

Telkonet, Inc. Signs Strategic EcoSmart and EthoStream Reseller Agreement with Stanley Energy, LLC

MILWAUKEE, March 20, 2013 /PRNewswire/ -- Telkonet, Inc. (OTC BB: TKOI), developer of the EcoSmart energy management platform featuring Recovery Time™ technology and owner of EthoStream, one of the largest high speed internet access ("HSIA") providers in the world, announced today that it has signed a strategic reseller agreement with Stanley Energy, LLC a wholly-owned subsidiary of Stanley Elevator Company, Inc.

(Logo: https://photos.prnewswire.com/prnh/20111011/NY83909LOGO)

Stanley Elevator, headquartered in Merrimack, NH has been in operation for over 60 years. Currently, they have existing contractual relationships with thousands of building owners as well as many of the colleges and universities in the New England area. Stanley Energy, LLC was formed to leverage the historical and current relationships developed through Stanley Elevator Company

Under the Agreement, Stanley Energy, LLC will be an approved licensee and seller of Telkonet's EcoSmart energy management and EthoStream high speed internet access products and services for numerous markets including, but not limited to, hospitality, colleges and universities.

"We are very enthused with the new agreement we have established with Stanley Energy and the deliberate growth strategies that accompany it," stated Jason Tienor, CEO of Telkonet. "The combination of our prominent energy management technologies and HSIA network services with the Stanley Company's reputation and existing business relationships certainly give us cause to be excited about the future and the opportunities available to us", added Tienor.

Michael Morin, President of Stanley Energy, LLC stated, "We are very excited to be teaming up with Telkonet as a national reseller of their EcoSmart energy management solutions as well as their high speed internet access network, EthoStream. Energy management has become one of the most cost effective methods to reduce a building owner's energy expenses and we quickly realized the unique capabilities of the EcoSmart technology platform and the cost savings it provides. Our customer base consists of thousands of building owners that are most likely operating under less than optimal conditions and are immediate candidates for Telkonet's energy management solutions. The ability to also introduce one of the world's leading HSIA networks in EthoStream during the same discussion certainly brings added synergistic value to our customers. We are looking forward to a long and successful relationship with Telkonet."

Stanley Energy, a subsidiary of Stanley Elevator, is an energy management and consulting firm specializing in energy software solutions, and energy procurement. We are focused on assisting our clients in profitably reducing overall energy consumption and delivering substantial ROI's. These services are offered to a wide range of clients including commercial, industrial, hotels, hospitals, schools, colleges and universities.

Getting the most from any energy investment requires an integrated approach to understanding and managing both the energy usage as well as energy supply options. Stanley Energy works with clients to integrate demand-side energy efficiency with supply-side procurement opportunities, and proactively tracks those results with energy monitoring and management software solutions.

For more information, visit <u>www.stanleyenergy.com</u>

ABOUT TELKONET

Telkonet, a leading United States-based energy management technology provider, offers hardware, software and services to commercial customers worldwide. The EcoSmart suite of products, which includes EcoInsight and EcoWave intelligent thermostats, the EcoView occupancy sensor and the EcoGuard energy management outlet, can be deployed in most building environments to cut utility costs and enable remote monitoring and control using the EcoCentral management platform. Telkonet's energy management products have the power to reduce energy consumption, minimize carbon footprints and help eliminate the need for the construction of new power plants. For more information, visit www.telkonet.com.

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To receive updates on all of Telkonet's developments, sign up for our email alerts HERE.

Statements included in this release may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements involve a number of risks and uncertainties such as competitive factors, technological development, market demand and the Company's ability to obtain new contracts and accurately estimate net revenue due to variability in size, scope and duration of projects, and internal issues in the sponsoring client. Further information on potential factors that could affect the Company's financial results, can be found in the Company's Registration Statement and in its Reports on Forms 8-K filed with the Securities and Exchange Commission (SEC).

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