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# Telkonet, Inc. and Mitsubishi Electric Trane HVAC US (METUS) Announce Integration of CITY MULTI(R) VRF Systems and EcoSmart Energy Management System to Optimize HVAC Control

**WAUKESHA, WI / ACCESSWIRE / March 8, 2021** /Telkonet, Inc. (OTCQB:TKOI) (the "Company" or "Telkonet"), creator of the EcoSmart platform of intelligent automation solutions designed to optimize comfort, operational analytics, and energy efficiency for commercial markets, announces a strategic partnership with Mitsubishi Electric Trane HVAC US (METUS), a leading supplier of Ductless and Ducted Mini-split and Variable Refrigerant Flow (VRF) heat-pump and air-conditioning systems.

Together the companies have built a native integration between CITY MULTI VRF zoning systems and Telkonet's EcoSmart energy management platform. Now the industry's leading VRF heating and cooling systems can be controlled and managed by the powerful EcoSmart energy management platform, prioritizing room-level occupant comfort while managing the health and well-being of the building and utilizing energy more efficiently.

Telkonet converts Mitsubishi Electric's own native communication protocol to the EcoSmart room automation controllers in order to manage the indoor unit while maximizing operational efficiency.

Telkonet's networked energy management platform is a leading integrator with the latest in-room technology like door locks, smart switches and outlets, voice controls, and more.

Telkonet's EcoSmart automation platform takes full advantage of facility manager and property owner preferences to strike the perfect balance between guest and resident experience, building health, streamlined facility management, and energy consumption.

"Telkonet is proud to work with an industry leader like METUS and provide the market with optimized solutions for efficiency and user experience," states Jeff Sobieski, chief technology officer, Telkonet. "This new integration represents a significant step in expanded intelligent automation of HVAC systems."

"We're always seeking new ways to simplify and improve HVAC operation for our customers," notes Charles Miltiades, director of controls, products, and solutions, METUS. "With Telkonet's EcoSmart energy management platform, operation of CITY MULTI VRF systems can be easily managed to optimize room comfort."

The innovative integration of CITY MULTI VRF zoning systems and Telkonet's EcoSmart energy management platform represents a bold step forward for intelligent building

integrations and is available today through METUS and Telkonet. Additional information can be found at <http://www.telkonet.com> or by contacting your Telkonet representative at 888.703.9398.

## **ABOUT TELKONET**

Telkonet, Inc. (OTCQB:TKOI) provides innovative, intelligent automation platforms at the forefront of the Internet of Things (IoT) space. Helping commercial audiences better manage operational costs, the Company's EcoSmart intelligent automation platform is supported by a full-suite of IoT-connected devices that provide in-depth energy usage information and analysis, allowing building operators to reduce energy expenses. Vertical markets that benefit from EcoSmart products include hospitality, education, military, government, healthcare, and multiple dwelling housing. Telkonet was founded in 1977 and is based in Waukesha, WI. For more information, visit [www.telkonet.com](http://www.telkonet.com).

For news updates as they happen, follow [@Telkonet](https://twitter.com/Telkonet) on Twitter.

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## **ABOUT LG**

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## **FORWARD-LOOKING STATEMENTS**

*Statements included in this release may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements involve a number of risks and uncertainties such as competitive factors, technological development, market demand, and the Company's ability to obtain new contracts and accurately estimate net revenue due to variability in size, scope and duration of projects, and internal issues in the sponsoring client. Further information on potential factors that could affect the Company's financial results can be found in the Company's Annual Report on Form 10-K for the year ended December 31, 2017, as may be amended or supplemented in the Company's subsequently filed Quarterly Reports on Form 10-Q, and in its Reports on Form 8-K filed with the Securities and Exchange Commission.*

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