November 12, 2014

Brass and Copper Holdings, Inc.

Global Brass and Copper Holdings, Inc. Reports Third Quarter 2014 Financial Results

Third Quarter Highlights

- Volume of 131.8 million pounds, a decrease of 0.2% year-over-year;
- Adjusted sales of $136.7 million, a decrease of 2.1% year-over-year;
- Adjusted EBITDA of $30.4 million, a decrease of 0.3% year-over-year;
- Adjusted diluted earnings per common share of $0.51;
- Net sales of $436.8 million, a decrease of 0.5% year-over-year; and
- Net income attributable to GBC of $10.2 million, or $0.48 per diluted share, versus net income of $9.9 million, or $0.47 per diluted share in prior year period.

SCHAUMBURG, Ill.--(BUSINESS WIRE)-- Global Brass and Copper Holdings, Inc. (NYSE:BRSS) (“GBC” or the “Company”) today announced the results for the third quarter ended September 30, 2014.

Third Quarter Operating Results

Volume for the third quarter of 2014 decreased by 0.2% to 131.8 million pounds compared to 132.0 million pounds in the third quarter of 2013. The decrease in volume was primarily attributable to lower demand in the munitions end market as well as the electronics/electrical components end market. The lower demand in the munitions end market was due to the reduction in demand following an unprecedented peak in demand for the last several quarters. The lower demand in the electronics/electrical components end market resulted primarily from a customer sourcing their finished products offshore, which negatively impacted demand for brass rod in this end market. The decrease in volume was partially offset by higher demand in the building and housing, automotive and transportation end markets. By segment, Chase Brass and A.J. Oster volume increased by 4.1% and 5.9% during the third quarter, respectively, while Olin Brass volume decreased by 2.1%.

“While our third quarter results fell short of our expectations, driven largely by the lower demand in the munitions end market, we experienced significant improvement late in the quarter resulting from our focused efforts on improving operational efficiencies at Olin Brass. In addition, our growth initiatives at A.J. Oster gained further momentum, and we believe the strengthening building and housing market should translate into continued growth for our Chase Brass and A.J. Oster businesses,” said John Wasz, GBC’s President and Chief Executive Officer. “Looking ahead, we intend to drive supply chain and operational improvements, and execute strategic initiatives to achieve profitable growth across GBC. In addition, we will sharpen our focus on the cost of complexity at our Olin Brass rolling mill with the goal of offering a compelling value proposition to our customers, while improving the return on the significant capital investment both in inventory and in equipment upkeep required by this segment of our business. Overall, we are excited about GBC and are committed to the initiatives and strategy required to optimize our business and to position the Company for higher levels of growth and earnings.”

Net sales for the third quarter of 2014 decreased by 0.5% to $436.8 million compared to $439.2 million in the third quarter of 2013. The decline in net sales was attributable to lower sales of unprocessed metals, a shift in product mix and lower metal prices, partially offset by an increase in average selling prices and the effect of changes in volume by segment. Adjusted sales, a non-GAAP financial measure which reflects the value added premium over metal replacement cost recovery, decreased by 2.1% to $136.7 million for the third quarter of 2014 from $139.7 million for the same period of 2013. See “Non-GAAP Measures” and the reconciliation of net sales to adjusted sales later in this press release.

Net income attributable to GBC for the quarter was $10.2 million, or $0.48 per diluted share, compared to net income of $9.9 million, or $0.47 per diluted share, for the same period of 2013. The increase in net income attributable to GBC for the quarter was mainly due to a decrease in selling, general and administrative expenses, partially offset by a decrease in gross profit and an increase in the provision for income taxes.

Adjusted EBITDA, a non-GAAP measure of consolidated GBC profitability, was $30.4 million for the third quarter of 2014, a decrease of 0.3% compared to the third quarter of 2013, driven primarily by a shift in product mix. Partially offsetting the decrease were lower manufacturing conversion costs, the effect of changes in volume by segment, increases in average selling prices and a decrease in selling, general and administrative costs. See “Non-GAAP Measures” and the reconciliation of net income attributable to Global Brass and Copper Holdings, Inc. to Adjusted EBITDA later in this press release.

