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Marcus & Millichap

Marcus & Millichap Launches Three Offices in Canada

Gary Lucas will oversee the firm's Toronto, Calgary and Vancouver offices.

CALABASAS, Calif.--(BUSINESS WIRE)-- Marcus & Millichap (NYSE: MMI), a leading commercial real estate investment services firm, today announced the opening of three offices in Canada. The firm now has offices in Toronto, Calgary and Vancouver, according to John J. Kerin, president and chief executive officer. Gary Lucas, a senior vice president of the firm, will oversee its Canadian operations.

Daniel Holmes will run the day-to-day operations of Marcus & Millichap Real Estate Investment Services Canada Inc., Brokerage in Toronto as regional manager. Chris Anderson will act as Marcus & Millichap's regional manager in Vancouver. Lucas will manage the Calgary office.

"Opening offices in Toronto, Calgary, and Vancouver is a natural extension of the unique investment brokerage platform we have perfected over the past 43 years throughout the U.S. Our system of matching commercial properties with the largest pool of qualified buyers will benefit our clients in Canada and the U.S. by expanding their acquisition choices as buyers, and accessing more qualified investors as sellers," says Kerin. "We look forward to adding value by bringing our industry-leading research, innovative technology and extensive management support to our agents and clients in Canada."

"Commercial real estate investors in Canada now have convenient accessibility to a platform with a proven track record of success; not only for investing in Canada's markets but for investing in competitive markets across the United States as well," says Lucas.

"In 2013, Canadians invested roughly \$11.2 billion in commercial real estate in the United States where Marcus & Millichap has been established, and successfully expanding, since 1971," states Holmes.

In 2013, Marcus & Millichap set a new record in sales volume and transactions. This achievement, along with the milestone of a successful public offering in October 2013, is a testament to Marcus & Millichap's leading market position and 43-year tradition of results.

The Toronto office is located at 20 Queen Street West, Suite 2300. The phone number is 416-585-4646. The Calgary office is located at 5920 Macleod Trail SW, Suite 201. The phone number is 587-349-1302. The Vancouver office is located at 601 West Broadway, Suite 400. The phone number is 604-675-5200. For more information, please visit www.marcusmillichap.com.

About Marcus & Millichap (NYSE: MMI)

With over 1,300 investment professionals located throughout the United States and Canada, Marcus & Millichap is a leading specialist in commercial real estate investment sales,

financing, research and advisory services. Founded in 1971, the firm closed over 6,600 transactions in 2013 with a value of approximately \$24 billion. The company has perfected a powerful system for marketing properties that combines investment specialization, local market expertise, the industry's most comprehensive research, state-of-the-art technology, and relationships with the largest pool of qualified investors. To learn more, please visit:
www.MarcusMillichap.com

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