

## SECOND QUARTER 2023 RESULTS AND KEY METRICS

**2.1%**

**Return on  
Assets**

**12.3%**

**CET1  
Ratio**

**\$399M**

**Capital  
Returned**

**\$94.8B**

**Loan Receivables**



**Net Earnings of \$569 Million or \$1.32 per Diluted Share**



**Continued Record Level of Purchase Volume, and Strong Receivables Growth**



**Returned \$399 Million of Capital to Shareholders, including \$300 Million of Share Repurchases**

### CEO COMMENTARY

*“Synchrony continues to demonstrate strong growth and financial performance as consumer behavior reverts to pre-pandemic norms - and as our products and value propositions resonate strongly across our diversified set of platforms and partners,” said Brian Doubles, Synchrony’s President and Chief Executive Officer.*

*“As we monitor the health of our customers, we are also advancing our key strategic priorities, including the expansion of our multi-product strategy. We have now launched our installment solution suite with over 700 partners, providers and merchants, and are seeing the benefits of deeper relationships with our customers.*

*“Our differentiated model has benefited the company through evolving environments. We consistently strive to power best-in-class experiences for our customers and strong outcomes for our partners, even as their needs change. As I look ahead to the remainder of this year, I am confident in our ability to execute on our strategic priorities and deliver value to our many stakeholders.”*

STAMFORD, Conn. – Synchrony Financial (NYSE: SYF) today announced second quarter 2023 net earnings of \$569 million, or \$1.32 per diluted share, compared to \$804 million, or \$1.60 per diluted share in the second quarter 2022.

### KEY OPERATING & FINANCIAL METRICS\*

#### PERFORMANCE REFLECTS DIFFERENTIATED BUSINESS MODEL AND CONTINUED STRENGTH OF THE CONSUMER

- Purchase volume remained largely unchanged at \$47.3 billion, and increased 6% on a Core basis\*\*
- Loan receivables were \$94.8 billion and increased 15%
- Average active accounts increased 1% to 69.5 million, and 7% on a Core basis
- New accounts decreased 1% to 5.9 million, and remained largely unchanged on a Core basis
- Net interest margin decreased 66 basis points to 14.94%
- Efficiency ratio decreased 220 basis points to 35.5%
- Return on assets decreased 130 basis points to 2.1%
- Return on equity decreased 7 percentage points to 17%; return on tangible common equity\*\*\* decreased 8.6 percentage points to 21.7%

*“Synchrony’s second quarter results demonstrated the benefit of our differentiated model. Our broad reach across industries and compelling value propositions drove continued volume growth, while our disciplined underwriting, diverse funding opportunities and RSA provided effective offsets to changes in the macroeconomic environment,” said Brian Wenzel, Synchrony’s Executive Vice President and Chief Financial Officer.*

*“Continuing our commitment to robust capital returns, we announced an incremental \$1 billion share repurchase authorization through June of 2024, and a 9% increase in our common stock dividend.*

*“Synchrony has a long history of capital generation and management, which is empowered by our resilient business model. Given the uncertainties in both the macro environment and the financial services industry, we remain focused on actively managing the assets that we originate, and prudently managing the capital we generate, to optimize Synchrony’s long-term value creation and resiliency.”*

# BUSINESS AND FINANCIAL RESULTS FOR THE SECOND QUARTER OF 2023\*

## BUSINESS HIGHLIGHTS

### CONTINUED TO EXPAND PORTFOLIO, ENHANCE PRODUCTS AND EXTEND REACH

- Added or renewed more than 15 programs, including The Container Store, Zulily and NVA
- Expanded multi-product strategy through our installment solution suite, including expanded partnership with At Home as the exclusive provider of a buy now, pay later financing option, Synchrony Pay Later, to offer customers more options and flexibility in how they make their purchases

## FINANCIAL HIGHLIGHTS

### EARNINGS DRIVEN BY CORE BUSINESS DRIVERS

- Interest and fees on loans increased 19% to \$4.8 billion, driven primarily by growth in average loan receivables and higher benchmark rates, partially offset by impacts of portfolios sold during 2Q’22.
- Net interest income increased \$318 million, or 8%, to \$4.1 billion, driven by higher interest and fees on loans, partially offset by an increase in interest expense from higher benchmark rates and higher funding liabilities.
- Retailer share arrangements decreased \$240 million, or 21%, to \$887 million, reflecting higher net charge-offs and the impact of portfolios sold during 2Q’22, partially offset by higher net interest income.
- Provision for credit losses increased \$659 million to \$1.4 billion, driven by higher net charge-offs and a higher reserve build in 2Q’23.
- Other income decreased \$137 million, or 69%, to \$61 million, driven primarily by a \$120 million gain on portfolio sales in 2Q’22.
- Other expense increased \$86 million, or 8%, to \$1.2 billion, driven primarily by growth related items, as well as operational losses and technology investments, partially offset by additional marketing and site strategy actions in 2Q’22 related to reinvestment of Gain on Sale proceeds.
- Net earnings decreased to \$569 million, compared to \$804 million.

## CREDIT QUALITY

### CREDIT CONTINUES TO NORMALIZE IN LINE WITH EXPECTATIONS

- Loans 30+ days past due as a percentage of total period-end loan receivables were 3.84% compared to 2.74% in the prior year, an increase of 110 basis points.
- Net charge-offs as a percentage of total average loan receivables were 4.75% compared to 2.73% in the prior year, an increase of 202 basis points, and continue to normalize consistently with our expectations toward our underwriting target of 5.5-6.0%
- The allowance for credit losses as a percentage of total period-end loan receivables was 10.34%, compared to 10.44% in the first quarter 2023.

## SALES PLATFORM HIGHLIGHTS

### DIVERSITY ACROSS OUR PLATFORMS CONTINUES TO PROVIDE RESILIENCE

- Home & Auto purchase volume remained flat, as higher transaction values in Furniture and Home Specialty and commercial sales growth were generally offset by lower retail traffic and a reduction in gas prices. Period-end loan receivables increased 10%, reflecting lower payment rates. Interest and fees on loans were up 15%, primarily driven by the growth in loan receivables and higher benchmark rates. Average active accounts increased 6%.
- Digital purchase volume increased 8%, reflecting growth in average active accounts. Period-end loan receivables increased 18%, driven by lower payment rates and continued purchase volume growth. Interest and fees on loans increased 34%, reflecting loan receivables growth, the impact of higher benchmark rates and maturation of newer programs. Average active accounts increased 8%.
- Diversified & Value purchase volume increased 7%, driven by higher out-of-partner spend, strong retailer performance and penetration growth. Period-end loan receivables increased 14%, reflecting purchase volume growth and lower payment rates. Interest and fees on loans increased 32%, driven by the growth in loan receivables and higher benchmark rates. Average active accounts increased 7%.
- Health & Wellness purchase volume increased 17%, reflecting broad-based growth in active accounts and strong customer engagement. Period-end loan receivables increased 22%, driven by continued higher promotional purchase volume and lower payment rates. Interest and fees on loans increased 22%, reflecting the growth in volume and loan receivables. Average active accounts increased 14%.
- Lifestyle purchase volume increased 10%, reflecting stronger transaction values in Outdoor and Luxury. Period-end loan receivables increased 13%, driven by purchase volume growth and lower payment rates. Interest and fees on loans increased 20%, driven primarily by the growth in loan receivables and higher benchmark rates. Average active accounts increased 1%.

## BALANCE SHEET, LIQUIDITY & CAPITAL

### FUNDING, CAPITAL & LIQUIDITY REMAIN ROBUST

- Loan receivables of \$94.8 billion increased 15%; purchase volume remained flat and average active accounts increased 1%.
- Deposits increased \$11.1 billion, or 17%, to \$75.8 billion and comprised 84% of funding.
- Total liquidity, consisting of liquid assets and undrawn credit facilities, was \$19.4 billion, or 17.9% of total assets.
- The company returned \$399 million in capital to shareholders, including \$300 million of share repurchases and \$99 million of common stock dividends.
- As of June 30, 2023, the Company had a total remaining share repurchase authorization of \$1 billion.
- The estimated Common Equity Tier 1 ratio was 12.3% compared to 15.2%, and the estimated Tier 1 Capital ratio was 13.1% compared to 16.1%.

