

# Cheniere Energy Partners, L.P. Reports Third Quarter 2016 Results

HOUSTON, Nov. 3, 2016 /PRNewswire/ -- Cheniere Energy Partners, L.P. ("Cheniere Partners") (NYSE MKT: CQP) reported a net loss of \$81.5 million and \$256.5 million for the three and nine months ended September 30, 2016, respectively, compared to a net loss of \$24.1 million and \$262.9 million for the same periods in 2015, respectively. Adjusted EBITDA<sup>1</sup> for the three and nine months ended September 30, 2016 was \$100.3 million and \$163.5 million, respectively, compared to \$20.2 million and \$37.9 million for the comparable 2015 periods, respectively.

During the three months ended September 30, 2016, Train 2 of the Sabine Pass Liquefaction Project (defined below) achieved substantial completion. Prior to substantial completion, amounts received from the sale of commissioning cargoes were offset against LNG terminal construction-in-process because these amounts were earned during the testing phase for the construction of Trains 1 and 2 of the Sabine Pass Liquefaction Project. We expect sales of LNG cargoes from future liquefaction trains ("Trains") to be reported in the same manner. During the three months ended September 30, 2016, a total of 18 cargoes were loaded and exported from the Sabine Pass Liquefaction Project, 3 of which were Train 2 commissioning cargoes.

Total operating costs and expenses increased \$251.9 million and \$317.6 million during the three and nine months ended September 30, 2016 compared to the three and nine months ended September 30, 2015, respectively, generally as a result of the commencement of operations of Train 1 and Train 2 of the Sabine Pass Liquefaction Project in May and September 2016, respectively. Depreciation and amortization expense increased during the three and nine months ended September 30, 2016 as we began depreciation of our assets related to Train 1 and Train 2 of the Sabine Pass Liquefaction Project upon reaching substantial completion. General and administrative expense-affiliate decreased during the three and nine months ended September 30, 2016, partially due to a decrease in the amount payable under our service agreements with affiliates and partially due to a reallocation of resources from general and administrative activities to operating and maintenance activities following commencement of operations at the Sabine Pass Liquefaction Project.

For the three and nine months ended September 30, 2016, Adjusted EBITDA excludes the impact of loss on early extinguishment of debt associated with the write-off of debt issuance costs by Sabine Pass Liquefaction, LLC ("SPL") in connection with the refinancing of a portion of its credit facilities and by Cheniere Creole Trail Pipeline, L.P. as a result of the prepayment of its outstanding term loan, derivative loss (gain) primarily as a result of changes in the forward LIBOR curve over the period as well as an increase in the notional amount of interest rate swaps related to our new credit facilities entered into in February 2016, and changes in the fair value of commodity derivatives. For the three and nine months ended September 30, 2015, Adjusted EBITDA excludes the impact of losses on early

extinguishment of debt related primarily to the write-off of debt issuance costs by SPL in connection with the refinancing of a portion of its credit facilities, derivative loss due primarily to the termination of certain interest rate derivatives, and changes in the fair value of commodity derivatives.

# Third Quarter 2016 Highlights

- In September 2016, Cheniere Partners announced that Train 2 of the Sabine Pass Liquefaction Project achieved substantial completion.
- In September 2016, commissioning activities commenced on Train 3 of the Sabine Pass Liquefaction Project.
- In September 2016, SPL issued an aggregate principal amount of \$1.5 billion of 5.00% Senior Secured Notes due 2027. Net proceeds from the offering were used to prepay all of the principal amounts outstanding under SPL's credit facilities and are being used to pay a portion of the capital costs in connection with the construction of the Sabine Pass Liquefaction Project.

# Sabine Pass Liquefaction Project Update

We are developing up to six Trains, each with an expected nominal production capacity of approximately 4.5 million tonnes per annum ("mtpa") of LNG, at the Sabine Pass LNG terminal adjacent to the existing regasification facilities (the "Sabine Pass Liquefaction Project").

The Trains are in various stages of operation, construction, and development.

