

# Supplemental Operating and Financial Data

*Second Quarter 2018*

Contact:  
Tejal R. Engman  
Vice President, Investor Relations  
E-Mail: [tengman@washreit.com](mailto:tengman@washreit.com)

WASH★REIT

## Company Background and Highlights

Second Quarter 2018

Washington Real Estate Investment Trust ("Washington REIT") owns and operates uniquely positioned real estate assets in the Washington D.C. market. As of June 30, 2018, Washington REIT owned a diversified portfolio of 48 properties, totaling approximately 6.1 million square feet of commercial space and 4,268 multifamily units, and land held for development. These 48 properties consist of 19 office properties, 16 retail centers and 13 multifamily properties. Washington REIT shares are publicly traded on the New York Stock Exchange (NYSE:WRE)

### FINANCIAL STRENGTH

YTD 2018 CORE FAD  
PAYOUT RATIO

69.0%

DEBT SERVICE  
COVERAGE RATIO

3.7x

TARGET NET DEBT TO  
ADJ EBITDA MID  
TO LOW

6s

INVESTMENT GRADE  
CREDIT RATING

Baa2 STABLE  
BBB STABLE

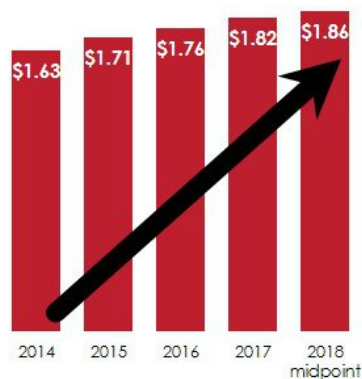
SECURED DEBT TO  
TOTAL ASSETS

3.1%

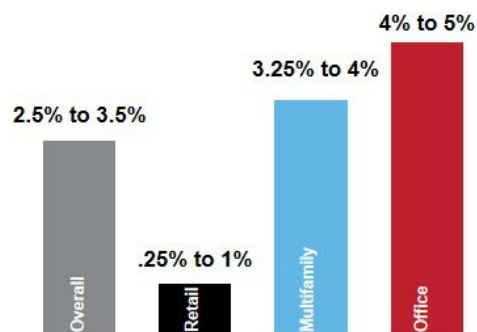
Q2 SAME-STORE  
NOI GROWTH

2.1%

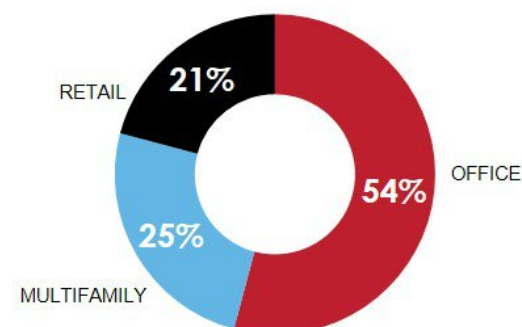
### CORE FFO GROWTH TRAJECTORY



### FY 2018 SAME-STORE NOI GROWTH GUIDANCE



### Q2 2018 NOI BY ASSET CLASS



## Supplemental Financial and Operating Data

### Table of Contents

June 30, 2018

Schedule	Page
<u>Key Financial Data</u>	
<a href="#">Consolidated Statements of Operations</a>	<a href="#">4</a>
<a href="#">Consolidated Balance Sheets</a>	<a href="#">5</a>
<a href="#">Funds From Operations</a>	<a href="#">6</a>
<a href="#">Funds Available for Distribution</a>	<a href="#">7</a>
<a href="#">Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization (Adjusted EBITDA)</a>	<a href="#">8</a>
<u>Capital Analysis</u>	
<a href="#">Long Term Debt Analysis</a>	<a href="#">9</a>
<a href="#">Long Term Debt Maturities</a>	<a href="#">10</a>
<a href="#">Debt Covenant Compliance</a>	<a href="#">11</a>
<a href="#">Capital Analysis</a>	<a href="#">12</a>
<u>Portfolio Analysis</u>	
<a href="#">Same-Store Portfolio Net Operating Income (NOI) Growth</a>	<a href="#">13</a>
<a href="#">Same-Store Portfolio Net Operating Income (NOI) Detail</a>	<a href="#">14-17</a>
<a href="#">Net Operating Income (NOI) by Region</a>	<a href="#">18</a>
<a href="#">Same-Store Portfolio and Overall Ending Occupancy Levels by Sector</a>	<a href="#">19</a>
<a href="#">Same-Store Portfolio and Overall Average Occupancy Levels by Sector</a>	<a href="#">20</a>
<u>Growth and Strategy</u>	
<a href="#">Acquisition and Disposition Summary</a>	<a href="#">21</a>
<a href="#">Development/Redevelopment Summary</a>	<a href="#">22</a>
<u>Tenant Analysis</u>	
<a href="#">Multifamily Rental Rate Growth</a>	<a href="#">23</a>
<a href="#">Commercial Leasing Summary - New Leases</a>	<a href="#">24</a>
<a href="#">Commercial Leasing Summary - Renewal Leases</a>	<a href="#">25</a>
<a href="#">10 Largest Tenants - Based on Annualized Base Rent</a>	<a href="#">26</a>
<a href="#">Industry Diversification</a>	<a href="#">27-28</a>
<a href="#">Lease expirations</a>	<a href="#">29</a>
<u>Appendix</u>	
<a href="#">Schedule of Properties</a>	<a href="#">30-32</a>
<a href="#">Supplemental Definitions</a>	<a href="#">33</a>

**Consolidated Statements of Operations**  
(In thousands, except per share data)  
(Unaudited)

	Six Months Ended		Three Months Ended				
	6/30/2018	6/30/2017	6/30/2018	3/31/2018	12/31/2017	9/30/2017	6/30/2017
<b>OPERATING RESULTS</b>							
Real estate rental revenue	\$ 171,487	\$ 160,957	\$ 86,606	\$ 84,881	\$ 81,302	\$ 82,819	\$ 83,456
Real estate expenses	(59,404)	(56,554)	(29,503)	(29,901)	(29,450)	(29,646)	(28,691)
	112,083	104,403	57,103	54,980	51,852	53,173	54,765
Real estate depreciation and amortization	(59,847)	(55,330)	(29,878)	(29,969)	(28,785)	(27,941)	(29,261)
Income from real estate	52,236	49,073	27,225	25,011	23,067	25,232	25,504
Interest expense	(26,148)	(23,458)	(13,321)	(12,827)	(11,900)	(12,176)	(12,053)
Other income	—	125	—	—	298	84	48
Gain on sale of real estate	2,495	—	2,495	—	24,915	—	—
Loss on extinguishment of debt	(1,178)	—	—	(1,178)	—	—	—
Real estate impairment	(1,886)	—	—	(1,886)	(28,152)	(5,000)	—
General and administrative expenses	(11,470)	(11,385)	(5,649)	(5,821)	(5,868)	(5,327)	(5,759)
Income tax benefit (expense)	—	107	—	—	(23)	—	107
Net income	14,049	14,462	10,750	3,299	2,337	2,813	7,847
Less: Net loss from noncontrolling interests	—	36	—	—	—	20	17
Net income attributable to the controlling interests	\$ 14,049	\$ 14,498	\$ 10,750	\$ 3,299	\$ 2,337	\$ 2,833	\$ 7,864
<b>Per Share Data:</b>							
Net income attributable to the controlling interests	\$ 0.18	\$ 0.19	\$ 0.13	\$ 0.04	\$ 0.03	\$ 0.04	\$ 0.10
Fully diluted weighted average shares outstanding	78,582	75,903	78,616	78,547	78,478	77,423	76,830
<b>Percentage of Revenues:</b>							
Real estate expenses	34.6%	35.1%	34.1%	35.2%	36.2%	35.8%	34.4%
General and administrative	6.7%	7.1%	6.5%	6.9%	7.2%	6.4%	6.9%
<b>Ratios:</b>							
Adjusted EBITDA / Interest expense	3.9x	4.0x	3.9x	3.9x	3.9x	4.0x	4.1x
Net income attributable to the controlling interests / Real estate rental revenue	8.2%	9.0%	12.4%	3.9%	2.9%	3.4%	9.4%

# Consolidated Balance Sheets

(In thousands)  
(Unaudited)

	6/30/2018	3/31/2018	12/31/2017	9/30/2017	6/30/2017
<b>Assets</b>					
Land	\$ 614,659	\$ 614,659	\$ 588,025	\$ 615,280	\$ 616,444
Income producing property	2,220,819	2,211,529	2,113,977	2,214,864	2,201,846
	2,835,478	2,826,188	2,702,002	2,830,144	2,818,290
Accumulated depreciation and amortization	(722,423)	(698,450)	(683,692)	(715,228)	(691,515)
Net income producing property	2,113,055	2,127,738	2,018,310	2,114,916	2,126,775
Development in progress, including land held for development	71,522	61,712	54,422	49,065	46,154
Total real estate held for investment, net	2,184,577	2,189,450	2,072,732	2,163,981	2,172,929
Investment in real estate held for sale, net	—	93,048	68,534	7,011	6,983
Cash and cash equivalents	5,952	11,510	9,847	11,326	13,237
Restricted cash	2,301	2,469	2,776	1,442	1,506
Rents and other receivables, net of allowance for doubtful accounts	73,650	71,499	69,766	73,545	72,149
Prepaid expenses and other assets	142,648	148,088	125,087	126,589	121,005
Other assets related to properties sold or held for sale	—	2,231	10,684	400	303
Total assets	<u>\$ 2,409,128</u>	<u>\$ 2,518,295</u>	<u>\$ 2,359,426</u>	<u>\$ 2,384,294</u>	<u>\$ 2,388,112</u>
<b>Liabilities</b>					
Notes payable	\$ 994,778	\$ 994,425	\$ 894,358	\$ 894,103	\$ 893,763
Mortgage notes payable	93,071	93,991	95,141	96,045	96,934
Lines of credit	169,000	260,000	166,000	189,000	228,000
Accounts payable and other liabilities	57,983	64,823	61,565	66,393	60,165
Dividend payable	—	—	23,581	—	—
Advance rents	12,020	12,441	12,487	10,723	11,956
Tenant security deposits	9,643	9,466	9,149	9,528	9,263
Liabilities related to properties sold or held for sale	—	2,385	1,809	311	322
Total liabilities	<u>1,336,495</u>	<u>1,437,531</u>	<u>1,264,090</u>	<u>1,266,103</u>	<u>1,300,403</u>
<b>Equity</b>					
Preferred shares; \$0.01 par value; 10,000 shares authorized	—	—	—	—	—
Shares of beneficial interest, \$0.01 par value; 100,000 shares authorized	787	786	785	785	769
Additional paid-in capital	1,488,366	1,485,765	1,483,980	1,487,157	1,435,994
Distributions in excess of net income	(432,585)	(419,633)	(399,213)	(377,968)	(357,308)
Accumulated other comprehensive loss	15,707	13,484	9,419	6,848	6,857
Total shareholders' equity	<u>1,072,275</u>	<u>1,080,402</u>	<u>1,094,971</u>	<u>1,116,822</u>	<u>1,086,312</u>
Noncontrolling interests in subsidiaries	358	362	365	1,369	1,397
Total equity	<u>1,072,633</u>	<u>1,080,764</u>	<u>1,095,336</u>	<u>1,118,191</u>	<u>1,087,709</u>
Total liabilities and equity	<u>\$ 2,409,128</u>	<u>\$ 2,518,295</u>	<u>\$ 2,359,426</u>	<u>\$ 2,384,294</u>	<u>\$ 2,388,112</u>

