

Major European Toy Retailer Selects Data Storage Corporation's laaS Solution

Selection based on high quality enterprise-level cloud-based solutions in the IBM i environment

High margin, recurring contract to utilize Data Storage's cloud-based infrastructure and high availability services

MELVILLE, N.Y., May 02, 2019 (GLOBE NEWSWIRE) -- Data Storage Corporation (OTCQB:DTST), a provider of cloud and business continuity solutions, announced today it has signed an exclusive agreement with one of the largest European toy retailers to provide Infrastructure-as-a-Service (laaS), data replication and monitoring solutions. The retailer selected Data Storage Corporation based on its expertise in data management, replication and protection in the IBM i environment.

"We are delighted to have gained the confidence of this major European retailer to supply our enterprise-level cloud solutions globally for the customer's IBM i system requirements," stated Chuck Piluso, CEO of Data Storage Corporation. "We look forward to a long and productive working relationship in helping this premier retailer to manage, replicate, store, monitor and protect its vital data for many years to come. We expect this high-margin, recurring revenue contract will expand over time, as we increase our footprint within the organization."

As part of its partner program, Data Storage Corporation has supplied the new customer with laaS for their production system in one of their U.S.-based data centers. The Company has also provided High Availability (HA) replication licensing from Vision/Syncsort, as well as HA replication, monitoring and management. The solution guarantees uptime of 24 hours a day, seven days a week, 365 days a year. In addition, Data Storage Corporation is guiding the customer's communications, including new network access.

About Data Storage Corporation

The Company delivers and supports a broad range of premium technology solutions focusing on laaS, data storage protection and IT management. Clients look to DSC to ensure disaster recovery, business continuity, enhance security, and to meet increasing industry, state and federal regulations. The Company markets to businesses, government, education and the healthcare industry by leveraging leading technologies. The Company provides laaS, SaaS, DRaaS, VoIP, IBM Power systems and storage hardware with managed IT services. For more information, please visit http://www.DataStorageCorp.com.

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Source: Data Storage Corp.