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Westell SHADE(TM) Environmental Enclosures Debut for Weather-Sensitive Telecom Equipment

Active cooling and air-tight protection offer first cost effective solution for outdoor deployments; puts fiber and Ethernet deeper into networks

AURORA, Ill.--(BUSINESS WIRE)--

Westell Technologies, Inc. (NASDAQ: WSTL) today introduced Westell SHADE environmental enclosures for telecommunications equipment, which combine compact size with a patent-pending dynamic cooling system to significantly reduce maintenance and operating costs for wireless and wireline network operators.

Historically, enclosures for this type of telecom equipment were both expensive and very large. Westell SHADE can replace these older, bulkier enclosures in many applications. The Westell SHADE debuts at NXTcomm, which runs June 19th through 21st at Chicago's McCormick Place convention center. Westell will be located in booth #2215.

"Market dynamics require smaller, weather-resistant enclosures to house equipment for optical and Ethernet network deployments," said Michael Howard, principal analyst and co-founder of Infonetics Research. "The Westell SHADE enclosure meets these requirements and allows network operators to push equipment deeper into their networks, effectively expanding their network reach while reducing operating costs," Howard stated.

SHADE is the latest innovation for Westell's market-leading Network Service Access product line and is compliant with Bellcore's Generic Requirements for Electronic Equipment Cabinets (GR-487-CORE, Issue 2, March 2000).

Designed to protect against the harshest environmental conditions and external contaminants, Westell SHADE employs Westell's patent-pending dynamic cooling system (DCS). DCS uses a series of fans to direct continuous air circulation inside and outside the electronic equipment chamber to reduce the effects of solar loading and dissipate up to 200 watts of heat. No expensive heat exchangers or air conditioners are needed.

With fewer moving parts, no chemicals to monitor, and no filters to maintain, the result is a smaller enclosure that is easier and more cost-effective to operate.

"Westell SHADE is a true innovation in a very mature category," said Mark Huntzinger,

Westell vice president of Network Service Access. "Westell is the market leader in GR-487-compliant cabinets and we're proud to introduce a product that offers our customers a far more cost-effective solution to an otherwise very expensive challenge."

About Westell

Westell Technologies, Inc., (NASDAQ: WSTL) headquartered in Aurora, Ill., has a 25-year history of broadband innovation, with more than 20 million devices shipped. Westell designs and builds carrier-class equipment that delivers high-speed communications for telecommunications operators and internet service providers throughout North America and Europe. These innovative, highly engineered solutions make it easy for carriers and service providers to meet ever-increasing customer demand for reliable, effective delivery of content, services and capabilities. Visit www.westell.com to learn more.

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Certain statements contained herein including, without limitation, statements containing the words "believe," "on track," "anticipate," "committed," "expect," "estimate," "await," "continue," "intend," "may," "will," "should," and similar expressions are forward looking statements that involve risks and uncertainties. These risks include, but are not limited to, product demand and market acceptance risks, need for financing, the economic downturn in the U.S. economy and telecom market, the impact of competitive products or technologies, competitive pricing pressures, product development, excess and obsolete inventory due to new product development, commercialization and technological delays or difficulties (including delays or difficulties in developing, producing, testing and selling new products and technologies), the effect of Westell's accounting policies, the need for additional capital, the effect of economic conditions and trade, legal social and economic risks (such as import, licensing and trade restrictions) and other risks more fully described in Westell's Annual Report on Form 10-K for the fiscal year ended March 31, 2007 under the section "Risk Factors." Westell undertakes no obligation to release publicly the result of any revisions to these forward looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

Source: Westell Technologies, Inc.