Global Payments Reports Second Quarter 2020 Results



August 3, 2020

Collaborates with Amazon Web Services to Deliver Future of Payments

Expands Partnership with CaixaBank

ATLANTA---August 3, 2020---Global Payments Inc. (NYSE: GPN) today announced results for the second quarter ended June 30, 2020.

"We are pleased with our performance in the second quarter, with each month exceeding our post COVID-19 expectations and results improving significantly in May and June. We are also very proud of our team members around the globe for their exceptional and continuous dedication to our customers and the communities in which they live and work despite difficult circumstances," said Jeff Sloan, Chief Executive Officer.

"We continue to make substantial progress on our strategic goals. First, we entered into a new relationship with Amazon Web Services (AWS) to be our preferred cloud provider for our issuer business. We expect our collaboration with AWS to drive innovative payments solutions worldwide; substantially expand our target addressable opportunities; enable best-in-class experiences for our customers and their consumers; and facilitate revenue possibilities with Amazon across all segments of our business. Together with AWS, we will deliver an industry-leading, cloud-based platform to institutions worldwide, bringing transformative technologies to all types of issuers and providing consumers with frictionless digital experiences."

Sloan added, "Second, we are delighted to expand our relationship with longstanding partner CaixaBank by agreeing to meaningfully increase our ownership in our joint venture and extending our partnership through 2040. CaixaBank is one of the largest banks in Europe and is Spain's leading financial group. Their confidence in us further highlights the strength of our differentiated model as the partner of choice to the most sophisticated and complex institutions globally."

Second Quarter 2020 Summary

- GAAP revenues were \$1.672 billion, compared to \$935 million in the second quarter of 2019; diluted earnings per share were \$0.12 compared to \$0.77 in the prior year; and operating margin was 6.4%.
- Adjusted net revenues declined 14% to \$1.521 billion, compared to \$1.772 billion in the second guarter of 2019 on a combined basis.
- Adjusted earnings per share declined 13% to \$1.31, compared to \$1.51 in the second quarter of 2019.
- Adjusted operating margin was 37.0%, compared to 37.4% in the second quarter of 2019 on a combined basis.

Financial Highlights

"We delivered solid financial performance for the second quarter in a challenging environment and are encouraged by the recovery across our businesses, which has continued in July," said Paul Todd, Senior Executive Vice President and Chief Financial Officer. "Our cost actions in response to the pandemic remain on track to deliver \$400 million in additional annual run rate expense savings, which is incremental to the at least \$350 million of annual run rate expense synergies and at least \$125 million in annual run rate revenue synergies we expect to achieve through 2022 related to the TSYS merger."

Todd concluded, "We benefited by entering the crisis in extraordinary condition, and the timing and quantum of our actions taken early on enabled us to substantially exceed our adjusted operating margin expectations for the quarter. Finally, our strong cash flows, together with our investment grade balance sheet and liquidity position, provide us with significant financial flexibility to continue to pursue strategic priorities opportunistically as markets stabilize."

Capital Allocation

Global Payments' Board of Directors approved a dividend of \$0.195 per share payable September 24, 2020 to shareholders of record as of September 10, 2020.

Conference Call

Global Payments' management will host a live audio webcast today, August 3, 2020, at 8:00 a.m. ET to discuss financial results and business highlights. All interested parties may access the audio webcast via the investor relations page of the company's website at investors.globalpaymentsinc.com. A replay of the audio webcast will be archived on the company's website following the live event.

Non-GAAP Financial Measures

Global Payments supplements revenues, income, operating income, operating margin and earnings per share information determined in accordance with GAAP by providing these measures, and other measures with certain adjustments (such measures being non-GAAP financial measures) on an adjusted basis in this earnings release to assist with evaluating our performance. In addition to GAAP measures, management uses these non-GAAP financial measures to focus on the factors the company believes are pertinent to the daily management of our operations.

Reconciliations of the non-GAAP measures to the most directly comparable GAAP measure are included in the schedules to this release.

About Global Payments

Global Payments Inc. (NYSE: GPN) is a leading pure play payments technology company delivering innovative software and services to our customers globally. Our technologies, services and employee expertise enable us to provide a broad range of solutions that allow our customers to operate their businesses more efficiently across a variety of channels around the world.

Headquartered in Georgia with nearly 24,000 employees worldwide, Global Payments is a member of the S&P 500 with worldwide reach spanning over 100 countries throughout North America, Europe, Asia Pacific and Latin America. For more information, visit www.globalpaymentsinc.com and follow Global Payments on Twitter (@globalpayinc), LinkedIn and Facebook.

Forward-Looking Statements

Certain of the matters discussed in this communication which are not statements of historical fact constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements, which are based on current expectations, estimates and projections about the industry and markets in which we operate, and beliefs of and assumptions made by our management, involve risks, uncertainties and assumptions that could significantly affect the financial condition, results of operations, business plans and the future performance of Global Payments. Actual events or results might differ materially from those expressed or forecasted in these forward-looking statements. Examples of forward-looking statements include, but are not limited to, statements we make regarding the effects of the global pandemic on our business, including estimates of the effects of the pandemic on our revenues and financial operating results, the effects of actions taken by us in response to the pandemic, anticipated benefits of the merger with TSYS, including our future financial and operating results, the combined company's plans, objectives, expectations and intentions, our expected financial and operating results, projected future growth of business, or completion or anticipated benefits of strategic initiatives, and other statements that are not historical facts. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that our expectations will be attained, and therefore actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements.

