

Telkonet, Inc. EcoSmart Intelligent Thermostats Installed at Massachusetts-Based Assisted Living Residences

MILWAUKEE, Jan. 7, 2013 /PRNewswire/ -- Telkonet, Inc. (OTC BB: TKOI), developer of the revolutionary EcoSmart energy management platform featuring Recovery Time[™] technology, announced that two Youville Assisted Living Residences in Massachusetts have successfully implemented EcoInsight Basic thermostats.

(Logo: <u>https://photos.prnewswire.com/prnh/20111011/NY83909LOGO</u>)

Health Care represents a new, rapid-growth market for Telkonet, particularly within longterm, residential facilities. EcoSmart technology provides maximum comfort for residents in assisted-living communities like Youville House in Cambridge, MA and Youville Place in Lexington, MA, where all 187 apartments have been equipped with an EcoInsight thermostat for independent temperature control.

To assist residents, Telkonet's intelligent thermostats feature "Auto Mode," which allows the room temperature to be adjusted without selecting "Heat" or "Cool" mode. Auto Mode drives heat or cooling as necessary to meet the temperature requested, simplifying thermostat operation. Additionally, all thermostats can be programmed to illuminate the backlight when any button is pressed.

World Energy Solutions, Inc., a Massachusetts-based energy management services firm, and one of Telkonet's corporate partners, selected and implemented the Telkonet hardware for this energy efficiency project. The EcoInsight Basic thermostats are upgradeable thermostats, designed to provide a property with a simple path to more advanced energy management.

"Telkonet's Ecolnsight Basic thermostats are a good fit for properties interested in energy management but not yet ready to implement a complete energy management system," said John Duquette, Vice President of Energy Efficiency Sales at World Energy Solutions.

For more information on Telkonet's EcoSmart energy management solution, including EcoInsight intelligent thermostats, visit <u>www.telkonet.com/products/ecosmart</u>.

ABOUT WORLD ENERGY SOLUTIONS

World Energy Solutions, Inc. (NASDAQ: XWES) is an energy management services firm that brings together the passion, processes and technologies to take the complexity out of energy management and turn it into bottom-line impact for the businesses, institutions and governments we serve. To date, the Company has transacted more than \$30 billion in energy, demand response and environmental commodities on behalf of its customers, creating more than \$1 billion in value for them. For more information, please visit

www.worldenergy.com.

ABOUT TELKONET

Telkonet, a leading United States-based energy management technology provider, offers hardware, software and services to commercial customers worldwide. The EcoSmart suite of products, along with the EcoCentral management platform, can reduce energy consumption, HVAC runtime and utility costs in most building environments. Telkonet's energy management products have the power to reduce energy consumption, minimize carbon footprints and help eliminate the need for the construction of new power plants. For more information, visit <u>www.telkonet.com</u>.

For news updates as they happen, follow<u>@Telkonet</u> on Twitter.

Statements included in this release may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements involve a number of risks and uncertainties such as competitive factors, technological development, market demand and the Company's ability to obtain new contracts and accurately estimate net revenue due to variability in size, scope and duration of projects, and internal issues in the sponsoring client. Further information on potential factors that could affect the Company's financial results, can be found in the Company's Registration Statement and in its Reports on Forms 8-K filed with the Securities and Exchange Commission (SEC).

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