



KLA Services Update

Brian Lorig, EVP Global Services and Support



November 18, 2025

Forward Looking Statements

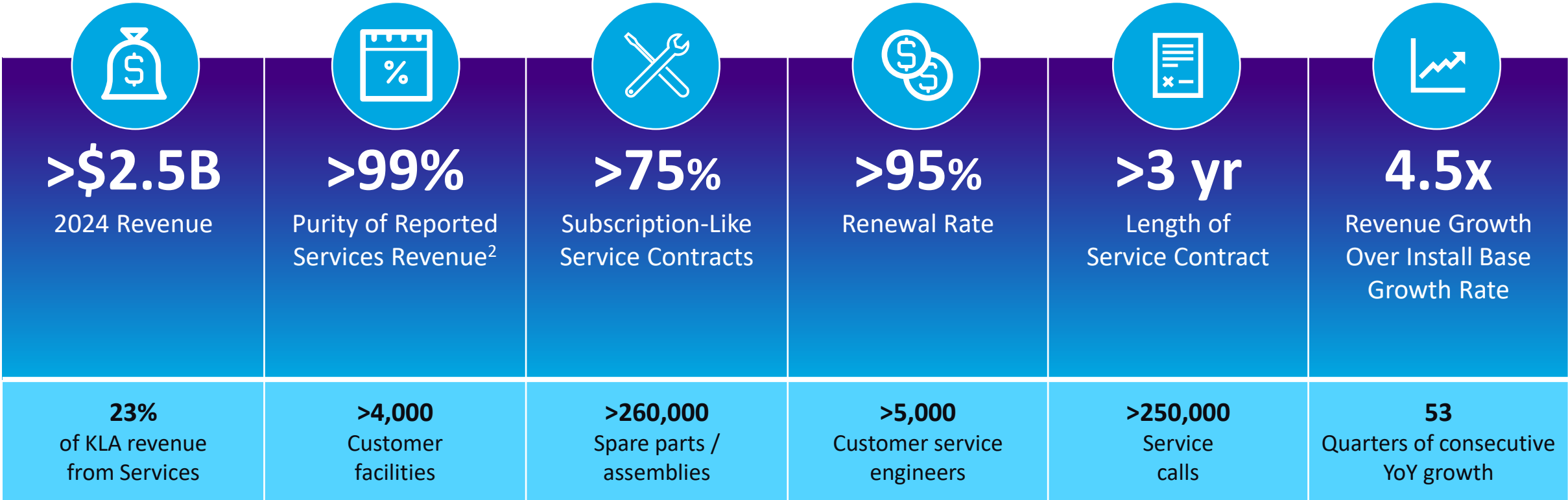
Statements in this presentation other than historical facts, such as statements pertaining to: (i) future industry demand for semiconductors, WFE, and advanced packaging; (ii) our market position for the future and future growth in demand for our products; (iii) our forecast of financial measures for the following quarter and 2025; (iv) our future revenues by customer segment for our Semi Process Control systems; (v) our long-term financial targets and underlying assumptions; (vi) our future investment plan on R&D, technology, manufacturing capacity and infrastructure; and (vii) future shareholder returns, are forward-looking statements and subject to the Safe Harbor provisions created by the Private Securities Litigation Reform Act of 1995.

