

October 8, 2026



# **Airship AI Secures \$1.7 Million in Incremental Software Platform Awards; Validated Contract Backlog Expands to Record \$30.6 Million**

*New high-margin deployments strengthen expansion velocity across federal and enterprise environments; all installations scheduled for execution over next two fiscal quarters*

REDMOND, Wash., Oct. 08, 2026 (GLOBE NEWSWIRE) -- Airship AI Holdings, Inc. (NASDAQ: AISP) ("Airship AI" or the "Company"), a pioneer in open, agentic AI software layers and edge sensor intelligence platforms, today announced it has been awarded \$1.7 million in incremental high-margin sales orders during the three months ended September 30, 2026.

These technical platform wins—consisting primarily of expansion software layers and connected edge deployments—are fully scheduled for final client integration and revenue recognition within the 2026 calendar year. Concurrently, the Company announced that its firm, validated contract backlog has climbed to a record \$30.6 million as of September 30, 2026. This pipeline represents firm commitments scheduled for systematic execution and delivery during the quarters ending December 31, 2026 and March 31, 2027.

## **Strategic Commentary:**

*"Our record-breaking \$30.6 million contract baseline highlights the accelerating momentum of our asset-light scaling strategy," said Paul Allen, President of Airship AI. "The market is shifting away from fragmented legacy hardware silos toward our centralized, open agentic software environment. Because Airship AI interfaces seamlessly with pre-existing edge infrastructure without enforcing a rip-and-replace penalty, we are seeing frictionless land-and-expand deployment velocity. We believe these wins validate our platform's software-led margin profile and reinforce our position ahead of our upcoming launch of our natural-language interface, Ask Airship."*

## **About Airship AI Holdings, Inc.**

Founded in 2006, Airship AI (NASDAQ: AISP) is a U.S. owned and operated technology company headquartered in Redmond, Washington. Airship AI is an AI-driven video, sensor and data management surveillance platform that improves public safety and operational efficiency for public sector and commercial customers by providing predictive analysis of events before they occur and meaningful intelligence to decision makers. Airship AI's

product suite includes Outpost AI edge hardware and software offerings, Acropolis enterprise management software stack, and Command family of visualization tools.

For more information, visit <https://airship.ai>.

### **Forward-Looking Statements**

The disclosure herein includes certain statements that are not historical facts but are forward-looking statements for purposes of the safe harbor provisions under the United States Private Securities Litigation Reform Act of 1995. Forward-looking statements generally are accompanied by words such as “believe,” “may,” “will,” “estimate,” “continue,” “anticipate,” “intend,” “expect,” “should,” “would,” “plan,” “project,” “forecast,” “predict,” “potential,” “seem,” “seek,” “future,” “outlook,” and similar expressions that predict or indicate future events or trends or that are not statements of historical matters, but the absence of these words does not mean that a statement is not forward looking. These statements are based on various assumptions, whether or not identified in this press release, and on the current expectations of Airship AI’s management and are not predictions of actual performance. These forward-looking statements are also subject to a number of risks and uncertainties, as set forth in the section entitled “Risk Factors” in Airship AI’s Annual Report on Form 10-K for the year ended December 31, 2025, filed with the SEC on February 17, 2026, and the other documents that the Company has filed, or will file, with the SEC. If any of these risks materialize or our assumptions prove incorrect, actual results could differ materially from the results implied by these forward-looking statements. In addition, forward looking statements reflect the Company’s expectations, plans or forecasts of future events and views as of the date of this press release. The Company anticipates that subsequent events and developments will cause its assessments to change. However, while it may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the Company’s assessments as of any date subsequent to the date of this press release. Accordingly, undue reliance should not be placed upon the forward-looking statements.

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Source: Airship AI