

3Q21 Earnings Supplemental Presentation

October 26, 2021



Hanmi Financial Corporation

Forward-Looking Statements

Hanmi Financial Corporation (the “Company”) cautions investors that any statements contained herein that are not historical facts are forward-looking statements within the meaning of the “safe harbor” provisions of the Private Securities Litigation Reform Act of 1995, including, but not limited to, those statements regarding operating and financial performance, financial position and liquidity, business strategies, regulatory, economic and competitive outlook, investment and expenditure plans, capital and financing needs and availability, litigation plans and objectives, merger or sale activity, the effects of COVID-19 on our business, financial condition and results of operations, and all other forecasts and statements of expectation or assumption underlying any of the foregoing. These statements involve known and unknown risks and uncertainties that are difficult to predict. Investors should not rely on any forward-looking statement and should consider risks, such as changes in governmental policy, legislation and regulations, economic climate uncertainty, fluctuations in interest rate and credit risk, competitive pressures, the ability to succeed in new markets, balance sheet management, the ability to identify and remediate any material weakness in internal controls over financial reporting, and other operational factors.

Further, given its ongoing and dynamic nature, it is difficult to predict the full impact of the COVID-19 pandemic on our business, financial condition and results of operations. The extent of such impact will depend on future developments, which are highly uncertain, including when the coronavirus can be controlled and abated and whether the continued reopening of businesses will result in a meaningful increase in economic activity. As the result of the COVID-19 pandemic and the related adverse local and national economic consequences, we could be subject to various risks, any of which could have a material, adverse effect on our business, financial condition, liquidity, and results of operations.

Forward-looking statements are based upon the good faith beliefs and expectations of management as of this date only and are further subject to additional risks and uncertainties, including, but not limited to, the risk factors set forth in our earnings release dated October 26, 2021, including the section titled “Forward Looking Statements and the Company’s most recent Form 10-K, 10-Q and other filings with the Securities and Exchange Commission (“SEC”). Investors are urged to review our earnings release dated October 26, 2021, including the section titled “Forward Looking Statements and the Company’s SEC filings. The Company disclaims any obligation to update or revise the forward-looking statements herein.

3Q21 Highlights

Net Income	Diluted EPS	ROAA	NIM	Efficiency Ratio	TBVPS*
\$26.6M	\$0.86	1.58%	3.07%	52.01%	\$19.96

- **Net income** of \$26.6 million, or \$0.86 per diluted share, up 20.1% from \$22.1 million, or \$0.72 per diluted share, from the prior quarter and up 62.5% from \$16.3 million, or \$0.53 per diluted share, for the 2020 third quarter
 - **Net interest income** was \$50.0 million; net interest margin of 3.07% (3.00%* excluding PPP loans)
 - **Noninterest income** increased 40.8% from the prior quarter to \$12.5 million on higher levels of SBA gains, service charges and fees
 - **Noninterest expense** of \$32.5 million, up 5.6% from the previous quarter on higher advertising and promotion expenses and compensation from higher loan production
 - **Efficiency ratio** for the third quarter was 52.01% compared with 52.66% for the prior quarter
- **Loans receivable** of \$4.86 billion, unchanged from the prior quarter; excluding PPP loans*, up 3.4% quarter-over-quarter
 - **Loan production** of \$500.0 million reflects growth across most loan categories, including record SBA production
- **Deposits** of \$5.73 billion, up 1.8% from the prior quarter
 - **Noninterest-bearing demand deposits** of \$2.55 billion; represents 44.5% of total deposits, up 8.2% from the prior quarter
 - **Cost of interest-bearing deposits** declined 7 basis points from the prior quarter to 0.30%
- **Recovery of credit loss expense** of \$7.2 million; allowance for credit losses was 1.58% at September 30, 2021
- **Issued \$110 million of fixed-to-floating rate subordinated debt** with initial annual interest rate of 3.75%
- **Well-capitalized** with a Total Risk-Based capital ratio of 17.27% and a Common Equity Tier 1 capital ratio of 11.85% and TCE/TA* ratio of 8.98% at September 30, 2021 (9.01%* excluding PPP loans)

*Non-GAAP financial measure; refer to the non-GAAP reconciliation slide

3Q21 Financial Summary

(\$ million, except EPS)

	3Q21	2Q21	3Q20	Change ⁽¹⁾	
				Q/Q	Y/Y
<i>Income Statement Summary</i>					
Net interest income	\$ 50.0	\$ 49.6	\$ 45.6	0.8%	9.6%
Noninterest income	12.5	8.9	7.1	40.8%	75.2%
Operating revenue	62.5	58.5	52.7	6.9%	18.5%
Noninterest expense	32.5	30.8	29.9	5.6%	8.6%
Credit loss (recovery) expense	(7.2)	(3.3)	0.0	-117.5%	0.0%
Pretax income	37.2	31.0	22.8	20.1%	63.4%
Income tax expense	10.7	8.9	6.4	20.0%	65.5%
Net income	\$ 26.6	\$ 22.1	\$ 16.3	20.1%	62.5%
EPS-Diluted	\$ 0.86	\$ 0.72	\$ 0.53		
<i>Select Balance Sheet Items</i>					
Loans receivable	\$ 4,859	\$ 4,820	\$ 4,834	0.8%	0.5%
Deposits	5,730	5,630	5,194	1.8%	10.3%
Total assets	6,777	6,579	6,107	3.0%	11.0%
Stockholders' equity	619	603	563	2.7%	9.9%
<i>Profitability Metrics</i>					
Return on average assets	1.58%	1.38%	1.08%	20	50
Return on average equity	17.13%	14.91%	11.74%	222	538
TCE/TA ⁽²⁾	8.98%	9.01%	9.05%	-2	-7
Net interest margin	3.07%	3.19%	3.13%	-12	-6
Efficiency ratio	52.01%	52.66%	56.73%	-65	-472

Note: Numbers may not foot due to rounding

(1) Percentage change calculated from dollars in thousands; change in basis points for returns and ratios

(2) Non-GAAP financial measure; refer to the non-GAAP reconciliation slide

Loan Portfolio Composition

\$4.86 Billion Loan Portfolio
(as of 3Q21)

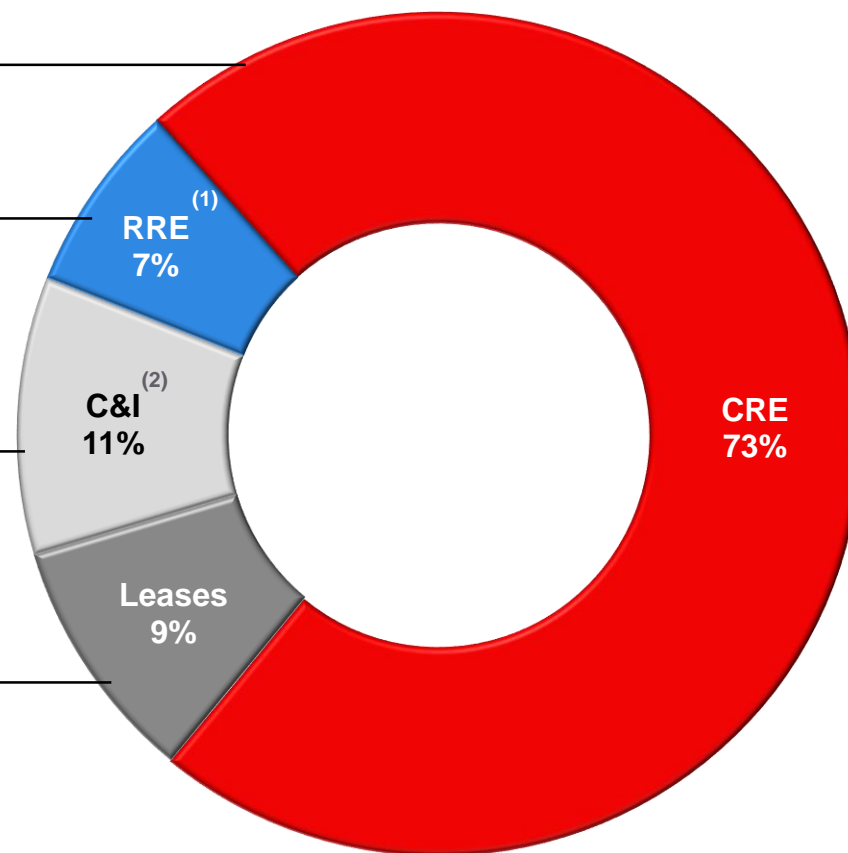
Loan Portfolio Composition (\$ in millions)

Commercial Real Estate Portfolio	
\$ in millions	
Outstanding	\$3,529
QTD Average Yield	4.39%

RRE & Consumer Portfolio	
\$ in millions	
Outstanding	\$355
QTD Average Yield	3.10%

Commercial & Industrial Portfolio ⁽²⁾	
\$ in millions	
Outstanding	\$516
QTD Average Yield	5.54%

Leasing Portfolio	
\$ in millions	
Outstanding	\$459
QTD Average Yield	5.20%



(1) RRE includes Consumer

(2) C&I portfolio includes \$22 million of loans funded through the Paycheck Protection Program net of \$173 thousand of deferred fees

CRE Portfolio Composition

\$3.53 Billion CRE Portfolio
(as of 3Q21)