**Funds from Operations**  
(In thousands, except per share data)  
(Unaudited)

	Six Months Ended		Three Months Ended				
	6/30/2018	6/30/2017	6/30/2018	3/31/2018	12/31/2017	9/30/2017	6/30/2017
<b>Funds from operations<sup>(1)</sup></b>							
Net income	\$ 14,049	\$ 14,462	\$ 10,750	\$ 3,299	\$ 2,337	\$ 2,813	\$ 7,847
Real estate depreciation and amortization	59,847	55,330	29,878	29,969	28,785	27,941	29,261
Gain on sale of depreciable real estate	(2,495)	—	(2,495)	—	(23,838)	—	—
Real estate impairment	1,886	—	—	1,886	28,152	5,000	—
<b>NAREIT funds from operations (FFO)</b>	<b>73,287</b>	<b>69,792</b>	<b>38,133</b>	<b>35,154</b>	<b>35,436</b>	<b>35,754</b>	<b>37,108</b>
Loss on extinguishment of debt	1,178	—	—	1,178	—	—	—
Gain on sale of non depreciable real estate	—	—	—	—	(1,077)	—	—
Structuring expenses	—	319	—	—	—	—	104
<b>Core FFO<sup>(1)</sup></b>	<b>\$ 74,465</b>	<b>\$ 70,111</b>	<b>\$ 38,133</b>	<b>\$ 36,332</b>	<b>\$ 34,359</b>	<b>\$ 35,754</b>	<b>\$ 37,212</b>
Allocation to participating securities <sup>(2)</sup>	(289)	(184)	(144)	(144)	(71)	(107)	(107)
NAREIT FFO per share - basic	\$ 0.93	\$ 0.92	\$ 0.48	\$ 0.45	\$ 0.45	\$ 0.46	\$ 0.48
NAREIT FFO per share - fully diluted	\$ 0.93	\$ 0.92	\$ 0.48	\$ 0.45	\$ 0.45	\$ 0.46	\$ 0.48
Core FFO per share - fully diluted	\$ 0.94	\$ 0.92	\$ 0.48	\$ 0.46	\$ 0.44	\$ 0.46	\$ 0.48
Common dividend per share	\$ 0.60	\$ 0.60	\$ 0.30	\$ 0.30	\$ 0.30	\$ 0.30	\$ 0.30
Average shares - basic	78,501	75,785	78,520	78,483	78,386	77,291	76,705
Average shares - fully diluted	78,582	75,903	78,616	78,547	78,478	77,423	76,830

<sup>(1)</sup> See "Supplemental Definitions" on page 33 of this supplemental for the definitions of FFO and Core FFO.

<sup>(2)</sup> Adjustment to the numerators for FFO and Core FFO per share calculations when applying the two-class method for calculating EPS.

**Funds Available for Distribution**  
(In thousands, except per share data)  
(Unaudited)

	Six Months Ended		Three Months Ended				
	6/30/2018	6/30/2017	6/30/2018	3/31/2018	12/31/2017	9/30/2017	6/30/2017
<b>Funds available for distribution (FAD)<sup>(1)</sup></b>							
<b>NAREIT FFO</b>	\$ 73,287	\$ 69,792	\$ 38,133	\$ 35,154	\$ 35,436	\$ 35,754	\$ 37,108
Non-cash loss on extinguishment of debt	1,178	—	—	1,178	—	—	—
Tenant improvements and incentives	(6,997)	(8,572)	(2,330)	(4,667)	(7,788)	(1,822)	(2,630)
External and internal leasing commissions	(1,343)	(3,937)	(896)	(447)	(1,741)	(1,727)	(1,414)
Recurring capital improvements	(1,092)	(1,068)	(469)	(623)	(4,455)	(1,315)	(663)
Straight-line rent, net	(2,326)	(1,955)	(1,123)	(1,203)	(1,238)	(1,187)	(1,106)
Non-cash fair value interest expense	(436)	(526)	(217)	(219)	(221)	(223)	(224)
Non-real estate depreciation and amortization of debt costs	1,901	1,714	945	956	943	880	815
Amortization of lease intangibles, net	1,040	1,435	420	620	436	560	585
Amortization and expensing of restricted share and unit compensation	3,370	2,316	1,830	1,540	1,211	1,245	1,186
<b>FAD</b>	<b>68,582</b>	<b>59,199</b>	<b>36,293</b>	<b>32,289</b>	<b>22,583</b>	<b>32,165</b>	<b>33,657</b>
Gain on sale of non-depreciable real estate	—	—	—	—	(1,077)	—	—
Structuring expenses	—	319	—	—	—	—	104
<b>Core FAD <sup>(1)</sup></b>	<b>\$ 68,582</b>	<b>\$ 59,518</b>	<b>\$ 36,293</b>	<b>\$ 32,289</b>	<b>\$ 21,506</b>	<b>\$ 32,165</b>	<b>\$ 33,761</b>

<sup>(1)</sup> See "Supplemental Definitions" on page 33 of this supplemental for the definitions of FAD and Core FAD.

**Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA)**  
(In thousands)  
(Unaudited)

	Six Months Ended		Three Months Ended				
	6/30/2018	6/30/2017	6/30/2018	3/31/2018	12/31/2017	9/30/2017	6/30/2017
<b>Adjusted EBITDA <sup>(1)</sup></b>							
<b>Net income</b>	\$ 14,049	\$ 14,462	\$ 10,750	\$ 3,299	\$ 2,337	\$ 2,813	\$ 7,847
Add:							
Interest expense	26,148	23,458	13,321	12,827	11,900	12,176	12,053
Real estate depreciation and amortization	59,847	55,330	29,878	29,969	28,785	27,941	29,261
Income tax (benefit) expense	—	(107)	—	—	23	—	(107)
Real estate impairment	1,886	—	—	1,886	28,152	5,000	—
Non-real estate depreciation	446	236	191	255	243	178	120
Structuring expenses	—	319	—	—	—	—	104
Less:							
Gain on sale of real estate	(2,495)	—	(2,495)	—	(24,915)	—	—
Loss on extinguishment of debt	1,178	—	—	1,178	—	—	—
<b>Adjusted EBITDA</b>	<b>\$ 101,059</b>	<b>\$ 93,698</b>	<b>\$ 51,645</b>	<b>\$ 49,414</b>	<b>\$ 46,525</b>	<b>\$ 48,108</b>	<b>\$ 49,278</b>

<sup>(1)</sup> Adjusted EBITDA is earnings before interest expense, taxes, depreciation, amortization, gain/loss on sale of real estate, casualty gain/loss, real estate impairment, gain/loss on extinguishment of debt, severance expense, relocation expense, acquisition and structuring expense, gain from non-disposal activities and allocations to noncontrolling interests. We consider Adjusted EBITDA to be an appropriate supplemental performance measure because it permits investors to view income from operations without the effect of depreciation, and the cost of debt or non-operating gains and losses. Adjusted EBITDA is a non-GAAP measure.

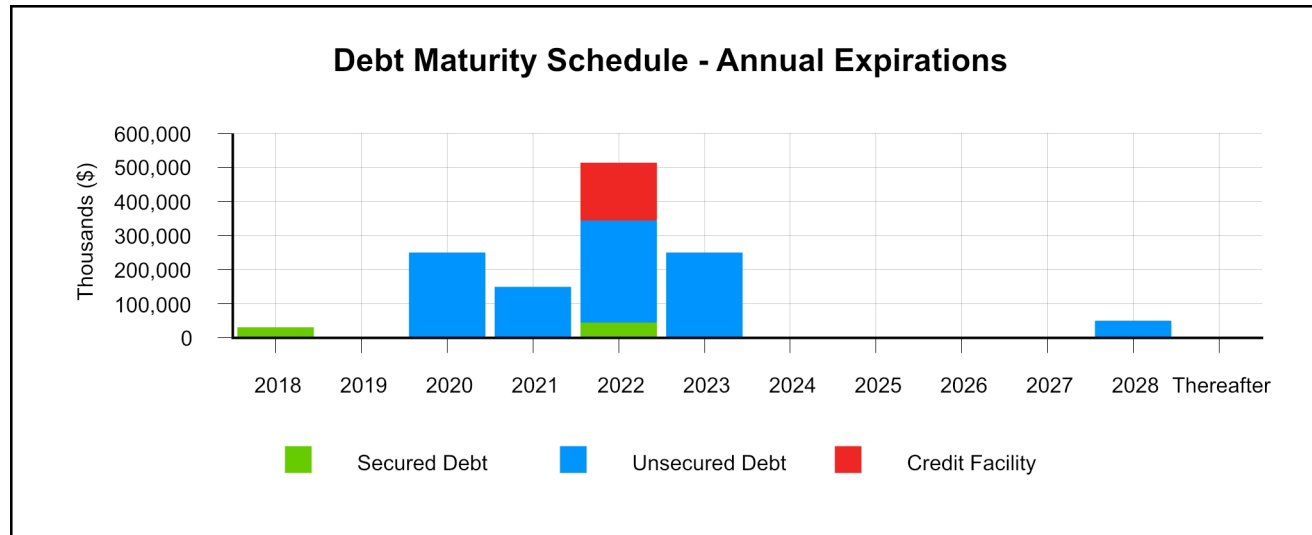
**Long Term Debt Analysis**  
(\$'s in thousands)