In addition to factors previously disclosed in Global Payments' reports filed with the SEC and those identified elsewhere in this communication, the following factors, among others, could cause actual results to differ materially from forward-looking statements or historical performance: the effects and duration of global economic, political, market, health and social events or other conditions, including the effects and duration of the global pandemic; regulatory measures or voluntary actions, including social distancing, shelter-in-place orders, reinstating of opening restrictions on nonessential businesses and similar measures imposed or undertaken in an effort to combat the spread of the global pandemic; management's assumptions and projections used in their estimates of the timing and severity of the effects of the global pandemic on our future revenues and results of operations; our ability to meet our liquidity needs in light of the effects of the global pandemic; the outcome of any legal proceedings that may be instituted against Global Payments or its or TSYS' current or former directors; difficulties, delays and higher than anticipated costs related to integrating the businesses of Global Payments and TSYS, including with respect to implementing systems to prevent a material security breach of any internal systems or to successfully manage credit and fraud risks in business units; failing to fully realize anticipated cost savings and other anticipated benefits of the merger when expected or at all; business disruptions from the merger or integration that will harm our business, including current plans and operations; potential adverse reactions or changes to business relationships resulting from the merger, including as it relates to the businesses' ability to successfully renew existing client contracts on favorable terms or at all and obtain new clients; failing to comply with the applicable requirements of Visa, Mastercard or other payment networks or card schemes or changes in those requirements; the ability to maintain Visa and Mastercard registration and financial institution sponsorship; the ability to retain and hire key personnel; the diversion of management's attention from ongoing business operations; the continued availability of capital and financing following the merger; the business, economic and political conditions in the markets in which we operate; increased competition in the markets in which we operate and our ability to increase our market share in existing markets and expand into new markets; our ability to safeguard our data; risks associated with our indebtedness, foreign currency exchange and interest rate risks; the effects of new or changes in current laws,

regulations, credit card association rules or other industry standards, including privacy and cybersecurity laws and regulations; and events beyond our control, such as acts of terrorism, and other factors included in the "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2019, and in other documents that we file with the SEC, which are available at http://www.sec.gov. Any forward-looking statements speak only as of the date of this communication or as of the date they were made, and we undertake no obligation to update forward-looking statements, except as required by law.

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Source: Global Payments Inc.

SCHEDULE 1 CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

GLOBAL PAYMENTS INC. AND SUBSIDIARIES

(In thousands, except per share data)

	Thr	ee Months En June 30,	ded	Six	Six Months Ended June 30,				
	2020	2019	% Change	2020	2019	% Change			
Revenues	\$ 1,671,952	\$ 935,152	78.8 %	\$3,575,550	\$1,818,190	96.7 %			
Operating expenses:									
Cost of service	893,740	302,276	195.7 %	1,827,611	607,505	200.8 %			
Selling, general and administrative	670,638	411,150	63.1 %	1,396,386	789,467	76.9 %			
	1,564,378	713,426	119.3 %	3,223,997	1,396,972	130.8 %			
Operating income	107,574	221,726	(51.5)%	351,553	421,218	(16.5)%			
Interest and other income	2,787	6,176	(54.9)%	5,293	9,112	(41.9)%			
Interest and other expense	(82,855	(65,616)	26.3 %	(175,499)	(124,697)	40.7 %			
	(80,068	(59,440)	34.7 %	(170,206)	(115,585)	47.3 %			
Income before income taxes and equity in income of equity method investments	27,506	162,286	(83.1)%	181,347	305,633	(40.7)%			
Income tax expense	(836	(32,247)	(97.4)%	(16,338)	(56,388)	(71.0)%			
Income before equity in income of equity method investments	26,670	130,039	(79.5)%	165,009	249,245	(33.8)%			
Equity in income of equity method investments, net of tax	12,774		nm	25,041		nm			
Net income	39,444	130,039	(69.7)%	190,050	249,245	(23.7)%			
Net income attributable to noncontrolling interests, net of income tax	(2,113) (9,581)	(77.9)%	(9,147)	(16,445)	(44.4)%			
Net income attributable to Global Payments	\$ 37,331	\$ 120,458	(69.0)%	\$ 180,903	\$ 232,800	(22.3)%			
Earnings per share attributable to Global Payments:									
Basic	\$ 0.12	\$ 0.77	(84.4)%	\$ 0.60	\$ 1.48	(59.5)%			
Diluted	\$ 0.12	\$ 0.77	(84.4)%	\$ 0.60	\$ 1.48	(59.5)%			
Weighted-average number of shares outstanding:									
Basic	299,140	156,768		299,264	157,141				
Diluted	300,246	157,262		300,541	157,638				

nm - not meaningful

SCHEDULE 2 NON-GAAP FINANCIAL MEASURES (UNAUDITED)

GLOBAL PAYMENTS INC. AND SUBSIDIARIES

(In thousands, except per share data)

