

Cheniere Energy Partners, L.P. Reports Fourth Quarter and Full Year 2016 Results

HOUSTON, Feb. 28, 2017 /PRNewswire/ -- Cheniere Energy Partners, L.P. ("Cheniere Partners") (NYSE MKT: CQP) reported net income of \$85.3 million and a net loss of \$171.2 million for the three and twelve months ended December 31, 2016, respectively, compared to a net loss of \$56.0 million and \$318.9 million for the same periods in 2015, respectively. Adjusted EBITDA¹ for the three and twelve months ended December 31, 2016 was \$202.0 million and \$365.5 million, respectively, compared to \$(0.1) million and \$37.8 million for the comparable 2015 periods, respectively.

During the three months ended December 31, 2016, a total of 24 LNG cargoes were loaded from the Sabine Pass Liquefaction Project (defined below), none of which were commissioning cargoes.

Total operating costs and expenses increased \$265.2 million and \$582.8 million during the three and twelve months ended December 31, 2016 compared to the three and twelve months ended December 31, 2015, respectively, generally as a result of the commencement of operations of Train 1 and Train 2 of the Sabine Pass Liquefaction Project in May and September 2016, respectively. Depreciation and amortization expense increased during the three and twelve months ended December 31, 2016 as we began depreciation of our assets related to Train 1 and Train 2 of the Sabine Pass Liquefaction Project upon reaching substantial completion. General and administrative expense-affiliate decreased during the three and twelve months ended December 31, 2016 compared to the comparable 2015 periods, partially due to a decrease in the amount payable under our service agreements with affiliates and partially due to a reallocation of resources from general and administrative activities to operating and maintenance activities following commencement of operations at the Sabine Pass Liquefaction Project.

For the three and twelve months ended December 31, 2016, Adjusted EBITDA excludes the impact of loss on early extinguishment of debt associated with the write-off of debt issuance costs by Sabine Pass Liquefaction, LLC ("SPL") in connection with the refinancing of a portion of its credit facilities, by Sabine Pass LNG, L.P. ("SPLNG") as a result of the redemption of its senior notes, and by Cheniere Creole Trail Pipeline, L.P. as a result of the prepayment of its outstanding term loan, derivative loss (gain) primarily as a result of changes in the forward LIBOR curve over the period as well as an increase in the notional amount of interest rate swaps related to our new credit facilities entered into in February 2016, and changes in the fair value of commodity derivatives. For the three and twelve months ended December 31, 2015, Adjusted EBITDA excludes the impact of losses on early extinguishment of debt related primarily to the write-off of debt issuance costs by SPL in connection with the refinancing of a portion of its credit facilities, derivative loss due primarily to the termination of certain interest rate derivatives, and changes in the fair value of commodity derivatives.

Fourth Quarter 2016 Highlights

- In November 2016, the date of first commercial delivery was reached under the fixed price, 20-year LNG Sale and Purchase Agreement with BG Gulf Coast LNG, LLC relating to the first train of the Sabine Pass Liquefaction Project.
- In November 2016, SPLNG redeemed all of its outstanding \$420 million in aggregate principal amount of 6.50% Senior Secured Notes due 2020 (the "2020 Notes") and repaid all of its outstanding \$1,665.5 million in aggregate principal amount of 7.50% Senior Secured Notes due 2016 (the "2016 Notes"). Subsequent to the redemption of the 2020 Notes and the repayment of the 2016 Notes, the Cheniere Partners complex has no long-term debt maturity until 2020.
- In December 2016, Moody's Investors Service upgraded SPL's senior secured rating to Ba1 from Ba2. Subsequent to the end of the quarter, in January 2017 Fitch Ratings assigned a BBB- (Investment Grade) rating to senior secured debt issued by SPL.

Sabine Pass Liquefaction Project Update

Through Cheniere Partners, we are developing up to six Trains at the Sabine Pass LNG terminal adjacent to the existing regasification facilities (the "Sabine Pass Liquefaction Project"). Each train is expected to have a nominal production capacity, which is prior to adjusting for planned maintenance, production reliability, and potential overdesign, of approximately 4.5 million tonnes per annum ("mtpa") of LNG.

The Trains are in various stages of operation, construction, and development.

