

May 12, 2026



# Janus International Group Reports First Quarter 2026 Financial Results

TEMPLE, Ga.--(BUSINESS WIRE)-- Janus International Group, Inc. (NYSE: JBI) (“Janus” or the “Company”), a leading global manufacturer and provider of turnkey self-storage, commercial, and industrial building solutions, today announced financial results for its fiscal first quarter ended April 4, 2026.

## First Quarter 2026 Highlights

- Revenues of \$222.7 million, up 5.8% year-over-year.
- Net income of \$0.2 million, or \$0.00 per diluted share.
- Adjusted Net Income\* (defined as net income plus the corresponding tax-adjusted add-backs shown in the Reconciliation of Net Income to Adjusted Net Income tables below) of \$1.7 million; Adjusted Diluted EPS\* of \$0.01.
- Adjusted EBITDA\* of \$33.0 million, down 14.1% year-over-year. Adjusted EBITDA Margin\* (defined as Adjusted EBITDA divided by Total Revenues) was 14.8%, down approximately 340 basis points year-over-year.

## First Quarter 2026 Results

First quarter revenue increased 5.8% year-over-year. Total Self-Storage revenues increased 8.7%, as New Construction revenues increased 10.9%, and R3 revenues increased 5.3%. Commercial and Other revenues decreased 0.5%. The acquisition of Kiwi II Construction contributed \$18.1 million to the New Construction sales channel.

Operating cash flow was \$36.2 million, and free cash flow\* was \$33.4 million. For the trailing twelve-month period ended April 4, 2026, free cash flow conversion of adjusted net income\* was 155%.

During the quarter, the Company repurchased approximately 2.9 million shares of common stock for a total of \$15.7 million (including commissions and excise taxes).

\*Non-GAAP measure. See the sections titled “Non-GAAP Financial Measures” and “Reconciliation of GAAP to Non-GAAP Financial Measures” for more information about such Non-GAAP financial measure and a reconciliation to the most directly related GAAP financial measure.

## Management Commentary

Ramey Jackson, Chief Executive Officer, stated, “Janus delivered results for the first quarter ahead of our expectations despite a challenging economic environment. Against a dynamic backdrop, our team focused on disciplined execution, supporting our customers, and

advancing our strategic priorities. Though self-storage development, particularly in North America, is likely to remain constrained until financing conditions ease, industry fundamentals continue to be supported by high occupancy rates and rising household utilization trends, and ongoing industry consolidation presents a meaningful opportunity for our business. Supported by our strong balance sheet, consistent cash generation and industry leadership position, we remain confident in our ability to deliver long-term value for our shareholders.”

## 2026 Financial Outlook

Based on the Company’s current business outlook, Janus is reaffirming its full year 2026 guidance as follows:

	Range		Year-Over-Year Growth (at the midpoint)
Total Revenue	\$940 million	\$980 million	8.6%
Inorganic Revenue (included above)	\$90 million	\$100 million	NA
Adjusted EBITDA (non-GAAP)	\$165 million	\$185 million	4.0%

The estimates set forth above were prepared by the Company’s management and are based upon a number of assumptions. See “Forward-Looking Statements.” Please note that the Company has not provided the most directly comparable GAAP financial measure, or a quantitative reconciliation thereto, for the Adjusted EBITDA and Inorganic Revenue forward-looking guidance for 2026 under the “unreasonable efforts” exception in Item 10(e)(1)(i)(B) of Regulation S-K. See “Non-GAAP Financial Measures” below for additional information.

## About Janus International Group

Janus International Group, Inc. ([www.JanusIntl.com](http://www.JanusIntl.com)) is a leading global manufacturer and provider of turnkey self-storage, commercial and industrial building solutions, including: roll-up and swing doors, hallway systems, single- and multi-story steel buildings, building components, relocatable storage units, and smart security and locking technologies. The Janus team operates out of several U.S. and international locations.

## Conference Call and Webcast

The Company will host a conference call and webcast to review results and conduct a question-and-answer session on Tuesday, May 12, 2026, at 10:00 a.m. Eastern time. The live webcast and archived replay of the conference call can be accessed on the Investors section of the Company’s website at [www.janusintl.com](http://www.janusintl.com). For those unable to access the webcast, the conference call will be accessible domestically or internationally, by dialing 1-800-267-6316 or 1-203-518-9783, respectively. Upon dialing in, please request to join the Janus International Group First Quarter 2026 Earnings Conference Call. To access the replay of the call, dial 1-844-512-2921 (Domestic) and 1-412-317-6671 (International) with pass code 11161304.

