Condensed Interim Consolidated Financial Statements (unaudited)

For the three- and six-month periods ended September 30, 2020 (expressed in thousands of Canadian dollars)

Interim Consolidated Statements of Financial Position (unaudited)

As at September 30, 2020 and March 31, 2020

(expressed in thousands of Canadian dollars)

| | Note | September 30, 2020 | March 31, 2020 \$ |
|--|------------------|--|--|
| Assets | | • | • |
| Current assets Cash and cash equivalents Accounts receivable Inventories Prepaids Other current assets | | 8,571 19,242 19,061 5,829 2,133 | 7,424 21,219 19,980 6,164 2,004 |
| | | 54,836 | 56,791 |
| Property and equipment Intangible assets Goodwill Other long-term assets | 4 5 5 | 1,282 89,999 13,810 2,827 | 1,559 98,546 14,269 3,006 |
| | | 162,754 | 174,171 |
| Liabilities | | | |
| Current liabilities Accounts payable and accrued liabilities Interest payable Income tax payable Current portion of long-term debt Balance of payable for business combination | 6 8 | 27,365 232 236 14,501 1,627 | 31,263 211 965 14,458 1,564 |
| | | 43,961 | 48,461 |
| Long-term debt Convertible debentures – Host Convertible debentures – Derivative Balance of payable for business combination Deferred tax liabilities | 6 7 7 8 | 12,888 28,966 6,815 36,894 8,343 | 14,019 26,564 2,820 38,677 9,195 |
| Sharahaldara' Equity | | 101,001 | 100,700 |
| Shareholders' Equity | | | |
| Share capital Contributed surplus Cumulative translation adjustment Deficit | | 59,835 10,219 1,385 (46,552) | 59,828 9,402 4,972 (39,767) |
| | | 24,887 | 34,435 |
| | | 162,754 | 174,171 |

Interim Consolidated Statements of Income (Loss) and Comprehensive Income (Loss) (unaudited)

Three- and six-month periods ended September 30, 2020 and 2019

(expressed in thousands of Canadian dollars, except per share amounts and number of shares)

| | | Three I | Months | Six I | Months |
|---|------|------------|------------|------------|------------|
| Periods ended September 30 | Note | 2020 | 2019 | 2020 | 2019 |
| Revenue | | \$ | \$ | \$ | \$ |
| Products | | 23,631 | 16,397 | 51,148 | 32,524 |
| Cost of sales | | | | | |
| Cost of sales of products | | 8,977 | 5,685 | 19,679 | 10,943 |
| Amortization of product licences | 5 | 1,809 | 1,109 | 3,660 | 2,073 |
| | | 10,786 | 6,794 | 23,339 | 13,016 |
| Gross profit | | 12,845 | 9,603 | 27,809 | 19,508 |
| Selling and administrative expenses | 11 | 11,012 | 10,558 | 22,391 | 21,052 |
| Research and development expenses | | 1,041 | 182 | 1,927 | 585 |
| Termination benefits | | - | - | 934 | - |
| Depreciation and amortization | 4,5 | 164 | 156 | 329 | 310 |
| Operating income (loss) | | 628 | (1,293) | 2,228 | (2,439) |
| Financing costs (income) | 12 | 3,592 | (2,303) | 10,469 | (823) |
| Interest income | | (1) | (87) | (3) | (187) |
| Foreign exchange loss (gain) | | (558) | 348 | (1,451) | (109) |
| Income (loss) before income taxes | | (2,405) | 749 | (6,787) | (1,320) |
| Income tax expense (recovery) | | (378) | 91 | (2) | 177 |
| Net income (loss) | | (2,027) | 658 | (6,785) | (1,497) |
| Other comprehensive income (loss |) | | | | |
| Foreign currency income (loss) on translation of foreign operations | | (1,184) | 580 | (3,587) | (356) |
| Comprehensive income (loss) | | (3,211) | 1,238 | (10,372) | (1,853) |
| Net income (loss) per share | | | | | |
| Basic | | (0.14) | 0.05 | (0.47) | (0.10) |
| Diluted | | (0.13) | 0.04 | (0.44) | (0.09) |
| Weighted average number of common shares outstanding | | 14,453,973 | 14,554,331 | 14,453,133 | 14,647,305 |
| Johnnon Ghares Catatananing | | 17,700,913 | 17,004,001 | 17,700,100 | 17,041,000 |