These forward-looking statements are based on current information and expectations and involve a number of risks and uncertainties. Actual results may differ materially from those projected in such statements due to various factors, including but not limited to: our vulnerability to a weakening in the condition of the financial markets and the global economy; risks related to our international operations; evolving Bureau of Industry and Security of the U.S. Department of Commerce rules and regulations and their impact on our ability to sell products to and provide services to certain customers in China; tariffs and other trade restrictions; costly intellectual property disputes that could result in our inability to sell or use the challenged technology; risks related to the legal, regulatory and tax environments in which we conduct our business; differing stakeholder expectations, requirements and attention to ESG matters and the resulting costs, risks and impact on our business; unexpected delays, difficulties and expenses in executing against our environmental, climate, or other ESG target, goals and commitments; our ability to attract, retain and motivate key personnel; our vulnerability to disruptions and delays at our third-party service providers; cybersecurity threats, cyber incidents affecting our and our business partners' systems and networks; our inability to access critical information in a timely manner due to system failures; risks related to acquisitions, integrations, strategic alliances or collaborative arrangements; climate change, earthquake, flood or other natural catastrophic events, public health crises or terrorism and the adverse impact on our business operations; the war between Ukraine and Russia, continued escalation of hostilities in the Middle East, and the significant military activity in those regions; lack of insurance for losses and interruptions caused by terrorists and acts of war, and our self-insurance of certain risks including earthquake risk; risks related to fluctuations in foreign currency exchange rates; risks related to fluctuations in interest rates and the market values of our portfolio investments; risks related to tax and regulatory compliance audits; any change in taxation rules or practices and our effective tax rate; compliance costs with federal securities laws, rules, regulations, NASDAQ requirements, and evolving accounting standards and practices; ongoing changes in the technology industry, and the semiconductor industry in particular, including future growth rates, pricing trends in end-markets, or changes in customer capital spending patterns; our vulnerability to a highly concentrated customer base; the cyclicity of the industries in which we operate; our ability to timely develop new technologies and products that successfully address changes in the industry; risks related to artificial intelligence; our ability to maintain our technology advantage and protect proprietary rights; our ability to compete in the industry; availability and cost of the materials and parts used in the production of our products; our ability to operate our business in accordance with our business plan; risks related to our debt and leveraged capital structure; we may not be able to declare cash dividends at all or in any particular amount; liability to our customers under indemnification provisions if our products fail to operate properly or contain defects or our customers are sued by third parties due to our products; our government funding for R&D is subject to audit, and potential termination or penalties; we may incur significant restructuring charges or other asset impairment charges or inventory write offs; we are subject to risks related to receivables factoring arrangements and compliance risk of certain settlement agreements with the government; and risks related to the Court of Chancery of the State of Delaware being the sole and exclusive forum for certain actions and proceedings. For other factors that may cause actual results to differ materially from those projected and anticipated in forward-looking statements in this press release, please refer to KLA's Annual Report on Form 10-K for the year ended June 30, 2025, and other subsequent filings with the Securities and Exchange Commission (including, but not limited to, the risk factors described therein). KLA assumes no obligation to, and does not currently intend to, update these forward-looking statements.

KLA Services delivers value for customers and investors

- 1 Strong customer value proposition: partner with customers to maximize the value of their Fab
- 2 Uniquely positioned to support High Complexity, High Mix, Lower Volume, Long-Lived installed base
- 3 Evolving data and analytics platform: moving Services' delivery from reactive to predictive
- 4 Proven Operating Model powers scale, efficiency and durability - underpinning a culture of collaboration, innovation, and execution
- 5 Industry-leading service model with >75% of revenue coming from multi-year, subscription-like service contracts; driving long-term 12-14% CAGR, up from 9-11% previously

KLA Services at a Glance¹



12 – 14% CAGR (through 2026E) up from 9 – 11%

¹KLA Services at a Glance numbers reflect CY24 actuals
²As of 4/2022 – Purity defined as revenue only derived from installed base support, such as service contracts and break/fix service offerings; does not include upgrades, refurb tools, etc.

KLA Services is well positioned to support industry drivers



AI and Data Centers



Mobile



Automotive



PC/Tablet

Market Type

Leading-Edge Development

Customer Goal

Develop, ramp & transfer new technology to high volume manufacturing

KLA Strategy

New product introduction & service solutions maximize uptime of KLA tools

Results

Customers accelerate transitions to high volume manufacturing

High-Volume Leading-Edge Manufacturing

Maximize good wafers out at lowest possible cost

Optimized production monitoring while reducing customer cost of ownership

Customers achieve higher yield, at lower costs, through predictable system availability