## Forward Looking Statements

Certain statements in this communication, including the estimated guidance provided under “2026 Financial Outlook” herein, may be considered “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements other than statements of

historical fact included in this communication are forward-looking statements, including, but not limited to statements regarding Janus's belief regarding the demand outlook for Janus's products and the strength of the industrials markets. When used in this communication, words such as "plan," "believe," "expect," "anticipate," "intend," "outlook," "estimate," "forecast," "project," "target," "continue," "could," "may," "might," "possible," "potential," "predict," "should," "would," "will," and other similar words and expressions or the negative of such terms or other similar expressions identify forward-looking statements. The forward-looking statements contained in this communication are based on our current expectations and beliefs concerning future developments and their potential effects on us. We cannot assure you that future developments affecting us will be those that we have anticipated. These forward-looking statements involve a number of risks, uncertainties (some of which are beyond our control) or other assumptions that may cause actual results or performance to be materially different from those expressed or implied by these forward-looking statements. Should one or more of these risks or uncertainties materialize, or should any of our assumptions prove incorrect, actual results may vary in material respects from those projected in these forward-looking statements. Some factors that could cause actual results to differ materially from forward-looking statements or historical performance: (i) risks of the self-storage industry; (ii) the highly competitive nature of the self-storage industry and Janus's ability to compete therein; (iii) litigation, complaints, and/or adverse publicity; (iv) general economic conditions, including the capital and credit markets, and adverse macroeconomic conditions, including unemployment, inflation, supply chain constraints, tariffs and trade restrictions, geopolitical conflicts, fluctuating interest rates, changes in consumer practices due to slower economic growth, and regional or global liquidity constraints; (v) cyber incidents or directed attacks that could result in information theft, data corruption, operational disruption, and/or financial loss; (vi) risks relating to our share repurchase program; (vii) the risk that we will not be able to successfully integrate and develop Kiwi II Construction into our operations; (viii) inability to realize expected benefits from our cost-savings initiatives; and (ix) the risk that the demand outlook for Janus's products may not be as strong as anticipated. There can be no assurance that the events, results, trends or guidance regarding financial outlook identified in these forward-looking statements will occur or be achieved. Forward-looking statements speak only as of the date they are made, and Janus is not under any obligation and expressly disclaims any obligation, to update, alter, or otherwise revise any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by law. This communication is not intended to be all-inclusive or to contain all the information that a person may desire in considering an investment in Janus and is not intended to form the basis of an investment decision in Janus. All subsequent written and oral forward-looking statements concerning Janus or other matters and attributable to Janus or any person acting on its behalf are expressly qualified in their entirety by the cautionary statements above and under the heading "Risk Factors" in Janus's most recently filed Annual Report on Form 10-K and Quarterly Report on Form 10-Q, as updated from time to time in amendments and its subsequent filings with the SEC.

### **Non-GAAP Financial Measures**

Janus uses measures of performance that are not required by or presented in accordance with GAAP in the United States. Non-GAAP financial performance measures are used to supplement the financial information presented on a GAAP basis. These non-GAAP financial measures should not be considered in isolation or as a substitute for the relevant GAAP

measures and should be read in conjunction with information presented on a GAAP basis.

