# Hanmi Financial Corporation Reports Net Income of \$13.1 Million for First Quarter of 2007 

## Year-over-Year Earnings Per Share Decrease 13\% to \$0.26

## LOS ANGELES--(BUSINESS WIRE)--

Hanmi Financial Corporation (NASDAQ:HAFC), the holding company for Hanmi Bank, reported that for the three months ended March 31, 2007, it earned net income of \$13.1 million, a decrease of 24.6 percent compared to net income of $\$ 17.3$ million in the fourth quarter of 2006, and a decrease of 11.8 percent compared to net income of $\$ 14.8$ million in the comparable period a year ago. Earnings per share were $\$ 0.26$ (diluted), a decrease of 13.3 percent compared to $\$ 0.30$ (diluted) for the same period in 2006.
"Financial results for the quarter point to solid performance within our core operations that unfortunately was offset by a handful of problem loans," noted Sung Won Sohn, Ph.D., President and Chief Executive Officer. "These problem loans required a $\$ 6.1$ million provision for credit losses during the quarter and reflect an increase in non-performing assets to $\$ 19.5$ million from $\$ 14.2$ million at December 31, 2006."
"Without minimizing the effect of the increase in provision for credit losses," added Dr. Sohn, "it is worth noting that whereas fourth-quarter 2006 net income included a pre-tax gain of $\$ 1.9$ million on the sale of the unguaranteed portion of approximately $\$ 15.5$ million in SBA loans, no comparable gain was realized in the first quarter of 2007."
"On a positive note, both loans and deposits were up during the quarter, by $\$ 48.3$ million and $\$ 39.3$ million, respectively, from December 31, 2006," said Dr. Sohn, "as was net interest margin, which was 4.61 percent compared to 4.59 percent in the fourth quarter of 2006. We look for further growth in loans and deposits in the second quarter and hope to maintain net margin at or near current levels."

FIRST-QUARTER HIGHLIGHTS
-- Net interest margin for the first quarter of 2007 was 4.61
percent, compared to 4.59 percent for the fourth quarter of 2006 and 4.92 percent for the first quarter of 2006 . Net interest income before provision for credit losses was \$38.1 million for the first quarter of 2007, compared to \$38.8 million for the fourth quarter of 2006 and $\$ 36.9$ million for the first quarter of 2006, declining slightly sequentially because of the smaller number of days in the quarter.
-- The loan portfolio increased by $\$ 48.3$ million, or 1.7 percent, to $\$ 2.89$ billion at March 31, 2007, compared to $\$ 2.84$ billion
at December 31, 2006, reflecting balanced growth of the
commercial real estate and commercial and industrial portions

```
    of the portfolio.
-- Non-performing assets increased by $5.3 million to $19.5
    million, or 0.67 percent of the portfolio, at March 31, 2007,
    compared to $14.2 million, or 0.50 percent of the portfolio,
    at December 31, 2006.
-- The provision for credit losses was $6.1 million for the first
    quarter of 2007, compared to $1.6 million for the fourth
    quarter of 2006 and $3.0 million for the first quarter of
    2006.
-- The allowance for loan losses was 1.08 percent, 0.96 percent
    and 1.00 percent of the gross loan portfolio at March 31,
    2007, December 31, 2006 and March 31, 2006, respectively.
-- Non-interest income and non-interest expenses reflect the
    acquisitions of Chun-Ha Insurance Services, Inc. ("Chun-Ha")
    and All World Insurance Services, Inc. ("All World"). The
    acquisition was marginally accretive to earnings per share.
```

ACQUISITIONS
Effective January 2, 2007, the Company completed the acquisitions of Chun-Ha and All World. The acquisitions increased first quarter non-interest income by \$984,000 and increased total non-interest expenses by $\$ 848,000$. The insurance agencies' first quarter net income (after recognizing amortization of acquired intangible assets) of \$85,000 is included in the Company's consolidated net income.

## NET INTEREST INCOME BEFORE PROVISION FOR CREDIT LOSSES

Net interest income before provision for credit losses was $\$ 38.1$ million for the first quarter of 2007, a decrease of $\$ 713,000$, or 1.8 percent, compared to $\$ 38.8$ million for the fourth quarter of 2006, and an increase of $\$ 1.2$ million, or 3.3 percent, compared to $\$ 36.9$ million for the first quarter of 2006.

The yield on the loan portfolio was 8.80 percent for the first quarter of 2007, an increase of 3 basis points compared to 8.77 percent for the fourth quarter of 2006, and an increase of 34 basis points compared to 8.46 percent for the first quarter of 2006. Interest income on loans in the first quarter of 2007 included prepayment penalties of $\$ 417,000$, or 0.06 percent of average loans, compared to $\$ 6,000$ for the fourth quarter of 2006. The yield on investment securities was 4.44 percent for the first quarter of 2007, a decrease of 2 basis points compared to 4.46 percent for the fourth quarter of 2006, and an increase of 8 basis points compared to 4.36 percent for the first quarter of 2006.

The yield on average interest-earning assets was 8.23 percent for the first quarter of 2007, an increase of 5 basis points compared to 8.18 percent for the fourth quarter of 2006, and an increase of 41 basis points compared to 7.82 percent for the first quarter of 2006. The cost of interest-bearing liabilities was 4.87 percent for the first quarter of 2007, an increase of 2 basis points compared to 4.85 percent for the fourth quarter of 2006, and an increase of 90 basis points compared to 3.97 percent for the first quarter of 2006, as the competitive deposit rate environment stabilized.

