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Airgain Secures Multi-Million Dollar Contract with Major Utility to Deploy AirgainConnect® Across its Fleet

SAN DIEGO--(BUSINESS WIRE)-- [Airgain, Inc. \(NASDAQ: AIRG\)](https://www.businesswire.com/news/home/20220413005844/en/), a leading provider of advanced wireless connectivity technologies and systems used to enable high performance networking across a broad range of devices and markets, announced today that a major US-based water utility company has selected AirgainConnect® AC-HPUE™ to improve the connectivity of its fleet.

This press release features multimedia. View the full release here:
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With up to 10x the power and up to 4x the coverage area of a traditional router-mounted antenna, the utility plans to equip its 3,000 plus vehicle fleet with the roof-mounted antenna-modem to enable optimum connectivity, even in the most remote and difficult environments. The multimillion dollar contract for the AirgainConnect devices will be deployed through the end of the year.

AirgainConnect AC-HPUE (Photo: Business Wire)

Airgain's customer, one of the largest and most geographically diverse waste-water utility companies in the U.S., provides safe, clean, affordable, and reliable water services to millions of people. With such an expansive service area, connectivity is critical, especially in remote areas. After dealing with unstable connections with its service vehicles for years, the company decided to upgrade to a high-power solution that included an *AirgainConnect* AC-HPUE.

Morad Sbahi, Senior Vice President, Global Product & Marketing at Airgain added, "When

we launched the *AirgainConnect* platform almost a year and half ago, we were looking to solve the connectivity issues that had long plagued public safety and critical infrastructure. By equipping the fleet of a major utility with the *AirgainConnect* AC-HPUE, we can help its service technicians, inspectors, engineers and field operators to stay connected in order to deliver water where it is needed most.”

About Airgain, Inc.

Airgain is a leading provider of advanced wireless connectivity technologies used to enable high performance wireless networking across a broad range of devices and markets, including consumer, enterprise, and automotive. Airgain’s mission is to connect the world through optimized integrated wireless solutions. Combining design-led thinking with testing and development, Airgain’s technologies are deployed in carrier, fleet, enterprise, residential, private, government, and public safety wireless networks and systems, including set-top boxes, access points, routers, modems, gateways, media adapters, portables, digital televisions, sensors, fleet tracking, in-vehicle networking, and asset tracking devices. Through its pedigree in the design, integration, and testing of high-performance wireless modules and embedded antenna technology, Airgain has become a leading provider of integrated communications products that solve critical connectivity needs. Airgain is headquartered in San Diego, California, and maintains design and test centers in the U.S., U.K., and China. For more information, visit airgain.com, or follow Airgain on [LinkedIn](#) and [Twitter](#).

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Forward-Looking Statements

Airgain cautions you that statements in this press release that are not a description of historical facts are forward-looking statements. These statements are based on the company's current beliefs and expectations. These forward-looking statements include statements regarding the expected performance of, and market for, Airgain’s products and the ability of the AirgainConnect platform to improve coverage and connectivity for fleet customers in varying environments, and the potential value and timing of the product deployment . The inclusion of forward-looking statements should not be regarded as a representation by Airgain that any of our plans will be achieved. Actual results may differ from those set forth in this press release due to the risk and uncertainties inherent in our business, including, without limitation: purchase orders placed are not binding commitments, and we may not realize the expected value, if any, of the product deployment; risks associated with the performance of our products or the first responder dedicated network; the COVID-19 pandemic may continue to disrupt and otherwise adversely affect our operations; risks associated with the design and manufacturing of a first of its kind product and its introduction into the newly licensed first responder dedicated frequencies and associated uncertainty of regulatory compliance in a new product category; risks associated with quality and timing in manufacturing our products and our reliance on third-party manufacturers;; and other risks described in our prior press releases and in our filings with the Securities and Exchange Commission, including under the heading "Risk Factors" in our Annual Report on Form 10-K and any subsequent filings with the SEC. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof, and we undertake no obligation to revise or update this press release to reflect

events or circumstances after the date hereof. All forward-looking statements are qualified in their entirety by this cautionary statement, which is made under the safe harbor provisions of the Private Securities Litigation Reform Act of 1995.

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Airgain Company Contact

Brian Critchfield

VP, Global Marketing

Airgain, Inc.

(760) 579-0200 x5412

media@airgain.com

Airgain Investor Contact

Matt Glover

Gateway Group, Inc.

+1 949 574 3860

AIRG@gatewayir.com

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