Interim Consolidated Statements of Changes in Shareholders' Equity (unaudited)

six-month periods ended September 30, 2020 and 2019

(expressed in thousands of Canadian dollars except number of shares)

| | | Share Ca | pital | | • | | |
|---|----------|---------------------|------------------------|----------------------------|---|-----------------------------|--|
| | Note | Common shares | Amount \$ | Contributed surplus \$ | Cumulative translation adjustment \$ | Deficit \$ | Total shareholders' equity \$ |
| Balance - March 31, 2019 | | 14,746,260 | 61,944 | 7,598 | 1,408 | (33,531) | 37,419 |
| Net loss Other comprehensive income Treasury shares acquired and cancelled Share-based compensation – Stock option plan Share-based compensation – RSU plan | 10 10 | (418,000) - - | - (1,773) - - | - - - 33 1,054 | (356) - - - | (1,497) - - - - | (1,497) (356) (1,773) 33 1,054 |
| Balance - September 30, 2019 | | 14,328,260 | 60,171 | 8,685 | 1,052 | (35,028) | 34,880 |
| Balance – March 31, 2020 | | 14,452,154 | 59,828 | 9,402 | 4,972 | (39,767) | 34,435 |
| Net loss Other comprehensive income Share-based compensation – Stock option plan Share-based compensation – RSU plan | 10 10 | : | : | - - 7 818 | (3,587) - - | (6,785) - - - | (6,785) (3,587) 7 818 |
| Issuance of shares for settling of RSUs | 10 | 1,819 | 7 | (8) | - | - | (1) |
| Balance - September 30, 2020 | | 14,453,973 | 59,835 | 10,219 | 1,385 | (46,552) | 24,887 |

Interim Consolidated Statements of Cash Flows (unaudited)

Three- and six-month periods ended September 30, 2020 and 2019

(expressed in thousands of Canadian dollars)

| | | Three | Months | Six | Months |
|---|---------|--------------|-----------------|--------------|------------------|
| Periods ended September 30 | Note | 2020 | 2019 | 2020 | 2019 |
| Operating activities | | \$ | \$ | \$ | \$ |
| Net income (loss) Adjustments for | | (2,027) | 658 | (6,785) | (1,497) |
| Depreciation and amortization | 4,5 | 164 | 156 | 329 | 310 |
| Amortization of product licences Share-based compensation expense | 5 10 | 1,809 424 | 1,109 539 | 3,660 825 | 2,073 1,087 |
| Interest expense | 12 | 3,247 | 2,017 | 6,474 | 4,207 |
| Convertible debentures – Unrealized loss | s 12 | 245 | (4.220) | 2 005 | (F 020) |
| (gain) on fair value of derivative Interest income | 12 | 345 (1) | (4,320) (87) | 3,995 (3) | (5,030) (187) |
| Unrealized foreign exchange loss (gain) | | (654) | 302 | (1,610) | (148) |
| Income tax expense (recovery) | | (378) | 91 | (2) | 177 |
| Changes in non-cash operating working capita | al | 2,929 | 465 | 6,883 | 992 |
| items | 15 | (1,851) | 895 | (1,658) | 59 |
| Income taxes paid | | (1,150) | (588) | (1,150) | (588) |
| Cash provided (used) by operating activities | ; | (72) | 772 | 4,075 | 463 |
| Investing activities | | | | | |
| Interest received | | 1 | 87 | 3 | 187 |
| Purchases of property and equipment | | (68) | (15) | (91) | (52) |
| Purchases of intangible assets Business acquisition deferred payment | 8 | (672) | (478) | (672) | (1,091) - |
| Cash used by investing activities | | (739) | (406) | (760) | (956) |
| , - | | | (/ | , , , | (2227 |
| Financing activities Interest paid | | (1,816) | (1,279) | (2,340) | (1,296) |
| Issue of current portion of long-term debt | | 1,203 | (1,279) | 1,130 | (1,290) |
| Financing fees | | (447) | - (05) | (393) | - (104) |
| Repayment of lease liabilities Treasury shares acquired and cancelled | | (117) | (95) (1,114) | (260) | (184) (1,773) |
| · | | (720) | (2.400) | (4.000) | |
| Cash used by financing activities | | (730) | (2,488) | (1,863) | (3,253) |
| Net change in cash and cash | | | | | |
| equivalents during the period | | (1,541) | (2,122) | 1,452 | (3,746) |
| Impact of foreign exchange on cash and cash | | (400) | 105 | (205) | (02) |
| equivalents | | (109) | 105 | (305) | (82) |
| Cash and cash equivalents – Beginning of period | 9 | 10,221 | 27,394 | 7,424 | 29,205 |
| • | | 10,221 | 21,007 | r, | 20,200 |
| Cash and cash equivalents – End of period | | 0 574 | 25 277 | 0 574 | 25 277 |
| periou | | 8,571 | 25,377 | 8,571 | 25,377 |