The year-over-year increase of $\$ 9.4$ million in interest income was primarily due to: 1) an
increase in average interest-earning assets, which increased from $\$ 3.04$ billion to $\$ 3.35$ billion, an increase of $\$ 314.0$ million that provided an additional $\$ 7.0$ million of interest income compared to the first quarter of 2006; and 2) an increase in the yield on average interest-earning assets, which increased from 7.82 percent to 8.23 percent, an increase of 41 basis points that provided an additional $\$ 2.4$ million of interest income compared to the first quarter of 2006. The majority of this growth was funded by a $\$ 135.0$ million, or 4.8 percent, increase in average deposits. Average borrowings also increased by $\$ 113.2$ million, or 81.8 percent, compared to the first quarter of 2006. During 2006, the Company borrowed $\$ 130.0$ million from the Federal Home Loan Bank for terms of 12 to 24 months to allow it to fund fixed-rate loans, but maintain the desired level of asset sensitivity.

## PROVISION FOR CREDIT LOSSES

The provision for credit losses was $\$ 6.1$ million for the first quarter of 2007, compared to $\$ 1.6$ million for the fourth quarter of 2006 and $\$ 3.0$ million for the same quarter last year. In the first quarter of 2007 , net charge-offs were $\$ 2.4$ million, compared to $\$ 2.4$ million for the fourth quarter of 2006 and $\$ 1.2$ million for the same quarter last year.

The increase in the provision for credit losses is attributable primarily to the migration of loans among the Company's risk rating categories. In the first quarter of 2007, three large loans, two of which became delinquent in the first quarter and one of which remained current as to principal and interest payments, migrated to higher risk categories. A fourth loan was deemed to be impaired, and a partial charge-off was recorded to bring its carrying balance to the level supported by real estate collateral. Together, the migration of these four loans required a provision for credit losses of $\$ 3.4$ million. The migration of other loans accounted for the remainder of the provision.

The increase in the provision for credit losses also reflects increases in non-performing assets, which increased from $\$ 14.2$ million at December 31, 2006 to $\$ 19.5$ million at March 31, 2007, and delinquent loans, which increased from $\$ 19.6$ million at December 31, 2006 to $\$ 37.3$ million at March 31, 2007. While the level of non-performing assets and delinquent loans are indicators of the credit quality of the portfolio, the provision for credit losses is determined based primarily on loan classifications and the Company's historical loss experience with similarly situated credits.

## NON-INTEREST INCOME

Non-interest income decreased by $\$ 1.1$ million, or 9.8 percent, to $\$ 10.0$ million for the first quarter of 2007 , compared to $\$ 11.1$ million for the fourth quarter of 2006 , and increased by $\$ 2.0$ million, or 24.1 percent, compared to $\$ 8.0$ million for the first quarter of 2006 . The changes in non-interest income are primarily attributable to a decrease in the amount of gain on sales of loans to $\$ 1.4$ million for the first quarter of 2007 , compared to $\$ 3.4$ million for the fourth quarter of 2006 and $\$ 839,000$ for the first quarter of 2006. In the fourth quarter of 2006, the Company recognized a pre-tax gain of $\$ 1.9$ million on the sale of the unguaranteed portion of SBA loans. There were no such sales in the first quarter of 2007.

## NON-INTEREST EXPENSES

Non-interest expenses increased by $\$ 1.1$ million, or 5.3 percent, to $\$ 21.0$ million for the first quarter of 2007, compared to $\$ 19.9$ million for the fourth quarter of 2006, and increased by
$\$ 3.3$ million, or 18.2 percent, compared to $\$ 17.7$ million for the first quarter of 2006. Such increases were primarily attributable to increased salaries and benefits associated with the acquisitions of Chun-Ha and All World, offset by decreased advertising and promotion expense in the first quarter of 2007, due to seasonal promotional activities in the fourth quarter of 2006.

The efficiency ratio (non-interest expenses divided by the sum of net interest income before provision for credit losses and non-interest income) for the first quarter of 2007 was 43.64 percent, compared to 39.95 percent for the fourth quarter of 2006 and 39.51 percent for the first quarter of 2006, reflecting the reduced level of gain on sale of loans and the acquisitions of Chun-Ha and All World.

## PROVISION FOR INCOME TAXES

The provision for income taxes was $\$ 7.9$ million at a 37.7 percent effective tax rate for the first quarter of 2007, compared to $\$ 11.0$ million at a 38.9 percent effective tax rate for the fourth quarter of 2006 and $\$ 9.4$ million at a 38.8 percent effective tax rate for the first quarter of 2006. This reflects a stable level of Enterprise Zone and low-income housing tax credits in a period in which there was a decline in taxable income.

## FINANCIAL POSITION

Total assets were $\$ 3.78$ billion at March 31 , 2007, an increase of $\$ 52.3$ million, or 1.4 percent, compared to $\$ 3.73$ billion at December 31, 2006, and an increase of $\$ 263.3$ million, or 7.5 percent, from the March 31, 2006 balance of $\$ 3.51$ billion.

At March 31, 2007, net loans totaled $\$ 2.89$ billion, an increase of $\$ 48.3$ million, or 1.7 percent, from $\$ 2.84$ billion at December 31, 2006. Real estate loans increased by $\$ 20.5$ million, or 2.0 percent, to $\$ 1.06$ billion at March 31 , 2007, compared to $\$ 1.04$ billion at December 31, 2006. Commercial and industrial loans grew by $\$ 32.4$ million, or 1.9 percent, to $\$ 1.76$ billion at March 31, 2007, compared to $\$ 1.73$ billion at December 31, 2006.