	6/30/2018	3/31/2018	12/31/2017	9/30/2017	6/30/2017
<b>Balances Outstanding</b>					
<b>Secured</b>					
Mortgage note payable, net	\$ 93,071	\$ 93,991	\$ 95,141	\$ 96,045	\$ 96,934
<b>Unsecured</b>					
Fixed rate bonds	596,467	596,219	595,972	595,809	595,562
Term loans	398,311	398,206	298,386	298,294	298,201
Credit facility	169,000	260,000	166,000	189,000	228,000
Unsecured total	1,163,778	1,254,425	1,060,358	1,083,103	1,121,763
Total	<u>\$ 1,256,849</u>	<u>\$ 1,348,416</u>	<u>\$ 1,155,499</u>	<u>\$ 1,179,148</u>	<u>\$ 1,218,697</u>
<b>Weighted Average Interest Rates</b>					
<b>Secured</b>					
Mortgage note payable, net	4.5%	4.5%	4.5%	4.5%	4.5%
<b>Unsecured</b>					
Fixed rate bonds	4.7%	4.7%	4.7%	4.7%	4.7%
Term loans <sup>(1)</sup>	2.8%	2.6%	2.8%	2.8%	2.8%
Credit facility	3.0%	2.9%	2.5%	2.2%	2.2%
Unsecured total	3.8%	3.7%	3.8%	3.8%	3.7%
Weighted Average	<u>3.9%</u>	<u>3.7%</u>	<u>3.9%</u>	<u>3.8%</u>	<u>3.8%</u>

<sup>(1)</sup> Washington REIT has entered into interest rate swaps to effectively fix the floating interest rates on its term loans (see page 10 of this Supplemental)

Note: The current debt balances outstanding are shown net of discounts, premiums and unamortized debt costs (see page 10 of this Supplemental).

**Long Term Debt Maturities**  
(in thousands, except average interest rates)



Year	Future Maturities of Debt				
	Secured Debt	Unsecured Debt	Credit Facility	Total Debt	Avg Interest Rate
2018	\$ 31,674	\$ —	\$ —	\$ 31,674	5.4%
2019	—	—	—	—	
2020	—	250,000	—	250,000	5.1%
2021	—	150,000 <sup>(2)</sup>	—	150,000	2.7%
2022	44,517	300,000	169,000 <sup>(1)</sup>	513,517	3.7%
2023	—	250,000 <sup>(3)</sup>	—	250,000	2.9%
2024	—	—	—	—	
2025	—	—	—	—	
2026	—	—	—	—	
2027	—	—	—	—	
2028	—	50,000	—	50,000	7.4%
Thereafter	—	—	—	—	
Scheduled principal payments	\$ 76,191	\$ 1,000,000	\$ 169,000	\$ 1,245,191	3.9%
Scheduled amortization payments	14,177	—	—	14,177	4.9%
Net discounts/premiums	2,949	(1,384)	—	1,565	
Loan costs, net of amortization	(246)	(3,838)	—	(4,084)	
Total maturities	\$ 93,071	\$ 994,778	\$ 169,000	\$ 1,256,849	3.9%

Weighted average maturity = 3.9 years

<sup>(1)</sup> Maturity date for credit facility may be extended for up to two additional 6-month periods at Washington REIT's option.

<sup>(2)</sup> Washington REIT entered into interest rate swaps to effectively fix a LIBOR plus 110 basis points floating interest rate to a 2.72% all-in fixed interest rate commencing October 15, 2015.

<sup>(3)</sup> Washington REIT entered into interest rate swaps to effectively fix a LIBOR plus 110 basis points floating interest rate to a 2.31% all-in fixed interest rate commencing March 29, 2017 for a \$150.0 million portion of the term loan. For the remaining \$100.0 million portion of the term loan, Washington REIT entered into interest rate swaps to effectively fix a LIBOR plus 100 basis points floating interest rate to a 3.71% all-in fixed interest rate commencing June 29, 2018.

## Debt Covenant Compliance

	Unsecured Notes Payable		Unsecured Line of Credit and Term Loans	
	Quarter Ended June 30, 2018	Covenant	Quarter Ended June 30, 2018	Covenant
% of Total Indebtedness to Total Assets <sup>(1)</sup>	41.1%	≤ 65.0%	N/A	N/A
Ratio of Income Available for Debt Service to Annual Debt Service	4.2	≥ 1.5	N/A	N/A
% of Secured Indebtedness to Total Assets <sup>(1)</sup>	3.0%	≤ 40.0%	N/A	N/A
Ratio of Total Unencumbered Assets <sup>(2)</sup> to Total Unsecured Indebtedness	2.5	≥ 1.5	N/A	N/A
% of Net Consolidated Total Indebtedness to Consolidated Total Asset Value <sup>(3)</sup>	N/A	N/A	34.2%	≤ 60.0%
Ratio of Consolidated Adjusted EBITDA <sup>(4)</sup> to Consolidated Fixed Charges <sup>(5)</sup>	N/A	N/A	3.73	≥ 1.50
% of Consolidated Secured Indebtedness to Consolidated Total Asset Value <sup>(3)</sup>	N/A	N/A	2.5%	≤ 40.0%
% of Consolidated Unsecured Indebtedness to Unencumbered Pool Value <sup>(6)</sup>	N/A	N/A	33.5%	≤ 60.0%
Ratio of Unencumbered Adjusted Net Operating Income to Consolidated Unsecured Interest Expense	N/A	N/A	4.30	≥ 1.75

<sup>(1)</sup> Total Assets is calculated by applying a capitalization rate of 7.50% to the EBITDA<sup>(4)</sup> from the last four consecutive quarters, excluding EBITDA from acquired, disposed, and non-stabilized development properties.

<sup>(2)</sup> Total Unencumbered Assets is calculated by applying a capitalization rate of 7.50% to the EBITDA<sup>(4)</sup> from unencumbered properties from the last four consecutive quarters, excluding EBITDA from acquired, disposed, and non-stabilized development properties.

<sup>(3)</sup> Consolidated Total Asset Value is the sum of unrestricted cash plus the quotient of applying a capitalization rate to the annualized NOI from the most recently ended quarter for each asset class, excluding NOI from disposed properties, acquisitions during the past 6 quarters, development, major redevelopment and low occupancy properties. To this amount, we add the purchase price of acquisitions during the past 6 quarters plus values for development, major redevelopment and low occupancy properties.

<sup>(4)</sup> Consolidated Adjusted EBITDA is defined as earnings before noncontrolling interests, depreciation, amortization, interest expense, income tax expense, acquisition costs, extraordinary, unusual or nonrecurring transactions including sale of assets, impairment, gains and losses on extinguishment of debt and other non-cash charges.

<sup>(5)</sup> Consolidated Fixed Charges consist of interest expense excluding capitalized interest and amortization of deferred financing costs, principal payments and preferred dividends, if any.

<sup>(6)</sup> Unencumbered Pool Value is the sum of unrestricted cash plus the quotient of applying a capitalization rate to the annualized NOI from unencumbered properties from the most recently ended quarter for each asset class excluding NOI from disposed properties, acquisitions during the past 6 quarters, development, major redevelopment and low occupancy properties. To this we add the purchase price of unencumbered acquisitions during the past 6 quarters and values for unencumbered development, major redevelopment and low occupancy properties.

**Capital Analysis**  
(In thousands, except per share amounts)

	Three Months Ended						
	6/30/2018	3/31/2018	12/31/2017	9/30/2017	6/30/2017		
Market Data							
Shares Outstanding	\$ 78,661	\$ 78,636	\$ 78,510	\$ 78,464	\$ 76,926		
Market Price per Share	30.33	27.30	31.12	32.76	31.90		
Equity Market Capitalization	\$ 2,385,788	\$ 2,146,763	\$ 2,443,231	\$ 2,570,481	\$ 2,453,939		
Total Debt	\$ 1,256,849	\$ 1,348,416	\$ 1,155,499	\$ 1,179,148	\$ 1,218,697		
Total Market Capitalization	\$ 3,642,637	\$ 3,495,179	\$ 3,598,730	\$ 3,749,629	\$ 3,672,636		
Total Debt to Market Capitalization	0.35:1	0.39:1	0.32:1	0.31:1	0.33:1		
Earnings to Fixed Charges <sup>(1)</sup>	1.8x	1.2x	1.2x	1.2x	1.6x		
Debt Service Coverage Ratio <sup>(2)</sup>	3.7x	3.6x	3.7x	3.7x	3.9x		
Dividend Data							
	Six Months Ended		Three Months Ended				
	6/30/2018	6/30/2017	6/30/2018	3/31/2018	12/31/2017	9/30/2017	6/30/2017
Total Dividends Declared	\$ 47,421	\$ 45,759	\$ 23,702	\$ 23,719	\$ 23,581	\$ 23,493	\$ 23,152
Common Dividend Declared per Share	\$ 0.60	\$ 0.60	\$ 0.30	\$ 0.30	\$ 0.30	\$ 0.30	\$ 0.30
Payout Ratio (Core FFO basis)	63.8%	65.2%	62.5%	65.2%	68.2%	65.2%	62.5%
Payout Ratio (Core FAD basis)	69.0%	76.9%					

<sup>(1)</sup> The ratio of earnings to fixed charges is computed by dividing earnings by fixed charges. For this purpose, earnings consist of income from continuing operations attributable to the controlling interests plus fixed charges, less capitalized interest. Fixed charges consist of interest expense, including amortized costs of debt issuance, plus interest costs capitalized. The earnings to fixed charges ratio for the three months ended June 30, 2018 and December 31, 2017 include gains on the sale of real estate of \$2.5M and \$24.9 million respectively.

<sup>(2)</sup> Debt service coverage ratio is computed by dividing Adjusted EBITDA (see page 8) by interest expense and principal amortization.

