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Westell Signs TESSCO Technologies as a WIN Partner

AURORA, Ill.--(BUSINESS WIRE)-- Westell Technologies, Inc. (NASDAQ: WSTL), a global leader of intelligent site and outside plant solutions, has signed [TESSCO Technologies Incorporated](#) (NASDAQ: TESS) as an authorized distributor in the Westell Independent Reseller Network (WIN) partner program. TESSCO will be selling the entire suite of Westell solutions for cell sites, DAS and small cells, outside plant, and industrial networks.

TESSCO, headquartered in Hunt Valley, Maryland, is a leading provider of integrated products and supply chain solutions to professionals that design, build, run, and maintain wireless systems. TESSCO will be distributing Westell's products, including DAS interface, fuse, and breaker panels, Ethernet switches, cabinets, tower-mounted amplifiers, enclosures, remote management products, and more, to wireless carriers and dealers throughout the U.S.

"Our new relationship with Westell is important to us as it reinforces our commitment to offering the most comprehensive portfolio of industry-leading DAS and small cell solutions to our customers," said Gerald Garland, Senior Vice President at TESSCO. "Westell's focus on improving customers' networks complements our current product and solution offering of DAS interface panels for signal attenuation; intelligent site management systems and devices; power distribution products; and copper and fiber connectivity solutions."

"Our new partnership with TESSCO provides us the opportunity to further expand our solutions to the wireless industry and beyond," said Rich Cremona, Chief Operating Officer of Westell Technologies. "Strong partners are important to Westell, and adding TESSCO to our WIN partner program is a great opportunity to ensure our joint customers' network successes while expanding our distribution network."

About Westell

Westell Technologies, headquartered in Aurora, Illinois, is a global leader of intelligent site and outside plant solutions focused on the critical edge and access networks. The comprehensive solutions Westell provides enable service providers, industrial customers, tower operators, home network users, and other network operators to reduce operating costs while improving network performance. With millions of products successfully deployed worldwide, Westell is a trusted partner for transforming networks into high quality, reliable systems. For more information, please visit www.westell.com.

About TESSCO

[TESSCO Technologies Inc.](#) (NASDAQ: TESS), Hunt Valley, Maryland, is *Your Total Source*® for making wireless work. The convergence of wireless and the Internet is revolutionizing the way we live, work and play. New systems and applications are creating opportunities and challenges at an unprecedented rate. TESSCO is there, thinking in new ways for exceptional outcomes. TESSCO (www.tessco.com) architects and delivers, with innovation, productivity and speed, the product and value chain solutions to organizations responsible for building, using, and maintaining wireless broadband systems. The Company is a component of the Russell 2000® index.

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