Notes to Condensed Interim Consolidated Financial Statements (unaudited)

(expressed in thousands of Canadian dollars, except per share amounts and number of shares)

1 Incorporation and nature of activities

Medexus Pharmaceuticals Inc. (the "Company") is a specialty pharmaceutical company which licences and acquires pharmaceutical products for commercialization in the United States and Canada. The Company exists under the Canada Business Corporations Act and is domiciled in Canada. Its registered office is located at 1 Place du Commerce, Suite 225, Verdun, Quebec, H3E 1A2. The Company's shares are traded on the TSX Venture Exchange (TSXV).

2 Basis of presentation and summary of significant accounting policies

Basis of presentation

These unaudited condensed interim consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) applicable to the preparation of interim financial statements, including International Accounting Standard (IAS) 34, Interim Financial Reporting, as issued by the International Accounting Standards Board (IASB). Certain information and disclosures have been omitted or condensed. The same accounting policies and methods of computation were followed in the preparation of these unaudited condensed interim consolidated financial statements as were followed in the preparation of the most recent annual audited consolidated financial statements. Accordingly, these unaudited condensed interim consolidated financial statements should be read together with the Company's audited consolidated financial statements and notes thereto for the fiscal year ended March 31, 2020.

These unaudited condensed consolidated interim financial statements are presented in Canadian dollars which is the functional currency of the Company. The Company has an American subsidiary that has the United States dollar as its functional currency. As the Company has operations in the United States, the consolidated financial results may vary between periods due to the effect of foreign exchange fluctuations in translating the revenues and expenses of its operations in the United States to Canadian dollars.

These condensed interim consolidated financial statements were approved for issue by the Board of Directors of the Company on November 16, 2020.

Basis of consolidation

Subsidiaries are all entities over which the Company has the power to govern the financial and operating policies to obtain benefits from its activities. Subsidiaries are fully consolidated from the date control is obtained, and they are deconsolidated on the date control ceases. These consolidated financial statements include the Company's subsidiaries. As at September 30, 2020, MI Acquisitions, Inc., Medac Pharma, Inc., Medexus Inc., and Aptevo BioTherapeutics LLC, are the only wholly owned direct and indirect subsidiaries of the Company. MI Acquisitions, Inc. was created solely for the purpose of acquiring Medac Pharma, Inc. and does not carry on active business other than the ownership of 100% of the outstanding shares of Medac Pharma, Inc.

Notes to Condensed Interim Consolidated Financial Statements (unaudited)

(expressed in thousands of Canadian dollars, except per share amounts and number of shares)

Global pandemic

In early 2020, the coronavirus ("COVID-19") was confirmed in multiple countries throughout the world and on March 11, 2020, the World Health Organization declared a global pandemic. In response to the COVID-19 pandemic, governments enacted emergency measures to combat the spread of COVID-19, including the implementation of travel bans, quarantine periods and social distancing.

As a result of the continued and uncertain economic and business impact of the COVID-19 pandemic, the Company has reviewed the estimates, judgments and assumptions used in the preparation of its consolidated financial statements, including with respect to the determination of whether indicators of impairment exist for its property and equipment and intangible assets and the credit risk of its counterparties.

Although the Company has determined that no significant revisions to such estimates, judgments or assumptions were required for the period ended September 30, 2020, revisions may be required in future periods. Any such revision (due to COVID-19 or otherwise) could have a material impact on the Company's results of operations and financial condition.

While the Company believes that the current conditions related to the COVID-19 pandemic to be temporary based on the information available to the Company as of the date hereof, the situation is dynamic and it is not possible to predict the duration and severity of the economic disruption, government restrictions and stimulus, social distancing and phased re-opening of economies. The broader impact that the COVID-19 outbreak may have on investors, businesses, the economy and the financial markets is currently unknown as it continues to rapidly evolve. As a result, the impact of COVID-19 on the Company's results of operations and financial condition cannot be reasonably estimated at this time. The Company continues to evaluate the situation and monitor any impacts or potential impacts to its business.

Estimates, judgments and assumptions

The preparation of the condensed interim consolidated financial statements in accordance with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities and reported amounts of revenues and expenses during the period. These estimates and assumptions are based on historical experience, expectations of the future, and other relevant factors and are reviewed regularly. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future period affected. Actual results may differ from these estimates.