- Construction on Trains 1 and 2 began in August 2012 and substantial completion was achieved in May 2016 and September 2016, respectively. Substantial completion is achieved upon the completion of construction, commissioning and the satisfaction of certain performance tests.
- Construction on Trains 3 and 4 began in May 2013, and as of December 31, 2016, the overall project completion percentage for Trains 3 and 4 was approximately 95.5%, which is ahead of the contractual schedule. In September 2016, commissioning activities commenced on Train 3. Based on the current construction schedule, we expect to reach substantial completion for Train 3 in the first quarter of 2017 and Train 4 in the second half of 2017.
- Construction on Train 5 began in June 2015, and as of December 31, 2016, the overall project completion percentage for Train 5 was approximately 52.4%, which is ahead of the contractual schedule. Engineering, procurement, subcontract work and construction were approximately 96.6%, 76.6%, 43.7% and 11.3% complete, respectively. Based on the current construction schedule, we expect Train 5 to reach substantial completion in the second half of 2019.
- Train 6 is currently under development, with all necessary regulatory approvals in place. We expect to make a final investment decision and commence construction on Train 6 upon, among other things, entering into an engineering, procurement, and construction contract, entering into acceptable commercial arrangements, and obtaining adequate financing.

	Sabine Pass Liquefaction Project				
Liquefaction Train	Train 1	Train 2	Trains 3-4	Train 5	
Project Status	Operational	Operational	96% Overall Completion	52% Overall Completion	
Expected Substantial Completion	-	-	T3 - 1Q 2017 T4 - 2H 2017	2019	

Distributions to Unitholders

We paid a cash distribution per common unit of \$0.425 to unitholders of record as of February 2, 2017, and the related general partner distribution on February 13, 2017.

We estimate that the annualized distribution to common unitholders for fiscal year 2016 will be \$1.70 per unit.

Investor Conference Call and Webcast

Cheniere Energy, Inc. will host a conference call to discuss its financial and operating results for the fourth quarter and full year on Tuesday, February 28, 2017, at 11 a.m. Eastern time / 10 a.m. Central time. A listen-only webcast of the call and an accompanying slide presentation may be accessed through our website at <u>www.cheniere.com</u>. Following the call, an archived recording will be made available on our website. The call and accompanying slide presentation may include financial and operating results or other information regarding Cheniere Partners.

About Cheniere Partners

Through its wholly owned subsidiary, Sabine Pass LNG, L.P., Cheniere Partners owns 100% of the Sabine Pass LNG terminal located in Cameron Parish, Louisiana, on the Sabine-Neches Waterway less than four miles from the Gulf Coast. The Sabine Pass LNG terminal includes existing infrastructure of five LNG storage tanks with capacity of approximately 16.9 billion cubic feet equivalent (Bcfe), two marine berths that can accommodate vessels with nominal capacity of up to 266,000 cubic meters and vaporizers with regasification capacity of approximately 4.0 Bcf/d. Through its wholly owned subsidiary, Cheniere Creole Trail Pipeline, L.P., Cheniere Partners also owns a 94-mile pipeline that interconnects the Sabine Pass LNG terminal with a number of large interstate pipelines.

Cheniere Partners, through its subsidiary, SPL, is developing and constructing natural gas liquefaction facilities at the Sabine Pass LNG terminal adjacent to the existing regasification facilities. Cheniere Partners, through SPL, plans to construct over time up to six liquefaction trains, which are in various stages of development and construction. Trains 1 and 2 have commenced commercial operations, Train 3 is undergoing commissioning, Trains 4 and 5 are under construction and Train 6 is fully permitted. Each liquefaction train is expected to have a nominal production capacity, which is prior to adjusting for planned maintenance, production reliability, and potential overdesign, of approximately 4.5 mtpa of LNG. SPL has entered into six third-party LNG sale and purchase agreements ("SPAs") that in the aggregate equate to approximately 19.75 mtpa of LNG and commence with the date of first commercial delivery of Trains 1 through 5 as specified in the respective SPAs.

For additional information, please refer to the Cheniere Partners website at <u>www.cheniere.com</u> and Annual Report on Form 10-K for the fiscal year ended December 31, 2016, filed with the Securities and Exchange Commission.

