

## SoftPro® Announces New Deluxe Payment Exchange Integration

Raleigh, NC – August 29, 2025 – SoftPro has released a new integration with the Deluxe Payment Exchange eCheck solution by <u>Deluxe</u>, a trusted payments and data company. This new integration is available in the SoftPro Select edition of the nation's leading closing and title production software.

SoftPro Select users will be able to use Deluxe Payment Exchange to send eChecks or use Print+Mail services without leaving their SoftPro environment. The integration allows SoftPro Select customers to send escrow payments either as an eCheck or via Deluxe's Print+Mail check service. The eCheck option eliminates the need for overnight paper check payments, meaning no paper checks and lower escheatment. The Print+Mail check service prints the disbursement on high-security stock, places it in an envelope, and mails it via USPS First Class mail on the customer's behalf.

SoftPro Chief Customer Officer Patrick Hempen stated, "SoftPro is particularly pleased to offer this new, secure payment integration with Deluxe to our customers, providing even more flexibility and convenience in the disbursement of settlement funds."

"Integrating Deluxe Payment Exchange into SoftPro, who is a leading title production management software provider, is a significant step toward our goal of transforming payment processing in the real estate industry," said John Rubinetti, President of B2B Payments at Deluxe. "SoftPro customers will now be able to experience the speed, security, and convenience of eChecks, making residential closings faster and more efficient than ever before."

The Deluxe Payment Exchange eCheck is a check where a secure digital representation of the paper check is stored on a secure Deluxe server and sent to a payee via their email address. The payee receives an email notification of their payment containing a secure link where the payee can download and print the check from any printer. The printed check can be transacted just like any paper check. In addition to the eCheck and Print+Mail service, payees can choose other optional ways to deposit their payment(s) via ACH, Debit Card, or into their PayPal account. The integration with SoftPro Select means no rekeying of data for SoftPro Select users, reducing errors and increasing productivity.

The new integration is already making an impact at Near North Title Group, a leading title agent with over 60 offices and national operations. "We have been using Deluxe e-checks to deliver checks to our customers for the past 2 years," stated Voula Giafis, Escrow President, Near North Title Group. "The API integration with Deluxe and SoftPro has provided us with additional efficiencies, security, and accuracy within the product."

Near North Title Group COO Alex Grundhoffer added, "The Deluxe integration with SoftPro aligns with our company goal to partner and protect—delivering solutions that are both efficient and secure for our customers and associates."

## About SoftPro

SoftPro is the nation's leading provider of title, closing and escrow software. Offering an award-winning suite of products designed to increase volume and revenue, SoftPro delivers innovative technologies to streamline the closing process. SoftPro has been recognized by the American Business Awards every year since 2007 – winning awards for superior customer service, support and product development.

To learn more about SoftPro and its products and services, visit <a href="www.softprocorp.com">www.softprocorp.com</a> or call 1-800-848-0143.

## **About Deluxe**

Deluxe, a Trusted Payments and Data Company, champions business so communities thrive. Our solutions help businesses pay, get paid, and grow. For more than 100 years, Deluxe customers have relied on our solutions and platforms at all stages of their lifecycle, from start-up to maturity. Our powerful scale supports millions of small businesses, thousands of vital financial institutions and hundreds of the world's largest consumer brands, while processing more than \$2 trillion in annual payment volume. Our reach, scale and distribution channels position Deluxe to be our customers' most trusted business partner. To learn how we can help your business, visit us at <a href="https://www.deluxe.com">www.deluxe.com</a>.

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