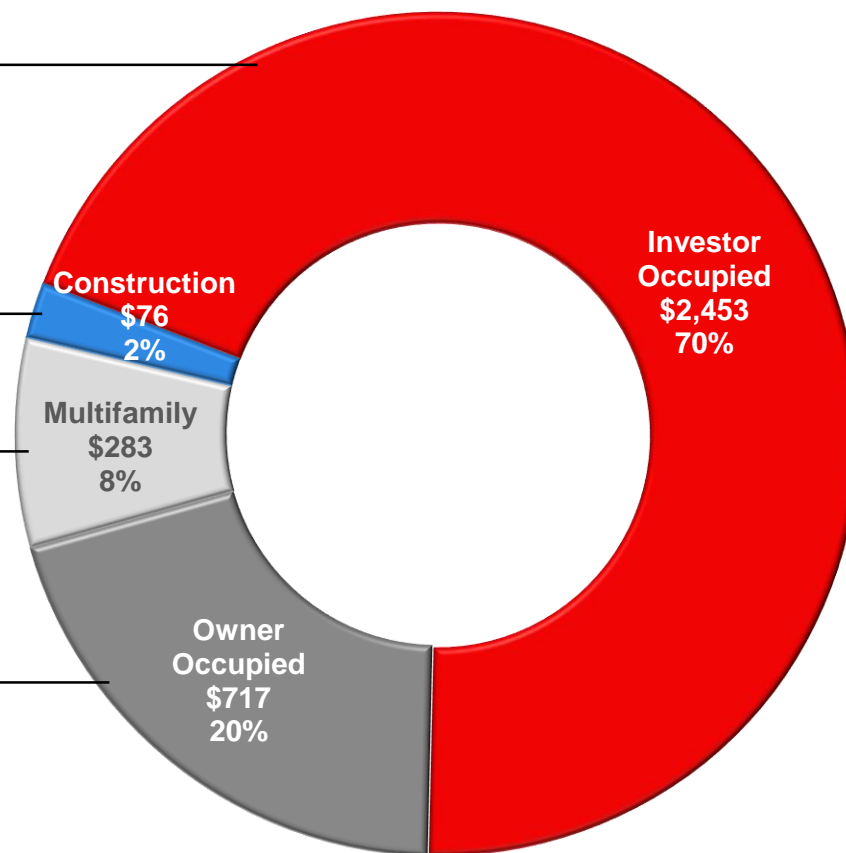
Investor (Non-owner) Occupied	
# of Loans	980
Average Balance (\$ in thousands)	\$2,503
Weighted Average Loan-to-Value Ratio	50.5%
Weighted Average Debt Coverage Ratio	1.79x

Construction	
# of Loans	10
Average Balance (\$ in thousands)	\$7,617
Weighted Average Loan-to-Value Ratio	39.4%
Weighted Average Debt Coverage Ratio	1.51x

Multifamily	
# of Loans	156
Average Balance (\$ in thousands)	\$1,812
Weighted Average Loan-to-Value Ratio	48.2%
Weighted Average Debt Coverage Ratio	1.74x

Owner Occupied	
# of Loans	841
Average Balance (\$ in thousands)	\$852
Weighted Average Loan-to-Value Ratio	43.6%
Weighted Average Debt Coverage Ratio	2.26x

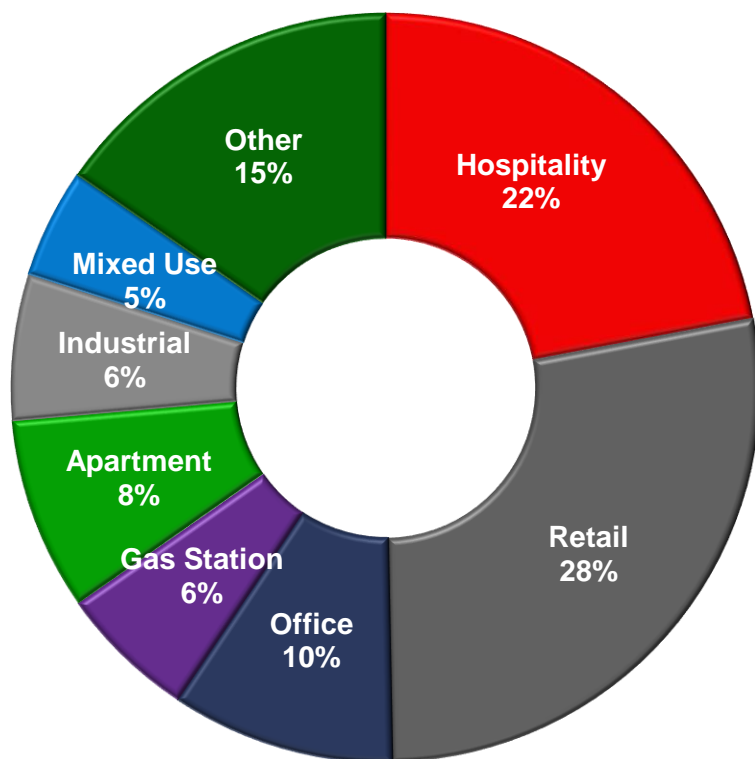
CRE Portfolio Composition (\$ in millions)



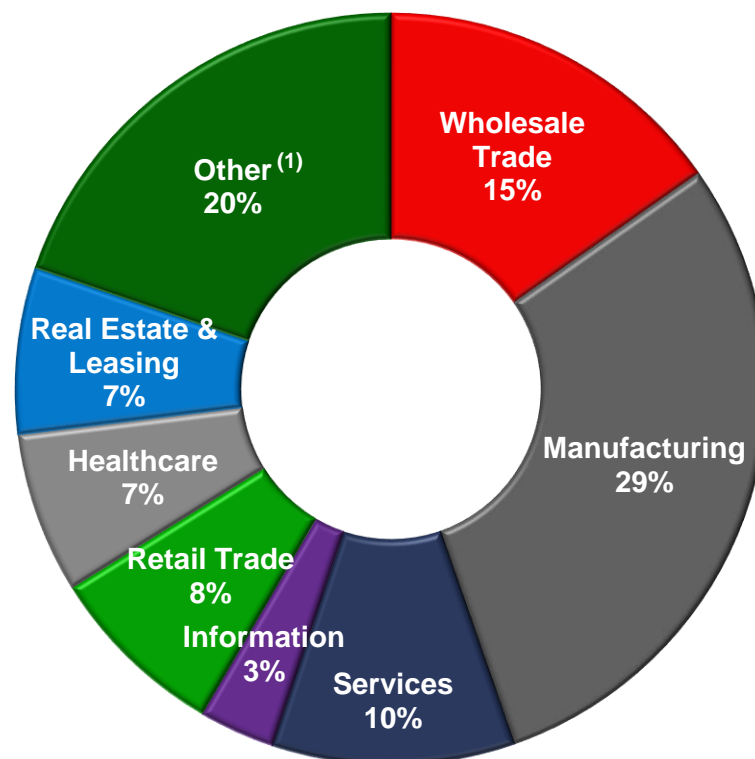
Loan Portfolio Diversification

Loan portfolio is well diversified across property and business types.

CRE Portfolio
\$3.53B



C&I Portfolio
\$516M



Note: Numbers may not add due to rounding

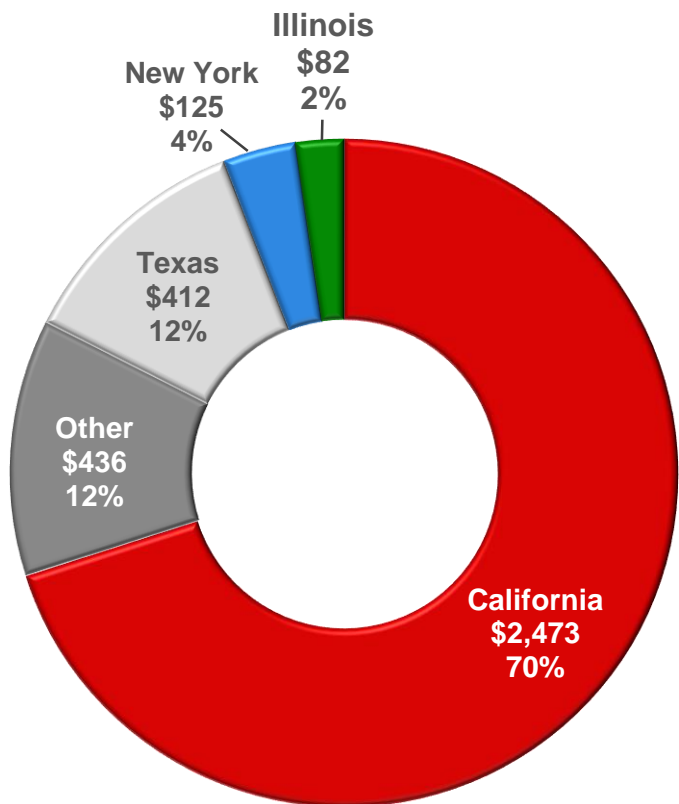
(1) 21% of this category represents PPP loans

CRE Portfolio Geographical Exposure

CRE Composition by State

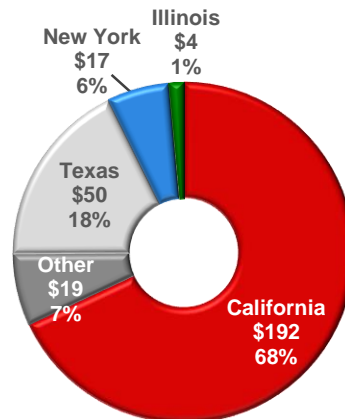
\$3,529M

(\$ in millions)



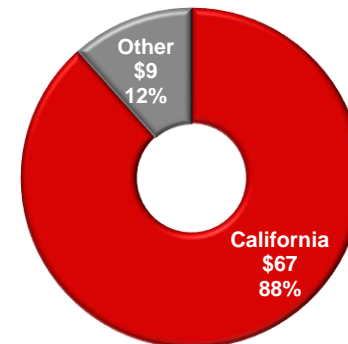
Multifamily by State

\$283M (\$ in millions)



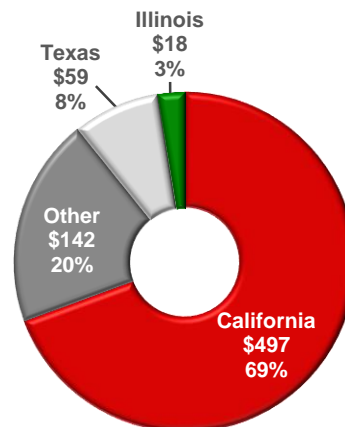
Construction by State

\$76M (\$ in millions)



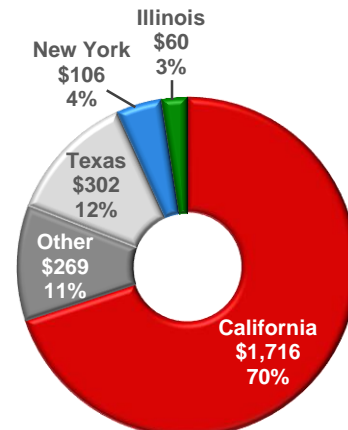
Owner Occupied by State

\$717M (\$ in millions)