**Same-Store Portfolio Net Operating Income (NOI) Growth**  
2018 vs. 2017

	Six Months Ended June 30,			Three Months Ended June 30,		
	2018	2017	% Change	2018	2017	% Change
<b>Cash Basis:</b>						
Multifamily	\$ 28,589	\$ 27,824	2.7 %	\$ 14,342	\$ 14,084	1.8%
Office	40,550	38,752	4.6 %	20,696	19,889	4.1%
Retail	22,997	23,202	(0.9)%	11,707	11,694	0.1%
<b>Overall Same-Store Portfolio <sup>(1)</sup></b>	<u>\$ 92,136</u>	<u>\$ 89,778</u>	2.6 %	<u>\$ 46,745</u>	<u>\$ 45,667</u>	2.4%
<b>GAAP Basis:</b>						
Multifamily	\$ 28,585	\$ 27,819	2.8 %	\$ 14,340	\$ 14,082	1.8%
Office	40,263	38,647	4.2 %	20,549	19,838	3.6%
Retail	23,426	23,757	(1.4)%	11,915	11,915	—%
<b>Overall Same-Store Portfolio <sup>(1)</sup></b>	<u>\$ 92,274</u>	<u>\$ 90,223</u>	2.3 %	<u>\$ 46,804</u>	<u>\$ 45,835</u>	2.1%

<sup>(1)</sup> Non same-store properties were:

Acquisitions:

Office - Watergate 600 and Arlington Tower

Sold properties:

Office - Braddock Metro Center and 2445 M Street

Multifamily - Walker House Apartments

**Same-Store Portfolio Net Operating Income (NOI) Detail**  
(In thousands)

	Three Months Ended June 30, 2018				
	Multifamily	Office	Retail	Corporate and Other	Total
Real estate rental revenue					
Same-store portfolio	\$ 23,552	\$ 32,455	\$ 15,781	\$ —	\$ 71,788
Non same-store <sup>(1)</sup>	—	14,818	—	—	14,818
Total	23,552	47,273	15,781	—	86,606
Real estate expenses					
Same-store portfolio	9,212	11,906	3,866	—	24,984
Non same-store <sup>(1)</sup>	64	4,455	—	—	4,519
Total	9,276	16,361	3,866	—	29,503
Net Operating Income (NOI)					
Same-store portfolio	14,340	20,549	11,915	—	46,804
Non same-store <sup>(1)</sup>	(64)	10,363	—	—	10,299
Total	\$ 14,276	\$ 30,912	\$ 11,915	\$ —	\$ 57,103
Same-store portfolio NOI (from above)	\$ 14,340	\$ 20,549	\$ 11,915	\$ —	\$ 46,804
Straight-line revenue, net for same-store properties	1	(643)	(90)	—	(732)
FAS 141 Min Rent	1	131	(170)	—	(38)
Amortization of lease intangibles for same-store properties	—	659	52	—	711
Same-store portfolio cash NOI	\$ 14,342	\$ 20,696	\$ 11,707	\$ —	\$ 46,745
Reconciliation of NOI to net income					
Total NOI	\$ 14,276	\$ 30,912	\$ 11,915	\$ —	\$ 57,103
Depreciation and amortization	(7,889)	(18,267)	(3,537)	(185)	(29,878)
General and administrative	—	—	—	(5,649)	(5,649)
Interest expense	(962)	(301)	(164)	(11,894)	(13,321)
Gain on sale of real estate	—	—	—	2,495	2,495
Net income (loss)	5,425	12,344	8,214	(15,233)	10,750
Net loss attributable to noncontrolling interests	—	—	—	—	—
Net income (loss) attributable to the controlling interests	\$ 5,425	\$ 12,344	\$ 8,214	\$ (15,233)	\$ 10,750

<sup>(1)</sup> For a list of non-same-store properties, see page [13](#) of this Supplemental.

**Same-Store Net Operating Income (NOI) Detail**  
(In thousands)

Three Months Ended June 30, 2017					
	Multifamily	Office	Retail	Corporate and Other	Total
Real estate rental revenue					
Same-store portfolio	\$ 22,970	\$ 31,490	\$ 15,512	\$ —	\$ 69,972
Non same-store <sup>(1)</sup>	865	12,619	—	—	13,484
Total	23,835	44,109	15,512	—	83,456
Real estate expenses					
Same-store portfolio	8,888	11,652	3,597	—	24,137
Non same-store <sup>(1)</sup>	353	4,201	—	—	4,554
Total	9,241	15,853	3,597	—	28,691
Net Operating Income (NOI)					
Same-store portfolio	14,082	19,838	11,915	—	45,835
Non same-store <sup>(1)</sup>	512	8,418	—	—	8,930
Total	\$ 14,594	\$ 28,256	\$ 11,915	\$ —	\$ 54,765
Same-store portfolio NOI (from above)	\$ 14,082	\$ 19,838	\$ 11,915	\$ —	\$ 45,835
Straight-line revenue, net for same-store properties	1	(877)	(52)	—	(928)
FAS 141 Min Rent	1	227	(220)	—	8
Amortization of lease intangibles for same-store properties	—	701	51	—	752
Same-store portfolio cash NOI	\$ 14,084	\$ 19,889	\$ 11,694	\$ —	\$ 45,667
Reconciliation of NOI to net income					
Total NOI	\$ 14,594	\$ 28,256	\$ 11,915	\$ —	\$ 54,765
Depreciation and amortization	(7,799)	(16,949)	(4,305)	(208)	(29,261)
General and administrative	—	—	—	(5,759)	(5,759)
Interest expense	(980)	(288)	(188)	(10,597)	(12,053)
Other income	—	—	—	48	48
Income tax benefit	—	—	—	107	107
Net income (loss)	5,815	11,019	7,422	(16,409)	7,847
Net income attributable to noncontrolling interests	—	—	—	17	17
Net income (loss) attributable to the controlling interests	\$ 5,815	\$ 11,019	\$ 7,422	\$ (16,392)	\$ 7,864

<sup>(1)</sup> For a list of non-same-store properties, see page 13 of this Supplemental.

**Same-Store Portfolio Net Operating Income (NOI) Detail**  
(In thousands)

Six Months Ended June 30, 2018

	Multifamily	Office	Retail	Corporate and Other	Total
Real estate rental revenue					
Same-store portfolio	\$ 47,215	\$ 64,051	\$ 31,452	\$ —	\$ 142,718
Non same-store <sup>(1)</sup>	—	28,769	—	—	28,769
Total	47,215	92,820	31,452	—	171,487
Real estate expenses					
Same-store portfolio	18,630	23,788	8,026	—	50,444
Non same-store (1)	85	8,875	—	—	8,960
Total	18,715	32,663	8,026	—	59,404
Net Operating Income (NOI)					
Same-store portfolio	28,585	40,263	23,426	—	92,274
Non same-store (1)	(85)	19,894	—	—	19,809
Total	<u>\$ 28,500</u>	<u>\$ 60,157</u>	<u>\$ 23,426</u>	<u>\$ —</u>	<u>\$ 112,083</u>
Same-store portfolio NOI (from above)	\$ 28,585	\$ 40,263	\$ 23,426	\$ —	\$ 92,274
Straight-line revenue, net for same-store properties	2	(1,388)	(190)	—	(1,576)
FAS 141 Min Rent	2	362	(339)	—	25
Amortization of lease intangibles for same-store properties	—	1,313	100	—	1,413
Same-store portfolio cash NOI	<u>\$ 28,589</u>	<u>\$ 40,550</u>	<u>\$ 22,997</u>	<u>\$ —</u>	<u>\$ 92,136</u>
Reconciliation of NOI to net income					
Total NOI	\$ 28,500	\$ 60,157	\$ 23,426	\$ —	\$ 112,083
Depreciation and amortization	(15,773)	(36,648)	(7,052)	(374)	(59,847)
General and administrative	—	—	—	(11,470)	(11,470)
Interest expense	(1,927)	(599)	(334)	(23,288)	(26,148)
Gain on sale of real estate	—	—	—	2,495	2,495
Loss on extinguishment of debt	—	—	—	(1,178)	(1,178)
Real estate impairment	—	—	—	(1,886)	(1,886)
Net income (loss)	10,800	22,910	16,040	(35,701)	14,049
Net loss attributable to noncontrolling interests	—	—	—	—	—
Net income (loss) attributable to the controlling interests	<u>\$ 10,800</u>	<u>\$ 22,910</u>	<u>\$ 16,040</u>	<u>\$ (35,701)</u>	<u>\$ 14,049</u>

<sup>(1)</sup> For a list of non-same-store properties and held for sale and sold properties, see page 13 of this Supplemental.

**Same-Store Portfolio Net Operating Income (NOI) Detail**  
(In thousands)

	Six Months Ended June 30, 2017				
	Multifamily	Office	Retail	Corporate and Other	Total
Real estate rental revenue					
Same-store portfolio	45,897	\$ 61,958	\$ 31,217	\$ —	\$ 139,072
Non same-store <sup>(1)</sup>	1,707	20,178	—	—	21,885
Total	47,604	82,136	31,217	—	160,957
Real estate expenses					
Same-store portfolio	18,078	23,311	7,460	—	48,849
Non same-store <sup>(1)</sup>	749	6,956	—	—	7,705
Total	18,827	30,267	7,460	—	56,554
Net Operating Income (NOI)					
Same-store portfolio	27,819	38,647	23,757	—	90,223
Non same-store <sup>(1)</sup>	958	13,222	—	—	14,180
Total	<u>\$ 28,777</u>	<u>\$ 51,869</u>	<u>\$ 23,757</u>	<u>\$ —</u>	<u>\$ 104,403</u>
Same-store portfolio NOI (from above)	\$ 27,819	\$ 38,647	\$ 23,757	\$ —	\$ 90,223
Straight-line revenue, net for same-store properties	3	(1,782)	(208)	—	(1,987)
FAS 141 Min Rent	2	452	(447)	—	7
Amortization of lease intangibles for same-store properties	—	1,435	100	—	1,535
Same-store portfolio cash NOI	<u>\$ 27,824</u>	<u>\$ 38,752</u>	<u>\$ 23,202</u>	<u>\$ —</u>	<u>\$ 89,778</u>
Reconciliation of NOI to net income					
Total NOI	\$ 28,777	\$ 51,869	\$ 23,757	\$ —	\$ 104,403
Depreciation and amortization	(15,289)	(31,621)	(8,012)	(408)	(55,330)
General and administrative	—	—	—	(11,385)	(11,385)
Interest expense	(1,958)	(436)	(382)	(20,682)	(23,458)
Other income	—	—	—	125	125
Income tax benefit	—	—	—	107	107
Net income (loss)	11,530	19,812	15,363	(32,243)	14,462
Net loss attributable to noncontrolling interests	—	—	—	36	36
Net income (loss) attributable to the controlling interests	<u>\$ 11,530</u>	<u>\$ 19,812</u>	<u>\$ 15,363</u>	<u>\$ (32,207)</u>	<u>\$ 14,498</u>

<sup>(1)</sup> For a list of non-same-store properties and held for sale and sold properties, see page 13 of this Supplemental.

