

# Hanmi Financial Corporation Reports Fourth-Quarter and Fiscal Year 2008 Financial Results

LOS ANGELES--(BUSINESS WIRE)-- Hanmi Financial Corporation (NASDAQ:HAFC) ("we," "our" or "Hanmi"), the holding company for Hanmi Bank (the "Bank"), reported a fourthquarter net loss of \$3.8 million, or (\$0.08) per share, compared to a net loss of \$100.0 million, or (\$2.15) per share, in the comparable period a year ago; the fourth-quarter 2007 net loss included a non-cash goodwill impairment charge of \$102.9 million.

For the year ended December 31, 2008, Hanmi reported a net loss of \$102.1 million, or (\$2.23) per share, which includes a second-quarter non-cash goodwill impairment charge of \$107.4 million, compared to a net loss of \$60.8 million, or (\$1.27) per share, for the year ended December 31, 2007, which included the aforementioned fourth-quarter non-cash goodwill impairment charge of \$102.9 million. Excluding the goodwill impairment charges, for the year ended December 31, 2008 and 2007, non-GAAP net income was \$5.3 million, or \$0.12 per diluted share, and \$42.1 million, or \$0.88 per diluted share, respectively.

"Our financial results for 2008 reflect the difficult environment in which we continue to operate," said Jay S. Yoo, Hanmi's President and Chief Executive Officer. "The economic downturn has adversely affected many of our customers, both small businesses and larger commercial borrowers, and this in turn has led to higher delinquency rates and an increase in non-performing loans. Current indications are that this economic situation will persist well into 2009. In short, we believe that two of our biggest challenges of 2009 will be comparable to challenges we faced in 2008 -- namely, credit quality and liquidity.

"With that in mind, our focus in 2009 will be on improving the credit profile of the existing portfolio while increasing our customer deposit base. We are seeking to replace wholesale borrowings and broker deposits with reasonably priced retail core deposits, which are the foundation of our business. Similarly, we continue to work diligently to address the unacceptably high default and charge-off rates that we have experienced in the past several quarters. As we have noted in the past, we believe that the key to minimizing future loan losses is the early identification and aggressive resolution of problematic loans."

## **Results of Operations**

At the end of this release is a table titled "Reconciliation of GAAP to Non-GAAP." The table provides reconciliations between various GAAP and non-GAAP metrics -- including non-interest expense, net income and earnings per share -- that exclude the effects of the second-quarter 2008 goodwill impairment charge of \$107.4 million and the fourth-quarter 2007 goodwill impairment charge of \$102.9 million. We have provided it in the belief that it can be useful in evaluating our core operating performance. All references to non-GAAP metrics are to this table. These non-GAAP disclosures supplement our GAAP disclosures and should not be considered an alternative to the GAAP disclosures.

Fourth-quarter 2008 net interest income before provision for credit losses decreased by \$5.1 million, or 14.2 percent, to \$30.5 million, compared to \$35.6 million in the third quarter of 2008. For the full year 2008, net interest income before provision for credit losses decreased by \$17.4 million, or 11.5 percent, to \$134.4 million, compared to \$151.8 million in the prior year.

The average yield on the loan portfolio was 6.06 percent in the fourth quarter of 2008, a decrease of 62 basis points compared to 6.68 percent in the third quarter. The cost of average interest-bearing deposits was 3.38 percent in the fourth quarter of 2008, a decrease of 5 basis points compared to 3.43 percent in the third quarter. Net interest margin was 3.34 percent in the fourth quarter of 2008, a decrease of 56 basis points compared to 3.90 percent in the third quarter. The rather sharp decline in net interest margin was due to multiple Fed rate cuts totaling 175 basis points in the fourth quarter of 2008 and our inability to match our asset yield declines with a like decrease in liability costs substantially caused by the overall liquidity crunch in the current economy. We believe that we may see some margin expansion in the latter part of 2009 considering the recent decrease of deposit costs in our niche market and the government actions to speed the end of the liquidity crisis which continues to damage the economy.

The provision for credit losses in the fourth quarter of 2008 substantially increased to \$25.5 million compared to \$13.2 million in the preceding quarter, and the provision for the full year 2008 almost doubled to \$75.7 million compared to \$38.3 million in 2007. Such increases were made to keep pace with increases in non-performing loans and charge-offs. Fourth-quarter charge-offs, net of recoveries, were \$18.6 million compared to \$11.8 million in the prior quarter and \$11.6 million in the fourth quarter of 2007. Included in fourth-quarter 2008 charge-offs was a \$6.5 million charge-off related to a condominium project in Northern California and a \$4.9 million charge-off related to a low-income housing project in Los Angeles. The remaining balance of our charge-offs related primarily to a number of small business loans that have been adversely affected by the economic downturn. For the full year 2008, charge-offs, net of recoveries, were \$46.0 million compared to \$22.6 million in 2007.