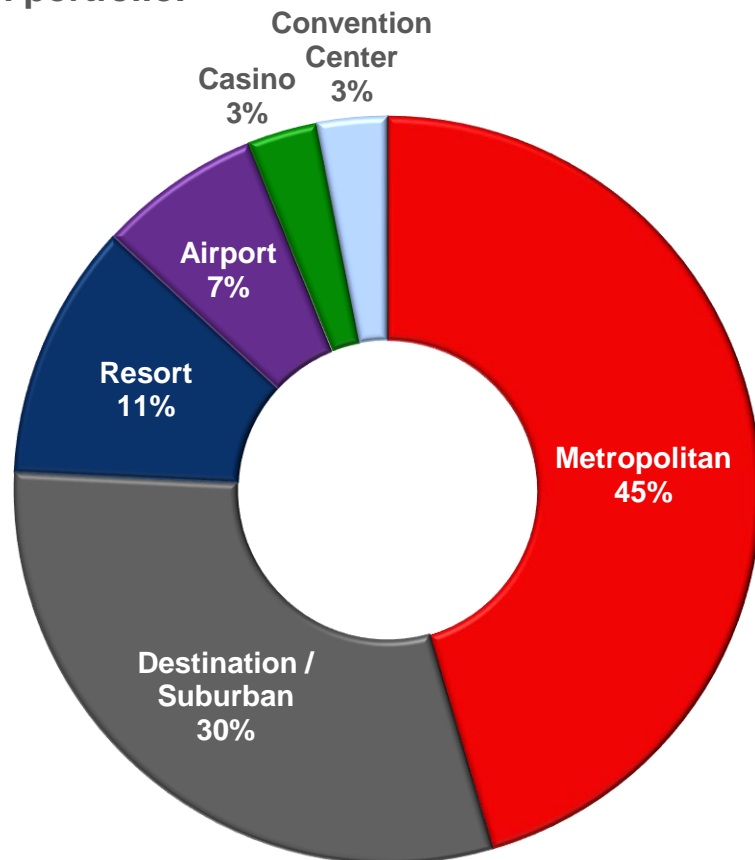
Investor Occupied by State

\$2,453M (\$ in millions)



Hospitality Segment by Location Type

Hospitality segment⁽¹⁾, declined by 17% since March 2020, is now \$777 million, representing 16% of the loan portfolio.



Hospitality Portfolio Detail

- Average balance within the segment was \$3.2 million
- Weighted average debt coverage ratio of the segment was 2.0x at origination
- Weighted average loan to value of the segment was 50% at origination
- 15% of the hospitality portfolio was criticized as of September 30, 2021, with almost half stemming from the Metropolitan location category
- The current⁽³⁾ weighted average loan to value of all criticized hospitality loans was 65%
- Nonaccrual hospitality loans represented 1 loan for \$140 thousand in the Texas metropolitan location

Total Hospitality Segment: \$777M

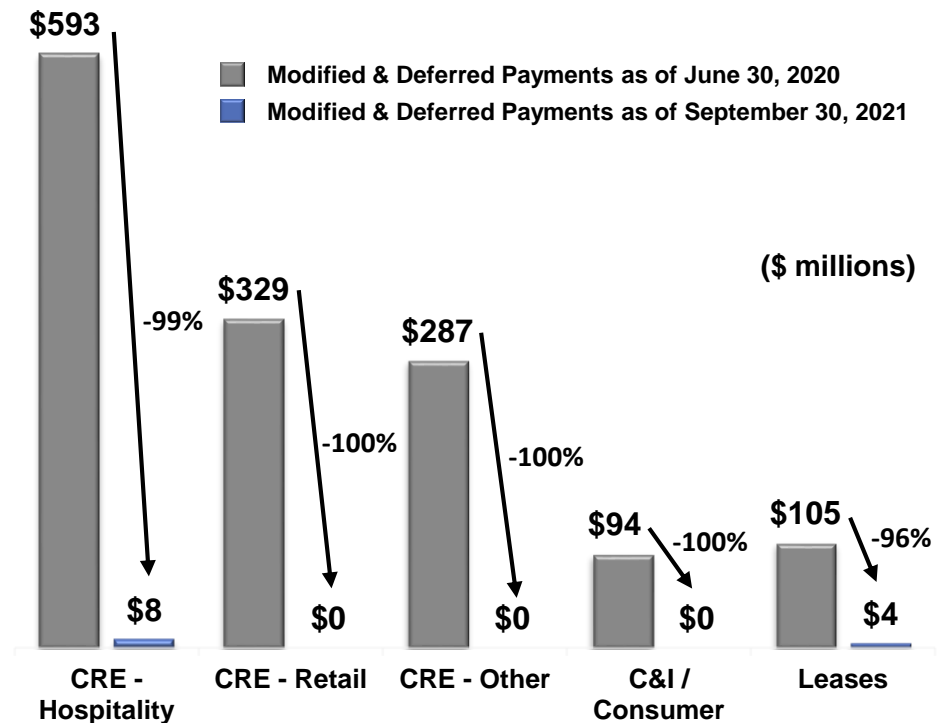
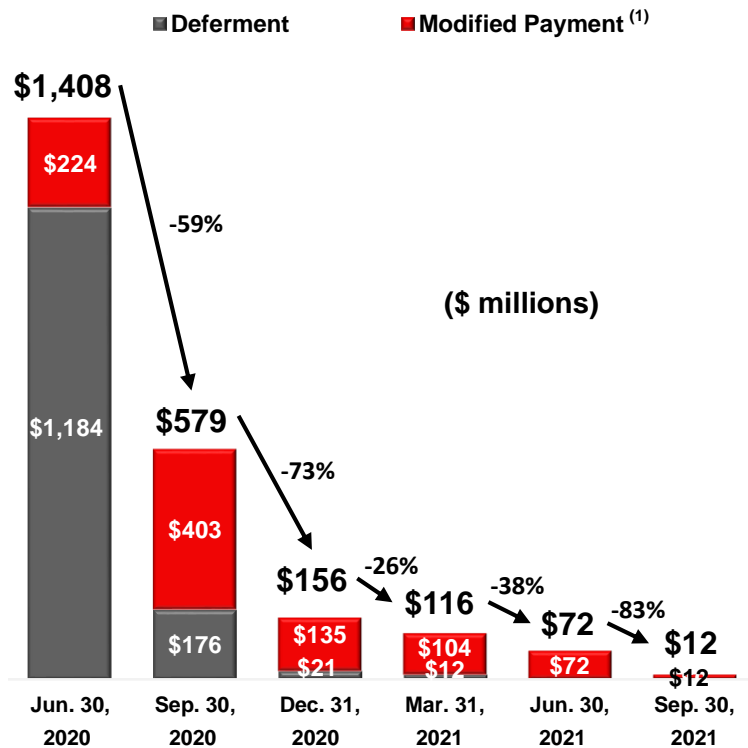
(1) Segment represents exposure across the loan portfolio, inclusive of CRE and C&I

(2) Metropolitan is categorized as a location that is in a major city and in proximity to downtown areas; destination is categorized as a hotel whose location/amenities make it a distinct tourist location; suburban is defined as areas outside of major city hubs and can include more rural areas

(3) Current refers to appraisals received within the past 12 months

Excellent Modification Trend

99% decline in modifications since June 30, 2020 – from \$1.4B to \$12M as of September 30, 2021.



Note: Numbers may not add due to rounding

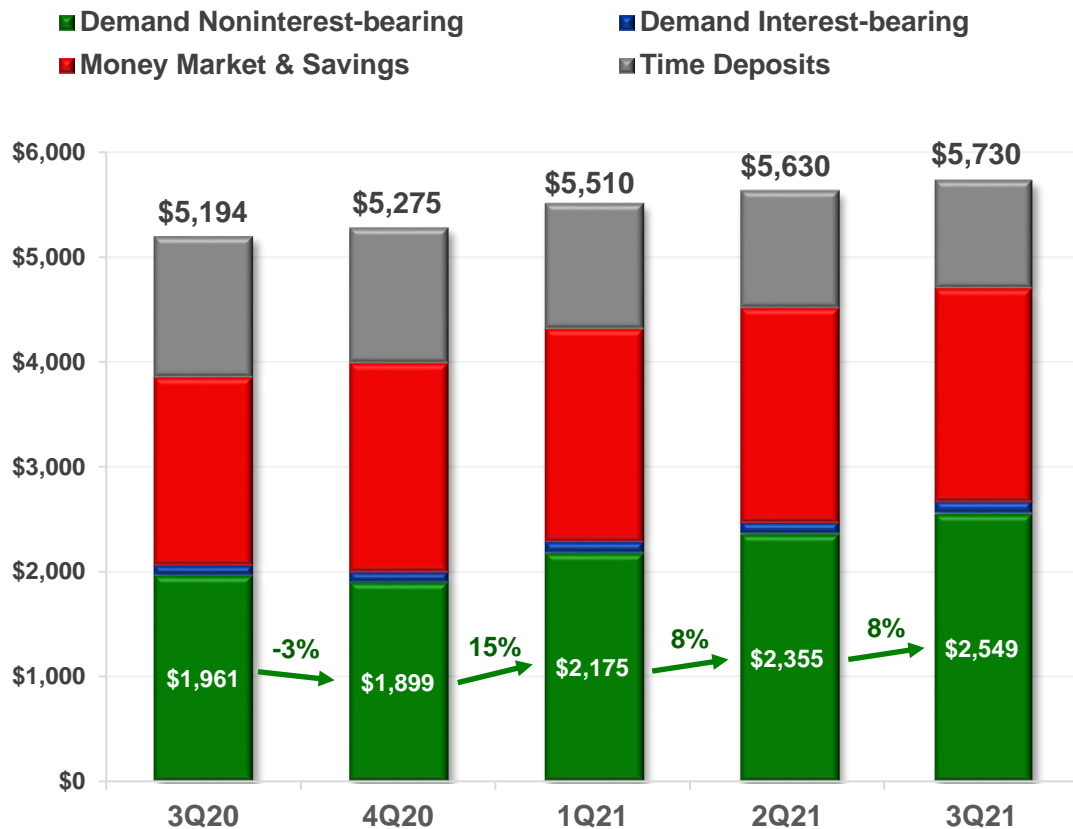
(1) Modified payments include Interest Only, Hybrid, Reduced Payment and other type of modifications

Deposit Base

Deposits increased to \$5.73 billion, up 2% from the second quarter and 10% from the same quarter last year.