## Net Operating Income (NOI) by Region

	Percentage of NOI	
	Q2 2018	YTD 2018
<b>DC</b>		
Multifamily	5.1%	5.2%
Office	29.4%	29.2%
Retail	1.8%	1.7%
	<b>36.3%</b>	<b>36.1%</b>
<b>Maryland</b>		
Multifamily	1.4%	1.4%
Retail	12.4%	12.4%
	<b>13.8%</b>	<b>13.8%</b>
<b>Virginia</b>		
Multifamily	18.4%	18.8%
Office	24.8%	24.6%
Retail	6.7%	6.7%
	<b>49.9%</b>	<b>50.1%</b>
<b>Total Portfolio</b>	<b>100.0%</b>	<b>100.0%</b>

## Same-Store Portfolio and Overall Ending Occupancy Levels by Sector

Sector	Ending Occupancy - Same-Store Properties <sup>(1), (2)</sup>				
	6/30/2018	3/31/2018	12/31/2017	9/30/2017	6/30/2017
Multifamily (calculated on a unit basis)	95.2%	95.2%	95.0%	94.8%	95.1%
Multifamily	95.2%	95.4%	94.1%	94.5%	94.9%
Office	92.7%	92.6%	92.0%	91.7%	91.0%
Retail	91.1%	91.1%	91.2%	93.5%	91.4%
<b>Overall Portfolio</b>	<b>93.3%</b>	<b>93.3%</b>	<b>92.6%</b>	<b>93.3%</b>	<b>92.7%</b>

Sector	Ending Occupancy - All Properties <sup>(2)</sup>				
	6/30/2018	3/31/2018	12/31/2017	9/30/2017	6/30/2017
Multifamily (calculated on a unit basis)	95.2%	95.2%	95.0%	94.7%	95.1%
Multifamily	95.2%	95.4%	94.1%	94.5%	94.9%
Office	93.1%	92.8%	90.1%	93.2%	92.9%
Retail	91.1%	91.1%	91.2%	93.5%	91.4%
<b>Overall Portfolio</b>	<b>93.4%</b>	<b>93.3%</b>	<b>91.8%</b>	<b>93.8%</b>	<b>93.4%</b>

<sup>(1)</sup> Non same-store properties were:

Acquisitions:

Office - Watergate 600 and Arlington Tower

Sold properties:

Office - Braddock Metro Center and 2445 M Street

Multifamily - Walker House Apartments

<sup>(2)</sup> Ending occupancy is calculated as occupied square footage as a percentage of total square footage as of the last day of that period, except for the rows labeled "Multifamily (calculated on a unit basis)," on which ending occupancy is calculated as occupied units as a percentage of total available units as of the last day of that period. The occupied square footage for office and retail properties includes temporary lease agreements.

## Same-Store Portfolio and Overall Average Occupancy Levels by Sector

Sector	Average Occupancy - Same-Store Properties <sup>(1) (2)</sup>				
	6/30/2018	3/31/2018	12/31/2017	9/30/2017	6/30/2017
Multifamily (calculated on a unit basis)	94.8%	95.4%	94.8%	95.3%	94.7%
Multifamily	94.9%	95.4%	94.8%	95.4%	94.8%
Office	92.5%	92.5%	91.6%	91.4%	91.5%
Retail	91.1%	91.1%	92.2%	93.2%	92.2%
<b>Overall Portfolio</b>	<b>93.1%</b>	<b>93.3%</b>	<b>93.0%</b>	<b>93.4%</b>	<b>93.0%</b>

Sector	Average Occupancy - All Properties <sup>(2)</sup>				
	6/30/2018	3/31/2018	12/31/2017	9/30/2017	6/30/2017
Multifamily (calculated on a unit basis)	94.8%	95.4%	94.8%	95.3%	94.8%
Multifamily	94.9%	95.4%	94.8%	95.4%	94.9%
Office	93.0%	93.0%	89.8%	93.0%	93.2%
Retail	91.1%	91.1%	92.2%	93.2%	92.2%
<b>Overall Portfolio</b>	<b>93.2%</b>	<b>93.4%</b>	<b>92.2%</b>	<b>93.9%</b>	<b>93.6%</b>

<sup>(1)</sup> Non same-store properties were:

Acquisitions:

Office - Watergate 600 and Arlington Tower

Sold properties:

Office - Braddock Metro Center and 2445 M Street

Multifamily - Walker House Apartments

<sup>(2)</sup> Average occupancy is based on monthly occupied net rentable square footage as a percentage of total net rentable square footage, except for the rows labeled "Multifamily (calculated on a unit basis)," on which average occupancy is based on average monthly occupied units as a percentage of total units. The square footage for multifamily properties only includes residential space. The occupied square footage for office and retail properties includes temporary lease agreements.

## Acquisition and Disposition Summary

### Acquisition

	Location	Acquisition Date	Property Type	Square Feet	June 30, 2018 Leased Percentage	Contract Purchase Price (in thousands)
Arlington Tower	Arlington, Virginia	January 18, 2018	Office	396,000	94 %	\$ 250,000

### Dispositions

	Location	Disposition Date	Property Type	Square Feet	Contract Sales Price (in thousands)	GAAP Gain on Sale (in thousands)
Braddock Metro Center	Alexandria, Virginia	January 19, 2018	Office	356,000	\$ 93,000	\$ —
2445 M Street	Washington, DC	June 28, 2018	Office	292,000	101,600	2,495
				648,000	\$ 194,600	\$ 2,495

**Development/Redevelopment Summary***June 30, 2018*

Property and Location	Total Rentable Square Feet or # of Units	Anticipated Total Cash Cost <sup>(1)</sup> (in thousands)	Cash Cost to Date <sup>(1)</sup> (in thousands)	Anticipated Construction Completion Date	Leased %
<b>Development</b>					
Trove (Wellington land parcel), Arlington, VA	401 units	\$ 122,252	\$ 38,060	Phase I - third quarter 2019 <sup>(2)</sup> Phase II - third quarter 2020 <sup>(2)</sup>	N/A
<b>Redevelopment</b>					
Spring Valley Village, Washington DC	14,000 additional square feet	\$ 5,705	\$ 4,709	third quarter 2018 <sup>(3)</sup>	N/A

<sup>(1)</sup> Represents anticipated/actual cash expenditures, and excludes allocations of capitalized corporate overhead costs and interest.

<sup>(2)</sup> This development project has two phases: Phase I consists of two buildings totaling 226 units and a garage, with delivery of units anticipated to commence in third quarter 2019; Phase II consists of one building with 175 units, anticipated to deliver first units in third quarter 2020.

<sup>(3)</sup> Substantial completion of the new building and site work at Spring Valley Village anticipated in July 2018.

## Multifamily Rental Rate Growth

Year over Year Rental Rate Growth <sup>(1)</sup>	2nd Quarter 2018	1st Quarter 2018	4th Quarter 2017	3rd Quarter 2017	2nd Quarter 2017
Overall	2.1%	2.0%	2.2%	2.1%	1.8%

Average Monthly Rent per Unit	2nd Quarter 2018	2nd Quarter 2017	% Change
Class A	2,309	2,278	1.4%
Class B	1,637	1,601	2.2%
Overall	1,744	1,708	2.1%

<sup>(1)</sup> Calculates the change in rental rates for properties owned in both comparative periods.

## Commercial Leasing Summary - New Leases

	2nd Quarter 2018		1st Quarter 2018		4th Quarter 2017		3rd Quarter 2017		2nd Quarter 2017	
<b>Gross Leasing Square Footage</b>										
Office Buildings	19,709		26,975		21,729		45,318		192,352	
Retail Centers	7,664		5,737		11,061		6,961		35,582	
<b>Total</b>	27,373		32,712		32,790		52,279		227,934	
<b>Weighted Average Term (years)</b>										
Office Buildings	8.9		3.7		5.4		8.9		11.7	
Retail Centers	9.9		9.0		5.3		6.6		11.6	
<b>Total</b>	9.2		4.6		5.4		8.6		11.7	
<b>Weighted Average Free Rent Period (months)</b>										
Office Buildings	9.0		3.6		3.7		7.2		12.5	
Retail Centers	0.9		0.6		2.5		2.2		6.9	
<b>Total</b>	7.0		3.1		3.4		6.8		11.6	
<b>Rental Rate Increases:</b>	<b>GAAP</b>	<b>CASH</b>	<b>GAAP</b>	<b>CASH</b>	<b>GAAP</b>	<b>CASH</b>	<b>GAAP</b>	<b>CASH</b>	<b>GAAP</b>	<b>CASH</b>
<b>Rate on expiring leases</b>										
Office Buildings	\$ 36.39	\$ 34.19	\$ 45.79	\$ 47.35	\$ 44.80	\$ 47.40	\$ 51.09	\$ 52.17	\$ 36.32	\$ 38.30
Retail Centers	31.17	28.67	52.65	48.87	25.39	25.27	30.95	31.18	21.80	21.06
<b>Total</b>	\$ 34.92	\$ 32.64	\$ 46.99	\$ 47.61	\$ 38.25	\$ 39.94	\$ 48.41	\$ 49.37	\$ 34.13	\$ 35.69
<b>Rate on new leases</b>										
Office Buildings	\$ 37.78	\$ 34.13	\$ 50.14	\$ 48.38	\$ 52.58	\$ 50.19	\$ 61.14	\$ 55.43	\$ 31.14	\$ 30.63
Retail Centers	33.34	29.35	50.03	44.20	27.45	26.46	35.91	34.48	36.28	33.14
<b>Total</b>	\$ 36.53	\$ 32.79	\$ 50.12	\$ 47.65	\$ 44.11	\$ 42.19	\$ 57.78	\$ 52.64	\$ 31.92	\$ 31.01
<b>Percentage Increase</b>										
Office Buildings	3.8%	(0.2)%	9.5 %	2.2 %	17.4%	5.9%	19.7%	6.3%	(14.2)%	(20.0)%
Retail Centers	7.0%	2.4 %	(5.0)%	(9.6)%	8.1%	4.7%	16.0%	10.6%	66.4 %	57.4 %
<b>Total</b>	4.6%	0.4 %	6.7 %	0.1 %	15.3%	5.6%	19.4%	6.6%	(6.5)%	(13.1)%
	<b>Total Dollars</b>	<b>\$ per Sq Ft</b>	<b>Total Dollars</b>	<b>\$ per Sq Ft</b>	<b>Total Dollars</b>	<b>\$ per Sq Ft</b>	<b>Total Dollars</b>	<b>\$ per Sq Ft</b>	<b>Total Dollars</b>	<b>\$ per Sq Ft</b>
<b>Tenant Improvements</b>										
Office Buildings	\$ 1,235,164	\$ 62.67	\$ 792,950	\$ 29.40	\$ 1,378,204	\$ 63.43	\$ 3,740,775	\$ 82.55	\$ 11,732,915	\$ 61.00
Retail Centers	73,320	9.57	393,000	68.50	54,410	4.92	244,213	35.08	1,923,540	54.06
<b>Subtotal</b>	\$ 1,308,484	\$ 47.80	\$ 1,185,950	\$ 36.25	\$ 1,432,614	\$ 43.69	\$ 3,984,988	\$ 76.23	\$ 13,656,455	\$ 59.91
<b>Leasing Commissions</b>										
Office Buildings	\$ 357,109	\$ 18.12	\$ 256,226	\$ 9.49	\$ 312,397	\$ 14.38	\$ 1,299,136	\$ 28.67	\$ 3,263,054	\$ 16.96
Retail Centers	92,092	12.02	163,272	28.46	78,751	7.12	79,597	11.43	620,605	17.44
<b>Subtotal</b>	\$ 449,201	\$ 16.41	\$ 419,498	\$ 12.83	\$ 391,148	\$ 11.93	\$ 1,378,733	\$ 26.37	\$ 3,883,659	\$ 17.04
<b>Tenant Improvements and Leasing Commissions</b>										
Office Buildings	\$ 1,592,273	\$ 80.79	\$ 1,049,176	\$ 38.89	\$ 1,690,601	\$ 77.81	\$ 5,039,911	\$ 111.22	\$ 14,995,969	\$ 77.96
Retail Centers	165,412	21.59	556,272	96.96	133,161	12.04	323,810	46.51	2,544,145	71.50
<b>Total</b>	\$ 1,757,685	\$ 64.21	\$ 1,605,448	\$ 49.08	\$ 1,823,762	\$ 55.62	\$ 5,363,721	\$ 102.60	\$ 17,540,114	\$ 76.95