Total non-interest income in the fourth quarter of 2008 was \$7.4 million compared to \$5.3 million in the third quarter of 2008 and \$9.8 million in the fourth quarter of 2007. The increase in non-interest income from the third quarter is largely attributable to the third quarter's other-than-temporary impairment ("OTTI") losses of \$2.6 million on a Lehman Brothers corporate bond and a Community Reinvestment Act ("CRA") equity investment. In the fourth quarter the OTTI loss was relatively small at \$494,000 attributable to the same CRA equity investment. For the full year 2008, total non-interest income decreased to \$32.1 million from \$40.0 million in 2007, due mainly to the increased OTTI losses on securities and the reduction in gain on sales of loans. In addition, the depressed international trading activities in this recessionary economy decreased our trade finance fee income from \$4.5 million for 2007 to \$3.1 million in 2008.

Total non-interest expense in the fourth quarter of 2008 was \$21.1 million compared to \$22.2 million in the third quarter, a decrease of \$1.2 million, or 5.3 percent. In the fourth quarter of 2007, total non-interest expense was \$126.2 million, which included the aforementioned non-cash goodwill impairment charge of \$102.9 million; excluding the goodwill impairment charge, fourth-quarter 2007 non-GAAP total non-interest expense was \$23.3 million. The

\$1.2 million sequential decline in total non-interest expense is largely attributable to a \$1.9 million reduction in salaries and employee benefits (the result of our previously announced third-quarter staff reductions) and a decrease of \$429,000 in data processing expense, offset by an increase of \$1.1 million in other operating expenses. For the full year 2008, total non-interest expense was \$194.3 million compared to \$189.9 million in 2007, an increase of \$4.4 million, or 2.3 percent. However, excluding the goodwill impairment charges, 2008 non-GAAP total non-interest expense was essentially unchanged at \$86.9 million, compared to \$87.0 million for 2007. With our ongoing efforts to streamline our operations, we expect improvement in our overall level of non-interest expense.

For the fourth quarter of 2008, the efficiency ratio (non-interest expense divided by the sum of net interest income before provision for credit losses and non-interest income) was 55.49 percent, compared to 54.33 percent in the third quarter and 266.31 percent in the comparable period a year ago.

## Balance Sheet and Asset Quality

At December 31, 2008, total assets were \$3.88 billion compared to \$3.77 billion at September 30, 2008, an increase of \$109.8 million, or 2.9 percent, and \$3.98 billion at December 31, 2007, a decrease of \$107.8 million, or 2.7 percent. At \$3.36 billion, gross loans at December 31, 2008 were essentially unchanged from \$3.35 billion at September 30, 2008, and increased by \$77.4 million, or 2.4 percent, compared to \$3.28 billion at December 31, 2007.

Total deposits increased by \$270.7 million, or 9.7 percent, to \$3.07 billion at December 31, 2008 compared to \$2.80 billion at September 30, 2008, and increased by \$68.4 million, or 2.3 percent, compared to \$3.00 billion at December 31, 2007. The increase in deposits in the fourth quarter of 2008 reflects our utilization of broker deposits. Our broker deposits increased to \$818.0 million at December 31, 2008 from \$265.4 million at September 30, 2008 and \$31.8 million at December 31, 2007. FHLB advances and other borrowings decreased by \$162.0 million, or 27.7 percent, to \$423.0 million at December 31, 2008, and decreased by \$64.2 million, or 13.2 percent, compared to \$487.2 million at December 31, 2007. Because of the extreme liquidity conditions that continue to exist, we aggressively chose to raise broker deposits during the fourth quarter. Even though we plan to replace them with customer deposits, broker deposits continue to be readily available as necessary.

Delinquent loans were \$128.5 million (3.82 percent of total gross loans) at December 31, 2008, compared to \$102.9 million (3.08 percent of total gross loans) at September 30, 2008, and \$45.1 million (1.37 percent of total gross loans) at December 31, 2007; the largest contributor to the increase in delinquent loans was an \$8.5 million loan to a private golf course near San Diego. Non-performing loans at December 31, 2008 were \$121.9 million (3.62 percent of total gross loans), compared to \$111.9 million (3.34 percent of gross loans) at September 30, 2008, and \$54.5 million (1.66 percent of total gross loans) at December 31, 2007. As credit monitoring and risk management continue to be our highest priorities in 2009, we will work diligently to improve our asset quality with heightened collection efforts and other workout processes.

At December 31, 2008, the allowance for loan losses was \$71.0 million, or 2.11 percent of gross loans (58.23 percent of total non-performing loans), compared to \$63.9 million, or 1.91

percent of gross loans (57.16 percent of total non-performing loans), at September 30, 2008, and \$43.6 million, or 1.33 percent of gross loans (80.05 percent of total non-performing loans), at December 31, 2007.

