

## THIRD QUARTER 2023 RESULTS AND KEY METRICS

**2.3%**

**Return on  
Assets**

**12.4%**

**CET1  
Ratio**

**\$254M**

**Capital  
Returned**

**\$97.9B**

**Loan Receivables**



**Net Earnings of \$628 Million or \$1.48 per Diluted Share**



**Record Third Quarter Purchase Volume, and Continued Strong Receivables Growth**



**Returned \$254 Million of Capital to Shareholders, including \$150 Million of Share Repurchases**

### CEO COMMENTARY

*“Synchrony’s financial performance highlights the strength of our differentiated model and the continued resilience of our customers, who continue to gradually revert to historic spend and payment norms,” said Brian Doubles, Synchrony’s President and Chief Executive Officer.*

*“Our diversified product suite and advanced digital capabilities enabled Synchrony to continue to deliver consistently strong outcomes in an ever-evolving environment. We are increasingly at the center of customers’ every day financing needs, and positioned as the partner of choice for retailers, merchants and providers alike, as they seek enhanced value, greater utility and best-in-class omnichannel experiences.*

*“Synchrony remains intently focused on optimizing the outcomes for our many stakeholders. As we continue to prioritize sustainable growth at appropriate risk-adjusted returns through changing market conditions and selectively invest to meet the increasingly digital demands of our customers in a safe and secure manner, we are confident in our ability to continue to deliver on our financial commitments and drive long-term value.”*

STAMFORD, Conn. – Synchrony Financial (NYSE: SYF) today announced third quarter 2023 net earnings of \$628 million, or \$1.48 per diluted share, compared to \$703 million, or \$1.47 per diluted share in the third quarter 2022.

### KEY OPERATING & FINANCIAL METRICS\*

#### PERFORMANCE REFLECTS DIFFERENTIATED BUSINESS MODEL AND CONTINUED CONSUMER RESILIENCE

- Purchase volume increased 5% to \$47.0 billion
- Loan receivables increased 14% to \$97.9 billion
- Average active accounts increased 6% to 70.3 million
- New accounts decreased 2% to 5.7 million
- Net interest margin decreased 16 basis points to 15.36%
- Efficiency ratio decreased 330 basis points to 33.2%
- Return on assets decreased 50 basis points to 2.3%
- Return on equity decreased 3 percentage points to 18.1%; return on tangible common equity\*\* decreased 3.7 percentage points to 22.9%

## CFO COMMENTARY

*“Synchrony’s third quarter results reflected the strength of our financial model, demonstrated through our consistent growth and strong risk-adjusted returns,” said Brian Wenzel, Synchrony’s Executive Vice President and Chief Financial Officer.*

*“Our diverse product suite and compelling value propositions continued to deeply resonate with customers, driving broad-based purchase volume and receivables growth.*

*“Synchrony’s advanced underwriting capabilities and digital-first servicing strategy continued to support the gradual normalization of our credit performance and drive improvement in our operating efficiency. In addition, our Retailer Share Arrangements continued to functionally align our partners’ interests as higher net interest income was partially offset by the impact of credit normalization.*

*“As Synchrony continues to leverage our core strengths – our advanced data analytics, our disciplined approach to underwriting and credit management, and our stable funding model – we are confident in our ability to execute on our key strategic priorities and drive market leading returns over the long-term.”*

## BUSINESS AND FINANCIAL RESULTS FOR THE THIRD QUARTER OF 2023\*

### BUSINESS HIGHLIGHTS

#### CONTINUED TO EXPAND PORTFOLIO, ENHANCE PRODUCTS AND EXTEND REACH

- Added or renewed more than 9 programs, including Belk, Installation Made Easy, York and Park West Gallery
- Expanded digital wallet provisioning to include PayPal and Venmo
- Broadened access to pet care financing through partnerships with Virginia Tech, the University of Missouri and Oregon State University, making CareCredit available at more than 95% of veterinary university hospitals nationwide

### FINANCIAL HIGHLIGHTS

#### EARNINGS DRIVEN BY CORE BUSINESS DRIVERS

- Interest and fees on loans increased 21% to \$5.2 billion, driven primarily by growth in average loan receivables, higher benchmark rates and lower payment rate.
- Net interest income increased \$434 million, or 11%, to \$4.4 billion, driven by higher interest and fees on loans, partially offset by an increase in interest expense from higher benchmark rates and higher funding liabilities.
- Retailer share arrangements decreased \$78 million, or 7%, to \$979 million, reflecting higher net charge-offs partially offset by higher Net Interest Income.
- Provision for credit losses increased \$559 million to \$1.5 billion, driven by higher net charge-offs and a higher reserve build.
- Other expense increased \$90 million, or 8%, to \$1.2 billion, driven primarily by growth related items, as well as technology investments and operational losses, partially offset by additional marketing and growth reinvestment of Gain on Sale proceeds in the prior year.
- Net earnings decreased to \$628 million, compared to \$703 million.

## CREDIT QUALITY

#### CREDIT CONTINUES TO NORMALIZE IN LINE WITH EXPECTATIONS

- Loans 30+ days past due as a percentage of total period-end loan receivables were 4.40% compared to 3.28% in the prior year, an increase of 112 basis points.
- Net charge-offs as a percentage of total average loan receivables were 4.60% compared to 3.00% in the prior year, an increase of 160 basis points, and continued to normalize within our expectations toward our underwriting target of 5.5-6.0%
- The allowance for credit losses as a percentage of total period-end loan receivables was 10.40%, compared to 10.34% in the second quarter 2023.

## SALES PLATFORM HIGHLIGHTS

### DIVERSITY ACROSS OUR PLATFORMS CONTINUES TO PROVIDE RESILIENCE

- Home & Auto purchase volume remained flat, as growth in commercial, Home Specialty and Auto Network was generally offset by lower retail traffic in Furniture and Electronics and the impact of lower gas and lumber prices. Period-end loan receivables increased 9%, reflecting lower payment rates. Interest and fees on loans were up 13%, primarily driven by loan receivables growth, higher benchmark rates and lower payment rate. Average active accounts increased 5%.
- Digital purchase volume increased 7%, reflecting growth in average active accounts. Period-end loan receivables increased 16%, driven by lower payment rates and continued purchase volume growth. Interest and fees on loans increased 28%, reflecting the impacts of loan receivables growth, lower payment rate, higher benchmark rates and maturation of newer programs. Average active accounts increased 7%.
- Diversified & Value purchase volume increased 7%, driven by higher out-of-partner spend and strong retailer performance. Period-end loan receivables increased 14%, reflecting purchase volume growth and lower payment rates. Interest and fees on loans increased 25%, driven by the impacts of loan receivables growth, lower payment rate and higher benchmark rates. Average active accounts increased 5%.
- Health & Wellness purchase volume increased 14%, reflecting broad-based growth in active accounts led by Dental, Pet and Cosmetic. Period-end loan receivables increased 21%, driven by continued higher promotional purchase volume and lower payment rates. Interest and fees on loans increased 20%, reflecting the impacts of growth in volume and loan receivables as well as lower payment rate. Average active accounts increased 13%.
- Lifestyle purchase volume increased 8%, reflecting stronger transaction values in Outdoor and Luxury. Period-end loan receivables increased 14%, driven by purchase volume growth and lower payment rates. Interest and fees on loans increased 20%, driven primarily by the impacts of loan receivables growth, lower payment rate and higher benchmark rates. Average active accounts increased 1%.