High-Volume Legacy Node Manufacturing

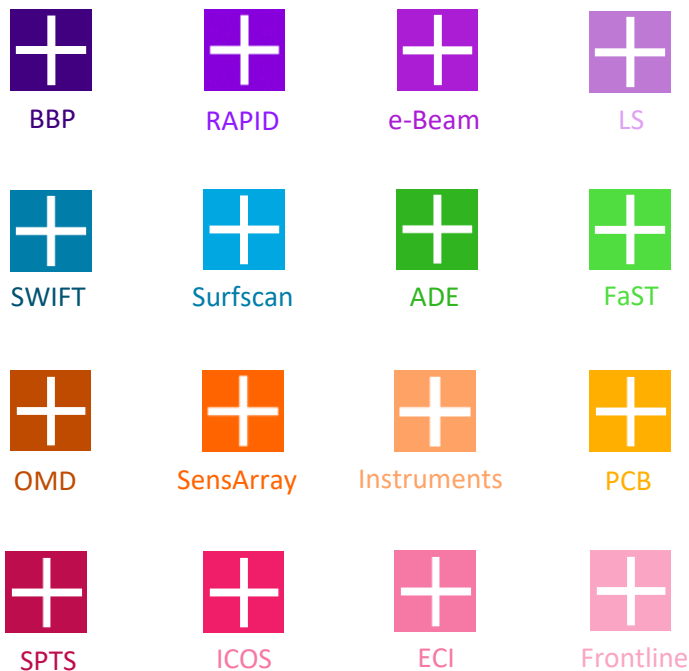
Maximize good wafers out at lowest possible cost

Lifecycle management through fab optimization, enhancements & services

Customers extend the useful life of their KLA assets

Power of the KLA portfolio: high mix, high complexity, lower volume

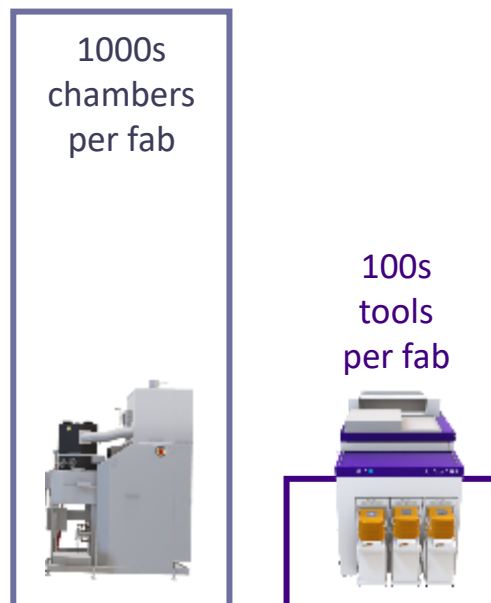
High Mix



High Complexity



Lower Volume



Creates high barrier to entry for service

KLA Services team and offerings provide differentiated value

Partnering with Customers to Maximize the Value of their KLA Assets



**Product
Support**



**Learning &
Knowledge
Services**



Engineering



**Marketing
and Sales**



**Parts and
Logistics**



**Customer
Support
Engineers**

Comprehensive Offerings

- Subscription-like Services
- Training
- Software Applications
- Fleet Optimization
- Predictive Maintenance
- Ramp Management and Installation
- Enhancements and Upgrades
- Lifecycle Management