Cash Flow and Leverage

During the third quarter of 2014, the Company reported net cash provided by operating activities of $9.9 million, which was driven by earnings, partially offset by increased investment in working capital.

The Company ended the quarter with cash of $17.4 million, borrowings of $8.5 million under its asset based revolving lending facility (“ABL Facility”), borrowing availability of $191.0 million under its ABL Facility, and senior secured notes of $375.0 million.

2014 Guidance

The Company is updating its full-year 2014 guidance. For the full-year 2014, GBC expects:

- Shipment volumes to range from 510 million pounds to 518 million pounds, which is a reduction from the prior guidance of 536 million pounds to 542 million pounds;
- Adjusted sales to range from $529 million to $537 million, which is a reduction from the prior guidance of $568 million to $575 million; and
- Adjusted EBITDA is expected to range from $108 million to $111 million, which is a reduction from the prior guidance of $118 million to $123 million.

Conference Call

The Company will host a teleconference and webcast at 8:30 a.m. (Central Time) on Thursday, November 13 to review the results. To listen to the live call, individuals can access the webcast at the investor relations portion of the Company's website at http://ir.gbcholdings.com, or by dialing 877-280- 4959, passcode # 77669769 approximately 10 minutes before the scheduled start time. For those who cannot listen to the live broadcast, replays will be available shortly after the call on the Global Brass and Copper website.

About Global Brass and Copper

Global Brass and Copper Holdings, Inc., through its wholly-owned principal operating subsidiary, Global Brass and Copper, Inc., is a leading, value-added converter, fabricator, distributor and processor of specialized copper and brass products in North America. We engage in metal melting and casting, rolling, drawing, extruding and stamping to fabricate finished and semi-finished alloy products from processed scrap, copper cathode and other refined metals. Our products include a wide range of sheet, strip, foil, rod, tube and fabricated metal component products that we sell under the Olin Brass, Chase Brass and A.J. Oster brand names. Our products are used in a variety of applications across diversified end markets, including the building and housing, munitions, automotive, transportation, coinage, electronics/electrical components, industrial machinery and equipment and general consumer end markets.

Global Brass and Copper Holdings, Inc.
Consolidated Statements of Operations (Unaudited)

(In millions, except per share data)	Three Months Ended September 30, 2014	Three Months Ended September 30, 2013	Nine Months Ended September 30, 2014	Nine Months Ended September 30, 2013
Net sales	$ 436.8	$ 439.2	$ 1,321.1	$ 1,345.7
Cost of sales	392.2	393.9	1,188.7	1,201.8
Gross profit	44.6	45.3	132.4	143.9
Selling, general and administrative expenses (including non-cash profits interest expense of $0.0, $0.0, $0.0 and $29.3, respectively)	18.8	20.1	57.5	92.6
Operating income	25.8	25.2	74.9	51.3