\* All comparisons are for the second quarter of 2023 compared to the second quarter of 2022, unless otherwise noted.

\*\* Financial measures shown on a Core basis are non-GAAP measures and exclude from both the prior and current years amounts related to portfolios sold in the second quarter of 2022. See non-GAAP reconciliation in the financial tables.

\*\*\* Tangible common equity is a non-GAAP financial measure. See non-GAAP reconciliation in the financial tables.

## CORRESPONDING FINANCIAL TABLES AND INFORMATION

No representation is made that the information in this news release is complete. Investors are encouraged to review the foregoing summary and discussion of Synchrony Financial's earnings and financial condition in conjunction with the detailed financial tables and information that follow and the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, as filed February 9, 2023, and the Company's forthcoming Quarterly Report on Form 10-Q for the quarter ended June 30, 2023. The detailed financial tables and other information are also available on the Investor Relations page of the Company's website at [www.investors.synchronyfinancial.com](http://www.investors.synchronyfinancial.com). This information is also furnished in a Current Report on Form 8-K filed with the SEC today.

## CONFERENCE CALL AND WEBCAST

On Tuesday, July 18, 2023, at 8:00 a.m. Eastern Time, Brian Doubles, President and Chief Executive Officer, and Brian Wenzel Sr., Executive Vice President and Chief Financial Officer, will host a conference call to review the financial results and outlook for certain business drivers. The conference call can be accessed via an audio webcast through the Investor Relations page on the Synchrony Financial corporate website, [www.investors.synchronyfinancial.com](http://www.investors.synchronyfinancial.com), under Events and Presentations. A replay will also be available on the website.

## ABOUT SYNCHRONY FINANCIAL

Synchrony (NYSE: SYF) is a premier consumer financial services company delivering one of the industry's most complete digitally-enabled product suites. Our experience, expertise and scale encompass a broad spectrum of industries including digital, health and wellness, retail, telecommunications, home, auto, outdoor, pet and more. We have an established and diverse group of national and regional retailers, local merchants, manufacturers, buying groups, industry associations and healthcare service providers, which we refer to as our "partners." We connect our partners and consumers through our dynamic financial ecosystem and provide them with a diverse set of financing solutions and innovative digital capabilities to address their specific needs and deliver seamless, omnichannel experiences. We offer the right financing products to the right customers in their channel of choice.

For more information, visit [www.synchrony.com](http://www.synchrony.com) and Twitter: [@Synchrony](https://twitter.com/Synchrony).



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## CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This news release contains certain forward-looking statements as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are subject to the "safe harbor" created by those sections. Forward-looking statements may be identified by words such as "expects," "intends," "anticipates," "plans," "believes," "seeks," "targets," "outlook," "estimates," "will," "should," "may" or words of similar meaning, but these words are not the exclusive means of identifying forward-looking statements. Forward-looking statements are based on management's current expectations and assumptions, and are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. As a result, actual results could differ materially from those indicated in these forward-looking statements. Factors that could cause actual results to differ materially include global political, economic, business, competitive, market, regulatory and other factors and risks, such as: the impact of macroeconomic conditions and whether industry trends we have identified develop as anticipated, including the future impacts of the novel coronavirus disease ("COVID-19") outbreak and measures taken in response thereto for which future developments are highly uncertain and difficult to predict; retaining existing partners and attracting new partners, concentration of our revenue in a small number of partners, and promotion and support of our products by our partners; cyber-attacks or other security breaches; disruptions in the operations of our and our outsourced partners' computer systems and data centers; the financial performance of our partners; the sufficiency of our allowance for credit losses and the accuracy of the assumptions or estimates used in preparing our financial statements, including those related to the CECL accounting guidance; higher borrowing costs and adverse financial market conditions impacting our funding and liquidity, and any reduction in our credit ratings; our ability to grow our deposits in the future; damage to our reputation; our ability to securitize our loan receivables, occurrence of an early amortization of our securitization facilities, loss of the right to service or subservice our securitized loan receivables, and lower payment rates on our securitized loan receivables; changes in market interest rates and the impact of any margin compression; effectiveness of our risk management processes and procedures, reliance on models which may be inaccurate or misinterpreted, our ability to manage our credit risk; our ability to offset increases in our costs in retailer share arrangements; competition in the consumer finance industry; our concentration in the U.S. consumer credit market; our ability to successfully develop and commercialize new or enhanced products and services; our ability to realize the value of acquisitions and strategic investments; reductions in interchange fees; fraudulent activity; failure of third parties to provide various services that are important to our operations; international risks and compliance and regulatory risks and costs associated with international operations; alleged infringement of intellectual property rights of others and our ability to protect our intellectual property; litigation and regulatory actions; our ability to attract, retain and motivate key officers and employees; tax legislation initiatives or challenges to our tax positions and/or interpretations, and state sales tax rules and regulations; regulation, supervision, examination and enforcement of our business by governmental authorities, the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act and other legislative and regulatory developments and the impact of the Consumer Financial Protection Bureau's regulation of our business; impact of capital adequacy rules and liquidity requirements; restrictions that limit our ability to pay dividends and repurchase our common stock, and restrictions that limit the Synchrony Bank's ability to pay dividends to us; regulations relating to privacy, information security and data protection; use of third-party vendors and ongoing third-party business relationships; and failure to comply with anti-money laundering and anti-terrorism financing laws.

## **CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS**

For the reasons described above, we caution you against relying on any forward-looking statements, which should also be read in conjunction with the other cautionary statements that are included elsewhere in this news release and in our public filings, including under the heading "Risk Factors" in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, as filed on February 9, 2023. You should not consider any list of such factors to be an exhaustive statement of all the risks, uncertainties, or potentially inaccurate assumptions that could cause our current expectations or beliefs to change. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as otherwise may be required by law.

## **NON-GAAP MEASURES**

The information provided herein includes measures we refer to as "Core," "tangible common equity," and certain "CECL fully phased-in" capital measures, which are not prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). For a reconciliation of these non-GAAP measures to the most directly comparable GAAP measures, please see the detailed financial tables and information that follow. For a statement regarding the usefulness of these measures to investors, please see the Company's Current Report on Form 8-K filed with the SEC today.

SYNCHRONY FINANCIAL

FINANCIAL SUMMARY

(unaudited, in millions, except per share statistics)