Talent & culture underpin KLA Services execution



Install & Support



Technical Training
Services



Regionalized
Customer Experience



Parts and
Logistics



Engineering



Customized Service
Outcome

Services Foundation

Depth

Experience

Education

>5,000

Services employees

>8 yrs

Average tenure of KLA
Services employees

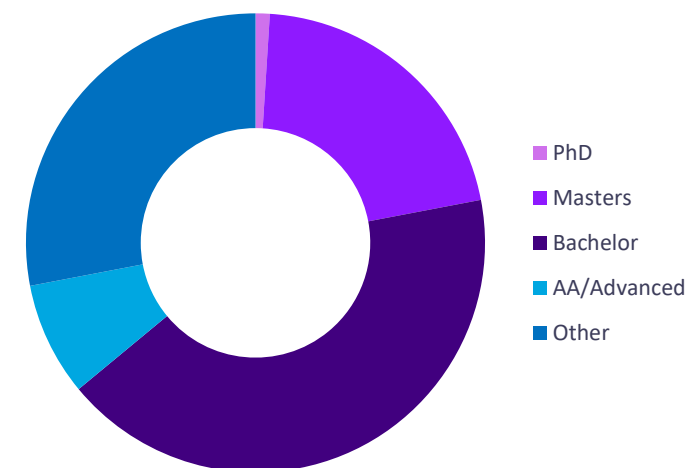
>4M

Labor hours in 2023

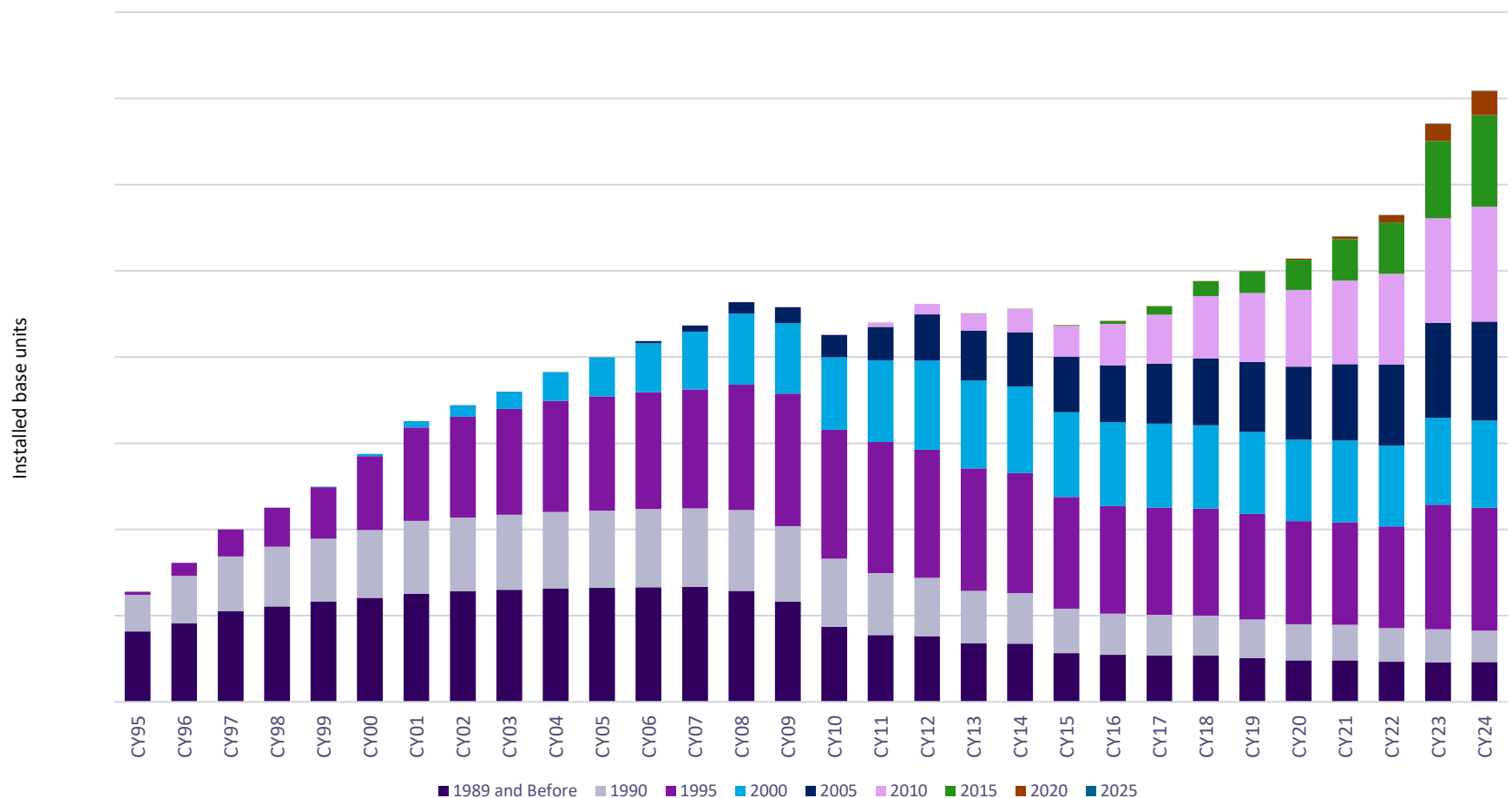
Comprehensive 9-18 month training
process per tool to develop expertise