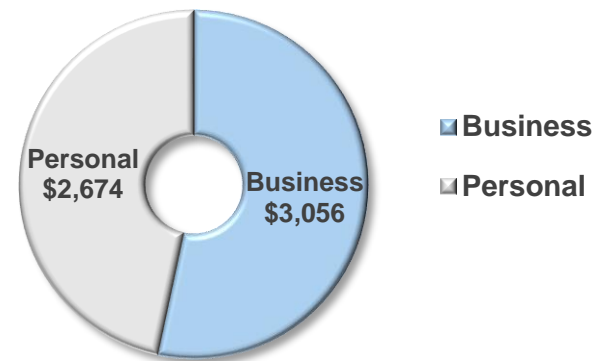
- Growth was driven by noninterest-bearing demand deposits, which represents 45% of total deposits
- Noninterest-bearing demand deposits increased 8% from the prior quarter and 30% from the same quarter last year

Deposits (\$ in millions)

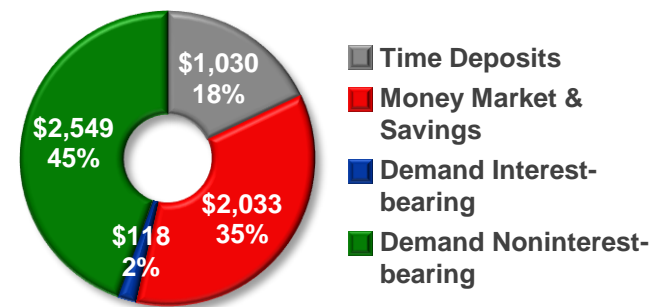


Note: Numbers may not add due to rounding

Deposits (as of 3Q21) (\$ in millions)



Deposits by Type (as of 3Q21) (\$ in millions)



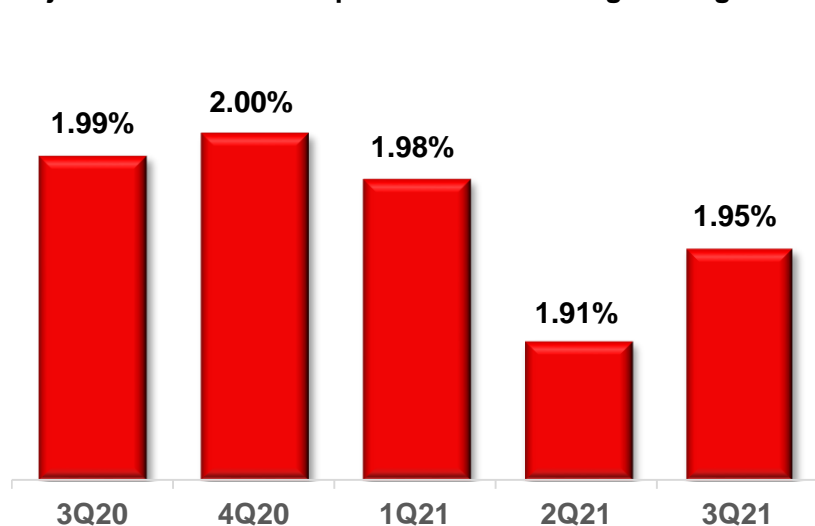
Adjusted Pretax Pre-Provision Income⁽³⁾

(\$ millions)

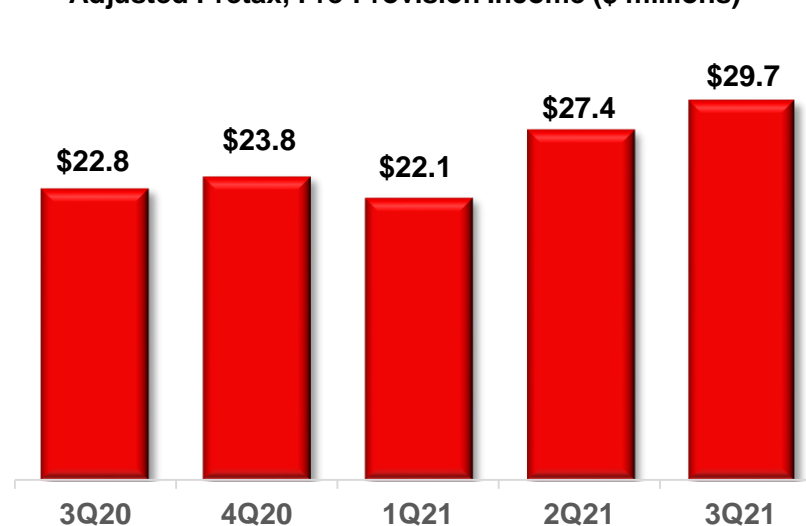
	3Q21	2Q21	1Q21	4Q20	3Q20
Income Statement Summary					
Net interest income	\$ 50.0	\$ 49.6	\$ 46.0	\$ 46.9	\$ 45.6
Adjusted Noninterest income ^(1,3)	12.2	8.6	7.0	7.8	7.1
Adjusted Operating revenue ⁽³⁾	62.2	58.2	53.0	54.7	52.7
Adjusted Noninterest expense ^(2,3)	32.5	30.8	30.9	30.9	29.9
Adjusted Pretax, Pre-Provision income ⁽³⁾	\$ 29.7	\$ 27.4	\$ 22.1	23.8	22.8

- Led by 42% increase in the adjusted noninterest income⁽³⁾, adjusted operating revenue⁽³⁾ increased by 7% quarter-over-quarter
 - Adjusted operating revenue⁽³⁾ includes traditional non-PPP SBA 7(a) gains of \$5.5 million (3Q21), \$3.3 million (2Q21), \$1.7 million (1Q21), \$1.8 million (4Q20), and \$2.3 million (3Q20)
- Adjusted pretax, pre-provision income⁽³⁾ increased by 8% quarter-over-quarter

Adjusted Noninterest Expense as a Percentage of Avg. Assets^(2,3)



Adjusted Pretax, Pre-Provision Income (\$ millions)^(1,2,3)



Note: Numbers may not add due to rounding

(1) Excludes \$339 thousand of PPP gains in 3Q21, \$203 thousand of PPP gains, and \$75 thousand legal settlement for 2Q21, \$2.5 million of PPP gains, \$250 thousand legal settlement and \$99 thousand gain on securities for 1Q21, and \$1.0 million legal settlement for 4Q20

(2) Excludes PPP deferred loan origination costs of \$1.4 million for 1Q21

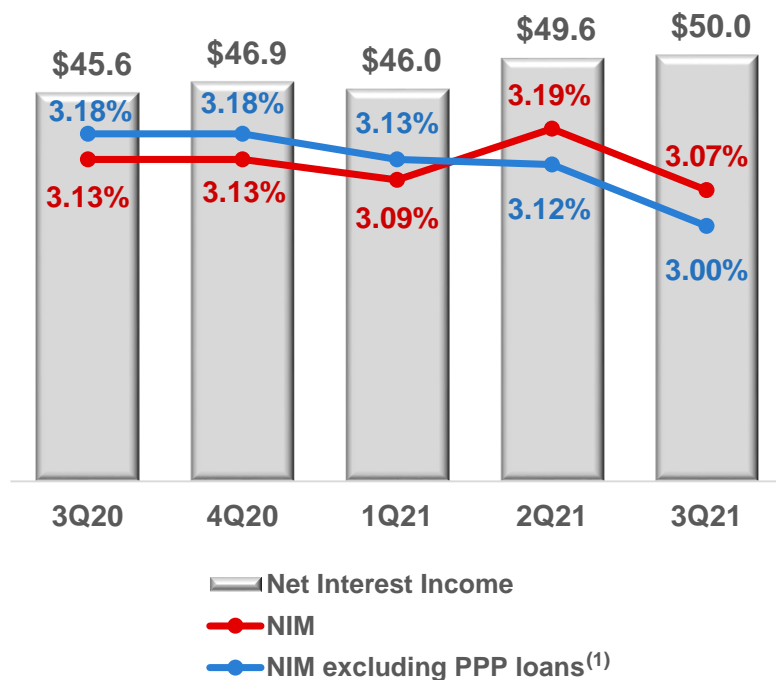
(3) Non-GAAP financial measure; refer to the non-GAAP reconciliation slide

Net Interest Income / Net Interest Margin

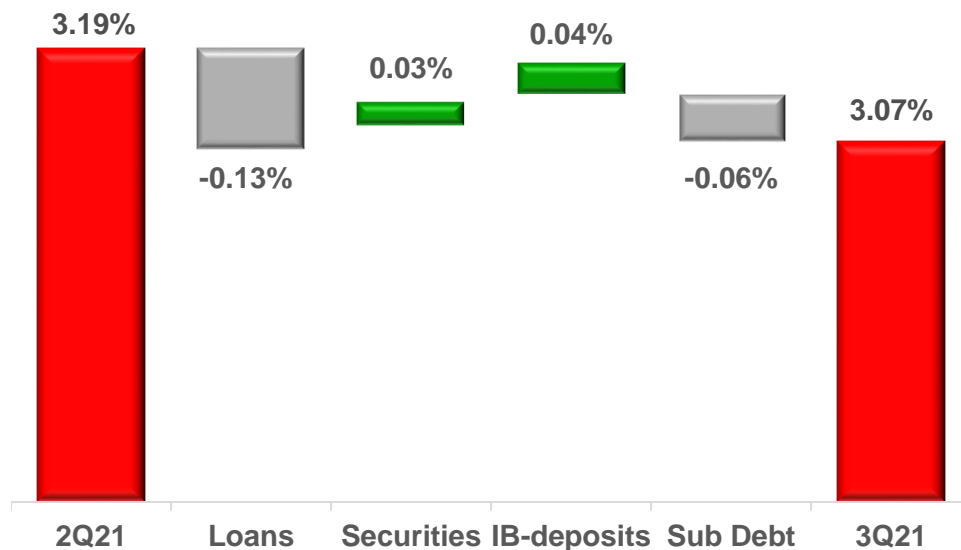
Net interest income was \$50.0 million for the second quarter compared with \$49.6 million for the prior quarter; net interest margin for the quarter was 3.07% (3.00%⁽¹⁾ excluding PPP loans) compared with 3.19% for the prior quarter (3.12%⁽¹⁾ excluding PPP loans).