## Capital Adequacy

The Bank's capital ratios exceed levels defined as "well-capitalized" by our regulators. At December 31, 2008, the Bank's Tier 1 Leverage, Tier 1 Risk-Based Capital and Total Risk-Based Capital ratios were 8.85 percent, 9.44 percent and 10.70 percent, respectively, compared to 8.94 percent, 9.57 percent and 10.84 percent, respectively, at September 30, 2008.

## About Hanmi Financial Corporation

Headquartered in Los Angeles, Hanmi Bank, a wholly owned subsidiary of Hanmi Financial Corporation, provides services to the multi-ethnic communities of California, with 26 full-service offices in Los Angeles, Orange, San Bernardino, San Francisco, Santa Clara and San Diego counties, and six Ioan production offices in Colorado, Georgia, Illinois, Texas, Virginia and Washington. Hanmi Bank specializes in commercial, Small Business Administration ("SBA") and trade finance lending, and is a recognized community leader. Hanmi Bank's mission is to provide a full range of quality products and premier services to its customers and to maximize shareholder value. Additional information is available at www.hanmifinancial.com.

This release includes non-GAAP net income, non-GAAP earnings per share data, non-GAAP performance ratios, shares used in non-GAAP earnings per share calculation and non-GAAP total non-interest expense. These non-GAAP measures are not in accordance with, or an alternative for, measures prepared in accordance with GAAP and may be different from non-GAAP measures used by other companies. In addition, these non-GAAP measures are not based on any comprehensive set of accounting rules or principles. We believe that non-GAAP measures have limitations in that they do not reflect all of the amounts associated with our results of operations as determined in accordance with GAAP and that these measures should be used only to evaluate our results of operations in conjunction with the corresponding GAAP measures.

We believe that the presentation of non-GAAP net income, non-GAAP earnings per share data, non-GAAP performance ratios, shares used in non-GAAP earnings per share calculation, and non-GAAP total non-interest expense, when shown in conjunction with the corresponding GAAP measures, provides useful information to investors and management regarding financial and business trends relating to our financial condition and results of operations. In addition, we believe that the presentation of non-GAAP measures provides useful information to investors and management regarding operating activities for the periods presented.

For our internal budgeting process, our management uses financial statements that do not include impairment losses on goodwill. Our management also uses the foregoing non-GAAP measures, in addition to the corresponding GAAP measures, in reviewing our financial results.

Forward-Looking Statements

This release contains forward-looking statements, which are included in accordance with the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "should," "could," "expects," "plans," "intends," "anticipates," "believes," "estimates," "predicts," "potential," or "continue," or the negative of such terms and other comparable terminology. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. These statements involve known and unknown risks. uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ from those expressed or implied by the forwardlooking statement. These factors include the following: general economic and business conditions internationally, nationally and in those areas in which we operate; volatility and deterioration in the credit and equity markets; changes in consumer spending, borrowing and savings habits; availability of capital from private and government sources; demographic changes; competition for loans and deposits; fluctuations in interest rates; risks of natural disasters related to our real estate portfolio; risks associated with SBA loans; changes in governmental regulation, including, but not limited to, any increase in FDIC insurance premiums; ability to receive regulatory approval for Hanmi Bank to declare dividends to Hanmi Financial; adequacy of our allowance for loan losses, credit guality and the effect of credit quality on our provision for credit losses and allowance for loan losses; changes in the financial performance and/or condition of our borrowers and the ability of our borrowers to perform under the terms of their loans and other terms of credit agreements; our ability to successfully integrate acquisitions we may make; our ability to control expenses; the availability of capital to fund the expansion of our business; and changes in securities markets. In addition, we set forth certain risks in our reports filed with the Securities and Exchange Commission, including our Annual Report on Form 10-K for the fiscal vear ended December 31, 2007 and Quarterly Reports on Form 10-Q filed thereafter, which could cause actual results to differ from those projected. You should understand that it is not possible to predict or identify all such risks. Consequently, you should not consider such disclosures to be a complete discussion of all potential risks or uncertainties. We undertake no obligation to update such forward-looking statements except as required by law.