- Construction on Trains 1 and 2 began in August 2012 and substantial completion was achieved in May 2016 and September 2016, respectively. Substantial completion is achieved upon the completion of construction, commissioning and the satisfaction of certain tests.
- Construction on Trains 3 and 4 began in May 2013, and as of September 30, 2016, the overall project completion percentage for Trains 3 and 4 was approximately 91.8%, which is ahead of the contractual schedule. In September 2016, commissioning activities commenced on Train 3. Based on the current construction schedule, we expect Trains 3 and 4 to reach substantial completion in 2017.
- Construction on Train 5 began in June 2015, and as of September 30, 2016, the overall project completion percentage for Train 5 was approximately 42.8%, which is ahead of the contractual schedule. Engineering, procurement, subcontract work and construction were approximately 90.8%, 62.0%, 41.9% and 4.6% complete, respectively. Based on the current construction schedule, we expect Train 5 to reach substantial completion in 2019.
- Train 6 is currently under development, with all necessary regulatory approvals in place. We expect to make a final investment decision and commence construction on Train 6 upon, among other things, entering into an engineering, procurement, and construction contract, entering into acceptable commercial arrangements, and obtaining adequate financing.

	Sabine Pass Liquefaction Project				
Liquefaction Train	Train 1	Train 2	Trains 3-4	Train 5	
Project Status	Operational	Operational	92% Overall Completion	43% Overall Completion	
Expected Substantial Completion	-	-	2017	2019	

# **Recent Developments**

- In October 2016, the previously announced planned outage to improve performance of the flare systems at the Sabine Pass Liquefaction Project, as well as to perform scheduled maintenance to Train 1 and other facilities, was completed on schedule and budget.
- In October 2016, Sabine Pass LNG, L.P. ("SPLNG") issued a notice of redemption to redeem all of its outstanding \$420 million in aggregate principal amount of 6.50% Senior Secured Notes due 2020 (the "2020 Notes") on November 30, 2016 (the "Redemption Date"). Concurrently, SPLNG intends to repay all of its outstanding \$1,665.0 million in aggregate principal amount of 7.50% Senior Secured Notes due 2016 (the "2016 Notes"), which mature on the Redemption Date. Subsequent to the redemption of the 2020 Notes and the repayment of the 2016 Notes, there will be no debt maturity in the Cheniere Partners complex until 2020.

# **Distributions to Unitholders**

We will pay a cash distribution per common unit of \$0.425 to unitholders of record as of November 1, 2016, and the related general partner distribution on November 11, 2016.

We estimate that the annualized distribution to common unitholders for fiscal year 2016 will be \$1.70 per unit.

# Investor Conference Call and Webcast

Cheniere Energy, Inc. will host a conference call to discuss its financial and operating results for the third quarter on Thursday, November 3, 2016, at 11 a.m. Eastern time / 10 a.m. Central time. A listen-only webcast of the call and an accompanying slide presentation may be accessed through our website at <u>www.cheniere.com</u>. Following the call, an archived recording will be made available on our website. The call and accompanying slide presentation regarding Cheniere Partners.

# **About Cheniere Partners**

Through its wholly owned subsidiary, Sabine Pass LNG, L.P., Cheniere Partners owns 100% of the Sabine Pass LNG terminal located in Cameron Parish, Louisiana, on the Sabine-Neches Waterway less than four miles from the Gulf Coast. The Sabine Pass LNG terminal includes existing infrastructure of five LNG storage tanks with capacity of approximately 16.9 billion cubic feet equivalent (Bcfe), two marine berths that can accommodate vessels with nominal capacity of up to 266,000 cubic meters and vaporizers with regasification capacity of approximately 4.0 Bcf/d. Through its wholly owned subsidiary, Cheniere Creole Trail Pipeline, L.P., Cheniere Partners also owns a 94-mile pipeline that interconnects the Sabine Pass LNG terminal with a number of large interstate pipelines.

Cheniere Partners, through its subsidiary, SPL, is developing and constructing natural gas liquefaction facilities at the Sabine Pass LNG terminal adjacent to the existing regasification facilities. Cheniere Partners, through SPL, plans to construct over time up to six liquefaction

trains, which are in various stages of development and construction. Trains 1 and 2 have commenced commercial operations, Train 3 is undergoing commissioning, Trains 4 and 5 are under construction and Train 6 is fully permitted. Each liquefaction train is expected to have a nominal production capacity of approximately 4.5 mtpa of LNG. SPL has entered into six third-party LNG sale and purchase agreements ("SPAs") that in the aggregate equate to approximately 19.75 mtpa of LNG and commence with the date of first commercial delivery of Trains 1 through 5 as specified in the respective SPAs.

For additional information, please refer to the Cheniere Partners website at <u>www.cheniere.com</u> and Quarterly Report on Form 10-Q for the quarter ended September 30, 2016, filed with the Securities and Exchange Commission.