Net Interest Income and Net Interest Margin

(\$ millions)



Net Interest Margin Analysis



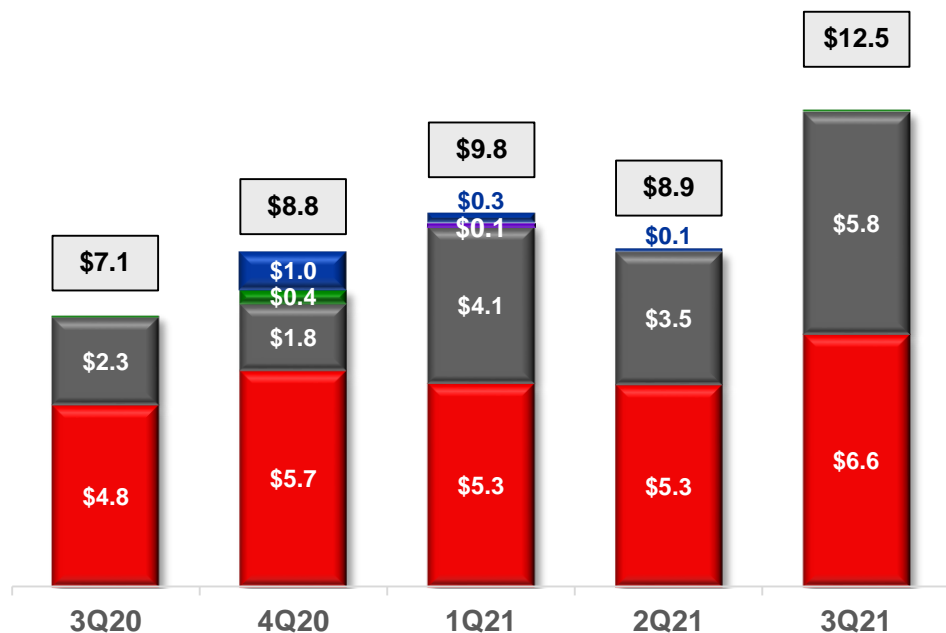
(1) Non-GAAP financial measure; refer to the non-GAAP reconciliation slide

Noninterest Income

Noninterest income was \$12.5 million for the third quarter compared with \$8.9 million for the prior quarter due primarily to a \$2.3 million increase in gains on the sale of traditional SBA 7(a) loans and a \$1.3 million increase in service charges, fees, and other income.

Noninterest Income

(\$ in millions)

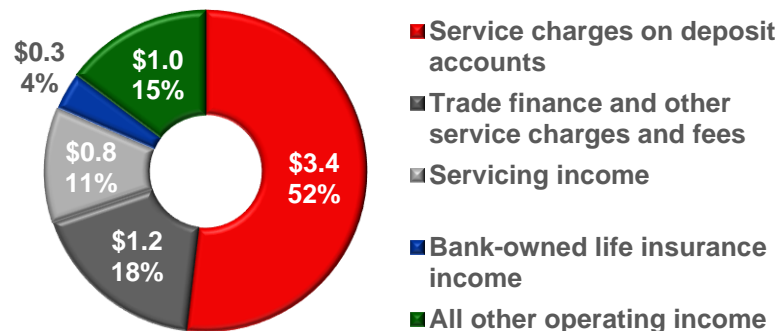


- Service charges, fees & other
- Gain on sale of SBA loans⁽³⁾
- Net gain on sales of securities
- Gain on sale of bank premises⁽²⁾
- Legal settlement⁽¹⁾

- (1) Includes legal settlement of \$75 thousand, \$250 thousand, and \$1.0 million for 2Q21, 1Q21, and 4Q20, respectively.
- (2) Includes gain on sale of bank premises of \$45 thousand, \$365 thousand, and \$43 thousand for 3Q21, 4Q20, and 3Q20, respectively.
- (3) Includes gain on PPP loans of \$339 thousand for 3Q21, \$203 thousand for 2Q21, and \$2.5 million for 1Q21

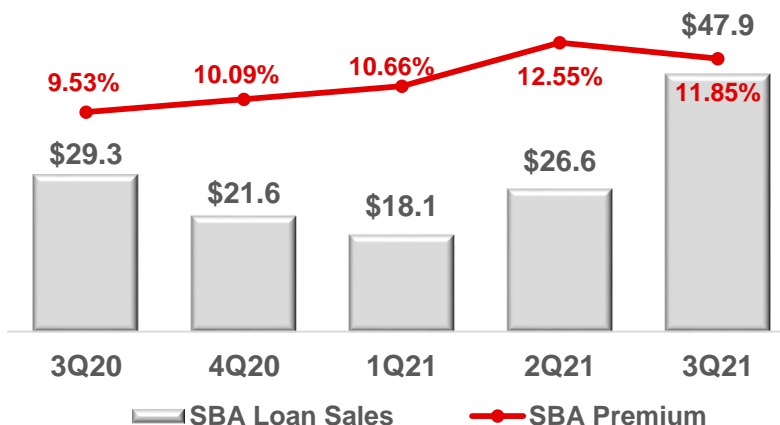
Service Charges and Fees as of 3Q21

(\$ in millions)



SBA Loan Sales

(\$ in millions)



ACL Analysis

Allowance for credit losses was \$76.6 million as of September 30, 2021 generating an allowance for credit losses to loans of 1.58% (1.58%⁽¹⁾ excluding PPP loans) compared with 1.73% (1.78%⁽¹⁾ excluding PPP loans) at the end of the prior quarter.

(\$ millions)	September 30, 2021		June 30, 2021		March 31, 2021		December 31, 2020		September 30, 2020	
	Allowance	Loans	Allowance	Loans	Allowance	Loans	Allowance	Loans	Allowance	Loans
<i>Loan Components</i>										
CRE	\$ 55.3	\$ 3,528.5	\$ 62.3	\$ 3,452.0	\$ 57.0	\$ 3,372.3	\$ 50.5	\$ 3,353.8	\$ 47.8	\$ 3,264.4
C&I	8.7	516.4	8.1	587.7	16.4	707.1	21.4	757.3	20.8	765.5
Leases	11.8	459.1	12.3	431.6	14.2	409.6	17.1	423.3	15.3	433.3
RRE & Consumer	0.8	354.9	0.7	348.7	0.8	328.2	1.4	345.8	2.7	370.9
Total	\$ 76.6	\$ 4,858.9	\$ 83.4	\$ 4,820.1	\$ 88.4	\$ 4,817.2	\$ 90.4	\$ 4,880.2	\$ 86.6	\$ 4,834.1

(1) Non-GAAP financial measure; refer to the non-GAAP reconciliation slide

Asset Quality – Criticized Loans

Total criticized loans decreased by 8% quarter-over-quarter.

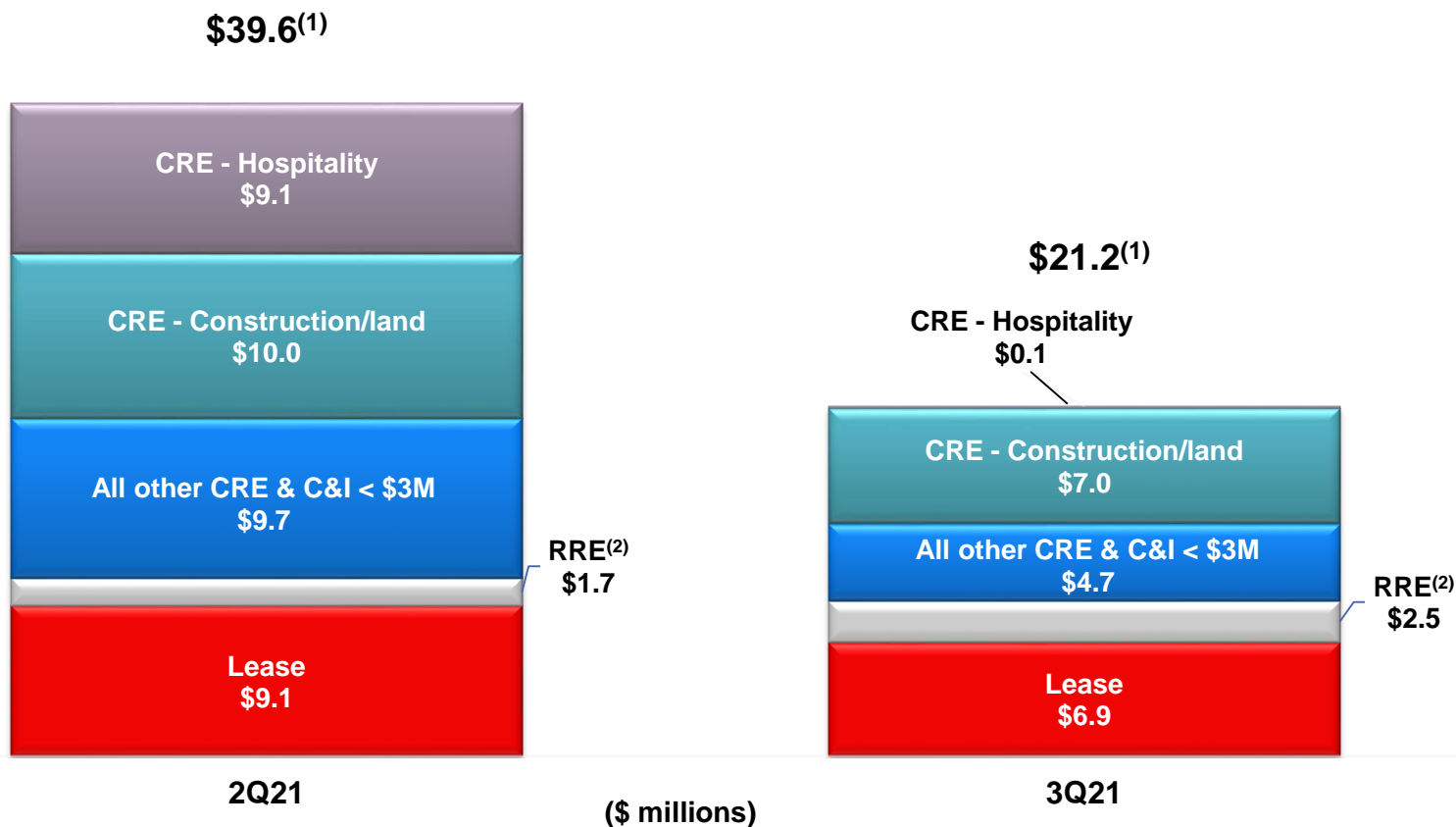
(\$ millions)	September 30, 2021	June 30, 2021	Additions / Downgrades	Reductions / Upgrades	Pandemic- impacted
Special Mention	\$ 130.6	\$ 121.8	\$ 34.6	\$ 26.0	\$ 76.6
Classified	\$ 82.4	\$ 110.1	\$ 3.0	\$ 30.7	\$ 40.4
Total Criticized Loans	\$ 213.0	\$ 231.9	\$ 37.6	\$ 56.7	\$ 117.0