	Quarter Ended					2Q'23 vs. 2Q'22		Six Months Ended		YTD'23 vs. YTD'22	
	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022			Jun 30, 2023	Jun 30, 2022		
<b>EARNINGS</b>											
Net interest income	\$ 4,120	\$ 4,051	\$ 4,106	\$ 3,928	\$ 3,802	\$ 318	8.4 %	\$ 8,171	\$ 7,591	\$ 580	7.6 %
Retailer share arrangements	(887)	(917)	(1,043)	(1,057)	(1,127)	240	(21.3)%	(1,804)	(2,231)	427	(19.1)%
Provision for credit losses	1,383	1,290	1,201	929	724	659	91.0 %	2,673	1,245	1,428	114.7 %
<b>Net interest income, after retailer share arrangements and provision for credit losses</b>	<b>1,850</b>	<b>1,844</b>	<b>1,862</b>	<b>1,942</b>	<b>1,951</b>	<b>(101)</b>	<b>(5.2)%</b>	<b>3,694</b>	<b>4,115</b>	<b>(421)</b>	<b>(10.2)%</b>
Other income	61	65	30	44	198	(137)	(69.2)%	126	306	(180)	(58.8)%
Other expense	1,169	1,119	1,151	1,064	1,083	86	7.9 %	2,288	2,122	166	7.8 %
<b>Earnings before provision for income taxes</b>	<b>742</b>	<b>790</b>	<b>741</b>	<b>922</b>	<b>1,066</b>	<b>(324)</b>	<b>(30.4)%</b>	<b>1,532</b>	<b>2,299</b>	<b>(767)</b>	<b>(33.4)%</b>
Provision for income taxes	173	189	164	219	262	(89)	(34.0)%	362	563	(201)	(35.7)%
<b>Net earnings</b>	<b>\$ 569</b>	<b>\$ 601</b>	<b>\$ 577</b>	<b>\$ 703</b>	<b>\$ 804</b>	<b>\$ (235)</b>	<b>(29.2)%</b>	<b>\$ 1,170</b>	<b>\$ 1,736</b>	<b>\$ (566)</b>	<b>(32.6)%</b>
<b>Net earnings available to common stockholders</b>	<b>\$ 559</b>	<b>\$ 590</b>	<b>\$ 567</b>	<b>\$ 692</b>	<b>\$ 793</b>	<b>\$ (234)</b>	<b>(29.5)%</b>	<b>\$ 1,149</b>	<b>\$ 1,715</b>	<b>\$ (566)</b>	<b>(33.0)%</b>
<b>COMMON SHARE STATISTICS</b>											
Basic EPS	\$ 1.32	\$ 1.36	\$ 1.27	\$ 1.48	\$ 1.61	\$ (0.29)	(18.0)%	\$ 2.74	\$ 3.40	\$ (0.66)	(19.4)%
Diluted EPS	\$ 1.32	\$ 1.35	\$ 1.26	\$ 1.47	\$ 1.60	\$ (0.28)	(17.5)%	\$ 2.73	\$ 3.38	\$ (0.65)	(19.2)%
Dividend declared per share	\$ 0.23	\$ 0.23	\$ 0.23	\$ 0.23	\$ 0.22	\$ 0.01	4.5 %	\$ 0.46	\$ 0.44	\$ 0.02	4.5 %
Common stock price	\$ 33.92	\$ 29.08	\$ 32.86	\$ 28.19	\$ 27.62	\$ 6.30	22.8 %	\$ 33.92	\$ 27.62	\$ 6.30	22.8 %
Book value per share	\$ 30.25	\$ 29.08	\$ 27.70	\$ 26.76	\$ 25.95	\$ 4.30	16.6 %	\$ 30.25	\$ 25.95	\$ 4.30	16.6 %
Tangible common equity per share <sup>(1)</sup>	\$ 24.67	\$ 23.48	\$ 22.24	\$ 22.10	\$ 21.39	\$ 3.28	15.3 %	\$ 24.67	\$ 21.39	\$ 3.28	15.3 %
Beginning common shares outstanding	428.4	438.2	458.9	487.8	506.2	(77.8)	(15.4)%	438.2	526.8	(88.6)	(16.8)%
Issuance of common shares	—	—	—	—	—	—	— %	—	—	—	— %
Stock-based compensation	0.2	1.5	0.1	0.4	0.2	—	— %	1.7	1.6	0.1	6.3 %
Shares repurchased	(10.5)	(11.3)	(20.8)	(29.3)	(18.6)	8.1	(43.5)%	(21.8)	(40.6)	18.8	(46.3)%
Ending common shares outstanding	418.1	428.4	438.2	458.9	487.8	(69.7)	(14.3)%	418.1	487.8	(69.7)	(14.3)%
Weighted average common shares outstanding	422.7	434.4	445.8	468.5	493.0	(70.3)	(14.3)%	418.9	504.1	(85.2)	(16.9)%
Weighted average common shares outstanding (fully diluted)	424.2	437.2	448.9	470.7	495.3	(71.1)	(14.4)%	421.1	507.3	(86.2)	(17.0)%

(1) Tangible Common Equity ("TCE") is a non-GAAP measure. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

**SYNCHRONY FINANCIAL**

**SELECTED METRICS**

(unaudited, \$ in millions)

	Quarter Ended					2Q'23 vs. 2Q'22	Six Months Ended		YTD'23 vs. YTD'22		
	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022		Jun 30, 2023	Jun 30, 2022			
<b>PERFORMANCE METRICS</b>											
Return on assets <sup>(1)</sup>	2.1 %	2.3 %	2.2 %	2.8 %	3.4 %	(1.3)%	2.2 %	3.7 %	(1.5)%		
Return on equity <sup>(2)</sup>	17.0 %	18.2 %	17.5 %	21.1 %	24.0 %	(7.0)%	17.6 %	25.8 %	(8.2)%		
Return on tangible common equity <sup>(3)</sup>	21.7 %	23.2 %	22.1 %	26.6 %	30.3 %	(8.6)%	22.5 %	32.6 %	(10.1)%		
Net interest margin <sup>(4)</sup>	14.94 %	15.22 %	15.58 %	15.52 %	15.60 %	(0.66)%	15.08 %	15.70 %	(0.62)%		
Efficiency ratio <sup>(5)</sup>	35.5 %	35.0 %	37.2 %	36.5 %	37.7 %	(2.2)%	35.2 %	37.5 %	(2.3)%		
Other expense as a % of average loan receivables, including held for sale	5.07 %	5.00 %	5.16 %	5.02 %	5.21 %	(0.14)%	5.03 %	5.15 %	(0.12)%		
Effective income tax rate	23.3 %	23.9 %	22.1 %	23.8 %	24.6 %	(1.3)%	23.6 %	24.5 %	(0.9)%		
<b>CREDIT QUALITY METRICS</b>											
Net charge-offs as a % of average loan receivables, including held for sale	4.75 %	4.49 %	3.48 %	3.00 %	2.73 %	2.02 %	4.62 %	2.73 %	1.89 %		
30+ days past due as a % of period-end loan receivables <sup>(6)</sup>	3.84 %	3.81 %	3.65 %	3.28 %	2.74 %	1.10 %	3.84 %	2.74 %	1.10 %		
90+ days past due as a % of period-end loan receivables <sup>(6)</sup>	1.77 %	1.87 %	1.69 %	1.43 %	1.22 %	0.55 %	1.77 %	1.22 %	0.55 %		
Net charge-offs	\$ 1,096	\$ 1,006	\$ 776	\$ 635	\$ 567	\$ 529	93.3 %	\$ 2,102	\$ 1,125	\$ 977	86.8 %
Loan receivables delinquent over 30 days <sup>(6)</sup>	\$ 3,641	\$ 3,474	\$ 3,377	\$ 2,818	\$ 2,262	\$ 1,379	61.0 %	\$ 3,641	\$ 2,262	\$ 1,379	61.0 %
Loan receivables delinquent over 90 days <sup>(6)</sup>	\$ 1,677	\$ 1,705	\$ 1,562	\$ 1,232	\$ 1,005	\$ 672	66.9 %	\$ 1,677	\$ 1,005	\$ 672	66.9 %
Allowance for credit losses (period-end)	\$ 9,804	\$ 9,517	\$ 9,527	\$ 9,102	\$ 8,808	\$ 996	11.3 %	\$ 9,804	\$ 8,808	\$ 996	11.3 %
Allowance coverage ratio <sup>(7)</sup>	10.34 %	10.44 %	10.30 %	10.58 %	10.65 %	(0.31)%	10.34 %	10.65 %	(0.31)%		
<b>BUSINESS METRICS</b>											
Purchase volume <sup>(8)(9)</sup>	\$ 47,276	\$ 41,557	\$ 47,923	\$ 44,557	\$ 47,217	\$ 59	0.1 %	\$ 88,833	\$ 87,707	\$ 1,126	1.3 %
Period-end loan receivables	\$ 94,801	\$ 91,129	\$ 92,470	\$ 86,012	\$ 82,674	\$ 12,127	14.7 %	\$ 94,801	\$ 82,674	\$ 12,127	14.7 %
Credit cards	\$ 89,299	\$ 86,113	\$ 87,630	\$ 81,254	\$ 78,062	\$ 11,237	14.4 %	\$ 89,299	\$ 78,062	\$ 11,237	14.4 %
Consumer installment loans	\$ 3,548	\$ 3,204	\$ 3,056	\$ 2,945	\$ 2,847	\$ 701	24.6 %	\$ 3,548	\$ 2,847	\$ 701	24.6 %
Commercial credit products	\$ 1,826	\$ 1,690	\$ 1,682	\$ 1,723	\$ 1,689	\$ 137	8.1 %	\$ 1,826	\$ 1,689	\$ 137	8.1 %
Other	\$ 128	\$ 122	\$ 102	\$ 90	\$ 76	\$ 52	68.4 %	\$ 128	\$ 76	\$ 52	68.4 %
Average loan receivables, including held for sale	\$ 92,489	\$ 90,815	\$ 88,436	\$ 84,038	\$ 83,412	\$ 9,077	10.9 %	\$ 91,656	\$ 83,081	\$ 8,575	10.3 %
Period-end active accounts (in thousands) <sup>(10)</sup>	70,269	68,589	70,763	66,503	65,969	4,300	6.5 %	70,269	65,969	4,300	6.5 %
Average active accounts (in thousands) <sup>(9)(10)</sup>	69,517	69,494	68,373	66,266	68,671	846	1.2 %	69,637	69,438	199	0.3 %
<b>LIQUIDITY</b>											
<b>Liquid assets</b>											
Cash and equivalents	\$ 12,706	\$ 15,303	\$ 10,294	\$ 11,962	\$ 10,682	\$ 2,024	18.9 %	\$ 12,706	\$ 10,682	\$ 2,024	18.9 %
Total liquid assets	\$ 16,448	\$ 18,778	\$ 14,201	\$ 16,566	\$ 15,177	\$ 1,271	8.4 %	\$ 16,448	\$ 15,177	\$ 1,271	8.4 %
<b>Undrawn credit facilities</b>											
Undrawn credit facilities	\$ 2,950	\$ 2,950	\$ 2,950	\$ 3,700	\$ 3,700	\$ (750)	(20.3)%	\$ 2,950	\$ 3,700	\$ (750)	(20.3)%
<b>Total liquid assets and undrawn credit facilities</b>	\$ 19,398	\$ 21,728	\$ 17,151	\$ 20,266	\$ 18,877	\$ 521	2.8 %	\$ 19,398	\$ 18,877	\$ 521	2.8 %
Liquid assets % of total assets	15.13 %	17.41 %	13.58 %	16.44 %	15.94 %	(0.81)%	15.13 %	15.94 %	(0.81)%		
Liquid assets including undrawn credit facilities % of total assets	17.85 %	20.15 %	16.40 %	20.11 %	19.83 %	(1.98)%	17.85 %	19.83 %	(1.98)%		

