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# Telkonet and Legend Energy Advisors Bring the Internet-of-Things to Apartment Owners Through Mobile App Control

## **EcoSmart Mobile gives tenants on-the-go temperature and device controls, provides smart energy savings**

WAUKESHA, WI -- (Marketwired) -- 03/20/18 -- Telkonet(OTCQB: TKOI), a leader in automation and smart energy management, and reseller partner, Legend Energy Advisors, have deployed Telkonet's cutting-edge EcoSmart energy-management platform at Murray Hill Marquis in New York City, with EcoSmart Mobile application control. EcoSmart Mobile gives tenants effortless control of their apartment's comfort, while providing the property significant opportunities for energy savings.

EcoSmart Mobile provides tenants with on-the-go temperature management and access to additional smart devices such as lighting, while allowing the property to set temperature limits and establish smart energy savings plans.

The app is part of Telkonet's EcoSmart energy management and automation solution. EcoSmart leverages occupancy-sensing thermostats, stand-alone sensors, plugs, light switches, and leading third-party integrations and automation, to intelligently control energy utilization and create immersive user experiences. The dashboard provides operators with rich usage insights, proactive notifications, and building intelligence. Properties using EcoSmart commonly achieve energy savings of 20% - 40% and deliver enriched user experiences.

"EcoSmart Mobile is an evolving transition of how tenants wish to interact with their environment," said Telkonet President and CEO, Jason Tienor. "They're demanding immediate control of property temperature and smart devices, like lighting, wherever they are, plus smarter capabilities for more responsible energy management. Telkonet is constantly developing solutions to advance this trend, benefiting both the tenant and the property."

Murray Hill Marquis had two goals for the project: 1) give their tenants control over their environment and comfort, and 2) reduce energy consumption and associated costs during heating periods. The EcoSmart Mobile platform has given residents ownership over their apartment temperature through control via app, and through sensors that detect occupancy to automatically return to a preferred occupied comfort level or to energy-saving away mode. With over 80% of Americans of working age working away from home, the opportunity to reduce energy consumption while out of the home is significant. And the property now can set heating limits for each apartment to minimize energy consumption and heating costs.

According to John Stiene, President of Legend Energy Advisors, "The property developer

and I are excited to leverage EcoSmart Mobile's technology to save their tenants money, provide great building intelligence, and leverage a real and significant green component. This is an exciting win-win solution."

Learn more about EcoSmart Mobile at <https://www.telkonet.com/product-lines/ecosmart/ecosmart-mobile>

***About Telkonet***

Telkonet, Inc. (OTCQB: TKOI) provides innovative intelligent automation and energy-management platforms at the forefront of the Internet-of-Things (IoT) space. Helping commercial audiences better manage operational costs, the company's EcoSmart intelligent automation platform is supported by a full-suite of IoT-connected devices that provide in-depth energy usage information and analysis, allowing building operators to reduce energy expenses. Vertical markets that benefit from EcoSmart products include hospitality, education, military, government, healthcare, and multiple dwelling housing.

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