Quick access to global network of
260,000+ spare parts

Customer Service Engineers (CSEs)
access to KLA global network of experts



Services supports the longevity of installed base

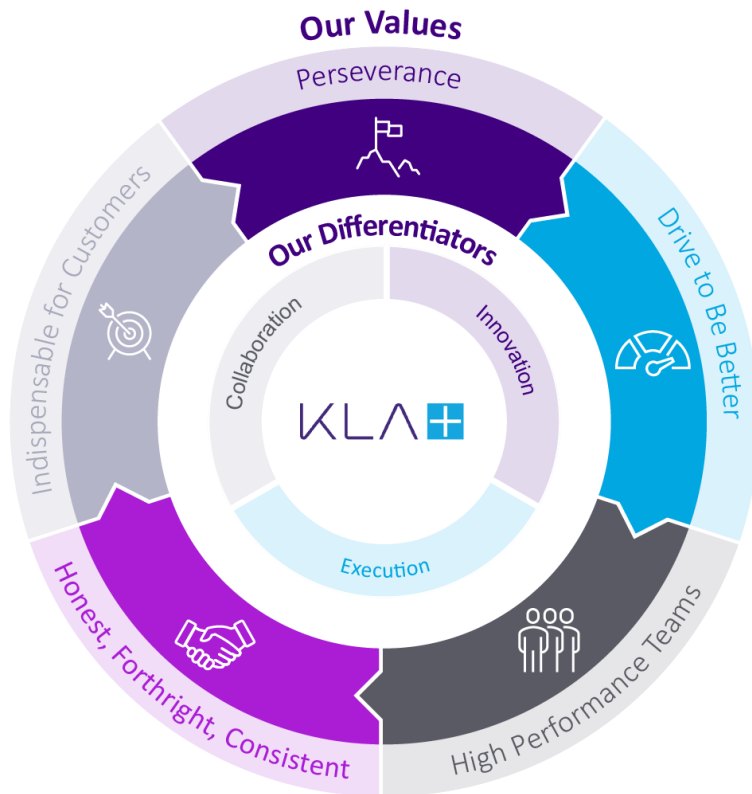


Highlights

- Class represents the year the product was introduced
- >50% of our installed base is older than 18 years old
- Customers continue to utilize tools in production long after full depreciation (2-3 times)

Long life drives extended customer value and service durability

The KLA Operating Model drives resiliency across our services



Consistent Strategy and Execution

- Application of common processes and discipline
- Cascades throughout the organization
- Strong focus on talent development



Management by Metrics

- Culture of performance and accountability
- Expectation of continuous improvement
- Superior margins driven by market leadership and differentiation



Financial Discipline and Rigor

- Exert efficiency and operating discipline in our investments
- Strong track record of high returns
- Focused on enhancing shareholder value

Multi-Faceted Services Innovation Strategy

Human Capital

- Attract and retain innovative talent
- Onboarding new skill sets and capabilities

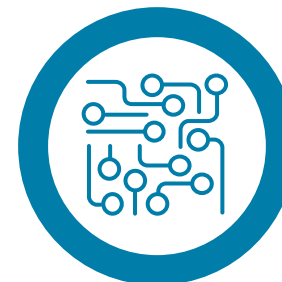


Expedited Delivery

Augmented localized teams to allow for more rapid and customized service delivery and installation