The growth in total assets was primarily funded by an increase in deposits of $\$ 39.3$ million, up 1.3 percent to $\$ 2.98$ billion at March 31,2007 , compared to $\$ 2.94$ billion at December 31, 2006. The increase in deposits included increases in time deposits of $\$ 100,000$ or more of $\$ 35.0$ million, up 2.5 percent to $\$ 1.42$ billion, in noninterest-bearing demand deposits of $\$ 10.0$ million, up 1.4 percent to $\$ 738.4$ million, in other time deposits of $\$ 5.5$ million, up 1.9 percent to $\$ 301.0$ million, and in savings accounts of $\$ 2.3$ million, up 2.3 percent to $\$ 101.5$ million, partially offset by a decrease in money market checking accounts of $\$ 13.5$ million, down 3.1 percent to $\$ 424.8$ million.

At March 31, 2007, goodwill totaled $\$ 209.9$ million, an increase of $\$ 2.3$ million, or 1.1 percent, from $\$ 207.6$ million at December 31, 2006, due to the acquisitions of Chun-Ha and All World.

## ASSET QUALITY

Total non-performing assets, including loans 90 days or more past due and still accruing, non-accrual loans and other real estate owned ("OREO") assets, increased by $\$ 5.3$ million to $\$ 19.5$ million at March 31, 2007 from $\$ 14.2$ million at December 31, 2006, and increased
by $\$ 8.7$ million from $\$ 10.8$ million at March 31, 2006. Non-performing loans as a percentage of gross loans increased to 0.67 percent at March 31, 2007 from 0.50 percent at December 31, 2006 and 0.38 percent at March 31, 2006.

At March 31, 2007, delinquent loans were $\$ 37.3$ million, or 1.28 percent of gross loans, compared to $\$ 19.6$ million, or 0.68 percent of gross loans, at December 31, 2006, and $\$ 15.6$ million, or 0.58 percent of gross loans, at March 31, 2006.

At March 31, 2007, the Company maintained an allowance for loan losses of $\$ 31.5$ million and a liability for off-balance sheet exposure, primarily unfunded loan commitments, of $\$ 1.9$ million. The allowance for loan losses represented 1.08 percent of gross loans at March 31, 2007, compared to 0.96 percent and 1.00 percent at December 31, 2006 and March 31, 2006, respectively. As of March 31, 2007, the allowance for loan losses was 161.6 percent of non-performing loans, compared to 193.9 percent at December 31, 2006 and 259.5 percent at March 31, 2006.

## ABOUT HANMI FINANCIAL CORPORATION

Headquartered in Los Angeles, Hanmi Bank, a wholly owned subsidiary of Hanmi Financial Corporation, provides services to the multi-ethnic communities of California, with 23 fullservice offices in Los Angeles, Orange, San Francisco, Santa Clara and San Diego counties, and nine loan production offices in California, Colorado, Georgia, Illinois, Texas, Virginia and Washington. Hanmi Bank specializes in commercial, SBA, trade finance and consumer lending, and is a recognized community leader. Hanmi Bank's mission is to provide a full range of quality products and premier services to its customers and to maximize shareholder value. Additional information is available at www.hanmifinancial.com.

## FORWARD-LOOKING STATEMENTS

This release contains forward-looking statements, which are included in accordance with the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "should," "could," "expects," "plans," "intends," "anticipates," "believes," "estimates," "predicts," "potential," or "continue," or the negative of such terms and other comparable terminology. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ from those expressed or implied by the forwardlooking statement. These factors include the following: general economic and business conditions in those areas in which we operate; demographic changes; competition for loans and deposits; fluctuations in interest rates; risks of natural disasters related to our real estate portfolio; risks associated with SBA loans; changes in governmental regulation; credit quality; our ability to successfully integrate acquisitions we may make; the availability of capital to fund the expansion of our business; and changes in securities markets. In addition, we set forth certain risks in our reports filed with the Securities and Exchange Commission, including our Annual Report on Form 10-K for the fiscal year ended December 31, 2006, which could cause actual results to differ from those projected.

CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)
(Dollars in Thousands)

|  | March 31, 2007 | Dec. 31, 2006 | \% <br> Change | March 31, 2006 | \% <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |
| Cash and Cash Equivalents | \$148,174 | \$138,501 | 7.0 \% | \$97,780 | 51.5 \% |
| Term Federal <br> Funds Sold | -- | 5,000 | (100.0) \% | -_ | -- |
| Investment Securities | 381,237 | 391,579 | (2.6) \% | 430,884 | (11.5) \% |
| Loans: |  |  |  |  |  |
| Loans, Net of Deferred Loan Fees | 2,917,187 | 2,864,947 | $1.8 \%$ | 2,668,785 | 9.3 \% |
| Allowance for Loan Losses | $(31,527)$ | $(27,557)$ | $14.4 \%$ | $(26,703)$ | 18.1 \% |
| Net Loans | 2,885,660 | 2,837,390 | $1.7 \%$ | 2,642,082 | $9.2 \%$ |
| Customers' |  |  |  |  |  |
| Liability on |  |  |  |  |  |
| Acceptances | 10,974 | 8,403 | 30.6 \% | 14,010 | (21.7) \% |
| Premises and <br> Equipment, Net | 20,324 | 20,075 | $1.2 \%$ | 20,565 | (1.2) \% |
| Accrued Interest Receivable | 16,739 | 16,919 | (1.1) \% | 14,398 | 16.3 \% |
| Other Real Estate Owned | -- | -- | -- | 545 | (100.0) \% |
| Deferred Income Taxes | 10,683 | 13,064 | (18.2) \% | 8,688 | 23.0 \% |
| Servicing Asset | 4,528 | 4,579 | (1.1) \% | 4,035 | 12.2 \% |
| Goodwill | 209,941 | 207,646 | $1.1 \%$ | 209,058 | $0.4 \%$ |
| Other Intangible Assets | 8,619 | 6,312 | 36.5 \% | 8,066 | $6.9 \%$ |
| Federal Reserve <br> Bank and <br> Federal Home |  |  |  |  |  |
| Loan Bank Stock | 25,115 | 24,922 | $0.8 \%$ | 24,730 | $1.6 \%$ |
| Bank-Owned Life Insurance | 23,822 | 23,592 | 1.0 \% | 22,932 | $3.9 \%$ |
| Other Assets | 31,768 | 27,261 | $16.5 \%$ | 16,555 | 91.9 \% |
| Total Assets | \$3,777,584 | \$3,725,243 | $1.4 \%$ | \$3,514,328 | $7.5 \%$ |