		Th	Months End June 30,	ded	Six Months Ended June 30,				
		2020		2019	% Change	2020		2019	% Change
Adjusted net revenue	\$	1,520,898	\$	888,418	71.2 %	\$ 3,249,749	\$	1,721,480	88.8 %
Adjusted operating income	\$	562,219	\$	360,694	55.9 %	\$ 1,236,927	\$	689,326	79.4 %
Adjusted net income attributable to Global Payments	\$	394,313	\$	236,830	66.5 %	\$ 868,157	\$	448,928	93.4 %
Adjusted diluted earnings per share attributable to Global Payments	\$	1.31	\$	1.51	(13.2)%	\$ 2.89	\$	2.85	1.4 %
Non-GAAP Information with 2019 on Combined Basis ⁽¹⁾) <u>.</u>								
Adjusted net revenue ⁽¹⁾	\$	1,520,898	\$	1,771,860	(14.2)%	\$ 3,249,749	\$	3,496,973	(7.1)%
Adjusted operating income ⁽¹⁾	\$	562,219	\$	662,139	(15.1)%	\$ 1,236,927	\$	1,283,422	(3.6)%

⁽¹⁾ The non-GAAP information for 2019 is presented on a combined basis and includes TSYS results for the three and six months ended 2019 determined in accordance with GAAP applied by TSYS and presented with Global Payments' adjustments to revenue and operating income.

See Schedules 6 and 7 for a reconciliation of each non-GAAP financial measure to the most comparable GAAP measure.

NON-GAAP FINANCIAL MEASURES

Global Payments supplements revenues, income, operating income, operating margin and EPS information determined in accordance with U.S. GAAP by providing these measures, and other measures, with certain adjustments (such measures being non-GAAP financial measures) in this document to assist with evaluating our performance. In addition to GAAP measures, management uses these non-GAAP financial measures to focus on the factors the company believes are pertinent to the daily management of our operations. Management believes adjusted net revenue more closely reflects the economic benefits to the company's core business and allows for better comparisons with industry peers. Management uses these non-GAAP financial measures, together with other metrics, to set goals for and measure the performance of the business and to determine incentive compensation. Adjusted net revenue, adjusted operating income, adjusted operating margin, adjusted net income and adjusted EPS should be considered in addition to, and not as substitutes for, revenues, operating income, net income and EPS determined in accordance with GAAP. The non-GAAP financial measures reflect management's judgment of particular items, and may not be comparable to similarly titled measures reported by other companies.

Adjusted net revenue excludes gross-up related payments associated with certain lines of business to reflect economic benefits to the company. On a GAAP basis, these payments are presented gross in both revenues and operating expenses. Adjusted operating income, adjusted net income and adjusted EPS exclude acquisition-related amortization expense, share-based compensation expense, acquisition and integration expense and certain other items, such as unusual, direct and discrete costs due to the global pandemic, specific to each reporting period as more fully described in the accompanying reconciliations in Schedules 6 and 7. Adjusted operating margin is derived by dividing adjusted operating income by adjusted net revenue. The tax rate used in determining the income tax impact of earnings adjustments is either the jurisdictional statutory rate in effect at the time of the adjustment or the jurisdictional expected annual effective tax rate for the period, depending on the nature and timing of the adjustment.

SCHEDULE 3 SEGMENT INFORMATION (UNAUDITED)

GLOBAL PAYMENTS INC. AND SUBSIDIARIES

(In thousands)

