Drive Shack Inc. Announces Leadership Additions and Third Quarter 2018 Earnings Results

NEW YORK--(BUSINESS WIRE)-- As Drive Shack Inc. ("Drive Shack" or the "Company") continues to transform into a leading golf and entertainment company, the Board of Directors is excited to announce the addition of Ken May and David Hammarley to the management team to further drive the growth of the business. Ken May, who joins the Company as Chief Executive Officer and President, was most recently the Chief Executive Officer of Topgolf. During his 4 years at Topgolf, he oversaw 24 openings and a quadrupling of the company's workforce. "Ken has a proven track record as a golf entertainment innovator and operator," said Wes Edens, Drive Shack's Chairman of the Board of Directors. "We will greatly benefit from his leadership and experience, which is second to none in the golf entertainment arena."

David Hammarley, who joins the Company as Chief Financial Officer, brings a diverse offering of financial leadership experience from his two plus decades spent across companies such as sbe and Starwood. Most recently, David was the Chief Financial Officer of sbe and prior to that, he held roles across corporate financial planning and analysis, investor relations, risk management, operational finance and strategic planning while at Starwood. Ken and David will begin their appointments on November 12, 2018. Larry Goodfield will remain with the Company as Chief Accounting Officer and Treasurer, Sara Yakin will stay with the Company as Chief Operating Officer and Sarah Watterson will join the Board of Directors of the Company.

The Company also announced today that it has been awarded the highly coveted opportunity to build Drive Shack New York City, right in Manhattan. Leveraging the Company's entertainment and traditional golf expertise, Drive Shack plans to operate the existing traditional driving range until breaking ground on the flagship Drive Shack venue in 2020. With 1 site open and 6 sites in different phases of development, the Company remains excited about the prospects of growing the entertainment golf business.

In order to provide capital to fund this growth, the Company began pursuing the sale of its owned courses in early 2018. The Company sold or plans to sell 24 properties for approximately \$175 million of gross proceeds by the end of the first quarter of 2019. While the Company approaches the completion of the course sales, the American Golf team is focused on continuing to organically improve course performance and expand its national footprint through the addition of new management agreements.

The Company also announces today results for the third quarter of 2018. The Company recorded a loss of \$15 million, or \$0.23 per share, for the three months ended September 30, 2018, compared to a loss of \$2 million, or \$0.03 per share, in the corresponding period of the prior year. The year-over-year decrease is primarily due to lower interest income earned from debt investments held during the third quarter 2017 but not during the third quarter

2018, impairment charges related to two golf courses and lease termination charges.

Lastly, the Company's Board of Directors declares dividends on the Company's preferred stock for the period beginning November 1, 2018 and ending January 31, 2019. The dividends are payable on January 31, 2019 to holders of record of preferred stock on January 2, 2019. The Company will pay dividends of \$0.609375, \$0.503125 and \$0.523438 per share on the 9.750% Series B, 8.050% Series C and 8.375% Series D preferred stock, respectively.

INFORMATION REGARDING THE APPOINTMENT OF KEN MAY

Pursuant to Mr. May's employment agreement dated November 7, 2018, the Company granted 3,351,355 of stock options to him, effective as of November 12, 2018, in connection with his appointment as Chief Executive Officer and President.

The maximum number of stock options that may be granted in the form of tax-qualified incentive stock options will be granted under the shareholder-approved Drive Shack Inc. 2018 Omnibus Incentive Plan (the "Plan"). The remaining stock options will be granted outside the Plan in the form of nonqualified stock options as a material inducement for Mr. May to accept his offer of employment in reliance on the "employment inducement award" exemption to Section 303A.08 of the New York Stock Exchange Listed Company Manual that generally requires shareholder approval of equity-based compensation plans. The stock options will have a per-share exercise price that is equal to the closing price of a share of the Company's common stock on November 12, 2018. The stock options are generally subject to vesting in equal annual installments over a three-year period based on Mr. May's continued employment with the Company, subject to accelerated vesting of the stock options that would vest on the next vesting date upon a termination of employment by the Company without "cause," by Mr. May for "good reason" or as a result of his death or "disability" (each as defined in Mr. May's employment agreement).