LIABILITIES AND SHAREHOLDERS' EQUITY
-
Liabilities:
Deposits:
Noninterest-
Bearing $\$ 738,396 \quad \$ 728,348 \quad 1.4 \% \quad \$ 748,530 \quad$ (1.4) $\%$
Interest-
Bearing $2,245,611 \quad 2,216,367 \quad 1.3 \% 2,070,336 \quad 8.5 \%$
Total

| Deposits 2 | 2,984,007 | 2,944,715 | $1.3 \%$ | 2,818,866 | 5.9 \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Accrued |  |  |  |  |  |
| Interest |  |  |  |  |  |
| Payable | 22,379 | 22,582 | (0.9) \% | 12,734 | 75.7 \% |
| Acceptances |  |  |  |  |  |
| Outstanding | 10,974 | 8,403 | 30.6 \% | 14,010 | $(21.7) \%$ |
| FHLB Advances |  |  |  |  |  |
| Borrowings | 168,114 | 169,037 | (0.5) \% | 131,533 | 27.8 \% |
| Junior |  |  |  |  |  |
| Subordinated |  |  |  |  |  |
| Debentures | 82,406 | 82,406 | -- | 82,406 | -- |
| Other |  |  |  |  |  |
| Liabilities | 16,571 | 10,983 | 50.9 \% | 16,231 | $2.1 \%$ |
| Total |  |  |  |  |  |
| Liabilities 3, | 3,284,451 | 3,238,126 | $1.4 \%$ | 3,075,780 | $6.8 \%$ |
| Shareholders' |  |  |  |  |  |
| Equity | 493,133 | 487,117 | $1.2 \%$ | 438,548 | $12.4 \%$ |
| Total <br> Liabilities and |  |  |  |  |  |
|  |  |  |  |  |  |
| Shareholders' |  |  |  |  |  |
| Equity \$3 | \$3,777,584 | \$3,725,243 | $1.4 \%$ \% | \$3,514,328 | $7.5 \%$ |
| HANMI FINANCIAL CORPORATION AND SUBSIDIARIES |  |  |  |  |  |
|  |  |  |  |  |  |
| (Dollars in Thousands, Except Per Share Data) |  |  |  |  |  |
| For the Three Months Ended |  |  |  |  |  |
|  | March <br> 31, <br> 2007 | $\begin{array}{r} \text { Dec. } \\ 31, \\ 2006 \end{array}$ | \% <br> Change | $\begin{gathered} \text { March } \\ 31, \\ 2006 \end{gathered}$ | \% <br> Change |
| INTEREST INCOME: |  |  |  |  |  |
| Interest and |  |  |  |  |  |
| Fees on Loans | \$62,561 | \$63,666 | (1.7) \% | \% \$53,147 | 17.7 \% |
| Interest on |  |  |  |  |  |
| Investments | 4,664 | 4,762 | (2.1) \% | \% 5,099 | (8.5) \% |
| Interest on |  |  |  |  |  |
| Federal Funds |  |  |  |  |  |
| Sold | 726 | 654 | $11.0 \%$ | \% 289 | 151.2 \% |
| Interest on Term |  |  |  |  |  |
| Federal Funds |  |  |  |  |  |
| Sold | 5 | 2 | 150.0 \% | \% | -- |
| Total |  |  |  |  |  |
| Interest |  |  |  |  |  |
| Income | 67,956 | 69,084 | (1.6) \% | \% 58,535 | 16.1 \% |
| INTEREST EXPENSE: |  |  |  |  |  |
| Interest on |  |  |  |  |  |
| Interest on FHLB |  |  |  |  |  |
| Advances and |  |  |  |  |  |
| Other Borrowings | gs 2,171 | 2,278 | (4.7) \% | \% 614 | 253.6 \% |
| Interest on Junior Subordinated |  |  |  |  |  |


| Debentures | 1,639 | 1,682 | (2.6) \% | 1,475 | 11.1 \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total <br> Interest <br> Expense | 29,891 | 30,306 | (1.4) \% | 21,680 | 37.9 \% |
| NET INTEREST |  |  |  |  |  |
| INCOME BEFORE |  |  |  |  |  |
| PROVISION FOR |  |  |  |  |  |
| CREDIT LOSSES | 38,065 | 38,778 | (1.8) \% | 36,855 | 3.3 |
| Provision for |  |  |  |  |  |
| Credit Losses | 6,132 | 1,631 | 276.0 \% | 2,960 | 107.2 \% |
| NET INTEREST |  |  |  |  |  |
| INCOME AFTER |  |  |  |  |  |
| PROVISION FOR |  |  |  |  |  |
| CREDIT LOSSES | 31,933 | 37,147 | (14.0) \% | 33,895 | (5.8) \% |
| NON-INTEREST |  |  |  |  |  |
| INCOME: |  |  |  |  |  |
| Service Charges on Deposit |  |  |  |  |  |
| Accounts | 4,488 | 4,471 | $0.4 \%$ | 4,231 | 6.1 \% |
| Trade Finance |  |  |  |  |  |
| Remittance Fees | 471 | 519 | (9.2) \% | 488 | (3.5) \% |
| Other Service Charges and Fees | 616 | 620 | (0.6) \% | 534 | $15.4 \%$ |
| Bank-Owned Life Insurance |  |  |  |  |  |
| Income | 230 | 225 | $2.2 \%$ | 218 | $5.5 \%$ |
| Increase in Fair |  |  |  |  |  |
| Derivatives | 92 | 351 | (73.8) \% | 225 | (59.1) $\%$ |
| Other Income | 1,400 | 372 | 276.3 \% | 434 | 222.6 \% |
| Gain on Sales of |  |  |  |  |  |
| Gain on Sales of Securities |  |  |  |  |  |
| Available for Sale | -- | -- | -- | 5 | (100.0) \% |
| Total |  |  |  |  |  |
| Non- |  |  |  |  |  |
| Interest Income | 9,987 | 11,078 | (9.8) \% | 8,045 | 24.1 \% |