#### HANMI FINANCIAL CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

	December 31,	September 30,	00	December 31,	\$
	2008	2008	Change	2007	Change
ASSETS					
Cash and Due from Banks	\$ 85 <b>,</b> 188	\$ 81,640	4.3 %	\$ 105,898	(19.6 )%
Federal Funds Sold	130,000	5,000	2,500.0 %	16,500	687.9 %
Cash and Cash Equivalents	215,188	86,640	148.4 %	122,398	75.8 %

Investment Securities	197,876	222,469	(11.1	) %	350,457	(43.5	) %
Loans:							
Gross Loans, Net of Deferred Loan Fees	3,362,111	3,345,049	0.5	୍ଦ୍ର	3,284,708	2.4	010
Allowance for Loan Losses	(70,986)	(63,948)	11.0	\$	(43,611 )	62.8	olo
Loans Receivable, Net	3,291,125	3,281,101	0.3	୍ଦ୍	3,241,097	1.5	00
Customers' Liability on Acceptances	4,295	7,382	(41.8	) ୯	5,387	(20.3	) ०
Premises and Equipment, Net	20,279	20,703	(2.0	) %	20,800	(2.5	) %
Accrued Interest Receivable	12,347	13,801	(10.5	) %	17,411	(29.1	) %
Other Real Estate Owned	823	2,988	(72.5	) %	287	186.8	00
Deferred Income Taxes	29,456	18,682	57.7	\$	18,470	59.5	olo
Servicing Assets	3,791	4,018	(5.6	) %	4,336	(12.6	) %
Goodwill					107,100	(100.0	) %
Other Intangible Assets	4,950	5,404	(8.4	) %	6,908	(28.3	) %
Federal Reserve Bank and Federal Home Loan Bank Stock	40,925	42,157	(2.9	) %	33,479	22.2	\$
Bank-Owned Life Insurance	25,476	25 <b>,</b> 239	0.9	00	24,525	3.9	do
Other Assets	29,285	35,407	(17.3	) %	31,002	(5.5	) %
TOTAL ASSETS	\$ 3,875,816	\$ 3,765,991	2.9	oo 5	\$ 3,983,657	(2.7	) %
LIABILITIES AND STOCKHOLDERS' EQUITY							
Liabilities:							
Deposits:							
Noninterest-Bearing	\$ 536,944	\$ 634,593	(15.4	) %	680 <b>,</b> 282	(21.1	) %
Interest-Bearing	2,533,136	2,164,784	17.0	00	2,321,417	9.1	olo
Total Deposits	3,070,080	2,799,377	9.7	%	3,001,699	2.3	00

Accrued Interest Payable	18,539	11,344	63.4	0 <u>/</u> 0	21,828	(15.1	) %
Acceptances Outstanding	4,295	7,382	(41.8	) %	5,387	(20.3	) %
FHLB Advances and Other Borrowings	422,983	584,972	(27.7	) %	487,164	(13.2	) %
Junior Subordinated Debentures	82,406	82,406			82,406		
Other Liabilities	13,598	13,314	2.1	olo	14,617	(7.0	) %
Total Liabilities	3,611,901	3,498,795	3.2	00	3,613,101		
Stockholders' Equity	263,915	267,196	(1.2	) %	370,556	(28.8	) %
TOTAL LIABILITIES AND STOCKHOLDERS' Ş EQUITY	; 3,875,816 \$	3,765,991	2.9	8 Ş	3,983,657	(2.7	) %

HANMI FINANCIAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(Dollars in Thousands, Except Per Share Data)

	Three Months Er		Year Ended			
	December 31,	September 30,	\$	December 31,	Ş	December 31, I
	2008	2008	Change	2007	Change	2008 2
INTEREST AND DIVIDEND INCOME:						
Interest and Fees on Loans	\$ 51,305	\$ 56,134	(8.6) %	\$ 67 <b>,</b> 505	(24.0) %	\$ 223,942 \$
Taxable Interest on Investments	1,649	2,053	(19.7 )%	3,186	(48.2) %	9,397
Tax-Exempt Interest on Investments	646	650	(0.6)%	765	(15.6)%	2,717
Dividends on FHLB and FRB Stock	437	581	(24.8) %	358	22.1 %	1,918
Interest on Federal Funds Sold	29	23	26.1 %	69	(58.0)%	166
Interest on Term Federal Funds Sold	43					43