## BALANCE SHEET, LIQUIDITY & CAPITAL

### FUNDING, CAPITAL & LIQUIDITY REMAIN ROBUST

- Loan receivables of \$97.9 billion increased 14%; purchase volume increased 5% and average active accounts increased 6%.
- Deposits increased \$9.7 billion, or 14%, to \$78.1 billion and comprised 84% of funding.
- Total liquidity, consisting of liquid assets and undrawn credit facilities, was \$20.5 billion, or 18.2% of total assets.
- The company returned \$254 million in capital to shareholders, including \$150 million of share repurchases and \$104 million of common stock dividends.
- As of September 30, 2023, the Company had a total remaining share repurchase authorization of \$850 million.
- The estimated Common Equity Tier 1 ratio was 12.4% compared to 14.3%, and the estimated Tier 1 Capital ratio was 13.2% compared to 15.2%.

\* All comparisons are for the third quarter of 2023 compared to the third quarter of 2022, unless otherwise noted.

\*\* Tangible common equity is a non-GAAP financial measure. See non-GAAP reconciliation in the financial tables.

## CORRESPONDING FINANCIAL TABLES AND INFORMATION

No representation is made that the information in this news release is complete. Investors are encouraged to review the foregoing summary and discussion of Synchrony Financial's earnings and financial condition in conjunction with the detailed financial tables and information that follow and the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, as filed February 9, 2023, and the Company's forthcoming Quarterly Report on Form 10-Q for the quarter ended September 30, 2023. The detailed financial tables and other information are also available on the Investor Relations page of the Company's website at [www.investors.synchronyfinancial.com](http://www.investors.synchronyfinancial.com). This information is also furnished in a Current Report on Form 8-K filed with the SEC today.

## CONFERENCE CALL AND WEBCAST

On Tuesday, October 24, 2023, at 8:00 a.m. Eastern Time, Brian Doubles, President and Chief Executive Officer, and Brian Wenzel Sr., Executive Vice President and Chief Financial Officer, will host a conference call to review the financial results and outlook for certain business drivers. The conference call can be accessed via an audio webcast through the Investor Relations page on the Synchrony Financial corporate website, [www.investors.synchronyfinancial.com](http://www.investors.synchronyfinancial.com), under Events and Presentations. A replay will also be available on the website.

## ABOUT SYNCHRONY FINANCIAL

Synchrony (NYSE: SYF) is a premier consumer financial services company delivering one of the industry's most complete digitally-enabled product suites. Our experience, expertise and scale encompass a broad spectrum of industries including digital, health and wellness, retail, telecommunications, home, auto, outdoor, pet and more. We have an established and diverse group of national and regional retailers, local merchants, manufacturers, buying groups, industry associations and healthcare service providers, which we refer to as our "partners." We connect our partners and consumers through our dynamic financial ecosystem and provide them with a diverse set of financing solutions and innovative digital capabilities to address their specific needs and deliver seamless, omnichannel experiences. We offer the right financing products to the right customers in their channel of choice.

For more information, visit [www.synchrony.com](http://www.synchrony.com) and Twitter: [@Synchrony](https://twitter.com/Synchrony).



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## CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This news release contains certain forward-looking statements as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are subject to the "safe harbor" created by those sections. Forward-looking statements may be identified by words such as "expects," "intends," "anticipates," "plans," "believes," "seeks," "targets," "outlook," "estimates," "will," "should," "may" or words of similar meaning, but these words are not the exclusive means of identifying forward-looking statements. Forward-looking statements are based on management's current expectations and assumptions, and are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. As a result, actual results could differ materially from those indicated in these forward-looking statements. Factors that could cause actual results to differ materially include global political, economic, business, competitive, market, regulatory and other factors and risks, such as: the impact of macroeconomic conditions and whether industry trends we have identified develop as anticipated, including the future impacts of the novel coronavirus disease ("COVID-19") outbreak and measures taken in response thereto for which future developments are highly uncertain and difficult to predict; retaining existing partners and attracting new partners, concentration of our revenue in a small number of partners, and promotion and support of our products by our partners; cyber-attacks or other security breaches; disruptions in the operations of our and our outsourced partners' computer systems and data centers; the financial performance of our partners; the sufficiency of our allowance for credit losses and the accuracy of the assumptions or estimates used in preparing our financial statements, including those related to the CECL accounting guidance; higher borrowing costs and adverse financial market conditions impacting our funding and liquidity, and any reduction in our credit ratings; our ability to grow our deposits in the future; damage to our reputation; our ability to securitize our loan receivables, occurrence of an early amortization of our securitization facilities, loss of the right to service or subservice our securitized loan receivables, and lower payment rates on our securitized loan receivables; changes in market interest rates and the impact of any margin compression; effectiveness of our risk management processes and procedures, reliance on models which may be inaccurate or misinterpreted, our ability to manage our credit risk; our ability to offset increases in our costs in retailer share arrangements; competition in the consumer finance industry; our concentration in the U.S. consumer credit market; our ability to successfully develop and commercialize new or enhanced products and services; our ability to realize the value of acquisitions and strategic investments; reductions in interchange fees; fraudulent activity; failure of third parties to provide various services that are important to our operations; international risks and compliance and regulatory risks and costs associated with international operations; alleged infringement of intellectual property rights of others and our ability to protect our intellectual property; litigation and regulatory actions; our ability to attract, retain and motivate key officers and employees; tax legislation initiatives or challenges to our tax positions and/or interpretations, and state sales tax rules and regulations; regulation, supervision, examination and enforcement of our business by governmental authorities, the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act and other legislative and regulatory developments and the impact of the Consumer Financial Protection Bureau's regulation of our business; impact of capital adequacy rules and liquidity requirements; restrictions that limit our ability to pay dividends and repurchase our common stock, and restrictions that limit the Bank's ability to pay dividends to us; regulations relating to privacy, information security and data protection; use of third-party vendors and ongoing third-party business relationships; and failure to comply with anti-money laundering and anti-terrorism financing laws.