NON-INTEREST
EXPENSES:
Salaries and
Employee

| Promotion | 661 | 875 | (24.5) \% |  | 646 | $2.3 \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Supplies and |  |  |  |  |  |  |
| Communications | 588 | 543 | $8.3 \%$ |  | 636 | (7.5) \% |
| Professional |  |  |  |  |  |  |
| Fees | 474 | 360 | 31.7 \% |  | 668 | (29.0) \% |
| Amortization of |  |  |  |  |  |  |
| Other |  |  |  |  |  |  |
| Intangible |  |  |  |  |  |  |
| Assets | 614 | 564 | 8.9 \% |  | 625 | (1.8) \% |
| Decrease in Fair |  |  |  |  |  |  |
| Value of |  |  |  |  |  |  |
| Embedded Option | -- | 290 | (100.0) \% |  | 102 | (100.0) \% |
| Other Operating |  |  |  |  |  |  |
| Expenses | 2,796 | 2,916 | (4.1) \% |  | 2,267 | 23.3 \% |
| Total |  |  |  |  |  |  |
| Non- |  |  |  |  |  |  |
| Interest |  |  |  |  |  |  |
| Expenses | 20,969 | 19,915 | $5.3 \%$ |  | 17,740 | 18.2 \% |


| INCOME BEFORE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PROVISION FOR |  |  |  |  |  |
| INCOME TAXES | 20,951 | 28,310 | (26.0) \% | 24,200 | (13.4) \% |
| Provision for |  |  |  |  |  |
| Income Taxes | 7,896 | 11,000 | (28.2) \% | 9,398 | (16.0) \% |
| NET INCOME | \$13,055 | \$17,310 | (24.6) \% | \$14,802 | (11.8) \% |
| EARNINGS PER |  |  |  |  |  |
| SHARE: |  |  |  |  |  |
| Basic | \$0.27 | \$0.35 | (22.9) \% | \$0.30 | (10.0) \% |
| Diluted | \$0.26 | \$0.35 | (25.7) \% | \$0.30 | (13.3) \% |

```
WEIGHTED-AVERAGE
    SHARES
    OUTSTANDING:
        Basic 48,962,089 48,969,795 48,714,435
        Diluted 49,500,312 49,567,778 49,318,397
    SHARES OUTSTANDING
    AT PERIOD-END 48,825,537 49,076,613 48,856,216
```

HANMI FINANCIAL CORPORATION AND SUBSIDIARIES
SELECTED FINANCIAL DATA (UNAUDITED)
(Dollars in Thousands)
For the Three Months Ended

| $\begin{gathered} \text { March 31, } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Dec. } 31, \\ 2006 \end{gathered}$ | \% <br> Change | $\begin{gathered} \text { March } 31, \\ 2006 \end{gathered}$ | \% <br> Change |
| :---: | :---: | :---: | :---: | :---: |

AVERAGE
BALANCES:
Average Gross
Loans, Net of
Deferred Loan
Fees $\$ 2,882,632$ \$2,881,515 $--\quad \$ 2,547,421 \quad 13.2$ \%
Average
Investment

| Securities | 386,688 | 395,313 | (2.2) \% | 437,576 | (11.6) \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average |  |  |  |  |  |
| Interest- |  |  |  |  |  |
| Earning |  |  |  |  |  |
| Assets | 3,350,245 | 3,349,911 | -- | 3,036,300 | 10.3 \% |
| Average Total |  |  |  |  |  |
| Assets | 3,740,936 | 3,735,578 | 0.1 \% | 3,423,419 | 9.3 \% |
| Average |  |  |  |  |  |
| Deposits | 2,945,386 | 2,953,226 | (0.3) \% | 2,810,313 | 4.8 \% |
| Average |  |  |  |  |  |
| Borrowings | 251,594 | 255,700 | (1.6) \% | 138,362 | 81.8 \% |
| Average |  |  |  |  |  |
| Interest- |  |  |  |  |  |
| Bearing |  |  |  |  |  |
| Liabilities | 2,487,429 | 2,480,902 | 0.3 \% | 2,215,781 | 12.3 \% |
| Average |  |  |  |  |  |
| Shareholders' |  |  |  |  |  |
| Equity | 495,832 | 482,486 | $2.8 \%$ | 434,220 | 14.2 \% |
| Average |  |  |  |  |  |
| Tangible |  |  |  |  |  |
| Equity | 276,918 | 268,201 | 3.3 \% | 216,723 | 27.8 \% |


| PERFORMANCE <br> RATIOS: <br> Return on <br> Average | $1.42 \%$ | $1.84 \%$ | $1.75 \%$ |
| :--- | :--- | :--- | :--- |
| Assets <br> Return on <br> Average <br> Shareholders' <br> Equity | $10.68 \%$ | $14.23 \%$ | $13.83 \%$ |
| Return on <br> Average <br> Tangible <br> Equity | $19.12 \%$ | $25.61 \%$ |  |
| Efficiency <br> Ratio <br> Net Interest <br> Margin | $43.64 \%$ | $39.95 \%$ | $27.70 \%$ |