Adjusted EBITDA, Adjusted EBITDA Margin, Adjusted Net Income, Adjusted Diluted EPS, Free Cash Flow, Free Cash Flow Conversion of Adjusted Net Income, and Net Leverage Ratio are non-GAAP financial measures used by Janus to evaluate its operating performance, generate future operating plans, and make strategic decisions, including those relating to operating expenses and the allocation of internal resources. Accordingly, Janus believes these non-GAAP financial measures provide useful information to investors and others in understanding and evaluating Janus's operating results in the same manner as its management and board of directors and in comparison with Janus's peer group companies. In addition, these non-GAAP financial measures provide useful measures for period-to-period comparisons of Janus's business, as they remove the effect of certain non-recurring events and other non-recurring charges, such as acquisitions, and certain variable or non-recurring charges. Adjusted EBITDA is defined as net income excluding interest expense, income taxes, depreciation expense, amortization, and other non-operational, non-recurring items. Adjusted EBITDA Margin is defined as Adjusted EBITDA divided by total revenue. Adjusted Net Income is defined as net income as adjusted for the corresponding tax-adjusted add-backs shown in the Adjusted EBITDA reconciliation. Adjusted Diluted EPS is defined as Adjusted Net Income divided by the diluted weighted average number of shares outstanding. Free Cash Flow is calculated by subtracting capital expenditures from cash provided by operating activities. Free Cash Flow Conversion of Adjusted Net Income is calculated as free cash flow divided by Adjusted Net Income. Net Leverage Ratio is defined as the ratio of our consolidated senior secured indebtedness reduced by cash to our trailing four-quarter consolidated Adjusted EBITDA.

Please note that the Company has not provided the most directly comparable GAAP financial measure, or a quantitative reconciliation thereto, for the Adjusted EBITDA and Inorganic Revenue forward-looking guidance for 2026 included in this communication in reliance on the "unreasonable efforts" exception provided under Item 10(e)(1)(i)(B) of Regulation S-K. Providing the most directly comparable GAAP financial measure, or a quantitative reconciliation thereto, cannot be done without unreasonable effort due to the inherent uncertainty and difficulty in predicting certain non-cash, material and/or non-recurring expenses or benefits, legal settlements or other matters, and certain tax positions. Because these adjustments are inherently variable and uncertain and depend on various factors that are beyond the Company's control, the Company is also unable to predict their probable significance. The variability of these items could have an unpredictable, and potentially significant, impact on our future GAAP financial results, and amounts excluded from these non-GAAP measures in future periods could be significant.

Adjusted EBITDA, Adjusted EBITDA Margin, Adjusted Net Income, Adjusted Diluted EPS, Free Cash Flow, Free Cash Flow Conversion of Adjusted Net Income, and Net Leverage Ratio should not be considered in isolation of, or as an alternative to, measures prepared in accordance with GAAP. There are a number of limitations related to the use of these non-GAAP measures rather than the nearest GAAP equivalent of Adjusted EBITDA and Adjusted Net Income. These limitations include that the non-GAAP financial measures: exclude depreciation and amortization, and although these are non-cash expenses, the assets being depreciated may be replaced in the future; do not reflect interest expense, or the cash requirements necessary to service interest on debt, which reduces cash available; do not reflect the provision for or benefit from income tax that may result in payments that

reduce cash available; exclude non-recurring items (i.e., the extinguishment of debt); and may not be comparable to similar non-GAAP financial measures used by other companies, because the expenses and other items that Janus excludes in the calculation of these non-GAAP financial measures may differ from the expenses and other items, if any, that other companies may exclude from these non-GAAP financial measures when they report their operating results. Because of these limitations, these non-GAAP financial measures should be considered along with other operating and financial performance measures presented in accordance with GAAP.

**Janus International Group, Inc.**  
**Condensed Consolidated Statements of Operations and Comprehensive Income**  
(In millions, except share and per share data - Unaudited)

	Three Months Ended	
	April 4, 2026	March 29, 2025
<b>REVENUES</b>		
Product revenues	\$ 188.8	\$ 175.7
Service revenues	33.9	34.8
<b>Total revenues</b>	<b>\$ 222.7</b>	<b>\$ 210.5</b>
Product cost of revenues	125.2	104.7
Service cost of revenues	22.3	23.9
<b>Cost of revenues</b>	<b>\$ 147.5</b>	<b>\$ 128.6</b>
<b>GROSS PROFIT</b>	<b>\$ 75.2</b>	<b>\$ 81.9</b>
<b>OPERATING EXPENSES</b>		
Selling and marketing	17.9	16.9
General and administrative	44.2	39.7
<b>Operating expenses</b>	<b>\$ 62.1</b>	<b>\$ 56.6</b>
<b>INCOME FROM OPERATIONS</b>	<b>\$ 13.1</b>	<b>\$ 25.3</b>
Interest expense, net	(8.1)	(10.2)
Loss on extinguishment and modification of debt	(2.1)	—
Other (expense) income	(0.4)	0.3
<b>Other Expense, Net</b>	<b>\$ (10.6)</b>	<b>\$ (9.9)</b>
<b>INCOME BEFORE TAXES</b>	<b>\$ 2.5</b>	<b>\$ 15.4</b>
Provision for income taxes	2.3	4.6
<b>NET INCOME</b>	<b>\$ 0.2</b>	<b>\$ 10.8</b>
Other comprehensive (loss) income	(0.5)	0.9
<b>COMPREHENSIVE (LOSS) INCOME</b>	<b>\$ (0.3)</b>	<b>\$ 11.7</b>
<b>Weighted-average shares outstanding, basic and diluted</b>		
Basic	138,364,384	140,050,632
Diluted	138,774,254	140,270,494
<b>Net income per share, basic and diluted</b>		
Basic	\$ —	\$ 0.08
Diluted	\$ —	\$ 0.08