				Three Mor	nths	Ended				
		June 3	0, 202	20		June 3	0, 2	019	% Cha	ange
		GAAP	No	n-GAAP		GAAP	N	Ion-GAAP ⁽¹⁾	GAAP	Non-GAAP
Revenues:										
Merchant Solutions	\$	1,001,555	\$	905,663	\$	929,914	\$	1,150,912	7.7 %	(21.3)%
Issuer Solutions		470,025		414,207		5,238		437,684	nm	(5.4)%
Business and Consumer Solutions		216,722		216,722		_		196,143	nm	10.5 %
Intersegment Elimination		(16,350)		(15,694)		_		(12,879)	nm	(21.9)%
	\$	1,671,952	\$ 1	,520,898	\$	935,152	\$	1,771,860	78.8 %	(14.2)9
Operating income:										
Merchant Solutions	\$	175,078	\$	371,476	\$	283,411	\$	521,849	(38.2)%	(28.8)%
Issuer Solutions		58,027		177,114		3,596		159,121	nm	11.3 %
Business and Consumer Solutions		48,195		70,105		_		48,230	nm	45.4 %
Corporate		(173,726)		(56,476)		(65,281)		(67,061)	(166.1)%	15.8 9
	\$	107,574	\$	562,219	\$	221,726	\$	662,139	(51.5)%	(15.1)%
	\$	107,574 June 3	•	Six Mont		· ·			(51.5)% % Cha	
	\$		0, 202	Six Mont		Ended	0, 2		` '	
Revenues:	\$	June 3	0, 202	Six Mont		Ended June 3	0, 2	019	% Cha	ange
Revenues: Merchant Solutions	\$	June 3	0, 202 No	Six Mont	hs E	Ended June 3	0, 2 N	019	% Cha	ange Non-GAAP
	_ _ _	June 3	0, 202 No	Six Mont 20 n-GAAP	hs E	Ended June 3 GAAP	0, 2 N	019 lon-GAAP ⁽¹⁾	% Cha	ange Non-GAAP (10.1)%
Merchant Solutions	_ _ _	June 3 GAAP 2,216,824	0, 202 No	Six Mont 20 n-GAAP 2,007,007	hs E	June 3 GAAP 1,807,696	0, 2 N	019 lon-GAAP ⁽¹⁾ 2,233,455	% Cha GAAP 22.6 %	ange Non-GAAP (10.1)9 (2.3)9
Merchant Solutions Issuer Solutions	_ _ _	June 3 GAAP 2,216,824 973,787	0, 202 No	Six Mont 20 n-GAAP 2,007,007 856,193	hs E	June 3 GAAP 1,807,696	0, 2 N	019 lon-GAAP ⁽¹⁾ 2,233,455 876,414	% Cha GAAP 22.6 % nm	
Merchant Solutions Issuer Solutions Business and Consumer Solutions	_ _ _	June 3 GAAP 2,216,824 973,787 420,668	0, 202 No \$ 2	Six Mont 20 n-GAAP 2,007,007 856,193 420,668	s \$	June 3 GAAP 1,807,696	0, 2 N	019 lon-GAAP ⁽¹⁾ 2,233,455 876,414 415,321	% Cha GAAP 22.6 % nm nm	(10.1)% (2.3)%
Merchant Solutions Issuer Solutions Business and Consumer Solutions	\$	June 3 GAAP 2,216,824 973,787 420,668 (35,729)	0, 202 No \$ 2	Six Mont 20 n-GAAP 2,007,007 856,193 420,668 (34,119)	s \$	June 3 GAAP 1,807,696 10,494 —	0, 2 N	019 lon-GAAP ⁽¹⁾ 2,233,455 876,414 415,321 (28,217)	% Cha GAAP 22.6 % nm nm nm	(10.1)9 (2.3)9 1.3 9 (20.9)9
Merchant Solutions Issuer Solutions Business and Consumer Solutions Intersegment Elimination	\$	June 3 GAAP 2,216,824 973,787 420,668 (35,729)	0, 202 No \$ 2	Six Mont 20 n-GAAP 2,007,007 856,193 420,668 (34,119)	\$ \$	June 3 GAAP 1,807,696 10,494 —	0, 2 N \$	019 lon-GAAP ⁽¹⁾ 2,233,455 876,414 415,321 (28,217)	% Cha GAAP 22.6 % nm nm nm	(10.1)% (2.3)% (20.9)% (7.1)%
Merchant Solutions Issuer Solutions Business and Consumer Solutions Intersegment Elimination Operating income:	\$	June 3 GAAP 2,216,824 973,787 420,668 (35,729) 3,575,550	0, 202 No \$ 2	Six Mont 20 n-GAAP 2,007,007 856,193 420,668 (34,119) 3,249,749	\$ \$	June 3 GAAP 1,807,696 10,494 — — 1,818,190	0, 2 N \$	019 2,233,455 876,414 415,321 (28,217) 3,496,973	% Cha GAAP 22.6 % nm nm nm 96.7 %	(10.1)% (2.3)% 1.3 % (20.9)% (7.1)%
Merchant Solutions Issuer Solutions Business and Consumer Solutions Intersegment Elimination Operating income: Merchant Solutions	\$	June 3 GAAP 2,216,824 973,787 420,668 (35,729) 3,575,550	0, 202 No \$ 2	Six Monte 20 n-GAAP 2,007,007 856,193 420,668 (34,119) 3,249,749	\$ \$	Inded June 3 GAAP 1,807,696 10,494 — 1,818,190 521,540	0, 2 N \$	019 lon-GAAP ⁽¹⁾ 2,233,455 876,414 415,321 (28,217) 3,496,973	% Cha GAAP 22.6 % nm nm nm 96.7 %	(10.1)% (2.3)% (20.9)%

nm - not meaningful

351,553 \$ 1,236,927 \$

421,218 \$ 1,283,422

(16.5)%

(3.6)%

See Schedules 8 and 9 for a reconciliation of adjusted net revenue and adjusted operating income by segment to the most comparable GAAP measures and Schedule 2 for a discussion of non-GAAP financial measures.

⁽¹⁾ The non-GAAP information for 2019 is presented on a combined basis and includes TSYS results for the three and six months ended 2019 determined in accordance with GAAP applied by TSYS and presented with Global Payments' adjustments to revenue and operating income and segment reporting structure.