## **CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS**

For the reasons described above, we caution you against relying on any forward-looking statements, which should also be read in conjunction with the other cautionary statements that are included elsewhere in this news release and in our public filings, including under the heading "Risk Factors" in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, as filed on February 9, 2023. You should not consider any list of such factors to be an exhaustive statement of all the risks, uncertainties, or potentially inaccurate assumptions that could cause our current expectations or beliefs to change. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as otherwise may be required by law.

## **NON-GAAP MEASURES**

The information provided herein includes measures we refer to as "tangible common equity," and certain "CECL fully phased-in" capital measures, which are not prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). For a reconciliation of these non-GAAP measures to the most directly comparable GAAP measures, please see the detailed financial tables and information that follow. For a statement regarding the usefulness of these measures to investors, please see the Company's Current Report on Form 8-K filed with the SEC today.

SYNCHRONY FINANCIAL

FINANCIAL SUMMARY

(unaudited, in millions, except per share statistics)

	Quarter Ended					3Q'23 vs. 3Q'22		Nine Months Ended		YTD'23 vs. YTD'22	
	Sep 30, 2023	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022			Sep 30, 2023	Sep 30, 2022		
<b>EARNINGS</b>											
Net interest income	\$ 4,362	\$ 4,120	\$ 4,051	\$ 4,106	\$ 3,928	\$ 434	11.0 %	\$ 12,533	\$ 11,519	\$ 1,014	8.8 %
Retailer share arrangements	(979)	(887)	(917)	(1,043)	(1,057)	78	(7.4)%	(2,783)	(3,288)	505	(15.4)%
Provision for credit losses	1,488	1,383	1,290	1,201	929	559	60.2 %	4,161	2,174	1,987	91.4 %
Net interest income, after retailer share arrangements and provision for credit losses	1,895	1,850	1,844	1,862	1,942	(47)	(2.4)%	5,589	6,057	(468)	(7.7)%
Other income	92	61	65	30	44	48	109.1 %	218	350	(132)	(37.7)%
Other expense	1,154	1,169	1,119	1,151	1,064	90	8.5 %	3,442	3,186	256	8.0 %
Earnings before provision for income taxes	833	742	790	741	922	(89)	(9.7)%	2,365	3,221	(856)	(26.6)%
Provision for income taxes	205	173	189	164	219	(14)	(6.4)%	567	782	(215)	(27.5)%
Net earnings	\$ 628	\$ 569	\$ 601	\$ 577	\$ 703	\$ (75)	(10.7)%	\$ 1,798	\$ 2,439	\$ (641)	(26.3)%
Net earnings available to common stockholders	\$ 618	\$ 559	\$ 590	\$ 567	\$ 692	\$ (74)	(10.7)%	\$ 1,767	\$ 2,407	\$ (640)	(26.6)%
<b>COMMON SHARE STATISTICS</b>											
Basic EPS	\$ 1.49	\$ 1.32	\$ 1.36	\$ 1.27	\$ 1.48	\$ 0.01	0.7 %	\$ 4.16	\$ 4.89	\$ (0.73)	(14.9)%
Diluted EPS	\$ 1.48	\$ 1.32	\$ 1.35	\$ 1.26	\$ 1.47	\$ 0.01	0.7 %	\$ 4.14	\$ 4.86	\$ (0.72)	(14.8)%
Dividend declared per share	\$ 0.25	\$ 0.23	\$ 0.23	\$ 0.23	\$ 0.23	\$ 0.02	8.7 %	\$ 0.71	\$ 0.67	\$ 0.04	6.0 %
Common stock price	\$ 30.57	\$ 33.92	\$ 29.08	\$ 32.86	\$ 28.19	\$ 2.38	8.4 %	\$ 30.57	\$ 28.19	\$ 2.38	8.4 %
Book value per share	\$ 31.50	\$ 30.25	\$ 29.08	\$ 27.70	\$ 26.76	\$ 4.74	17.7 %	\$ 31.50	\$ 26.76	\$ 4.74	17.7 %
Tangible common equity per share <sup>(1)</sup>	\$ 26.00	\$ 24.67	\$ 23.48	\$ 22.24	\$ 22.10	\$ 3.90	17.6 %	\$ 26.00	\$ 22.10	\$ 3.90	17.6 %
Beginning common shares outstanding	418.1	428.4	438.2	458.9	487.8	(69.7)	(14.3)%	438.2	526.8	(88.6)	(16.8)%
Issuance of common shares	—	—	—	—	—	—	NM	—	—	—	— %
Stock-based compensation	0.2	0.2	1.5	0.1	0.4	(0.2)	(50.0)%	1.9	2.0	(0.1)	(5.0)%
Shares repurchased	(4.5)	(10.5)	(11.3)	(20.8)	(29.3)	24.8	(84.6)%	(26.3)	(69.9)	43.6	(62.4)%
Ending common shares outstanding	413.8	418.1	428.4	438.2	458.9	(45.1)	(9.8)%	413.8	458.9	(45.1)	(9.8)%
Weighted average common shares outstanding	416.0	422.7	434.4	445.8	468.5	(52.5)	(11.2)%	424.3	492.1	(67.8)	(13.8)%
Weighted average common shares outstanding (fully diluted)	418.4	424.2	437.2	448.9	470.7	(52.3)	(11.1)%	426.5	495.0	(68.5)	(13.8)%

(1) Tangible Common Equity ("TCE") is a non-GAAP measure. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

**SYNCHRONY FINANCIAL**

**SELECTED METRICS**

(unaudited, \$ in millions)

