

April 25, 2018



George Wakileh joins Westell as Vice President, Global Business Development and M&A

AURORA, Ill., April 25, 2018 (GLOBE NEWSWIRE) -- [Westell Technologies, Inc.](#) (NASDAQ:WSTL), a leading provider of high-performance wireless infrastructure solutions, announced today that George Wakileh, former Vice President of Business Development at Tii Technologies, has joined Westell as Vice President, Global Business Development and M&A.

George comes to Westell with a strong business and technology development background. He has led strategic business development and growth efforts across multiple functions, which resulted in multimillion dollar incremental revenue growth. In addition to Tii Technologies, George brings management experience from strategic positions at Communications Systems, Inc. and Emerson Network Power.

In this new role, George will be responsible for expanding Westell's product offerings and customer relationships with initial emphasis on the fiber access solutions space. He will also assist in merger and acquisition activities.

"George is a well-respected industry change maker with over twenty-five years of experience and a proven track record of driving revenue growth," said Westell President and CEO Kirk Brannock. "He joins Westell at time when we have tremendous operating leverage in the business model to deliver increased profitability."

"Westell's great market presence positions the Company for growth in fiber access, in-building, as well as other essential points in communication service provider networks," said Wakileh. "We expect to expand our capabilities and technology to offer high-quality network infrastructure solutions."

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"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995

Certain statements contained herein that are not historical facts or that contain the words "believe," "expect," "intend," "anticipate," "estimate," "may," "will," "plan," "should," or derivatives thereof and other words of similar meaning are forward-looking statements that involve risks and uncertainties. Actual results may differ materially from those expressed in or implied by such forward-looking statements. Factors that could cause actual results to

differ materially include, but are not limited to, product demand and market acceptance risks, customer spending patterns, need for financing and capital, economic weakness in the United States ("U.S.") economy and telecommunications market, the effect of international economic conditions and trade, legal, social and economic risks (such as import, licensing and trade restrictions), the impact of competitive products or technologies, competitive pricing pressures, customer product selection decisions, product cost increases, component supply shortages, new product development, excess and obsolete inventory, commercialization and technological delays or difficulties (including delays or difficulties in developing, producing, testing and selling new products and technologies), the ability to successfully consolidate and rationalize operations, the ability to successfully identify, acquire and integrate acquisitions, the effect of the Company's accounting policies, retention of key personnel and other risks more fully described in the Company's SEC filings, including the Form 10-K for the fiscal year ended March 31, 2017, under Item 1A - Risk Factors. The Company undertakes no obligation to publicly update these forward-looking statements to reflect current events or circumstances after the date hereof, or to reflect the occurrence of unanticipated events, or otherwise.

About Westell

Westell is a leading provider of high-performance wireless infrastructure solutions focused on innovation and differentiation at the edge of communication networks where end users connect. The Company's comprehensive set of products and solutions enable service providers and network operators to improve performance and reduce operating expenses. With millions of products successfully deployed worldwide, Westell is a trusted partner for transforming networks into high-quality, reliable systems. For more information, please visit westell.com.

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