Interest expense	10.0	10.0	29.7	29.9
Other expense, net	0.1	0.2	0.3	0.4
Income before provision for income taxes and equity income	15.7	15.0	44.9	21.0
Provision for income taxes	5.7	5.3	16.5	17.8
Income before equity income	10.0	9.7	28.4	3.2
Equity income, net of tax	0.3	0.3	0.8	1.2
Net income	10.3	10.0	29.2	4.4
Less: Net income attributable to noncontrolling interest	0.1	0.1	0.3	0.2
Net income attributable to Global Brass and Copper Holdings, Inc.	$ 10.2	$ 9.9	$ 28.9	$ 4.2
Net income attributable to Global Brass and Copper Holdings, Inc. per common share:				
Basic	$ 0.48	$ 0.47	$ 1.36	$ 0.20
Diluted	$ 0.48	$ 0.47	$ 1.36	$ 0.20
Weighted average common shares outstanding:				
Basic	21.2	21.1	21.2	21.1
Diluted	21.3	21.2	21.3	21.1
Supplemental Non-GAAP Information				
Net sales	$ 436.8	$ 439.2	$ 1,321.1	$ 1,345.7
Metal component of net sales	300.1	299.5	905.6	924.1
Adjusted sales	$ 136.7	$ 139.7	$ 415.5	$ 421.6
Diluted net income per common share, as reported	$ 0.48	$ 0.47	$ 1.36	$ 0.20
Non-cash Halkos profits interest compensation expense	-	-	-	1.39
Management fees	-	-	-	0.14
Unrealized (gain) loss on derivative contracts	(0.01)	0.03	0.01	0.03
Non-cash accretion of income of Dowa Joint Venture	-	-	(0.01)	(0.01)
Specified legal/professional expenses	0.04	0.04	0.09	0.08
Lower of cost or market adjustment to inventory	-	-	0.01	0.01
Share-based compensation expense	(0.01)	0.02	0.03	0.03
Restructuring and other business transformation charges	0.01	-	0.01	-
Adjusted diluted earnings per common share (1)	$ 0.51	$ 0.56	$ 1.50	$ 1.87

(1) The non-cash profits interest expense assumed no tax benefits. All remaining adjustments include a tax effect.

Global Brass and Copper Holdings, Inc.
Adjusted EBITDA Reconciliation

	Three Months Ended September 30,	
(in millions)	**2014**	**2013**
Net income attributable to Global Brass and Copper Holdings, Inc.	$ 10.2	$ 9.9
Interest expense	10.0	10.0
Provision for income taxes	5.7	5.3
Depreciation expense	3.5	2.1
Amortization expense	0.1	0.1
Unrealized (gain) loss on derivative contracts (a)	(0.1)	1.0
Non-cash accretion of income of Dowa Joint Venture (b)	(0.1)	(0.1)
Specified legal/professional expenses (c)	1.1	1.4

Share-based compensation expense (d)	(0.3)	0.8
Restructuring and other business transformation charges (e)	0.3	-
Adjusted EBITDA	$ 30.4	$ 30.5

(a) Represents unrealized gains and losses on derivative contracts in support of our balanced book approach and unrealized gains and losses associated with derivative contracts with respect to electricity and natural gas costs.

(b) As a result of the application of purchase accounting in connection with the November 2007 acquisition, no carrying value was initially assigned to our equity investment in our joint venture with Dowa Olin Metal Corporation (the "Dowa Joint Venture"). This adjustment represents the accretion of equity in our Dowa Joint Venture at the date of the acquisition over a 13-year period (which represents the estimated useful life of the technology and patents of the joint venture).

(c) Specified legal/professional expenses for the three months ended September 30, 2014 includes $1.1 million of professional fees for accounting, tax, legal and consulting services related to costs incurred as a publicly traded company.

Specified legal/professional expenses for the three months ended September 30, 2013 includes $1.4 million of professional fees for accounting, tax, legal and consulting services related to costs incurred as a publicly traded company, including follow-on offering costs and costs associated with our registered "A/B exchange offer" with respect to our senior secured notes (the "Exchange Offer").

(d) Represents share-based compensation expense resulting from the grant of non-qualified stock options, restricted stock and performance-based shares to certain employees, members of our management and our Board of Directors.

(e) Restructuring and other business transformation charges for the three months ended September 30, 2014 represent severance charges at Olin Brass.