(1) Return on assets represents net earnings as a percentage of average total assets.

(2) Return on equity represents net earnings as a percentage of average total equity.

(3) Return on tangible common equity represents net earnings available to common stockholders as a percentage of average tangible common equity. Tangible common equity ("TCE") is a non-GAAP measure. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

(4) Net interest margin represents net interest income divided by average interest-earning assets.

(5) Efficiency ratio represents (i) other expense, divided by (ii) net interest income, plus other income, less retailer share arrangements.

(6) Based on customer statement-end balances extrapolated to the respective period-end date.

(7) Allowance coverage ratio represents allowance for credit losses divided by total period-end loan receivables.

(8) Purchase volume, or net credit sales, represents the aggregate amount of charges incurred on credit cards or other credit product accounts less returns during the period.

(9) Includes activity and accounts associated with loan receivables held for sale.

(10) Active accounts represent credit card or installment loan accounts on which there has been a purchase, payment or outstanding balance in the current month.



**SYNCHRONY FINANCIAL**  
**STATEMENTS OF EARNINGS**  
(unaudited, \$ in millions)

	Quarter Ended					2Q'23 vs. 2Q'22		Six Months Ended		YTD'23 vs. YTD'22	
	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022			Jun 30, 2023	Jun 30, 2022		
<b>Interest income:</b>											
Interest and fees on loans	\$ 4,812	\$ 4,616	\$ 4,576	\$ 4,258	\$ 4,039	\$ 773	19.1 %	\$ 9,428	\$ 8,047	\$ 1,381	17.2 %
Interest on cash and debt securities	209	170	132	84	35	174	NM	379	49	330	NM
Total interest income	5,021	4,786	4,708	4,342	4,074	947	23.2 %	9,807	8,096	1,711	21.1 %
<b>Interest expense:</b>											
Interest on deposits	717	557	441	280	160	557	NM	1,274	287	987	NM
Interest on borrowings of consolidated securitization entities	78	77	69	54	40	38	95.0 %	155	73	82	112.3 %
Interest on senior unsecured notes	106	101	92	80	72	34	47.2 %	207	145	62	42.8 %
Total interest expense	901	735	602	414	272	629	231.3 %	1,636	505	1,131	224.0 %
Net interest income	4,120	4,051	4,106	3,928	3,802	318	8.4 %	8,171	7,591	580	7.6 %
Retailer share arrangements	(887)	(917)	(1,043)	(1,057)	(1,127)	240	(21.3)%	(1,804)	(2,231)	427	(19.1)%
Provision for credit losses	1,383	1,290	1,201	929	724	659	91.0 %	2,673	1,245	1,428	114.7 %
Net interest income, after retailer share arrangements and provision for credit losses	1,850	1,844	1,862	1,942	1,951	(101)	(5.2)%	3,694	4,115	(421)	(10.2)%
<b>Other income:</b>											
Interchange revenue	262	232	251	238	263	(1)	(0.4)%	494	493	1	0.2 %
Debt cancellation fees	125	115	102	103	93	32	34.4 %	240	182	58	31.9 %
Loyalty programs	(345)	(298)	(351)	(326)	(322)	(23)	7.1 %	(643)	(580)	(63)	10.9 %
Other	19	16	28	29	164	(145)	(88.4)%	35	211	(176)	(83.4)%
Total other income	61	65	30	44	198	(137)	(69.2)%	126	306	(180)	(58.8)%
<b>Other expense:</b>											
Employee costs	451	451	459	416	404	47	11.6 %	902	806	96	11.9 %
Professional fees	209	186	233	204	185	24	13.0 %	395	395	—	— %
Marketing and business development	133	131	121	115	135	(2)	(1.5)%	264	251	13	5.2 %
Information processing	179	166	165	150	163	16	9.8 %	345	308	37	12.0 %
Other	197	185	173	179	196	1	0.5 %	382	362	20	5.5 %
Total other expense	1,169	1,119	1,151	1,064	1,083	86	7.9 %	2,288	2,122	166	7.8 %
<b>Earnings before provision for income taxes</b>	742	790	741	922	1,066	(324)	(30.4)%	1,532	2,299	(767)	(33.4)%
Provision for income taxes	173	189	164	219	262	(89)	(34.0)%	362	563	(201)	(35.7)%
<b>Net earnings</b>	<u>\$ 569</u>	<u>\$ 601</u>	<u>\$ 577</u>	<u>\$ 703</u>	<u>\$ 804</u>	<u>\$ (235)</u>	<u>(29.2)%</u>	<u>\$ 1,170</u>	<u>\$ 1,736</u>	<u>\$ (566)</u>	<u>(32.6)%</u>
<b>Net earnings available to common stockholders</b>	<u>\$ 559</u>	<u>\$ 590</u>	<u>\$ 567</u>	<u>\$ 692</u>	<u>\$ 793</u>	<u>\$ (234)</u>	<u>(29.5)%</u>	<u>\$ 1,149</u>	<u>\$ 1,715</u>	<u>\$ (566)</u>	<u>(33.0)%</u>