In preparing these condensed interim consolidated financial statements, the significant judgments made by management in applying the Company's accounting policies and the key sources of uncertainty are as those applied and described in the Company's audited annual consolidated financial statements for the year ended March 31, 2020, supplemented by the additional significant judgments and key sources of uncertainty detailed below.

Notes to Condensed Interim Consolidated Financial Statements (unaudited)

(expressed in thousands of Canadian dollars, except per share amounts and number of shares)

Seasonality of interim operations

The operations of the Company can be seasonal based on the products offered by the Company, and the results of operations for any interim period are not necessarily indicative of operations for the full fiscal year or any future period.

Termination benefits

The Company recognizes termination benefits when it is demonstrably committed to either terminating the employment of current employees in accordance with a detailed formal plan without possibility for withdrawal or providing benefits as a result of an offer made to encourage voluntary termination.

Notes to Condensed Interim Consolidated Financial Statements (unaudited)

(expressed in thousands of Canadian dollars, except per share amounts and number of shares)

3 Business combinations

Aptevo BioTherapeutics LLC

¹Goodwill is not deductible for tax purposes

On February 28, 2020, the Company acquired Aptevo BioTherapeutics LLC, ("Aptevo"), a Delaware limited liability company which owns the worldwide rights to the commercial hematology asset, IXINITY®. The Company acquired Aptevo as part of its ongoing effort to gain scale and enter a new therapeutic area.

The Company has not finalized its review of the books and records of Aptevo, and thus the purchase price allocation is subject to change. The final determination of the fair value of identifiable assets and liabilities acquired will be completed within the prescribed period of one year following the acquisition, as per IFRS 3. The final purchase price allocation may include (a) changes in fair value of intangible assets; (b) changes in deferred tax liability recognized; and (c) the resulting changes to the amount recognized as goodwill. Such adjustments could be material.

| Assets | Feb 28, 2020 \$ |
|--|------------------------------------|
| Current assets Prepaid expenses Inventories Other current assets | 3,992 14,829 1,818 20,639 |
| Intangible assets Other long term assets | 44,273 2,201 |
| Total identifiable assets acquired | 67,113 |
| Liabilities | |
| Current liabilities Accounts payable and accrued liabilities | |
| Deferred tax liabilities | 3,508 |
| Total liabilities assumed | 14,136 |
| Net identifiable assets acquired | 52,977 |
| Goodwill ¹ | 3,508 |
| Net assets acquired | 56,485_ |
| Acquisition effected by way of: Cash consideration Balance of payable for business combination | 39,616 16,869 56,485 |
| | |

Notes to Condensed Interim Consolidated Financial Statements (unaudited)

(expressed in thousands of Canadian dollars, except per share amounts and number of shares)

4 Property and equipment

| | Office furniture & Computer equipment \$ | Right-of- use lease assets \$ | Total \$ |
|--------------------------------------|--|--|-------------|
| Net book value at March 31, 2020 | 815 | 744 | 1,559 |
| Additions | 91 | - | 91 |
| Depreciation | (94) | (234) | (328) |
| Currency translation adjustment | (15) | (25) | (40) |
| Net book value at September 30, 2020 | 797 | 485 | 1,282 |
| As at September 30, 2020 | | | |
| Cost | 1,155 | 1,183 | 2,338 |
| Accumulated depreciation | (358) | (698) | (1,056) |
| Net book value | 797 | 485 | 1,282 |
| As at March 31, 2020 | | | |
| Cost | 1,207 | 1,228 | 2,435 |
| Accumulated depreciation | (392) | (484) | (876) |
| Net book value | 815 | 744 | 1,559 |

5 Intangible assets and goodwill

| | Intangible assets subject to amortization | | | | |
|---|---|----------------|-------------|----------------|--|
| | Licences \$ | Software \$ | Total \$ | Goodwill \$ | |
| Net book value at March 31, 2020 Additions | 98,541 - | 5 | 98,546 - | 14,269 | |
| Amortization | (3,660) | (1) | (3,661) | _ | |
| Currency translation adjustment | (4,882) | - | (4,882) | (459) | |
| Net book value at September 30, 2020 | 89,999 | 4 | 90,003 | 13,810 | |
| As at September 30, 2020 | | | | | |
| Cost | 100,643 | 7 | 100,650 | 13,810 | |
| Accumulated amortization | (10,644) | (3) | (10,647) | | |
| Net book value | 89,999 | 4 | 90,003 | 13,810 | |
| As at March 31, 2020 | | | | | |
| Cost | 106,105 | 47 | 106,152 | 14,269 | |
| Accumulated amortization | (7,564) | (42) | (7,606) | | |
| Net book value | 98,541 | 5 | 98,546 | 14,269 | |