## Commercial Leasing Summary - Renewal Leases

	2nd Quarter 2018		1st Quarter 2018		4th Quarter 2017		3rd Quarter 2017		2nd Quarter 2017	
<b>Gross Leasing Square Footage</b>										
Office Buildings	10,603		69,593		49,090		10,531		22,026	
Retail Centers	190,763		44,759		11,481		40,780		116,740	
<b>Total</b>	201,366		114,352		60,571		51,311		138,766	
<b>Weighted Average Term (years)</b>										
Office Buildings	5.4		4.1		4.4		5.9		6.5	
Retail Centers	4.9		5.5		7.7		4.4		5.0	
<b>Total</b>	4.9		4.7		5.0		4.7		5.3	
<b>Weighted Average Free Rent Period (months)</b>										
Office Buildings	2.5		4.0		0.3		2.2		3.0	
Retail Centers	—		—		1.5		—		—	
<b>Total</b>	0.5		2.9		0.6		0.8		0.9	
<b>Rental Rate Increases:</b>	<b>GAAP</b>	<b>CASH</b>	<b>GAAP</b>	<b>CASH</b>	<b>GAAP</b>	<b>CASH</b>	<b>GAAP</b>	<b>CASH</b>	<b>GAAP</b>	<b>CASH</b>
<b>Rate on expiring leases</b>										
Office Buildings	\$ 42.67	\$ 42.74	\$ 41.34	\$ 41.73	\$ 34.21	\$ 37.14	\$ 47.80	\$ 48.03	\$ 50.64	\$ 51.78
Retail Centers	9.56	9.70	21.00	21.73	32.21	32.49	25.80	26.09	21.10	21.35
<b>Total</b>	\$ 11.31	\$ 11.44	\$ 33.38	\$ 33.90	\$ 33.86	\$ 36.34	\$ 30.32	\$ 30.59	\$ 25.79	\$ 26.18
<b>Rate on new leases</b>										
Office Buildings	\$ 43.44	\$ 41.08	\$ 43.51	\$ 41.32	\$ 34.14	\$ 32.60	\$ 56.91	\$ 55.80	\$ 58.15	\$ 55.54
Retail Centers	9.74	9.65	23.61	22.55	37.18	36.07	26.49	26.28	23.43	23.21
<b>Total</b>	\$ 11.51	\$ 11.31	\$ 35.72	\$ 33.97	\$ 34.67	\$ 33.20	\$ 32.74	\$ 32.34	\$ 28.94	\$ 28.34
<b>Percentage Increase</b>										
Office Buildings	1.8%	(3.9)%	5.3%	(1.0)%	(0.2)%	(12.2)%	19.1%	16.2%	14.8%	7.3%
Retail Centers	1.8%	(0.5)%	12.4%	3.8 %	15.4 %	11.0 %	2.7%	0.7%	11.1%	8.7%
<b>Total</b>	1.8%	(1.2)%	7.0%	0.2 %	2.4 %	(8.6)%	8.0%	5.7%	12.2%	8.3%
	<b>Total Dollars</b>	<b>\$ per Sq Ft</b>	<b>Total Dollars</b>	<b>\$ per Sq Ft</b>	<b>Total Dollars</b>	<b>\$ per Sq Ft</b>	<b>Total Dollars</b>	<b>\$ per Sq Ft</b>	<b>Total Dollars</b>	<b>\$ per Sq Ft</b>
<b>Tenant Improvements</b>										
Office Buildings	\$ 484,793	\$ 45.72	\$ 1,085,517	\$ 15.60	\$ 687,818	\$ 14.01	\$ 126,994	\$ 12.06	\$ 279,990	\$ 12.71
Retail Centers	10,000	0.05	100,000	2.23	—	—	—	—	22,800	0.20
<b>Subtotal</b>	\$ 494,793	\$ 2.46	\$ 1,185,517	\$ 10.37	\$ 687,818	\$ 11.36	\$ 126,994	\$ 2.47	\$ 302,790	\$ 2.18
<b>Leasing Commissions</b>										
Office Buildings	\$ 106,904	\$ 10.08	\$ 591,590	\$ 8.50	\$ 303,570	\$ 6.18	\$ 89,452	\$ 8.49	\$ 196,926	\$ 8.94
Retail Centers	41,781	0.22	34,609	0.78	38,753	3.38	32,754	0.80	59,431	0.51
<b>Subtotal</b>	\$ 148,685	\$ 0.74	\$ 626,199	\$ 5.47	\$ 342,323	\$ 5.65	\$ 122,206	\$ 2.38	\$ 256,357	\$ 1.85
<b>Tenant Improvements and Leasing Commissions</b>										
Office Buildings	\$ 591,697	\$ 55.80	\$ 1,677,107	\$ 24.10	\$ 991,388	\$ 20.19	\$ 216,446	\$ 20.55	\$ 476,916	\$ 21.65
Retail Centers	51,781	0.27	134,609	3.01	38,753	3.38	32,754	0.80	82,231	0.71
<b>Total</b>	\$ 643,478	\$ 3.20	\$ 1,811,716	\$ 15.84	\$ 1,030,141	\$ 17.01	\$ 249,200	\$ 4.85	\$ 559,147	\$ 4.03

# 10 Largest Tenants - Based on Annualized Commercial Income

June 30, 2018

Tenant	Number of Buildings	Weighted Average Remaining Lease Term in Months	Percentage of Aggregate Portfolio Annualized Commercial Income	Aggregate Rentable Square Feet	Percentage of Aggregate Occupied Square Feet
World Bank	1	30	5.7%	210,354	3.8%
Atlantic Media, Inc.	1	112	3.6%	134,084	2.4%
Capital One	5	46	3.0%	148,742	2.7%
Booz Allen Hamilton, Inc.	1	91	2.4%	222,989	4.0%
Blank Rome LLP (1)	1	18	2.1%	67,843	1.2%
Hughes Hubbard & Reed LLP	1	120	1.7%	59,154	1.1%
FBR Capital Markets & Company	1	54	1.4%	55,105	1.0%
Epstein, Becker & Green, P.C.	1	127	1.4%	55,318	1.0%
Promontory Interfinancial Network, LLC	1	101	1.1%	36,867	0.7%
Morgan Stanley Smith Barney Financing	1	32	1.1%	49,395	0.9%
<b>Total/Weighted Average</b>		69	23.5%	1,039,851	18.8%

Note: This table excludes short-term leases.

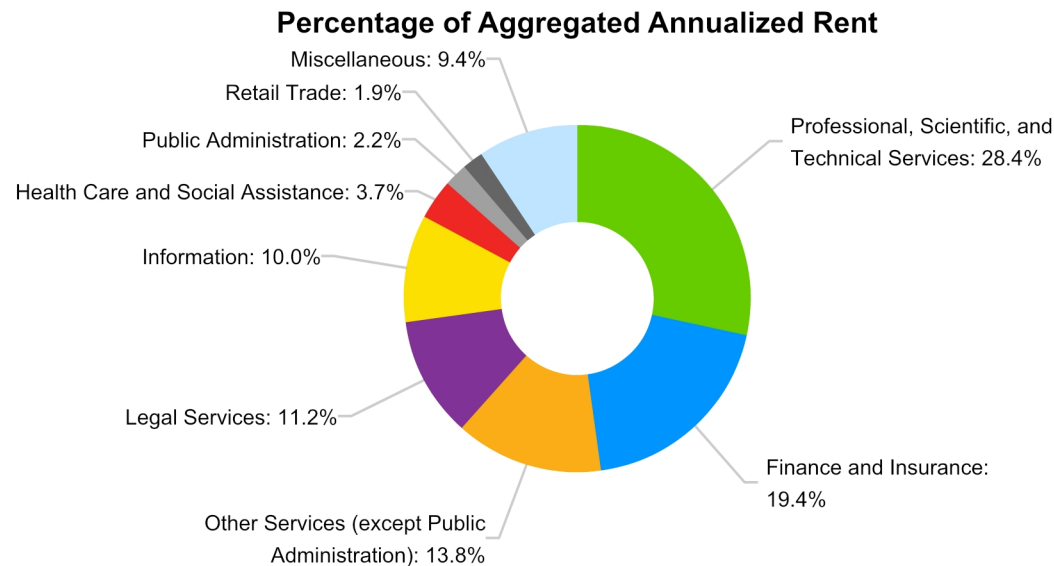
<sup>(1)</sup> The weighted average remaining lease term for Blank Rome LLP's space includes the effect of a master lease agreement, under which another tenant will assume the majority of Blank Rome LLP's space for an additional 12 months.