- **Special mention loans** were \$130.6 million at September 30, 2021 compared with \$121.8 million at June 30, 2021
 - **Reductions / upgrades** include payoffs/paydowns of \$14.0 million, \$10.3 million of upgrades to pass and \$1.7 million of downgrades to classified
 - **Additions / downgrades** include upgrades from classified loans of \$6.4 million and downgrades from pass loans and other additions of \$28.2 million
 - **Pandemic-impacted:** the September 30, 2021 balance of special mention loans included \$76.6 million of loans adversely affected by the COVID-19 pandemic compared with \$70.8 million at June 30, 2021
- **Classified loans** were \$82.4 million at September 30, 2021 compared with \$110.1 million at June 30, 2021.
 - **Reductions / upgrades** include payoffs/sales of \$16.6 million, upgrades of \$8.7 million and paydowns and other reductions of \$5.4 million
 - **Additions / downgrades** include downgrades from pass and special mention totaling \$3.0 million
 - **Pandemic-impacted:** the September 30, 2021, classified loans included \$40.4 million of loans adversely affected by the COVID-19 pandemic compared with \$63.3 million at June 30, 2021

Note: Numbers may not add due to rounding

Asset Quality – Nonaccrual Loans

Nonaccrual loans⁽³⁾ decreased 46% quarter-over-quarter. 33% of nonaccruals represent a single loan totaling \$7.0 million.



Note: Numbers may not add due to rounding

(1) Specific allowance for credit losses at June 30, 2021 and September 30, 2021 was \$4.7 million and \$2.2 million, respectively

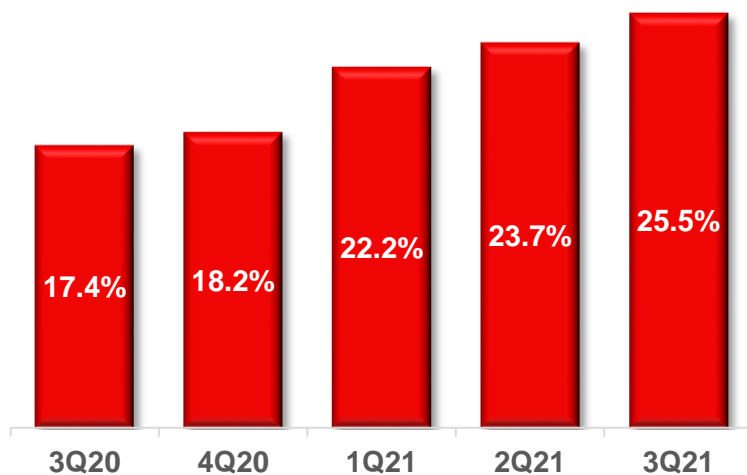
(2) RRE includes Consumer loans

(3) Includes \$5.0 million and \$1.4 million of modified loans at June 30, 2021 and September 30, 2021, respectively

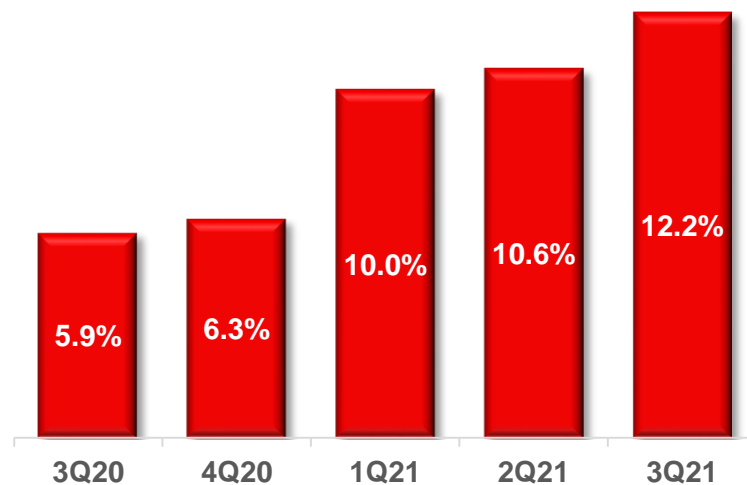
Liquidity

Hanmi Financial's cash and due from banks to assets ratio increased from 10.6% to 12.2% quarter-over-quarter.

Liquid Asset Ratio⁽¹⁾



Cash and Due From Banks as a Percentage of Total Assets



(1) Liquid asset ratio is the sum of cash and due from banks, unpledged AFS securities, and AFS SBA loans as a percentage of total assets

Securities Portfolio

The composition of the securities portfolio remains relatively unchanged quarter-over-quarter, with allocation to U.S. treasuries, municipal securities, and U.S. government agencies and sponsored agencies – mortgage backed securities, collateralized mortgage obligations, and notes.

(\$ thousands)

	September 30, 2021			June 30, 2021			March 31, 2021			December 31, 2020			September 30, 2020		
	Fair Value	TE Yield Proj.	Asset Alloc.	Fair Value	TE Yield Proj.	Asset Alloc.	Fair Value	TE Yield Proj.	Asset Alloc.	Fair Value	TE Yield Proj.	Asset Alloc.	Fair Value	TE Yield Proj.	Asset Alloc.
Securities Portfolio															
U.S. treasuries	4,945	0.97%	1%	10,009	2.67%	1%	\$ 10,075	2.67%	1%	\$ 10,133	2.67%	1%	\$ 20,195	1.41%	3%
Municipal securities	67,670	1.31%	7%	52,389	1.27%	6%	-	-	-	-	-	-	-	-	-
U.S. gov. agencies and sponsored agencies:															
Mortgage-backed securities	636,062	1.01%	70%	611,205	0.97%	71%	572,082	0.87%	73%	519,240	1.13%	69%	485,496	1.40%	67%
Collateralized mortgage obligations	99,883	0.68%	11%	101,451	0.57%	12%	112,742	0.27%	14%	133,601	0.62%	18%	132,114	1.00%	18%
Notes	98,436	0.73%	11%	87,065	0.71%	10%	85,215	0.57%	11%	90,807	0.57%	12%	85,796	0.58%	12%
Securities total	\$906,996	0.97%	100%	\$862,119	0.94%	100%	\$780,114	0.77%	100%	\$753,781	0.99%	100%	\$723,601	1.23%	100%
Unrealized appreciation (depreciation), net	\$ (7,653)			\$ (4,084)			\$ (7,561)			\$ 4,323			\$ 2,419		

Non-GAAP Reconciliation

(\$ thousands, except share, per share data and ratios)

	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020
<i>Tangible Common Equity to Tangible Assets Ratio</i>					
Assets	\$6,776,533	\$6,578,856	\$6,438,401	\$6,201,888	\$6,106,782
Less goodwill and other intangible assets	(11,450)	(11,504)	(11,558)	(11,612)	(11,677)
Tangible assets	\$6,765,083	\$6,567,352	\$6,426,843	\$6,190,276	\$6,095,105
Stockholders' equity ⁽¹⁾	\$ 619,055	\$ 602,977	\$ 581,822	\$ 577,044	\$ 563,203
Less goodwill and other intangible assets	(11,450)	(11,504)	(11,558)	(11,612)	(11,677)
Tangible stockholders' equity ⁽¹⁾	\$ 607,605	\$ 591,473	\$ 570,264	\$ 565,433	\$ 551,526
Stockholders' equity to assets	9.14%	9.17%	9.04%	9.30%	9.22%
Tangible common equity to tangible assets ⁽¹⁾	8.98%	9.01%	8.87%	9.13%	9.05%
Common shares outstanding	30,441,601	30,697,652	30,682,533	30,717,835	30,719,591
Tangible common equity per common share	\$ 19.96	\$ 19.27	\$ 18.59	\$ 18.41	\$ 17.95

(1) There were no preferred shares outstanding at the periods indicated.