Forward-Looking Statements

This press release contains certain statements that may include "forward-looking" statements." All statements, other than statements of historical fact, included herein are "forward-looking statements." Included among "forward-looking statements" are, among other things, (i) statements regarding Cheniere Partners' business strategy, plans and objectives, including the development, construction and operation of liquefaction facilities, (ii) statements regarding expectations regarding regulatory authorizations and approvals, (iii) statements expressing beliefs and expectations regarding the development of Cheniere Partners' LNG terminal and liquefaction business, (iv) statements regarding the business operations and prospects of third parties, (v) statements regarding potential financing arrangements, and (vi) statements regarding future discussions and entry into contracts. Although Cheniere Partners believes that the expectations reflected in these forward-looking statements are reasonable, they do involve assumptions, risks and uncertainties, and these expectations may prove to be incorrect. Cheniere Partners' actual results could differ materially from those anticipated in these forward-looking statements as a result of a variety of factors, including those discussed in Cheniere Partners' periodic reports that are filed with and available from the Securities and Exchange Commission. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this press release. Other than as required under the securities laws, Cheniere Partners does not assume a duty to update these forward-looking statements.

(Financial Table Follows)

Cheniere Energy Partners, L.P. Consolidated Statements of Operations (in thousands, except per unit data)

		•	udited	,		No	.	
	Three Months Ended			Year Ended December 31, ⁽¹⁾				
	2016		mber 31, 2015		Decem 2016		2015	
Revenues		2010		2015		2010		2015
LNG revenues	\$	205,913	\$		\$	539,468	\$	_
LNG revenues—affiliate	Ψ	203,913	Ψ		Ψ	293,957	Ψ	
Regasification revenues		66,262		65,833		263,030		265,637
Regasification revenues—affiliate		717		1,439		3,785		4,391
Total revenues		550,613		67,272		1,100,240		270,028
Total revenues		550,015		07,272		1,100,240		270,020
Operating costs and expenses								
Cost (cost recovery) of sales (excluding depreciation								
and amortization expense shown separately below)		198,572		(476)		410,433		(31,466)
Cost of sales—affiliate		60				1,490		
Operating and maintenance expense		47,322		13,576		126,878		62,406
Operating and maintenance expense—affiliate		16.236		9.024		52.137		29.379
Development expense (recovery)		(11)		9,024 219		126		2,850
Development expense (recovery)		27		160		396		722
General and administrative expense		3,822		3,810		13,200		15,079
General and administrative expense—affiliate		21,658		41,551		89,523		122,312
Depreciation and amortization expense		63,520		18,147		155,621		65,704
Total operating costs and expenses		351,206		86,011		849,804		266,986
Total operating costs and expenses		331,200		00,011		049,004		200,900
Income (loss) from operations		199,407		(18,739)		250,436		3,042
Other income (expense)								
Interest expense, net of capitalized interest		(128,222)		(42,247)		(356,900)		(184,600)
Loss on early extinguishment of debt		(18,298)		(,)		(71,824)		(96,273)
Derivative gain (loss), net		31,961		4,819		5,544		(41,722)
Other income		497		127		1,549		662
Total other expense		(114,062)		(37,301)		(421,631)		(321,933)
Net income (loss)	\$	85,345	\$	(56,040)	\$	(171,195)	\$	(318,891)
		·			- <u> </u>		- <u> </u>	· · /
Basic net income (loss) per common unit	\$	0.07	\$	0.01	\$	(0.20)	\$	(0.43)
Diluted net income (loss) per common unit	\$	0.07	\$	(0.09)	\$	(0.20)	\$	(0.43)
Weighted average number of common units outstanding used for basic and diluted net income (loss) per common unit calculation		57,089		57,083		57,086		57,081

(1) Please refer to the Cheniere Energy Partners, L.P. Annual Report on Form 10-K for the fiscal year ended December 31, 2016, filed with the Securities and Exchange Commission.

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Cheniere Energy Partners, L.P. Consolidated Balance Sheets (in thousands, except per unit data) ⁽¹⁾