## **Forward-Looking Statements**

This press release contains certain statements that may include "forward-looking statements." All statements, other than statements of historical fact, included herein are "forward-looking statements." Included among "forward-looking statements" are, among other things, (i) statements regarding Cheniere Partners' business strategy, plans and objectives, including the development, construction and operation of liquefaction facilities, (ii) statements regarding expectations regarding regulatory authorizations and approvals, (iii) statements expressing beliefs and expectations regarding the development of Cheniere Partners' LNG terminal and liquefaction business, (iv) statements regarding the business operations and prospects of third parties, (v) statements regarding potential financing arrangements, and (vi) statements regarding future discussions and entry into contracts. Although Cheniere Partners believes that the expectations reflected in these forward-looking statements are reasonable, they do involve assumptions, risks and uncertainties, and these expectations may prove to be incorrect. Cheniere Partners' actual results could differ materially from those anticipated in these forward-looking statements as a result of a variety of factors, including those discussed in Cheniere Partners' periodic reports that are filed with and available from the Securities and Exchange Commission. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this press release. Other than as required under the securities laws, Cheniere Partners does not assume a duty to update these forward-looking statements.

### (Financial Table Follows)

#### Cheniere Energy Partners, L.P. Consolidated Statements of Operations (in thousands, except per unit data) <sup>(1)</sup> (unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,		
	2016	2015	2016	2015	
Revenues Regasification revenues Regasification revenues—affiliate LNG revenues LNG revenues—affiliate	\$ 66,262 716 248,195 16,236	\$ 66,596 941 	\$ 196,768 3,068 333,555 16,236	\$ 199,804 2,952 	
Total revenues	331,409	67,537	549,627	202,756	
Operating costs and expenses Cost (cost recovery) of sales (excluding depreciation and amortization expense shown separately below)	158,663	(31,774)	211,861	(30,990)	
Cost of sales—affiliate	1,430	(31,774)	1,430	(30,990)	
Operating and maintenance expense	37,613	8,992	79,556	48,830	
Operating and maintenance expense—affiliate	13,756	8,081	35,901	20,355	
Development expense	1	113	137	2,631	
Development expense—affiliate	87	152	369	562	
General and administrative expense	2,978	3,673	9,378	11,269	
General and administrative expense—affiliate	24,454	25,692	67,865	80,761	
Depreciation and amortization expense	44,529	16,687	92,101	47,557	
Total operating costs and expenses	283,511	31,616	498,598	180,975	
Income from operations	47,898	35,921	51,029	21,781	
Other income (expense)					
Interest expense, net of capitalized interest	(113,227)	(49,360)	(228,678)	(142,353)	
Loss on early extinguishment of debt	(25,765)	—	(53,526)	(96,273)	
Derivative gain (loss), net	9,183	(10,872)	(26,417)	(46,541)	
Other income	402	179	1,052	535	
Total other expense	(129,407)	(60,053)	(307,569)	(284,632)	
Net loss	\$ (81,509)	\$ (24,132)	\$ (256,540)	\$ (262,851)	
Basic and diluted net income (loss) per common unit	\$ (0.27)	\$ 0.18	\$ (0.56)	\$ (0.44)	
Weighted average number of common units outstanding used for basic and diluted net income (loss) per common unit calculation	57,086	57,081	57,085	57,081	

(1) Please refer to the Cheniere Energy Partners, L.P. Quarterly Report on Form 10-Q for the quarter ended September 30, 2016, filed with the Securities and Exchange Commission.