Total Interest and Dividend Income	54,109		59,441		(9.0	) %	71,883		(24.7	) %	238,183
INTEREST EXPENSE:											
Interest on Deposits	19,654		19,365		1.5	Ŷ	27,544		(28.6	) %	84,353
Interest on FHLB Advances and Other Borrowings	2,623		3,329		(21.2	) %	5,074		(48.3	) %	14,373
Interest on Junior Subordinated Debentures	1,293		1,150		12.4	\$	1,670		(22.6	) %	5,056
Total Interest Expense	23,570		23,844		(1.1	) &	34,288		(31.3	) %	103,782
NET INTEREST INCOME BEFORE PROVISION FOR CREDIT LOSSES	30,539		35 <b>,</b> 597		(14.2	) %	37,595		(18.8	) %	134,401
Provision for Credit Losses	25,450		13,176		93.2	Ŷ	20,704		22.9	Ŷ	75,676
NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES	5,089		22,421		(77.3	) %	16,891		(69.9	) %	58,725
NON-INTEREST INCOME:											
Service Charges on Deposit Accounts	4,559		4,648		(1.9	) %	4,672		(2.4	) %	18,463
Insurance Commissions	1,174		1,194		(1.7	) &	1,419		(17.3	) %	5,067
Trade Finance Fees	614		784		(21.7	) %	944		(35.0	) %	3,088
Other Service Charges and Fees	513		433		18.5	00	646		(20.6	) %	2,365
Remittance Fees	651		499		30.5	Ŷ	546		19.2	olo	2,194
Bank-Owned Life Insurance Income	237		241		(1.7	) %	240		(1.3	) %	952
Gain on Sales of Loans							1,767		(100.0	) %	765
Gain (Loss) on Sales of Securities Available for Sale	(58	)	(483	)	(88.0	) %					77
Other-Than-Temporary Impairment Loss on Securities	(494	)	(2,621	)	(81.2	) ୧	(1,074	)	(54.0	) %	(3,115)
Other Income	208		633		(67.1	) %	641		(67.6	) %	2,293
Total Non-Interest Income	7,404		5,328		39.0	Ŷ	9,801		(24.5	) %	32,149

NON-INTEREST

EXPENSE:

Salaries and Employee Benefits	8,846	10,782	(18.0)%	13,075	(32.3	) %	42,209	
Occupancy and Equipment	2,798	2,786	0.4 %	2,754	1.6	00	11,158	
Data Processing	1,069	1,498	(28.6)%	1,622	(34.1	) %	5,799	
Professional Fees	912	647	41.0 %	782	16.6	00	3,539	
Advertising and Promotion	904	914	(1.1 )%	1,137	(20.5	) %	3,518	
Supplies and Communications	510	681	(25.1 )%	596	(14.4	) %	2,518	
Amortization of Other Intangible Assets	454	478	(5.0)%	548	(17.2	) %	1,958	
Impairment Loss on Goodwill				102,891	(100.0	) %	107,393	
Other Operating Expenses	5,563	4,449	25.0 %	2,816	97.5	\$	16,230	
Total Non-Interest Expense	21,056	22,235	(5.3)%	126,221	(83.3	) %	194,322	
INCOME (LOSS) BEFORE PROVISION (BENEFIT) FOR INCOME TAXES	(8,563)	5,514	(255.3)%	(99,529)	(91.4	) %	(103,448 )	
Provision (Benefit) for Income Taxes	(4,748)	1,166	(507.2)%	514	(1,023.7	) %	(1,355)	
NET INCOME (LOSS)	\$ (3,815 )	\$ 4,348	(187.7)%	\$ (100,043 )	(96.2	)% \$	(102,093)	¢,
EARNINGS (LOSS) PER SHARE:								
Basic	\$ (0.08 )	\$ 0.09	(188.9)%	\$ (2.15 )	(96.3	)% Ş	(2.23)	ç
Diluted	\$ (0.08 )	\$ 0.09	(188.9)%	\$ (2.15 )	(96.3	)% \$	(2.23)	¢,
WEIGHTED-AVERAGE SHARES OUTSTANDING:								
Basic	45,884,462	45,881,549		46,465,973			45,872,541	
Diluted	45,906,499	45,933,043		46,465,973			45,872,541	
SHARES OUTSTANDING AT PERIOD-END	45,905,549	45,905,549		45,860,941			45,905,549	

### HANMI FINANCIAL CORPORATION AND SUBSIDIARIES

### SELECTED FINANCIAL DATA (UNAUDITED)

	Three Month	is End	Year Ended						
	December 31	,	September 30,	. <sub>90</sub>		December 31,	Ŷ	December 31,	December
	2008		2008	Chang	le	2007	Change	2008	2007
AVERAGE BALANCES:									
Average Gross Loans, Net of Deferred Loan Fees	\$ 3,366,601		\$ 3,341,250	0.8	Q,	\$ 3,284,222	2.5 %	\$ 3,332,133	\$ 3,080,5
Average Investment Securities	205,305		244,027	(15.9	) ) %	350 <b>,</b> 147	(41.4 )%	271,802	368,144
Average Interest-Earning Assets	3,637,232		3,630,755	0.2	୍ଦ୍ର	3,669,436	(0.9 )%	3,653,720	3,494,7
Average Total Assets	3,789,435	i	3,789,614			4,053,801	(6.5 )%	3,866,856	3,882,8
Average Deposits	2,879,674		2,895,746	(0.6	) %	3,029,804	(5.0)%	2,913,171	2,989,8
Average Borrowings	602,838		590,401	2.1	00	496,513	21.4 %	591,930	355,819
Average Interest-Bearing Liabilities	2,913,723	i	2,835,917	2.7	୍ଦ୍ର	2,845,775	2.4 %	2,874,470	2,643,2
Average Stockholders' Equity	271,544		267,433	1.5	00	485 <b>,</b> 934	(44.1 )%	323,462	492,637
Average Tangible Equity	266,333		261,751	1.8	00	269,497	(1.2 )%	264,490	275,036
PERFORMANCE RATIOS:									
Return on Average Assets	(0.40	) %	0.46	5		(9.79)	8 8	(2.64	)% (1.56
Return on Average Stockholders' Equity	(5.59	) %	6.47	5		(81.68 )	8	(31.56	)% (12.33
Return on Average Tangible	(5.70	) %	6.61	5		(147.28 )	<u>Ф</u>	(38.60	)% (22.09