		Dece	mber:	nber 31,		
		2016		2015		
ASSETS						
Current assets						
Cash and cash equivalents	\$		\$	146,221		
Restricted cash		604,944		274,557		
Accounts and other receivables		90,196		741		
Accounts receivable—affiliate		99,336		1,271		
Advances to affiliate		37,697		39,836		
Inventory		97,431		16,667		
Other current assets		28,656		14,182		
Total current assets		958,260		493,475		
Non-current restricted cash		—		13,650		
Property, plant and equipment, net		14,158,187		11,931,602		
Debt issuance costs, net		120,704		132,091		
Non-current derivative assets		82,861		30,304		
Other non-current assets, net		222,328		232,031		
Total assets	\$	15,542,340	\$	12,833,153		
LIABILITIES AND PARTNERS' EQUITY						
Current liabilities						
Accounts payable	\$	27,162	\$	16,407		
Accrued liabilities		417,502		224,292		
Current debt, net		223,500		1,673,379		
Due to affiliates		99,529		115,123		
Deferred revenue		72,631		26,669		
Deferred revenue—affiliate		717		717		
Derivative liabilities		14,446		6,430		
Other current liabilities		224		_		
Total current liabilities		855,711		2,063,017		
Long-term debt, net		14,209,229		10,018,325		
Non-current deferred revenue		5,500		9,500		
Non-current derivative liabilities		2,001		2,884		
Other non-current liabilities		165		175		
Other non-current liabilities—affiliate		26,680		26,321		
Commitments and contingencies						
Partners' equity						
Common unitholders' interest (57.1 million units issued and outstanding at December						
31, 2016 and 2015)						
		129,712		305,747		
Class B unitholders' interest (145.3 million units issued and outstanding at December						
31, 2016 and 2015)		62,256		(37,429)		
Subordinated unitholders' interest (135.4 million units issued and outstanding at						
December 31, 2016 and 2015)		239,909		428,035		
General partner's interest (2% interest with 6.9 million units issued and outstanding at						
December 31, 2016 and 2015)	_	11,177		16,578		
Total partners' equity	_	443,054		712,931		
Total liabilities and partners' equity	\$	15,542,340	\$	12,833,153		

(1) Please refer to the Cheniere Energy Partners, L.P. Annual Report on Form 10-K for the fiscal year ended December 31, 2016, filed with the Securities and Exchange Commission.

Reconciliation of Non-GAAP Measures

Regulation G Reconciliation

In addition to disclosing financial results in accordance with U.S. GAAP, the accompanying

news release contains a non-GAAP financial measure. Adjusted EBITDA is a non-GAAP financial measure that is used to facilitate comparisons of operating performance across periods. This non-GAAP measure should be viewed as a supplement to and not a substitute for our U.S. GAAP measures of performance and the financial results calculated in accordance with U.S. GAAP, and the reconciliation from these results should be carefully evaluated.

Adjusted EBITDA is calculated by taking net income (loss) before interest expense, net of capitalized interest, changes in the fair value and settlement of our interest rate derivatives, taxes, depreciation and amortization, and adjusting for the effects of certain non-cash items, other non-operating income or expense items and other items not otherwise predictive or indicative of ongoing operating performance, including the effects of modification or extinguishment of debt, changes in the fair value of our commodity derivatives and other income. Adjusted EBITDA is not intended to represent cash flows from operations or net loss as defined by U.S. GAAP and is not necessarily comparable to similarly titled measures reported by other companies.

We believe Adjusted EBITDA provides relevant and useful information to management, investors and other users of our financial information in evaluating the effectiveness of our operating performance in a manner that is consistent with management's evaluation of business performance. Management believes Adjusted EBITDA is widely used by investors to measure a company's operating performance without regard to items such as interest expense, taxes, depreciation and amortization which vary substantially from company to company depending on capital structure, the method by which assets were acquired and depreciation policies. Further, the exclusion of certain non-cash items, other non-operating income or expense items and other items not otherwise predictive or indicative of ongoing operating performance enables comparability to prior period performance and trend analysis.

Adjusted EBITDA

The following table reconciles our Adjusted EBITDA to U.S. GAAP results for the three and twelve months ended December 31, 2016 and 2015 (in thousands):

		nths Ended nber 31,	Year Ended December 31,		
	2016	2015	2016	2015	
-		\$	\$	\$	
Net income (loss)	\$ 85,345	(56,040)	(171,195)	(318,891)	
Interest expense, net of capitalized interest	128,222	42,247	356,900	184,600	
Loss on early extinguishment of debt	18,298	_	71,824	96,273	
Derivative loss (gain), net	(31,961)	(4,819)	(5,544)	41,722	
Other income	(497)	(127)	(1,549)	(662)	
Income (loss) from operations	199,407	(18,739)	250,436	3,042	
Adjustments to reconcile income (loss) from operations to Adjusted EBITDA:		<u>,</u>			
Depreciation and amortization expense	63,520	18,147	155,621	65,704	
Loss (gain) from changes in fair value of commodity derivatives, net	(60,965)	510	(40,559)	(30,948)	
	\$	·	\$		
Adjusted EBITDA	201,962	\$ (82)	365,498	\$ 37,798	

¹ Non-GAAP financial measure. See "Reconciliation of Non-GAAP Measures" for further details.

To view the original version on PR Newswire, visit<u>http://www.prnewswire.com/news-</u> releases/cheniere-energy-partners-lp-reports-fourth-quarter-and-full-year-2016-results-<u>300414262.html</u>

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