

**Expedited Freight: LTL Operating Statistics**

	Three months ended												
	March 31, 2018	June 30, 2018	September 30, 2018	December 31, 2018	March 31, 2019	June 30, 2019	September 30, 2019	December 31, 2019	March 31, 2020	June 30, 2020	September 30, 2020	December 31, 2020	March 31, 2021
Business days	64	64	63	64	63	64	64	64	64	64	64	64	63
<b>Tonnage<sup>1,2</sup></b>													
Total pounds	608,822	668,129	636,831	648,423	596,640	626,748	613,812	642,092	569,956	522,031	636,194	641,370	651,339
Pounds per day	9,513	10,440	10,108	10,132	9,470	9,793	9,591	10,033	8,906	8,157	9,941	10,021	10,339
<b>Shipments<sup>1,3</sup></b>													
Total shipments	971	1,095	1,003	1,104	930	1,014	977	1,069	885	963	1,018	1,052	1,026
Shipments per day	15	17	16	17	15	16	15	17	14	15	16	16	16
Weight per shipment	627	610	635	587	642	618	628	601	644	542	625	610	635
Revenue per hundredweight <sup>4</sup>	\$ 25.27	\$ 25.91	\$ 26.56	\$ 26.81	\$ 26.78	\$ 27.39	\$ 27.65	\$ 27.02	\$ 27.16	\$ 26.32	\$ 26.84	\$ 26.65	\$ 27.56
Revenue per hundredweight, ex fuel <sup>5</sup>	21.75	21.89	22.31	22.42	22.74	22.01	23.23	22.72	23.09	23.09	23.41	23.23	23.86
Revenue per shipment <sup>3</sup>	\$ 161	\$ 160	\$ 171	\$ 160	\$ 174	\$ 171	\$ 176	\$ 164	\$ 172	\$ 139	\$ 166	\$ 162	\$ 174
Revenue per shipment, ex fuel <sup>5</sup>	139	136	144	134	148	144	148	139	145	122	145	141	151
Network revenue from door-to-door shipments as a percentage of network revenue <sup>4,5,6</sup>	34.1%	36.0%	35.3%	35.6%	38.3%	39.9%	40.7%	41.1%	44.3%	49.9%	51.3%	46.6%	48.4%
Network Gross Margin <sup>6</sup>				52.7%	54.3%	55.8%	55.6%	53.8%	53.4%	50.6%	49.7%	49.6%	51.9%

<sup>1</sup> In thousands

<sup>2</sup> Excludes accessorials, full Truckload and Final Mile products

<sup>3</sup> Includes intercompany revenue between the Network and Truckload revenue streams

<sup>4</sup> Network revenue is comprised of all revenue, including linehaul, pickup and/or delivery, and fuel surcharge revenue, excluding accessorials

<sup>5</sup> Door-to-door shipments include all shipments with a pickup and/or delivery

<sup>6</sup> Network revenue less Network purchased transportation as a percentage of Network revenue

**Intermodal Operating Statistics**

	Three months ended												
	March 31, 2018	June 30, 2018	September 30, 2018	December 31, 2018	March 31, 2019	June 30, 2019	September 30, 2019	December 31, 2019	March 31, 2020	June 30, 2020	September 30, 2020	December 31, 2020	March 31, 2021
Drayage shipments	73,671	74,021	75,981	81,566	75,607	76,074	84,230	77,906	82,474	68,974	74,506	75,500	89,909
Drayage revenue per shipment	\$ 571	\$ 565	\$ 574	\$ 560	\$ 625	\$ 571	\$ 597	\$ 603	\$ 551	\$ 556	\$ 562	\$ 583	\$ 553
Number of locations	19	19	19	20	21	21	21	21	24	24	24	24	27