Equity

Efficiency Ratio	55.49	00	54.33	00			266.31	00		116.67	90	99.03
Net Interest Spread	2.70	ġ	3.17	olo			2.99	00		2.91	010	3.16
Net Interest Margin	3.34	ò	3.90	olo			4.06	olo		3.68	olo	4.34
ALLOWANCE FOR LOAN LOSSES:												
Balance at the Beginning of Period	\$ 63,948		\$ 62,977		1.5	do	\$ 34,503		85.3 %	\$ 43,611		\$ 27 <b>,</b> 557
Provision Charged to Operating Expense	25,660		12,802		100.4	olo	20,736		23.7 %	73 <b>,</b> 345		38,688
Charge-Offs, Net of Recoveries	(18,622	)	(11,831	)	57.4	olo	(11,628	)	60.1 %	(45,970	)	(22,634
Balance at End of Period	\$ 70 <b>,</b> 986		\$ 63 <b>,</b> 948		11.0	olo	\$ 43,611		62.8 %	\$ 70 <b>,</b> 986		\$ 43,611
Allowance for Loan Losses to Total Gross Loans	2.11	00	1.91	olo			1.33	0,0		2.11	Ŋo	1.33
Allowance for Loan Losses to Total Non-Performing Loans	58.23	00	57.16	00			80.05	olo		58.23	00	80.05
ALLOWANCE FOR OFF-BALANCE SHEET ITEMS:												
Balance at the Beginning of Period	\$ 4,306		\$ 3,932		9.5	ojo	\$ 1 <b>,</b> 797		139.6 %	\$ 1 <b>,</b> 765		\$ 2,130
Provision Charged to Operating Expense	(210	)	374		(156.1	) જ	(32	)	387.8 %	2,331		(365
Balance at End of Period	\$ 4,096		\$ 4,306		(4.9	) %	\$ 1 <b>,</b> 765		132.1 %	\$ 4,096		\$ 1,765

#### SELECTED FINANCIAL DATA(UNAUDITED) (Continued)

	December 31,	5	September 3	Ο,	ojo		D	ecember 31	,	ojo	
	2008	2	2008		Change	е	2	007		Change	е
NON-PERFORMING ASSETS:											
Non-Accrual Loans	\$ 120 <b>,</b> 823	ç	\$ 111,335		8.5	olo	Ş	54,252		122.7	olo
Loans 90 Days or More Past Due and Still Accruing	1,075		535		100.9	do		227		373.6	90
Total Non-Performing Loans	121,898		111,870		9.0	olo		54,479		123.8	olo
Other Real Estate Owned	823		2,988		(72.5	)%		287		186.8	olo
Total Non-Performing Assets	\$ 122,721	ç	\$ 114,858		6.8	0,0	Ş	54 <b>,</b> 766		124.1	olo
Total Non-Performing Loans/Total Gross Loans	3.62 %	Ď	3.34	olo				1.66	olo		
Total Non-Performing Assets/Total Assets	3.17 %	5	3.05	qlo				1.37	olo		
Total Non-Performing Assets/Allowance for Loan Losses	172.9 %	ò	179.6	0/0				125.6	olo		
DELINQUENT LOANS	\$ 128,469	ç	\$ 102,917		24.8	olo	Ş	45,086		184.9	olo
Delinquent Loans/Total Gross Loans	3.82 %	Š	3.08	olo				1.37	olo		
LOAN PORTFOLIO:											
Real Estate Loans	\$ 1,180,114	ç	\$ 1,166,436		1.2	olo	Ş	1,101,907		7.1	olo
Commercial and Industrial Loans	2,099,732		2,096,222		0.2	0)0		2,094,719		0.2	0)0
Consumer Loans	83,525		84,031		(0.6	) %		90,449		(7.7	) %
Total Gross Loans	3,363,371		3,346,689		0.5	olo		3,287,075		2.3	olo
Deferred Loan Fees	(1,260)		(1,640	)	(23.2	) %		(2,367	)	(46.8	) %
Gross Loans, Net of	3,362,111		3,345,049		0.5	olo		3,284,708		2.4	olo