**Janus International Group, Inc.**  
**Condensed Consolidated Balance Sheets**  
(In millions, except share and per share data - Unaudited)

	April 4, 2026	January 3, 2026
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents	\$ 112.0	\$ 194.4
Accounts receivable, less allowance for credit losses of \$12.2 and \$12.1 as of April 4, 2026 and January 3, 2026, respectively	111.4	107.9
Contract assets	34.2	27.6
Inventories	61.1	58.6
Prepaid expenses	11.5	9.5
Other current assets	24.8	23.8
<b>Total current assets</b>	<b>\$ 355.0</b>	<b>\$ 421.8</b>
Property, plant, and equipment, net	67.2	66.2
Right-of-use assets, net	73.4	73.4
Intangible assets, net	368.9	341.1
Goodwill	428.0	383.9
Deferred tax assets, net	11.5	13.3
Other assets	5.1	5.3
<b>Total assets</b>	<b>\$ 1,309.1</b>	<b>\$ 1,305.0</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>Current Liabilities</b>		
Accounts payable	\$ 55.5	\$ 40.7
Contract liabilities	16.2	16.7
Current maturities of long-term debt	6.3	6.9
Accrued expenses and other current liabilities	56.1	55.0
<b>Total current liabilities</b>	<b>\$ 134.1</b>	<b>\$ 119.3</b>
Long-term debt, net	540.4	538.8
Deferred tax liabilities, net	3.1	3.1
Other long-term liabilities	71.4	71.3
<b>Total liabilities</b>	<b>\$ 749.0</b>	<b>\$ 732.5</b>
<b>STOCKHOLDERS' EQUITY</b>		
Common Stock, 825,000,000 shares authorized, \$0.0001 par value, 149,089,626 and 148,439,716 shares issued as of April 4, 2026 and January 3, 2026, respectively	\$ —	\$ —
Treasury stock, at cost, 12,697,167 and 9,583,103 shares as of April 4, 2026 and January 3, 2026, respectively	(117.4)	(100.4)
Additional paid in capital	320.8	315.9
Accumulated other comprehensive loss	(1.6)	(1.1)
Retained earnings	358.3	358.1
<b>Total stockholders' equity</b>	<b>\$ 560.1</b>	<b>\$ 572.5</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 1,309.1</b>	<b>\$ 1,305.0</b>

