

Expedited LTL Operating Statistics

	Three months ended							
	March 31, 2017**	June 30, 2017**	September 30, 2017**	December 31, 2017**	March 31, 2018**	June 30, 2018**	September 30, 2018**	December 31, 2018**
Workdays	64	64	63	63	64	64	63	64
Tonnage								
Total pounds ¹	565,682	615,315	630,753	666,308	608,822	668,129	636,831	648,423
Pounds per day ¹	8,839	9,614	10,012	10,576	9,513	10,440	10,108	10,132
Shipments								
Total shipments ¹	902	1,012	998	1,136	971	1,095	1,003	1,104
Shipments per day ¹	14	16	16	18	15	17	16	17
Total shipments with pickup and/or delivery ¹	210	244	246	245	231	267	245	260
Weight per shipment	627	608	632	587	627	610	635	587
Revenue per hundredweight	\$24.01	\$23.69	\$23.67	\$24.25	\$25.18	\$25.83	\$26.47	\$26.72
Revenue per hundredweight, ex fuel	21.46	21.22	21.23	21.28	21.66	21.83	22.21	22.33
Revenue per shipment	151	144	150	142	158	158	168	157
Revenue per shipment, ex fuel	135	129	134	125	136	133	141	131

**Adjusted to reflect impact of ASC 606, Revenue from Contracts with Customers

¹ In thousands

Truckload Premium Services Operating Statistics

	Three months ended							
	March 31, 2017**	June 30, 2017**	September 30, 2017**	December 31, 2017**	March 31, 2018**	June 30, 2018**	September 30, 2018**	December 31, 2018**
Total Miles ¹	22,846	24,450	24,714	24,516	20,072	20,136	19,197	19,485
Empty Miles Percentage	10.2%	10.0%	9.6%	8.9%	9.5%	9.3%	8.5%	8.3%
Tractors (avg)	404	409	378	354	335	321	291	315
Miles per tractor per week ²	2,642	2,740	2,823	2,585	2,229	2,284	2,317	1,886
Revenue per mile	\$2.01	\$2.00	\$2.01	\$2.08	\$2.19	\$2.32	\$2.37	\$2.55
Cost per mile	\$1.60	\$1.61	\$1.66	\$1.77	\$1.81	\$1.86	\$1.88	\$2.02

**Adjusted to reflect impact of ASC 606, Revenue from Contracts with Customers

¹ In thousands

² Calculated using company driver and owner operator miles

Pool Operating Statistics

	Three months ended							
	March 31, 2017**	June 30, 2017**	September 30, 2017**	December 31, 2017**	March 31, 2018**	June 30, 2018**	September 30, 2018**	December 31, 2018**
Cartons ¹	18,691	18,078	19,256	26,172	20,223	20,101	22,218	30,435
Revenue per Carton	\$ 2.08	\$ 2.09	\$ 2.09	\$ 1.98	\$ 2.11	\$ 2.15	\$ 2.13	\$ 2.00
Terminals	28	28	28	28	28	28	28	28

**Adjusted to reflect impact of ASC 606, Revenue from Contracts with Customers

¹ In thousands

Intermodal Operating Statistics
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	Three months ended							
	March 31, 2017**	June 30, 2017**	September 30, 2017**	December 31, 2017**	March 31, 2018**	June 30, 2018**	September 30, 2018**	December 31, 2018**
Drayage shipments	34,754	57,591	72,476	76,007	73,671	74,021	75,981	81,566
Drayage revenue per shipment	\$ 663	\$ 535	\$ 535	\$ 519	\$ 571	\$ 565	\$ 574	\$ 560
Number of locations	13	19	19	19	19	19	19	20

**Adjusted to reflect impact of ASC 606, Revenue from Contracts with Customers