Notes to Condensed Interim Consolidated Financial Statements (unaudited)

(expressed in thousands of Canadian dollars, except per share amounts and number of shares)

6 Long-term debt

| As at | Note | September 30, 2020 \$ | March 31, 2020 \$ |
|---|-----------------|-----------------------------|-------------------------|
| Credit facility Deferred debt transaction costs Lease liabilities | (a) | 27,793 (910) 506 | 28,374 (688) 791 |
| Long-term debt | | 27,389 | 28,477 |
| Current Non-current | | 14,501 12,888 | 14,458 14,019 |
| Long-term debt | | 27,389 | 28,477 |
| (a) Credit facility | | | |
| | Term Loan \$ | ABL \$ | Total \$ |
| As at September 30, 2020 Outstanding Remaining available | 13,339 N/A | 14,454 1,236 | 27,793 1,236 |
| Total credit facility | 13,339 | 15,690 | 29,029 |
| As at March 31, 2020 Outstanding Remaining available | 28,374 N/A | N/A N/A | 28,374 N/A |
| Total credit facility | 28,374 | N/A | 28,374 |

Term Loan

On February 28, 2020, concurrently with the acquisition of Aptevo, the Company entered into a definitive credit agreement with a syndicate of lenders agented by MidCap Financial Trust in respect of a US\$20,000 secured term loan having a term of 40 months, expiring on July 17, 2023 (the "Term Loan").

Borrowings under the Term Loan bear interest at an annual rate of one-month London Interbank Offered Rate ("LIBOR"), plus 6.50%, subject to a LIBOR floor of 1.50%. Interest on the outstanding balance of the Term Loan is payable monthly in arrears. As at September 30, 2020, US\$10,000 of the Term Loan was outstanding with a weighted average interest rate of 8.00%.

The terms and conditions of the Term Loan include certain customary representations, warranties and covenants, including requirements to maintain a minimum net sales and a minimum earnings before interest, income taxes, depreciation and amortization ("EBITDA") — subject to certain agreed-upon adjustments. As at September 30,2020, the Company was in compliance with these financial covenants and all of the terms and conditions of its long-term debt agreements.

Notes to Condensed Interim Consolidated Financial Statements (unaudited)

(expressed in thousands of Canadian dollars, except per share amounts and number of shares)

Asset-Based Loan

On May 7, 2020, the Company entered into a definitive credit agreement with a syndicate of lenders agented by MidCap Financial Trust in respect of a US\$20,000 secured asset-based revolving credit facility having a term of 38 months expiring June 30, 2023 (the "ABL Facility"). The ABL Facility features a US\$20,000 revolving commitment (subject to the borrowing base) and an uncommitted US\$10,000 accordion. An initial advance under the ABL Facility was used by the Company to repay US\$10,000 of the principal amount outstanding under the Term Loan.

Borrowings under the ABL Facility bear interest at an annual rate of one-month LIBOR plus 3.95%, subject to a LIBOR floor of 1.50%. Interest is payable monthly in arrears on the first business day of each month. The ABL Facility features a US\$20,000 revolving commitment (subject to the borrowing base) and an uncommitted US\$10,000 accordion. As at September 30, 2020, US\$11,763 was available to the Company under the ABL Facility, of which US\$10,836 was outstanding with a weighted average interest rate of 5.45%.

7 Convertible debentures

| As at | September 30, 2020 \$ | March 31, 2020 \$ |
|--|-----------------------------|----------------------------|
| Convertible debentures issued in October 2018 Embedded derivative on convertible debentures Deferred financing transaction costs | 30,412 6,815 (1,446) | 28,163 2,820 (1,599) |
| | 35,781 | 29,384 |
| Current Non-current | | 29,384 |
| | 35,781 | 29,384 |

Convertible debentures issued in October 2018

The Convertible Debentures will mature on October 16, 2023, and debentures not previously converted by the holder will be repaid in full by the Company with a payment equal to 125% of the outstanding principal amount, together with all accrued and unpaid interest, with such repayment to be made in cash or, at the Company's option, in common shares of the Company. The Convertible Debentures bear interest at a rate of 6.0% per annum beginning October 16, 2018, payable semiannually in cash, or, at the Company's option and subject to the prior approval of the TSXV, in common shares of the Company.