**Janus International Group, Inc.**  
**Condensed Consolidated Statements of Cash Flows**  
(In millions - Unaudited)

	<b>Three Months Ended</b>	
	<b>April 4, 2026</b>	<b>March 29, 2025</b>
<b>Cash flows provided by operating activities</b>		
<b>Net income</b>	\$ 0.2	\$ 10.8
<b>Adjustments to reconcile net income to net cash provided by operating activities</b>		
Depreciation of property, plant, and equipment	3.6	2.9
Noncash lease expense	2.1	1.9
Amortization of intangibles	12.0	8.3
Deferred financing fee amortization	0.4	1.2
Provision for expected losses on accounts receivable	0.3	0.2
Share-based compensation	4.9	4.0
Loss on extinguishment of debt repricing	1.0	—
Deferred income taxes, net	1.8	0.9
Other, net	0.7	0.7
<b>Changes in operating assets and liabilities, excluding effects of acquisition</b>		
<i>Accounts receivable</i>	10.6	15.8
<i>Contract assets</i>	(2.9)	(4.9)
<i>Inventories</i>	(1.7)	(0.4)
<i>Prepaid expenses and other current assets</i>	(2.8)	4.7
<i>Other assets</i>	—	0.3
<i>Accounts payable</i>	10.3	3.2
<i>Contract liabilities</i>	(0.3)	(0.2)
<i>Accrued expenses and other current liabilities</i>	(2.2)	0.4
<i>Other long-term liabilities</i>	(1.8)	(1.5)
<b>Net cash provided by operating activities</b>	<b>\$ 36.2</b>	<b>\$ 48.3</b>
<b>Cash flows used in investing activities</b>		
Purchases of property, plant, and equipment	\$ (2.8)	\$ (6.4)
Cash paid for acquisition, net of cash acquired	(97.2)	—
<b>Net cash used in investing activities</b>	<b>\$ (100.0)</b>	<b>\$ (6.4)</b>
<b>Cash flows used in financing activities</b>		
Principal payments on long-term debt	\$ —	\$ (41.5)
Repurchase of common stock	(15.5)	(5.0)
Cash paid for common stock withheld for taxes	(1.3)	(2.6)
Principal payments on finance lease obligations	(0.4)	(0.7)
Excise taxes paid for repurchase of common stock	(0.2)	(0.8)
Payments for debt repricing fees	(1.1)	—
<b>Net cash used in financing activities</b>	<b>\$ (18.5)</b>	<b>\$ (50.6)</b>
Effect of exchange rate changes on cash and cash equivalents	\$ (0.1)	\$ 0.2
<b>Net decrease in cash</b>	<b>\$ (82.4)</b>	<b>\$ (8.5)</b>
<b>Cash, beginning of period</b>	<b>\$ 194.4</b>	<b>\$ 149.3</b>
<b>Cash, end of period</b>	<b>\$ 112.0</b>	<b>\$ 140.8</b>

**Janus International Group, Inc.**  
**Revenue by Sales Channel**  
(In millions, except percentages)

	Three Months Ended				Variance	
	April 4, 2026	% of Total Sales	March 29, 2025	% of Total Sales	\$	%
	Self-storage - new construction	\$ 96.4	43.3%	\$ 86.9	41.3%	\$ 9.5
Self-storage - R3	60.0	26.9%	57.0	27.1%	3.0	5.3%
<b>Total self-storage</b>	<b>\$ 156.4</b>	<b>70.2%</b>	<b>\$ 143.9</b>	<b>68.4%</b>	<b>\$ 12.5</b>	<b>8.7%</b>
Commercial and other	66.3	29.8%	66.6	31.6%	(0.3)	(0.5)%
<b>Total revenues</b>	<b>\$ 222.7</b>	<b>100.0%</b>	<b>\$ 210.5</b>	<b>100.0%</b>	<b>\$ 12.2</b>	<b>5.8%</b>

**Reconciliation of GAAP to Non-GAAP Financial Measures**

**Janus International Group, Inc.**  
**Reconciliation of Net Income to EBITDA\* and Adjusted EBITDA\***  
(In millions, except percentages)

	Three Months Ended				Variance	
	April 4, 2026	Margin <sup>(1)</sup>	March 29, 2025	Margin <sup>(1)</sup>	\$	%
<b>Net Income</b>	\$ 0.2	0.1%	\$ 10.8	5.1%	\$ (10.6)	(98.1)%
Interest, net	8.1		10.2		(2.1)	(20.6)%
Income taxes	2.3		4.6		(2.3)	(50.0)%
Depreciation	3.6		2.9		0.7	24.1%
Amortization	12.0		8.3		3.7	44.6%
<b>EBITDA*</b>	<b>\$ 26.2</b>	<b>11.8%</b>	<b>\$ 36.8</b>	<b>17.5%</b>	<b>\$ (10.6)</b>	<b>(28.8)%</b>
Restructuring charges <sup>(2)</sup>	2.6		0.4		2.2	550.0%
Acquisition expense <sup>(3)</sup>	2.1		0.9		1.2	133.3%
Loss on extinguishment and modification of debt <sup>(4)</sup>	2.1		—		2.1	—%
Other	—		0.3		(0.3)	(100.0)%
<b>Adjusted EBITDA*</b>	<b>\$ 33.0</b>	<b>14.8%</b>	<b>\$ 38.4</b>	<b>18.2%</b>	<b>\$ (5.4)</b>	<b>(14.1)%</b>