ADDITIONAL INFORMATION & EARNINGS CONFERENCE CALL

For additional information that management believes to be useful for investors, please refer to the presentation posted on the Investor Relations section of the Company's website, http://ir.driveshack.com. For consolidated information, please refer to the Company's most recent Quarterly Report on Form 10-Q or Annual Report on Form 10-K, which are available on the Company's website, http://ir.driveshack.com.

The Company's management will host a conference call on Thursday, November 8, 2018 at 9:00 A.M. Eastern Time. A copy of the earnings release will be posted to the Investor Relations section of Drive Shack Inc.'s website, http://ir.driveshack.com.

All interested parties are welcome to participate on the live call. The conference call may be accessed by dialing 1-866-913-6930 (from within the U.S.) or 1-409-983-9881 (from outside of the U.S.) ten minutes prior to the scheduled start of the call; please reference conference ID "6938996."

A simultaneous webcast of the conference call will be available to the public on a listen-only basis at http://ir.driveshack.com. Please allow extra time prior to the call to visit the website and download any necessary software required to listen to the internet broadcast.

A telephonic replay of the conference call will also be available two hours following the call's completion through 11:30 P.M. Eastern Time on Thursday, November 22, 2018 by dialing 1-800-585-8367 (from within the U.S.) or 1-404-537-3406 (from outside of the U.S.); please reference conference ID "6938996."

Consolidated Statements of Operations (Unaudited)

(\$ in thousands, except share data)

	1	Three Months Ended September 30,				Nine Mont Septem			
		2018		2017		2018		2017	
Revenues									
Golf operations	\$	68,928	\$	62,034	\$	191,632	\$	168,969	
Sales of food and beverages		18,491		19,657		53,451		53,223	
Total revenues		87,419		81,691		245,083		222,192	
Operating costs									
Operating expenses		70,330		63,384		194,751		175,920	
Cost of sales - food and beverages		5,180		5,721		15,413		15,762	
General and administrative expense		10,149		8,188		29,611		22,734	
Management fee to affiliate		_		2,678		_		8,032	
Depreciation and amortization		4,495		6,187		14,358		17,952	
Pre-opening costs		245		141		2,048		191	
Impairment		4,172		28		5,645		60	
Realized and unrealized (gain) loss on investments		48		(315)		(283)		6,361	
Total operating costs		94,619		86,012		261,543		247,012	
Operating loss		(7,200)		(4,321)		(16,460)		(24,820)	
Other income (expenses)									
Interest and investment income		467		8,418		1,382		22,701	
Interest expense, net		(4,290)		(4,770)		(12,940)		(15,335)	
Other (loss) income, net		(3,052)		202		(7,157)		372	
Total other income (expenses)		(6,875)		3,850		(18,715)		7,738	
Loss before income tax		(14,075)		(471)		(35,175)	-	(17,082)	
Income tax (benefit) expense		· -		(2)				1,047	
Net Loss		(14,075)		(469)		(35,175)		(18,129)	
Preferred dividends		(1,395)		(1,395)		(4,185)		(4,185)	
Loss Applicable to Common Stockholders	\$	(15,470)	\$	(1,864)	\$	(39,360)	\$	(22,314)	
	_		_		=		_		
Loss Applicable to Common Stock, per share									
Basic	\$	(0.23)	\$	(0.03)	\$	(0.59)	\$	(0.33)	
Diluted	\$	(0.23)	\$	(0.03)	\$	(0.59)	\$	(0.33)	
Weighted Average Number of Shares of Common Stock Outstanding							_		
Basic	66	66,992,322		66,932,744		66,982,233		66,883,291	
Diluted	66	66,992,322		66,932,744		66,982,233		66,883,291	
			_		_		-		

Consolidated Balance Sheets

(\$ in thousands, except share data)