SCHEDULE 4 CONSOLIDATED BALANCE SHEETS (UNAUDITED)

GLOBAL PAYMENTS INC. AND SUBSIDIARIES

(In thousands, except share data)

	Ju	une 30, 2020	Dec	cember 31, 2019
ASSETS				
Current assets:				
Cash and cash equivalents	\$	1,825,625	\$	1,678,273
Accounts receivable, net		788,697		895,232
Settlement processing assets		1,314,811		1,353,778
Prepaid expenses and other current assets		422,208		439,165
Total current assets		4,351,341		4,366,448
Goodwill		23,679,923		23,759,740
Other intangible assets, net		12,538,621		13,154,655
Property and equipment, net		1,477,635		1,382,802
Deferred income taxes		6,220		6,292
Other noncurrent assets		1,947,737		1,810,225
Total assets	\$	44,001,477	\$	44,480,162
LIABILITIES AND EQUITY				
Current liabilities:				
Settlement lines of credit	\$	439,474	\$	463,237
Current portion of long-term debt		833,334		35,137
Accounts payable and accrued liabilities		1,606,028		1,822,166
Settlement processing obligations		1,350,507		1,258,806
Total current liabilities		4,229,343		3,579,346
Long-term debt		8,440,267		9,090,364
Deferred income taxes		2,972,142		3,145,641
Other noncurrent liabilities		726,736		609,822
Total liabilities		16,368,488		16,425,173
Commitments and contingencies				
Equity:				
Preferred stock, no par value; 5,000,000 shares authorized and none issued		_		_
Common stock, no par value; 400,000,000 shares authorized at June 30, 2020 and December 31, 2019; 299,244,326 issued and outstanding at June 30, 2020 and 300,225,590 issued and outstanding at December 31, 2019		_		_
Paid-in capital		25,570,582		25,833,307
Retained earnings		2,314,423		2,333,011
Accumulated other comprehensive loss		(459,146)		(310,571)
Total Global Payments shareholders' equity		27,425,859		27,855,747
Noncontrolling interests	_	207,130		199,242
Total equity		27,632,989		28,054,989
Total liabilities and equity	\$	44,001,477	\$	44,480,162

SCHEDULE 5 CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

GLOBAL PAYMENTS INC. AND SUBSIDIARIES

(In thousands)

		Six Months			
	Jı	une 30, 2020	June 30, 2019		
Cash flows from operating activities:					
Net income	\$	190,050 \$	249,245		
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation and amortization of property and equipment		172,229	82,760		
Amortization of acquired intangibles		628,264	210,993		
Amortization of capitalized contract costs		38,070	31,965		
Share-based compensation expense		62,805	27,914		
Provision for operating losses and bad debts		66,921	18,637		
Noncash lease expense		47,770	17,989		
Deferred income taxes		(96,458)	(6,483		
Other, net		(14,218)	4,480		
Changes in operating assets and liabilities, net of the effects of business combinations:					
Accounts receivable		56,186	(49,774		
Settlement processing assets and obligations, net		136,453	(41,715		
Prepaid expenses and other assets		(97,653)	(148,435		
Accounts payable and other liabilities		(230,130)	(150,223		
Net cash provided by operating activities		960,289	247,353		
Cash flows from investing activities:					
Acquisitions, net of cash acquired		(74,095)	(78,245		
Capital expenditures		(208,384)	(133,312		
Other, net		12,188	13,182		
Net cash used in investing activities		(270,291)	(198,375		
Cash flows from financing activities:					
Net (repayments of) borrowings from settlement lines of credit		(25,546)	32,163		
Proceeds from long-term debt		1,867,008	586,000		
Repayments of long-term debt		(1,809,199)	(569,119		
Payments of debt issuance costs		(8,006)	_		
Repurchases of common stock		(421,162)	(233,996		
Proceeds from stock issued under share-based compensation plans		42,632	12,952		
Common stock repurchased - share-based compensation plans		(39,226)	(11,167		
Distributions to noncontrolling interests		_	(26,239		
Dividends paid		(116,591)	(3,137		
Net cash used in financing activities		(510,090)	(212,543		
Effect of exchange rate changes on cash		(32,556)	414		
Increase (decrease) in cash and cash equivalents		147,352	(163,151		
Cash and cash equivalents, beginning of the period		1,678,273	1,210,878		
Cash and cash equivalents, end of the period	\$	1,825,625 \$			

SCHEDULE 6 RECONCILIATION OF NON-GAAP FINANCIAL MEASURES TO GAAP MEASURES (UNAUDITED)

GLOBAL PAYMENTS INC. AND SUBSIDIARIES

Diluted earnings per share attributable to Global Payments

Diluted weighted average shares outstanding

(In thousands, except per share data)

	Three Months Ended June 30, 2020									
	_	GAAP		let Revenue djustments ⁽¹⁾	Α	Earnings djustments ⁽²⁾	A	Income Taxes on djustments ⁽³⁾	1	Non-GAAP
Revenues	\$	1,671,952	\$	(151,054)	\$	_	\$	_	\$	1,520,898
Operating income	\$	107,574	\$	2,685	\$	451,960	\$	_	\$	562,219
Net income attributable to Global Payments	\$	37,331	\$	2,685	\$	452,443	\$	(98,146)	\$	394,313
Diluted earnings per share attributable to Global Payments	\$	0.12							\$	1.31
Diluted weighted average shares outstanding		300,246								300,246
				Three Mor	nth:	s Ended Jun	e 30	0, 2019		
	_	GAAP		Net Revenue djustments ⁽¹⁾	Α	Earnings djustments ⁽²⁾	A	Income Taxes on djustments ⁽³⁾	_1	Non-GAAP
Revenues	\$	935,152	\$	(46,734)	\$	_	\$	_	\$	888,418
Operating income	\$	221,726	\$	4,234	\$	134,734	\$	_	\$	360,694
Net income attributable to Global Payments	\$	120,458	\$	4,234	\$	135,643	\$	(23,505)	\$	236,830

\$

0.77

157.262

\$

1.51

157.262

Net income attributable to Global Payments also reflects the removal of a \$2.0 million loss associated with the partial sale of an ownership position in a strategic partner.