- (1) Net Income Margin, EBITDA Margin, and Adjusted EBITDA Margin are defined as Net Income divided by revenue, EBITDA divided by total revenue, and Adjusted EBITDA divided by total revenue, respectively.
- (2) Restructuring charges consist of the following: 1) facility relocations, 2) severance and hiring costs associated with our strategic transformation, including leadership team changes, and 3) strategic business assessment and transformation projects.
- (3) Expenses related to various professional fees, acquisition related compensation, and various acquisition related activities.
- (4) Adjustment for loss on extinguishment and modification of debt regarding the write off of unamortized fees and third-party fees as a result of the debt modification completed in February 2026.

\*We use measures of performance that are not required by or presented in accordance with GAAP in the United States. Non-GAAP financial performance measures are used to supplement the financial information presented on a GAAP basis. These non-GAAP financial measures should not be considered in isolation or as a substitute for the relevant GAAP measures and should be read in conjunction with information presented on a GAAP basis.

The Company has excluded a quantitative reconciliation of Adjusted EBITDA and Inorganic Revenue with respect to the Company's 2026 guidance in the "2026 Financial Outlook" section under the "unreasonable efforts" exception in Item 10(e)(1)(i)(B) of Regulation S-K. Providing the most directly comparable GAAP financial measure, or a quantitative reconciliation thereto, cannot be done without unreasonable effort due to the inherent uncertainty and difficulty in predicting certain non-cash, material and/or non-recurring expenses or benefits, legal settlements or other matters, and certain tax positions. Because these adjustments are inherently variable and uncertain and depend on various factors that are beyond the Company's control, the Company is also unable to predict their probable significance. The variability of these items could have an unpredictable, and potentially significant, impact on our future GAAP financial results.

**Janus International Group, Inc.**  
**Reconciliation of Net Income to Adjusted Net Income\***  
(In millions)

	Three Months Ended	
	April 4, 2026	March 29, 2025
<b>Net Income</b>	\$ 0.2	\$ 10.8
Net Income Adjustments <sup>(1)</sup>	6.8	1.6
Amortization	12.0	8.3
Tax Effect on Net Income Adjustments <sup>(2)</sup>	(17.3)	(3.0)
<b>Non-GAAP Adjusted Net Income*</b>	<b>\$ 1.7</b>	<b>\$ 17.7</b>

(1) Net Income Adjustments for the three month period ended April 4, 2026 include \$2.6 of restructuring charges, \$2.1 of acquisition expenses and \$2.1 of loss on extinguishment of debt. Net Income Adjustments for the three month period ended March 29, 2025 include \$0.9 of acquisition expenses, \$0.4 of restructuring charges and \$0.3 of other. Refer to the Adjusted EBITDA table above for further details.

(2) The effective tax rates of 92.0% and 29.9% were used for the periods ended April 4, 2026 and March 29, 2025, respectively.

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**Janus International Group, Inc.**  
**Adjusted EPS\***  
(In millions, except share and per share data)

	Three Months Ended	
	April 4, 2026	March 29, 2025
<b>Numerator:</b>		
GAAP Net Income	\$ 0.2	\$ 10.8
Non-GAAP Adjusted Net Income*	\$ 1.7	\$ 17.7
<b>Denominator:</b>		
Weighted average number of shares:		
Basic	138,364,384	140,050,632
Adjustment for Dilutive Securities	409,870	219,862
Diluted	138,774,254	140,270,494
<b>GAAP Basic EPS</b>	<b>\$ —</b>	<b>\$ 0.08</b>
<b>GAAP Diluted EPS</b>	<b>\$ —</b>	<b>\$ 0.08</b>
<b>Non-GAAP Adjusted Basic EPS*</b>	<b>\$ 0.01</b>	<b>\$ 0.13</b>
<b>Non-GAAP Adjusted Diluted EPS*</b>	<b>\$ 0.01</b>	<b>\$ 0.13</b>

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**Janus International Group, Inc.**  
**Free Cash Flow Conversion\***  
(In millions, except percentages)