Non-GAAP Reconciliation: Pretax Pre-Provision Income

(\$ millions)	3Q21	2Q21	1Q21	4Q20	3Q20
Pretax income	\$ 37.2	\$ 31.0	\$ 24.2	\$ 19.7	\$ 22.8
less credit loss expense	(7.2)	(3.3)	2.1	5.1	-
Pretax, Pre-provision, income	\$ 30.0	\$ 27.7	\$ 26.3	\$ 24.8	\$ 22.8
less income from PPP gains	(0.3)	(0.2)	(2.5)	-	-
less income from legal settlement	-	(0.1)	(0.3)	(1.0)	-
less gain on sales of securities	-	-	(0.1)	-	-
less PPP capitalized cost	-	-	(1.4)	-	-
Adjusted pretax, pre-provision, income	\$ 29.7	\$ 27.4	\$ 22.1	\$ 23.8	\$ 22.8
Operating revenue	\$ 62.5	\$ 58.5	\$ 55.8	\$ 55.7	\$ 52.7
less income from PPP gains	(0.3)	(0.2)	(2.5)	-	-
less income from legal settlement	-	(0.1)	(0.3)	(1.0)	-
less gain on sales of securities	-	-	(0.1)	-	-
Adjusted operating revenue	\$ 62.2	\$ 58.2	\$ 53.0	\$ 54.7	\$ 52.7
Noninterest income	\$ 12.5	\$ 8.9	\$ 9.8	\$ 8.8	\$ 7.1
less income from PPP gains	(0.3)	(0.2)	(2.5)	-	-
less income from legal settlement	-	(0.1)	(0.3)	(1.0)	-
less gain on sales of securities	-	-	(0.1)	-	-
Adjusted noninterest income	\$ 12.2	\$ 8.6	\$ 7.0	\$ 7.8	\$ 7.1
Noninterest expense	\$ 32.5	\$ 30.8	\$ 29.5	\$ 30.9	\$ 29.9
less PPP capitalized cost	-	-	1.4	-	-
Adjusted noninterest expense	\$ 32.5	\$ 30.8	\$ 30.9	\$ 30.9	\$ 29.9

Note: Numbers may not add due to rounding

Non-GAAP Reconciliation – PPP (3Q21)

(\$ in thousands, except share and per share data)

	As of September 30, 2021	
Tangible Common Equity to Tangible Assets		
Tangible assets	\$	6,765,083
Less first and second draw PPP loans		(21,895)
Tangible assets adjusted for PPP loans	\$	<u>6,743,188</u>
Tangible stockholders' equity ⁽¹⁾	\$	607,605
TCE / TA Ratio ⁽¹⁾		8.98%
TCE / TA Ratio adjusted for PPP loans ⁽¹⁾		9.01%
Allowance for Credit Losses to Loans Receivable		
Allowance for credit losses	\$	76,613
Loans receivable	\$	4,858,865
Less first draw PPP loans		(21,895)
Loans receivable adjusted for PPP loans	\$	<u>4,836,970</u>
ACL / Loans Receivable		1.58%
ACL / Loans Receivable adjusted for PPP loans		1.58%

(1) There were no preferred shares outstanding at September 30, 2021

(2) Net interest income (as applicable) divided by average interest-earning assets (as applicable), annualized

(3) Noninterest expense (as applicable) divided by the sum of net interest income and noninterest income (as applicable)

In response to the COVID-19 pandemic, the Coronavirus Aid, Relief and Economic Security Act (the "CARES Act") was adopted, which included authorization for the U.S. Small Business Administration (the "SBA") to introduce a new program, entitled the "Paycheck Protection Program," which provides loans for eligible businesses through the SBA's 7(a) loan guaranty program. These loans are fully guaranteed and available for loan forgiveness of up to the full principal amount so long as certain employee and compensation levels of the business are maintained and the proceeds of the loan are used as required under the program. The Paycheck Protection Program ("PPP") and loan forgiveness provide economic relief to small businesses nationwide adversely impacted under the COVID-19 pandemic.

Hanmi participated in this program and the financial information for the 2021 third quarter reflects this participation. This table shows financial information excluding the effect of the origination of the PPP loans, including the corresponding interest income earned and non-interest expense incurred on such loans, which constitutes a non-GAAP measure. Management believes the presentation of certain financial measures excluding the effect of PPP loans provides useful supplemental information that is essential to a proper understanding of the financial condition and results of operations of Hanmi. This disclosure should not be viewed as a substitution for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP financial measures that may be used by other companies.

	Three Months Ended September 30, 2021	
Net Interest Margin		
Net interest income	\$	49,980
Less PPP loan interest income		(1,564)
Net interest income adjusted for PPP loans	\$	<u>48,416</u>
Average interest-earning assets	\$	6,452,604
Less average PPP loans		(55,831)
Average interest-earning assets adjusted for PPP loans	\$	<u>6,396,773</u>
NIM ⁽²⁾		3.07%
NIM adjusted for PPP loans ⁽²⁾		3.00%
Efficiency Ratio		
Noninterest expense	\$	32,502
Add back PPP deferred origination costs		-
Noninterest expense adjusted for PPP loans	\$	<u>32,502</u>
Net interest income plus noninterest income	\$	62,489
Less securities and PPP gains		(339)
Net interest income plus noninterest income adjusted for securities and PPP gains	\$	<u>62,150</u>
Efficiency ratio ⁽³⁾		52.01%
Efficiency ratio adjusted for PPP loans and securities gains ⁽³⁾		52.30%

Non-GAAP Reconciliation – PPP (2Q21)

(\$ in thousands, except share and per share data)

	As of June 30, 2021		Three Months Ended June 30, 2021
Tangible Common Equity to Tangible Assets		Net Interest Margin	
Tangible assets	\$ 6,567,352	Net interest income	\$ 49,572
Less first and second draw PPP loans	(158,134)	Less PPP loan interest income	(2,680)
Tangible assets adjusted for PPP loans	<u>\$ 6,409,218</u>	Net interest income adjusted for PPP loans	<u>\$ 46,892</u>
Tangible stockholders' equity ⁽¹⁾	\$ 591,473	Average interest-earning assets	6,242,421
TCE / TA Ratio⁽¹⁾	9.01%	Less average PPP loans	(220,965)
TCE / TA Ratio adjusted for PPP loans⁽¹⁾	9.23%	Average interest-earning assets adjusted for PPP loans	<u>\$ 6,021,456</u>
Allowance for Credit Losses to Loans Receivable		NIM⁽²⁾	3.19%
Allowance for credit losses	\$ 83,372	NIM adjusted for PPP loans ⁽²⁾	3.12%
Loans receivable	\$ 4,820,092	Efficiency Ratio	
Less first draw PPP loans	(144,077)	Noninterest expense	\$ 30,783
Loans receivable adjusted for PPP loans	<u>\$ 4,676,015</u>	Add back PPP deferred origination costs	13
ACL / Loans Receivable	1.73%	Noninterest expense adjusted for PPP loans	<u>\$ 30,796</u>
ACL / Loans Receivable adjusted for PPP loans	1.78%	Net interest income plus noninterest income	\$ 58,458
		Less securities and PPP gains	(203)
		Net interest income plus noninterest income adjusted for securities and PPP gains	<u>\$ 58,255</u>
		Efficiency ratio ⁽³⁾	52.66%
		Efficiency ratio adjusted for PPP loans and securities gains ⁽³⁾	52.86%

(1) There were no preferred shares outstanding at June 30, 2021

(2) Net interest income (as applicable) divided by average interest-earning assets (as applicable), annualized

(3) Noninterest expense (as applicable) divided by the sum of net interest income and noninterest income (as applicable)

In response to the COVID-19 pandemic, the Coronavirus Aid, Relief and Economic Security Act (the "CARES Act") was adopted, which included authorization for the U.S. Small Business Administration (the "SBA") to introduce a new program, entitled the "Paycheck Protection Program," which provides loans for eligible businesses through the SBA's 7(a) loan guaranty program. These loans are fully guaranteed and available for loan forgiveness of up to the full principal amount so long as certain employee and compensation levels of the business are maintained and the proceeds of the loan are used as required under the program. The Paycheck Protection Program ("PPP") and loan forgiveness provide economic relief to small businesses nationwide adversely impacted under the COVID-19 pandemic.

Hanmi participated in this program and the financial information for the 2021 second quarter reflects this participation. This table shows financial information excluding the effect of the origination of the PPP loans, including the corresponding interest income earned and non-interest expense incurred on such loans, which constitutes a non-GAAP measure. Management believes the presentation of certain financial measures excluding the effect of PPP loans provides useful supplemental information that is essential to a proper understanding of the financial condition and results of operations of Hanmi. This disclosure should not be viewed as a substitution for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP financial measures that may be used by other companies.

Non-GAAP Reconciliation – PPP (1Q21)

(\$ in thousands, except share and per share data)

	As of March 31, 2021		Three Months Ended March 31, 2021
Tangible Common Equity to Tangible Assets		Net Interest Margin	
Tangible assets	\$ 6,426,843	Net interest income	\$ 46,001
Less first and second draw PPP loans	<u>(278,200)</u>	Less PPP loan interest income	<u>(1,865)</u>
Tangible assets adjusted for PPP loans	<u>\$ 6,148,643</u>	Net interest income adjusted for PPP loans	<u>\$ 44,136</u>
Tangible stockholders' equity ⁽¹⁾	\$ 570,264	Average interest-earning assets	6,029,834
TCE / TA Ratio⁽¹⁾	8.87%	Less average PPP loans	<u>(308,543)</u>
TCE / TA Ratio adjusted for PPP loans⁽¹⁾	9.27%	Average interest-earning assets adjusted for PPP loans	<u>\$ 5,721,291</u>
Allowance for Credit Losses to Loans Receivable		NIM⁽²⁾	3.09%
Allowance for credit losses	\$ 88,392	NIM adjusted for PPP loans ⁽²⁾	3.13%
Loans receivable	\$ 4,817,151	Efficiency Ratio	
Less first draw PPP loans	<u>(256,457)</u>	Noninterest expense	\$ 29,535
Loans receivable adjusted for PPP loans	<u>\$ 4,560,694</u>	Add back PPP deferred origination costs	<u>1,390</u>
ACL / Loans Receivable	1.83%	Noninterest expense adjusted for PPP loans	<u>\$ 30,925</u>
ACL / Loans Receivable adjusted for PPP loans	1.94%	Net interest income plus noninterest income	\$ 55,809
		Less securities and PPP gains	<u>(2,553)</u>
		Net interest income plus noninterest income adjusted for securities and PPP gains	<u>\$ 53,256</u>
		Efficiency ratio ⁽³⁾	52.92%
		Efficiency ratio adjusted for PPP loans and securities gains ⁽³⁾	58.07%

(1) There were no preferred shares outstanding at March 31, 2021

(2) Net interest income (as applicable) divided by average interest-earning assets (as applicable), annualized

(3) Noninterest expense (as applicable) divided by the sum of net interest income and noninterest income (as applicable)

In response to the COVID-19 pandemic, the Coronavirus Aid, Relief and Economic Security Act (the "CARES Act") was adopted, which included authorization for the U.S. Small Business Administration (the "SBA") to introduce a new program, entitled the "Paycheck Protection Program," which provides loans for eligible businesses through the SBA's 7(a) loan guaranty program. These loans are fully guaranteed and available for loan forgiveness of up to the full principal amount so long as certain employee and compensation levels of the business are maintained and the proceeds of the loan are used as required under the program. The Paycheck Protection Program ("PPP") and loan forgiveness provide economic relief to small businesses nationwide adversely impacted under the COVID-19 pandemic.