Training Reinvention

Curriculum enrichment to deliver web-based, on-demand and augmented-reality training to complement hands-on experience and accelerate readiness to serve



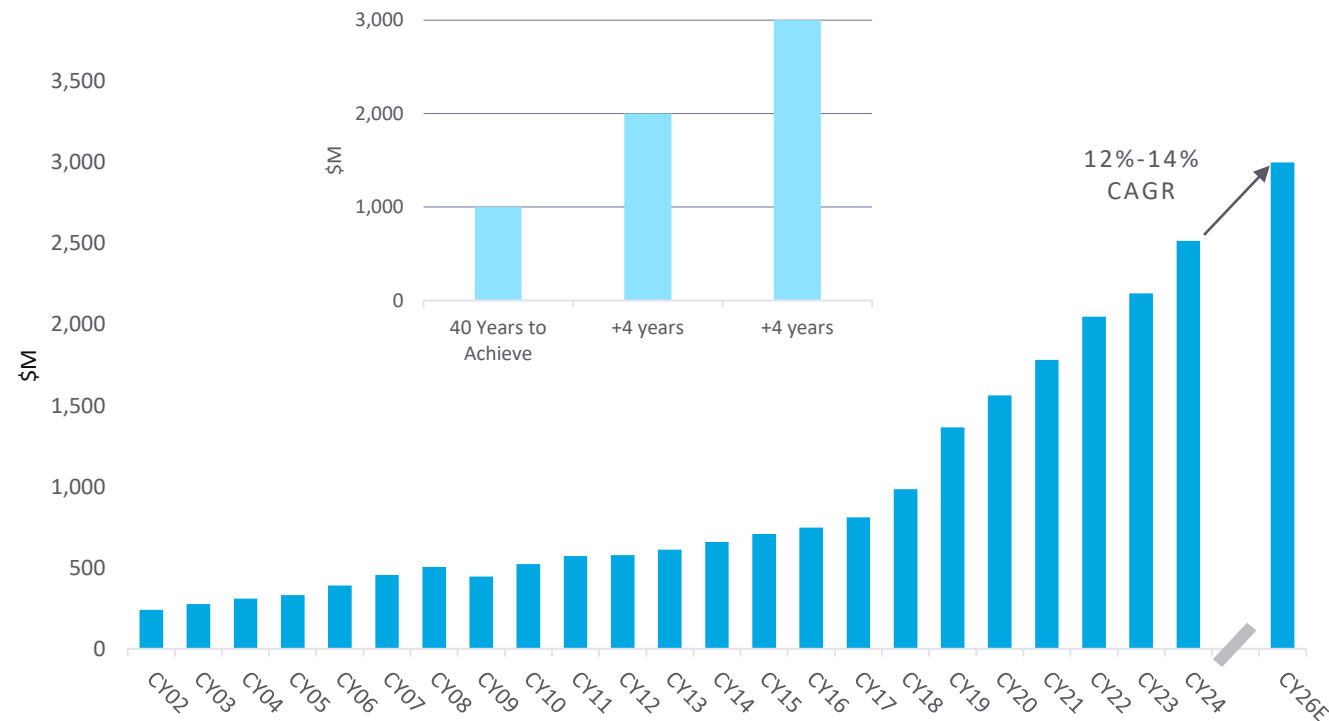
Digital Transformation

- Investment in data analytics and AI to drive greater efficiency and value
- Operational systems transformation and investment improves response

Transformation improving customer experience

Our commitments to customers deliver commitments to investors

KLA Services Revenue¹



Customers

Continue to partner with customers and deliver to commitments

Operational Excellence

Drive to improve all aspects of our value delivery chain

Shareholders

Execution to plan delivers predictable revenue stream to service dividend

Services delivers recurring revenue ~1.7x industry growth rate