For the three months ended June 30, 2019, earnings adjustments to operating income include \$105.2 million in COS and \$29.5 million in SG&A expenses. Adjustments to COS include \$104.1 million of amortization of acquired intangibles and \$1.1 million of acquisition and integration expenses. Adjustments to SG&A include \$16.5 million of share-based compensation expense and \$13.0 million of acquisition and integration expenses. Net income attributable to Global Payments also reflects an adjustment to remove a \$2.9 million charge to interest expense associated with the bridge facility the company entered into in connection with the proposed TSYS merger.

⁽¹⁾ Represents adjustments to revenues for gross-up related payments (included in operating expenses) associated with certain lines of business to reflect economic benefits to the company. Also, for the three months ended June 30, 2020 and June 30, 2019, includes \$2.7 million and \$4.2 million, respectively, to eliminate the effect of acquisition accounting fair value adjustments for software-related contract liabilities associated with acquired businesses.

⁽COS) and \$123.6 million in Selling, General, & Administrative (SG&A) expenses. Adjustments to COS include \$314.4 million of amortization of acquired intangibles, \$2.9 million of acquisition and integration expenses and \$11.0 million of other items. Adjustments to SG&A include \$35.0 million of share-based compensation expense, \$82.2 million of acquisition and integration expenses and \$6.4 million of other items. Other items included in COS and SG&A include employee termination benefits and other incremental charges directly related to COVID-19.

⁽³⁾ Income taxes on adjustments reflect the tax effect of earnings adjustments to income before income taxes. The tax rate used in determining the tax impact of earnings adjustments is either the jurisdictional statutory rate in effect at the time of the adjustment or the jurisdictional expected annual effective tax rate for the period, depending on the nature and timing of the adjustment.

SCHEDULE 7

UNAUDITED RECONCILIATION OF NON-GAAP FINANCIAL MEASURES TO GAAP MEASURES

GLOBAL PAYMENTS INC. AND SUBSIDIARIES

(In thousands, except per share data)

	_	Six Months Ended June 30, 2020								
		GAAP		et Revenue ljustments ⁽¹⁾		Earnings Adjustments ⁽²⁾	Α	Income Taxes on djustments ⁽³⁾	_1	Non-GAAP
Revenues	\$	3,575,550	\$	(325,801)	\$	_	\$	_	\$	3,249,749
Operating income	\$	351,553	\$	5,584	\$	879,790	\$	_	\$	1,236,927
Net income attributable to Global Payments	\$	180,903	\$	5,584	\$	885,384	\$	(203,714)	\$	868,157
Diluted earnings per share attributable to Global Payments	\$	0.60							\$	2.89
Diluted weighted average shares outstanding		300,541								300,541
				Six Mont	ths	Ended June	30	, 2019		
	_	GAAP		et Revenue djustments ⁽¹⁾		Earnings Adjustments ⁽²⁾	Α	Income Taxes on adjustments ⁽³⁾	_1	Non-GAAP
Revenues	\$	1,818,190	\$	(96,710)	\$	_	\$	_	\$	1,721,480
Operating income	\$	421,218	\$	8,641	\$	259,467	\$	_	\$	689,326
Net income attributable to Global Payments	\$	232,800	\$	8,641	\$	258,376	\$	(50,889)	\$	448,928
Diluted earnings per share attributable to Global Payments	\$	1.48							\$	2.85
Diluted weighted average shares outstanding		157,638								157,638

⁽¹⁾ Represents adjustments to revenues for gross-up related payments (included in operating expenses) associated with certain lines of business to reflect economic benefits to the company. Also, for the six months ended June 30, 2020 and June 30, 2019, includes \$5.6 million and \$8.6 million, respectively, to eliminate the effect of acquisition accounting fair value adjustments for software-related contract liabilities associated with acquired businesses.

Net income attributable to Global Payments also reflects the removal of a \$8.7 million loss associated with the partial sale of an ownership position in a strategic partner.

For the six months ended June 30, 2019, earnings adjustments to operating income include \$214.0 million in COS and \$45.5 million in SG&A expenses. Adjustments to COS include \$212.1 million of amortization of acquired intangibles and \$1.9 million of acquisition and integration expenses. Adjustments to SG&A include \$27.9 million of share-based compensation expense and \$17.6 million of acquisition and integration expenses. Net income attributable to Global Payments also reflects an adjustment to remove a \$2.9 million charge to interest expense associated with the bridge facility the company entered into in connection with the proposed TSYS merger.

⁽²⁾ For the six months ended June 30, 2020, earnings adjustments to operating income included \$648.6 million in COS and \$231.1 million in SG&A expenses. Adjustments to COS include \$629.2 million of amortization of acquired intangibles, \$2.9 million of acquisition and integration expenses and \$16.5 million of other items. Adjustments to SG&A include \$62.8 million of share-based compensation expense, \$153.8 million of acquisition and integration expenses and \$14.5 million of other items. Other items included in COS and SG&A include employee termination benefits and other incremental charges directly related to COVID-19.