The Convertible Debentures are a compound financial instrument under IAS 32 and have both a liability and an embedded derivative component. The derivative is measured at FVPTL, and its fair value must be measured at each reporting period with subsequent changes in fair value recorded in the consolidated statement of loss. As at September 30, 2020, the fair value of the derivative component was determined to be \$6,815 and the unrealized loss was included in financing costs (note 12).

Notes to Condensed Interim Consolidated Financial Statements (unaudited)

(expressed in thousands of Canadian dollars, except per share amounts and number of shares)

The derivative was valued using a convertible bond valuation model with the following key assumptions:

| As at | September 30, 2020 | March 31, 2020 |
|-------------------------|-----------------------|-------------------|
| Risk-free interest rate | 0.3% | 0.8% |
| Volatility* | 52.3% | 51.2% |
| Expected life | 3.0 yrs | 3.5 yrs |

^{*} Expected share price volatility was calculated using the Company's historical volatility.

8 Balance of payable for business combination

| | Note | Medac \$ | Aptevo \$ | Total \$ |
|--|------|-------------------------------------|---|--|
| Net book value at March 31, 2020 Interest accretion Unrealized foreign exchange gain Payment Currency translation adjustment | 12 | 22,334 1,039 (1,358) (463) | 17,907 516 - (209) (1,245) | 40,241 1,555 (1,358) (672) (1,245) |
| Balance of payable at September 30, 2020 | _ | 21,552 | 16,969 | 38,521 |
| Current Non-Current | _ | 565 20,987 | 1,062 15,907 | 1,627 36,894 |
| Balance of payable at September 30, 2020 | _ | 21,552 | 16,969 | 38,521 |

Medac Pharma Inc.

As part of the acquisition of Medac Pharma Inc. on October 16, 2018, there are contingent cash payables of US\$5,000 and annual payments in an amount equal to 7.5% of the aggregate consolidated EBITDA of the Company, subject to certain agreed-upon adjustments and until such time as an aggregate of US\$30,000 in annual payments have been made.

Aptevo BioTherapeutics LLC

As part of the acquisition of Aptevo on February 28, 2020, the Company is required to make certain deferred payments on net sales of IXINITY® in an amount equal to (i) 2% of net sales until the earlier of (x) the completion of an ongoing United States pediatric trial in respect of IXINITY®, and (y) June 30, 2022, and (ii) 5% of net sales thereafter until March 1, 2035. In addition, the Purchase Agreement requires the Company to make certain milestone payments upon IXINITY®'s receipt of Canadian and European regulatory approval in each of Germany, France, Spain, Italy and the United Kingdom and upon IXINITY® achieving worldwide annual net sales of US\$120,000, if achieved by March 1, 2035.

Notes to Condensed Interim Consolidated Financial Statements (unaudited)

(expressed in thousands of Canadian dollars, except per share amounts and number of shares)

9 Share capital

Authorized and issued

The Company is authorized to issue an unlimited number of common shares without par value.

10 Share-based compensation

| a. 1 | _ • | |
|-------|--------|---|
| Stock | option | S |

| • | Three Months | | Six N | ∕lonths |
|--|--------------------|--|--------------------|--|
| Periods ended September 30, 2020 | Number of options | Weighted average exercise price \$ | Number of options | Weighted average exercise price \$ |
| Outstanding, beginning of period Forfeited and expired | 246,351 (5,024) | 5.21 (5.83) | 246,351 (5,024) | 5.21 (5.83) |
| Outstanding, end of period | 241,327 | 5.19 | 241,327 | 5.19 |
| Exercisable, end of period | 233,493 | 5.22 | 233,493 | 5.22 |

Restricted stock units (RSUs)

| restricted stock dimes (1200s) | Three Months | | Six N | /lonths |
|---|-------------------------------|--|---|--|
| Periods ended September 30, 2020 | Number of units | Weighted average exercise price \$ | Number of units | Weighted average exercise price \$ |
| Outstanding, beginning of period Granted Exercised Forfeited and expired | 1,121,756 49,365 - - | 0.01 0.01 - - | 1,289,407 49,365 (2,151) (165,500) | 0.01 0.01 (0.01) (0.01) |
| Outstanding, end of period | 1,171,121 | 0.01 | 1,171,121 | 0.01 |
| Exercisable, end of period | 208,638 | 0.01 | 208,638 | 0.01 |

Share-based compensation expense with respect to these options and RSUs amounted to \$424 (2019 - \$539) for the three-month period, and \$825 (2019 - \$1,087) for the nine-month period, ended September 30, 2020. These costs are included in selling and administrative expenses in the consolidated statement of income (loss) and comprehensive income (loss) (note 11).