ALLOWANCE FOR
LOAN LOSSES:
Balance at the Beginning of Period
Provision
Charged to Operating Expense Charge-Offs, Net of Recoverie

Balance at the End of Period $\$ 27,557 \quad \$ 28,276 \quad(2.5) \% \quad \$ 24,963 \quad 10.4 \%$

| to Total |  |  |  |
| :--- | :--- | :--- | :--- |
| Gross Loans | $1.08 \%$ | $0.96 \%$ | $1.00 \%$ |
| Allowance for |  |  |  |
| Loan Losses |  |  |  |
| to Total Non- |  |  |  |
| Performing <br> Loans | $161.55 \%$ | $193.86 \%$ | $259.48 \%$ | $161.55 \%$

$193.86 \%$
259.48\%

```
ALLOWANCE FOR
OFF-BALANCE
SHEET ITEMS:
Balance at the Beginning of Period \(\$ 2,130\)-- \(\$ 2,130\) Provision Charged to Operating Expense
HANMI FINANCIAL CORPORATION AND SUBSIDIARIES
SELECTED FINANCIAL DATA (UNAUDITED) (Continued)
(Dollars in Thousands)
\begin{tabular}{|c|c|c|c|c|}
\hline March & Dec. & & March & \\
\hline 31, & 31, & \% & 31, & \% \\
\hline 2007 & 2006 & Change & 2006 & Change \\
\hline
\end{tabular}
NON-PERFORMING
    ASSETS:
    Non-Accrual
        Loans
        $19,509 $14,213 37.3 % $10,282 89.7 %
    Loans 90 Days or
        More Past Due
        and Still
        Accruing
            Total Non-
                Performing
                Loans 19,515 14,215 37.3 % 10,291 89.6 %
            Other Real
                        Estate
                        Owned -- -- ------------------------------------------------
                        Total Non-
                        Performing
                        Assets
                                \=========== $19,515 $========== ======= ============ ========
    Total Non-
        Performing
        Loans/Total
        Gross Loans
                0.67%
                0.50%
                0.38%
```

    Total Non-
        Performing
        Assets/Total
    | Assets | 0.52\% | $0.38 \%$ |  | $0.31 \%$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Non- |  |  |  |  |  |
| Performing |  |  |  |  |  |
| Assets/Allowance |  |  |  |  |  |
| for Loan Losses | 61.9\% | 51.6\% |  | 40.6\% |  |
| DELINQUENT LOANS | \$37,280 | \$19,616 | 90.0 \% | \$15,551 | 139.7 \% |
| Delinquent |  |  |  |  |  |
| Loans/Total |  |  |  |  |  |
| Gross Loans | 1.28\% | 0.68\% |  | 0.58\% |  |
| LOAN PORTFOLIO: |  |  |  |  |  |
| Real Estate |  |  |  |  |  |
| Loans | \$1,061,890 | \$1,041,393 | $2.0 \%$ | \$1,021,026 | $4.0 \%$ |
| Commercial and |  |  |  |  |  |
| Industrial |  |  |  |  |  |
| Loans | 1,758,801 | 1,726,434 | $1.9 \%$ | 1,558,535 | 12.8 \% |
| Consumer Loans | 98,909 | 100,121 | (1.2) $\%$ | 93,828 | $5.4 \%$ |
| Total Gross |  |  |  |  |  |
| Loans | 2,919,600 | 2,867,948 | $1.8 \%$ | 2,673,389 | $9.2 \%$ |
| Deferred Loan |  |  |  |  |  |
| Fees | $(2,413)$ | (3,001) | (19.6) \% | $(4,604)$ | (47.6) \% |
| Allowance for |  |  |  |  |  |
| Loan Losses | $(31,527)$ | $(27,557)$ | 14.4 \% | $(26,703)$ | 18.1 \% |
| Loans |  |  |  |  |  |
| Receivable, |  |  |  |  |  |
| Net | \$2,885,660 | \$2,837,390 | $1.7 \%$ | \$2,642,082 | 9.2 \% |
| LOAN MIX: |  |  |  |  |  |
| Real Estate |  |  |  |  |  |
| Loans | 36.4\% | 36.3\% |  | 38.2\% |  |
| Commercial and |  |  |  |  |  |
| Industrial |  |  |  |  |  |
| Loans | 60.2\% | 60.2\% |  | 58.3\% |  |
| Consumer Loans | 3.4\% | 3.5\% |  | 3.5\% |  |
| Total Gross |  |  |  |  |  |
| Loans | 100.0\% | 100.0\% |  | 100.0\% |  |
| DEPOSIT |  |  |  |  |  |
| PORTFOLIO: |  |  |  |  |  |
| Demand - |  |  |  |  |  |
| Noninterest- |  |  |  |  |  |
| Bearing | \$738,396 | \$728,348 | $1.4 \%$ | \$748,530 | (1.4) \% |
| Savings | 101,526 | 99,254 | $2.3 \%$ | 114,336 | (11.2) \% |
| Money Market Checking and NOW Accounts | 424,774 | 438,267 | (3.1) \% | 495,365 | (14.3) \% |
| Time Deposits |  |  |  |  |  |
| More | 1,418,335 | 1,383,358 | $2.5 \%$ | 1,188,982 | 19.3 \% |
| Other Time |  |  |  |  |  |
| Deposits | 300,976 | 295,488 | $1.9 \%$ | 271,653 | 10.8 \% |
| Total |  |  |  |  |  |
| Deposits | \$2,984,007 | \$2,944,715 | $1.3 \%$ | \$2,818,866 | $5.9 \%$ |


