

Stakeholder Engagement

Stakeholders	Engagement	Examples in 2020
Investors	<ul style="list-style-type: none"> ▶ Quarterly earnings calls and regular calls/meetings to update investors on AerCap's financial and operating performance ▶ One-on-one meetings with investors, group meetings and investor conferences ▶ ESG issues actively discussed with investors and ESG report publicly available on the Investor Relations section of our website ▶ Continuous investor communications through Investor Relations team 	<ul style="list-style-type: none"> ▶ In light of the Covid-19 pandemic, our investor engagement was conducted virtually for most of 2020 ▶ Video conferencing enabled us to stay in close contact with our shareholders and we conducted approximately 500 meetings and calls throughout the year, allowing for meaningful and thorough discussions ▶ Senior executives participated in several non-deal virtual roadshows and industry conferences ▶ Following the release of our 2020 ESG Report we saw a significant increase in the number of ESG specific investor interactions we had in 2020 vs. 2019 ▶ Wide range of corporate governance issues discussed and voted on during AGM
Government and Regulators	<ul style="list-style-type: none"> ▶ Participated in industry conferences to discuss regulatory matters affecting aircraft leasing and the air transportation sector ▶ Accounting and financial reporting in compliance with Sarbanes–Oxley ("SOX") requirements ▶ SEC disclosures ▶ Report lobbying activities in accordance with local laws and regulations 	<ul style="list-style-type: none"> ▶ Our financial reports are publicly available ▶ We are a member of the Aviation Working Group, advancing international aviation financing and leasing ▶ We report our lobbying activities to the Irish Register of Lobbying every four months declaring whether any lobbying activity was conducted and, if so, disclose the specific lobbying activity. We had no lobbying activities in Ireland in 2020 ▶ We made no political contributions in 2020
Customers	<ul style="list-style-type: none"> ▶ Enable airlines to grow in a cost-effective, flexible and sustainable way ▶ Lease new generation, fuel-efficient aircraft and work with airlines to transition into a lower carbon economy ▶ Celebrate landmark events with our customers 	<ul style="list-style-type: none"> ▶ We are the largest lessor in the world with \$42 billion in total assets (as of December 31, 2020) ▶ We serve ~200 airline customers in ~80 countries ▶ In July, we delivered an A321LR to Air Transat with the world's first A321LR delivery flight using a blend of sustainable aviation fuel (SAF)

Stakeholder Engagement (cont'd)

Stakeholders	Engagement	Examples in 2020
OEMs and Other Suppliers	<ul style="list-style-type: none"> ▶ Dedicated and experienced OEM Relations team ▶ ESG factors incorporated in our supply chain management 	<ul style="list-style-type: none"> ▶ We work closely with the OEMs and delivered 46 new-generation fuel-efficient aircraft (100% of our deliveries) in 2020 ▶ We consider ESG factors in our service partner selection processes (such as single-use plastic in catering services)
Employees	<ul style="list-style-type: none"> ▶ Company-wide employee portal and email communications ▶ One-on-one employee meetings and interaction with senior executives ▶ Regular business updates to staff throughout the year ▶ Employee health and wellness initiatives ▶ Employee training and continuous development programs 	<ul style="list-style-type: none"> ▶ Quarterly Town Hall hosted by senior executives communicating financial results and issues impacting AerCap while directly addressing any employees' questions ▶ Over 50% of our employees engaged in some form of learning and development initiatives in 2020 ▶ We continue to provide comprehensive benefit programs to all employees, supplemented by on-site health and wellness initiatives throughout the year
Lenders	<ul style="list-style-type: none"> ▶ Maintained strong relationships with diverse funding partners globally ▶ Communicate our ESG progress to our funding partners 	<ul style="list-style-type: none"> ▶ Maintained lending relationships with more than 110 financial institutions spread across North America, EMEA and Asia-Pacific ▶ Conducted thousands of calls as well as meetings with lenders in 2020
Community Leaders and NGOs	<ul style="list-style-type: none"> ▶ Support a range of charities each year in our communities ▶ Social Responsibility Program in place that encourages employees to engage with their local communities and AerCap provides matching funds to help those initiatives ▶ Support education initiatives to nurture the next generation of talent for the industry 	<ul style="list-style-type: none"> ▶ Ran ~50 charitable initiatives, supporting causes in health, welfare, culture, etc. ▶ 15-year partnership with Orbis, whose initiatives include the Flying Hospital for sight-saving works in southern Ethiopia ▶ Partnered with local communities in projects including the National Concert Hall's outreach program to the benefit of communities and institutions across Ireland ▶ 2020 is the 5th year of our sponsorship of University College Dublin ("UCD") Michael Smurfit Graduate Business School's MSc in Aviation Finance Program ▶ Partner with the ISTAT Foundation to help young people from diverse backgrounds develop careers in aviation