	Quarter Ended					3Q'23 vs. 3Q'22	Nine Months Ended		YTD'23 vs. YTD'22		
	Sep 30, 2023	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022		Sep 30, 2023	Sep 30, 2022			
<b>PERFORMANCE METRICS</b>											
Return on assets <sup>(1)</sup>	2.3 %	2.1 %	2.3 %	2.2 %	2.8 %	(0.5)%	2.2 %	3.4 %	(1.2)%		
Return on equity <sup>(2)</sup>	18.1 %	17.0 %	18.2 %	17.5 %	21.1 %	(3.0)%	17.8 %	24.2 %	(6.4)%		
Return on tangible common equity <sup>(3)</sup>	22.9 %	21.7 %	23.2 %	22.1 %	26.6 %	(3.7)%	22.6 %	30.6 %	(8.0)%		
Net interest margin <sup>(4)</sup>	15.36 %	14.94 %	15.22 %	15.58 %	15.52 %	(0.16)%	15.17 %	15.64 %	(0.47)%		
Efficiency ratio <sup>(5)</sup>	33.2 %	35.5 %	35.0 %	37.2 %	36.5 %	(3.3)%	34.5 %	37.1 %	(2.6)%		
Other expense as a % of average loan receivables, including held for sale	4.76 %	5.07 %	5.00 %	5.16 %	5.02 %	(0.26)%	4.94 %	5.11 %	(0.17)%		
Effective income tax rate	24.6 %	23.3 %	23.9 %	22.1 %	23.8 %	0.8 %	24.0 %	24.3 %	(0.3)%		
<b>CREDIT QUALITY METRICS</b>											
Net charge-offs as a % of average loan receivables, including held for sale	4.60 %	4.75 %	4.49 %	3.48 %	3.00 %	1.60 %	4.62 %	2.82 %	1.80 %		
30+ days past due as a % of period-end loan receivables <sup>(6)</sup>	4.40 %	3.84 %	3.81 %	3.65 %	3.28 %	1.12 %	4.40 %	3.28 %	1.12 %		
90+ days past due as a % of period-end loan receivables <sup>(6)</sup>	2.06 %	1.77 %	1.87 %	1.69 %	1.43 %	0.63 %	2.06 %	1.43 %	0.63 %		
Net charge-offs	\$ 1,116	\$ 1,096	\$ 1,006	\$ 776	\$ 635	\$ 481	75.7 %	\$ 3,218	\$ 1,760	\$ 1,458	82.8 %
Loan receivables delinquent over 30 days <sup>(6)</sup>	\$ 4,304	\$ 3,641	\$ 3,474	\$ 3,377	\$ 2,818	\$ 1,486	52.7 %	\$ 4,304	\$ 2,818	\$ 1,486	52.7 %
Loan receivables delinquent over 90 days <sup>(6)</sup>	\$ 2,020	\$ 1,677	\$ 1,705	\$ 1,562	\$ 1,232	\$ 788	64.0 %	\$ 2,020	\$ 1,232	\$ 788	64.0 %
Allowance for credit losses (period-end)	\$ 10,176	\$ 9,804	\$ 9,517	\$ 9,527	\$ 9,102	\$ 1,074	11.8 %	\$ 10,176	\$ 9,102	\$ 1,074	11.8 %
Allowance coverage ratio <sup>(7)</sup>	10.40 %	10.34 %	10.44 %	10.30 %	10.58 %	(0.18)%	10.40 %	10.58 %	(0.18)%		
<b>BUSINESS METRICS</b>											
Purchase volume <sup>(8)(9)</sup>	\$ 47,006	\$ 47,276	\$ 41,557	\$ 47,923	\$ 44,557	\$ 2,449	5.5 %	\$ 135,839	\$ 132,264	\$ 3,575	2.7 %
Period-end loan receivables	\$ 97,873	\$ 94,801	\$ 91,129	\$ 92,470	\$ 86,012	\$ 11,861	13.8 %	\$ 97,873	\$ 86,012	\$ 11,861	13.8 %
Credit cards	\$ 92,078	\$ 89,299	\$ 86,113	\$ 87,630	\$ 81,254	\$ 10,824	13.3 %	\$ 92,078	\$ 81,254	\$ 10,824	13.3 %
Consumer installment loans	\$ 3,784	\$ 3,548	\$ 3,204	\$ 3,056	\$ 2,945	\$ 839	28.5 %	\$ 3,784	\$ 2,945	\$ 839	28.5 %
Commercial credit products	\$ 1,879	\$ 1,826	\$ 1,690	\$ 1,682	\$ 1,723	\$ 156	9.1 %	\$ 1,879	\$ 1,723	\$ 156	9.1 %
Other	\$ 132	\$ 128	\$ 122	\$ 102	\$ 90	\$ 42	46.7 %	\$ 132	\$ 90	\$ 42	46.7 %
Average loan receivables, including held for sale	\$ 96,230	\$ 92,489	\$ 90,815	\$ 88,436	\$ 84,038	\$ 12,192	14.5 %	\$ 93,198	\$ 83,404	\$ 9,794	11.7 %
Period-end active accounts (in thousands) <sup>(10)</sup>	70,137	70,269	68,589	70,763	66,503	3,634	5.5 %	70,137	66,503	3,634	5.5 %
Average active accounts (in thousands) <sup>(9)(10)</sup>	70,308	69,517	69,494	68,373	66,266	4,042	6.1 %	69,842	68,517	1,325	1.9 %
<b>LIQUIDITY</b>											
<b>Liquid assets</b>											
Cash and equivalents	\$ 15,643	\$ 12,706	\$ 15,303	\$ 10,294	\$ 11,962	\$ 3,681	30.8 %	\$ 15,643	\$ 11,962	\$ 3,681	30.8 %
Total liquid assets	\$ 17,598	\$ 16,448	\$ 18,778	\$ 14,201	\$ 16,566	\$ 1,032	6.2 %	\$ 17,591	\$ 16,566	\$ 1,025	6.2 %
<b>Undrawn credit facilities</b>											
Undrawn credit facilities	\$ 2,950	\$ 2,950	\$ 2,950	\$ 2,950	\$ 3,700	\$ (750)	(20.3)%	\$ 2,950	\$ 3,700	\$ (750)	(20.3)%
<b>Total liquid assets and undrawn credit facilities</b>	\$ 20,548	\$ 19,398	\$ 21,728	\$ 17,151	\$ 20,266	\$ 282	1.4 %	\$ 20,541	\$ 20,266	\$ 275	1.4 %
Liquid assets % of total assets	15.58 %	15.13 %	17.41 %	13.58 %	16.44 %	(0.86)%	15.58 %	16.44 %	(0.86)%		
Liquid assets including undrawn credit facilities % of total assets	18.19 %	17.85 %	20.15 %	16.40 %	20.11 %	(1.92)%	18.19 %	20.11 %	(1.92)%		

(1) Return on assets represents net earnings as a percentage of average total assets.

(2) Return on equity represents net earnings as a percentage of average total equity.

(3) Return on tangible common equity represents net earnings available to common stockholders as a percentage of average tangible common equity. Tangible common equity ("TCE") is a non-GAAP measure. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

(4) Net interest margin represents net interest income divided by average interest-earning assets.