Notes to Condensed Interim Consolidated Financial Statements (unaudited)

(expressed in thousands of Canadian dollars, except per share amounts and number of shares)

11 Selling and administrative expenses

| | Three Months | | Six Months | |
|---|--------------|--------|------------|--------|
| Periods ended September 30 | 2020 | 2019 | 2020 | 2019 |
| | \$ | \$ | \$ | \$ |
| Share-based compensation expense | 424 | 539 | 825 | 1,087 |
| Sales and marketing expense | 5,114 | 6,475 | 10,827 | 12,767 |
| Business development and regulatory affairs | 1,982 | 1,283 | 3,965 | 2,397 |
| General administrative | 3,492 | 2,261 | 6,774 | 4,801 |
| | 11,012 | 10,558 | 22,391 | 21,052 |

12 Financing costs

| | Three Months | | Three Months Six Months | |
|--|--------------|------------|-------------------------|------------|
| Periods ended September 30 | 2020 \$ | 2019 \$ | 2020 \$ | 2019 \$ |
| Interest on convertible debentures Interest accretion on convertible debentures, | 635 | 635 | 1,263 | 1,263 |
| net of amort. of deferred financing costs Interest on long-term debt, net of amort. of | 1,198 | 946 | 2,402 | 1,898 |
| deferred financing costs Interest accretion on balance of payable for | 753 | - | 1,235 | - |
| business combination | 654 | 421 | 1,555 | 1,014 |
| Interest on lease liabilities | 7 | 15 | 19 | 32 |
| Interest expense | 3,247 | 2,017 | 6,474 | 4,207 |
| Convertible debentures – Unrealized loss | | | | |
| (gain) on fair value of derivative | 345 | (4,320) | 3,995 | (5,030) |
| _ | 3,592 | (2,303) | 10,469 | (823) |

13 Employee benefit expense

a) Employees other than the Company's key management personnel as described in (b)

| | Three Months | | Six Months | |
|--|--------------|-------|------------|-------|
| Periods ended September 30 | 2020 | 2019 | 2020 | 2019 |
| | \$ | \$ | \$ | \$ |
| Salaries and benefits Share-based compensation | 3,879 | 3,452 | 7,801 | 6,519 |
| | 31 | 39 | 64 | 80 |
| | 3,910 | 3,491 | 7,865 | 6,599 |

Notes to Condensed Interim Consolidated Financial Statements (unaudited)

(expressed in thousands of Canadian dollars, except per share amounts and number of shares)

b) Key management personnel consist of the Company's Chief Executive Officer, Chief Financial Officer, Presidents of the US and Canadian entities, General Manager of the US entity, Vice-Presidents and Board of Directors.

| | Three Months | | Six Months | |
|---|--------------|------------|------------|------------|
| Periods ended September 30 | 2020 \$ | 2019 \$ | 2020 \$ | 2019 \$ |
| Key management compensation Salaries and benefits | 818 | 874 | 1,930 | 2,052 |
| Share-based compensation | 393 | 500 | 761 | 1,007 |
| | 1,211 | 1,374 | 2,691 | 3,059 |

Key management compensation is included in selling and administrative expenses.

14 Related party transactions

All related party transactions, unless otherwise disclosed, occurred in the normal course of operations.

- a) The Company pays warehouse fees to a company 50% owned by a member of the key management personnel of the Company. Warehouse fees paid totaled \$81 (2019 \$85) for the three-month period, and \$196 (2019 \$171) for the six-month period, ended September 30, 2020.
- b) Royalties paid on an exclusive licensing agreement with a significant shareholder of the Company totaled \$98 (2019 \$103) for the three-month period, and \$213 (2019 \$216) for the six-month period, ended September 30, 2020.
- c) Interest on convertible debentures which are owned or controlled, directly and indirectly, by two directors of the Company totaled \$92 (2019 \$93) for the three-month period, and \$184 (2019 \$184) for the sixmonth period, ended September 30, 2020.