**SYNCHRONY FINANCIAL**  
**STATEMENTS OF FINANCIAL POSITION**  
(unaudited, \$ in millions)

	Quarter Ended					Jun 30, 2023 vs. Jun 30, 2022	
	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022		
<b>Assets</b>							
Cash and equivalents	\$ 12,706	\$ 15,303	\$ 10,294	\$ 11,962	\$ 10,682	\$ 2,024	18.9 %
Debt securities	4,294	4,008	4,879	5,082	5,012	(718)	(14.3)%
Loan receivables:							
Unsecuritized loans held for investment	75,532	72,079	72,638	67,651	63,350	12,182	19.2 %
Restricted loans of consolidated securitization entities	19,269	19,050	19,832	18,361	19,324	(55)	(0.3)%
Total loan receivables	94,801	91,129	92,470	86,012	82,674	12,127	14.7 %
Less: Allowance for credit losses	(9,804)	(9,517)	(9,527)	(9,102)	(8,808)	(996)	11.3 %
Loan receivables, net	84,997	81,612	82,943	76,910	73,866	11,131	15.1 %
Goodwill	1,105	1,105	1,105	1,105	1,105	—	— %
Intangible assets, net	1,226	1,297	1,287	1,033	1,118	108	9.7 %
Other assets	4,369	4,528	4,056	4,674	3,417	952	27.9 %
Total assets	<u>\$ 108,697</u>	<u>\$ 107,853</u>	<u>\$ 104,564</u>	<u>\$ 100,766</u>	<u>\$ 95,200</u>	<u>\$ 13,497</u>	<u>14.2 %</u>
<b>Liabilities and Equity</b>							
Deposits:							
Interest-bearing deposit accounts	\$ 75,344	\$ 74,008	\$ 71,336	\$ 68,032	\$ 64,328	\$ 11,016	17.1 %
Non-interest-bearing deposit accounts	421	417	399	372	381	40	10.5 %
Total deposits	75,765	74,425	71,735	68,404	64,709	11,056	17.1 %
Borrowings:							
Borrowings of consolidated securitization entities	5,522	6,228	6,227	6,360	5,687	(165)	(2.9)%
Senior and subordinated unsecured notes	8,709	8,706	7,964	7,961	6,470	2,239	34.6 %
Total borrowings	14,231	14,934	14,191	14,321	12,157	2,074	17.1 %
Accrued expenses and other liabilities	5,321	5,301	5,765	5,029	4,941	380	7.7 %
Total liabilities	95,317	94,660	91,691	87,754	81,807	13,510	16.5 %
Equity:							
Preferred stock	734	734	734	734	734	—	— %
Common stock	1	1	1	1	1	—	— %
Additional paid-in capital	9,727	9,705	9,718	9,685	9,663	64	0.7 %
Retained earnings	17,828	17,369	16,716	16,252	15,679	2,149	13.7 %
Accumulated other comprehensive income (loss)	(96)	(102)	(125)	(187)	(149)	53	(35.6)%
Treasury stock	(14,814)	(14,514)	(14,171)	(13,473)	(12,535)	(2,279)	18.2 %
Total equity	13,380	13,193	12,873	13,012	13,393	(13)	(0.1)%
Total liabilities and equity	<u>\$ 108,697</u>	<u>\$ 107,853</u>	<u>\$ 104,564</u>	<u>\$ 100,766</u>	<u>\$ 95,200</u>	<u>\$ 13,497</u>	<u>14.2 %</u>

SYNCHRONY FINANCIAL  
AVERAGE BALANCES, NET INTEREST INCOME AND NET INTEREST MARGIN  
(unaudited, \$ in millions)

	Quarter Ended														
	Jun 30, 2023			Mar 31, 2023			Dec 31, 2022			Sep 30, 2022			Jun 30, 2022		
	Average Balance	Interest Income/Expense	Average Yield/Rate	Average Balance	Interest Income/Expense	Average Yield/Rate	Average Balance	Interest Income/Expense	Average Yield/Rate	Average Balance	Interest Income/Expense	Average Yield/Rate	Average Balance	Interest Income/Expense	Average Yield/Rate
<b>Assets</b>															
<b>Interest-earning assets:</b>															
Interest-earning cash and equivalents	\$ 14,198	\$ 178	5.03 %	\$ 12,365	\$ 140	4.59 %	\$ 11,092	\$ 104	3.72 %	\$ 11,506	\$ 65	2.24 %	\$ 9,249	\$ 20	0.87 %
Securities available for sale	3,948	31	3.15 %	4,772	30	2.55 %	5,002	28	2.22 %	4,861	19	1.55 %	5,063	15	1.19 %
<b>Loan receivables, including held for sale:</b>															
Credit cards	87,199	4,679	21.52 %	85,904	4,497	21.23 %	83,597	4,462	21.18 %	79,354	4,153	20.76 %	78,912	3,943	20.04 %
Consumer installment loans	3,359	94	11.22 %	3,103	83	10.85 %	2,991	78	10.35 %	2,884	74	10.18 %	2,775	69	9.97 %
Commercial credit products	1,808	36	7.99 %	1,697	34	8.13 %	1,757	34	7.68 %	1,720	30	6.92 %	1,654	25	6.06 %
Other	123	3	9.78 %	111	2	7.31 %	91	2	8.72 %	80	1	4.96 %	71	2	11.30 %
<b>Total loan receivables, including held for sale</b>	<b>92,489</b>	<b>4,812</b>	<b>20.87 %</b>	<b>90,815</b>	<b>4,616</b>	<b>20.61 %</b>	<b>88,436</b>	<b>4,576</b>	<b>20.53 %</b>	<b>84,038</b>	<b>4,258</b>	<b>20.10 %</b>	<b>83,412</b>	<b>4,039</b>	<b>19.42 %</b>
<b>Total interest-earning assets</b>	<b>110,635</b>	<b>5,021</b>	<b>18.20 %</b>	<b>107,952</b>	<b>4,786</b>	<b>17.98 %</b>	<b>104,530</b>	<b>4,708</b>	<b>17.87 %</b>	<b>100,405</b>	<b>4,342</b>	<b>17.16 %</b>	<b>97,724</b>	<b>4,074</b>	<b>16.72 %</b>
<b>Non-interest-earning assets:</b>															
Cash and due from banks	976			1,024			1,071			1,580			1,614		
Allowance for credit losses	(9,540)			(9,262)			(9,167)			(8,878)			(8,651)		
Other assets	6,330			6,128			5,772			5,587			5,386		
<b>Total non-interest-earning assets</b>	<b>(2,234)</b>			<b>(2,110)</b>			<b>(2,324)</b>			<b>(1,711)</b>			<b>(1,651)</b>		
<b>Total assets</b>	<b>\$ 108,401</b>			<b>\$ 105,842</b>			<b>\$ 102,206</b>			<b>\$ 98,694</b>			<b>\$ 96,073</b>		
<b>Liabilities</b>															
<b>Interest-bearing liabilities:</b>															
Interest-bearing deposit accounts	\$ 74,812	\$ 717	3.84 %	\$ 72,216	\$ 557	3.13 %	\$ 69,343	\$ 441	2.52 %	\$ 66,787	\$ 280	1.66 %	\$ 63,961	\$ 160	1.00 %
Borrowings of consolidated securitization entities	5,863	78	5.34 %	6,229	77	5.01 %	6,231	69	4.39 %	6,258	54	3.42 %	6,563	40	2.44 %
Senior and subordinated unsecured notes	8,707	106	4.88 %	8,442	101	4.85 %	7,962	92	4.58 %	7,102	80	4.47 %	6,974	72	4.14 %
<b>Total interest-bearing liabilities</b>	<b>89,382</b>	<b>901</b>	<b>4.04 %</b>	<b>86,887</b>	<b>735</b>	<b>3.43 %</b>	<b>83,536</b>	<b>602</b>	<b>2.86 %</b>	<b>80,147</b>	<b>414</b>	<b>2.05 %</b>	<b>77,498</b>	<b>272</b>	<b>1.41 %</b>
<b>Non-interest-bearing liabilities</b>															
Non-interest-bearing deposit accounts	420			411			388			371			396		
Other liabilities	5,164			5,130			5,217			4,938			4,717		
<b>Total non-interest-bearing liabilities</b>	<b>5,584</b>			<b>5,541</b>			<b>5,605</b>			<b>5,309</b>			<b>5,113</b>		
<b>Total liabilities</b>	<b>94,966</b>			<b>92,428</b>			<b>89,141</b>			<b>85,456</b>			<b>82,611</b>		
<b>Equity</b>															
<b>Total equity</b>	<b>13,435</b>			<b>13,414</b>			<b>13,065</b>			<b>13,238</b>			<b>13,462</b>		
<b>Total liabilities and equity</b>	<b>\$ 108,401</b>			<b>\$ 105,842</b>			<b>\$ 102,206</b>			<b>\$ 98,694</b>			<b>\$ 96,073</b>		
<b>Net interest income</b>		<b>\$ 4,120</b>			<b>\$ 4,051</b>			<b>\$ 4,106</b>			<b>\$ 3,928</b>			<b>\$ 3,802</b>	
<b>Interest rate spread<sup>(1)</sup></b>			14.16 %			14.55 %			15.01 %			15.11 %			15.31 %
<b>Net interest margin<sup>(2)</sup></b>			14.94 %			15.22 %			15.58 %			15.52 %			15.60 %

(1) Interest rate spread represents the difference between the yield on total interest-earning assets and the rate on total interest-bearing liabilities.