(5) Efficiency ratio represents (i) other expense, divided by (ii) net interest income, plus other income, less retailer share arrangements.

(6) Based on customer statement-end balances extrapolated to the respective period-end date.

(7) Allowance coverage ratio represents allowance for credit losses divided by total period-end loan receivables.

(8) Purchase volume, or net credit sales, represents the aggregate amount of charges incurred on credit cards or other credit product accounts less returns during the period.

(9) Includes activity and accounts associated with loan receivables held for sale.

(10) Active accounts represent credit card or installment loan accounts on which there has been a purchase, payment or outstanding balance in the current month.



**SYNCHRONY FINANCIAL**  
**STATEMENTS OF EARNINGS**  
(unaudited, \$ in millions)

	Quarter Ended					3Q'23 vs. 3Q'22		Nine Months Ended		YTD'23 vs. YTD'22	
	Sep 30, 2023	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022			Sep 30, 2023	Sep 30, 2022		
<b>Interest income:</b>											
Interest and fees on loans	\$ 5,151	\$ 4,812	\$ 4,616	\$ 4,576	\$ 4,258	\$ 893	21.0 %	\$ 14,579	\$ 12,305	\$ 2,274	18.5 %
Interest on cash and debt securities	203	209	170	132	84	119	141.7 %	582	133	449	NM
Total interest income	5,354	5,021	4,786	4,708	4,342	1,012	23.3 %	15,161	12,438	2,723	21.9 %
<b>Interest expense:</b>											
Interest on deposits	800	717	557	441	280	520	185.7 %	2,074	567	1,507	265.8 %
Interest on borrowings of consolidated securitization entities	86	78	77	69	54	32	59.3 %	241	127	114	89.8 %
Interest on senior unsecured notes	106	106	101	92	80	26	32.5 %	313	225	88	39.1 %
Total interest expense	992	901	735	602	414	578	139.6 %	2,628	919	1,709	186.0 %
Net interest income	4,362	4,120	4,051	4,106	3,928	434	11.0 %	12,533	11,519	1,014	8.8 %
Retailer share arrangements	(979)	(887)	(917)	(1,043)	(1,057)	78	(7.4)%	(2,783)	(3,288)	505	(15.4)%
Provision for credit losses	1,488	1,383	1,290	1,201	929	559	60.2 %	4,161	2,174	1,987	91.4 %
Net interest income, after retailer share arrangements and provision for credit losses	1,895	1,850	1,844	1,862	1,942	(47)	(2.4)%	5,589	6,057	(468)	(7.7)%
<b>Other income:</b>											
Interchange revenue	267	262	232	251	238	29	12.2 %	761	731	30	4.1 %
Debt cancellation fees	131	125	115	102	103	28	27.2 %	371	285	86	30.2 %
Loyalty programs	(358)	(345)	(298)	(351)	(326)	(32)	9.8 %	(1,001)	(906)	(95)	10.5 %
Other	52	19	16	28	29	23	79.3 %	87	240	(153)	(63.8)%
Total other income	92	61	65	30	44	48	109.1 %	218	350	(132)	(37.7)%
<b>Other expense:</b>											
Employee costs	444	451	451	459	416	28	6.7 %	1,346	1,222	124	10.1 %
Professional fees	219	209	186	233	204	15	7.4 %	614	599	15	2.5 %
Marketing and business development	125	133	131	121	115	10	8.7 %	389	366	23	6.3 %
Information processing	177	179	166	165	150	27	18.0 %	522	458	64	14.0 %
Other	189	197	185	173	179	10	5.6 %	571	541	30	5.5 %
Total other expense	1,154	1,169	1,119	1,151	1,064	90	8.5 %	3,442	3,186	256	8.0 %
<b>Earnings before provision for income taxes</b>	833	742	790	741	922	(89)	(9.7)%	2,365	3,221	(856)	(26.6)%
Provision for income taxes	205	173	189	164	219	(14)	(6.4)%	567	782	(215)	(27.5)%
<b>Net earnings</b>	<u>\$ 628</u>	<u>\$ 569</u>	<u>\$ 601</u>	<u>\$ 577</u>	<u>\$ 703</u>	<u>\$ (75)</u>	<u>(10.7)%</u>	<u>\$ 1,798</u>	<u>\$ 2,439</u>	<u>\$ (641)</u>	<u>(26.3)%</u>
<b>Net earnings available to common stockholders</b>	<u>\$ 618</u>	<u>\$ 559</u>	<u>\$ 590</u>	<u>\$ 567</u>	<u>\$ 692</u>	<u>\$ (74)</u>	<u>(10.7)%</u>	<u>\$ 1,767</u>	<u>\$ 2,407</u>	<u>\$ (640)</u>	<u>(26.6)%</u>