	(Unaudited) September 30, 2018 December 31, 2017								
Assets									
Current assets									
Cash and cash equivalents	\$	99,389	\$	167,692					
Restricted cash		4,176		5,178					
Accounts receivable, net		9,209		8,780					
Real estate assets, held-for-sale, net		158,602		2,000					
Real estate securities, available-for-sale		3,202		2,294					
Other current assets		26,257		21,568					
Total current assets		300,835		207,512					
Restricted cash, noncurrent		1,012		818					
Property and equipment, net of accumulated depreciation		101,582		241,258					
Intangibles, net of accumulated amortization		50,121		57,276					
Other investments		22,265		21,135					
Other assets		10,950		8,649					
Total assets	\$	486,765	\$	536,648					
Liabilities and Equity									
Current liabilities									
Credit facilities and obligations under capital leases	\$	106,377	\$	4,652					
Membership deposit liabilities		8,863		8,733					
Accounts payable and accrued expenses		40,487		36,797					
Deferred revenue		6,880		31,207					
Real estate liabilities, held-for-sale		5,147		_					
Other current liabilities		14,646		22,596					
Total current liabilities		182,400		103,985					
Credit facilities and obligations under capital leases - noncurrent		11,582		112,105					
Junior subordinated notes payable		51,202		51,208					
Membership deposit liabilities, noncurrent		89,549		86,523					
Deferred revenue, noncurrent		7,817		6,930					
Other liabilities		5,247		4,846					
Total liabilities	\$	347,797	\$	365,597					
Commitments and contingencies									
Equity									
Preferred stock, \$0.01 par value, 100,000,000 shares authorized, 1,347,321 shares of 9.75% Series B Cumulative Redeemable Preferred Stock, 496,000 shares of 8.05% Series C Cumulative Redeemable Preferred Stock, and 620,000 shares of 8.375% Series	¢	61,583	\$	61,583					
D Cumulative Redeemable Preferred Stock, liquidation preference \$25.00 per share, issued and outstanding as of September 30, 2018 and December 31, 2017	Ψ	01,303	Ψ	01,303					
Common stock, \$0.01 par value, 1,000,000,000 shares authorized, 67,027,104 and 66,977,104 shares issued and outstanding at September 30, 2018 and December 31, 2017, respectively		670		670					
Additional paid-in capital		3,174,948		3,173,281					
Accumulated deficit		(3,100,404)		(3,065,853)					
Accumulated other comprehensive income		2,171		1,370					
Total equity	\$	138,968	\$	171,051					
Total liabilities and equity	•	486,765	\$	536,648					
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ABOUT DRIVE SHACK INC.

Drive Shack Inc. is a leading owner and operator of golf-related leisure and entertainment businesses.

FORWARD-LOOKING STATEMENTS

Certain items in this press release may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding the anticipated growth of the Company's golf entertainment business, the timing, frequency and success of opening new Drive Shack venues, including in New York City, the Company's ability to consummate the sales of its owned golf courses, the Company's ability to achieve the stated gross proceeds from the sales of its owned golf courses and the Company's ability to add new management agreements and expand its national footprint. Furthermore, the License Agreement for Drive Shack New York City is currently pending registration at the comptroller's office. These statements are based on management's current expectations and beliefs and are subject to a number of trends and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements, many of which are beyond Drive Shack's control. The Company can give no assurance that its expectations will be attained. Accordingly, you should not place undue reliance on any forward-looking statements contained in this press release. For a discussion of some of the risks and important factors that could cause actual results to differ from such forward-looking statements, see the sections entitled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's most recent Quarterly Report on Form 10-Q or Annual Report on Form 10-K. Furthermore, new risks and uncertainties emerge from time to time, and it is not possible for the Company to predict or assess the impact of every factor that may cause its actual results to differ from those contained in any forward-looking statements. Such forward-looking statements speak only as of the date of this press release. The Company expressly disclaims any obligation to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the Company's expectations with regard thereto or change in events, conditions or circumstances on which any statement is based.

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