(2) Net interest margin represents net interest income divided by average interest-earning assets.

SYNCHRONY FINANCIAL  
AVERAGE BALANCES, NET INTEREST INCOME AND NET INTEREST MARGIN  
(unaudited, \$ in millions)

	Six Months Ended Jun 30, 2023			Six Months Ended Jun 30, 2022		
	Average Balance	Interest Income/ Expense	Average Yield/ Rate	Average Balance	Interest Income/ Expense	Average Yield/ Rate
<b>Assets</b>						
<b>Interest-earning assets:</b>						
Interest-earning cash and equivalents	\$ 13,287	\$ 318	4.83 %	\$ 9,113	\$ 25	0.55 %
Securities available for sale	4,358	61	2.82 %	5,287	24	0.92 %
<b>Loan receivables, including held for sale:</b>						
Credit cards	86,555	9,176	21.38 %	78,738	7,856	20.12 %
Consumer installment loans	3,232	177	11.04 %	2,729	135	9.98 %
Commercial credit products	1,753	70	8.05 %	1,545	53	6.92 %
Other	116	5	8.69 %	69	3	8.77 %
<b>Total loan receivables, including held for sale</b>	<u>91,656</u>	<u>9,428</u>	<u>20.74 %</u>	<u>83,081</u>	<u>8,047</u>	<u>19.53 %</u>
<b>Total interest-earning assets</b>	<u>109,301</u>	<u>9,807</u>	<u>18.09 %</u>	<u>97,481</u>	<u>8,096</u>	<u>16.75 %</u>
<b>Non-interest-earning assets:</b>						
Cash and due from banks	1,000			1,620		
Allowance for loan losses	(9,402)			(8,663)		
Other assets	6,229			5,378		
<b>Total non-interest-earning assets</b>	<u>(2,173)</u>			<u>(1,665)</u>		
<b>Total assets</b>	<u>\$ 107,128</u>			<u>\$ 95,816</u>		
<b>Liabilities</b>						
<b>Interest-bearing liabilities:</b>						
Interest-bearing deposit accounts	\$ 73,521	\$ 1,274	3.49 %	\$ 63,142	\$ 287	0.92 %
Borrowings of consolidated securitization entities	6,045	155	5.17 %	6,695	73	2.20 %
Senior and subordinated unsecured notes	8,575	207	4.87 %	7,096	145	4.12 %
<b>Total interest-bearing liabilities</b>	<u>88,141</u>	<u>1,636</u>	<u>3.74 %</u>	<u>76,933</u>	<u>505</u>	<u>1.32 %</u>
<b>Non-interest-bearing liabilities</b>						
Non-interest-bearing deposit accounts	415			385		
Other liabilities	5,147			4,903		
<b>Total non-interest-bearing liabilities</b>	<u>5,562</u>			<u>5,288</u>		
<b>Total liabilities</b>	<u>93,703</u>			<u>82,221</u>		
<b>Equity</b>						
<b>Total equity</b>	<u>13,425</u>			<u>13,595</u>		
<b>Total liabilities and equity</b>	<u>\$ 107,128</u>			<u>\$ 95,816</u>		
<b>Net interest income</b>		<u>\$ 8,171</u>			<u>\$ 7,591</u>	
<b>Interest rate spread<sup>(1)</sup></b>			14.35 %			15.43 %
<b>Net interest margin<sup>(2)</sup></b>			15.08 %			15.70 %

(1) Interest rate spread represents the difference between the yield on total interest-earning assets and the rate on total interest-bearing liabilities.

(2) Net interest margin represents net interest income divided by average interest-earning assets.

**SYNCHRONY FINANCIAL**  
**BALANCE SHEET STATISTICS**

(unaudited, \$ in millions, except per share statistics)

	Quarter Ended					Jun 30, 2023 vs. Jun 30, 2022	
	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022		
<b>BALANCE SHEET STATISTICS</b>							
Total common equity	\$ 12,646	\$ 12,459	\$ 12,139	\$ 12,278	\$ 12,659	\$ (13)	(0.1)%
Total common equity as a % of total assets	11.63 %	11.55 %	11.61 %	12.18 %	13.30 %		(1.67)%
Tangible assets	\$ 106,366	\$ 105,451	\$ 102,172	\$ 98,628	\$ 92,977	\$ 13,389	14.4 %
Tangible common equity <sup>(1)</sup>	\$ 10,315	\$ 10,057	\$ 9,747	\$ 10,140	\$ 10,436	\$ (121)	(1.2)%
Tangible common equity as a % of tangible assets <sup>(1)</sup>	9.70 %	9.54 %	9.54 %	10.28 %	11.22 %		(1.52)%
Tangible common equity per share <sup>(1)</sup>	\$ 24.67	\$ 23.48	\$ 22.24	\$ 22.10	\$ 21.39	\$ 3.28	15.3 %

**REGULATORY CAPITAL RATIOS<sup>(2)(3)</sup>**

	Basel III - CECL Transition				
	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022
Total risk-based capital ratio <sup>(4)</sup>	15.2 %	15.4 %	15.0 %	16.5 %	17.4 %
Tier 1 risk-based capital ratio <sup>(5)</sup>	13.1 %	13.3 %	13.6 %	15.2 %	16.1 %
Tier 1 leverage ratio <sup>(6)</sup>	11.6 %	11.6 %	12.3 %	13.2 %	13.8 %
Common equity Tier 1 capital ratio	12.3 %	12.5 %	12.8 %	14.3 %	15.2 %

(1) Tangible common equity ("TCE") is a non-GAAP measure. We believe TCE is a more meaningful measure of the net asset value of the Company to investors. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

(2) Regulatory capital ratios at June 30, 2023 are preliminary and therefore subject to change.

(3) Capital ratios reflect the phase-in of an estimate of CECL's effect on regulatory capital over a three-year transitional period beginning in the first quarter of 2022 through 2024. Capital ratios for 2023 and 2022 reflect 50% and 25%, respectively, of the phase-in of CECL effects.

(4) Total risk-based capital ratio is the ratio of total risk-based capital divided by risk-weighted assets.

(5) Tier 1 risk-based capital ratio is the ratio of Tier 1 capital divided by risk-weighted assets.

(6) Tier 1 leverage ratio is the ratio of Tier 1 capital divided by total average assets, after certain adjustments.