**SYNCHRONY FINANCIAL**  
**STATEMENTS OF FINANCIAL POSITION**  
(unaudited, \$ in millions)

	Quarter Ended					Sep 30, 2023 vs. Sep 30, 2022	
	Sep 30, 2023	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022		
<b>Assets</b>							
Cash and equivalents	\$ 15,643	\$ 12,706	\$ 15,303	\$ 10,294	\$ 11,962	\$ 3,681	30.8 %
Debt securities	2,882	4,294	4,008	4,879	5,082	(2,200)	(43.3)%
Loan receivables:							
Unsecured loans held for investment	78,470	75,532	72,079	72,638	67,651	10,819	16.0 %
Restricted loans of consolidated securitization entities	19,403	19,269	19,050	19,832	18,361	1,042	5.7 %
Total loan receivables	97,873	94,801	91,129	92,470	86,012	11,861	13.8 %
Less: Allowance for credit losses	(10,176)	(9,804)	(9,517)	(9,527)	(9,102)	(1,074)	11.8 %
Loan receivables, net	87,697	84,997	81,612	82,943	76,910	10,787	14.0 %
Goodwill	1,105	1,105	1,105	1,105	1,105	—	— %
Intangible assets, net	1,169	1,226	1,297	1,287	1,033	136	13.2 %
Other assets	4,443	4,369	4,528	4,056	4,674	(231)	(4.9)%
Total assets	<u>\$ 112,939</u>	<u>\$ 108,697</u>	<u>\$ 107,853</u>	<u>\$ 104,564</u>	<u>\$ 100,766</u>	<u>\$ 12,173</u>	<u>12.1 %</u>
<b>Liabilities and Equity</b>							
Deposits:							
Interest-bearing deposit accounts	\$ 77,669	\$ 75,344	\$ 74,008	\$ 71,336	\$ 68,032	\$ 9,637	14.2 %
Non-interest-bearing deposit accounts	397	421	417	399	372	25	6.7 %
Total deposits	78,066	75,765	74,425	71,735	68,404	9,662	14.1 %
Borrowings:							
Borrowings of consolidated securitization entities	6,519	5,522	6,228	6,227	6,360	159	2.5 %
Senior and Subordinated unsecured notes	8,712	8,709	8,706	7,964	7,961	751	9.4 %
Total borrowings	15,231	14,231	14,934	14,191	14,321	910	6.4 %
Accrued expenses and other liabilities	5,875	5,321	5,301	5,765	5,029	846	16.8 %
Total liabilities	99,172	95,317	94,660	91,691	87,754	11,418	13.0 %
Equity:							
Preferred stock	734	734	734	734	734	—	— %
Common stock	1	1	1	1	1	—	— %
Additional paid-in capital	9,750	9,727	9,705	9,718	9,685	65	0.7 %
Retained earnings	18,338	17,828	17,369	16,716	16,252	2,086	12.8 %
Accumulated other comprehensive income (loss)	(96)	(96)	(102)	(125)	(187)	91	(48.7)%
Treasury stock	(14,960)	(14,814)	(14,514)	(14,171)	(13,473)	(1,487)	11.0 %
Total equity	13,767	13,380	13,193	12,873	13,012	755	5.8 %
Total liabilities and equity	<u>\$ 112,939</u>	<u>\$ 108,697</u>	<u>\$ 107,853</u>	<u>\$ 104,564</u>	<u>\$ 100,766</u>	<u>\$ 12,173</u>	<u>12.1 %</u>

SYNCHRONY FINANCIAL  
AVERAGE BALANCES, NET INTEREST INCOME AND NET INTEREST MARGIN  
(unaudited, \$ in millions)

	Quarter Ended														
	Sep 30, 2023			Jun 30, 2023			Mar 31, 2023			Dec 31, 2022			Sep 30, 2022		
	Average Balance	Interest Income/Expense	Average Yield/Rate	Average Balance	Interest Income/Expense	Average Yield/Rate	Average Balance	Interest Income/Expense	Average Yield/Rate	Average Balance	Interest Income/Expense	Average Yield/Rate	Average Balance	Interest Income/Expense	Average Yield/Rate
<b>Assets</b>															
<b>Interest-earning assets:</b>															
Interest-earning cash and equivalents	\$ 12,753	\$ 172	5.35 %	\$ 14,198	\$ 178	5.03 %	\$ 12,365	\$ 140	4.59 %	\$ 11,092	\$ 104	3.72 %	\$ 11,506	\$ 65	2.24 %
Securities available for sale	3,706	31	3.32 %	3,948	31	3.15 %	4,772	30	2.55 %	5,002	28	2.22 %	4,861	19	1.55 %
<b>Loan receivables, including held for sale:</b>															
Credit cards	90,587	5,003	21.91 %	87,199	4,679	21.52 %	85,904	4,497	21.23 %	83,597	4,462	21.18 %	79,354	4,153	20.76 %
Consumer installment loans	3,656	108	11.72 %	3,359	94	11.22 %	3,103	83	10.85 %	2,991	78	10.35 %	2,884	74	10.18 %
Commercial credit products	1,861	38	8.10 %	1,808	36	7.99 %	1,697	34	8.13 %	1,757	34	7.68 %	1,720	30	6.92 %
Other	126	2	6.30 %	123	3	9.78 %	111	2	7.31 %	91	2	8.72 %	80	1	4.96 %
<b>Total loan receivables, including held for sale</b>	<b>96,230</b>	<b>5,151</b>	<b>21.24 %</b>	<b>92,489</b>	<b>4,812</b>	<b>20.87 %</b>	<b>90,815</b>	<b>4,616</b>	<b>20.61 %</b>	<b>88,436</b>	<b>4,576</b>	<b>20.53 %</b>	<b>84,038</b>	<b>4,258</b>	<b>20.10 %</b>
<b>Total interest-earning assets</b>	<b>112,689</b>	<b>5,354</b>	<b>18.85 %</b>	<b>110,635</b>	<b>5,021</b>	<b>18.20 %</b>	<b>107,952</b>	<b>4,786</b>	<b>17.98 %</b>	<b>104,530</b>	<b>4,708</b>	<b>17.87 %</b>	<b>100,405</b>	<b>4,342</b>	<b>17.16 %</b>
<b>Non-interest-earning assets:</b>															
Cash and due from banks	964			976			1,024			1,071			1,580		
Allowance for credit losses	(9,847)			(9,540)			(9,262)			(9,167)			(8,878)		
Other assets	6,529			6,330			6,128			5,772			5,587		
<b>Total non-interest-earning assets</b>	<b>(2,354)</b>			<b>(2,234)</b>			<b>(2,110)</b>			<b>(2,324)</b>			<b>(1,711)</b>		
<b>Total assets</b>	<b>\$ 110,335</b>			<b>\$ 108,401</b>			<b>\$ 105,842</b>			<b>\$ 102,206</b>			<b>\$ 98,694</b>		
<b>Liabilities</b>															
<b>Interest-bearing liabilities:</b>															
Interest-bearing deposit accounts	\$ 75,952	\$ 800	4.18 %	\$ 74,812	\$ 717	3.84 %	\$ 72,216	\$ 557	3.13 %	\$ 69,343	\$ 441	2.52 %	\$ 66,787	\$ 280	1.66 %
Borrowings of consolidated securitization entities	6,096	86	5.60 %	5,863	78	5.34 %	6,229	77	5.01 %	6,231	69	4.39 %	6,258	54	3.42 %
Senior and Subordinated unsecured notes	8,710	106	4.83 %	8,707	106	4.88 %	8,442	101	4.85 %	7,962	92	4.58 %	7,102	80	4.47 %
<b>Total interest-bearing liabilities</b>	<b>90,758</b>	<b>992</b>	<b>4.34 %</b>	<b>89,382</b>	<b>901</b>	<b>4.04 %</b>	<b>86,887</b>	<b>735</b>	<b>3.43 %</b>	<b>83,536</b>	<b>602</b>	<b>2.86 %</b>	<b>80,147</b>	<b>414</b>	<b>2.05 %</b>
<b>Non-interest-bearing liabilities</b>															
Non-interest-bearing deposit accounts	401			420			411			388			371		
Other liabilities	5,418			5,164			5,130			5,217			4,938		
<b>Total non-interest-bearing liabilities</b>	<b>5,819</b>			<b>5,584</b>			<b>5,541</b>			<b>5,605</b>			<b>5,309</b>		
<b>Total liabilities</b>	<b>96,577</b>			<b>94,966</b>			<b>92,428</b>			<b>89,141</b>			<b>85,456</b>		
<b>Equity</b>															
<b>Total equity</b>	<b>13,758</b>			<b>13,435</b>			<b>13,414</b>			<b>13,065</b>			<b>13,238</b>		
<b>Total liabilities and equity</b>	<b>\$ 110,335</b>			<b>\$ 108,401</b>			<b>\$ 105,842</b>			<b>\$ 102,206</b>			<b>\$ 98,694</b>		
<b>Net interest income</b>		<b>\$ 4,362</b>			<b>\$ 4,120</b>			<b>\$ 4,051</b>			<b>\$ 4,106</b>			<b>\$ 3,928</b>	
<b>Interest rate spread<sup>(1)</sup></b>			14.51 %			14.16 %			14.55 %			15.01 %			15.11 %
<b>Net interest margin<sup>(2)</sup></b>			15.36 %			14.94 %			15.22 %			15.58 %			15.52 %

