	\$ 563	2%
Chemical/Petrochemical	6,571	3%	9,196	4%	12,395	5%	13,647	5%	13,647	5%	13,853	5%	12,549	4%	12,549	4%	3,353	36%	(1,304)	-9%
Space	5,860	2%	6,843	3%	8,626	3%	11,283	4%	11,283	4%	15,143	6%	13,210	4%	13,210	4%	6,367	93%	(1,933)	-13%
Defense	188,504	80%	181,324	78%	210,117	77%	194,758	76%	194,758	76%	193,195	74%	248,672	79%	248,672	79%	67,348	37%	55,477	29%
Other	7,459	3%	9,559	4%	10,751	4%	11,447	4%	11,447	4%	10,545	4%	10,407	3%	10,407	3%	848	9%	(138)	-1%
	\$ 235,963	100%	\$ 233,249	100%	\$ 272,600	100%	\$ 256,537	100%	\$ 256,537	100%	\$ 260,675	100%	\$ 313,340	100%	\$ 313,340	100%	\$ 80,091	34%	\$ 52,665	20%