| DEPOSIT MIX: |  |  |  |
| :---: | :---: | :---: | :---: |
| Demand - |  |  |  |
| Noninterest- |  |  |  |
| Bearing | 24.7\% | 24.7\% | 26.6\% |
| Savings | 3.4\% | 3.4\% | 4.1\% |
| Money Market Checking and | $14.2 \%$ | $14.9 \%$ | $17.6 \%$ |
| Time Deposits of $\$ 100,000$ or |  |  |  |
| More | 47.5\% | 47.0\% | 42.2\% |
| Other Time |  |  |  |
| Deposits | 10.2\% | 10.0\% | 9.5\% |
| Total |  |  |  |
| Deposits | 100.0\% | 100.0\% | 100.0\% |

HANMI FINANCIAL CORPORATION AND SUBSIDIARIES
AVERAGE BALANCES, AVERAGE YIELDS EARNED AND AVERAGE RATES PAID (UNAUDITED)
(Dollars in Thousands)

For the Three Months Ended
March 31, 2007
----------------------------------------------------
Interest Average
Average Income/ Yield/
Balance Expense Rate
INTEREST-EARNING ASSETS
LOANS:
Real Estate Loans:
ty
ty
Construction
Construction
Residential Property
Total Real Estate Loans Commercial and Industrial Loans Consumer Loans
Total Loans - Gross
Prepayment Penalty Income

| \$752,673 | \$15,168 | 8.17\% |
| :---: | :---: | :---: |
| 212,370 | 4,937 | 9.43\% |
| 85,022 | 1,097 | 5.23\% |
| 1,050,065 | 21,202 | 8.19\% |
| 1,736,530 | 38,769 | 9.05\% |
| 98,634 | 2,173 | 8.93\% |
| 2,885,229 | 62,144 | 8.74\% |
| -- | 417 |  |
| $(2,597)$ | -- |  |
| \$2,882,632 | \$62,561 | 8.80\% |

INVESTMENT SECURITIES:
Municipal Bonds
U.S. Government Agency Securities
Mortgage-Backed Securities
Collateralized Mortgage Obligations
Corporate Bonds
Other Securities

| $\$ 72,396$ | $\$ 764$ | $4.22 \%$ |
| ---: | ---: | ---: |
| 118,267 | 1,256 | $4.25 \%$ |
| 118,899 | 1,404 | $4.72 \%$ |
| 64,208 | 697 | $4.34 \%$ |
| 7,869 | 90 | $4.57 \%$ |
| 5,049 | 84 | $6.65 \%$ |

$\$ 386,688 \quad \$ 4,295 \quad 4.44 \%$
$========================$

```
OTHER INTEREST-EARNING ASSETS:
    Equity Securities (FHLB and FRB
        Stock)
    Federal Funds Sold
    Term Federal Funds Sold
    Interest-Earning Deposits
                    Total Other Interest-
                        Earning Assets
TOTAL INTEREST-EARNING ASSETS
            INTEREST-BEARING LIABILITIES
DEPOSITS:
    Savings
    Money Market Checking and NOW
        Accounts
    Time Deposits of $100,000 or More
    Other Time Deposits
            Total Interest-Bearing
                Deposits
```

BORROWINGS:
FHLB Advances and Other Borrowings
Junior Subordinated Debentures
Total Borrowings
TOTAL INTEREST-BEARING LIABILITIES
NET INTEREST SPREAD
NET INTEREST MARGIN
$4.61 \%$
$======$
December 31, 2006

| Average Balance | Interest | Average |
| :---: | :---: | :---: |
|  | Income/ | Yield/ |
|  | Expense | Rate |

    INTEREST-EARNING ASSETS
    LOANS:
Real Estate Loans: Commercial Property
Construction Residential Property

| \$25,008 | \$369 | 5.90\% |
| :---: | :---: | :---: |
| 55,528 | 726 | 5.23\% |
| 389 | 5 | 5.14\% |
| -_ | -- | $0.00 \%$ |
| \$80,925 | \$1,100 | 5.44\% |
| \$3,350,245 | \$67,956 | 8.23\% |


| \$100,777 | \$461 | $1.86 \%$ |
| :---: | :---: | :---: |
| 427,871 | 3,472 | 3.29\% |
| 1,406,311 | 18,498 | 5.33\% |
| 300,876 | 3,650 | 4.92\% | \$2,235,835 \$26,081 4.73\% $========================$


| \$169,188 | \$2,171 | 5.20\% |
| :---: | :---: | :---: |
| 82,406 | 1,639 | 8.07\% |
| \$251,594 | \$3,810 | $6.14 \%$ |

\$2,487,429 \$29,891 4.87\%
$========================$
$3.36 \%$
$======$

```
    Total Real Estate Loans
Commercial and Industrial Loans
Consumer Loans
    Total Loans - Gross
Prepayment Penalty Income
Unearned Income on Loans, Net of
    Costs
```