Deferred Loan Fees													
Allowance for Loan Losses		(70,986	)		(63,948	)	11.0	00		(43,611	)	62.8	00
Loans Receivable, Net	Ş	3,291,125		Ş	3,281,101		0.3	olo	Ş	3,241,097		1.5	00
LOAN MIX:													
Real Estate Loans		35.1	olo		34.9	olo				33.5	olo		
Commercial and Industrial Loans		62.4	olo		62.6	olo				63.7	olo		
Consumer Loans		2.5	olo		2.5	olo				2.8	olo		
Total Gross Loans		100.0	olo		100.0	olo				100.0	olo		
DEPOSIT PORTFOLIO:													
Noninterest-Bearing	Ş	536,944		Ş	634 <b>,</b> 593		(15.4	) %	Ş	680,282		(21.1	) %
Savings		81,869			86,157		(5.0	) %		93,099		(12.1	) %
Money Market Checking and NOW Accounts		370,401			597,065		(38.0	)%		445,806		(16.9	) %
Time Deposits of \$100,000 or More		849,800			863,034		(1.5	) %		1,441,683		(41.1	) %
Other Time Deposits		1,231,066			618,528		99.0	00		340,829		261.2	00
Total Deposits	Ş	3,070,080		Ş	2,799,377		9.7	olo	Ş	3,001,699		2.3	00
DEPOSIT MIX:													
Noninterest-Bearing		17.5	olo		22.7	olo				22.7	olo		
Savings		2.7	olo		3.1	olo				3.1	olo		
Money Market Checking and NOW Accounts		12.1	olo		21.3	olo				14.9	olo		
Time Deposits of \$100,000 or More		27.7	olo		30.8	olo				48.0	olo		
Other Time Deposits		40.0	olo		22.1	olo				11.3	olo		
Total Deposits		100.0	olo		100.0	olo				100.0	00		
CAPITAL RATIOS (BANK ONLY):													
Total Risk-Based		10.70	olo		10.84	olo				10.59	olo		
Tier 1 Risk-Based		9.44	olo		9.57	olo				9.34	olo		
Tier 1 Leverage		8.85	olo		8.94	olo				8.47	olo		

#### HANMI FINANCIAL CORPORATION AND SUBSIDIARIES

AVERAGE BALANCES, AVERAGE YIELDS EARNED AND AVERAGE RATES PAID (UNAUDITED)

	Three Months E	nded						
	December 31, 2	008		September 30,	2008		December 31, 2	2007
	Average Balance	Interest Income/ Expense	Average Yield/ Rate	Average Balance	Interest Income/ Expense	Average Yield/ Rate	Average Balance	Interest Income/ Expense
INTEREST-EARNING ASSETS								
Loans:								
Real Estate Loans:								
Commercial Property	\$ 902,367	\$ 14 <b>,</b> 074	6.20 %	\$ 867,684	\$ 14 <b>,</b> 604	6.70 %	\$ 787 <b>,</b> 721	\$ 15,483
Construction	186,080	1,881	4.02 %	199,969	2,539	5.05 %	235,851	5,471
Residential Property	91,366	1,174	5.11 %	90,739	1,209	5.30 %	89,184	1,160
Total Real Estate Loans	1,179,813	17,129	5.78 %	1,158,392	18,352	6.30 %	1,112,756	22,114
Commercial and Industrial Loans	2,104,820	32,691	6.18 %	2,099,708	36,128	6.85 %	2,081,945	43,658
Consumer Loans	83,411	1,353	6.45 %	85,021	1,495	7.00 %	91,378	1,624
Total Gross Loans	3,368,044	51,173	6.04 %	3,343,121	55 <b>,</b> 975	6.66 %	3,286,079	67,396
Prepayment Penalty Income		132			159			109
Unearned Income on Loans, Net of Costs	(1,443)			(1,871 )			(1,857)	
Gross Loans, Net	3,366,601	51,305	6.06 %	3,341,250	56,134	6.68 %	3,284,222	67,505
Investment Securities:								
Municipal Bonds	59,718	646	4.33 %	60,979	650	4.26 %	72,097	765
U.S. Government Agency	21,720	201	3.70 %	46,777	483	4.13 %	110,194	1,188