Global Brass and Copper Holdings, Inc.
Adjusted EBITDA Reconciliation

	Nine Months Ended September 30,	
(in millions)	**2014**	**2013**
Net income attributable to Global Brass and Copper Holdings, Inc.	$ 28.9	$ 4.2
Interest expense	29.7	29.9
Provision for income taxes	16.5	17.8
Depreciation expense	8.8	6.0
Amortization expense	0.1	0.1
Unrealized loss on derivative contracts (a)	0.3	1.1
Non-cash accretion of income of Dowa Joint Venture (b)	(0.5)	(0.5)
Non-cash Halkos profits interest compensation expense (c)	-	29.3
Management fees (d)	-	4.8
Specified legal/professional expenses (e)	3.1	2.9
Lower of cost or market adjustment to inventory (f)	0.2	0.3
Share-based compensation expense (g)	1.3	1.0
Restructuring and other business transformation charges (h)	0.3	-
Adjusted EBITDA	$ 88.7	$ 96.9

(a) Represents unrealized gains and losses on derivative contracts in support of our balanced book approach and unrealized gains and losses associated with derivative contracts with respect to electricity and natural gas costs.

(b) As a result of the application of purchase accounting in connection with the November 2007 acquisition, no carrying value was initially assigned to our equity investment in our Dowa Joint Venture. This adjustment represents the accretion of equity in our Dowa Joint Venture at the date of the acquisition over a 13-year period (which represents the estimated useful life of the technology and patents of the joint venture).

(c) The 2013 amount includes $20.4 million that represents incremental non-cash compensation as a result of the modification made to the Halkos Equity Plan to eliminate Halkos' right to acquire all or a portion of the Class B Shares for less than fair market value upon certain conditions. The 2013 amount also includes $8.9 million that represents dividend payments made by Halkos to members of our management that resulted in a non-cash compensation charge in connection with the IPO that occurred in May 2013.

(d) The 2013 amount represents an early termination fee equal to the value of the advisory fee that would have otherwise been payable to affiliates of KPS through the end of the agreement, as well as a portion of the annual advisory fees paid to affiliates of KPS prior to the termination of the agreement.

(e) Specified legal/professional expenses for the nine months ended September 30, 2014 includes $3.1 million of professional fees for accounting, tax, legal and consulting services related to costs incurred as a publicly traded company, including additional follow-on public offering costs.

Specified legal/professional expenses for the nine months ended September 30, 2013 includes $2.9 million of professional fees for accounting, tax, legal and consulting services related to costs incurred as a publicly traded company, including IPO efforts, follow-on offering costs, costs associated with the Exchange Offer and certain regulatory and compliance matters.

(f) Represents non-cash lower of cost or market charges for the write down of inventory recorded during the nine months ended September 30, 2014 and 2013.

(g) Represents share-based compensation expense resulting from the grant of non-qualified stock options, restricted stock and performance-based shares to certain employees, members of our management and our Board of Directors.

(h) Restructuring and other business transformation charges for the nine months ended September 30, 2014 represent severance charges at Olin Brass.

Segment Results of Operations

(in millions)	Three Months Ended September 30, 2014	Three Months Ended September 30, 2013	Change 2014 vs. 2013 Amount	Change 2014 vs. 2013 Percent
Pounds shipped (a)				
Olin Brass	68.8	70.3	(1.5)	(2.1%)
Chase	55.7	53.5	2.2	4.1%
Oster	18.0	17.0	1.0	5.9%
Corporate and Other (b)	(10.7)	(8.8)	(1.9)	21.6%
Total	131.8	132.0	(0.2)	(0.2%)
Net Sales				
Olin Brass	$ 217.1	$ 222.9	$ (5.8)	(2.6%)
Chase	154.7	149.3	5.4	3.6%
Oster	81.9	79.1	2.8	3.5%
Corporate and Other (b)	(16.9)	(12.1)	(4.8)	39.7%
Total	$ 436.8	$ 439.2	$ (2.4)	(0.5%)
Adjusted EBITDA				
Olin Brass	$ 11.0	$ 13.5	$ (2.5)	(18.5%)
Chase	18.1	16.0	2.1	13.1%

Oster	4.5	4.3	0.2	4.7%
Total for operating segments	$ 33.6	$ 33.8	$ (0.2)	(0.6%)

(a) Amounts exclude quantity of unprocessed metal sold.
(b) Amounts represent intercompany eliminations.