(1) Interest rate spread represents the difference between the yield on total interest-earning assets and the rate on total interest-bearing liabilities.

(2) Net interest margin represents net interest income divided by average interest-earning assets.

SYNCHRONY FINANCIAL  
AVERAGE BALANCES, NET INTEREST INCOME AND NET INTEREST MARGIN  
(unaudited, \$ in millions)

	Nine Months Ended Sep 30, 2023			Nine Months Ended Sep 30, 2022		
	Average Balance	Interest Income/ Expense	Average Yield/ Rate	Average Balance	Interest Income/ Expense	Average Yield/ Rate
<b>Assets</b>						
<b>Interest-earning assets:</b>						
Interest-earning cash and equivalents	\$ 13,107	\$ 490	5.00 %	\$ 9,920	\$ 90	1.21 %
Securities available for sale	4,138	92	2.97 %	5,143	43	1.12 %
<b>Loan receivables, including held for sale:</b>						
Credit cards	87,914	14,179	21.56 %	78,946	12,009	20.34 %
Consumer installment loans	3,375	285	11.29 %	2,781	209	10.05 %
Commercial credit products	1,789	108	8.07 %	1,604	83	6.92 %
Other	120	7	7.80 %	73	4	7.33 %
<b>Total loan receivables, including held for sale</b>	<u>93,198</u>	<u>14,579</u>	<u>20.91 %</u>	<u>83,404</u>	<u>12,305</u>	<u>19.73 %</u>
<b>Total interest-earning assets</b>	<u>110,443</u>	<u>15,161</u>	<u>18.35 %</u>	<u>98,467</u>	<u>12,438</u>	<u>16.89 %</u>
<b>Non-interest-earning assets:</b>						
Cash and due from banks	987			1,607		
Allowance for credit losses	(9,552)			(8,735)		
Other assets	6,331			5,447		
<b>Total non-interest-earning assets</b>	<u>(2,234)</u>			<u>(1,681)</u>		
<b>Total assets</b>	<u>\$ 108,209</u>			<u>\$ 96,786</u>		
<b>Liabilities</b>						
<b>Interest-bearing liabilities:</b>						
Interest-bearing deposit accounts	\$ 74,340	\$ 2,074	3.73 %	\$ 64,371	\$ 567	1.18 %
Borrowings of consolidated securitization entities	6,062	241	5.32 %	6,547	127	2.59 %
Senior and subordinated unsecured notes	8,621	313	4.85 %	7,098	225	4.24 %
<b>Total interest-bearing liabilities</b>	<u>89,023</u>	<u>2,628</u>	<u>3.95 %</u>	<u>78,016</u>	<u>919</u>	<u>1.57 %</u>
<b>Non-interest-bearing liabilities</b>						
Non-interest-bearing deposit accounts	410			380		
Other liabilities	5,239			4,915		
<b>Total non-interest-bearing liabilities</b>	<u>5,649</u>			<u>5,295</u>		
<b>Total liabilities</b>	<u>94,672</u>			<u>83,311</u>		
<b>Equity</b>						
<b>Total equity</b>	<u>13,537</u>			<u>13,475</u>		
<b>Total liabilities and equity</b>	<u>\$ 108,209</u>			<u>\$ 96,786</u>		
<b>Net interest income</b>		<u>\$ 12,533</u>			<u>\$ 11,519</u>	
<b>Interest rate spread<sup>(1)</sup></b>			14.41 %			15.32 %
<b>Net interest margin<sup>(2)</sup></b>			15.17 %			15.64 %

(1) Interest rate spread represents the difference between the yield on total interest-earning assets and the rate on total interest-bearing liabilities.

(2) Net interest margin represents net interest income divided by average interest-earning assets.

**SYNCHRONY FINANCIAL**

**BALANCE SHEET STATISTICS**

(unaudited, \$ in millions, except per share statistics)

	Quarter Ended					Sep 30, 2023 vs. Sep 30, 2022
	Sep 30, 2023	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022	
<b>BALANCE SHEET STATISTICS</b>						
Total common equity	\$ 13,033	\$ 12,646	\$ 12,459	\$ 12,139	\$ 12,278	\$ 755 6.1 %
Total common equity as a % of total assets	11.54 %	11.63 %	11.55 %	11.61 %	12.18 %	(0.64)%
Tangible assets	\$ 110,665	\$ 106,366	\$ 105,451	\$ 102,172	\$ 98,628	\$ 12,037 12.2 %
Tangible common equity <sup>(1)</sup>	\$ 10,759	\$ 10,315	\$ 10,057	\$ 9,747	\$ 10,140	\$ 619 6.1 %
Tangible common equity as a % of tangible assets <sup>(1)</sup>	9.72 %	9.70 %	9.54 %	9.54 %	10.28 %	(0.56)%
Tangible common equity per share <sup>(1)</sup>	\$ 26.00	\$ 24.67	\$ 23.48	\$ 22.24	\$ 22.10	\$ 3.90 17.6 %

**REGULATORY CAPITAL RATIOS<sup>(2)(3)</sup>**

	Basel III - CECL Transition				
	Sep 30, 2023	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022
Total risk-based capital ratio <sup>(4)</sup>	15.3 %	15.2 %	15.4 %	15.0 %	16.5 %
Tier 1 risk-based capital ratio <sup>(5)</sup>	13.2 %	13.1 %	13.3 %	13.6 %	15.2 %
Tier 1 leverage ratio <sup>(6)</sup>	11.8 %	11.6 %	11.6 %	12.3 %	13.2 %
Common equity Tier 1 capital ratio	12.4 %	12.3 %	12.5 %	12.8 %	14.3 %

(1) Tangible common equity ("TCE") is a non-GAAP measure. We believe TCE is a more meaningful measure of the net asset value of the Company to investors. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

(2) Regulatory capital ratios at September 30, 2023 are preliminary and therefore subject to change.