⁽³⁾ Income taxes on adjustments reflect the tax effect of earnings adjustments to income before income taxes. The tax rate used in determining the tax impact of earnings adjustments is either the jurisdictional statutory rate in effect at the time of the adjustment or the jurisdictional expected annual effective tax rate for the period, depending on the nature and timing of the adjustment.

SCHEDULE 8
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES TO GAAP MEASURES (UNAUDITED)

GLOBAL PAYMENTS INC. AND SUBSIDIARIES

Business and Consumer Solutions

Business and Consumer Solutions

Intersegment Eliminations

Operating income:

Merchant Solutions

Issuer Solutions

Corporate

(In thousands)

		Three Months Ended June 30, 2020									
				GAAP		et Revenue ljustments (2)	Ad	Earnings djustments ⁽³⁾		Non-GAAP	
Revenues:											
Merchant Solutions			\$	1,001,555	\$	(95,892)	\$	_	\$	905,663	
Issuer Solutions				470,025		(55,818)		_		414,207	
Business and Consumer Solutions				216,722		_		_		216,722	
Intersegment Eliminations				(16,350)		656				(15,694)	
			\$	1,671,952	\$	(151,054)	\$		\$	1,520,898	
Operating income:											
Merchant Solutions			\$	175,078	\$	320	\$	196,078	\$	371,476	
Issuer Solutions				58,027		2,365		116,722		177,114	
Business and Consumer Solutions				48,195		_		21,910		70,105	
Corporate				(173,726)		_		117,250		(56,476)	
			\$	107,574	\$	2,685	\$	451,960	\$	562,219	
	_			Three m	onths	s ended June	30, 2	2019			
	_	GAAP		TSYS ⁽¹⁾		et Revenue djustments ⁽²⁾	Ad	Earnings djustments ⁽³⁾		Non-GAAP	
Revenues:											
Merchant Solutions	\$	929,914	\$	361,194	\$	(140,196)	\$	_	\$	1,150,912	
Issuer Solutions		5,238		487,517		(55,071)		_		437,684	

935,152

283.411

3,596

(65, 281)

\$

\$

\$

196,143

(13,552)

86.005

155,525

34,996

(57,438)

\$

1,031,302

673

(194,594)

4.234

\$

148.199

13,234

55,658

196,143

(12,879)

1,771,860

521.849

159,121

48,230

(67,061)

For the three months ended June 30, 2019, earnings adjustments to operating income include \$158.9 million in COS and \$58.2 million in SG&A expenses. Adjustments to COS include \$157.8 million of amortization of acquired intangibles and \$1.1 million of acquisition and integration expenses. Adjustments to SG&A include \$40.2 million of share-based compensation expense and \$18.0 million of acquisition and integration expenses.

⁽²⁾ Represents adjustments to revenues for gross-up related payments (included in operating expenses) associated with certain lines of business to reflect economic benefits to the company. Also, for the three months ended June 30, 2020 and June 30, 2019, includes \$2.7 million and \$4.2 million, respectively, to eliminate the effect of acquisition accounting fair value adjustments for software-related contract liabilities associated with acquired businesses.

⁽³⁾ For the three months ended June 30, 2020, earnings adjustments to operating income included \$328.3 million in COS and \$123.6 million in SG&A expenses. Adjustments to COS include \$314.4 million of amortization of acquired intangibles, \$2.9 million of acquisition and integration expenses and \$11.0 million of other items. Adjustments to SG&A include \$35.0 million of share-based compensation expense, \$82.2 million of acquisition and integration expenses and \$6.4 million of other items. Other items included in COS and SG&A include employee termination benefits and other incremental charges directly related to COVID-19.

SCHEDULE 9
UNAUDITED RECONCILIATION OF SEGMENT NON-GAAP FINANCIAL MEASURES TO GAAP MEASURES
GLOBAL PAYMENTS INC. AND SUBSIDIARIES
(In thousands)