Hanmi participated in this program and the financial information for the 2021 first quarter reflects this participation. This table shows financial information excluding the effect of the origination of the PPP loans, including the corresponding interest income earned and non-interest expense incurred on such loans, which constitutes a non-GAAP measure. Management believes the presentation of certain financial measures excluding the effect of PPP loans provides useful supplemental information that is essential to a proper understanding of the financial condition and results of operations of Hanmi. This disclosure should not be viewed as a substitution for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP financial measures that may be used by other companies.

Non-GAAP Reconciliation – PPP (4Q20)

(\$ in thousands, except share and per share data)

	As of December 31, 2020		Three Months Ended December 31, 2020
Tangible Common Equity to Tangible Assets		Net Interest Margin	
Tangible assets	\$ 6,190,276	Net interest income	\$ 46,877
Less PPP loans	(295,702)	Less PPP loan interest income	(1,751)
Tangible assets adjusted for PPP loans	<u>\$ 5,894,574</u>	Net interest income adjusted for PPP loans	<u>\$ 45,126</u>
Tangible stockholders' equity ⁽¹⁾	\$ 565,432	Average interest-earning assets	5,956,208
		Less average PPP loans	(304,017)
TCE / TA Ratio⁽¹⁾	9.13%	Average interest-earning assets adjusted for PPP loans	<u>\$ 5,652,191</u>
TCE / TA Ratio adjusted for PPP loans⁽¹⁾	9.59%		
Allowance for Credit Losses to Loans Receivable		NIM⁽²⁾	3.13%
Allowance for credit losses	\$ 90,426	NIM adjusted for PPP loans ⁽²⁾	3.18%
Loans receivable	\$ 4,880,168	Efficiency Ratio	
Less PPP loans	(295,702)	Noninterest expense	\$ 30,923
Loans receivable adjusted for PPP loans	<u>\$ 4,584,466</u>	Add back PPP deferred origination costs	-
		Noninterest expense adjusted for PPP loans	<u>\$ 30,923</u>
ACL / Loans Receivable	1.85%	Net interest income plus noninterest income	\$ 55,686
ACL / Loans Receivable adjusted for PPP loans	1.97%	Less net gain on sales of securities	-
		Net interest income plus noninterest income adjusted for net securities gains	<u>\$ 55,686</u>
		Efficiency ratio ⁽³⁾	55.53%
		Efficiency ratio adjusted for PPP loans and securities gains ⁽³⁾	55.53%

(1) There were no preferred shares outstanding at December 31, 2020

(2) Net interest income (as applicable) divided by average interest-earning assets (as applicable), annualized

(3) Noninterest expense (as applicable) divided by the sum of net interest income and noninterest income (as applicable)

In response to the COVID-19 pandemic, the Coronavirus Aid, Relief and Economic Security Act (the "CARES Act") was adopted, which included authorization for the U.S. Small Business Administration (the "SBA") to introduce a new program, entitled the "Paycheck Protection Program," which provides loans for eligible businesses through the SBA's 7(a) loan guaranty program. These loans are fully guaranteed and available for loan forgiveness of up to the full principal amount so long as certain employee and compensation levels of the business are maintained and the proceeds of the loan are used as required under the program. The Paycheck Protection Program ("PPP") and loan forgiveness provide economic relief to small businesses nationwide adversely impacted under the COVID-19 pandemic.

Hanmi participated in this program and the financial information for the 2020 fourth quarter reflects this participation. This table shows financial information excluding the effect of the origination of the PPP loans, including the corresponding interest income earned and non-interest expense incurred on such loans, which constitutes a non-GAAP measure. Management believes the presentation of certain financial measures excluding the effect of PPP loans provides useful supplemental information that is essential to a proper understanding of the financial condition and results of operations of Hanmi. This disclosure should not be viewed as a substitution for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP financial measures that may be used by other companies.

Non-GAAP Reconciliation – PPP (3Q20)

(\$ in thousands, except share and per share data)

	As of September 30, 2020	
Tangible Common Equity to Tangible Assets		
Tangible assets	\$	6,095,105
Less PPP loans		(302,929)
Tangible assets adjusted for PPP loans	\$	<u>5,792,176</u>
Tangible stockholders' equity ⁽¹⁾	\$	551,526
TCE / TA Ratio ⁽¹⁾		9.05%
TCE / TA Ratio adjusted for PPP loans ⁽¹⁾		9.52%
Allowance for Credit Losses to Loans Receivable		
Allowance for credit losses	\$	86,620
Loans receivable	\$	4,834,137
Less PPP loans		(302,929)
Loans receivable adjusted for PPP loans	\$	<u>4,531,208</u>
ACL / Loans Receivable		1.79%
ACL / Loans Receivable adjusted for PPP loans		1.91%

(1) There were no preferred shares outstanding at September 30, 2020

(2) Net interest income (as applicable) divided by average interest-earning assets (as applicable), annualized

(3) Noninterest expense (as applicable) divided by the sum of net interest income and noninterest income (as applicable)

In response to the COVID-19 pandemic, the Coronavirus Aid, Relief and Economic Security Act (the "CARES Act") was adopted, which included authorization for the U.S. Small Business Administration (the "SBA") to introduce a new program, entitled the "Paycheck Protection Program," which provides loans for eligible businesses through the SBA's 7(a) loan guaranty program. These loans are fully guaranteed and available for loan forgiveness of up to the full principal amount so long as certain employee and compensation levels of the business are maintained and the proceeds of the loan are used as required under the program. The Paycheck Protection Program ("PPP") and loan forgiveness provide economic relief to small businesses nationwide adversely impacted under the COVID-19 pandemic.

Hanmi participated in this program and the financial information for the 2020 third quarter reflects this participation. This table shows financial information excluding the effect of the origination of the PPP loans, including the corresponding interest income earned and non-interest expense incurred on such loans, which constitutes a non-GAAP measure. Management believes the presentation of certain financial measures excluding the effect of PPP loans provides useful supplemental information that is essential to a proper understanding of the financial condition and results of operations of Hanmi. This disclosure should not be viewed as a substitution for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP financial measures that may be used by other companies.

	Three Months Ended September 30, 2020	
Net Interest Margin		
Net interest income	\$	45,605
Less PPP loan interest income		(1,713)
Net interest income adjusted for PPP loans	\$	<u>43,892</u>
Average interest-earning assets	\$	5,787,667
Less average PPP loans		(302,365)
Average interest-earning assets adjusted for PPP loans	\$	<u>5,485,302</u>
NIM ⁽²⁾		3.13%
NIM adjusted for PPP loans ⁽²⁾		3.18%
Efficiency Ratio		
Noninterest expense	\$	29,924
Add back PPP deferred origination costs		-
Noninterest expense adjusted for PPP loans	\$	<u>29,924</u>
Net interest income plus noninterest income	\$	52,745
Less net gain on sales of securities		-
Net interest income plus noninterest income adjusted for net securities gains	\$	<u>52,745</u>
Efficiency ratio ⁽³⁾		56.73%
Efficiency ratio adjusted for PPP loans and securities gains ⁽³⁾		56.73%

Non-GAAP Reconciliation – PPP (2Q20)

(\$ in thousands, except share and per share data)

	As of June 30, 2020	
Tangible Common Equity to Tangible Assets		
Tangible assets	\$	6,206,421
Less PPP loans		(301,836)
Tangible assets adjusted for PPP loans	\$	<u>5,904,585</u>
Tangible stockholders' equity ⁽¹⁾	\$	535,694
TCE / TA Ratio⁽¹⁾		8.63%
TCE / TA Ratio adjusted for PPP loans⁽¹⁾		9.07%
Allowance for Credit Losses to Loans Receivable		
Allowance for credit losses	\$	86,330
Loans receivable	\$	4,825,642
Less PPP loans		(301,836)
Loans receivable adjusted for PPP loans	\$	<u>4,523,806</u>
ACL / Loans Receivable		1.79%
ACL / Loans Receivable adjusted for PPP loans		1.91%

	Three Months Ended June 30, 2020	
Net Interest Margin		
Net interest income	\$	44,442
Less PPP loan interest income		(1,129)
Net interest income adjusted for PPP loans	\$	<u>43,313</u>
Average interest-earning assets	\$	5,673,321
Less average PPP loans		(251,758)
Average interest-earning assets adjusted for PPP loans	\$	<u>5,421,563</u>
NIM⁽²⁾		3.15%
NIM adjusted for PPP loans ⁽²⁾		3.21%
Efficiency Ratio		
Noninterest expense	\$	27,138
Add back PPP deferred origination costs		3,064
Noninterest expense adjusted for PPP loans	\$	<u>30,202</u>
Net interest income plus noninterest income	\$	65,373
Less net gain on sales of securities		(15,712)
Net interest income plus noninterest income adjusted for net securities gains	\$	<u>49,661</u>
Efficiency ratio ⁽³⁾		41.51%
Efficiency ratio adjusted for PPP loans and securities gains ⁽³⁾		60.82%

(1) There were no preferred shares outstanding at June 30, 2020

(2) Net interest income (as applicable) divided by average interest-earning assets (as applicable), annualized

(3) Noninterest expense (as applicable) divided by the sum of net interest income and noninterest income (as applicable)

In response to the COVID-19 pandemic, the Coronavirus Aid, Relief and Economic Security Act (the "CARES Act") was adopted, which included authorization for the U.S. Small Business Administration (the "SBA") to introduce a new program, entitled the "Paycheck Protection Program," which provides loans for eligible businesses through the SBA's 7(a) loan guaranty program. These loans are fully guaranteed and available for loan forgiveness of up to the full principal amount so long as certain employee and compensation levels of the business are maintained and the proceeds of the loan are used as required under the program. The Paycheck Protection Program ("PPP") and loan forgiveness provide economic relief to small businesses nationwide adversely impacted under the COVID-19 pandemic.

Hanmi participated in this program and the financial information for the 2020 second quarter reflects this participation. This table shows financial information excluding the effect of the origination of the PPP loans, including the corresponding interest income earned and non-interest expense incurred on such loans, which constitutes a non-GAAP measure. Management believes the presentation of certain financial measures excluding the effect of PPP loans provides useful supplemental information that is essential to a proper understanding of the financial condition and results of operations of Hanmi. This disclosure should not be viewed as a substitution for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP financial measures that may be used by other companies.