(in millions)	Nine Months Ended September 30, 2014	2013	Change 2014 vs. 2013 Amount	Percent
Pounds shipped (a)				
Olin Brass	208.6	210.5	(1.9)	(0.9%)
Chase	171.5	169.6	1.9	1.1%
Oster	52.0	51.4	0.6	1.2%
Corporate and Other (b)	(31.2)	(29.6)	(1.6)	5.4%
Total	400.9	401.9	(1.0)	(0.2%)
Net Sales				
Olin Brass	$ 657.6	$ 654.5	$ 3.1	0.5%
Chase	470.0	488.5	(18.5)	(3.8%)
Oster	238.3	243.4	(5.1)	(2.1%)
Corporate and Other (b)	(44.8)	(40.7)	(4.1)	10.1%
Total	$ 1,321.1	$ 1,345.7	$ (24.6)	(1.8%)
Adjusted EBITDA				
Olin Brass	$ 31.1	$ 41.2	$ (10.1)	(24.5%)
Chase	54.2	53.8	0.4	0.7%
Oster	12.6	13.2	(0.6)	(4.5%)
Total for operating segments	$ 97.9	$ 108.2	$ (10.3)	(9.5%)

(a) Amounts exclude quantity of unprocessed metal sold.
(b) Amounts represent intercompany eliminations.

Global Brass and Copper Holdings, Inc.
Consolidated Balance Sheets (Unaudited)

(In millions, except share and par value data)	As of September 30, 2014	December 31, 2013	September 30, 2013
Assets			
Current assets:			
Cash	$ 17.4	$ 10.8	$ 18.1
Accounts receivable (net of allowance of $1.0, $1.0 and $1.5, respectively)	194.1	171.8	198.5
Inventories	216.2	190.9	208.8
Prepaid expenses and other current assets	23.6	22.2	26.6
Deferred income taxes	32.0	32.2	32.1
Income tax receivable	4.4	4.3	0.6
Total current assets	487.7	432.2	484.7
Property, plant and equipment, net	100.5	88.0	78.1

Investment in joint venture	2.5	2.2	2.2
Goodwill	4.4	4.4	4.4
Intangible assets, net	0.6	0.7	0.8
Deferred income taxes	1.2	4.6	5.7
Other noncurrent assets	15.6	16.6	16.6
Total assets	$ 612.5	$ 548.7	$ 592.5
Liabilities and equity / (deficit)			
Current liabilities:			
Current maturities of long-term debt	$ 1.0	$ -	$ -
Accounts payable	106.0	85.4	105.3
Accrued liabilities	54.6	56.1	59.6
Accrued interest	12.2	3.3	12.4
Income tax payable	0.2	0.5	0.2
Total current liabilities	174.0	145.3	177.5
Long-term debt	388.5	380.5	397.5
Other noncurrent liabilities	25.6	26.3	26.3
Total liabilities	588.1	552.1	601.3
Commitments and contingencies			
Global Brass and Copper Holdings, Inc. stockholders' equity / (deficit):			
Common stock - $0.01 par value; 80,000,000 shares authorized; 21,369,407, 21,251,486 and 21,251,486 shares issued, respectively	0.2	0.2	0.2
Additional paid-in capital	32.1	30.5	30.3
Accumulated deficit	(12.1)	(38.6)	(44.0)
Treasury stock, at cost - 29,200, 0 and 0 shares, respectively	(0.4)	-	-
Accumulated other comprehensive income	0.3	0.5	0.8
Total Global Brass and Copper Holdings, Inc. stockholders' equity / (deficit)	20.1	(7.4)	(12.7)
Noncontrolling interest	4.3	4.0	3.9
Total equity / (deficit)	24.4	(3.4)	(8.8)
Total liabilities and equity / (deficit)	$ 612.5	$ 548.7	$ 592.5

Global Brass and Copper Holdings, Inc.