			Six Months Ended June 30, 2020								
				GAAP		et Revenue ljustments ⁽²⁾	Ac	Earnings djustments ⁽³⁾		Non-GAAP	
Revenues:											
Merchant Solutions			\$	2,216,824	\$	(209,817)	\$	_	\$	2,007,007	
Issuer Solutions				973,787		(117,594)		_		856,193	
Business and Consumer Solutions				420,668		_		_		420,668	
Intersegment Eliminations				(35,729)		1,610				(34,119)	
			\$	3,575,550	\$	(325,801)	\$	<u> </u>	\$	3,249,749	
Operating income:											
Merchant Solutions			\$	479,231	\$	517	\$	392,153	\$	871,901	
Issuer Solutions			*	117,331	•	5,067	•	229,394	•	351,792	
Business and Consumer Solutions				79,307		_		43,284		122,591	
Corporate				(324,316)		_		214,959		(109,357)	
· ·			\$	351,553	\$	5,584	\$	879,790	\$	1,236,927	
				Six Mor	nths I	Ended June 3	30, 20	019			
	_	GAAP		Six Mon	N	Ended June 3 et Revenue ljustments ⁽²⁾	·	Earnings djustments ⁽³⁾		Non-GAAP	
Revenues:	_	GAAP	_		N	et Revenue	·	Earnings	_	Non-GAAP	
Revenues: Merchant Solutions	\$	GAAP 1,807,696	\$		N	et Revenue	·	Earnings	\$	Non-GAAP 2,233,455	
	\$		\$	TSYS ⁽¹⁾	No Ac	et Revenue ljustments ⁽²⁾	Ac	Earnings	_		
Merchant Solutions	\$	1,807,696	\$	TSYS ⁽¹⁾ 701,018	No Ac	et Revenue ljustments ⁽²⁾ (275,259)	Ac	Earnings	_	2,233,455	
Merchant Solutions Issuer Solutions	\$	1,807,696	\$	701,018 974,771	No Ac	et Revenue ljustments ⁽²⁾ (275,259)	Ac	Earnings	_	2,233,455 876,414	
Merchant Solutions Issuer Solutions Business and Consumer Solutions	Ť	1,807,696	\$	701,018 974,771 415,321	No Ac	et Revenue djustments ⁽²⁾ (275,259) (108,851)	Ac	Earnings	_	2,233,455 876,414 415,321	
Merchant Solutions Issuer Solutions Business and Consumer Solutions	<u>\$</u>	1,807,696 10,494 —	_	701,018 974,771 415,321 (29,536)	Ac	et Revenue djustments ⁽²⁾ (275,259) (108,851) — 1,319	* *	Earnings	\$	2,233,455 876,414 415,321 (28,217)	
Merchant Solutions Issuer Solutions Business and Consumer Solutions Intersegment Eliminations	<u>\$</u>	1,807,696 10,494 —	_	701,018 974,771 415,321 (29,536)	Ac	et Revenue djustments ⁽²⁾ (275,259) (108,851) — 1,319	* *	Earnings	\$	2,233,455 876,414 415,321 (28,217)	
Merchant Solutions Issuer Solutions Business and Consumer Solutions Intersegment Eliminations Operating income:	\$ <u>\$</u>	1,807,696 10,494 — — 1,818,190	\$	701,018 974,771 415,321 (29,536) 2,061,574	\$ \$	et Revenue djustments ⁽²⁾ (275,259) (108,851) — 1,319 (382,791)	\$ \$	Earnings djustments ⁽³⁾ — — — —	\$	2,233,455 876,414 415,321 (28,217) 3,496,973	
Merchant Solutions Issuer Solutions Business and Consumer Solutions Intersegment Eliminations Operating income: Merchant Solutions	\$ <u>\$</u>	1,807,696 10,494 — — 1,818,190	\$	TSYS ⁽¹⁾ 701,018 974,771 415,321 (29,536) 2,061,574	\$ \$	et Revenue djustments ⁽²⁾ (275,259) (108,851) — 1,319 (382,791)	\$ \$	Earnings djustments ⁽³⁾ — — — —	\$	2,233,455 876,414 415,321 (28,217) 3,496,973	
Merchant Solutions Issuer Solutions Business and Consumer Solutions Intersegment Eliminations Operating income: Merchant Solutions Issuer Solutions	\$ <u>\$</u>	1,807,696 10,494 — — 1,818,190	\$	701,018 974,771 415,321 (29,536) 2,061,574 161,226 306,546	\$ \$	et Revenue djustments ⁽²⁾ (275,259) (108,851) — 1,319 (382,791)	\$ \$	Earnings djustments ⁽³⁾ — — — — — 302,680	\$	2,233,455 876,414 415,321 (28,217) 3,496,973 994,087 313,581	

⁽¹⁾ Represents TSYS financial information determined in accordance with GAAP applied by TSYS and presented in Global Payments new segment reporting structure, net of revenues between legacy Global Payments and TSYS considered intercompany revenue following the merger.

For the six months ended June 30, 2019, earnings adjustments to operating income include \$322.7 million in COS and \$88.5 million in SG&A expenses. Adjustments to COS include \$320.8 million of amortization of acquired intangibles and \$1.9 million of acquisition and integration expenses. Adjustments to SG&A include \$62.3 million of share-based compensation expense and \$26.2 million of acquisition and integration expenses.

⁽²⁾ Represents adjustments to revenues for gross-up related payments (included in operating expenses) associated with certain lines of business to reflect economic benefits to the company. Also, for the six months ended June 30, 2020 and June 30, 2019, includes \$5.6 million and \$8.6 million, respectively, to eliminate the effect of acquisition accounting fair value adjustments for software-related contract liabilities associated with acquired businesses.

⁽³⁾ For the six months ended June 30, 2020, earnings adjustments to operating income included \$648.6 million in COS and \$231.1 million in SG&A expenses. Adjustments to COS include \$629.2 million of amortization of acquired intangibles, \$2.9 million of acquisition and integration expenses and \$16.5 million of other items. Adjustments to SG&A include \$62.8 million of share-based compensation expense, \$153.8 million of acquisition and integration expenses and \$14.5 million of other items. Other items included in COS and SG&A include employee termination benefits and other incremental charges directly related to COVID-19.