(3) Capital ratios reflect the phase-in of an estimate of CECL's effect on regulatory capital over a three-year transitional period beginning in the first quarter of 2022 through 2024. Capital ratios for 2023 and 2022 reflect 50% and 25%, respectively, of the phase-in of CECL effects.

(4) Total risk-based capital ratio is the ratio of total risk-based capital divided by risk-weighted assets.

(5) Tier 1 risk-based capital ratio is the ratio of Tier 1 capital divided by risk-weighted assets.

(6) Tier 1 leverage ratio is the ratio of Tier 1 capital divided by total average assets, after certain adjustments.



SYNCHRONY FINANCIAL

RECONCILIATION OF NON-GAAP MEASURES AND CALCULATIONS OF REGULATORY MEASURES<sup>(1)</sup>

(unaudited, \$ in millions, except per share statistics)

	Quarter Ended				
	Sep 30, 2023	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022
<b>COMMON EQUITY AND REGULATORY CAPITAL MEASURES<sup>(2)</sup></b>					
GAAP Total equity	\$ 13,767	\$ 13,380	\$ 13,193	\$ 12,873	\$ 13,012
Less: Preferred stock	(734)	(734)	(734)	(734)	(734)
Less: Goodwill	(1,105)	(1,105)	(1,105)	(1,105)	(1,105)
Less: Intangible assets, net	(1,169)	(1,226)	(1,297)	(1,287)	(1,033)
<b>Tangible common equity</b>	<b>\$ 10,759</b>	<b>\$ 10,315</b>	<b>\$ 10,057</b>	<b>\$ 9,747</b>	<b>\$ 10,140</b>
Add: CECL transition amount	1,146	1,146	1,146	1,719	1,719
Adjustments for certain deferred tax liabilities and certain items in accumulated comprehensive income (loss)	267	267	270	293	419
<b>Common equity Tier 1</b>	<b>\$ 12,172</b>	<b>\$ 11,728</b>	<b>\$ 11,473</b>	<b>\$ 11,759</b>	<b>\$ 12,278</b>
Preferred stock	734	734	734	734	734
<b>Tier 1 capital</b>	<b>\$ 12,906</b>	<b>\$ 12,462</b>	<b>\$ 12,207</b>	<b>\$ 12,493</b>	<b>\$ 13,012</b>
Add: Subordinated debt	741	741	740	—	—
Add: Allowance for credit losses includible in risk-based capital	1,317	1,276	1,233	1,220	1,142
<b>Total Risk-based capital</b>	<b>\$ 14,964</b>	<b>\$ 14,479</b>	<b>\$ 14,180</b>	<b>\$ 13,713</b>	<b>\$ 14,154</b>
<b>ASSET MEASURES<sup>(2)</sup></b>					
Total average assets	\$ 110,335	\$ 108,401	\$ 105,842	\$ 102,206	\$ 98,694
Adjustments for:					
Add: CECL transition amount	1,146	1,146	1,146	1,719	1,719
Less: Disallowed goodwill and other disallowed intangible assets (net of related deferred tax liabilities) and other	(1,984)	(2,035)	(2,081)	(2,046)	(1,776)
<b>Total assets for leverage purposes</b>	<b>\$ 109,497</b>	<b>\$ 107,512</b>	<b>\$ 104,907</b>	<b>\$ 101,879</b>	<b>\$ 98,637</b>
<b>Risk-weighted assets</b>	<b>\$ 97,987</b>	<b>\$ 95,060</b>	<b>\$ 91,873</b>	<b>\$ 91,596</b>	<b>\$ 85,664</b>
<b>CECL FULLY PHASED-IN CAPITAL MEASURES</b>					
<b>Tier 1 capital</b>	<b>\$ 12,906</b>	<b>\$ 12,462</b>	<b>\$ 12,207</b>	<b>\$ 12,493</b>	<b>\$ 13,012</b>
Less: CECL transition adjustment	(1,146)	(1,146)	(1,146)	(1,719)	(1,719)
<b>Tier 1 capital (CECL fully phased-in)</b>	<b>\$ 11,760</b>	<b>\$ 11,316</b>	<b>\$ 11,061</b>	<b>\$ 10,774</b>	<b>\$ 11,293</b>
Add: Allowance for credit losses	10,176	9,804	9,517	9,527	9,102
<b>Tier 1 capital (CECL fully phased-in) + Reserves for credit losses</b>	<b>\$ 21,936</b>	<b>\$ 21,120</b>	<b>\$ 20,578</b>	<b>\$ 20,301</b>	<b>\$ 20,395</b>
<b>Risk-weighted assets</b>	<b>\$ 97,987</b>	<b>\$ 95,060</b>	<b>\$ 91,873</b>	<b>\$ 91,596</b>	<b>\$ 85,664</b>
Less: CECL transition adjustment	(580)	(580)	(580)	(870)	(870)
<b>Risk-weighted assets (CECL fully phased-in)</b>	<b>\$ 97,407</b>	<b>\$ 94,480</b>	<b>\$ 91,293</b>	<b>\$ 90,726</b>	<b>\$ 84,794</b>
<b>TANGIBLE COMMON EQUITY PER SHARE</b>					
GAAP book value per share	\$ 31.50	\$ 30.25	\$ 29.08	\$ 27.70	\$ 26.76
Less: Goodwill	(2.67)	(2.65)	(2.58)	(2.52)	(2.41)
Less: Intangible assets, net	(2.83)	(2.93)	(3.02)	(2.94)	(2.25)
<b>Tangible common equity per share</b>	<b>\$ 26.00</b>	<b>\$ 24.67</b>	<b>\$ 23.48</b>	<b>\$ 22.24</b>	<b>\$ 22.10</b>

(1) Regulatory measures at September 30, 2023 are presented on an estimated basis.

(2) Capital ratios reflect the phase-in of an estimate of CECL's effect on regulatory capital over a three-year transitional period beginning in the first quarter of 2022 through 2024. Capital ratios for 2023 and 2022 reflect 50% and 25%, respectively, of the phase-in of CECL effects.