                    Gross Loans, Net
    INVESTMENT SECURITIES:
Municipal Bonds
U.S. Government Agency Securities
Mortgage-Backed Securities
Collateralized Mortgage Obligations
Corporate Bonds
Other Securities
Total Investment
Securities
OTHER INTEREST-EARNING ASSETS:
Equity Securities (FHLB and FRB
Stock)
Federal Funds Sold
Term Federal Funds Sold
Interest-Earning Deposits
Total Other Interest-
Earning Assets
TOTAL INTEREST-EARNING ASSETS
INTEREST-BEARING LIABILITIES
DEPOSITS:
Savings
Money Market Checking and NOW
Accounts
Time Deposits of $\$ 100,000$ or More
Other Time Deposits
Total Interest-Bearing
Deposits
BORROWINGS:
FHLB Advances and Other Borrowings
Junior Subordinated Debentures
Total Borrowings
TOTAL INTEREST-BEARING LIABILITIES

| 1,027,671 | 21,452 | 8.28\% |
| :---: | :---: | :---: |
| 1,758,498 | 39,986 | 9.02\% |
| 98,570 | 2,222 | 8.94\% |
| 2,884,739 | 63,660 | 8.76\% |
|  | 6 |  |
| $(3,224)$ | -- |  |
| \$2,881,515 | \$63,666 | 8.77\% |
| \$72,670 | \$766 | 4.22\% |
| 118,103 | 1,261 | 4.27\% |
| 123,283 | 1,461 | 4.74\% |
| 68,368 | 744 | 4.35\% |
| 7,914 | 89 | 4.50\% |
| 4,975 | 84 | 6.75\% |
| \$395,313 | \$4,405 | 4.46\% |


| $\$ 24,877$ | $\$ 357$ | $5.74 \%$ |
| ---: | ---: | ---: |
| 48,043 | 654 | $5.45 \%$ |
| 163 | 2 | $4.91 \%$ |
| -- | -- | $0.00 \%$ |
| \$73, 083 | $\$ 1,013$ | $5.54 \%$ |
| $==========================$ |  |  |
| $\$ 3,349,911$ | $\$ 69,084$ | $8.18 \%$ |
| $==========================$ |  |  |


| $\$ 98,892$ | $\$ 451$ | $1.81 \%$ |
| ---: | ---: | ---: |
| 442,747 | 3,675 | $3.29 \%$ |
| $1,392,240$ | 18,650 | $5.31 \%$ |
| 291,323 | 3,570 | $4.86 \%$ |
| - |  |  |

```
$2,225,202 $26,346 4.70%
```

$==========================$

| $\$ 173,294$ | $\$ 2,278$ | $5.22 \%$ |
| ---: | ---: | ---: |
| 82,406 | 1,682 | $8.10 \%$ |
| $-1255,700$ | $\$ 3,960$ | $6.14 \%$ |
| $==========================$ |  |  |

$\$ 2,480,902 \$ 30,306 \quad 4.85 \%$
$==========================$

March 31, 2006

| Average Balance | Interest | Average |
| :---: | :---: | :---: |
|  | Income/ | Yield/ |
|  | Expense | Rate |

INTEREST-EARNING ASSETS

LOANS:
Real Estate Loans:
Commercial Property Construction Residential Property

Total Real Estate Loans Commercial and Industrial Loans Consumer Loans

Total Loans - Gross
Prepayment Penalty Income Unearned Income on Loans, Net of Costs

Gross Loans, Net

INVESTMENT SECURITIES:
Municipal Bonds
U.S. Government Agency Securities

Mortgage-Backed Securities Collateralized Mortgage Obligations Corporate Bonds Other Securities

## Total Investment Securities

OTHER INTEREST-EARNING ASSETS:
Equity Securities (FHLB and FRB Stock)
Federal Funds Sold Term Federal Funds Sold Interest-Earning Deposits

Total Other InterestEarning Assets

TOTAL INTEREST-EARNING ASSETS

INTEREST-BEARING LIABILITIES

| \$733,101 | \$14,506 | 8.02\% |
| :---: | :---: | :---: |
| 160,895 | 3,766 | 9.49\% |
| 86,614 | 1,082 | 5.07\% |
| 980,610 | 19,354 | 8.00\% |
| 1,477,652 | 31,833 | 8.74\% |
| 92,966 | 1,882 | 8.21\% |
| 2,551,228 | $\begin{array}{r} 53,069 \\ 78 \end{array}$ | 8.44\% |
| $(3,807)$ | -- |  |
| \$2,547,421 | \$53,147 | 8.46\% |
| \$73,770 | \$778 | 4.22\% |
| 126,498 | 1,303 | 4.12\% |
| 144,554 | 1,671 | 4.62\% |
| 79,699 | 846 | 4.25\% |
| 8,034 | 90 | 4.48\% |
| 5,021 | 85 | 6.77\% |
| \$437,576 | \$4,773 | $4.36 \%$ |


| \$24,610 | \$325 | 5.28\% |
| :---: | :---: | :---: |
| 26,593 | 289 | 4.35\% |
| -- | -- | $0.00 \%$ |
| 100 | 1 | 0.00\% |
| \$51,303 | \$615 | $4.80 \%$ |
| \$3,036,300 | \$58,535 | 7.82\% |

DEPOSITS:
Savings
$\$ 117.761 \quad \$ 482 \quad 1.66 \%$

Money Market Checking and NOW Accounts
Time Deposits of $\$ 100,000$ or More Other Time Deposits

Total Interest-Bearing Deposits

BORROWINGS:
FHLB Advances and Other Borrowings Junior Subordinated Debentures

Total Borrowings

TOTAL INTEREST-BEARING LIABILITIES

NET INTEREST SPREAD

NET INTEREST MARGIN

| $\begin{array}{r} \$ 55,956 \\ 82,406 \end{array}$ | $\begin{array}{r} \$ 614 \\ 1,475 \end{array}$ | $\begin{aligned} & 4.45 \% \\ & 7.26 \% \end{aligned}$ |
| :---: | :---: | :---: |
| \$138,362 | \$2,089 | 6.12\% |
| \$2,215,781 | \$21,680 | 3.97\% |

4.92\%

Source: Hanmi Financial Corporation