#### Cheniere Energy Partners, L.P. Consolidated Balance Sheets (in thousands, except per unit data) <sup>(1)</sup>

	September 30, 2016	December 31, 2015	
ASSETS	(unaudited)		
Current assets Cash and cash equivalents Restricted cash Accounts and other receivables Accounts receivable—affiliate Advances to affiliate Inventory Other current assets Total current assets	\$ 12,469 568,549 51,006 56,739 42,925 60,520 16,184 808,392	\$ 146,221 274,557 741 1,271 39,836 16,667 14,182 493,475	
Non-current restricted cash Property, plant and equipment, net Debt issuance costs, net Non-current derivative assets Other non-current assets Total assets	13,650 13,788,657 103,728 11,247 216,919 \$ 14,942,593	13,650 11,931,602 132,091 30,304 232,031 \$ 12,833,153	
LIABILITIES AND PARTNERS' EQUITY Current liabilities Accounts payable Accrued liabilities Current debt, net Due to affiliates Deferred revenue Deferred revenue Deferred revenue Deferred revenue Deferred revenue Total current liabilities Total current liabilities	\$ 20,333 387,348 1,762,704 101,556 26,709 717 12,707 263 2,312,337	\$ 16,407 224,292 1,673,379 115,123 26,669 717 6,430 	
Long-term debt, net Non-current deferred revenue Non-current derivative liabilities Other non-current liabilities Other non-current liabilities—affiliate	12,195,743 6,500 16,501 167 29,083	10,018,325 9,500 2,884 175 26,321	
<ul> <li>Partners' equity</li> <li>Common unitholders' interest (57.1 million units issued and outstanding at September 30, 2016 and December 31, 2015)</li> <li>Class B unitholders' interest (145.3 million units issued and outstanding at September 30, 2016 and December 31, 2015)</li> <li>Subordinated unitholders' interest (135.4 million units issued and outstanding at September 30, 2016 and December 31, 2015)</li> <li>General partner's interest (2% interest with 6.9 million units issued and outstanding at</li> </ul>	149,958 (8,525) 230,864	305,747 (37,429) 428,035	
September 30, 2016 and December 31, 2015)	9,965	16,578	
Total partners' equity	382,262	712,931	
Total liabilities and partners' equity	\$ 14,942,593	\$ 12,833,153	

(1) Please refer to the Cheniere Energy Partners, L.P. Quarterly Report on Form 10-Q for the quarter ended September 30, 2016, filed with the Securities and Exchange Commission.

### **Reconciliation of Non-GAAP Measures**

### Regulation G Reconciliation

In addition to disclosing financial results in accordance with U.S. GAAP, the accompanying news release contains a non-GAAP financial measure. Adjusted EBITDA is a non-GAAP financial measure that is used to facilitate comparisons of operating performance across

periods. This non-GAAP measure should be viewed as a supplement to and not a substitute for our U.S. GAAP measures of performance and the financial results calculated in accordance with U.S. GAAP, and the reconciliation from these results should be carefully evaluated.

Adjusted EBITDA is calculated by taking net loss before interest expense, net of capitalized interest, changes in the fair value and settlement of our interest rate derivatives, taxes, depreciation and amortization, and adjusting for the effects of certain non-cash items, other non-operating income or expense items and other items not otherwise predictive or indicative of ongoing operating performance, including the effects of modification or extinguishment of debt, changes in the fair value of our commodity derivatives and other income. Adjusted EBITDA is not intended to represent cash flows from operations or net loss as defined by U.S. GAAP and is not necessarily comparable to similarly titled measures reported by other companies.

We believe Adjusted EBITDA provides relevant and useful information to management, investors and other users of our financial information in evaluating the effectiveness of our operating performance in a manner that is consistent with management's evaluation of business performance. Management believes Adjusted EBITDA is widely used by investors to measure a company's operating performance without regard to items such as interest expense, taxes, depreciation and amortization which vary substantially from company to company depending on capital structure, the method by which assets were acquired and depreciation policies. Further, the exclusion of certain non-cash items, other non-operating income or expense items and other items not otherwise predictive or indicative of ongoing operating performance enables comparability to prior period performance and trend analysis.

### Adjusted EBITDA

The following table reconciles our Adjusted EBITDA to U.S. GAAP results for the three and nine months ended September 30, 2016 and 2015 (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
Net loss	(81,509)	(24,132)	(256,540)	(262,851)
Interest expense, net of capitalized interest	113,227	49,360	228,678	142,353
Loss on early extinguishment of debt	25,765	· _	53,526	96,273
Derivative loss (gain), net	(9,183)	10,872	26,417	46,541
Other income	(402)	(179)	(1,052)	(535)
Income from operations	47,898	35,921	51,029	21,781
Adjustments to reconcile income (loss) from operations to Adjusted EBITDA:	·			<u></u>
Depreciation and amortization expense	44,529	16,687	92,101	47,557
Loss (gain) from changes in fair value of commodity derivatives, net	7,865	(32,422)	20,406	(31,458)
Adjusted EBITDA	100,292	20,186	163,536	37,880

To view the original version on PR Newswire, visit<u>http://www.prnewswire.com/news-</u> releases/cheniere-energy-partners-lp-reports-third-quarter-2016-results-300356735.html

SOURCE Cheniere Energy Partners, L.P.