Consolidated Statements of Cash Flows (Unaudited)

	Nine Months Ended September 30,	
(In millions)	**2014**	**2013**
Cash flows from operating activities		
Net income	$ 29.2	$ 4.4
Adjustments to reconcile net income to net cash provided by operating activities:		
Profits interest compensation expense	-	29.3
Other adjustments	15.1	10.4
Change in assets and liabilities:		

Accounts receivable	(22.3)	(34.0)
Inventories	(25.8)	(34.6)
Prepaid expenses and other current assets	(1.4)	(15.0)
Accounts payable	20.6	23.9
Accrued liabilities	(1.6)	10.6
Accrued interest	8.9	9.2
Income taxes, net	(0.2)	0.6
Other, net	(1.1)	(0.3)
Net cash provided by operating activities	21.4	4.5
Cash flows from investing activities		
Capital expenditures	(16.2)	(13.2)
Proceeds from sale of property, plant and equipment	0.8	0.2
Net cash used in investing activities	(15.4)	(13.0)
Cash flows from financing activities		
Borrowings on ABL Facility	245.1	337.2
Payments on ABL Facility	(242.1)	(329.2)
Dividends paid	(2.4)	-
Proceeds from exercise of stock options	0.1	-
Excess tax benefit from share-based compensation	0.2	-
Repurchase of shares to satisfy employee minimum tax withholdings	(0.4)	-
Net payment from stockholder	-	4.9
Net cash provided by financing activities	0.5	12.9
Effect of foreign currency exchange rates	0.1	(0.2)
Net increase in cash	6.6	4.2
Cash at beginning of period	10.8	13.9
Cash at end of period	$ 17.4	$ 18.1
Noncash investing and financing activities		
Acquisition of equipment under capital lease obligation	$ 6.0	$ -

Cautionary Statement Concerning Forward-Looking Statements

This press release contains “forward-looking statements” that involve risks and uncertainties. You can identify forward-looking statements because they contain words such as “believes,” “expects,” “projects,” “may,” “would,” “should,” “seeks,” “approximately,” “intends,” “plans,” “estimates,” “anticipates” or similar expressions that relate to our strategy, plans or intentions. All statements the Company makes relating to its estimated and projected earnings, margins, costs, expenditures, cash flows, growth rates and financial results or to its expectations regarding future industry trends are forward-looking statements. In addition, the Company, through its senior management, from time to time makes or may make forward-looking public statements concerning its expected future operations and performance and other developments. These forward-looking statements are subject to known and unknown risks, uncertainties and other factors that may change at any time, and, therefore, the Company’s actual results may differ materially from those that it expected. The Company derives many of its forward-looking statements from its operating budgets and forecasts, which are based upon many detailed assumptions. While the Company believes that its assumptions are reasonable, it is very difficult to predict the impact of known factors, and, of course, it is impossible to anticipate all factors that could affect the Company’s actual results. Actual results may differ materially from these expectations due to various risks and uncertainties, including: the failure to maintain the Company’s balanced book approach which could cause increased volatility in the Company's profitability and operating results and may result in significant losses; the loss in order volumes from any of the Company's largest customers, which may reduce the Company's sales volumes, revenues and cash flows; the disruption to the Company's business if its customers shift their manufacturing offshore; the occurrence of any prolonged disruptions at or failures of the Company's manufacturing facilities and equipment which could have a material adverse effect on its business, financial condition, results of operations and cash flows; disruptions arising from inclement weather; and the failure to implement the Company's business strategy, including its growth initiatives, could adversely affect its business, financial condition, results of operations or cash flows. More detailed information about these and other risks and uncertainties are contained in the Company's filings with the Securities and Exchange Commission, including under "Risk Factors" and elsewhere in our Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 19, 2014 and subsequent Quarterly Reports on Form 10-Q, copies of which may be obtained by visiting the Company's Investor Relations website at http://ir.gbcholdings.com or the SEC's website at www.sec.gov. All forward-looking information in this press release is expressly qualified in its entirety by these cautionary statements. All forward-looking statements contained in this press release are based upon information available to the Company on the date of this press release.