**SYNCHRONY FINANCIAL**  
**PLATFORM RESULTS**  
(unaudited, \$ in millions)

	Quarter Ended					2Q'23 vs. 2Q'22		Six Months Ended		YTD'23 vs. YTD'22	
	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022	Jun 30, 2023	Jun 30, 2022				
<b>HOME &amp; AUTO</b>											
Purchase volume <sup>(1)</sup>	\$ 12,853	\$ 10,863	\$ 11,860	\$ 12,273	\$ 12,895	\$ (42)	(0.3)%	\$ 23,716	\$ 23,155	\$ 561	2.4 %
Period-end loan receivables	\$ 30,926	\$ 29,733	\$ 29,978	\$ 29,017	\$ 27,989	\$ 2,937	10.5 %	\$ 30,926	\$ 27,989	\$ 2,937	10.5 %
Average loan receivables, including held for sale	\$ 30,210	\$ 29,690	\$ 29,402	\$ 28,387	\$ 27,106	\$ 3,104	11.5 %	\$ 29,951	\$ 26,758	\$ 3,193	11.9 %
Average active accounts (in thousands) <sup>(3)</sup>	18,935	18,521	18,539	18,350	17,942	993	5.5 %	18,769	17,746	1,023	5.8 %
Interest and fees on loans	\$ 1,275	\$ 1,225	\$ 1,264	\$ 1,210	\$ 1,108	\$ 167	15.1 %	\$ 2,500	\$ 2,196	\$ 304	13.8 %
Other income	\$ 27	\$ 25	\$ 23	\$ 20	\$ 23	\$ 4	17.4 %	\$ 52	\$ 44	\$ 8	18.2 %
<b>DIGITAL</b>											
Purchase volume <sup>(1)</sup>	\$ 13,472	\$ 12,261	\$ 14,794	\$ 12,941	\$ 12,463	\$ 1,009	8.1 %	\$ 25,733	\$ 23,659	\$ 2,074	8.8 %
Period-end loan receivables	\$ 25,758	\$ 24,944	\$ 25,522	\$ 22,925	\$ 21,842	\$ 3,916	17.9 %	\$ 25,758	\$ 21,842	\$ 3,916	17.9 %
Average loan receivables, including held for sale	\$ 25,189	\$ 24,982	\$ 23,931	\$ 22,361	\$ 21,255	\$ 3,934	18.5 %	\$ 25,086	\$ 21,208	\$ 3,878	18.3 %
Average active accounts (in thousands) <sup>(3)</sup>	20,559	20,564	20,073	19,418	19,069	1,490	7.8 %	20,570	19,042	1,528	8.0 %
Interest and fees on loans	\$ 1,422	\$ 1,363	\$ 1,322	\$ 1,197	\$ 1,058	\$ 364	34.4 %	\$ 2,785	\$ 2,080	\$ 705	33.9 %
Other income	\$ (2)	\$ 1	\$ (14)	\$ (22)	\$ (13)	\$ 11	(84.6)%	\$ (1)	\$ (25)	\$ 24	(96.0)%
<b>DIVERSIFIED &amp; VALUE</b>											
Purchase volume <sup>(1)</sup>	\$ 15,356	\$ 13,439	\$ 16,266	\$ 14,454	\$ 14,388	\$ 968	6.7 %	\$ 28,795	\$ 25,946	\$ 2,849	11.0 %
Period-end loan receivables	\$ 18,329	\$ 17,702	\$ 18,617	\$ 16,566	\$ 16,076	\$ 2,253	14.0 %	\$ 18,329	\$ 16,076	\$ 2,253	14.0 %
Average loan receivables, including held for sale	\$ 17,935	\$ 17,713	\$ 17,274	\$ 16,243	\$ 15,498	\$ 2,437	15.7 %	\$ 17,825	\$ 15,314	\$ 2,511	16.4 %
Average active accounts (in thousands) <sup>(3)</sup>	20,346	20,807	20,386	19,411	19,026	1,320	6.9 %	20,652	19,189	1,463	7.6 %
Interest and fees on loans	\$ 1,091	\$ 1,070	\$ 1,023	\$ 935	\$ 826	\$ 265	32.1 %	\$ 2,161	\$ 1,652	\$ 509	30.8 %
Other income	\$ (21)	\$ (14)	\$ (42)	\$ (19)	\$ (35)	\$ 14	(40.0)%	\$ (35)	\$ (44)	\$ 9	(20.5)%
<b>HEALTH &amp; WELLNESS</b>											
Purchase volume <sup>(1)</sup>	\$ 4,015	\$ 3,690	\$ 3,505	\$ 3,514	\$ 3,443	\$ 572	16.6 %	\$ 7,705	\$ 6,550	\$ 1,155	17.6 %
Period-end loan receivables	\$ 13,327	\$ 12,581	\$ 12,179	\$ 11,590	\$ 10,932	\$ 2,395	21.9 %	\$ 13,327	\$ 10,932	\$ 2,395	21.9 %
Average loan receivables, including held for sale	\$ 12,859	\$ 12,309	\$ 11,846	\$ 11,187	\$ 10,596	\$ 2,263	21.4 %	\$ 12,585	\$ 10,424	\$ 2,161	20.7 %
Average active accounts (in thousands) <sup>(3)</sup>	7,063	6,887	6,673	6,411	6,177	886	14.3 %	6,976	6,102	874	14.3 %
Interest and fees on loans	\$ 786	\$ 735	\$ 744	\$ 706	\$ 644	\$ 142	22.0 %	\$ 1,521	\$ 1,260	\$ 261	20.7 %
Other income	\$ 54	\$ 61	\$ 60	\$ 55	\$ 49	\$ 5	10.2 %	\$ 115	\$ 102	\$ 13	12.7 %
<b>LIFESTYLE</b>											
Purchase volume <sup>(1)</sup>	\$ 1,580	\$ 1,302	\$ 1,498	\$ 1,374	\$ 1,431	\$ 149	10.4 %	\$ 2,882	\$ 2,626	\$ 256	9.7 %
Period-end loan receivables	\$ 6,280	\$ 5,971	\$ 5,970	\$ 5,686	\$ 5,558	\$ 722	13.0 %	\$ 6,280	\$ 5,558	\$ 722	13.0 %
Average loan receivables, including held for sale	\$ 6,106	\$ 5,919	\$ 5,772	\$ 5,610	\$ 5,443	\$ 663	12.2 %	\$ 6,013	\$ 5,411	\$ 602	11.1 %
Average active accounts (in thousands) <sup>(3)</sup>	2,529	2,611	2,585	2,524	2,510	19	0.8 %	2,575	2,551	24	0.9 %
Interest and fees on loans	\$ 232	\$ 223	\$ 221	\$ 208	\$ 194	\$ 38	19.6 %	\$ 455	\$ 385	\$ 70	18.2 %
Other income	\$ 7	\$ 7	\$ 7	\$ 8	\$ 7	\$ —	— %	\$ 14	\$ 13	\$ 1	7.7 %
<b>CORP. OTHER<sup>(4)</sup></b>											
Purchase volume <sup>(1)(2)</sup>	\$ —	\$ 2	\$ —	\$ 1	\$ 2,597	\$ (2,597)	(100.0)%	\$ 2	\$ 5,771	\$ (5,769)	(100.0)%
Period-end loan receivables	\$ 181	\$ 198	\$ 204	\$ 228	\$ 277	\$ (96)	(34.7)%	\$ 181	\$ 277	\$ (96)	(34.7)%
Average loan receivables, including held for sale	\$ 190	\$ 202	\$ 211	\$ 250	\$ 3,514	\$ (3,324)	(94.6)%	\$ 196	\$ 3,966	\$ (3,770)	(95.1)%
Average active accounts (in thousands) <sup>(2)(3)</sup>	85	104	117	152	3,947	(3,862)	(97.8)%	95	4,808	(4,713)	(98.0)%
Interest and fees on loans	\$ 6	\$ —	\$ 2	\$ 2	\$ 209	\$ (203)	(97.1)%	\$ 6	\$ 474	\$ (468)	(98.7)%
Other income	\$ (4)	\$ (15)	\$ (4)	\$ 2	\$ 167	\$ (171)	(102.4)%	\$ (19)	\$ 216	\$ (235)	(108.8)%
<b>TOTAL SYF</b>											
Purchase volume <sup>(1)(2)</sup>	\$ 47,276	\$ 41,557	\$ 47,923	\$ 44,557	\$ 47,217	\$ 59	0.1 %	\$ 88,833	\$ 87,707	\$ 1,126	1.3 %
Period-end loan receivables	\$ 94,801	\$ 91,129	\$ 92,470	\$ 86,012	\$ 82,674	\$ 12,127	14.7 %	\$ 94,801	\$ 82,674	\$ 12,127	14.7 %
Average loan receivables, including held for sale	\$ 92,489	\$ 90,815	\$ 88,436	\$ 84,038	\$ 83,412	\$ 9,077	10.9 %	\$ 91,656	\$ 83,081	\$ 8,575	10.3 %
Average active accounts (in thousands) <sup>(2)(3)</sup>	69,517	69,494	68,373	66,266	68,671	846	1.2 %	69,637	69,438	199	0.3 %
Interest and fees on loans	\$ 4,812	\$ 4,616	\$ 4,576	\$ 4,258	\$ 4,039	\$ 773	19.1 %	\$ 9,428	\$ 8,047	\$ 1,381	17.2 %
Other income	\$ 61	\$ 65	\$ 30	\$ 44	\$ 198	\$ (137)	(69.2)%	\$ 126	\$ 306	\$ (180)	(58.8)%

(1) Purchase volume, or net credit sales, represents the aggregate amount of charges incurred on credit cards or other credit product accounts less returns during the period.