## Industry Diversification - Office

June 30, 2018

Industry Classification (NAICS)	Annualized Base Rental Revenue	Percentage of Aggregate Annualized Rent	Aggregate Rentable Square Feet	Percentage of Aggregate Square Feet
<b>Office:</b>				
Professional, Scientific, and Technical Services	\$ 42,494,986	28.39%	1,167,434	34.08%
Finance and Insurance	29,089,705	19.43%	595,302	17.38%
Other Services (except Public Administration)	20,652,148	13.80%	437,562	12.78%
Legal Services	16,764,948	11.20%	320,401	9.35%
Information	14,966,858	10.00%	298,396	8.71%
Health Care and Social Assistance	5,568,947	3.72%	151,665	4.43%
Public Administration	3,247,033	2.17%	72,890	2.13%
Retail Trade	2,903,950	1.94%	54,497	1.59%
Miscellaneous:				
Construction	2,614,526	1.75%	51,797	1.51%
Educational Services	2,503,913	1.67%	67,660	1.98%
Manufacturing	2,084,695	1.39%	33,815	0.99%
Accommodation and Food Services	1,848,509	1.23%	49,815	1.45%
Other	4,952,053	3.31%	123,856	3.62%
<b>Total</b>	<b>\$ 149,692,271</b>	<b>100.00%</b>	<b>3,425,090</b>	<b>100.00%</b>

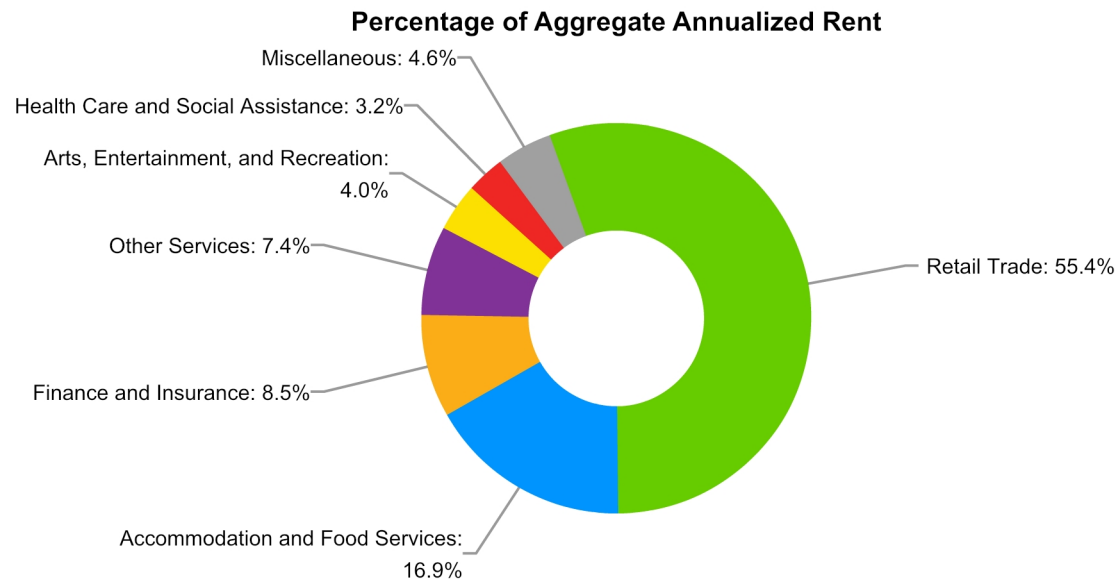
Note: Federal government tenants comprise up to 1.4% of annualized base rental revenue.



## Industry Diversification - Retail

June 30, 2018

Industry Classification (NAICS)	Annualized Base Rental Revenue	Percentage of Aggregate Annualized Rent	Aggregate Rentable Square Feet	Percentage of Aggregate Square Feet
<b>Retail:</b>				
Retail Trade	\$ 27,188,834	55.38%	1,431,279	69.44%
Accommodation and Food Services	8,296,211	16.90%	240,576	11.67%
Finance and Insurance	4,190,643	8.54%	53,876	2.61%
Other Services (except Public Administration)	3,621,893	7.38%	113,936	5.53%
Arts, Entertainment, and Recreation	1,962,003	4.00%	111,886	5.43%
Health Care and Social Assistance	1,547,428	3.15%	41,147	2.00%
Miscellaneous:				
Information	762,466	1.55%	17,047	0.83%
Wholesale Trade	466,126	0.95%	13,736	0.67%
Educational Services	354,056	0.72%	10,713	0.52%
Other	703,482	1.43%	26,859	1.30%
<b>Total</b>	<b>\$ 49,093,142</b>	<b>100.00%</b>	<b>2,061,055</b>	<b>100.00%</b>



## Lease Expirations

June 30, 2018

Year	Number of Leases	Rentable Square Feet	Percent of Rentable Square Feet	Annualized Rent <sup>(1)</sup>	Average Rental Rate	Percent of Annualized Rent <sup>(1)</sup>
<b>Office:</b>						
2018	25	103,219	2.97%	\$ 4,179,871	\$ 40.50	2.46%
2019	64	463,782	13.36%	21,293,764	45.91	12.55%
2020	50	430,773	12.41%	20,741,009	48.15	12.22%
2021	62	391,317	11.28%	16,736,847	42.77	9.86%
2022	46	437,122	12.60%	20,550,106	47.01	12.11%
2023 and thereafter	187	1,644,310	47.38%	86,202,124	52.42	50.80%
	<u>434</u>	<u>3,470,523</u>	<u>100.00%</u>	<u>\$ 169,703,721</u>	<u>48.90</u>	<u>100.00%</u>
<b>Retail:</b>						
2018	8	16,352	0.82%	\$ 509,060	\$ 31.13	0.94%
2019	31	94,964	4.78%	3,281,021	34.55	6.07%
2020	41	386,990	19.46%	7,254,577	18.75	13.41%
2021	26	228,235	11.48%	4,170,452	18.27	7.71%
2022	47	306,663	15.42%	8,448,351	27.55	15.62%
2023 and thereafter	134	955,210	48.04%	30,422,700	31.85	56.25%
	<u>287</u>	<u>1,988,414</u>	<u>100.00%</u>	<u>\$ 54,086,161</u>	<u>27.20</u>	<u>100.00%</u>
<b>Total:</b>						
2018	33	119,571	2.19%	\$ 4,688,931	\$ 39.21	2.10%
2019	95	558,746	10.24%	24,574,785	43.98	10.98%
2020	91	817,763	14.98%	27,995,586	34.23	12.51%
2021	88	619,552	11.35%	20,907,299	33.75	9.34%
2022	93	743,785	13.63%	28,998,457	38.99	12.96%
2023 and thereafter	321	2,599,520	47.61%	116,624,824	44.86	52.11%
	<u>721</u>	<u>5,458,937</u>	<u>100.00%</u>	<u>\$ 223,789,882</u>	<u>41.00</u>	<u>100.00%</u>

<sup>(1)</sup> Annualized Rent is equal to the rental rate effective at lease expiration (cash basis) multiplied by 12.

## Schedule of Properties

June 30, 2018

PROPERTIES	LOCATION	YEAR ACQUIRED	YEAR CONSTRUCTED	NET RENTABLE SQUARE FEET	LEASED % <sup>(1)</sup>	ENDING OCCUPANCY <sup>(1)</sup>
<u>Office Buildings</u>						
515 King Street	Alexandria, VA	1992	1966	75,000	96%	96%
Courthouse Square	Alexandria, VA	2000	1979	118,000	92%	89%
1600 Wilson Boulevard	Arlington, VA	1997	1973	170,000	97%	97%
Fairgate at Ballston	Arlington, VA	2012	1988	146,000	94%	87%
Arlington Tower	Arlington, VA	2018	1980/2014	396,000	94%	94%
Monument II	Herndon, VA	2007	2000	209,000	94%	87%
925 Corporate Drive	Stafford, VA	2010	2007	135,000	69%	69%
1000 Corporate Drive	Stafford, VA	2010	2009	137,000	63%	63%
Silverline Center	Tysons, VA	1997	1972/1986/1999/2015	549,000	97%	96%
John Marshall II	Tysons, VA	2011	1996/2010	223,000	100%	100%
1901 Pennsylvania Avenue	Washington, DC	1977	1960	100,000	95%	95%
1220 19th Street	Washington, DC	1995	1976	102,000	99%	99%
1776 G Street	Washington, DC	2003	1979	264,000	100%	100%
2000 M Street	Washington, DC	2007	1971	231,000	98%	98%
1140 Connecticut Avenue	Washington, DC	2011	1966	183,000	93%	93%
1227 25th Street	Washington, DC	2011	1988	135,000	100%	100%
Army Navy Building	Washington, DC	2014	1912/1987/2017	108,000	88%	84%
1775 Eye Street, NW	Washington, DC	2014	1964	186,000	100%	100%
Watergate 600	Washington, DC	2017	1972/1997	294,000	97%	97%
Subtotal				3,761,000	94%	93%

<sup>(1)</sup> The leased and occupied square footage for office and retail properties includes temporary lease agreements.

**Schedule of Properties (continued)**

June 30, 2018

PROPERTIES	LOCATION	YEAR ACQUIRED	YEAR CONSTRUCTED	NET RENTABLE SQUARE FEET	LEASED % <sup>(1)</sup>	ENDING OCCUPANCY <sup>(1)</sup>
<u>Retail Centers</u>						
Bradlee Shopping Center	Alexandria, VA	1984	1955	172,000	97%	97%
Shoppes of Foxchase	Alexandria, VA	1994	1960/2006	134,000	100%	98%
800 S. Washington Street	Alexandria, VA	1998/2003	1955/1959	46,000	93%	93%
Concord Centre	Springfield, VA	1973	1960	75,000	77%	77%
Gateway Overlook	Columbia, MD	2010	2007	220,000	95%	95%
Frederick County Square	Frederick, MD	1995	1973	228,000	93%	93%
Frederick Crossing	Frederick, MD	2005	1999/2003	295,000	89%	89%
Centre at Hagerstown	Hagerstown, MD	2002	2000	333,000	87%	86%
Olney Village Center	Olney, MD	2011	1979/2003	199,000	94%	94%
Randolph Shopping Center	Rockville, MD	2006	1972	83,000	67%	65%
Montrose Shopping Center	Rockville, MD	2006	1970	147,000	100%	97%
Takoma Park	Takoma Park, MD	1963	1962	51,000	100%	100%
Westminster	Westminster, MD	1972	1969	150,000	95%	95%
Wheaton Park	Wheaton, MD	1977	1967	74,000	94%	91%
Chevy Chase Metro Plaza	Washington, DC	1985	1975	49,000	89%	89%
Spring Valley Village	Washington, DC	2014	1941/1950	78,000	91%	91%
Subtotal				2,334,000	92%	91%

<sup>(1)</sup> The leased and occupied square footage for office and retail properties includes temporary lease agreements.

