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Raymond James Bank Selects Signature from Fiserv to Provide Integrated, Enterprise-wide Technology Solution

- \$11.3 billion bank selects Fiserv for account processing and an integrated suite of banking solutions
- Bank cites cross-channel integration and ability to handle complex reporting as determining factors in the selection of Fiserv
- Selection highlights acceleration in win rate for Fiserv in delivering account processing solutions to the mid-tier bank market

BROOKFIELD, Wis.--(BUSINESS WIRE)-- [Fiserv](#), Inc. (NASDAQ: FISV), a leading global provider of financial services technology solutions, today announced that Raymond James Bank N.A., headquartered in St. Petersburg, Fla. with \$11.3 billion in assets, has chosen Fiserv for an enterprise-wide banking solution. Centered on the Signature[®] bank platform, the total Fiserv solution set for Raymond James Bank includes Aperio[™] for business process management, Nautilus[®] for enterprise content management, Prologue[™] for financial management, Corillian[®] Online for online banking, CheckFree[®] RXP[®] for bill payment, and solutions for debit, ATM and item processing.

"When choosing a technology provider, we sought a partner who had the expertise and proven capabilities to support integration across our businesses and geographies – a robust system geared toward a commercially focused institution," said Darlene McConnell, executive vice president/operations, Raymond James Bank. "The flexibility and cross-channel integration provided by Fiserv will allow us to simplify our reporting across the enterprise."

Operating with eight entities split between the US and Canada, Raymond James Bank will utilize the multi-currency, reporting and general ledger capabilities from Fiserv to help automate manual processes, driving efficiency and cost savings. Raymond James Bank offers innovative and diversified banking products and services and provides commercial loans through partner financial institutions. By doing so, Raymond James Bank enables its affiliates to go beyond traditional brokerage services by offering clients not only investment products, but also a comprehensive array of personal and commercial banking services.

"Fiserv has a strong history of success partnering with innovative financial institutions like Raymond James Bank. We look forward to their continued success and helping to accelerate their growth, expand customer relationships and deliver superior financial services," said Teri Carstensen, division president, Bank Solutions, Fiserv. "Our solutions are designed to meet the needs of large, complex organizations through an integrated

infrastructure that enables flexibility, efficiency and ease of use. Fiserv is seeing acceleration in our win rate for account processing solutions in the mid-tier bank market; the majority of these decisions over the last 18 months have been awarded to Fiserv.”

Signature is a complete, real-time, SOA-based solution that delivers customization, system integration and business process improvement to traditional and nontraditional financial institutions around the world. Highly scalable in mid-to-large size institutions in 45 countries and 21 languages, Signature provides a flexible, cost-effective solution for account processing. Fiserv is the U.S. market leader in account processing services with more than one-third of U.S. financial institutions relying on Fiserv for account processing solutions and expertise.

About Raymond James Bank

A subsidiary of Raymond James Financial, Raymond James Bank provides FDIC-insured deposit accounts*, certificates of deposit, and flexible residential, securities and corporate lending products to clients of Raymond James’ broker/dealer subsidiaries, as well as to the general public. Access to Raymond James Bank products is available nationwide through the offices of its affiliate investment firms, as well as through convenient Internet, telephone and electronic banking services, including ATM, point-of-sale and Visa® Check Card access, TeleDirect® 24-hour automated telephone banking, check writing, direct deposit, Internet banking and bill payment, and Automated Clearing House (ACH) payments. RJ Bank received its national bank charter on February 1, 2012 and currently offers innovative banking services, both lending and deposit, in all 50 states. Total assets as of December 31, 2013 were \$11.3 billion.

* Deposits are insured up to \$250,000 per depositor by the Federal Deposit Insurance Corporation (FDIC).

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About Fiserv

This year, Fiserv, Inc. (NASDAQ: FISV) celebrates 30 years of leadership in financial services technology. As one of FORTUNE® magazine's World's Most Admired Companies, Fiserv is helping clients worldwide achieve best-in-class results by driving innovation in payments, processing services, risk and compliance, customer and channel management, and business insights and optimization. For more information, visit www.fiserv.com.

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