Securities

Mortgage-Backed Securities	79,821	971	4.87 %	% 83,460	994	4.76 %	97,566	1,190
Collateralized Mortgage Obligations	37,853	403	4.26 %	% 41,266	441	4.27 %	52,883	570
Corporate Bonds	1,688	46	10.90 %	% 7 <b>,</b> 751	89	4.59 %	12,709	154
Other Securities	4,505	23	2.04 %	% 3,794	42	4.43 %	4,698	84
Total Investment Securities	205,305	2,290	4.46 %	% 244 <b>,</b> 027	2,699	4.42 %	350,147	3,951
Other Interest-Earning Assets:								
Equity Securities	42,551	437	4.11 %	% 39,929	581	5.82 %	29,149	358
Federal Funds Sold	14,410	29	0.80 %	% 4 <b>,</b> 797	23	1.92 %	5,918	69
Term Federal Funds Sold	7,609	43	2.26 %	%				
Interest-Earning Deposits	756	5	2.65 %	% 752	4	2.13 %		
Total Other Interest-Earning Assets	65,326	514	3.15 %	% 45,478	608	5.35 %	35,067	427
TOTAL INTEREST-EARNING ASSETS	\$ 3,637,232	\$ 54,109	5.92 %	\$\$3,630,755	\$ 59,441	6.51 %	\$ 3,669,436	\$ 71,883
INTEREST-BEARING LIABILITIES								
Interest-Bearing Deposits:								
Savings	\$ 83 <b>,</b> 777	\$ 506	2.40 %	% \$ 91 <b>,</b> 465	\$ 533	2.32 %	\$ 93,413	\$ 474
Money Market Checking and NOW Accounts	506,062	3,963	3.12 %	% 693,718	5,579	3.20 %	478,501	4,144
Time Deposits of \$100,000 or More	754,081	8,162	4.31 %	% 973 <b>,</b> 752	8,709	3.56 %	1,465,551	18 <b>,</b> 977
Other Time Deposits	966 <b>,</b> 965	7,023	2.89 %	% 486 <b>,</b> 581	4,544	3.72 %	311 <b>,</b> 797	3,949
Total Interest-Bearing Deposits	2,310,885	19,654	3.38 %	% 2,245,516	19,365	3.43 %	2,349,262	27,544

Borrowings:

FHLB Advances and Other Borrowings	520,432	2,623	2.01	00	507 <b>,</b> 995	3,329	2.61 %	414,107	5,074
Junior Subordinated Debentures	82,406	1,293	6.24	оlo	82,406	1,150	5.55 %	82,406	1,670
Total Borrowings	602,838	3,916	2.58	olo	590,401	4,479	3.02 %	496,513	6,744
TOTAL INTEREST-BEARING LIABILITIES	\$ 2,913,723	\$ 23,570	3.22	do	\$ 2,835,917	\$ 23,844	3.34 %	\$ 2,845,775	\$ 34,288
NET INTEREST INCOME		\$ 30,539				\$ 35,597			\$ 37 <b>,</b> 595
NET INTEREST SPREAD			2.70	00			3.17 %		
NET INTEREST MARGIN			3.34	olo			3.90 %		

HANMI FINANCIAL CORPORATION AND SUBSIDIARIES

RECONCILIATIONS OF GAAP TO NON-GAAP (UNAUDITED)

	Three Months I	Ended December 31,	, 2007	Year Ended Dec	Year End					
	Net	Weighted-		Net	Weighted-		Net			
	Income	Average	Per	Income	Average	Per	Income			
	(Loss)	Shares	Share	(Loss)	Shares	Share	(Loss)			
	(Numerator)	(Denominator)	Amount	(Numerator)	(Denominator)	Amount	(Numerat			
	(Dollars in Thousands, Except Per Share Amounts)									
GAAP	\$ (100,043 )	46,465,973	\$ (2.15 )	\$ (102,093 )	45,872,541	\$ (2.23 )	\$ (60,76			
Impairment Loss on Goodwill	102,891			107,393			102,89			
Additional Dilutive Securities - Options		180,751			56,128					
			\$ 2.21			\$ 2.35				

Excluding Impairment Loss on Goodwill	\$ 2,848	8 46,646,724		\$ 0.06		\$ 5,300		45,928,669		\$ 0.12		\$ 42,129	
	Three Months Ended December 31,				2007		Year Endec	l Dec	ember 31, 2008				Year End
			Less										
			Impairment				Impairment						
			Loss on				Loss on						
	GAAP		Goodwill		Non-GAAP		GAAP		Goodwill		Non-GAAP		GAAP
	(Dollars in Thousands)												
Total Non-Interest Expense	\$ 126,221		\$ (102,891	)	\$ 23,330		\$ 194,322		\$ (107,393	)	\$ 86 <b>,</b> 929		\$ 189 <b>,</b> 92
Return on Average Assets	(9.79	) %	10.07	0,0	0.28	00	(2.64	)%	2.78	00	0.14	00	(1.56
Return on Average Stockholders' Equity	(81.68	) %	84.01	Q	2.33	00	(31.56	) %	33.20	Q	1.64	00	(12.33
Return on Average Tangible Equity	(147.28	) %	151.47	Ŷ	4.19	olo	(38.60	) %	40.60	0 <sup>0</sup>	2.00	olo	(22.05
Efficiency Ratio	266.31	00	(217.09	) %	49.22	olo	116.67	00	(64.48	) %	52.19	00	99.03

Source: Hanmi Financial Corporation