**Schedule of Properties (continued)**

June 30, 2018

PROPERTIES	LOCATION	YEAR ACQUIRED	YEAR CONSTRUCTED	NET RENTABLE SQUARE FEET	LEASED % <sup>(1)</sup>	ENDING OCCUPANCY <sup>(1)</sup>
<u>Multifamily Buildings / # units</u>						
Clayborne / 74	Alexandria, VA	2008	2008	60,000	99%	95%
Riverside Apartments / 1,222	Alexandria, VA	2016	1971	1,001,000	98%	93%
Park Adams / 200	Arlington, VA	1969	1959	173,000	100%	96%
Bennett Park / 224	Arlington, VA	2007	2007	215,000	99%	98%
The Paramount / 135	Arlington, VA	2013	1984	141,000	97%	96%
The Maxwell / 163	Arlington, VA	2014	2014	116,000	100%	98%
The Wellington / 711	Arlington, VA	2015	1960	600,000	99%	97%
Roosevelt Towers / 191	Falls Church, VA	1965	1964	170,000	97%	96%
The Ashby at McLean / 256	McLean, VA	1996	1982	274,000	98%	95%
Bethesda Hill Apartments / 195	Bethesda, MD	1997	1986	225,000	98%	95%
3801 Connecticut Avenue / 307	Washington, DC	1963	1951	178,000	98%	95%
Kenmore Apartments / 374	Washington, DC	2008	1948	268,000	97%	95%
Yale West / 216	Washington, DC	2014	2011	173,000	99%	97%
Subtotal (4,268 units)				3,594,000	98%	95%
<b>TOTAL PORTFOLIO</b>				<b>9,689,000</b>		

<sup>(1)</sup> Leased percentage and ending occupancy calculations are based on units for multifamily buildings.

## Supplemental Definitions

June 30, 2018

**Adjusted EBITDA** (a non-GAAP measure) is earnings attributable to the controlling interest before interest expense, taxes, depreciation, amortization, real estate impairment, casualty gain, gain/loss on sale of real estate, gain/loss on extinguishment of debt, severance expense, relocation expense, acquisition and structuring expenses and gain/loss from non-disposal activities.

**Annualized base rent ("ABR")** is calculated as monthly base rent (cash basis) per the lease, as of the reporting period, multiplied by 12.

**Average occupancy** is based on monthly occupied net rentable square footage as a percentage of total net rentable square footage, except for the rows labeled "Multifamily (calculated on a unit basis)," on which average occupancy is based on average monthly occupied units as a percentage of total units. The square footage for multifamily properties only includes residential space. The occupied square footage for office and retail properties includes temporary lease agreements.

**Debt service coverage ratio** is computed by dividing earnings attributable to the controlling interest before interest expense, taxes, depreciation, amortization, real estate impairment, gain on sale of real estate, gain/loss on extinguishment of debt, severance expense, relocation expense, acquisition and structuring expenses and gain/loss from non-disposal activities by interest expense (including interest expense from discontinued operations) and principal amortization.

**Debt to total market capitalization** is total debt divided by the sum of total debt plus the market value of shares outstanding at the end of the period.

**Earnings to fixed charges ratio** is computed by dividing earnings attributable to the controlling interest by fixed charges. For this purpose, earnings consist of income from continuing operations (or net income if there are no discontinued operations) plus fixed charges, less capitalized interest. Fixed charges consist of interest expense (excluding interest expense from discontinued operations), including amortized costs of debt issuance, plus interest costs capitalized.

**Ending Occupancy** is calculated as occupied square footage as a percentage of total square footage as of the last day of that period. Multifamily unit basis ending occupancy is calculated as occupied units as a percentage of total units as of the last day of that period.

**NAREIT Funds from operations ("NAREIT FFO")** is defined by National Association of Real Estate Investment Trusts, Inc. ("NAREIT") in an April, 2002 White Paper as net income (computed in accordance with generally accepted accounting principles ("GAAP") excluding gains (or losses) associated with sales of property, impairment of depreciable real estate and real estate depreciation and amortization. We consider NAREIT FFO to be a standard supplemental measure for equity real estate investment trusts ("REITs") because it facilitates an understanding of the operating performance of our properties without giving effect to real estate depreciation and amortization, which historically assumes that the value of real estate assets diminishes predictably over time. Since real estate values have instead historically risen or fallen with market conditions, we believe that NAREIT FFO more accurately provides investors an indication of our ability to incur and service debt, make capital expenditures and fund other needs. Our FFO may not be comparable to FFO reported by other real estate investment trusts. These other REITs may not define the term in accordance with the current NAREIT definition or may interpret the current NAREIT definition differently. NAREIT FFO is a non-GAAP measure.

**Core Funds From Operations ("Core FFO")** is calculated by adjusting NAREIT FFO for the following items (which we believe are not indicative of the performance of Washington REIT's operating portfolio and affect the comparative measurement of Washington REIT's operating performance over time): (1) gains or losses on extinguishment of debt, (2) expenses related to acquisition and structuring activities, (3) executive transition costs and severance expense related to corporate reorganization and related to executive retirements or resignations, (4) property impairments, casualty gains and losses, and gains or losses on sale not already excluded from NAREIT FFO, as appropriate, and (5) relocation expense. These items can vary greatly from period to period, depending upon the volume of our acquisition activity and debt retirements, among other factors. We believe that by excluding these items, Core FFO serves as a useful, supplementary measure of Washington REIT's ability to incur and service debt, and distribute dividends to its shareholders. Core FFO is a non-GAAP and non-standardized measure, and may be calculated differently by other REITs.

**Funds Available for Distribution ("FAD")** is calculated by subtracting from NAREIT FFO (1) recurring expenditures, tenant improvements and leasing costs, that are capitalized and amortized and are necessary to maintain our properties and revenue stream (excluding items contemplated prior to acquisition or associated with development / redevelopment of a property) and (2) straight line rents, then adding (3) non-real estate depreciation and amortization, (4) non-cash fair value interest expense and (5) amortization of restricted share compensation, then adding or subtracting the (6) amortization of lease intangibles, (7) real estate impairment and (8) non-cash gain/loss on extinguishment of debt, as appropriate. FAD is included herein, because we consider it to be a performance measure of a REIT's ability to incur and service debt and to distribute dividends to its shareholders. FAD is a non-GAAP and non-standardized measure, and may be calculated differently by other REITs.

**Core Funds Available for Distribution ("Core FAD")** is calculated by adjusting FAD for the following items (which we believe are not indicative of the performance of Washington REIT's operating portfolio and affect the comparative measurement of Washington REIT's operating performance over time): (1) gains or losses on extinguishment of debt, (2) costs related to the acquisition of properties, (3) non-share-based severance expense related to corporate reorganization and related to executive retirements or resignations, (4) property impairments, casualty gains and losses, and gains or losses on sale not already excluded from FAD, as appropriate, and (5) relocation expense. These items can vary greatly from period to period, depending upon the volume of our acquisition activity and debt retirements, among other factors. We believe that by excluding these items, Core FAD serves as a useful, supplementary performance measure of Washington REIT's ability to incur and service debt, and distribute dividends to its shareholders. Core FAD is a non-GAAP and non-standardized measure, and may be calculated differently by other REITs.

**Net Operating Income ("NOI")** is a non-GAAP measure defined as real estate rental revenue less real estate expenses. NOI is calculated as net income, less non-real estate revenue and the results of discontinued operations (including the gain on sale, if any), plus interest expense, depreciation and amortization, general and administrative expenses, acquisition costs, real estate impairment, casualty gains and losses, and gain or loss on extinguishment of debt. We also present NOI on a cash basis ("Cash NOI") which is calculated as NOI less the impact of straightlining of rent and amortization of market intangibles. We provide each of NOI and cash NOI as a supplement to net income calculated in accordance with GAAP. As such, neither should be considered an alternative to net income as an indication of our operating performance. They are the primary performance measures we use to assess the results of our operations at the property level.

**Recurring capital expenditures** represent non-accretive building improvements and leasing costs required to maintain current revenues. Recurring capital expenditures do not include acquisition capital that was taken into consideration when underwriting the purchase of a building or which are incurred to bring a building up to "operating standard."

**Rent increases on renewals and rollovers** are calculated as the difference, weighted by square feet, of the net ABR due the first month after a term commencement date and the net ABR due the last month prior to the termination date of the former tenant's term.

**Same-store portfolio properties** include properties that were owned for the entirety of the years being compared, and exclude properties under redevelopment or development and properties acquired, sold or classified as held for sale during the years being compared. We define development properties as those for which we have planned or ongoing major construction activities on existing or acquired land pursuant to an authorized development plan. We consider a property's development activities to be complete when the property is ready for its intended use. The property is categorized as same-store when it has been ready for its intended use for the entirety of the years being compared. We define redevelopment properties as those for which have planned or ongoing significant development and construction activities on existing or acquired buildings pursuant to an authorized plan, which has an impact on current operating results, occupancy and the ability to lease space with the intended result of a higher economic return on the property. We categorize a redevelopment property as same-store when redevelopment activities have been complete for the majority of each year being compared.

**Same-store portfolio NOI growth** is the change in the NOI of the same-store portfolio properties from the prior reporting period to the current reporting period.

Certain statements in our supplemental and on our conference call are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include statements in this earnings release preceded by, followed by or that include the words "believe," "expect," "intend," "anticipate," "potential," "project," "will" and other similar expressions. Such statements involve known and unknown risks, uncertainties, and other factors that may cause actual results to differ materially. Such risks, uncertainties and other factors include, but are not limited to, changes in general and local economic and real estate market conditions, the potential for federal government budget reductions, the risk of failure to complete contemplated acquisitions and dispositions, the timing and pricing of lease transactions, the availability and cost of capital, fluctuations in interest rates, tenants' financial conditions, levels of competition, the effect of government regulation, and other risks and uncertainties detailed from time to time in our filings with the SEC, including our 2017 Form 10-K and subsequent Quarterly Reports on Form 10-Q. We assume no obligation to update or supplement forward-looking statements that become untrue because of subsequent events.