In addition, the matters referred to in the forward-looking statements contained in this press release may not in fact occur. Accordingly, investors should not place undue reliance on those statements. The Company undertakes no obligation to publicly update or revise any forward-looking statement as a result of new information, future events or otherwise, except as otherwise required by law.

Non-GAAP Measures

In addition to the results reported in accordance with U.S. GAAP, we have provided "Adjusted EBITDA", "Adjusted Diluted Earnings per Common Share" and "Adjusted Sales", which are non-GAAP financial measures and are defined below.

Adjusted EBITDA

Adjusted EBITDA is earnings before interest, taxes, depreciation and amortization ("EBITDA") adjusted to exclude unrealized gains and losses on derivative contracts in support of our balanced book approach, unrealized gains and losses associated with derivative contracts related to electricity and natural gas costs, non-cash losses due to lower of cost or market adjustments to inventory, LIFO-based gains and losses due to the depletion of a LIFO layer of metal inventory, non-cash profits interest compensation expense related to payments made to certain members of our management by Halkos, share-based compensation expense, loss on extinguishment of debt, non-cash income accretion related to the Dowa Joint Venture, management fees paid to affiliates of KPS Capital Partners, L.P. ("KPS"), restructuring and other business transformation charges, specified legal and professional expenses and certain other items.

We present the above-described Adjusted EBITDA because we consider it an important supplemental measure and believe it is frequently used by securities analysts, investors and other interested parties in the evaluation of companies in our industry. Nevertheless, our Adjusted EBITDA may not be comparable to similarly titled measures presented by other companies.

We present Adjusted EBITDA as a supplemental measure of our performance because we believe it represents a meaningful presentation of the financial performance of our core operations, without the impact of the various items excluded, in order to provide period-to-period comparisons that are more consistent and more easily understood. In addition, Adjusted EBITDA is the key metric used by our chief operating decision-maker to evaluate the business performance of our segments in comparison to budgets, forecasts and prior-year financial results, providing a measure that management believes reflects our core operating performance.

Adjusted EBITDA is not intended as an alternative to net income (loss), as an indicator of our operating performance, as alternatives to any other measure of performance in conformity with U.S. GAAP or as an alternative to cash flow provided by (used in) operating activities as measures of liquidity. You should therefore not place undue reliance on Adjusted EBITDA or ratios calculated using Adjusted EBITDA. Our U.S. GAAP-based measures can be found in our consolidated financial statements included elsewhere in this press release.

Adjusted Diluted Earnings per Common Share

Adjusted Diluted Earnings per Common Share is defined as Diluted Income (Loss) per Common Share adjusted to remove the after-tax impact of the add backs to EBITDA in calculating Adjusted EBITDA. We believe that Adjusted Diluted Earnings per Common Share supplements our U.S. GAAP results to provide a more complete understanding of the results of our business, and we believe it is useful to our investors and other parties for these same reasons. Adjusted Diluted Earnings per Common Share may not be comparable to similarly titled measures presented by other companies and is not a measure of operating performance or liquidity defined by U.S. GAAP.

Adjusted Sales

Adjusted sales is defined as net sales less the metal component of net sales. Net sales is the most directly comparable U.S. GAAP measure to adjusted sales. Adjusted sales represents the value-added premium we earn over our conversion and fabrication costs. Management uses adjusted sales on a consolidated basis to monitor the revenues that are generated from our value-added conversion and fabrication processes excluding the effects of fluctuations in metal costs. We believe that adjusted sales supplements our U.S. GAAP results to provide a more complete understanding of the results of our business, and we believe it is useful to our investors and other parties for these same reasons. Adjusted sales may not be comparable to similarly titled measures presented by other companies and is not a measure of operating performance or liquidity defined by U.S. GAAP.

Global Brass and Copper Holdings, Inc.
Robert Micchelli, (847) 240-4700
Chief Financial Officer
or
FTI Consulting
David Beré, (312) 252-4035

Source: Global Brass and Copper Holdings, Inc.