15 Consolidated statements of cash flows

Changes in non-cash operating working capital items are as follows:

| Three Months | | Six Months | |
|--------------|--|---|--|
| 2020 | 2019 | 2020 | 2019 |
| \$ | \$ | \$ | \$ |
| | | | |
| 3,198 | 933 | 928 | (3,555) |
| 422 | (328) | 111 | 138 |
| (1,436) | (1,300) | (135) | (1,098) |
| | | | |
| (4,035) | 1,590 | (2,562) | 4,574 |
| | | | |
| (1,851) | 895 | (1,658) | 59 |
| | 2020 \$ 3,198 422 (1,436) (4,035) | 2020 2019 \$ \$ 3,198 933 422 (328) (1,436) (1,300) (4,035) 1,590 | 2020 2019 2020 \$ \$ 3,198 933 928 422 (328) 111 (1,436) (1,300) (135) (4,035) 1,590 (2,562) |

Notes to Condensed Interim Consolidated Financial Statements (unaudited)

(expressed in thousands of Canadian dollars, except per share amounts and number of shares)

16 Geographic information

The geographic segmentation of the Company's non-current assets is as follows:

| As at | September 30, 2020 \$ | March 31, 2020* \$ |
|---------------|-----------------------------|--------------------------|
| United States | 84,984 | 93,536 |
| Canada | 22,934 | 23,844 |

^{*}Prior year amount has been adjusted to the current period presentation.

The geographic segmentation of the Company's sales based on customer location is as follows:

| | Three Months | | Six Months | |
|----------------------------|--------------|-------|------------|--------|
| Periods ended September 30 | 2020 | 2019 | 2020 | 2019 |
| | \$ | \$ | \$ | \$ |
| United States | 17,423 | 9,436 | 37,659 | 19,025 |
| Canada | 6,208 | 6,961 | 13,489 | 13,499 |

17 Financial instruments

In the normal course of business, the Company is exposed to a number of financial risks that can affect its operating performance. The Company's overall risk management program and prudent business practices seek to minimize any potential adverse effects on the Company's financial performance.

Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk. The Company is exposed mainly to currency risk and interest rate risk. The exposures of the Company are monitored regularly by the Company's management.

Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

Notes to Condensed Interim Consolidated Financial Statements (unaudited)

(expressed in thousands of Canadian dollars, except per share amounts and number of shares)

The consolidated statements of financial position have amounts denominated in other currencies as follows, expressed in Canadian dollars:

| As at | September 30, 2020 \$ | March 31, 2020 \$ |
|---|-----------------------------|-------------------------|
| Cash and cash equivalents US dollar Euro | 7,508 83 | 4,472 91 |
| Accounts receivable US dollar | 16,552 | 17,774 |
| Accounts payable and accrued liabilities US dollar Euro | (21,678) (1,053) | (24,677) (1,083) |
| Long-term debt US dollar | (27,085) | (28,144) |
| Balance of payable for business combination US dollar | (38,520) | (40,241) |

The table below shows the immediate increase (decrease) on net loss and other comprehensive loss of a 10% strengthening in the closing exchange rate of significant currencies to which the Company has exposure as at September 30, 2020. The sensitivity associated with a 10% weakening of a particular currency would be equal and opposite. This assumes that each currency moves in isolation. The Company has a policy to manage currency risk, but as at September 30, 2020, did not enter into arrangements to hedge its currency risk exposure.

| As at | September 30, 2020 \$ | March 31, 2020 \$ |
|--|-----------------------------|-------------------------|
| 10% strengthening of the CA\$:US\$ exchange rate Impact on net loss Impact on other comprehensive income | 2,122 4,204 | 2,342 4,740 |
| Impact on comprehensive income | 6,326 | 7,082 |
| 10% strengthening of the CA\$:EUR exchange rate Impact on comprehensive loss | 97 | 99 |

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company is exposed to interest rate risk on its fixed and floating interest rate financial instruments. Fixed rate instruments subject the Company to fair value risk, while floating rate instruments subject it to cash flow risk. The Company has performed a sensitivity analysis on interest rate risk as at September 30, 2020. A change in interest rates on borrowings of 1% higher or lower would not have a significant impact on loss and comprehensive loss for the year, due to the LIBOR floor of 1.5% the Company is subject to in the Term Loan, as discussed in note 6.

Notes to Condensed Interim Consolidated Financial Statements (unaudited)

(expressed in thousands of Canadian dollars, except per share amounts and number of shares)

The Company is exposed to interest rate risk as follows:

Cash and cash equivalents
Accounts receivable
Accounts payable and accrued liabilities
Long-term debt
Convertible debentures
Balance of payable for business combination

Floating rate
Non-interest bearing
Non-interest bearing
As described in note 6
As described in note 7
As described in note 8

Capital risk management

The common shares are managed as the capital of the Company for all periods concerned. The Company's objective when managing capital is to safeguard its ability to continue as a going concern in order to provide returns for shareholders and to maintain an optimal capital structure to minimize the cost of capital. In order to maintain or adjust the capital structure, the Company may issue new common shares or units from time to time.