(2) Includes activity and balances associated with loan receivables held for sale.

(3) Active accounts represent credit card or installment loan accounts on which there has been a purchase, payment or outstanding balance in the current month.

(4) Includes activity and balances associated with the Gap Inc. and BP portfolios which were both sold in 2Q 2022.

SYNCHRONY FINANCIAL

RECONCILIATION OF NON-GAAP MEASURES AND CALCULATIONS OF REGULATORY MEASURES<sup>(1)</sup>

(unaudited, \$ in millions, except per share statistics)

	Quarter Ended				
	Jun 30, 2023	Mar 31, 2023	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022
<b>COMMON EQUITY AND REGULATORY CAPITAL MEASURES<sup>(2)</sup></b>					
GAAP Total equity	\$ 13,380	\$ 13,193	\$ 12,873	\$ 13,012	\$ 13,393
Less: Preferred stock	(734)	(734)	(734)	(734)	(734)
Less: Goodwill	(1,105)	(1,105)	(1,105)	(1,105)	(1,105)
Less: Intangible assets, net	(1,226)	(1,297)	(1,287)	(1,033)	(1,118)
<b>Tangible common equity</b>	<b>\$ 10,315</b>	<b>\$ 10,057</b>	<b>\$ 9,747</b>	<b>\$ 10,140</b>	<b>\$ 10,436</b>
Add: CECL transition amount	1,146	1,146	1,719	1,719	1,719
Adjustments for certain deferred tax liabilities and certain items in accumulated comprehensive income (loss)	267	270	293	419	391
<b>Common equity Tier 1</b>	<b>\$ 11,728</b>	<b>\$ 11,473</b>	<b>\$ 11,759</b>	<b>\$ 12,278</b>	<b>\$ 12,546</b>
Preferred stock	734	734	734	734	734
<b>Tier 1 capital</b>	<b>\$ 12,462</b>	<b>\$ 12,207</b>	<b>\$ 12,493</b>	<b>\$ 13,012</b>	<b>\$ 13,280</b>
Add: Subordinated debt	741	740	—	—	—
Add: Allowance for credit losses includible in risk-based capital	1,276	1,233	1,220	1,142	1,099
<b>Total Risk-based capital</b>	<b>\$ 14,479</b>	<b>\$ 14,180</b>	<b>\$ 13,713</b>	<b>\$ 14,154</b>	<b>\$ 14,379</b>
<b>ASSET MEASURES<sup>(2)</sup></b>					
Total average assets	\$ 108,401	\$ 105,842	\$ 102,206	\$ 98,694	\$ 96,073
Adjustments for:					
Add: CECL transition amount	1,146	1,146	1,719	1,719	1,719
Disallowed goodwill and other disallowed intangible assets (net of related deferred tax liabilities) and other	(2,035)	(2,081)	(2,046)	(1,776)	(1,878)
<b>Total assets for leverage purposes</b>	<b>\$ 107,512</b>	<b>\$ 104,907</b>	<b>\$ 101,879</b>	<b>\$ 98,637</b>	<b>\$ 95,914</b>
<b>Risk-weighted assets</b>	<b>\$ 95,060</b>	<b>\$ 91,873</b>	<b>\$ 91,596</b>	<b>\$ 85,664</b>	<b>\$ 82,499</b>
<b>CECL FULLY PHASED-IN CAPITAL MEASURES</b>					
<b>Tier 1 capital</b>	<b>\$ 12,462</b>	<b>\$ 12,207</b>	<b>\$ 12,493</b>	<b>\$ 13,012</b>	<b>\$ 13,280</b>
Less: CECL transition adjustment	(1,146)	(1,146)	(1,719)	(1,719)	(1,719)
<b>Tier 1 capital (CECL fully phased-in)</b>	<b>\$ 11,316</b>	<b>\$ 11,061</b>	<b>\$ 10,774</b>	<b>\$ 11,293</b>	<b>\$ 11,561</b>
Add: Allowance for credit losses	9,804	9,517	9,527	9,102	8,808
<b>Tier 1 capital (CECL fully phased-in) + Reserves for credit losses</b>	<b>\$ 21,120</b>	<b>\$ 20,578</b>	<b>\$ 20,301</b>	<b>\$ 20,395</b>	<b>\$ 20,369</b>
<b>Risk-weighted assets</b>	<b>\$ 95,060</b>	<b>\$ 91,873</b>	<b>\$ 91,596</b>	<b>\$ 85,664</b>	<b>\$ 82,499</b>
Less: CECL transition adjustment	(580)	(580)	(870)	(870)	(870)
<b>Risk-weighted assets (CECL fully phased-in)</b>	<b>\$ 94,480</b>	<b>\$ 91,293</b>	<b>\$ 90,726</b>	<b>\$ 84,794</b>	<b>\$ 81,629</b>
<b>TANGIBLE COMMON EQUITY PER SHARE</b>					
GAAP book value per share	\$ 30.25	\$ 29.08	\$ 27.70	\$ 26.76	\$ 25.95
Less: Goodwill	(2.65)	(2.58)	(2.52)	(2.41)	(2.27)
Less: Intangible assets, net	(2.93)	(3.02)	(2.94)	(2.25)	(2.29)
<b>Tangible common equity per share</b>	<b>\$ 24.67</b>	<b>\$ 23.48</b>	<b>\$ 22.24</b>	<b>\$ 22.10</b>	<b>\$ 21.39</b>

(1) Regulatory measures at June 30, 2023 are presented on an estimated basis.

(2) Capital ratios reflect the phase-in of an estimate of CECL's effect on regulatory capital over a three-year transitional period beginning in the first quarter of 2022 through 2024. Capital ratios for 2023 and 2022 reflect 50% and 25%, respectively, of the phase-in of CECL effects.

SYNCHRONY FINANCIAL  
RECONCILIATION OF NON-GAAP MEASURES (Continued)  
(unaudited, \$ and accounts in millions)

	<u>Quarter Ended</u>	
	<u>Jun 30, 2023</u>	<u>Jun 30, 2022</u>
<b><u>CORE PURCHASE VOLUME</u></b>		
Purchase Volume	\$ 47,276	\$ 47,217
Less: Gap and BP Purchase volume	—	(2,597)
<b>Core Purchase volume</b>	<b><u>\$ 47,276</u></b>	<b><u>\$ 44,620</u></b>
<b><u>CORE LOAN RECEIVABLES</u></b>		
Loan receivables	\$ 94,801	\$ 82,674
Less: Gap and BP Loan receivables	(67)	(174)
<b>Core Loan receivables</b>	<b><u>\$ 94,734</u></b>	<b><u>\$ 82,500</u></b>
<b><u>CORE AVERAGE ACTIVE ACCOUNTS</u></b>		
Average active accounts	69.5	68.7
Less: Gap and BP Average active accounts	—	(3.9)
<b>Core Average active accounts</b>	<b><u>69.5</u></b>	<b><u>64.8</u></b>
<b><u>CORE NEW ACCOUNTS</u></b>		
New accounts	5.9	6.0
Less: Gap and BP New accounts	—	(0.1)
<b>Core New accounts</b>	<b><u>5.9</u></b>	<b><u>5.9</u></b>