	<b>Three Months Ended</b>	
	<b>April 4, 2026</b>	<b>March 29, 2025</b>
<b>Cash flow from Operating Activities</b>	\$ 36.2	\$ 48.3
Less: Purchases of property, plant and equipment	(2.8)	(6.4)
<b>Free Cash Flow*</b>	\$ 33.4	\$ 41.9
<b>Non-GAAP Adjusted Net Income*</b>	\$ 1.7	\$ 17.7
<b>Free Cash Flow Conversion of Non-GAAP Adjusted Net Income*</b>	NM	237%

	<b>Trailing Twelve-Months Ended</b>	
	<b>April 4, 2026</b>	<b>March 29, 2025</b>
<b>Cash flow provided by Operating Activities</b>	\$ 127.4	\$ 173.7
Less: Purchases of property, plant and equipment	(21.9)	(21.9)
<b>Free Cash Flow*</b>	\$ 105.5	\$ 151.8
<b>Non-GAAP Adjusted Net Income*(1)</b>	\$ 68.1	\$ 89.1
<b>Free Cash Flow Conversion of Non-GAAP Adjusted Net Income*</b>	155%	170%

\*Janus uses measures of performance that are not required by or presented in accordance with GAAP in the United States. Non-GAAP financial performance measures are used to supplement the financial information presented on a GAAP basis. These non-GAAP financial measures should not be considered in isolation or as a substitute for the relevant GAAP measures and should be read in conjunction with information presented on a GAAP basis.

- (1) Trailing Twelve-month Adjusted Net Income for the period ended April 4, 2026 consists of the sum of Adjusted Net Income, of \$28.2, \$22.6, \$15.6 and \$1.7 for the periods ended June 28, 2025, September 27, 2025, January 3, 2026 and April 4, 2026, respectively. Trailing Twelve-month Adjusted Net Income for the period ended March 29, 2025 consists of the sum of Adjusted Net Income of \$36.1, \$21.8, \$13.5 and \$17.7 for the periods ended June 29, 2024, September 28, 2024, December 28, 2024 and March 29, 2025, respectively.

**Janus International Group, Inc.**  
**Non-GAAP Net Leverage Ratio\***  
(In millions, except ratios)

	<b>April 4, 2026</b>	<b>January 3, 2026</b>
Note payable - First Lien	\$ 551.0	\$ 551.0
Less: Cash	112.0	194.4
<b>Net Debt*</b>	\$ 439.0	\$ 356.6
<b>Net Income*(1)</b>	\$ 43.2	\$ 53.8
<b>Adjusted EBITDA*(2)</b>	\$ 162.8	\$ 168.2
<b>Long-Term Debt to Net Income</b>	12.8	10.2
<b>Non-GAAP Net Leverage Ratio*</b>	2.7	2.1

\*Janus uses measures of performance that are not required by or presented in accordance with GAAP in the United States. Non-GAAP financial performance measures are used to supplement the financial information presented on a GAAP basis. These non-GAAP financial measures should not be considered in isolation or as a substitute for the relevant GAAP measures and should be read in conjunction with information presented on a GAAP basis.

- (1) Trailing Twelve-months Net Income for the period ended April 4, 2026 consists of the sum of Net Income as reported in the Company's Quarterly and Annual Reports, as applicable of \$20.7, \$15.2, \$7.1 and \$0.2 for the periods ended June 28, 2025, September 27, 2025, January 3, 2026 and April 4, 2026, respectively. Trailing Twelve-months Net Income for the period ended January 3, 2026 is Net Income as reported in the Company's Annual Report on Form 10-K for the year ended January 3, 2026.
- (2) Trailing Twelve-months Adjusted EBITDA for the period ended April 4, 2026 consists of the sum of Adjusted EBITDA as reported in the Company's Quarterly or Annual Reports, as applicable of \$49.0, \$43.6, \$37.2 and \$33.0 for the three month periods ended June 28, 2025, September 27, 2025, January 3, 2026 and April 4, 2026, respectively. Trailing Twelve-month Adjusted EBITDA for the period ended January 3, 2026 is Adjusted EBITDA as reported in the Company's Annual Report on Form 10-K for the year ended January 3, 2026.

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